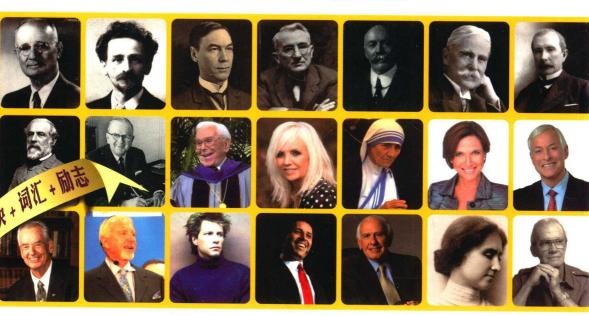
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# The Greatest Success Secret in the World



# 世界上最伟大的

# 成功秘诀

揭示世界上最神奇的秘诀 点燃生活中最期待的梦想

<mark>吸收</mark>天地间最丰富的营养 <mark>谱写</mark>人生中最辉煌的未来

上海大学出版社

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# Preface W T

我们生活在一个瞬息万变的时代,移动互联网已成为当今的主流,一切都被联系起来了,甚至连一头牛也不能例外。这个时代不仅充满了无限的机会,我们同样也面临着越来越大的压力与挑战。迷茫、焦虑和不安是很多人的常态,如何更好地帮助人们应对压力,熨平心灵的褶皱,激励自己更好地前行就显得非常重要。

为此,我们编译出版了这套英汉对照双语励志系列丛书,目的就是就是为了更好地帮助人们认识自己、激发梦想、确定目标、坚定信念、保持积极心态、克服障碍、激发潜能以及坚持不懈。这套系列丛书的宗旨就是 荟萃成功精华,传播成功理念,揭示成功规律,铸就成功人生。

这套书包括四本,分别是《世界上最伟大的成功秘诀》《世界上最伟大的励志格言》《世界上最伟大的励志演讲》和《世界上最伟大的励志故事》。

《世界上最伟大的成功秘诀》浓缩了美国及西方近几百年来经典成功哲学的精华,总结了成功的方方面面,揭示了许多神奇而伟大的成功秘诀。

《世界上最伟大的励志格言》编译了3000则最激励人心的格言警句, 它们都出自世界上著名的政治家、军事家、科学家、文学家、艺术家、企 业家以及成功学家等,一定会给人以无穷的力量和启发。

《世界上最伟大的励志演讲》精选了近百篇世界上最经典的励志演讲,这些演讲都是来自西方政界、军界、商界、演艺界、文化界、体育界、教育界等行业的领袖和精英,每篇演讲都配备了原声MP3录音,堪称励志演讲经典。

《世界上最伟大的励志故事》包含一百多篇百读不厌、催人奋进、给 人无限启迪的精彩文章,内容均为原汁原味的美文,语言地道、流畅,含 义深刻。



#### 世界上最伟大的成功秘诀

The Greatest Success Secret in the World

自从1996年第一次真正接触到西方成功哲学之后,我大量阅读了中外有关成功方面的诸多著作,包括很多英文原版励志经典,看英文原版书的好处就是能最直接地了解了作者写作的原意。下面列举一些最著名的成功哲学家和他们的最经典代表作品:拿破仑·希尔的《思考致富》;戴尔·卡内基的《人性的弱点》《人性的优点》;奥格·曼狄诺的《世界上最伟大的推销员》;安东尼·罗宾的《激发心灵的潜力》《唤醒心中的巨人》;博恩·崔西的《创建你的未来》《目标》;查尔斯·哈奈尔的《世界上最神奇的24堂课》;罗伯特·科里尔的《岁岁相传的秘密》;华理克的《标杆人生》;朗达·拜恩的《秘密》等。

有鉴于此,我们精心编译了这本《世界上最伟大的成功秘诀》,它汇集了美国及西方近几百年来经典成功哲学的精华!它概括和总结了成功的方方面面,主要包括:思想的力量、认识自己、做你自己、大胆梦想、设定目标、下定决心、培养自信、情绪控制、积极心态、激发潜能、培养品格、立刻行动、克服障碍、保持健康、爱的力量、坚持不懈等方面,如果你没有时间通读我上面所提到了这12本成功经典及其他大量励志书籍,那么就通读这一本《世界上最伟大的成功秘诀》就可以了!

本书会让你在最短时间内领悟思想的力量,指导你设定正确的目标,培养你积极思考的观念,激发你心中无限的潜力,帮助你克服人生的种种障碍,最终激励你快速走上人生的成功道路!此外,反复诵读这本书,你的英语水平也会取得明显的进步,可谓一箭双雕!

菜文刚

2015年1月于中国广州

#### Contents I &

- 1 Control Your Thought, Control Your Destiney 掌控思想,掌控命运 /1
- 1.1 He Is the Arbiter of His Own Fortunes 人是自己命运的主宰 /2
- 1.2 The Genie-of-Your-Mind 思想的精灵 /4
- 1.3 The Thought-Factor in Achievement 成功的思想要素 /6
- 1.4 Thought Is Energy 思想就是能量 /8
- 1.5 Thought Is a Dynamic Energy 思想是一种动态的能量 /10
- 1.6 The Forces of the World Within Are Mighty 内在世界的力量是无穷的 /12
- 1.7 All Power Is from Within 所有的力量都来自内部世界 /14
- 1.8 Your Thoughts Supply You with Limitless Energy 想法为你提供了无限的能量 /16
- 1.9 Good and Bad Feelings 美好的感觉与不好的感觉 /17
- 1.10 The Law of Attraction 吸引力法则 /19
- 1.11 You Are a Magnet 你就是磁铁 /21
- 1.12 Your Mental Attitude 你的精神态度 /24

- 2 Learn Wisdom, Draw Inspiration from Life 学习智慧, 启迪人生 /26
- 2.1 Every Day That You Live Is a Special Occasion 你生活的每一天都是那么特别 /27
- 2.2 The Goodness of Life 生命的美好 /28
- 2.3 The Most Beautiful Moment in Life 生命中最美丽的瞬间 /30
- 2.4 Seizing Every Minute in Life . 把握生命的分分秒秒 /32
- 2.5 The Important Things in Your Life 人生要义 /34
- 2.6 Story of Life 人生的故事 /36
- 2.7 The Decoration of the Heart 心理装潢 /38
- 2.8 Moving Thoughts 人生感言 /41
- 2.9 The Secrets of Lucky People 幸运的秘密 /43
- 2.10 We Are on a Journey 我们在旅途中 /45
- 3 Be Unique, Be Yourself 特立独行,做你自己 /47
- 3.1 Listen to Your Inner Voice 倾听内心的声音 /48
- 3.2 Be Unique, Be Yourself 特立独行,做你自己/49

# 0

#### 世界上最伟大的成功秘诀

The Greatest Success Secret in the World

- 3.3 Be Yourself 做真实的自己 /51
- 3.4 Rely on Yourself 依靠自己 /53
- 3.5 Be an Original 做一名原创者 /55
- 3.6 Never Strive to Be Anything But Yourself 永远不要成为其他什么人物而是你自己/56

#### 4 Aim at Success, Never Be Afraid of Failure

志在成功,无惧失败/58

- **4.1** Be an Enterprising Person 做一个成大事者 /59
- **4.2** Success Is on the Other Side 成功就在对面 /61
- 4.3 The Elements of Success 成功的要素 /63
- 4.4 The Sweat of Success 成功的汗水 /65
- 4.5 To Pay the Price 付出代价 /67
- **4.6** Use More Determination, Grit and Will Power 运用更多的决心、勇气和意志力 /68
- 4.7 Vividly Imaging Success in Your Own Mind 在心中生动地描绘成功 /70
- **4.8** 19 Things You Have to Force Yourself to Do If You Want to Succeed 想成功你必须强迫自己去 做的19件事情 /72
- 4.9 Passion + Perseverance=Possibility 热情+坚持=可能 /74
- **4.10** There Are No Mistakes, Only Lessons 没有错误,只有教训 /76
- **4.11** The Significance of Failure 失败的意义 /78

### 5 Dream Big, Aim at the Target 志存高远,瞄准目标 /80

- 5.1 Dream Big As If You Could Not Fail! 胸怀大志,假定你不可能失败!/81
- 5.2 The Power of Desire 渴望的力量 /82
- 5.3 You Can Have Anything You Want 你可以拥有你想要的任何东西 /83
- 5.4 It Is Not Will, But Desire That Rules the World 统治世界的不是意志,而是欲望 /85
- 5.5 Live Your Dreams 实现梦想 /87
- 5.6 Always Have a Dream 永不放弃梦想 /89
- 5.7 Success Is Goals, and All Else Is Commentary 成功等于目标,其他都是注解/89
- 5.8 Knowing Your Purpose Focuses Your Life 认清目标人生就有焦点 /91
- 5.9 Set Goals and Design Your Destiny 设定目标才能掌控命运 /93
- 5.10 Your Ideal Must Be Sharp, Clearcut, Definite 你的理想一定要轮廓清晰,具体明确 /95
- 5.11 Plan in Hand 运筹帷幄 /96
- 5.12 Three Steps of Visualization 视觉化的三个步骤 /98
- 5.13 The Key of Visualization 视觉化的要点 /100
- 5.14 See Things as You Would Have Them Be Instead of as They Are 看到自己拥有事物的情景 /103
- 5.15 Never Again Will I Greet the Dawn Without a Map 面对黎明,我不再茫然 /105

#### 6 Make up Your Mind, Firm Your Belief

下定决心,坚定信念 /107

- 6.1 The Beginning 起点 /108
- 6.2 Resolution 决心 /109
- 6.3 Self-confidence Is Essential to Success 自信是成功的基本要素 /111
- 6.4 The Importance of Self-confidence 自信的重要性 /113
- 6.5 The Man Who Think He Can 自认为有力量的人 /115
- 6.6 Don't Defeat Yourself 不要打倒自己 /116
- 6.7 Eliminating "I Can't" 消灭"我不能"/117
- 6.8 The Formula of Success Is Belief 成功的法则是信念 /119
- 6.9 Belief Is the Forte Behind Success 信念是成功的推动力 /120
- 6.10 To Believe... 有信念 /122
- 6.11 Our Family Creed家族的信条 /123

#### 7 Focus Your Energy, Control Your Emotion

集中精力、情绪控制/125

- 7.1 Focus Brings Success 专注铸就成功 /126
- 7.2 Develop Self-guiding Faulty 培养自制力 /128
- 7.3 Use the Power of Concentration 运用全神贯注的能力 /131

- 7.4 Clear Your Metal Space 清理心灵空间 /133
- 7.5 Don't Be Alone When You Are Sad 伤心时不必独处 /135
- 7.6 Relax Right Now 现在就开始放松 /136
- 7.7 Ten Ways to Cheer Up 十种让你振作的方法 /138
- 7.8 Today I Will Be Master of My Emotions 今天我要学会控制情绪 /140

# Positive Mental Attitude Makes a Brilliant Life

积极心态,缔造辉煌 /143

- 8.1 Attitude Makes the Difference 态度造成差别 /144
- 8.2 Attitude Is Everything 态度决定一切 /146
- 8.3 Positive Mental Attitude 积极心态 /148
- **8.4** Positive Affirmations 积极自信的主张 /150
- 8.5 Stop Focusing on the Impossibilities 摈弃"一切皆无可能"的想法 /151
- 8.6 Youth 青春 /152
- 8.7 Think Positive Thoughts Every Day
- / 以积极心态对待每一天 /154
- 8.8 Approaching Each Day 走进每一天 /155

# 0

#### 世界上最伟大的成功秘诀

The Greatest Success Secret in the World

- 9 Stimulate Potentials, Create Miracles 激发潜能,创造奇迹 /157
- 9.1 I Am Nature's Greatest Miracle 我是自然界最伟大的奇迹 /158
- 9.2 The Value of the Subconscious Is Enormous 潜意识具有巨大的价值 /160
- 9.3 Use Your Potential 运用你的潜能 /162
- 9.4 The Power of Imagination 想象力的力量 /163
- 9.5 Use Your Imagination 使用你的想象力 /165
- 9.6 Revitalize Your Imagination! 使想像力充满活力! /167
- 10 The Charm of Character Has Lasting Impact on Future 品格魅力,影响久远 /169
- 10.1 Things That Endure 永恒的事物 /170
- 10.2 Courage 勇气 /171
- 10.3 Find Your Courage! 找到你的勇气! /173
- 10.4 Risk 冒险颂 /176
- 10.5 Frankness 正直 /177
- 10.6 Do Not Lie不要说谎 /178
- 10.7 The Importance of Forgiveness 宽恕的重要性 /179
- 10.8 The Art of Forgiveness 宽恕的艺术 /182
- 10.9 Give to Live 奉献生活 /184

- 10.10 Practice Humility 学会谦卑 /186
- 10.11 The Real Blessings 真正的祝福 /188
- 10.12 Thanks for Everything 为一切而感激 /189
- 11 Take Action, Conquer Barriers 采取行动,克服障碍 /191
- 11.1 Action to Improve Life 行动起来改善生活 /192
- 11.2 Do Not Wait 不要等待 /193
- 11.3 I Will Act Now 我现在就立即行动 /194
- 11.4 The Waste of Worry 无谓的担忧 /196
- 11.5 Fear Is the Devil 恐惧是魔鬼 /198
- 11.6 Do the Thing You Fear 去做你恐惧的事情 /199
- 11.7 You Are the Only Real Obstacle 你是唯一真正的障碍 /200
- 11.8 Transcending Difficulties and Perplexities 超越困难和困惑 /202
- 11.9 Burden-Dropping 卸下负担 /204
- 12 Motivate Yourself, Release Your Enthusiasm 自我激励、释放激情 /206
- 12.1 Power of Self-talk 自我交谈的力量 /207
- 12.2 What Are Declarations? 什么是宣言? /208

- 12.3 Use Affirmations 运用自我确认 /210
- 12.4 "I Am a Millionaire!" 我是百万富翁! /211
- 12.5 Smooth the Wrinkles from Our Souls 舒展你心灵的皱纹 /213
- 12.6 Enthusiasm Is a Positive Energy 热情是一种积极的能量 /215
- 12.7 How to Develop Controlled Enthusiasm 释放激情 / 216
- 12.8 Always Will I Bathe My Days in the Golden Glow of Enthusiasm 我永远沐浴在热情的光影中 /218
- 13 Change Boldly, Meet the Challenge 大胆改变, 迎接挑战 /220
- 13.1 Why Not You? 为何不是你? /221
- 13.2 Changes for Life 人生因改变而改变 /223
- 13.3 Make Decisions 做出决定 /224
- 13.4 Being a Master Experimenter 做个尝新高手 /226
- 13.5 Make Up Your Mind to Change 决心去改变 /227
- 13.6 Change the World Within 30 Seconds 30秒改变世界 /229
- 13.7 Keep Patient 保持耐心 /231
- 13.8 Do You Accept Challenges? 你接受挑战吗? /232

- 14 Treasure Your Time, Make Good Preparation 珍惜时间,做好准备 /235
- 14.1 Time Is a Bank 时间银行 /236
- 14.2 Yesterday, Today and Tomorrow 昨天、今天和明天 /237
- 14.3 I Will Live This Day As If It Is
  My Last
  假如今天是我生命中的最后一天 /239
- 14.4 What Have We Done Today? 今天我们做了什么?/241
- 14.5 On Time or the Triumph of Promptness 要懂得把握时机 /242
- 14.6 Create Your Own Luck 创造自己的运气 /245
- 15 Keep Healthy, Create Wealth 保持健康,创造财富 /247
- 15.1 Health and Wealth, Which to Prefer 健康与财富孰重 /248
- 15.2 Staying Healthy 保持健康 /249
- 15.3 The Three Greatest Hygienic Agents 三种最有益于健康的能量 /250
- 15.4 Relieve Stress in Life 减轻生活压力 /251
- 15.5 What Is Your Recovery Rate? 你的恢复速率是多少?/253
- 15.6 The World Is Filled with Talented Poor People 世界上到处都是有才华的穷人 /255



#### 世界上最伟大的成功秘诀

The Greatest Success Secret in the World

- 15.7 Practice Economy 节俭 /256
- 15.86 Keys to Business Success 生意成功的六要素 /258
- 16 Pursuing Happiness is the True Essence of Life 追求幸福。人生真谛 /260
- 16.1 Happiness 幸福 / 261
- 16.2 The Ways to Happiness 幸福有多少种方法 / 263
- 16.3 The Journey of Happiness 幸福的旅程 /265
- 16.4 Time and Happiness 幸福无时不在 /266
- 16.5 A Happy Man's Creed 一个幸福的人的信条 /268
- 16.6 How to Grow Happiness 如何种植幸福 /270
- 16.7 Focus on the Joy 聚焦快乐 /271
- 16.8 Think More about What You Have 想想你所拥有的 /273
- 16.9 The Happy Door 快乐之门 /275
- 16.10 Be Happy Now! 现在就快乐! /276
- 17 The Power of Love Is Matchless

爱的力量, 天下无双 /278

- 17.1 What Is Love? 爱的定义 /279
- 17.2 Love Is the Greatest Emotion 爱是最伟大的情感 /280

- 17.3 The Power of Love 爱的力量 /282
- 17.4 Life Without Love Is Really Worthless 没有爱的人生实在毫无意义 /284
- 17.5 Giving Your Time Is the Best Expression of Love 付出时间就是爱的最佳表达 /285
- 17.6 The Best Time to Love Is Now 此刻就是爱的最佳时机 /287
- 17.7 The Time Is Now 现在是时候了/288
- 17.8 Unconditional Love 无条件的爱 /290
- 17.9 True Love 真爱 /292
- 17.10 I Will Greet This Day with Love in My Heart 我要用全身心的爱来迎接今天 / 293
- 18 I Will Persist Until I Succeed 坚持不懈、直到成功 / 296
- 18.1 Persistence坚持不懈 /297
- **18.2** The Reward of Perseverance 坚持不懈方能收获成就 /299
- 18.3 Persistence Pays 苦尽甘来 /301
- 18.4 Don't Quit! 不要放弃! /303
- **18.5 A Quitter Never Wins** 半途而废的人决不会成功 / 304
- 18.6 Keep On, Keeping On 坚持,再坚持/306
- 18.7 I Will Persist until I Succeed 坚持不懈,直到成功 /308

## ontrol Your Thought, Control Your Destiney 掌控思想,掌控命运

思想就是一切。你可以成为你想要成为的任何人。你不必生病,不必难过,不必贫穷,不必失败,不必是个乡巴佬。你不必当牛做马,注定终日不懈劳作,以换取果腹之食、安身之所。你是地球的主宰之一,有着无限潜能。你体内有一种力量,恰当掌握它、指引它,就能够让你脱离平庸之道,将你安置在世界有福人之间——律师、作家、政治家、大商贾——他们都是实干家和思想者。

Your life is in your hands.

No matter where you are now,
no matter what has happened in your life,
you can begin to
consciously choose your thoughts,
and you can change your life.

-Rhonda Byrne

你的人生掌握在你手中。不论你身在何处, 发生过什么,你都可以开始有意识地选择你的 思想,进而改变你的人生。

——朗达·拜恩





#### 1.1 He Is the Arbiter of His Own Fortunes

人是自己命运的主宰

"Give me a base of support," said Archimedes, "and with a lever I will move the world."

And the base of support is that all started with mind. In the beginning there was nothing but a fire mist. Before anything could come of it there had to be an idea, a model on which to build. Universal Mind supplied that idea, that model. Therefore the primal cause is mind. Everything must start with an idea. Every event, every condition, everything is first an idea in the mind of someone.

Before you start to build a house, you draw up a plan of it. You make an exact blue-print of that plan, and your house takes shape in accordance with your blue-print. Every material object takes form in the same way. Mind draws the plan. Thought forms the blueprint, well drawn or badly done as your thoughts are clear or vague. It all goes back to the one cause. The creative principle of the universe is mind, and thought is the eternal energy.

"给我一个支点,"阿基米 德说,"我就能撬起地球。"

这个支点完全始于思想。在 最开始的时候什么也没有,只是 一团燃烧着的雾气。在有东西诞 生之前,必须有一个想法,一个 参照的模型。宇宙思想就提供了 这样一个思想和模型。因此,起 因就是思想。万事万物都必须开 始于一个想法。每一件事,每一 种环境,一切都首先是某个人脑 子里的一个想法。

在建造房屋之前,你要起草一份计划。你做出一份准确的计划蓝图,房屋就会根据蓝图建成。每一个具体的目标也都是以同样的方式形成的。思想做出计划,想法形成蓝图。蓝图的好与坏取决于你的想法是清晰还是模糊。这都归结于一个原因。宇宙的创造性法则就是思想,而想法就是永恒的能量。

primal ['praiməl] *adj.* 最初的;原始的;根本的 vague [veig] *adj.* 含糊的;不清楚的

in accordance with 与……一致

Every condition, every experience of life is the result of our mental attitude. We can do only what we think we can do. We can be only what we think we can be. We can have only what we think we can have. What we do, what we are, what we have, all depend upon what we think. We can never express anything that we do not first have in mind. The secret of all power, all success, all riches, is in first thinking powerful thoughts, successful thoughts, thoughts of wealth, of supply. We must build them in our own mind first.

William James, the famous psychologist, said that the greatest discovery in a hundred years was the discovery of the power of the subconscious mind. It is the greatest discovery of all time. It is the discovery that man has within himself the power to control his surroundings, that he is not at the mercy of chance or luck, that he is the arbiter of his own fortunes, that he can carve out his own destiny. He is the master of all the forces round about him. As James Allen puts it:

"Dream lofty dreams, and as you dream, so shall you become. Your vision is the promise of what you shall one day be; your ideal is the prophecy of what you shall at last unveil."

生活的每一种情况、每一种 经历都是我们精神态度的结果。 我们只能做我们认为能做的事。 我们只能成为我们认为能成为的 人。我们只能拥有我们认为能拥 有的东西。我们做什么,我们成 为什么,我们拥有了什么,这些 全都取决于我们想什么。我们从 来不会去表达一些脑子里事先没 有的东西。所有力量、成功、富 有的秘密都首先在于去想一些强 大的想法、成功的想法、富有、 充裕的想法。我们必须要先在自 己的脑袋里形成这些想法。

著名的心理学家威廉·詹姆斯说过,一百年来最伟大的发现就是发现了潜意识的力量。潜意识是所有时代最伟大的发现。这一发现使人拥有了自身控制周围事物的力量,不再受机会或是运气的支配,人是自己命运的主宰,能够开创自己的命运。他是周围所有力量的主宰。正如詹姆斯·艾伦所说:

"要怀有崇高理想,你的梦想决定你的未来。梦想是你实现 未来的保证,理想是你最终成就 的预言。"

subconscious ['sʌb'kɔnʃəs] *adj.* 下意识的 unveil [ʌn'veil] v. 揭幕;显露

prophecy ['profisi] n. 预言

#### 世界上最伟大的成功秘诀 The Greatest Success Secret in the World

# 1.2 The Genie-of-Your-Mind 思想的精灵

The power to be what you want to be, to get what you desire, to accomplish whatever you are striving for, abides within you. It rests with you only to bring it forth and put it to work. Of course you must know how to do that, but before you can learn how to use it, you must realize that you possess this power. So our first objective is to get acquainted with this power.

For Psychologists and Metaphysicians the world over are agreed in this that Mind is all that counts. You can be whatever you make up your mind to be. You need not be sick. You need not be unhappy. You need not be poor. You need not be unsuccessful. You are not a mere clod. You are not a beast of burden, doomed to spend your days in unremitting labor in return for food and housing. You are one of the Lords of the Earth, with unlimited potentialities. Within you is a power which, properly grasped and directed, can lift you out of the rut of mediocrity and place you among the Elect

成为你想要成为的人,得到你想要得到的东西,实现你努力为之奋斗的目标,做到这些所需要的力量就在你体内。它需要你去开发,将它付诸实践。当然,你必须知道该怎么做,在学会利用它之前,你一定要认识到自己拥有这种力量。因此,我们的第一个目标就是了解这种力量。

对于心理学家和形而上学者而言,整个世界都归结于一点——思想就是一切。你可以成为你想要成为的任何人。你不必生病,不必难过,不必贫穷,不必失败,不必是个乡巴佬。你不必当牛做马,注定终日不懈劳作,以换取果腹之食、安身之所。你是地球的主宰之一,有着无限潜能。你体内有一种力量,恰当掌握它、指引它,就能够让你脱离平庸之道,将你安置在世界有福人之中——律师、作家、政治家、大商贾——他们都是实干家

abide [ə'baid] vi. 坚持; 遵守 metaphysician [metəˈfizi[ən] n. 形而上学者; 精神治疗师

objective [əb'dʒektiv] n. 目标;目的 unremitting ['ʌnri'mitiŋ] adj. 不懈的

of the earth—the lawyers, the writers, the statesmen, the big business men—the DOERS and the THINKERS. It rests with you only to learn to use this power which is yours—this Mind which can do all things.

Your body is for all practical purposes merely a machine which the mind uses. This mind is usually thought of as consciousness; but the conscious part of your mind is in fact the very smallest part of it. Ninety per cent of your mental life is subconscious, so when you make active use of only the conscious part of your mind you are using but a fraction of your real ability; you are running on low gear. And the reason why more people do not achieve success in life is because so many of them are content to run on low gear all their lives-on SURFACE ENERGY. If these same people would only throw into the fight the resistless force of their subconscious minds they would be amazed at their undreamed of capacity for winning success.

和思想者。学习利用你自己的这种力量——能成就一切的思想——完全取决于你。

身体只不过是头脑用来达到 所有目的的机器。头脑通常被认 为是意识: 而有意识的那部分实 际上只是头脑中最小的一部分。 90%的精神生活都是潜意识的, 因此, 在你主动利用头脑中有意 识的那部分时, 你只不过用了真 正能力的一小部分, 你是在以低 速前行。更多的人不能在生活中 取得成功, 其原因就在于他们中 的许多人满足于一生都以低速前 进——依靠表面能量。同样是这 些人,只要他们能够将潜意识那 股不可抗拒的力量发挥出来,他 们就会对取得成功的意外能力感 到惊讶。



#### 1.3 The Thought-Factor in Achievement

成功的思想要素

Spiritual achievements are the consummation of holy aspirations. He who lives constantly in the conception of noble and lofty thoughts, who dwells upon all that is pure and unselfish, will, as surely as the sun reaches its zenith and the moon its full, become wise and noble in character, and rise into a position of influence and blessedness.

Achievement, of whatever kind, is the crown of effort, the diadem of thought. By the aid of self-control, resolution, purity, righteousness, and well-directed thought a man ascends; by the aid of animality, indolence, impurity, corruption, and confusion of thought a man descends.

A man may rise to high success in the world, and even to lofty altitudes in the spiritual realm, and again descend into weakness and wretchedness by allowing

精神上的成就,是神圣抱负的圆满。就如同太阳会升到天顶、月亮会变圆一样,时常生活在高尚和崇高思想概念中的人,把精力集中在一切纯洁和无私的东西上的人,会充满智慧,品格高尚,影响越来越大,幸福越来越多。

无论哪种形式的成功,都是 对努力和思想的加冕。自我控制、 决心、纯洁、正义与合理引导的 思想,使人进步;而野蛮、懒散、 不纯、腐败和思想的混乱,使人 倒退。

人可能会在世上获得巨大成功, 甚至在精神领域达到崇高境界, 但是放任傲慢、自私、腐败的思想占据自己的心灵, 就会再

consummation [ˌkɔnsʌˈmeiʃən] n. 完成; 圆满成功 blessedness [ˈblesədnis] n. 幸福 righteousness [ˈraitʃəsnəs] n. 正义; 正直 animality [ˌæniˈmæliti] n. 兽性 impurity [imˈpjuəriti] n. 杂质; 不纯 aspiration [,æspə'rei $\int$ ən] n. 抱负;志气 diadem ['daiədem] n. 王冠;王权 ascend [ə'send] v. 攀登;上升 indolence ['indələns] n. 懒惰 descend [di'send] vi. 下来;下降;堕落