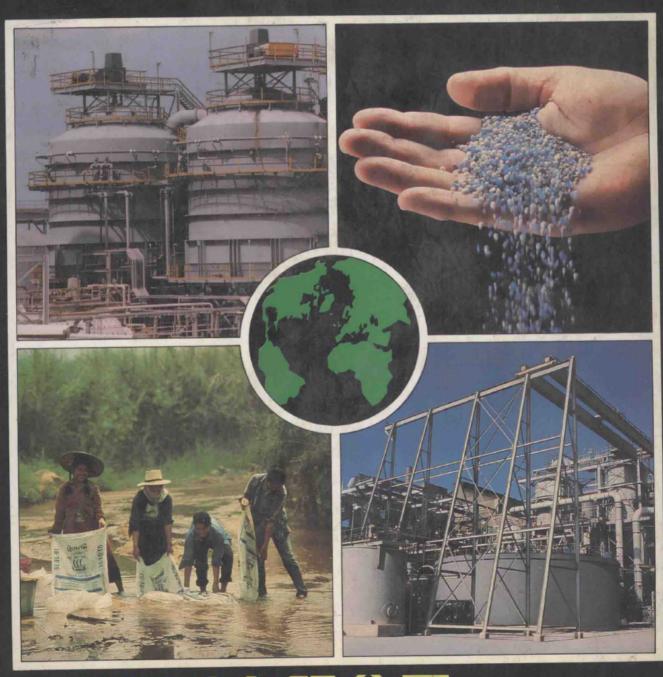
# 世界化肥文術光光

WORLD FERTILIZER INDUSTRY REVIEW





The greatest care has been taken to ensure accuracy but the publishers cannot accept responsibility for errors or omissions.

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1985

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#### Introduction

The British Sulphur Corporation is very proud and privileged to have been given the opportunity by the Scientific and Technological Information Research Institute (STIRI) of the Ministry of Chemical Industry of the People's Republic of China to publish, in joint venture with the STIRI, this special Chinese Edition of the World Fertilizer Industry Review for circulation within the People's Republic of China.

The Directors and Staff of British Sulphur note with much pleasure the keen interest and the high professional esteem throughout the Fertilizer Industry in China for British Sulphur journals and publications on

the World Fertilizer Industry.

This, the first Special Chinese Edition of the World Fertilizer Industry Review which is aimed at a broad readership of some 3000 executives in the Fertilizer Industry of China, contains a selection made by STIRI of the most important features and articles, published during the preceding year in 'Nitrogen', 'Sulphur' and 'Phosphorus and Potassium'. It is envisaged that a similar procedure will be followed in subsequent years thereby ensuring the continuity of provision of a compendium of accurate and comprehensive information on the developments in the World Fertilizer Industry outside China. The concept and implementation of this publication underlines the spirit of co-operation between British Sulphur and China's Fertilizer Industry and particularly STIRI. We wish to acknowledge the positive attitude and the great efforts of the staff of STIRI which have advanced this project to its successful realization and British Sulphur wishes to place on record its thanks and deep appreciation.

Good communications and better availability of information provide strong bridges across the globe causing distances to shrink and resulting in better

understanding and closer co-operation.

Information on all aspects of the World Fertilizer Industry is of special importance because of its impact on food supply and thus on the well being and progress of mankind. In China, the World's most populous country, agriculture plays a key role in its fast expanding economy, and fertilizer know-how and

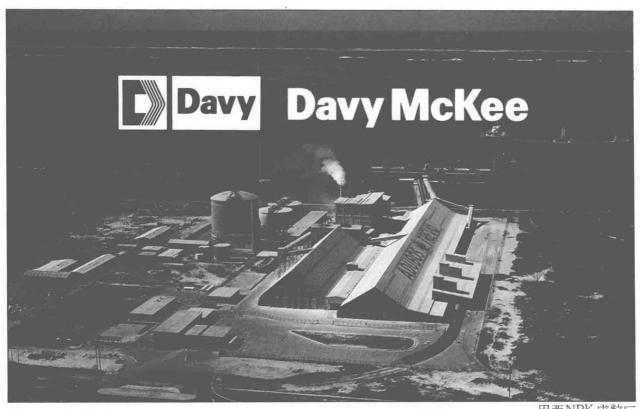
technology have been allotted pride of place in the continuing challenge of providing adequate supplies of food and natural fibres.

The articles, selected by STIRI for presentation to the executives in China's large Fertilizer Industry from the journals Sulphur, Nitrogen and Phosphorus and Potassium, deal with key issues in the World Fertilizer Industry. Against the background of the current status of supply and demand of fertilizer raw materials, intermediates and finished fertilizers, particular emphasis is being placed on identifying global, regional and country developments in the World Fertilizer Industry and even more importantly the impact of new process technology, new equipment and new develop-

ments in agronomy, soil and plant science.

Between now and the end of the millenium, in common with other economically dynamic developing and densely populated countries, China is expected to expand its supply capability of fertilizer raw materials, intermediates and finished fertilizer from indigenous resources as well as by imports of plant, equipment and know-how from abroad. Similarly, it can be expected that China will continue to play a major rôle on world fertilizer markets as a competitive large scale importer thereby exercising a strong influence on the pattern and level of world trade. Inevitably, these developments will be accompanied by major advances in technology of transport, handling, storage, environmental controls, data processing etc., which can be expected to enhance the infrastructure of China's fertilizer industry and agriculture. By the provision of the Chinese edition of the World Fertilizer Industry Review, British Sulphur is privileged to make a modest contribution to the wider dissemination of competent information and data on all aspects of fertilizers in accord with the objectives of Ministry of Chemical Industry and the Government of the People's Republic of China.

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尿素	8	2
硝酸	35	7
碳酸钾精选	4	3
硫酸氨	14	4
单次/三次过磷酸钙	25	5
MAP / DAP / NPK	45	8
硝酸氨/CAN	10	3
NPK ( 硝基磷盐 )	9	2
总计	340	49

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英国硫公司 (The British Sulphur Corporation)怀着十分骄傲和荣幸的心情能有机会与中华人民共和国化学工业部科学技术情报研究所合作,联合出版这本《世界化肥文献精选》专辑,并在中华人民共和国国内出版发行。

英国硫公司的董事和工作人员高兴地注意到:整个中国化肥界对英国硫公司出版的有关世界化肥工业的杂志和其它出版物很感兴趣并给予很高的评价。

这是第一个中文版专辑,由化工部科学技术情报所选择了前几年在"氮"("Nitrogen")"硫"("Sulphur")"磷和钾"("Phosphorus & Potassium")杂志中所发表的一些最重要的文章编辑而成,其目的是为中国化肥工业的领导和科技人员服务(共发行3000册)。设想今后相类似的合作还将继续进行下去,这样就可以保证提供正确和广泛的信息简编,以介绍世界化肥工业的发展动态。联合出版刊物的设想和付诸实施,体现了英国硫公司和中国化肥工业界,特别是化工部科学技术情报所的合作精神。我们衷心感谢化工部科学技术情报研究所工作人员的积极态度和所付出的巨大努力。在他们工作的推动下,使这一出版物得以成功地发行,对此英国硫公司表示衷心的感谢和高度的赞赏。

加强联系和沟通信息犹如在地球上建立起桥梁,从而缩短了国与国之间的距离,促进了相互间的了解和合作。

关于世界化肥工业各方面的情报信息都具有特殊的重要性,因为它影响着 食品 的 供应,关系着人类的健康和进步。中国是世界人口最多的国家,在其迅速发展着的经济领域中农业占有重要的地位。在要求充分提供食品和天然纤维的不断挑战中,中国在化学肥料的技术诀窍和技术方面已取得了显著的成就。

当前呈现在中国读者面前的这些文章是由科学技术情报研究所 从 世 界 "硫"、"氮"及 "磷和钾"杂志中精选出来的。文章涉及到世界化学肥料工业中的一些关键性问题,其中介绍了当前化肥原料、中间物料和最终产品的供需状况,特别是关于世界、地区或国家化肥工业的发展状况,对新工艺、新设备以及农艺、土壤和植物科学对化肥工业的影响也做了详细的报导。

从现在到本世纪末,象其它充满经济活力的发展中和人口众多的国家一样,预期中国将扩大其国产化肥原料、中间物料和最终化肥产品的供应能力,同时将从国外引进工厂、设备和专利,中国还将继续是化肥的进口大国并在世界化肥市场上占有举足轻重的地位,还会对世界的贸易形势发生深刻的影响。

这些发展不可避免地要采用先进的运输、装卸、贮存、环境保护、数据处理等技术。这些技术都将会增强中国化学肥料工业和农业的基础结构。英国硫公司愿意以这一出版物,按照中华人民共和国政府和化学工业部的远景规划,在广泛传播化肥信息和资料方面做出其应有的贡献。



#### 中国:

#### 伟大的农业上成就。

为世界人口最多的国家经济所需, 中国进入一个历史时代。中国已明显 地成为一个贸易出超的国家,有计划 地经济成长。为了更加成功而着重农 业现代化。中国理解到只有迅速改进 农业技术,采用新的优良种子,增加 施用化肥才能使农作物大量增产。上 述措施使现有耕地在一年两造收成各 增产%。

由於农民生产积极性提高和有效 地施肥,在1984年中国创记录增产 4 亿公吨谷物。在供养世界人口22%, 而可耕地面积却只有 7%的中国出现 这样的增产成绩是惊人的。现代的施 肥措施,加上引进先进的农业技术, 使中国成为世界上生产稻米最多的国 家,同时甘薯、玉米、小麦和甘蔗亦



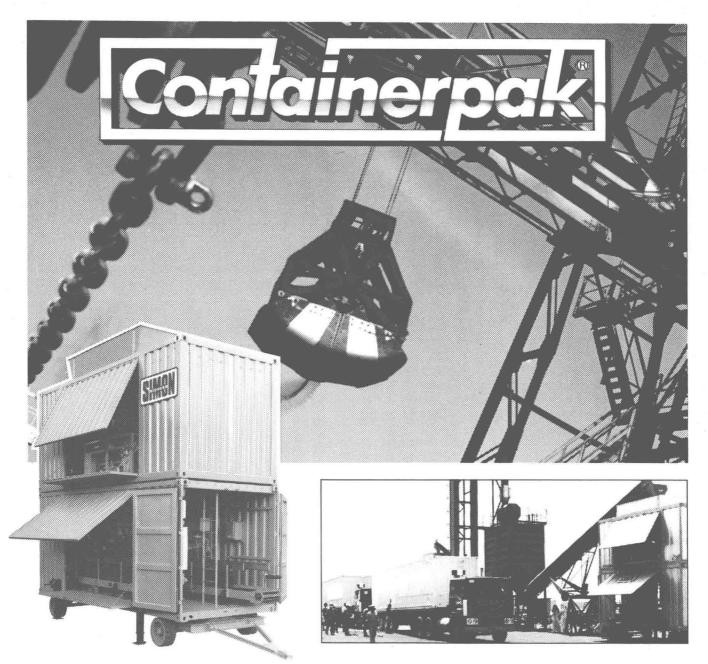
我们使土壤 更有效地成长农作物 明显大量增产。

我公司乐於协助中国促进农业现 代化。我公司是美加肥料出口协会的 成员。这协会愿为中国农业现代化做 出贡献。

我公司是世界上最大生产钾碱、磷酸岩、及各种磷酸盐化合物的独立公司,如磷酸二铵 (DAP)、磷酸一铵 (MAP)、三料过磷酸钙 (GTSP)、磷酸和各种高浓度的复合肥 (N-P-K)。从1965年到1985年,IMC公司在世界各地每年举办一次世界粮食生产会议,至今已有20年的业绩,为促进世界粮产而努力。1985年 IMC 世界粮食增产会议曾於 9 月在中国首都北京举行。



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## The Future of Fertilizers in the International Context

The supply, demand and trade prognosis for the major fertilizer nutrients (nitrogen, phosphates and potash) vary significantly. Short-term movements in supply/demand and pricing of fertilizer materials often follow a similar pattern. In times of general economic recession, for example, all fertilizer products will tend to suffer a decline in demand and price. This is amply demonstrated by the following historical data:

	tilizer Consum on tonnes nutrier		
	1980/81	1981/82	
Nitrogen	60.6	60.7	
Phosphates	31.6	30.9	
Potash	24.3	23.9	

It should be noted that a failure to register growth is regarded as a set-back in the fertilizer industry. This is particularly valid for the nitrogen industry as this is a nutrient which is short-lived in the soil. Phosphate and potash applications on the other hand tend to form a labile pool of nutrient in soil which will eventually become available, thus allowing the farmer to risk reducing usage in periods of economic difficulty.

The movement of prices across the major nutrients also frequently demonstrates short-term unity:

Fertilizer P	rice Movement	S
	Peak Price 1980/81	Base Price 1982/83
Urea (bulk f.o.b. W. Europe)	US\$220	US\$115
DAP (bulk f.o.b. US Gulf)	US\$220 (higher in 1979/80 at \$250	US\$160
Potassium Chloride (bulk f.o.b. Vancouver)	US\$112	US\$71

There is no reason to believe that such across-theboard responses to overall economic activity will cease to be a feature of the fertilizer market. What is, perhaps, more significant is the point from which such generalized fluctuations commence.

#### Nitrogen

After a long period of stability in the second half of the 1970s during which price levels made a steady recovery from the slump of 1975, the first half of the 1980s has seen some wild fluctuations. The mini-boom of 1980/81 witnessed peak urea prices of US\$235 f.o.b. bulk West Europe. Since then prices have sunk as low as US\$135, recovered to US\$170-175 and are currently slipping back below US\$140.

The degree of instability demonstrated by urea over the last year exceeds that displayed by other nitrogen products such as ammonium nitrate or merchant ammonia and also has been more marked than movements by potash and phosphate products. It would appear that two main factors, significant for the future, underline this recent price instability:

- the nitrogen industry, and the urea sector in particular, is moving towards supply/demand equilibrium with no long-term advantage for supplier or consumer.
- the traded volume of urea is more significant in relation to production than for products such as merchant ammonia. In 1983/84 urea exports at 6.3 million tonnes N represented 27% of fertilizer urea produced. The impact of traded tonnage is increased by the uneven balance of movements. East European producers accounted for 47% of world exports in 1983/84. The two major Asian import markets, India and China, accounted for 39% of world urea imports.

It is clear that the continuing strength of such major exporters/importers will add to the volatility of the urea market. A concerted or coincidental reduction in purchases by China and India or unanticipated non-availability from East Europe will continue to cause sudden price movements.

More generally, the long period of over-supply which has characterized the nitrogen sector is moving towards its end. The low levels of price in relationship to the high cost of investment in nitrogen capacity has inhibited new investment over the past few years. The vulnerability of exporters dependent on the export market has concentrated what investment has occurred in countries with captive demand. Overall debt problems exacerbated by a strong dollar have greatly reduced the number of developing countries where major investment is remotely possible.

The nitrogen market is, in short, moving towards supply/demand equilibrium in the short-term and a gradual tightening in supply in the medium-term. Demand growth of even half the rate achieved during the 1970s will be untenable by the end of the 1980s.

#### **Phosphates**

The world phosphate industry is in an unenviable situation currently. It is squeezed between static or very slow demand growth on the one side and a continuing build-up of phosphate fertilizer capacity on the other side. This situation has been reflected in the poor price levels which have obtained in the phosphate sector since the 1980/81 mini-boom. This year even the seasonal upturn in demand and prices normally

### 我们十分重视客户对本厂的信心

本厂所生产的磷酸盐畅销中国多年,各地农业人士都乐于采用,原因是品质高,收效大。这事足令到我们引以为荣。

为了报答中国国内老顾客对我们产品有极大信心, 本厂的全体工作人员将会继续为各位不断努力来提 供更佳产品和服务,以表一点心意。 expected in Spring has not come to pass and today prices of US\$165-170 f.o.b. bulk US Gulf for DAP do not even cover the cash costs of production for a number of companies.

The problem of the phosphate industry is most critically apparent in the export sector and export products, notably DAP, TSP and merchant phosphoric acid. Traditionally the major exporter of processed  $P_2O_5$  products has been the US industry. The emergence of a powerful North African and Middle Eastern export industry coincided with an expansion in US export capacity and the stagnation of the market in the late 1970s. The upshot of these parallel developments is that world phosphoric acid capacity of 34.5 million t/a  $P_2O_5$  is running at only 69% of nameplate capacity and if the present slow demand growth trend is maintained, existing capacity will suffice to meet consumption for the remainder of the decade.

As existing phosphoric acid capacity is about to be supplemented by a major new Moroccan complex  $(4,000 \text{ t/d P}_2\text{O}_5)$  and a number of other units, there is little likelihood of the pressure on producers and export prices diminishing in the medium term. Indeed, the economic position of phosphoric acid manufacturers is being further undermined by the rising cost of sulphur, a major input in phosphoric acid manufacture.

The future then sees a continuing over-supply of phosphates and particularly of export products. The US industry, functioning in a free market economy, seems likely to lose a part of its export market share to the new industries of North Africa. Indeed, the US industry may well become the world's swing producer of export phosphate fertilizers.

#### **Potash**

The potash industry is without doubt the most stable sector of the world fertilizer industry. As with the phosphate sector, the downturn in fertilizer demand after 1980 caused by world economic recession created an excess of supply capacity over demand. However, given the limited number of suppliers, such demand fluctuations are not generally accompanied by dramatic price fluctuations. From Vancouver, f.o.b. potassium chloride prices have moved as follows in recent years:

1982	US\$93-100, falling t	o US\$72-78
1983	US\$71-73	
1984	US\$77-80 rising to	US\$82-85

Several projects initiated during the second half of the 1970s have come on-stream recently or will do so in the near future and these facilities should guarantee an adequacy of supply into the long-term. Canada remains the world's largest exporter of potash but in the medium term the Saskatchewan producers in particular will come under pressure from new producers in New Brunswick and possibly Manitoba and Michigan as well as existing producers in the GDR, USSR, Jordan and Israel.

In short, even if world potash demand recovers to the 34 million t/a K<sub>2</sub>O mark by 1990, sufficient supply will be available to accommodate it.



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对主要化肥养份(氮、磷和钾)的供应、需求和贸易预测的变化极大。化肥供应、需求、价格的短期动向遵循着相似的模式。例如:在一般的经济衰退时期,所有的化肥产品将都面临着需求和价格的下跌。下列历史数据可充分地说明这一问题。

#### 世界化肥的消费

(百万吨养份)

	1980/81	1981/82
氮	60.6	60.7
磷	31.6	30.9
钾	24.3	23.9

应当指出不增长就意味着化肥工业遭受了挫折。这点对氮肥工业来说特别有效,因为 氮肥在土壤中只能短期内发生作用。磷肥和钾肥可贮存于土壤中供长期使用,因此在经济 困难时期,农民可以冒着风险减少其施用量。

主要营养物价格的变化也经常表现了短期的一致性:

#### 化肥价格的变化

		PG.	norm D	3 10	24.9	- ID			
						高峰价格		基	价
						啦		п	ŧ
						1980/81		1982	/83
尿素						220美元		115	美元
(散装, )	8岸价格,	西欧)							
DAP						220美元		160	美元
(散装, )	离岸价格,	美国海湾)				(1979/80年	为250美元)		
氯化钾						112美元		71	美元
(散装、1	玄岸价格.	温哥华)							

(散装,离岸价格,温哥华)

没有理由相信,这种对整个经济活动的全面反映将不再是化 肥 市 场 的一个特点。或许,更重要的事是这样的波动是从哪一点开始的。

#### 氯 肥

七十年代后五年价格长期处于稳定状态,在此期间,价格从1975年的萧条期中恢复过来。八十年代前五年价格开始猛烈波动。1980/81年略有繁荣,在西欧尿素的高峰价格袋装每吨为235美元(离岸价格),散装为220美元。此后,袋装价格曾低落至130美元,散装115美元,然后袋装回升至180—185美元,散装165—170美元。目前价格又跌至袋装165—170美元,散装130美元。

去年尿素表现出的不稳定程度比其它氮肥(如硝酸铵或商品氨)更显著。同时也比钾 肥和磷肥为高。看来影响近期价格不稳定的主要因素有二(对将来也发生重要作用):

- ——氮肥工业,特别是尿素工业,趋向于供需平衡。对供应者或消费者来说都没有长远利益可图。
  - ——尿素的贸易量占生产的比重比商品氨为大。1983/84年尿素出口量为630万吨(以

N计),占尿素生产量的27%。贸易吨位的增加是由于各种发展不平衡的因素所致。1983/84年东欧生产者的出口量占世界的47%。印度和中国是两个主要的亚洲进口市场,占世界进口量的39%。

很明显如此大量的出口国家和进口量的不断增强将会使尿素市场变得反复无常。中国 和印度同时缩减其购买量或东欧中断其化肥出口的不可预测性,这些将继续是价格骤然浮动的原因。

总之,氮肥长期供应过剩的局面将结束。在过去几年中,建氮肥厂的高投资和产品的低价格影响了新厂的建设。依赖于出口市场的出口商的脆弱性集中表现在那些已建厂国家的需求自给上。由于美元坚挺而加剧的全部债务问题,使进行大量投资可能性很小的发展中国家现在也不考虑建厂问题。

简言之,在短期内氮肥市场趋向于供需平衡,在中期将逐渐出现供应紧张。需求的增长只为七十年代一半的说法至八十年代末期将是站不住脚的。

#### 磷肥

目前世界磷肥工业的形势也不很好。一方面磷肥处于需求几乎停顿或缓慢增长状态, 另方面还继续扩展其生产能力。这一情况已反映在1980—1981年以来市场略转繁荣时的价格疲软上。

今年,甚至在春季,需求和价格均未能好转,目前散装DAP的离岸价格为165—170美元(美国海湾),这意味着很多工厂甚至不能将其生产成本回收。

磷肥工业的问题可从出口部门和出口产品中最尖锐地表 现 出 来,特别表现在DAP、TSP和商品磷酸上。美国是加工 $P_2O_6$ 产品的传统出口者。强大的北非和中东出口工业的出现与美国出口能力的扩展以及七十年代末期市场的停滞 同 时 发 生。这种平行式发展的结果,使世界3450万吨/年 $P_2O_6$ 的能力仅有 69 %的设计能力在开车。如果仍继续维持目前的低需求增长率,现有生产能力将可充分满足本世纪末的消耗需求。

虽然现有磷酸能力即将被一个大型摩洛哥联合 企 业(4000吨/日 $P_2O_5$ )和其它装置所补充。但在中期对生产者和出口价格降低的压力几乎不会发生。的确,磷酸加工者的经济地位正在进一步受到硫成本上升的严重影响(硫是磷酸加工中使用的主要原料)。

看来今后磷肥将继续过剩,特别对出口产品 更 是 如 此。美国工业——种自由竞争经济,似乎要让出一部分出口市场给北非的新兴工业。的确,美国工业或许会成为世界磷肥出口的波动生产者。

#### 钾 肥

无庸置疑,在世界肥料工业中钾肥是最稳定的。正像磷肥那样,由于世界性的经济衰退,1980年以后化肥需求量下降,使其供应能力高于需求。但钾肥供应商有限,这种需求的波动一般并不能强烈地影响价格的波动。温哥华氯化钾的离岸价格近年来的变化情况如下:

1982 93-100美元降至72-78美元 1983 71-73美元 1984 77-80美元升至82-83美元

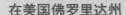
七十年代后五年建设的几个工程项目最近已经开车或近期内即将开车,这些设备的投产应能保证今后的长期供应。加拿大仍然是世界上最大的钾肥出口国,但在中期,特别是

萨斯喀彻温生产厂将受到来自新不伦瑞克和可能的马尼托巴、密歇根等新生产商的压力以 及德意志民主共和国、苏联、约旦和以色列等国现有生产商的影响。

总之,如果于1990年前,世界钾肥需要量恢复至3400万吨/年K₂O的水平,那时对这一需求仍能充分保证供应。

#### 杰科布工程集团公司

世界磷酸盐及钾碱生产技术的领导者



为加迪尼尔设计和建造了一座具 有湿石研磨加工,日产量为1300 短吨的磷酸厂。

#### 在突尼斯

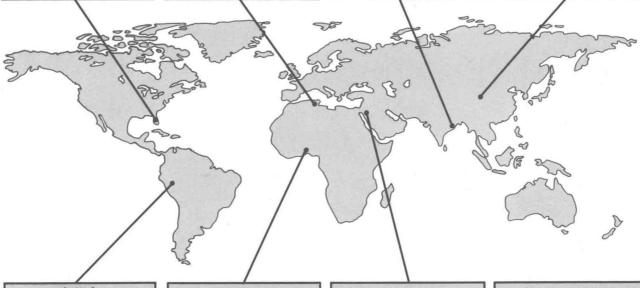
为建设一个年产量达一百万吨磷酸盐矿和化肥的综合生产设施, 在斯若欧尔特恩矿进行了主要的可行性的研究。

#### 在印度

为派拉迪普磷酸盐有限公司设计, 施工和建造了一座具有澄清处理 过程,日产量为750吨的磷酸厂。

#### 在中国

为中国国家技术进口公司设计了 一座年产量为200,000 吨的钾碱 回収和提炼设施。并为其进行了 可行性研究。



#### 在秘鲁

为普罗贝约瓦的年产量为三百万 吨的磷酸盐矿和化肥生产设施进 行了全面的可行性研究。

#### 在尼日利亚

为联邦工业部设计了一座以尿素为原料,日产1000吨颗粒状DAP和NPK的化肥厂。并为其提供了设备装置。

#### 在约旦

为一座年产一百二十万吨钾碱的 综合生产设施提供了工程设计、 工程管理、日常操作及维修等方 面的服务。

#### 世界性磷酸盐研究

为您提供世界磷酸盐贸易的综合评述及一九八五年的最新资料。

**杰科布工程集团公司**及其矿物专业顾问公司,**齐拉斯一威廉姆斯公司**,为全世界的磷酸盐,钾碱及化肥工业提供全套的工程建设服务。服务项目有:

- ■实验室及试验工厂的测试
- ■可行性研究
- ■工艺开发
- ■工程设计

- ■国际釆办
- ■工程管理
- ■施工管理
- ■操作和维修

我们颁发杰科布-多尔科 Ⅱ 磷酸盐工艺及多尔科颗粒形成工艺的使用许可证。

向您提供自1930年代首次发明和应用并且不断地得到发展和改进的二水磷酸和颗粒化肥的最新生产技术。

我们持有诺斯科海卓化肥有限公司对磷酸及颗粒化肥工艺的使用许可证。

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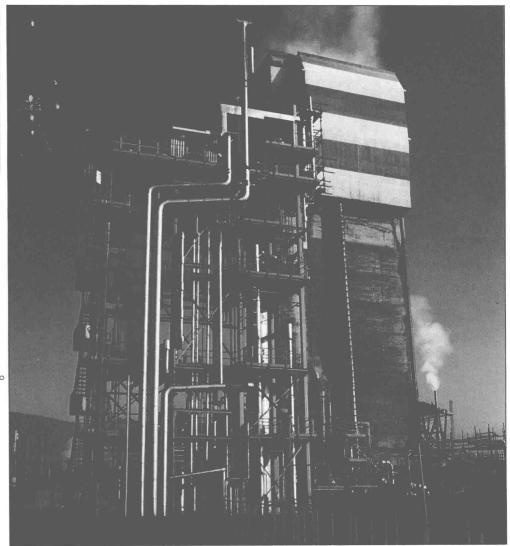
本公司对肥料厂 工业的贡献可追 溯到二十年代



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本公司的加工法还有另一项优点: 经过多年工业操作证明,毫无腐蚀现象。





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#### Cover photographs:

Top left: Isothermal phosphoric acid plant, engineered, design and constructed by Badger Engineers Inc., at a Florida location.

Top right: Bulk blend product from the Rainbow operations near Mulberry, Florida, International Minerals & Chemical Corporation.

Bottom left: Fertilizer application to flooded padi rice in Southeast Asia.

Bottom right: Jacobs Engineering Group Inc.

#### 上左:

在美国弗洛里达州,由巴杰尔工程公司策划、 设计与承建的等温磷酸厂。

#### 上右:

国际矿物与化学品公司,在美国弗洛里达州、 马尔伯里附近,"彩虹"厂的大批混合产

#### 下左:

在东南亚水稻田施肥情况。

#### 下右:

设计制造者: 杰科布工程集团公司

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## WORLD FERTILIZER INDUSTRY REVIEWCHINESE EDITION

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