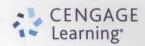
高等学校经济类双语教学推荐教材





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(16th Edition)

Basic Economics

弗兰克·V·马斯切纳 (Frank V. Mastrianna) 著



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(英文版・第十六版)

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出版说明

入世十年,我国已完全融入到经济全球化的浪潮中。党的十六大确立了"引进来,走出去"的发展战略,使得"国际化"复合型人才的需求不断增加。这就对我国一般本科院校多年来 所采取的单一语言(母语)教学提出了严峻挑战,经济类专业双语教学改革迫在眉睫。

为配合高校经济类专业双语教学改革,中国人民大学出版社携手培生、麦格劳一希尔、圣智等众多国际知名出版公司,倾情打造了该套"经济类双语系列教材",本套教材包括:经济管理类专业开设的核心课程、经济学专业开设的主干课程以及财政金融专业和国际贸易专业的主要课程。所选教材均为国外最优秀的本科层次经济类教材。

我们在组织、引进和出版该系列教材的过程中,严把质量关。聘请国内著名经济学家、学者以及一线授课教师审核国外原版教材,广泛听取意见,努力做到把国外真正高水平的适合国内实际教学需求的优秀教材引进来,供国内广大师生参考、研究和学习。

本系列教材主要有以下特点:

第一, 教材体系设计完整。本系列教材全部为国外知名出版公司的优秀教材, 涵盖了经济类专业的所有主要课程。

第二,保持英文原版教材特色。本系列教材依据国内实际教学需要以及广泛的适应性, 部分对原版教材进行了全文影印,部分在保持原版教材体系结构和内容特色的基础上进行了 适当删减。

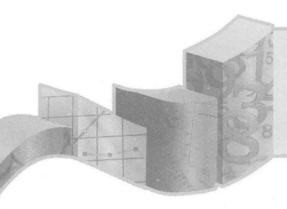
第三,内容紧扣学科前沿。本系列教材在原著选择上紧扣国外教学前沿,基本上都是国 外最流行教材的最新版本。

第四,篇幅合理、价格适中。本系列教材一方面在内容和篇幅上很好地适应了国内双语 教学的实际需要,另一方面,低定价策略又避免了国外原版图书高额的购买费用。

第五,提供强大的教学支持。依托国外知名出版公司的资源,本系列教材为教师提供丰富的配套教辅资源,如教师手册、PPT课堂演示文稿、试题库等,并配套有内容丰富的网络资源,使教学更为便利。

本系列教材既适合高等院校经济类专业的本科教学使用,也适合从事经济类工作和研究的广大从业者阅读和学习。我们在选书、改编过程中虽然全面听取了专家、学者和教师的意见,努力做到满足广大读者的需求,但由于各教材的作者所处的政治、经济和文化背景不同,书中内容仍可能有不妥之处,我们真诚希望广大读者提出宝贵意见和建议,以便我们在以后的版本中不断改进和完善。

中国人民大学出版社



Letter to Instructors

Dear Colleague:

Thank you for taking time to examine the 16th edition of *Basic Economics*. With this edition and the 15 editions preceding it, the objective has been to write an economics book that is readable, relevant, enjoyable, and instructive. As a companion to your instruction, *Basic Economics* can dispel the notion that economics is the "dismal science," helping students find the subject matter intellectually stimulating and rewarding. They will develop a better understanding of the workings of the economy; at the same time, they can acquire a unique set of analytical tools for personal problem solving.

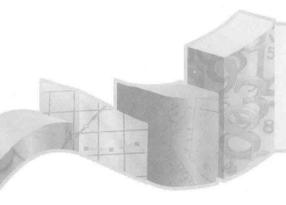
This book seeks to provide students with enough economic theories and applications for a basic understanding of microeconomics and macroeconomics. The 19 chapters in the book each provide sufficient depth and breadth to give justice to the topic. I would hope that the book inspires and motivates students to learn even more about the subject by taking additional economics courses or by regularly reading such publications as the *Wall Street Journal*. The text is not intended to be a current economic issues book, although many current applications of economic theory are included in each chapter. Current examples are woven into the text rather than presented separately or in an appendix. I trust that should you adopt this book you will expand the topics you believe worthy of expansion and introduce new ones as well.

Whenever current examples are presented to enable a better understanding of a topic, by the time the book is published these examples and the data associated with them can appear outdated or even contradictory to current conditions. Not only do data change quickly, but the federal government, upon which most macroeconomic data depend, revises previously released data on an ongoing basis and at times changes base years as well. Fortunately, easy access to current information that supports this text can be found within CourseMate, as an additional resource to the text. Materials on the site are updated regularly.

Basic Economics is a book that is designed for a one-semester, introductory survey course and is intended for students in liberal arts, business, and professional programs for whom a fundamental understanding of economics is important. The book is being used successfully in management development programs, teacher education programs, and MBA programs to fulfill prerequisite requirements in economics. Basic Economics is also used by a number of 2-year academic institutions as well as in foreign countries. Several editions have also been translated into Spanish.

I appreciate the fact that you are considering this book for adoption. Should you decide to adopt the book, I hope you will find *Basic Economics* rewarding for both you and your students.

Frank V. Mastrianna Frank V. Mastrianna, PhD



letter to Students

Dear Student:

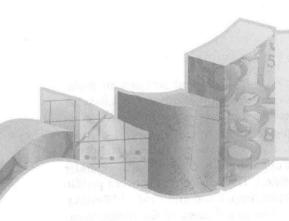
Congratulations on enrolling in a *Basic Economics* course. Of all the courses you may take in pursuing your academic objectives, this one should rise to the upper echelon in importance. As an economist I naturally believe that it is critically important to develop a basic understanding of economic principles. Every day we are inundated with news stories concerning economic issues, whether they are local, statewide, or national. Our information about economic issues stems from friends, colleagues, newsprint, television, and the Internet. A good deal of this information is subject to criticism, because it is either incomplete or inaccurate. Yet without a firm background in economics, this type of information may be the primary source for making a number of decisions regarding such matters as voting, savings and investment, employment, and consumption. Ignorance, and even fear, can lead to destructive financial decisions for individuals, families, and many businesses.

A survey course of this type will not make you an expert in the field. That is not its purpose. But you will get a much better understanding of the factors that enter into the decisions made by firms, individuals, and governments. In the process you will see that there are two sides to most issues and a simple solution may not be possible. Armed with this knowledge, economics can provide a foundation for arriving at opinions and logical decisions based on something other than hearsay, because economics is the study of choices. In developing this foundation, you will become a more informed citizen and you will gain a better grasp of the complexities entailed in any economic system. On a personal level, it can also change how you analyze choices in your own lives and assist you in making decisions.

As the author of this book, I have tried to condense the most relevant topics into 19 chapters. This has proven difficult but necessary, as there is only so much material your instructor can cover in a relatively short period of time. I have tried to present economics in a very readable manner, omitting all but the most simple math examples. Graphs are used to simplify many analyses and are presented to enhance a clearer understanding of concepts. Like most pictures, graphs enable the reader to understand these concepts with fewer words. I also sought to present you with a combination of theory, policy issues, and current events throughout the book. Make full use of the materials provided with the book for updates and greater insights into the topics.

In conclusion, I wish you success, not only in this course, but in all your endeavors.

Frank V. Mastrianna Frank V. Mastrianna, PhD



Preface

B asic Economics, 16th edition, is designed for a one-term survey course in economics and is intended primarily for those students in liberal arts, business, and professional programs who will take only one course in economics. This text has also been used successfully for teaching economics in management development and teacher education programs.

Approach of This Text

Throughout the many editions of *Basic Economics*, the author has responded to the numerous suggestions made by professors, students, and reviewers of the text. Most authors have a tendency to expand the amount of information contained in each chapter or add entirely new chapters with each successive edition. But this approach can result in a proliferation of both text and chapters that cannot be adequately covered in the limited time frame of one semester.

Fortunately, reviewers continue to provide direction by indicating the appropriate size of a one-semester book and by identifying material that needs to be expanded, shortened, or even eliminated. Based on their feedback, the number of chapters in Basic Economics has remained the same over nearly two decades, despite the addition of new content and the continued reorganization of material. This edition is no exception-it contains the same number of chapters as before, but the previous chapters 16 and 17 are now reversed. "Macroeconomic Policies" now comes after "Taxation, Budgetary Policy, and the National Debt." The rational here is that fiscal and monetary policies to stabilize the economy should be back-to-back, followed by the chapters on macroeconomics policies in general. Each chapter has been reviewed carefully and updated with information currently available at the time of publication. Throughout the text, careful attention has been paid to making the subject matter as readable as possible for an introductory class, and key concepts and terms are sharply defined to enhance their understanding. Learning objectives are included to fit the content and should be valuable in focusing student attention on important areas of emphasis. Figures, tables, and statistics have been updated and vocabulary simplified to a minimal use of economic jargon. International coverage has been updated throughout the text in the form of examples and insights where relevant.

Summaries of each chapter are included, as in the past. This edition also includes references to websites that can assist students seeking more in-depth information on specific issues.

Organization

The first part of the book presents students with a focused introduction to the subject matter of economics. Chapters 1 and 2 include important economic concepts and definitions to give the student a clearer understanding of the nature and scope of economics.

The problem of scarcity and why scarcity forces individuals and societies to make choices is presented in Chapter 2. The production possibilities curve, specialization and exchange, and comparative advantage are presented in support of the scarcity concept. Chapters 3 through 6 provide an introduction to microeconomic principles. After basic economic concepts such as demand, supply, elasticity, cost, production, and profit are developed, the student is presented with the opportunity to apply these tools under conditions of both perfect and imperfect competition. The relationship between production and cost is developed in Chapter 4, "Production, Cost, and Profit." "Perfect Competition" is presented in Chapter 5 as the theoretical standard for competition. Chapter 6 previously encompassed the workings of monopolistic competition, monopoly, and oligopoly in one chapter. However, because of the growth and interest in microeconomics, Chapter 6 is now titled "Monopoly" and focuses exclusively on this imperfectly competitive structure. The market structures of "Monopolistic Competition and Oligopoly" have been expanded and are now the subject of Chapter 7.

Chapter 8, "The Labor Market, Employment, and Unemployment" is a chapter that presents labor theory in competitive and noncompetitive markets along with economic applications using economic tools. The second half of the chapter is more institutional and focuses on employment issues and the labor force. Chapter 9, "Income Distribution," describes the distribution of income in the United States, presents the Lorenz curve and Gini coefficient as measures of income inequality, analyzes the cause of income inequality, and examines the extent and nature of poverty and welfare. Chapter 10, "The Circular Flow Model and National Income," presents a linkage between the circular flow of economic activity, previously presented as a separate chapter, and measures of overall economic activity. National income accounting methods using Bureau of Economic Analysis statistics are presented in detail.

Chapter 11, "Business Cycles," remains essentially the same as in the previous edition, with the addition of information on the completion of the recent business cycle. Chapter 12, "Macroeconomic Models and Analysis," compares and contrasts the classical theory of macroeconomic analysis with Keynesian economics and develops the modern model of aggregate demand and aggregate supply. The chapter concludes with a comparison of the Monetarist and New Classical schools of thought, in addition to supply-side theory. Chapter 13, "Money in the U.S. Economy," has been updated and expanded. Chapter 14, "Taxation, Budgetary Policy, and the National Debt," covers major theories of taxation, the use of the federal budget as a countercyclical device, and problems resulting from the national debt. Chapter 15, "Macroeconomic Policies," explains how monetary and fiscal tools can be used to change the equilibrium level of output in the economy, and historical sections provide students with an evolutionary framework of various public policy approaches. Macroeconomic policies available during wartime are also included.

As in previous editions, international trade and finance chapters comprise the final section of the book. Chapter 16, "International Trade and Aid," includes updated material on U.S. trade, the World Trade Organization, the North American Free Trade Agreement, and the continued growth of the European Union. Chapter 17, "The Balance of International Payments," explains the balance of payments account, exchange rate determination, the workings of the International Monetary Fund, and the changing global environment.

In the opinion of the author, these chapters give students the best overview of the workings of the economy, both from microeconomic and from macroeconomic perspectives. This is a survey book and not intended to be a full-year treatment of economic

principles. It is written for the one-semester audience, and it is not a shortened version of a full-year textbook. *Basic Economics* is clearly not a contemporary economic issues book nor a personal finance book, but rather one that is steeped in economic principles supported by numerous current examples. It is hoped that students using this book will find that economics is not a "dismal science" after all.

Pedagogical Features

The 16th edition of *Basic Economics* has been thoroughly revised to improve readability and student understanding. Numerous pedagogical features are included for this purpose.

- Each chapter begins with learning objectives that identify important topics covered within the chapter.
- Key terms are in color to indicate their importance.
- Key terms and their definitions appear in the margins as well as in the glossary at the end of the book.
- · Graphs have been simplified to improve clarity.
- Each chapter includes a reference to at least one website that contains additional information on specific chapter topics.
- Chapters conclude with a summary, a list of new terms and concepts, and review questions suitable for a classroom discussion.

Enhanced Online Teaching and Learning Package*

CourseMate

Multiple resources for learning and reinforcing concepts are now available in one place! CourseMate equips students with a wealth of resources that help them study and apply economic concepts. As they read the chapters, students can go online and access news videos, interactive quizzes, games, and flashcards. Students also have access to graphing tutorials to aid them in understanding how graphs are used. The following resources are also included in your CourseMate purchase:

- Engagement Tracker: How do you know your students have read the material or
 viewed the resources you've assigned? Engagement Tracker assesses student preparation and engagement. Use the tracking tools to see progress for the class as a
 whole or for individual students. Identify students at risk early in the course.
 Uncover which concepts are most difficult for your class. Monitor time on task.
 Keep your students engaged in economics!
- Interactive e-Book: Students can take notes, highlight, search, and interact with embedded media specific to this book.

► Instructor Resources*

Instructor's Resource CD-ROM (IRCD)

Get quick access to all instructor supplements from your desktop. This easy-to-use CD-ROM lets you review, edit, and copy exactly what you need in the format you want. Included on the IRCD are the Instructor's Manual and Test Bank, ExamView testing software, and the PowerPoint® slides.

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Instructor's Manual and Test Bank

The *Instructor's Manual and Test Bank* contains the purpose, learning objectives, new terms and definitions, a chapter outline and lecture notes, answers to the text end-of-chapter discussion questions, and suggested readings for each text chapter. It includes transparency masters of figures from the text and a test bank of more than 1,800 true-false, multiple-choice, and discussion questions arranged by text chapter. All test bank questions are tagged by topic, difficulty, Bloom's Taxonomy, Business Program and Discipline standards. The *Instructor's Manual and Test Bank* is available to instructors only, on the password-protected website, http://login.cengage.com. It is also available on the IRCD.

ExamView® Testing Software

A computerized version of the test bank, ExamView®, is available to adopters of Basic Economics. This program is an easy-to-use test creation software compatible with Microsoft Windows. Instructors can add or edit questions, instructions, and answers, and select questions by previewing them on the screen, choosing them randomly, or choosing them by number. Instructors can also create and administer quizzes online, whether over the Internet, a local network (LAN), or a wide area network (WAN). ExamView is available only on the IRCD.

PowerPoint® Presentation Slides

The *PowerPoint*® slides are completely updated and may be downloaded for use by instructors for lecture. The PowerPoint slides are available to instructors only, on the password-protected website, http://login.cengage.com. It is also available on the IRCD.

Acknowledgments

A revision of any textbook requires the combined efforts of many individuals, and the 16th edition of *Basic Economics* is no exception. I am grateful to all those who have given their time and talent to the development of this book, not only for this edition but for those preceding it.

Numerous comments were received from professors and students who used earlier editions of *Basic Economics*. I thank not only those who assisted with the first 15 editions but also those who offered suggestions for improvement of the 16th:

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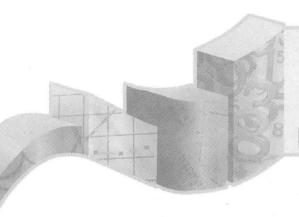
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Frank V. Mastrianna, PhD



About the Author

Frank V. Mastrianna is a retired dean of Business, Information, and Social Sciences at Slippery Rock University of Pennsylvania. Prior to assuming these responsibilities, he was professor of economics and dean of the College of Business Administration at Xavier University in Cincinnati, Ohio. During his tenure as professor of economics, he taught a variety of economics courses in both undergraduate and graduate programs. Although his research and teaching specializations center on microeconomic theory and industrial organization, he considers himself a generalist in the field. As such, he became most interested in teaching and writing for introductory students and was selected by university colleagues as Faculty Member of the Year. He has written several college-level books and has also written articles for economic journals and periodicals. In addition, he has delivered presentations at numerous academic organizations in the United States and abroad.

Dr. Mastrianna has been a visiting professor at a number of universities and a featured speaker for many government, business, professional, and civic groups. He is founder of a forensic economics consulting business and has given expert economic opinion in numerous court proceedings in five states. He presently serves on the Board of Directors of the UNIFY Holding Company located in Lincoln, Nebraska.

Dr. Mastrianna received his undergraduate degree in economics from Xavier University and his MA and PhD in economics from the University of Cincinnati. He currently resides in Naples, Florida.



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