英文版

A ST IN THE STATE OF THE STATE

(第三版)

# 公司财务报告教程与案例

CORPO RATE FINANCIAL REPORTING

TEXT AND CASES

(THIRD EDITION)

E. RICHARD BROWNLEE II KENNETH R. FERRIS MARK E HASKINS



# 世界则经与管理教材大系



东北财经大学出版社 McGraw-Hill出版公司



### 图书在版编目(CIP)数据

公司财务报告:教程与案例:英文/(美)布朗利二世(Brownlee, E. R.)等 著. 一大连: 东北财经大学出版社, 1998.8

(世界财经与管理教材大系・财务与会计系列)

ISBN 7 - 81044 - 473 - 5

I.公··· Ⅱ.布··· Ⅲ.企业管理:财务管理-报告-英文 Ⅳ.F275

中国版本图书馆 CIP 数据核字(98)第 19560号

### 辽宁省版权周著作权合同登记号:图字06-1998-142号

E. Richard Brownlee II, Kenneth R. Ferris, Mark E. Haskins: Corporate Financial Reporting: Text and Cases, Third Edition

Copyright © 1998 by The McGraw-Hill Companies, Inc.

This edition is published jointly by McGraw-Hill Book Co. and Dongbei University of Finance & Economics Press, for sale in P. R. China only.

All Rights Reserved.

本书英文影印版由 McGraw-Hill 出版公司和东北财经大学出版社合作出版,仅限中国 境内销售,未经出版者书面许可,不得以任何方式抄袭、复制或节录本书的任何部分。

版权所有、侵权必究。

东北财经大学出版社 McGraw-Hill 出版公司

东北财经大学出版社发行

(大连市黑石礁尖山街 217 号 邮政编码 116025)

北京万国电脑图文有限公司制版 沈阳市第二印刷厂印刷

开本: 787×1092毫米 1/16 字数: 1 399千字 印张: 59 插页: 2 1998年8月第1版

1998年8月第1次印刷

策划编辑: 方红星

封面设计:张智波

定价: 98.00元 ISBN 7 - 81044 - 473 - 5/F·1156

## 出版者的话

但凡成事,均缘于势。得势则事成,失势则事不顺。顺势而行,如顺水行舟;借势而动,如假梯登高;造势而为,如太空揽月。治学、从政、经商、置业,均不可一日失势。势者,长处、趋势也。

今日中国,是开放的中国;当今世界,是开放的世界。改革开放,大势所趋,势不可挡。经济开放、文化开放、政治开放,世界需要一个开放的中国,中国更要融入开放的世界。借鉴国际惯例,学习他人之长,已经到了不可不为之时。

借鉴国际惯例,学习他人之长,已属老生常谈,但学什么、如何学、以何为蓝本为众多志士仁人所关注。可喜的是,由赤诚图文信息有限公司精心策划,ITP、McGraw-Hill 及 Simon & Schuster 等国际出版公司特别授权,东北财经大学出版社荣誉出版的"世界财经与管理教材大系"现已隆重面世!她以"紧扣三个面向,精选五大系列,奉献百部名著,造就亿万英才"的博大胸襟和恢弘气势,囊括经济学、管理学、财务与会计学、市场营销学、商务与法律等财经、管理类主干学科,并根据大学教育、研究生教育、工商管理硕士(MBA)和经理人员培训项目(ETP)等不同层次的需要,相应遴选了具有针对性的教材,可谓体系完整,蔚为大观。所选图书多为哈佛、斯坦福、麻省理工、伦敦商学院、埃维商学院等世界一流名校的顶尖教授、权威学者的经典之作,在西方发达国家备受推崇,被广为采用,经久不衰,大有"洛阳纸贵"之势。

借鉴国际惯例,毕竟只是因势而动;推出国粹精品,才是造势而为。在借鉴与学习的同时,更重要的是弘扬民族精神,创建民族文化。"民族的,才是国际的"。我们提倡学他人之长,但更希望立自己之势。

势缘何物,势乃人为。识人、用人、育人、成人,乃人本之真谛。育人才、成能人,则可造大势。育人、成人之根本在教育,教育之要件在教材,教材之基础在出版。换言之,人本之基础在书本。

凡事均需讲效益,所谓成事,亦即有效。高效可造宏基,无效难以为继,此乃事物发展之规律。基于此,我们崇尚出好书、出人才、出效益!

东北财经大学出版社 1998年8月

# Preface

The importance of and the demands on corporate financial reporting continue to grow at an accelerating rate. Although there are many contributing factors, two of the most significant pertain to the expansion of global competition for goods and services and to the trend toward deregulation and integration of financial markets. Corporations around the world compete for market share, earnings growth, and financial resources within their domestic markets and, increasingly, within foreign markets. The important task of measuring and presenting the financial results of the increasingly complex organizations engaged in such activities is primarily the responsibility of corporate financial reporting. Without question, this is a considerable challenge, for the related objectives, issues, concepts, and standards are subject to change and are open to question and debate on a continual basis. Consequently, the study of corporate financial reporting has the potential for being both interesting and highly relevant, for it involves an understanding of the contemporary business environment.

This combined text and casebook is written for students whose careers will require a substantial appreciation and understanding of financial accounting and reporting issues, problems, and practices. While we believe a good case could be made that our audience includes all business majors, we view students pursuing careers in public accounting, corporate accounting, investment or commercial banking, consulting, investment management, financial management, and general management, as well as future entrepreneurs, as our primary audience. Both the text and the cases were written with the diverse interests of these students in mind.

This book differs from more traditional texts covering similar topics in two principal ways. The first is our focus on the issues, concepts, and divergent perspectives that have led to existing financial accounting and reporting standards. The intended result is a learning experience that is less procedural and more conceptual than is associated with the use of most other accounting textbooks.

The second distinguishing feature is the blend of accounting theory and practical applications that occurs throughout the book. In writing this edition, we took the

position that Congress, the Securities and Exchange Commission, standard-setting organizations, and various internal and external users of corporate financial information will continue to work toward improving the overall integrity of the financial reporting process. To us, this will involve considerably more than the mere issuance of additional accounting and reporting rules. Improved financial reporting will need to reflect the substance of more complex and dynamic business conditions, an appreciation of different interests and perspectives of corporate managers, external users, and independent accountants, and a search for a "true and fair" representation where conflicting views exist. It was with this in mind that we expanded coverage in our Second Edition to address a selection of international accounting and reporting issues, including the role of the International Accounting Standards Committee. We have increased our international coverage in this edition.

Although this book discusses and generally supports the concept of efficient capital markets, it takes the position that both what gets reported and how it gets reported make a great deal of difference to many constituents, particularly corporate managers. Because the ultimate responsibility for the preparation and integrity of corporate consolidated financial statements and related footnotes rests with management, we give considerable attention throughout the book to the management considerations associated with various financial-reporting issues. In addition to benefiting future managers, we believe this perspective also benefits our other targeted constituencies.

This book is intended to provide students with a comprehensive perspective on current and future corporate financial reporting issues and practices in two ways. First, the individual chapters blend issues, concepts, standards, and stakeholder interests so as to convey the complexities, controversies, and uncertainties inherent in the financial-reporting process. Most chapters also include a section on financial analysis. Additionally, even though the primary emphasis continues to be on financial reporting in the United States, most chapters contain a section that addresses international dimensions.

A comprehensive perspective is also facilitated through both the Illustrative Cases and the assignment cases contained at the end of each chapter that provide examples of the complexity of the issues and the importance of informed judgments. Here is where students learn how difficult and controversial the application of accounting theory and generally accepted accounting principles can be to actual business situations. They quickly discover that, except in the simplest of situations, the solutions to financial-reporting problems are not found merely by referring to an established body of accepted accounting standards. They begin to recognize the need for flexibility, particularly on international dimensions, and to see that attempts to develop highly detailed and specific rules have been only partially successful. On the other hand, students can understand why some issues probably need more extensive guidelines than do others. Before long, they will begin to broaden their perspectives on financial reporting, and the process will assume a richness that most of them had not previously experienced or expected.

One of the strengths of including cases in this text, and of case method learning in general, is that it gives students the opportunity to decide how they would solve actual business problems and to defend their positions against others who have decided on different approaches or solutions. Many of the cases at the end of the chapters are relatively short and contain a limited number of issues. Most chapters contain at least one longer and more comprehensive case, however, that provides students with an opportunity to perform in-depth analysis on a broader range of issues. We are firm believers in the numerous benefits associated with case method learning, and we wish both students and faculty much success and enjoyment in meeting the educational challenges that lie ahead.

E. Richard Brownlee II Kenneth R. Ferris Mark E. Haskins

# Acknowledgments

Many more people and organizations have provided valuable assistance during the development, writing, revision, and production stages of this book than can be singled out for recognition. We are most grateful to all of them. There are some, however, who deserve special thanks.

First, we want to express our appreciation to the following authors for allowing us to include their cases in our book:

J. Richard Anderson

Stonehill College

Neil C. Churchill

Insead

Philip D. Drake

Southern Methodist University

Hugh D. Grove

University of Denver

Debra S. Imbriani

Stonehill College

Thomas J. Linsmeier

University of Illinois

Barbara M. Reed

American Graduate School of International Management

Robert J. Sack

University of Virginia

William D. Samson

University of Alabama

James F. Sander

Butler University

Thomas I. Selling

American Graduate School of International Management

C. Ray Smith

University of Virginia

Ray G. Stephens

Kent State University

Kirk L. Tennant

Southern Methodist University

Nikhil P. Varaiya

San Diego State University

Susan K. Wolcott

University of Denver

In addition, Norman Siegel, a tax consultant in Alexandria, Virginia, contributed his practical experience and expertise to the chapter devoted to the tax implications

of business decisions, particularly with respect to mergers and acquisitions. David Harvey of the A. B. Freeman School of Business at Tulane University and R. D. Nair of the University of Wisconsin provided constructive criticism and numerous suggestions for improvement in their capacity as reviewers of original chapter drafts. The professionals at McGraw-Hill Higher Education provided expert and timely guidance throughout the entire production process. Particular thanks goes to Jeff Shelstad, George Werthman, Marc Chernoff, and Paula Buschman.

Throughout many years of case writing, generous financial support has been provided by the Darden School and the University of Virginia Darden School Foundation, without which the development of numerous case materials would not have been possible. Our thanks go to John Rosenblum and Lee Higdon, former Deans of the Darden School, and to the Darden School Foundation.

We have also benefited from the tireless efforts of several other people at the Darden School. Dot Govoruhk, Kathleen Collier, and Sharon Jones typed and retyped numerous versions of the original manuscript under demanding time pressures, and they always did so expertly. Bette Collins edited and reedited a number of drafts in a thoroughly professional and good-natured manner. Susan Leach did a superb job of typing and proofreading the numerous changes made in the second edition, and Liz Tallon did an equally superb job of typing and proofreading the extensive changes made in this edition.

To all these organizations and individuals, as well as to others who helped us along the way, we are grateful.

E. R. B. II K. R. F. M. E. H.

# Table of Contents

	The	Institut	
	<b>Fundament</b>		

PART 1

### tional Setting and al Accounting Concepts

### 1 The Institutional Setting and the **Development of Financial Reporting** Standards 3

The Focus on Financial Information 5 Standard-Setting Organizations in the United States 6 The American Institute of Certified Public Accountants 6 The Financial Accounting Standards Board 9 The Securities and Exchange Commission 15 Other Influential Organizations 20 International Standard-Setting Organizations 22 Appendix 1A A Brief Summary of Key EU Objectives 27 Appendix 1B IASC Accounting Standards 29

### 2 Fundamental Accounting Concepts and the Conceptual Framework 31

Accounting Fundamentals 32 Purpose of Accounting 32 The Accounting Equation 32

Accrual Accounting 34 The Conceptual Framework 35 Financial Reporting Objectives 36 Qualitative Characteristics of Accounting Information 38 Recognition and Measurement 40 Other Accepted Accounting Concepts 41 International Considerations 43 Appendix 2A A Review of the Accounting Cycle 45 Comprehensive Illustration: Allen Corporation 48 Case 2-1: The Garden Center, Inc. (A) 52 Case 2-2: The Garden Center, Inc. (B) 53 Case 2–3: Flowtron, Inc. 55 Case 2–4: Wattle Creek Winery 56

### PART 2

### The Measurement and Reporting of Income, Financial Position. and Cash Flows

### Revenue Recognition, Receivables, and the Income Statement 65

The Income Statement 65 Revenue Realization and Recognition 69 Criteria for Recognition 70 Recognition Methods 71

5

Investing Activities 190

Financing Activities 191 Relational Insights 192

International Considerations 198

Cash Flow Analysis 193

Special Industry Methods 73 Revenue Adjustments 78 Creative Recognition Methods 83 Financial Analysis 84 Profitability Analysis 84 Asset Management 86 Analysis of Risk 86 International Considerations 87 Illustrative Case: Sybra, Inc. 89 Case 3–1: Diamondback Construction Company 91 Case 3–2: Credit & Collection Corporation 92 Case 3–3: A. H. Robins Company, Inc.—Trade Receivables 96 Case 3–4: Informix Corporation 104 Case 3–5: Candela Laser Corporation 113  The Balance Sheet 125  Elements of the Balance Sheet 125 Assets 125 Liabilities 137 Minority Interest 146 Stockholders' Equity 147 Balance Sheet Analysis 153 International Considerations 154 Illustrative Case: Merck & Company, Inc. 156 Case 4–1: Balance Sheets Tell a Story 159 Case 4–2: Deere and Caterpillar 160 Case 4–3: Balance Sheets Across Industries 163 Case 4–4: Auto Company Balance Sheets— International 167	Illustrative Case: Whirlpool Corporation 201 Appendix 5A An Example of Preparing a Statement of Cash Flows Using the Indirect Method: The La-Z-Boy Chair Company 204 Case 5–1: Monsanto Company 208 Case 5–2: Compton Computing Systems (A) 210 Case 5–3: Compton Computing Systems (B) 214 Case 5–4: Southland Corporation 220 Case 5–5: Campbell Soup Company 224 Case 5–6: The Regina Company 230 Case 5–7: Bethlehem Steel Corporation 236  6 Corporate Accountability and the Independent Auditor 241  Corporate Accountability 241 Fraudulent Financial Reporting 243 Opinion Shopping 245 The Independent Auditor 245 Auditor's Report 246 Investigation and Detection of Fraud 248 Other Audit Communications 249 International Considerations 250 Financial Reporting, Efficient Capital Markets, and a Positive Theory of Accounting 252 Prospective Information 254 Case 6–1: Datapoint Corporation 256 Case 6–2: The Leslie Fay Companies 263 Case 6–3: Mattel, Inc. 266 Case 6–5: MiniScribe Corporation (B) 286
International 167	Case 6-5: MiniScribe Corporation (B) 286
The Statement of Cash Flows 182	
Importance of Cash Flow 183	PART 3
Preparing a Statement of Cash Flows 184 Methods of Preparing a SCF 184 Operating Activities 186	The Measurement and Reporting of Assets

### 7 Inventories and the Cost of Goods **Sold 309**

Accounting for Inventories 309 Inventory Quantities 309

Inventory Costs 311 Changes in Inventory Methods 324 Standard Costs 325 Lower of Cost or Market (LCM) 325 Financial Analysis 326 International Considerations 327 Illustrative Case: The Oliver Company Illustrative Case: Champion Spark Plug Company 331 Case 7-1: Paragon Electronics, Inc.—Inventory Cost Flow 332 Case 7-2: A. H. Robins Company— Inventory (A) 334 Case 7-3: A. H. Robins Company— Inventory (B) 340 Case 7-4: A. H. Robins Company-Inventory (C) 351 Case 7-5: Holland Corporation 354 Case 7-6: Wrencroft Appliance Company 354 Case 7-7: Tonka Corporation—Hasbro, Case 7-8: Packaging and Containers, Inc. 364

# 8 Marketable Securities and Intercorporate Investments 375

Short-Term Intercorporate Investments 376 International Considerations 379 Long-Term Intercorporate Investments 379 Passive Investments 380 Active Investments 381 Other Investments 385 International Considerations 386 Consolidated Financial Reporting **Business Combinations: Legal** Considerations 390 Illustration 391 International Considerations 395 Financial Analysis 396 Illustrative Case: BF Corporation 399 Case 8-1: San Antonio Enterprises 402 Case 8-2: UFS Corporation 407 Case 8-3: Bristol-Myers/Squibb 441 Case 8-4: Philip Morris/Kraft 415

Case 8-5: Elmendorf Communications 420
Case 8-6: The AT&T-NCR Merger 424
Case 8-7: International Acquisitions, Inc. 433

### 9 Noncurrent Assets and Amortization 436

Fixed Assets 437

Accounting Overview 437

Amortization 440 Betterment Accounting 444 International Considerations 445 Intangible Assets 445 Amortization 447 Tax Considerations 449 International Considerations 449 Natural Resources 450 Cost Capitalization 451 Amortization 453 Other Noncurrent Assets 459 Financial Analysis 459 Accounting Changes 460 Illustrative Case: Texas Land Corporation 463 Case 9-1: West Virginia Coal Company 465 Case 9-2: American Toy Company-The Zapper 466 Case 9-3: Consolidated Jewelry, Inc. 469 Case 9-4: Accounting for Noncurrent Assets: Three Examples 471 Case 9-5: Harnischfeger Corporation 474 Case 9-6: British Airways PLC 484 Case 9-7: SANTOS, Ltd. 487 Case 9-8: The Restructuring of Wheeling-Pittsburgh 488

### PART 4

# The Measurement and Reporting of Liabilities

### 10 Fundamental Concepts in Liability Valuation and Reporting 497

Characteristics of Liabilities 497 Current Liabilities 499

Debt Refinancing 501 Callable (Redeemable) Debt 501 Case 11-7: Global United, Inc. 608 Long-Term Liabilities 503 Valuation of Notes 505 Benefits 610 More on Premiums/Discounts 507 Pensions 610 Extinguishment of Debt 510 Pension Accounting 613 Convertible Debt 512 Debt Restructuring 513 Risk: An Expanded Notion of Liability 514 Financial Analysis 522 SFAS 87 Illustrated 617 International Considerations 524 Illustrative Case: Leslie Corporation 525 Plan Terminations and Asset Appendix 10A Present Value Concepts 526 Reversions 624 Appendix 10B Derivative Instruments 532 Funding Implications 625 Appendix 10C Hedge Accounting 535 Pensions 625 Case 10-1: R. J. Miller, Inc. 536 Financial Analysis 631 Case 10-2: How Much Is Enough: Assessing Personal Financial-Planning Needs 537 Illustrative Case: Snap-on Tools Case 10-3: McDonald's Corporation 538 Case 10-4: Columbia Gas Systems, Inc. 544 Corporation 636 Case 10-5: Bradlees, Inc. 551 Appendix 12B Major Provisions of the 11 Financial Commitments and Contingencies 554 of 1974 641 Accounting and Economic Liabilities Commitments and Contingencies 556 Case 12-1: Dunlap Corporation 647 Commitments 556

Contingent Liabilities 562 Leases 565

Controversy 565 Capital Leases 567

Financial Statement Disclosure 568

Accounting and Reporting by

Lessors 569

Off-Balance-Sheet Financing 572

Financial Analysis 574

International Considerations 575

Illustrative Case: Sybra, Inc. (B) 577

Case 11-1: Catur Federal Savings and Loan-Lease Options 579

Case 11–2: Freeport Steel Corporation

Case 11-3: Manville Corporation 589

Case 11-4: Accounting for Leases: The Airline Industry 597

Case 11-5: Alarmas Avancados, S.A. 602

Case 11–6: Special Electronics, Inc. 606

# 12 Pensions and Other Postretirement

SFAS 87 and the Income Statement 614

SFAS 87 and the Balance Sheet 616

Special Examples of SFAS 87 622

Postretirement Benefits Other Than

International Considerations 634

Appendix 12A Actuarial Cost Methods 639

Employee Retirement Income Security Act

Appendix 12C Pension and Other

Postretirement Benefits Glossary 643

Case 12-2: Michigan Metals

Corporation 648

Case 12-3: NL Industries, Inc. 664

Case 12-4: Fichthorn Manufacturing

Company 665

Case 12-5: Cortland Sportswear, Inc. 665

Case 12-6: Bethlehem Steel: Understanding

Pension Fund Disclosures 667

### 13 Income Taxes and Business **Decisions** 679

**Business Taxes** 679

Accounting for Income Taxes 681

Differences Between Tax Accounting and

Financial Reporting 681

Some Necessary Background 683

Contemporary Accounting for Income

Taxes 684

The Importance of Taxes in Business Decisions 690 Tax Planning 690 Form of Business Organization 690 Business Location 692 Mergers and Acquisitions 692 The Financial Reporting/Income Tax Interface 692 Financial Analysis 693 International Considerations 694 Illustrative Case: H. J. Heinz Company 696 Appendix 13A Income Tax Consideration of Mergers and Acquisitions 699 Appendix 13B Taxes Other Than Federal Income Taxes 704 Case 13-1: Heplewhite Manufacturing Company 706 Case 13-2: Allweather Broadcasting Company 707 Case 13-3: H. J. Heinz Company (B) 710 Case 13-4: Delta Woodside Industries, Inc. 712

### PART 5

# The Measurement and Reporting of Stockholders' Equity

### 14 Stockholders' Equity 715

Capital Stock 715
Common Stock 716
Preferred Stock 718
Capital in Excess of Par or Stated
Value 723
Other Equity Accounts 723
Retained Earnings 723
Dividends and Stock Splits 724
Cash Dividends 724
Stock Dividends 725
Stock Splits 726
Treasury Stock 727
Stock Warrants 728

Employee Stock Options and Compensation Plans 729 Earnings per Share 732 Primary and Full Diluted 732 Basic and Diluted 737 Comprehensive Income 738 Financial Analysis 739 International Considerations 741 Illustrative Case: Caterpillar, Inc. 744 Case 14-1: Westinghouse Electric Company 749 Case 14-2: Peoples Savings Association 761 Case 14-3: International Business Machines: Improving Big Blue's Flat EPS 763 Case 14-4: Ratios Tell a Story-1995 767 Case 14-5: LVMH: Möet Hennessy Louis-Vuitton 770

### PART 6

### Selected Reporting and Disclosure Issues and Assessing the Quality of Reported Earnings and Financial Position

# 15 Selected Reporting and Disclosure Issues 779

Experimenting with the Financial Reporting of Changing Prices 779 Changing Prices and the FASB 781 Accounting for Foreign Operations 788 Foreign Currency Translation 789 Business-Segment Reporting 797 Addressing the Needs of the 1970s and the 1980s 797 Addressing the Needs of the 1990s and Beyond 801 Interim Financial Reporting 802 Financial Analysis 805 International Considerations 806 Illustrative Case: Champion International Corporation 809 Case 15-1: May's Plumbing Service 811 Case 15-2: The Tale of Three Profits 812

Case 15-3: Global Communications, Inc. 814
Case 15-4: Moon Computers, Inc. 819
Case 15-5: The Trump Taj Mahal 821
Case 15-6: Aracruz Celulose S.A. 830
Case 15-7: National Cabinet Lock of Canada, Inc. 834

### 16 Assessing the Quality of Reported Earnings and Financial Position 839

Financial Ratio Insights 840

Cash Flow Insights 842

Income Statement Insights 843

Revenue Recognition 843

Expense Recognition 846

Single-Event Phenomena 847

Sources of Additional Insights 853

Company-Generated Insights 854
Noncompany-Generated Insights 858
International Considerations 858
Illustrative Case: A "What If" Exercise 861
Case 16–1: America Online, Inc. 864
Case 16–2: Thousand Trails, Inc. (A) 870
Case 16–3: Silverado and Lincoln Savings and Loans 891
Case 16–4: MiniScribe Corporation 893
Case 16–5: Blockbuster Entertainment
Corporation (B) 898
Case 16–6: Daimler-Benz: Accounting for Reserves 915

Index 919

PART

# THE INSTITUTIONAL SETTING AND FUNDAMENTAL ACCOUNTING CONCEPTS

<sup>1</sup> The Institutional Setting and the Development of Financial Reporting Standards 3

<sup>2</sup> Fundamental Accounting Concepts and the Conceptual Framework 31

		·

**CHAPTER** 

1

# THE INSTITUTIONAL SETTING AND THE DEVELOPMENT OF FINANCIAL REPORTING STANDARDS

One day in a small midwestern town, a fledgling balloonist convinced his wife to ride in his recently purchased hot-air balloon. Their ascent was flawless, and everything was fine until the wind velocity suddenly increased and changed directions. Feeling reasonably confident they were in no danger, the balloonist assured his wife that he had everything under control. As it turned out, they spent the next several hours drifting high above miles of fertile farmland. The view was spectacular, and they did not begin their descent until their fuel tank was almost empty. At that point the balloonist admitted he had no idea where they were.

The balloon finally came to rest in the middle of a large cornfield, at which time the balloonist's wife let him know just what she thought of his ballooning expertise. Fortunately for him, she was interrupted by a middle-aged man wearing overalls and a straw hat. "Excuse me," he said, "but what are you doing here?" The balloonist explained the situation as best he could and then asked, "Where are we?" "Well," replied the man, "you two are inside the basket of a hot-air balloon in the middle of an Iowa cornfield." Without hesitation the balloonist looked at the stranger and said, "Despite your appearance, I'll bet you aren't a farmer and that this isn't your farm." After a brief silence, the stranger admitted that the balloonist was right. "This is my brother's farm," he said. "I'm just visiting for a few days, but tell me, how did you know?" "That's easy," replied the balloonist, "you're an accountant." The stranger shook his head in disbelief and then remarked, "You're right again, but what gave me away?" The balloonist laughed and said, "Only an accountant could provide us with such precise data that contains so little information."

Although this tale pokes fun at the accounting profession in general, its message is less about accountants than about the information with which they are associated. Accounting information is intended to be helpful in understanding the financial consequences of an entity's economic activities and to be useful in decision making; however, this information is often perceived as incomprehensible and cumbersome. In essence, most people see accounting as a lot of details that convey little substantive information. This book attempts to dispel that misconception by illuminating a