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- ◎ 试题高度仿真
- ◎ 详解内容丰富
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东方 & 经科英语系列图书

Preliminary

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(初级)

主编 孟宇凡 周颖







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剑桥商务英语证书考试 模拟试题集 (初级)

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策划人语

我身边的许多朋友以及他们的子女,在学习英语语言上投入了太多的精力和时间,以至于忽略了学习、工作与生活中的其他诸多方面。尽管如此,仍有相当多学习者的学习效果不甚理想。

为此,我出于一个出版工作者的社会责任,一直想 为广大学习英语的读者,提供一套能够满足各个层面、 不同学习阶段需求、教授思维独到、方法易于掌握与应 用的系列英语图书。

北京各大高等院校和著名英语培训机构的明星教师团队,以及各种英语考试的考官倾注其集体的智慧与丰富的教学及应试培训经验,以《东方&经科》英语系列图书为平台,为广大英语学习者加速提升人生价值,驾驭 English 提供了时(间)半成(绩)倍的学习方法与技巧。

亲爱的读者: 您选择了《东方&经科》, 就选择了成功的一半!

美女

二零零四年十二月

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Model Test 1

READING

PART ONE

Ouestions 1~5

Look at questions 1~5

- In each case, which sentence is correct?
- Mark one letter(A,B, or C) on your answer sheet.

Example:

Do not cover and do not move while in operation.

- A. Leave the equipment where it is at all times.
- B. Disconnect the equipment before you move it.
- C. Never touch the equipment.

The correct is A, so mark your Answer Sheet like this:

Example A B B C

1.

Business Club Annual Dinner

Tickets on sale from the next week-advance purchase essential.

- A. Queue here to buy tickets for this event.
- B. You must have tickets for this event.
- C. Tickets are now on sale for this event.

2. Wednesday's Sales Meeting will begin 15 minutes earlier than planned—boardroom as usual.

What has changed?

- A. the day of the meeting
- B. the time of the meeting
- C. the place of the meeting



3.

A Villa to Let: 150 sq meters of 3 stories

A beautiful garden in the front with flowers

\$ 3200 per month

At least rent for one year

If you intend to rent it, you will have to rent it for.

- A. 2 years at most
- B. 1 year at most
- C. 1 year leastways

4.

Goods not normally dispatched unless paid for at time of ordering payment on delivery by special arrangement only.

Customers should normally pay for goods.

- A. when their order is processed
- B. when the goods are delivered
- C. when they place an order

5.

Take Care Not to Leave Things Behind.

- A. Most probably you see this on a fire engine
- B. Most probably you see this in a cinema or theater
- C. Most probably you see this on the highway

PART TWO

Questions 6~10

- · Look at the list below. It shows some of non-fiction categories
- For questions 6~10, decide which section (A~H) of the categories each person given below should consult.
- For each question, mark the correct letter (A~H) on your Answer Sheet.
- · Do not use any letter more than once



NON-FICTION CATEGORIES

- A. Academic and Professional
- B. Dictionaries
- C. History
- D. Food and Drink (including cookery)
- E. Travel/ Guides
- F. Art and Architecture
- G. Nature/ Animals
- H. Gardening
- 6. Tara Simms pans to visit North America.
- 7. Martin Wang has got some difficult words while reading the newspaper.
- 8. Elizabeth is going to prepare a dinner for her colleagues.
- 9. Lisa Marie wants to learn more about the World War II.
- 10. James Haley needs to collect relevant information to write his paper for his master's degree.

PART THREE

Questions 11~15

Look at the charts below. It shows road accident figures in different countries from 1972 to 1979.

Which figure does each sentence (11~15) describe?

For each sentence mark one letter (A~H) on your Answer Sheet.

Road Accident Figures

	Α	В	C	D	E	F	G	Н
	1972	1973	1974	1975	1976	1977	1978	1979
Belgium	107	98	90	84	87	88	90	84
Denmark	26	25	19	21	20	20	20	17
Italy	279	276	244	239	227	218	216	230
U.K.	360	354	332	333	354	356	358	342
Spain	99	105	99	97	104	107	116	19
Numbers are in 1,000s								

- 11. In which year was the number of accidents equal to that of the year before and after it in Denmark?
- 12. In which year did the U.K. have the most accidents?
- 13. In which year did Spain suffer the fewest accidents?



- 14. From which year on did Belgium have a steady rise in the number of accidents?
- 15. From which year on did Italy have several years of steady fall in the number of accident?

PART FOUR

Ouestions $16 \sim 22$

- · Read the advertisement below.
- Are the sentences (16~22) 'Right' or 'Wrong'?
- If there is not enough information on answer 'Right 'or 'Wrong', choose 'Doesn't say.'
- For each sentence, mark one letter(A, B or C) on your Answer Sheet.

JOIN A LEADING INTERNATIONAL CHEMICAL COMPANY

CBW, a leading international chemical company, currently based in Hangzhou, is seeking enthusiastic, hard-working PRC Nationals to fill newly created positions in our Sales and Technical divisions.

The successful candidates should possess the following qualifications:

SALES REPRESENTATIVES

(Positions available in Beijing, Dalian, Shanghai, Xiamen and Guangzhou)

- University degree, preferably in a technical discipline
- At least three years sales experience, preferably with a joint venture, in chemicals or a related field
- A basic level of written and spoken English

TECHNICAL

(Based in Guangzhou)

Chemists:

- · Master's degree or higher in Polymer Chemistry
- At least three years relevant experience in the chemical field
- · Fluency in written and spoken English

Qualified candidates should forward their resumes in English, with a letter detailing their interests



in the positions and including salary expectations to the General Manager, CBW China, 18, Weimin Road, Guangzhou

- 16. CBW is a leading international chemical company which is recruiting Chinese citizens to work in all parts of China.
 - A. Right
- B. Wrong
- C. Doesn't say
- 17. Successful candidates are needed to work in the three divisions.
 - A. Right
- B. Wrong
- C. Doesn't say
- 18. CBW will recruit sales representatives in other cities as its business develops in China.
 - A. Right
- B. Wrong
- C. Doesn't say
- 19. If you want to apply for the position of Sales Representative, you must have three years sales experience in the chemical field.
 - A. Right
- B. Wrong
- C. Doesn't say
- 20. To be a senior chemist, you must have a basic command of written and spoken English.
 - A. Right
- B. Wrong
- C. Doesn't say
- 21. Qualified candidates should write to apply.
 - A. Right
- B. Wrong
- C. Doesn't say
- 22. The positions for chemists will be available in other part of China in the near future.
 - A. Right
- B. Wrong
- C. Doesn't say

PART FTVE

Questions 23~28

- · Read the text below about a retail group.
- For each question 23~28, choose the correct answer.
- Mark one letter (A, B or C) on your Answer Sheet.

JAPAN INCREASES TRADE AND INVESTMENT IN ASIA

Japan has been the most powerful country in Asia, but it had little trade with the region until now. Now, Japan is doing more trade with Asia than with the rest of the world.

In 1985 the US was Japan's main customer, Japan exported a third more to the US than to Asia. Now, Asia buys 30% more than the US and three times as much as Europe. Japanese imports from Asia increased by 150% between 1985 and 1995, Now, Japan's imports amount to \$60 billion from Asia in 1993, compared to \$50 billion from the US and \$24 billion from Europe.



In 1994, Japan invested \$7.7 million in Asia. During the next few years, 75% of Japan's direct investment will be there. Japanese investment in the region is now \$64 billion, as against US investment of \$26 billion, or German investment of \$7 billion.

Thailand expects new Japanese investment to reach \$8 billion by 1998. Already, Japan controls 90% of Thailand's auto market. Labour costs in Japan are high, so Japanese companies are setting up in countries where workers get paid much less; an increasing number of Japan's employees now live outside Japan.

- For questions 23~26, choose the correct answer.
- Mark one letter (A,B or C) on your Answer sheet.
- 23. Where was Japan's biggest export market in 1985?
 - A. Europe
- B. The US
- 24. Which of these regions exports least to Japan?
 - A. Europe
- B. Asia
- C. The US
- 25. Japanese investment in the region is expected to increase in the future
 - A. to seventy-five percent of Japan's total investment
 - B. by one hundred and fifty percent
 - C. to ninety percent of the Thai auto market
- 26. Japan is setting up companies in countries like Malaysia and Thailand because
 - A. they can manufacture better cars
 - B. investment has increased in recent years
 - C. labour is much cheaper there
- 27. Now Japanese investment in Asia is about as much as that of Germany.
 - A. 7 times
- B. 8 times
- C. 9 times
- 28. Labour losts in Japan are than that in Asia.
 - A. much higher
- B. a little smaller C. no more than

PART SIX

Ouestions 29~40

- Read the information about the communication of information in business.
- Choose the best word to fill each gap.
- For each question mark one letter A, B or C.



A number of business people still believe that information is power and constantly question how...(29)...people need to know. As a result, they tell employees...(30) ... as much as they think is essential... (31)... them to do particular jobs. Furthermore...(32)...business people have been taught...(33)...to communicate effectively and...(34)...they communicate very badly at all levels.

Recent research shows that \cdots (35) \cdots most serious problems experienced by modern business are communication \cdots (36) \cdots Research has also shown that there is a clear link \cdots (37) \cdots good communication in a business and the motivation of the employees.

Newsletters and notices are not…(38)…It is the attitude and behavior of business managers which…(39)…all the difference. Unfortunately, at present a lot of employees do not believe all the information they receive from their managers…(40)…They feel, that the managers themselves are out of touch with their staff.

29. A. much	B. many	C. far
30. A. enough	B. only	C. not
31. A. for	B. to	C. by
32. A. few	B. a few	C. the few
33. A. why	B. how	C. what
34. A. despite that	B. consequently	C. for that purpose
35. A. some of	B. some	C. some of that
36. A. ones	B. those	C. them
37. A. from	B. with	C. between
38. A. too much	B. enough	C. too little
39. A. making	B made	C. make
40. A. as	B. although	C. after

PART SEVEN

Questions 41~45

- · Read the memorandum and the letter below.
- Complete the candidate information form given below.
- Write a word or phrase (in CAPITAL LETTERS) or a number on lines 41~45 on your Answer Sheet.



Memorandum

To: Jennifer

From: Goldstein, Personnel Manager

Subject: Job Application

Date: Nov. 1, 2003

Message: This candidate seems to meet our requirements. Please fill in the Candidate Information Form and arrange an interview for Wednesday's afternoon.

1407 East Elm Street Big Rapids d MI 49307

Inventor Plus

411 West Cooper Street

Saginaw, MI 48602

October 24, 2003

Dear Sir / Madam:

I am writing in response to your advertisement for a Personal Assistant/ Secretary to the Managing Director.

I am enclosing a copy of my resume, which gives details of my qualifications and experience. As you see, I got Master of Science degree in Management from Ohio State University in 1998 and have got 5 years' experience of working in a business environment. I am good at all kinds of Microsoft.

I am available for interview every afternoon and look forward to hearing from you.

Faithfully

Karen K. Auernhamer



Candidate Information Form	
NAME	(41)
QUALIFICATIONS	(42)
	Ohio State University
WORKING EXPERIENCE	(43)
SKILLS	(44)
INTERVIEW TIME	(45)
ADDRESS	1407 East Elm Street, Big Rapids d MI 49307

PART EIGHT

Question 46

- You have to change the time of a meeting with your clients.
- Write an e-mail to your personal assistant:
 - telling her that you have to change the time for the meeting
 - giving the reason for the change
 - asking her to discuss with the clients and arrange another time
 - telling her the time you are available
- Write about 30~40 words.
- Write on your Answer Sheet.

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PART NINE

Question 47

· Read the following message from the manager of the after-sale service

MEMO

Friday, 17, October

A customer named Mr. Green called today complaining that the air-conditioner he bought from our store last week did not work smoothly. It could be caused by improper operation, I assume. Could you deal with the matter and contact Mr. Green? Here is his e-mail address: jgreen@hot-mail.com

- · Write an e-mail to Mr. Green
 - · apologizing
 - · making a suitable excuse about what happened
 - promising to send a technician to solve the problem
 - promising that Mr. Green can exchange it for a new one if the problem can not be solved.
- Write 60∼80 words.
- · Write on your Answer Sheet.

LISTENING

PART ONE

Questions 1~8

- For questions 1~8 you will hear eight short recordings.
- For each question, mark one letter (A, B, or C) for the correct answer.

