



PRACTICAL ENGLISH TEST  
FOR COLLEGES

(Level B)

# 高等学校英语应用能力考试 实考试题与模拟试题汇编 (B级)(2010版)

本书编写组 编



高等教育出版社  
HIGHER EDUCATION PRESS

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GAO DENG XUE XIAO YING YU YING YONG NENG LI KAO SHI  
SHI KAO SHI TI YU MO NI SHI TI HUI BIAN (B JI) (2010 BAN)

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## 内 容 提 要

高等学校英语应用能力考试 (Practical English Test For Colleges) 是教育部批准实行的一项教学考试, 由高等学校英语应用能力考试委员会与各省、市、自治区教学主管部门实施。其考试对象为高职高专院校、成人高等学校, 以及本科办职业技术学院的学生。

本书由 8 套完整的高 schools 英语应用能力考试 (B 级) 试卷组成, 包括 2010 年 6 月实考试卷和另外 7 套精选模拟试卷。每套试卷都配有参考答案、听力文字材料和评分标准, 并附听力录音。其中, 实考试题和 3 套模拟试题由命题专家做了详细的分析和讲解。另外 4 套模拟试题供考生考前自测。

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2) 实用：命题专家对本书中的1套实考试题和3套模拟试题做了详细的分析和讲解，同时提供了评分标准。在此基础上，另外精选了4套模拟试题（包含参考答案），供考生考前自测。考前使用本书进行复习训练有助于提高考试通过率。

3) 最新：本书第一时间收录了2010年6月的实考试题及其录音原声，使备考2010年12月和2011年6月的学生能够了解有关考试的最新、最准确的信息和动向。

4) 真实：本书收录的试卷排版格式与实考试卷完全一致，附有标准的录音文件和标准答题卡样板，并且，试卷与答案分离，以便学生在模拟的全真考试环境中练习，也便于教师进行课堂练习、讲解使用。

编者在这里必须要指出的是：我们编写本书的目的只是为了让考生和教师熟悉了解高等学校英语应用能力考试，提供有针对性的、可靠的参考资料。准备参加考试的学生通过自测或在教师的指导下分析这些试卷，可以很好地了解试题的主旨及有效的解题方法，从而提高解题能力。但是，高等学校英语应用能力考试强调的是对实际应用英语能力的测试，而应用能力的获得必须经过长期的培养，因此，学生要学好英语，还需平时认真学习，努力学好教材，既重视知识的积累，更要加强实践，创造条件多使用英语。

我们希望，广大参加高等学校英语应用能力考试的考生能在平日打好扎实的英语技能的基础上，通过这本试题汇编的帮助，能最大限度地发挥自己的英语实用技能，取得优异成绩。

本书是编者在长期研究本门考试的基础上编写的。我们诚挚地希望广大读者对本书提出宝贵意见。

编者  
2010年8月



高等学校英语应用能力考试  
2010年6月实考试题 (B 级)

# Test One

## Part I

## Listening Comprehension

(15 minutes)

**Directions:** This part is to test your listening ability. It consists of 3 sections.

### Section A

**Directions:** This section is to test your ability to give proper responses. There are 5 recorded questions in it. After each question, there is a pause. The questions will be spoken **two times**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

**Example:** You will hear:

You will read:    A) I'm not sure.  
                          B) You're right.  
                          C) Yes, certainly.  
                          D) That's interesting.

From the question we learn that the speaker is asking the listener to leave a message. Therefore, C) **Yes, certainly** is the correct answer. You should mark C) on the Answer Sheet.

[A] [B] ☒ [D]

Now the test will begin.

- |                              |                          |
|------------------------------|--------------------------|
| 1. A) Just a moment, please. | C) See you.              |
| B) Fine, thank you.          | D) Well done.            |
| 2. A) Glad to meet you.      | C) It may not last long. |
| B) Yes, please.              | D) In twenty minutes.    |
| 3. A) Yes, please.           | C) I see.                |
| B) On Monday.                | D) Good-bye.             |

- |                        |                      |
|------------------------|----------------------|
| 4. A) No problem.      | C) I don't know.     |
| B) Many times.         | D) My pleasure.      |
| 5. A) You are welcome. | C) It's perfect.     |
| B) He's nice.          | D) It's two o'clock. |

## Section B

**Directions:** *This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken **two times**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

- |                             |                                 |
|-----------------------------|---------------------------------|
| 6. A) He's got a headache.  | C) He coughs a lot.             |
| B) He can't sleep at night. | D) He doesn't feel like eating. |
| 7. A) Have some food.       | C) Make a phone call.           |
| B) Clean the table.         | D) Buy a dictionary.            |
| 8. A) The sales manager.    | C) The office secretary.        |
| B) The information officer. | D) The chief engineer.          |
| 9. A) Teacher and student.  | C) Police officer and driver.   |
| B) Manager and secretary.   | D) Husband and wife.            |
| 10. A) Asking the way.      | C) Checking in at the airport.  |
| B) Buying a ticket.         | D) Booking a room.              |

## Section C

**Directions:** *In this section you will hear a recorded short passage. The passage is printed in the test paper, but with some words or phrases missing. The passage will be read **three times**. During the second reading, you are required to put the missing words or phrases on the Answer Sheet in order of the numbered blanks according to what you hear. The third reading is for you to check your writing. Now the passage will begin.*

Ladies and gentlemen,

It's a great pleasure to have you visit us today. I'm very happy to have the opportunity to 11 our company to you.

The company was established in 1950. We mainly manufacture electronic goods and 12 them all over the world. Our sales were about \$100 million last year, and our business is growing steadily. We have offices in Asia, 13 and Europe. We have about 1000 employees, who are actively working to serve the needs of our 14. In order to further develop our overseas market, we need your help to promote (促销) our products.

I 15 doing business with all of you. Thank you.



**(15 minutes)**

24. If you move, you must inform us \_\_\_\_\_ the change of your address.  
 A) with C) in  
 B) for D) of
25. \_\_\_\_\_ his lecture is short, it gives us a clear picture of the new program.  
 A) If C) Although  
 B) Because D) When

## Section B

**Directions:** *There are also 10 incomplete statements here. You should fill in each blank with the proper form of the word given in brackets. Write the word or words in the corresponding space on the Answer Sheet.*

26. Thomas was cheerful and (help) \_\_\_\_\_, and we soon became good friends.
27. The goods that you ordered ten days ago will (deliver) \_\_\_\_\_ to you tomorrow.
28. Gas prices are (high) \_\_\_\_\_ here than in other parts of the country.
29. The past decade has seen great economic (develop) \_\_\_\_\_ in this country.
30. If the engineer (come) \_\_\_\_\_ here yesterday, the problem would have been solved.
31. While this new law does not (direct) \_\_\_\_\_ affect the quality of work, it will greatly benefit the employees.
32. Now many young people spend several hours a day (talk) \_\_\_\_\_ on a mobile phone.
33. In China, it is quite (nature) \_\_\_\_\_ for people to go back home for the Spring Festival.
34. The manager was surprised at the news when he (receive) \_\_\_\_\_ the phone call yesterday.
35. Advances in medical technology have made it possible for people (live) \_\_\_\_\_ longer.

## Part III

## Reading Comprehension

(40 minutes)

**Directions:** *This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.*

### Task 1

**Directions:** *After reading the following passage, you will find 5 questions or unfinished statements, numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.*

Online advertising is the means of selling a product on the Internet. With the arrival of the Internet, the business world has become digitalized (数字化) and people prefer buying things online, which is easier and faster. Online advertising is also known as e-advertising. It offers a great variety of services, which can not be offered by any other way of advertising.

One major benefit of online advertising is the immediate spread of information that is not limited by geography or time. Online advertising can be viewed day and night throughout the world. Besides, it reduces the cost and increases the profit of the company.

Small businesses especially find online advertising cheap and effective. They can focus on their ideal customers and pay very little for the advertisements.

In a word, online advertising is a cheap and effective way of advertising, whose success has so far fully proved its great potential (潜力).

36. According to the first paragraph, buying things online is more \_\_\_\_\_.  
A) convenient  
B) fashionable  
C) traditional  
D) reliable
37. Compared with any other way of advertising, online advertising \_\_\_\_\_.  
A) attracts more customers  
B) displays more samples  
C) offers more services  
D) makes more profits
38. Which of the following statements is TRUE of online advertising?  
A) It has taken the place of traditional advertising.  
B) It will make the Internet technology more efficient.  
C) It can help sell the latest models of digitalized products.  
D) It can spread information without being limited by time.
39. Who can especially benefit from online advertising?  
A) Local companies.  
B) Small businesses.  
C) Government departments.  
D) International organizations.
40. This passage is mainly about \_\_\_\_\_.  
A) the function and the use of the Internet  
B) the application of digital technology  
C) the development of small businesses  
D) the advantages of online advertising

## Task 2

**Directions:** This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 to 45.

During our more than 60-year history, with our vast knowledge and experience, Trafalgar has created perfectly designed travel experiences and memories.

### **Exceptional value**

Traveling with Trafalgar can save you up to 40% when compared with traveling independently. We can find you the right hotels, restaurants, and our charges include entrance fees, tolls (道路通行费), etc. Because we're the largest touring company with great buying power, we can pass on our savings to you.

### **Fast-track entrance**

Traveling with us means no standing in line (排队) at major sights. Trafalgar takes care of all the little details, which means you are always at the front of the line.

### **Travel with like-minded friends**

Because we truly are global, you will travel with English-speaking people from around the world, and that leads to life-long friendships.

### **Great savings**

We provide many great ways to save money, including Early Payment Discount (折扣), Frequent Traveler Savings and more.

### **Fast check-in**

Once your booking has been made, you are advised to check in online at our website and meet your fellow travelers before you leave.

41. Because of its great buying power, Trafalgar \_\_\_\_\_.  
A) can find the cheapest restaurants  
B) can pass on its savings to tourists  
C) takes tourists to anywhere in the world  
D) allows tourists to travel independently
42. Traveling with Trafalgar, tourists do not have to \_\_\_\_\_.  
A) bring their passports with them  
B) pay for their hotels and meals  
C) stand in line at major sights  
D) take their luggage with them
43. Traveling with Trafalgar, tourists may \_\_\_\_\_.  
A) meet tour guides from different countries  
B) make new friends from around the world  
C) win a special prize offered by the company  
D) have a good chance to learn foreign languages

44. Which of the following is mentioned as a way to earn a discount?
- A) Early payment.
  - B) Group payment.
  - C) Office booking.
  - D) Online booking
45. After having made the booking, tourists are advised to check in \_\_\_\_\_.
- A) at the hotels
  - B) at the airport
  - C) by telephone
  - D) on the website

### Task 3

**Directions:** *The following is a letter of complaint. After reading it, you should complete the information by filling in the blanks marked 46 to 50 (in no more than 3 words) in the table below.*

Dear Sirs,

I'm writing to tell you that your latest shipment (装运) of apples is not up to the standard we expected from you. Many of them are bruised (擦伤), and more than half are covered with little spots. They are classed as Grade A, but I think there must have been some mistake, as they are definitely not Grade A apples.

We have always been satisfied with the quality of your produce (农产品), which makes this case all the more puzzling. I would be grateful if you could look into the matter. We would be happy to keep the apples and try to sell them at a reduced price, but in that case we would obviously need a credit (部分退款) from you. Alternatively, you could collect them and replace them with apples of the right quality. Would you please phone me to let me know how you want to handle it?

Yours faithfully  
Fiona Stockton  
**Fiona Stockton**  
Purchasing Manager

#### A Letter of Complaint

Produce involved: Grade A \_\_\_\_\_ 46 \_\_\_\_\_.

Causes of complaint:

1. many of the apples are bruised
2. more than half of the apples are covered with \_\_\_\_\_ 47 \_\_\_\_\_

Suggested solutions:

1. allow to sell at \_\_\_\_\_ 48 \_\_\_\_\_ and give \_\_\_\_\_ 49 \_\_\_\_\_, or
2. collect them and replace them with apples of \_\_\_\_\_ 50 \_\_\_\_\_

#### Task 4

**Directions:** *The following is a list of Shipping Marks. After reading it, you are required to find the items equivalent to (与...等同) those given in Chinese in the table below. Then you should put the corresponding letters in the brackets on the Answer Sheet, numbered 51 through 55.*

- A — Guard against damp
- B — Handle with care
- C — Keep away from heat
- D — Keep away from cold
- E — Keep dry
- F — Keep flat
- G — No naked fire
- H — No use of hooks
- I — Not to be thrown down
- J — Open here
- K — Open in dark room
- L — Protect against breakage
- M — Poison
- N — Take care
- O — This side up
- P — To be kept upright
- Q — Use no knives

**Examples:** ( G ) 严禁明火

( H ) 禁用吊钩

- |              |          |
|--------------|----------|
| 51. ( ) 远离热源 | ( ) 请勿用刀 |
| 52. ( ) 此面朝上 | ( ) 此处开启 |
| 53. ( ) 竖立安放 | ( ) 暗室开启 |
| 54. ( ) 小心轻放 | ( ) 注意平放 |
| 55. ( ) 不可抛掷 | ( ) 保持干燥 |

#### Task 5

**Directions:** *Read the following letter. After reading them, you are required to complete the answers that follow the questions (No. 56 to No. 60). You should write your answers (in no more than 3 words) on the Answer Sheet correspondingly.*

Dear Mr. Sampson,

I want to thank you very much for interviewing me yesterday for the position of design engineer. I enjoyed meeting with you and learning more about your research and design work.

The interview made me all the more interested in the position and working for XELL Company. I believe my education and work experiences fit nicely with the job requirements, and I am certain I could make a significant contribution (贡献) to the company over time.



I would like to re-emphasize my strong desire for the position and working with you and your staff. You provide the kind of opportunity I seek. Please feel free to call me at the following phone number if I can provide you with any additional information: 0811-8222-5555.

Again, thank you for the interview and for your consideration.

Sincerely,  
Mary Cruz

56. Why did Mary Cruz write this letter?  
To give thanks to Mr. Sampson for \_\_\_\_\_ her yesterday.
57. What position did Mary Cruz apply for?  
The position of \_\_\_\_\_.
58. Which company did the writer wish to work for?  
\_\_\_\_\_.
59. Why is the writer strongly interested in the position?  
Because the company provides the kind of \_\_\_\_\_ she seeks.
60. How can the writer be contacted?  
By calling her at \_\_\_\_\_.

#### Part IV

#### Translation — English into Chinese

(25 minutes)

**Directions:** This part, numbered 61 to 65, is to test your ability to translate English into Chinese. Each of the four sentences (No. 61 to No. 64) is followed by four choices of suggested translation marked A), B), C) and D). Make the best choice and write the corresponding letter on the Answer Sheet. Write your translation of the paragraph (No. 65) in the corresponding space on the Translation / Composition Sheet.

61. If your company insists on your price, we will have to turn to other suppliers for the goods.  
A) 假如贵公司要调整价格, 请及早告知我们, 以便另做安排。  
B) 假如贵公司提高价格, 我们不得不从其他地方另寻货源了。  
C) 如果贵公司不给折扣价, 我们不得不采用其他方式购货。  
D) 如果贵公司坚持你方报价, 我方只能找其他供应商进货。
62. First of all, I appreciate your advice on my decision to go to work in the computer company.  
A) 我首先感谢你们的决定, 让我到这家电脑公司来工作。  
B) 我首先感谢你的建议, 我已决定去一家电脑公司工作。  
C) 首先, 很高兴到贵公司来听取你们在计算机方面提出意见。  
D) 首先, 感谢你对我决定去那家电脑公司工作所给予的建议。

63. Many good movies have been produced recently, but I still prefer to watch old movies because they are more interesting.
- A) 人们对电影是有兴趣的，特别是对老片子，所以我主张放映老片子。  
B) 现在拍了很多好的影片，既老式又饶有趣味，我觉得人人都喜欢看。  
C) 近来制作了很多好影片，但是我还是喜欢老片，因为老片更有趣。  
D) 很多好的影片是最近拍的，但我依然觉得过去拍的影片很有意思。
64. If the new payment methods make it easier for consumers to pay, could they make it easier for criminals too?
- A) 如果这些新的付款方式更便于消费者付款，是否对罪犯也更方便呢？  
B) 如果新的购物方式更容易使消费者满意，难道对罪犯不也是如此吗？  
C) 如果新的购物方式更方便了顾客，不也就更容易使人犯罪吗？  
D) 如果新的付款办法便于人们消费，不也就更易于犯罪了吗？
65. Now people have a choice about where they work and what kind of work they'll do. They are faced with the challenge of deciding where to go. They need to know what standard to use in making their decisions. This book provides them with practical advice for making their choices. Meanwhile, they will know what questions to ask, what jobs to look for, and how to make their final decisions.

## Part V

## Writing

(25 minutes)

**Directions:** *This part is to test your ability to do practical writing. You are required to write a Notice according to the following instructions given in Chinese. Remember to do your writing on the Translation / Composition Sheet.*

*The first sentence has been done for you.*

说明：以办公室名义写一份有关会议室的使用须知。

内容如下：

1. 保持会议室整洁
2. 会后请带走您的文件和私人用品，关闭所有电器(请举例)，关闭会议室所有门窗
3. 其他注意事项(内容自加)
4. 表示感谢
5. 日期：2010年6月20日

### Notice

The conference room is available to all, but we need your help to follow the rules listed below:

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