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- 总策划：苑涛 樊一听
- 主 编：思马得学校



“三最”新编

剑桥商务英语

中级全真模拟题

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同济大学出版社

思马得英语系列丛书

Smart English Series

总策划:苑 涛 樊一昕

“三最”新编剑桥商务英语 中级全真模拟题

主 编 思马得学校

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前 言

本书是专门为有志于攻克剑桥商务英语中级考试的学子们量身定做的应试宝典,是帮助他们在考前黄金复习时段牢固、彻底、扎实掌握各种试题的题型及破解技巧的训练纲要,是向广大考生指出通往理想考分终南捷径的不二路标。

在书中,我们精心编录了 15 套全真模拟题,并将庞杂的考点知识、应试技巧和试题分析适当浓缩、分置于各套考题后的参考答案中,有利于读者的记忆巩固和实战运用。同时,科学的梯度设置,逐步提高的模拟题难度有助于读者循序渐进地提高商务英语的综合水平和应试能力。

我们承诺:向您介绍**最高分的实战技巧**,给您提供**最全真的感受**,为您指点**最捷径的方法**。

思马得学校图书编辑部

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剑桥商务英语中级全真模拟题 (一)

Reading Test (60 minutes)

Part One (Questions 1—7)

- Read these sentences and the following texts.
 - Which text does each sentence (1—7) describe?
 - For each sentence mark one letter (A, B, C or D).
1. The job requires the applicants to pass CET-6.
 2. The job includes a lot of secretarial work.
 3. The job calls for good acquaintance of building database.
 4. The job doesn't have any definition on the major of applicants.
 5. The job needs the applicants to have passion for taking part in activities.
 6. The job asks the applicants to have good command of Mandarin.
 7. The job may be related with some math knowledge.

A. Management Trainee

1. No major restriction, graduate students of Top Universities in China who are in Grade Two are preferred.
2. Good communication and coordinate skills, high teamwork spirit, ability to work under pressure and to solve problems.
3. Strong organizing and planning skills and ability to set priorities, independent and hard working, eager to learn.
4. Self-motivated individual with clear personal and professional goals.
5. Proficiency in both written and spoken Mandarin and English.
6. Proficiently use office software (Word, Excel, Power Point, etc.).

B. IT Supporter

1. Good written and oral English. At least CET-6.
2. Should have an IT background.
3. Have a good command on web page design, which is the most important of all.
4. And also should have some experience on database, for we need you to build a database collection system.



C. Office Administrator

1. University degree in Administration or relevant disciplines.
2. Fluent in both oral and written English, CET-6 certificate holder is preferred.
3. Extensive knowledge of business English, spelling, punctuation, and arithmetic, modern office.
4. Must be able to apply modern secretarial techniques and practices in completing work assignments.
5. Mature and strong, independent working capability.
6. Bright and energetic attitude towards work, and self-starter with amazing creativity.
7. Self-confidence, self-esteem with strong interpersonal skills.
8. Flexible and open-minded, team-working spirit, can work under pressure.
9. Good command of computer knowledge—Word, Excel, Power Point, Outlook, etc.

D. Public Relations Assistant

1. 2nd year graduate.
2. Media, English Major or Chinese Major with good English.
3. Relevant intern experience expected.
4. Actively participate in extracurriculum.

Part Two (Questions 8—12)

- Read the following text.
- Choose the best sentence from the list A—H to fill each of the blanks.
- For each blank (8—12) mark one letter (A—H) on your answer sheet.
- Do not mark any letter twice.

Acknowledging that demand for its controversial stock sale was weaker than it thought,
 _____ (8) _____.

The popular Internet search engine e-mailed investors registered to bid on its shares that it priced the initial public offering at \$ 85 a share. That was the low end of the new expected range, which was already reduced from \$ 135.

Also, _____ (9) _____, and several big shareholders said they would not sell anything in the IPO.

The upshot: rather than raising \$ 3. 1 billion in what would have been the 13th biggest initial public offering, the sale would raise just \$ 1. 7 billion—_____ (10) _____.

Under the symbol GOOG, Google is expected to begin trading on the Nasdaq Thursday.



Co-founders Sergey Brin and Larry Page, who would have been worth \$4.6 billion midway in the original IPO range, saw the value of their post-sale stakes shrink to \$3.2 billion. Still, _____ (11) _____.

A series of missteps by Google and renewed turmoil in tech stocks proved a powerful problem for what has been billed as the most anticipated IPO since the tech bubble burst. "Google has stumbled badly out of the gate, even before it was out of the gate," says David Garrity of research firm Caris & Co.

Late Wednesday, the Securities and Exchange Commission granted Google's request to certify the IPO, after delaying the offering 24 hours. Separately, Google said the SEC was investigating whether its co-founders had violated "quiet period" rules. Soon after the SEC decision, _____ (12) _____.

Despite the blemishes, the IPO is another big accomplishment for the company. Started less than six years ago, Google has thrived letting consumers search the Internet for free while it charges advertisers for putting links on its Web site.

- A. that would rank them near 50th on the Forbes richest Americans list
- B. Google's two founders cut in half the number of shares they expected to sell as part of the offering
- C. Google on Wednesday slashed the price and size of its much-hyped IPO
- D. which would rank Google in the top 5 IPOs
- E. Google closed the unusual auction for its shares and notified winning bidders
- F. Google began to sell its shares at the price of \$105 a share
- G. which would not even rank it in the top 25 IPOs
- H. Google decided to size down its number of employees

Part Three (Questions 13—18)

- Look at the following text and questions over the page.
- Each question has four suggested answers or ways of finishing the sentence, A, B, C and D.
- Mark one letter A, B, C or D on your answer sheet, for the answer you choose.

Australian energy company Alinta Ltd. reported a 62.5 percent rise in first-half net profit on Thursday, driven by strong retail gas demand, and lifted its full-year earnings outlook by as much as 27 percent.

Investors applauded the result, driving Alinta shares up 5.6 percent to about a 5-month high of A \$6.81.

Alinta, whose \$1.24 billion purchase of U.S.-based Duke Energy Corp's Asia-Pacific power



assets in March transformed it from Western Australia's biggest gas retailer and distributor into a national player, said acquisitions would remain a key part of its growth strategy.

“We'll continue to pursue... anywhere from 20—100 percent ownership, but more importantly the operational rights and fees that go with that for operating these assets,” Alinta Chief Executive Officer Bob Browning told a briefing.

Alinta said net profit for the 6 months ended June 30 was A \$45.6 million (\$32.8 million), up from A \$28.1 million. “The consensus for the full year was around A \$62 million and they've more or less blown that out of the water with their guidance for the next half,” said Patersons Securities analyst Rob Brierley.

When it bought the Duke operations, Alinta said calendar 2004 earnings per share would be 27.6 cents a share and flagged a dividend of 38 cents a share.

On Thursday, it lifted that forecast.

“Given the strong first-half performance by Alinta, the full-year forecast has now been adjusted to 32—35 cents diluted EPS (earnings per share) for the full 2004 financial year,” Alinta said, adding full-year dividends would be 40 to 42 cents a share. It said the target excludes a one-off gain on the sale of telecommunications group Ucomm.

Browning said Alinta was seeking a 20—25 percent stake in the Dampier-to-Bunbury pipeline in Western Australia state and would team up with Macquarie Bank Ltd. and Alcoa Inc. to lodge a bid by the Aug. 27 deadline.

“The majority of the ownership would be held by Macquarie and ultimately DUET,” Browning told Reuters, referring to a A \$565 million utility investment fund partly managed by Macquarie Bank.

Alinta and Alcoa are two of the biggest customers for the gas pipeline, which is controlled by U. S.-based Epic Energy but fell into receivership in April after creditors owed A \$1.85 billion ended a debt standstill.

Epic is controlled by America's largest natural gas pipeline operator, El Paso Corp. and U. S. utility giant Dominion Resources Inc. .

Browning said Alinta had no immediate plans to sell any of the Duke assets—comprising 2,300 km (1,380 miles) of pipelines and 450 megawatts of thermal power generation—and was looking at ways to leverage them and grow profits.



By early afternoon Alinta shares had eased off their highs to stand 5 percent higher at A \$ 6.77 in a slightly firmer overall market. (\$ 1=A \$ 1.39)

13. The net profit of Alinta in the first half of last year was _____.
- A. A \$ 62 million
B. A \$ 45.6 million
C. A \$ 28.1 million
D. A \$ 27 million
14. The successful acquisition in March made Alinta _____.
- A. Western Australian's largest corporation of its kind
B. Australian's largest corporation of its kind
C. Australian's important corporation of its kind
D. Asia-Pacific important corporation of its kind
15. According to Bob Browning, acquisitions will be based on the fact that operational rights and fees must _____ operated assets.
- A. be equal to
B. be superior to
C. be inferior to
D. have nothing to do with
16. The full-year dividends of Alinta, because of its excellent performance in the first-half year, have recently been increased by _____.
- A. 62.5 percent
B. 27 percent
C. 20—25 percent
D. 8 percent
17. Which of the following sentence is not true?
- A. A bid will be lodged by Alinta, Macquarie Bank and Alcoa as late as Aug 27th.
B. The ownership of the utility is controlled by Alinta.
C. If a company owes A \$ 1.85 billion to another, it will pronounce bankruptcy.
D. Duke assets may bring profits for Alinta.
18. What is the topic of this passage?
- A. The excellent performance and outlook of Alinta.
B. Alinta's acquisition.
C. An investment in utility.
D. The adjustment of Alinta's objectives.

Part Four (Questions 19—33)

- Read the following text.
- Choose the best word to fill each gap.
- For each question (19—33) mark one letter (A, B, C, D) on your answer sheet.



Gold edged up in Asia's afternoon trade on Thursday and looked well-supported around \$ 400 by soaring _____ (19) _____ oil prices rekindling concern over inflation, traders said.

Spot gold was at \$ 404. 20/404. 70 a(an) _____ (20) _____ by 0412 GMT compared with \$ 404. 00/404. 50 _____ (21) _____ quoted in New York on Wednesday. Dealers pegged key resistance at \$ 405 an ounce.

Dealers said investors were likely to lock in profits at current _____ (22) _____ prices but rising oil prices have _____ (23) _____ some physical demand. Gold has _____ (24) _____ by nearly nine percent since _____ (25) _____ this year's low of \$ 371 an ounce in May.

“The outlook is still for oil prices to reach \$ 50 a barrel, having already risen \$ 10 since the end of June and a whopping \$ 16 a barrel or 50 percent over the last year,” N M Rothschild said in a(n) _____ (26) _____.

“The market remains _____ (27) _____ about supply disruptions from Iraq. Higher oil prices bode well for gold, as the potential for inflation increases, which gold has historically been seen as a hedge against,” it said.

In the Tokyo gold _____ (28) _____, the benchmark June 2005 gold contract rose one yen per gram to 1,424 yen.

Gold has been _____ (29) _____ around \$ 400 this week, but it is still some way off the heights _____ (30) _____ in January, when the market hit a 15-year peak of \$ 430. 50 as the euro _____ (31) _____ against the U. S. currency.

The euro was little changed at \$ 1. 2337. Some dealers pegged upside target at \$ 410 an ounce but any move upward would _____ (32) _____ on how the dollar behaved against other _____ (33) _____.

“There's a little bit of physical demand but overall trading is quiet. I think trading range in Asia will be between \$ 404 to \$ 406 an ounce,” said one dealer in Hong Kong SAR, a key bullion trading center in East Asia.

- 19. A. rude B. rough C. pure D. crude
- 20. A. pound B. ounce C. gram D. kilogram
- 21. A. latest B. last C. next D. first
- 22. A. high B. low C. cheap D. expensive
- 23. A. discouraged B. supported C. spurred D. stimulated



- | | | | |
|------------------|-------------|---------------|-------------------|
| 24. A. rebounded | B. rebuilt | C. recalled | D. reborn |
| 25. A. arriving | B. catching | C. falling | D. touching |
| 26. A. newspaper | B. passage | C. interview | D. report |
| 27. A. easy | B. nervous | C. exciting | D. free |
| 28. A. futures | B. markets | C. fields | D. mines |
| 29. A. risen | B. lifted | C. supported | D. encouraged |
| 30. A. touched | B. arrived | C. gained | D. reached |
| 31. A. surged | B. rushed | C. sank | D. crushed |
| 32. A. result | B. depend | C. effect | D. happen |
| 33. A. money | B. notes | C. currencies | D. exchange rates |

Part Five (Questions 34—45)

- Read the following text.
- In most of the lines 34—45 there is one extra word. It is either grammatically incorrect or does not fit in with the sense of the text. Some lines, however, are correct.
- If a line is correct, write **CORRECT** on your answer sheet.
- If there is an extra word in the line, write the extra word in **CAPITAL LETTERS** on your answer sheet.

Juniper Networks said that which Yahoo Brasil has deployed its (34) _____

M-series routers to lay off the groundwork for new premium (35) _____

services. It's for the first time that Juniper gear has been installed (36) _____

in the portal's network, the company said.

The project was overseen by Brazilian systems integrator M13, which specializes in complex technological projects in data, (37) _____

voice, image communication and infrastructure, security and (38) _____

converged networks. Financial terms were not disclosed.

"The M-series platform is the foundation of our long-term strategy to transition to a value-added services model," Daniel Carvalho,

a marketing manager at Yahoo, said in a statement. Yahoo Brasil (39) _____

also expects if gains in security and scalability by using Juniper's (40) _____

network equipment.

Like its counterparts in the United States and in other countries, (41) _____

Yahoo Brasil offers search, shopping, dating, jobs and news content among other services.

In all, the Sunnyvale, although (42) _____

Calif.-based Yahoo's network includes 25 worldwide properties available in 13 languages.

Yahoo also recently took steps to enter onto the online music (43) _____

offering arena with its \$160 million purchase

<http://www.internetnews.com/bus-news/article.php/3407751> of MusicMatch.

The Yahoo-Juniper deal represents another win for network vendors in Latin America.



But earlier this month, Lucent Technologies notched two deals.

(44) _____

First, it installed within 80,000 ADSL access ports for a subsidiary of Telefonica in Argentina. And in Mexico, Maxcom Telecommunications hired Lucent to increase the network's ability to deliver IP services.

(45) _____

Writing Test (45 minutes)

Part one

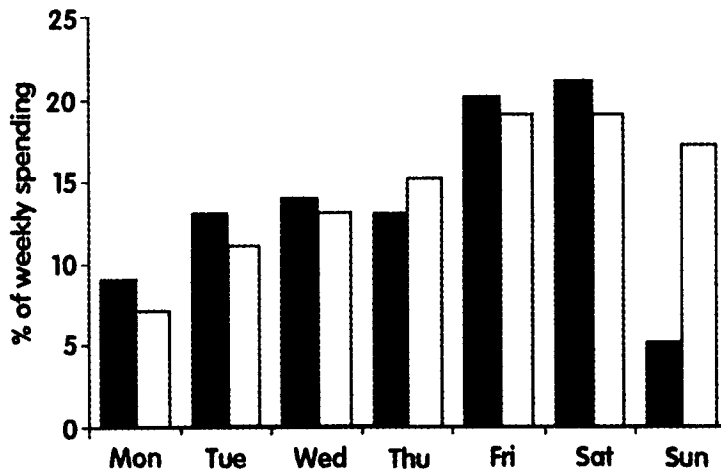
You are the Marketing Manager of a computer software company. You need some office furniture for a new employee in your department.

- Write a memo of 40—50 words to Eric Ford in the Purchasing Department:
- Telling him what furniture you need and why you need it.
- Asking him to tell you when the furniture will arrive.
- Write on your answer sheet.

Part two

- The bar chart below shows in quantity of sales made by all retailers in Britain on each day of the week for the years 1996 and 2000.
- Using the information from the bar chart, write a short report describing all the changes that took place between 1996 and 2000.
- Write 120—140 words on the separate answer paper provided.

Day by Day: the shoppers' week
BLACK—1996; WHITE—2000





Listening Test (40 minutes)

Part One (Questions 1—12)

- You will hear three conversations.
- Write one word or number in the numbered space on the forms below.

Message One (Questions 1—4)

Customer's Name: _____ (1) _____
Destination: _____ (2) _____
Date of departure: _____ (3) _____
Flight Number: _____ (4) _____

Message Two (Questions 5—8)

Customer's Name: _____ (5) _____
Check-in Date: _____ (6) _____
He reserved a _____ (7) _____ room and would stay for _____ (8) _____ days.

Message Three Questions 9—12

The speakers are in a _____ (9) _____. They ordered _____ (10) _____ and _____ (11) _____ it so much. Finally _____ (12) _____ paid the bill.

Part Two (Questions 13—22)

Section One (Questions 13—17)

- You will hear five short pieces of speech.
- For each piece decide who is talking.
- Write one letter (A—H) next to the number of the piece.
- You will hear the five pieces twice.

13. _____
14. _____
15. _____
16. _____
17. _____

- | |
|----------------------|
| A. patient |
| B. personnel manager |
| C. friend |
| D. reader |
| E. job-hunter |
| F. doctor |
| G. bookstore owner |
| H. financial manager |

Section Two (Questions 18—22)

- You will hear five short pieces of speech.
- For each piece decide who is talking.



- Write one letter (A—H) next to the number of the piece.
- You will hear the five pieces twice.

- 18. _____
- 19. _____
- 20. _____
- 21. _____
- 22. _____

- A. manager of human resources department
- B. manager of design department
- C. manager of financial department
- D. secretary
- E. manager of sales department
- F. chief executive officer
- G. manager of production department
- H. manager of personnel training

Part Three (Questions 23—30)

- You will hear a talk.
- You have to complete the Sentence (23—30) by choosing the correct ending.
- Mark one letter (A, B or C).
- You will hear the talk twice.

- 23. The woman has lost her _____.
 A. handbag B. briefcase C. purse
- 24. Did she lock it?
 A. Yes. B. No. C. Not mentioned.
- 25. The scratch is _____ the brand name.
 A. above B. under C. on the left side of
- 26. Which one didn't the woman put in it?
 A. A novel. B. Pens. C. Wallet.
- 27. Where did she lose it?
 A. In the train. B. In the street. C. On the platform.
- 28. What was the time when she lost it?
 A. 5:20 B. 5:30 C. 5:25
- 29. What's her contact number?
 A. 752239 B. 755239 C. 752339
- 30. How much did she estimate the loss?
 A. 40 pounds. B. 25 pounds. C. 65 pounds.

Speaking Test (15 minutes)

Your company has decided to use an outside agency for training sales staff. You have been asked to have preliminary discussions with the agency to organize this.

Discuss the situation together, and decide:

what information you will need to provide for the agency

what kinds of questions you will need to ask the agency



Transcript

Part One

Message one

A: What can I help you with? My name is Snow.

B: My name is Miller. I would like to go on a business trip to New York.

A: To New York? When are you planning on traveling?

B: At the end of next month, on October 25.

A: On October 25... and what kind of ticket do you prefer?

B: Book me one open return, please. By the way, I want to go economy.

A: If you will excuse me for a second, I will check for you and see what's available. Um... October 25, an open return, ... yes, I can book you on Pan-Am Flight 125, is that all right?

B: Yes, ... but I'd prefer a flight on CAAC if it is possible.

A: Let me check one moment, um... CAAC... I'm sorry they're all booked up for Flight 140.

B: In that case I'll take the Pan-Am Flight 125, and could you please tell me more about the flight?

Message two

A: Carlton Hotel.

B: I'd like to reserve a double room. I'll be arriving next Monday, the 15th. My name is Smith.

A: A double room for the 15th? The name is Smith?

B: Yes, that's right.

A: How long will you be staying?

B: Three or four days—perhaps longer.

A: Very good, sir. We'll be expecting you next Monday, the 15th.

Message three

A: Help yourself to some more fish.

B: No. Thank you for a good dinner, George. I really enjoyed it.

A: Oh, it's nothing special. Just a plain, ordinary dinner.

B: It tasted good to me. I had a very good time this evening.

A: Check, please.

C: Yes, sir. Here's your bill. How did you find the food?

A: Everything was wonderful.

C: So glad you liked it. Hope you'll come again.

A: Yes, we will.



Part Two

13. My back is still hurting from the fall I had from my bike last week. I wondered if I should visit a doctor. Well, my husband told me that it could be due to internal injuries. Therefore, to play it safe, I come to see you.
14. Help yourself to some cake. Oh, the coffee is wonderful. It was brought from Italy by my husband. Care for another cup? There's plenty in the pot.
15. Will you be able to finish the budget projections for next year by tomorrow, or do you need a hand with it? Well, I know, the estimation part is the tedious one. But I am convinced that you will be able to pull everything together.
16. Thanks for reminding me. Otherwise, I may forget to check with the employment agency to see if they have any leads for jobs this summer. They might assume I'm not interested if I don't get back to them fast enough. You know, more and more people are competing for fewer and fewer jobs.
17. The book has been selling like hot cakes in our bookstore since it was launched three weeks ago. I am going to place another order for the book. I understand they'll be running a second print soon.
18. Mr. Wang, Jack came to talk to me, and I understand you have an attitude problem, and that you do things without following directions. Now I see where the attitude problem comes from. Sometimes, employees may not know the inner workings of a company, so you should do things according to his directions. Jack is your supervisor, and, regardless of how you feel about it, our company should have a can-do attitude. Now, you should think about the philosophy of this company. You need to follow it, if you agree with it. Do you understand? If you don't comply with requests one more time, we may have to relieve you of your duties here, but we don't want to do that.
19. When you get here in the morning, let the machine warm up for 3 to 5 minutes, because it needs to be hot to work well. When you operate the machine, please wear the gloves provided. That way you avoid any injury to your fingers. When you remove the wrapped packs from the machine, use these tongs because they are too hot. When you use the restroom, notify the supervisor. That way someone can take your place and you won't hold the line up. Be careful of the hot liquid used in production. Remember to wear your protective gloves. Now, don't forget! There are harmful vapors present. Make sure to wear a respirator in the area at all times. Watch out for! Objects may falling from above. Always wear your helmet!
20. Oh, look at that! This is the elevator outside of the building. You can have a good bird's eye view of all the city from here. What you're going to see as you come out is what you're looking at now. This is what you're seeing at the end of the back yard. So it's a good perspective showing you know. I've got the design printed out, and I just want to pass it on to Kathy to get her opinion. When will you have the design completed? I think, the sooner the better. You see, there are many responsibilities and details involved.