

THE DIRECTORY

OF THE CANNING, FREEZING, PRESERVING INDUSTRIES

1986-87

THE DIRECTORY

OF THE CANNING, FREEZING, PRESERVING INDUSTRIES

1986-87

ELEVENTH BIENNIAL EDITION

Compiled and Published

by

JAMES J. JUDGE, INC.

P.O. Box 550

Westminster, Maryland 21157

301-876-7150

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A Complete Course In Canning

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CONTENTS

This Directory consists of five basic sections as follows:

SECTION I — ALPHABETICAL LIST

Begins on Page 5. This section contains all of the basic information — full address, telephone number, size of pack, names of key personnel, association affiliation, brands, container sizes, subsidiaries, factory offices, plant managers, list of products by process (canned, glass, frozen) for each factory.

SECTION II — GEOGRAPHICAL LIST

Begins on Page 319. The 62 lists (U.S., Canada & Mexico) provide full address, main office and factory notations, and division and subsidiary relationships.

SECTION III — PRODUCT LIST

Begins on Page 381. Alphabetical lists of firms by product, with full address. Process and type of package are designated (canned, glass, frozen, dehydrated, etc.). There is a more detailed description on the first page of the section.

PRODUCT INDEX — To locate the specific products covered in this Directory and the processors of these products, consult the detailed, alphabetical index of products beginning on Page 595. Be sure to read the explanatory note in the box on the first page of the index.

SECTION IV — BRAND LIST

Begins on Page 551. This is an alphabetical list of packer brands with packer identification.

SECTION V — ASSOCIATION LIST

Begins on Page 592. Provides office address, telephone number and management personnel of Associations referenced in Section I.

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INTRODUCTION

The information in this Directory was compiled largely from questionnaires returned by individual processors. As might be expected, some few individuals did not fill out the forms completely. Still others, regrettably, did not return the forms at all after three requests. Listings for these latter were made after carefully checking all reliable trade sources. These are followed by an asterisk in the alphabetical list.

Information was solicited from all known processors in the United States and Canada. Information on overseas firms may be obtained from the U.S. Department of Commerce. The Department can produce custom made lists of food product Manufacturers, Brokers, Distributors, Wholesalers and others from an automated Foreign Traders Index on request. While the file does not provide universal coverage, it does include many of the major trading firms in this sector. Retrieval can include any number of selectivity factors. Cost is dependent upon selectivity and volume. Minimum charge is \$35.00. This service is available to U.S. firms only. To obtain the service consult your nearest Commerce District Office or write U.S. Dept. of Commerce, International Trade Administration, OIPDD/Room 1324/ECLS, Washington, DC 20230. Tel. 202-377-2988.

PACK VOLUME

Pack volume reported is shown by Code in the Alphabetical list immediately after the main office address and telephone number. As is customary in the Trade, the code has reference to "pounds" frozen and "cases" packed as follows:

CANNED — CASES		FROZEN — POUNDS	
D	— under 100,000	D	— under 2 million
C	— 100,000 — 250,000	C	— 2 —5 million
B	— 250,000 — 500,000	B	— 5 to 10 million
A	— 500,000 — 1,000,000	A	— 10 to 20 million
AA	— 1,000,000 — 2,000,000	AA	— 20 to 50 million
AAA	— 2,000,000 — 5,000,000	AAA	— 50 to 100 million
AAAA	— over 5,000,000	AAAA	— over 100 million

Obviously, this purposely broad code rating cannot, in any manner, be considered a financial rating. Nor would a comparison of one firm with another, based on these ratings, provide a measure of relative financial standing. Members of the Trade know the relationship between pounds frozen, pounds canned and cases canned; that there is a sharp difference in value between cases of canned tomatoes and canned mushrooms; and between bulk frozen fish and frozen asparagus.

As intended, the rating does provide, in broad terms, a measure of the production volume of an individual firm. In this context, it will be helpful to users of this directory.

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SECTION I - ALPHABETICAL LISTING

ABBOTSFORD GROWERS CO-OP. UNION, 31825 Marshall Rd. (RR 5), Abbotsford, B.C. V2S 4N5, Canada, Tel. 604—853-6677.

Volume: B.

Personnel: H. Veer, Chairman; B. Koop, Secy.; J.J. Martens, V.P. Sales & Gen. Mgr.

Brands: Abbotsford.

Frozen pkg sizes: 28 lb. plastic pails, 400 lb. steel drums.

Factory: Same address. Bernie Koop, Plant Mgr. RR: CNR, CPR. *Frozen* red raspberries, strawberries.

ABBOTTS OF NEW ENGLAND, 332 Bank St., P.O. Box 1008, New London, CT 06320. Tel. 203—447-8373.

Volume: C.

Personnel: John Laundon, Pres.; Dennis Buttermore, Prod. Mgr.; Ashton Edwards, V.P. Mktg. & Sales; Barbara Eckelmeyer, V.P. Prod. Dev. & Q.C.; Benjamin Greenfield, V.P. Adv. & Promotions; Charles Wilbur, Q.C. Mgr.; Sue Jacob, Office Mgr.; Bob Smith, Traffic Mgr.

Associations: Nat'l Food Proc.

Brands: Abbots of New England.

Can sizes: 46 oz.

Factory: Same address. Dennis Buttermore, Plant Mgr. *Canned* chopped clams, beef stew, fritter base, newburg sauce, soup bases (clam, cream, cheese, chili, gumbo, cajun gumbo, seafood, lobster, bean & bacon, clam bisque, onion, pea, lentil, beef).

A.B.R. SEAFOOD, INC., 105 N. Baylin Dr., Delcambre, LA 70528. Tel. 318—685-2336 or 2339.

Volume: C.

Personnel: Kevin Dooley, Pres. & Gen. Mgr.; Leona Dooley, Secy. - Treas.; Christina Dooley, Office Mgr.

Brands: Ley-Doo, Buyers Label.

Frozen pkg sizes: 5 lb.

Factory: Same address. Kevin Dooley, Plant Mgr. *Frozen* oysters, shrimp.

ABUELITA MEXICAN FOODS, 871 Grace St., P.O. Box 632, Herndon, VA 22070. Tel. 703—471-6220.

Volume: C.

Personnel: Eugene F. Suarez, Sr., Chairman; Eugene F. Suarez, Jr., Pres.; Betty J. Savino, Gen. Mgr.; Marie Forman, Sales Mgr.;

Brands: Abuelita, Buyers Label.

Custom packer

Frozen pkg sizes: corn tortillas 90 doz./case.

Factory: Same address. *Frozen* nacho chips, corn tortillas (5, 5½ & 6 inch)

ACKLEY FOOD PROCESSORS, INC., Hwy. 20 West, P.O. Box 244, Ackley, IA 50601. Tel. 515—847-2643. (Sub. of American National Corp., at same address).

Volume: Cans AAA, Glass D.

Personnel: Richard L. Bogaard, Pres. & Gen. Mgr.; Leon Lindsay, V.P., Asst. Gen. Mgr. & Purch.; Darrel F. DeWitt, Secy.-Treas.; Howard Thomas, V.P. Sales; Corky Feuerbach, Sales Mgr.; Keith Burman, Ag Mgr.; Ralph Schaulfer, Traffic Mgr.

Associations: Nat'l Food Proc., Iowa-Nebraska Food Proc.

Brands: Ackley, Kinglets, Buyers Label.

Custom packer

Container sizes: Cans 300, 303, 2, 2½, 46 oz., 10. Glass 12, 64 & 128 oz.

Factory: Same address. Wally Schwichtenberg, Plant Mgr. RR: CN&NW. *Canned* bean salad, 3-bean salad, kidney bean salad, baked beans w/o meat, pork and beans, dry beans (butter, chili, garbanzo, great northern, red kidney, lima, navy, pinto, red), corn (golden, white), hominy or grits, dried peas, potato salad, pepper relish, corn relish.

ACME CONTINENTAL FOODS, INC., 1255 W. Oakdale Ave., Chicago, IL 60657. Tel. 312—472-5400.

Volume: A.

Personnel: Jack Friedlander, Pres. & Raw Prod. Procurement; William Covitz, Exec. V.P.; Frank De Raimo, Prod. Mgr.; Jack Ruer,

ACME CONTINENTAL, Cont.

V.P. Sales; Betty Arkin, Sales Mgr.; Loraine Jones, Office Mgr.; Alan Friedlander, Traffic Mgr.; Larry Smith, Nat'l Account Mgr.
Associations: Midwestern Frozen Food.

Factory: Same address. Frank De Raimo, Plant Mgr. *Frozen* boned chicken, veal, hors d'oeuvres.

ACME STEAK CO., INC., 31 E. Bissell Ave., Youngstown, OH 44505. Tel. 216—743-7662.

Volume: B.

Personnel: Michael A. Mike Sr., Pres.; Michael A. Mike, Jr., Exec. V.P., Prod. & Purch.; Tony Ceizza, Sales Mgr.; Theresa Simon, Office Mgr.

Brands: Snack Pak

Frozen pkg sizes: 5, 6, 10 & 12 lb.

Factory: Same address. Michael A. Mike Jr., Plant Mgr. *Frozen* beef products (burgers, chopped or sliced, roasts, steak, stew), lamb, meat balls, breakfast sausage.

ACME PRESERVE CO., 516 Michigan Ave., Adrian, MI 49221. Tel. 517—265-7222.

Volume: D.

Personnel: J.B. Chambers, Pres., Sales & Purch.; M.M. Chambers, V.P.; Mark Chambers, Secy.-Treas.

Associations: Nat'l Food Proc.

Brands: White "A", Buyers Label

Can sizes: #10.

Factory: Same address. Don Parson, Plant Superintendent RR: N&W. *Canned* tomatoes, tomato puree.

ADAMS FOODS, 1671 Lincoln Ave., Tacoma, WA 98421. Tel. 206—272-3261. (Div. of International Multifoods, 33 S. 6th St., P.O. Box 2942, Minneapolis, MN 55402).

Volume: A.

Personnel: Paul Kusche, Gen. Mgr.; Larry Hess, Prod. Mgr.; David Johnson, Financial Mgr.; Jerry A. Skene, Sales Mgr.

Brands: Adams, Buyers Label

Container sizes: Glass 16, 26, 36 & 48 oz. Plastic jars 16 oz. Plastic buckets 48 oz., 80 oz. & 35 lb.

Factory: Same address. Paul Kusche, Plant Mgr. RR: BN, UP. *Glass & plastic* peanut butter.

ADAMS PACKING ASSOCIATION, INC., 625 Bridgers Ave., P.O. Box 37, Auburndale,

FL 33823. Tel. 813—967-4431. Telex: 52-2427. (Sub. of Royal Crown Cola Co., 6917 Collins Ave., P.O. Drawer K, Miami Beach, FL 33141).

Volume: Cans AAA. Frozen AAA.

Personnel: John F. Wise, V.P. & Gen. Mgr.; Fred A. Harman, Treas.; Charles P. Thomas, Gen. Sales Mgr.; Stephen J. King, By-Products/Bulk Sales; Judd Voigt, Purch. Agent.

Associations: Florida Citrus Proc.

Brands: Adams, Vintage, Lucky Gold, Buyers Label.

Container sizes: Cans 6, 12 & 46 oz. Frozen 6, 12, 16, 32, 64 & 96 oz.; 2 & 5 gal. Bulk Frozen 55 gal. drums, tankers.

Factory: Same address. Don L. Wiggins, Plant Mgr. RR: SBD. *Canned* fruit juices (orange, grapefruit, apple, pineapple, grape). *Frozen* juice concentrates (orange, grapefruit, apple, fruit punch, grape, cranberry, pineapple, tomato), drink concentrates (lemonade, limeade). Also feeds, citrus oils, molasses.

ADKIN BLUE RIBBON PACKING CO., INC., Rt. #4, Box 231-A, 65th St., South Haven, MI 49090. Tel. 616—637-5740.

Volume: B.

Personnel: Glenn Adkin, Pres., Gen. Mgr. & Purch.; Randall Adkin, Exec. V.P., Sales & Raw Product Procurement; Ed Foley, Plant & Q.C. Mgr.; Juan Hernandez, Ag. Mgr.; Marian Adkin, Office Mgr.

Associations: Amer. Frozen Food Inst., Mich. Frozen Food Packers.

Brands: Blue Ribbon Quality.

Frozen pkg sizes: 30 & 50 lb.

Factory: Rt. 4, 66th St. & 106th Ave., South Haven, MI 49090. Tel. 616—637-5740. Ed Foley, Plant Mgr.; Tony Marr, Maintenance Mgr. RR: C&O. *Frozen* blueberries.

ADOBE HOUSE, Div. of Churro Corp., 127 Payne St., P.O. Box 10546, Dallas, TX 75207. Tel. 214—748-0983.

Volume: Cans D, Glass D, Frozen D.

Personnel: A.N. Cavazos Sr., Chairman & Pres.; Thomas Segui, Gen. Mgr.

Brands: Buyers label.

Container sizes: Cans 401x508, #10. Glass 8 & 16 oz. Frozen 20/3 doz. poly in corrug case.

Factory: Same address. Thomas Segui, Plant Mgr. *Canned* snack foods. *Glass* hot sauces. *Canned & glass* dips, jalapeno peppers. *Cello bags & tins* corn wafers, corn tostados, sesame wafers, sesame sticks.

ADOLPH'S, see Ragu' Foods, Inc.

AGRIGOLD JUICE PRODUCTS, 212 S. Atchison St., P.O. Box 711, Anaheim, CA 92805. Tel. 714—774-3251.

Volume: Cans A, Frozen D.

Personnel: Reid Neu, Pres.; Steve Sutter, Treas.; Dane Silze, Food Purch. & Sales; Bob Clark & Hank Porcella, Sales Dept.; Albert Guerrero, Prod. Mgr.; Ellen Wang, Q.C. Mgr.; Carlos Brambila, Traffic Mgr.

Brands: Citra Gold, Cal Glory, Buyers Label.

Custom packer

Container sizes: Cans 6, 12, 18 & 46 oz. Frozen 52 gal. drums.

Factory: Same address. Albert Guerrero, Plant Mgr. RR: AT&SF, UP, SP. *Canned* fruit juices (ss grapefruit, grapefruit-orange, lemon, ss orange). *Frozen* fruit juices (conc. grapefruit, conc. orange).

AGRINOVE, 180 Boulevard Begin, Ste. Claire, Cte. Bellechasse, Quebec G0R 2V0, Canada. Tel. 418—883-3301.

Volume: Cans AAAA, Aseptic A.

Personnel: Rosaire Lapierre, Pres.; Jean-Louis Lavoie, Secy.; Jacques Legare, Treas.; Andre Forcier, Gen. Mgr.; Andre Talbot, Prod. Mgr.; Fernand Berthiaume, Sales Mgr.; Paul Tawell, Purch.; Pierre Begin, Traffic Mgr.

Associations: Canadian Food Proc., Quebec Food Proc.

Container sizes: Cans 170 & 410 g Aseptic 200 ml.; 1 liter.

Products: *Canned & aseptic* baby foods, concentrated milk.

AGRIPAC, INC., 325 Patterson Ave. N.W., P.O. Box 5346, Salem, OR 97304. Tel. 503—363-9255.

Volume: Cans AAA, Frozen AAA.

Personnel: Paul E. Solari, Pres. & Gen. Mgr.; Donald P. Heffernan, V.P. Finance; Robert W. Isaac, V.P. Operations; Dennis L. Delaye, V.P. Sales & Mktg.; Dennis Spink, Q.C. Mgr.; Howard D. McLaughlin, Distribution Mgr.; Gary Lewis, Purch. Mgr.; William T. Lucas, Prod. Mgr.

Associations: Nat'l Food Proc., Amer. Frozen Food Inst., Nat'l Frozen Food, Northwest Food Proc.

Brands: Diamond A, Jack and the Bean Stalk, Buyers Label.

Container sizes: Cans 8 oz., #300, #303, #2½, 75 oz., #10. Frozen 8, 9, 10, 12, 14, 16,

18, 20, 24, 28, 32 & 40 oz.; 2, 4, 15, 20, 30, 45 & 50 lb. Bulk.

Factory: Same address. Tom Sodeman, Plant Mgr. RR: SP. *Canned* sweet cherries, plums. *Frozen* corn on cob, squash. *Canned & frozen* snap beans (blue lake, green), golden corn.

Factory: 1450 Tile Rd. N.E., Salem, OR 97301. Tel. 503—585-6813. Del Driskill, Plant Mgr. RR: SP. *Frozen* snap beans (blue lake, green, wax), cauliflower, corn (golden, on cob).

Factory: 1745 Oxford St. SE, Salem, OR 97302. Tel. 503—585-6363. Dave Duffus, Plant Mgr. RR: SP. *Canned* labeling, warehouse and distribution.

Factory: 799 Ferry St., Eugene, OR 97401. Tel. 503—484-3600. Les Bischoff, Plant Mgr. RR: SP. *Canned* red tart cherries, beets, harvard beets. *Frozen* broccoli, corn on cob. *Canned & frozen* rhubarb, carrots, golden corn.

Factory: Murlark & Bassett Sts., Salem, OR 97304. Tel. 503—371-4271. John Wiebenga, Plant Mgr. *Frozen* repackaging, warehouse and distribution.

AGVEST, INC., 27970 Chagrin Blvd., Cleveland, OH 44122. Tel. 216—464-7722.

Volume: C.

Personnel: Barry Schneider, Pres.

Associations: Amer. Frozen Food Inst.

Brands: Northeastern, Spoon.

Custom packer

Frozen pkg sizes: 30-lb. cartons.

Division: Northeastern Packing, Franklin, ME 04634. Tel. 207—565-3303. Clarence York, Plant Mgr. RR: Me. Cent. *Frozen* blueberries.

ALASKA BEACHCOMBER SEAFOODS, 7833 196th St. S.W., Suite 2, Edmonds, WA 98020. Tel. 206—771-5111.

Volume: D.

Personnel: Francie L. Behrend, Owner & Office Mgr.; John Dawson Sr., Pres.; W. Porter, Prod. Mgr.

Associations: Nat'l Food Proc.

Brands: Alaska Beachcomber, Happy Hour.

Will do custom smoking & packing.

Can sizes: 301x106, 307x116.

Factory: Same address. Francie L. Behrend, Plant Mgr.; John Dawson Sr., Plant Engineer.

Canned smoked salmon, sturgeon, tuna, dips, spreads, salmon jerky. *Smoked* salmon jerky.

ALASKA FAR EAST CORP., 103-200 W. Thomas Bldg., Seattle, WA 98119. Tel. 206—

ALASKA FAR EAST CORP., *Cont.*

285-2153. (Sub. of Trans-Asiatic, Inc., at same address).

Volume: C.

Personnel: T. Iwata, Chairman; Carl A. Weber, Pres. & CEO; Sharon Gostomski, Treas.; Joe Weber, Gen. Mgr.; Margaret Weber, Office Mgr.; Rocky Wurdin, Raw Prod. Procurement.

Brands: TAI, Buyers Label.

Custom packer

Frozen pkg sizes: 50, 100, 200 & 750 lb.

Factory: P.O. Box 162, Naknek, AK 99633. Joe Weber, Plant Mgr.; John Stendera, Plant Engineer. *Frozen* herring, salmon, herring roe.

ALASKA FRESH SEAFOODS, INC., see Ocean/Alaska Fresh Seafoods, Inc.

ALASKA PACIFIC SEAFOODS, INC., see North Pacific Processors, Inc.

ALASKAN ENTERPRISE, see Arctic Alaska Seafoods, Inc.

ALASKAN GLACIER SEAFOOD CO., P.O. Box 209, Petersburg, AK 99833. Tel. 907-772-3333.

Volume: C.

Personnel: Gloria L. Ohmer, Chairman; Dave N. Ohmer, Pres.; D. Gene Kawashima, VP. Prod.; Tom Sifferman, V.P. Sales.

Associations: Nat'l Food Proc.

Brands: Frigid Zone.

Frozen pkg sizes: 8 oz., 5 lb.

Factory: Same address. Dave Ohmer, Plant Mgr. *Frozen* crabmeat (alaska king, dungeness, snow), shrimp.

ALASKAN GOURMET, INC., 1130 W. International Airport Rd., P.O. Box 6733, Anchorage, AK 99502. Tel. 907-563-3752.

Volume: C.

Personnel: Paul L. Schilling, Pres.; Darrell Bumgarner, Gen. Mgr.; Mike Holland, Prod. Mgr.; Brian Salezar, Q.C. Mgr.; Mark Steahr, Purch.; Gordon Lee, Sales Mgr.; Amy Wittman, Office Mgr.

Associations: Nat'l Fisheries Inst.

Brands: Alaskan Gourmet, Buyers Label.

Custom packer

Frozen pkg sizes: 6 & 8 oz.; 5 lb.

Factory: Same address. Mike Holland, Plant Mgr. *Frozen* cod, halibut, herring

salmon, crabmeat (alaska king, dungeness, snow),

ALBERT & SON FINE FOODS CO., INC., LOUIS, 1604 Fort St., P.O. Box 11055, Ames Avenue Station, Omaha, NE 68111. Tel. 402-451-9312.

Personnel: Louis Albert, Pres.; Lawrence S. Albert, Vice Pres.; Mrs. Pat Abolio, Gen. Mgr.

Associations: Assn. for Dressings & Sauces.

Brands: Albert's Finest, Buyers Label.

Factory: 5222 N. 16th St., Omaha, NE. *Glass & plastic* salad dressings (avocado, caesar, cheese, cole slaw, french, french w/bleu cheese, creamy french, creamy cucumber-onion, green goddess, italian, creamy italian, creamy onion, poppy seed, red wine vinegar, russian, thousand island), pure horseradish, mayonnaise, salad dressing, sauces (barbecue, enchilada, horseradish, seafood, spaghetti, taco, tartar), garlic spread.

ALBERTO CULVER CO., see subsidiary, Milani Foods, Inc.

ALEUTIAN ENTERPRISE, see Arctic Alaska Seafoods, Inc.

ALIMENTS LOUIS LTEE., 5105-D Fisher, St. Laurent, Que. H4T 1J8, Canada. Tel. 514-731-6428.

Volume: C.

Personnel: Murray McBain, Pres. & Gen. Mgr.; Andre Norman Dean, Prod. Mgr.; Fernando DeMartino, Q.C. Mgr.; Jocelyn Pare, Sales Mgr.; Henri Valle, Office Mgr.

Associations: Canadian Frozen Food.

Factory: Same address. Al Ibrahim, Maintenance Mgr. *Frozen* beef products (salisbury steak, stew), chicken products (boned, parts, stew, cutlettes, chicken burger, chicken kiev), meat balls, veal cordon bleu, spaghetti sauce, lasagna, macaroni, spaghetti w/meat.

Division: Golden Skillet Ltd., 3500 Dufferin St., Downsview, Ont. M3K 1N2, Canada.

ALIMENTS ORIENTAL FOODS, INC., 4401 Lite Blvd., Laval, Que. H7C 1A5, Canada. Tel. 514-664-1350.

Volume: Cans D, Glass B.

Personnel: Nadra Zakaib, Pres.; John Ayoub, V.P., Gen. Mgr., Sales & Q.C.; Leonard Ayoub,

Secy.; Russel Ayoub, Treas. & Traffic Mgr.; Raymond Robillard, Office & Import Mgr.; L. Dutrelepoint, Prod. Mgr.

Associations: Canadian Food Proc., Quebec Food Proc.

Brands: Oriental, Buyers Label.

Custom packer

Container sizes: Cans #2. Glass 125, 250, 375, 500 & 625 ml.; 1, 1½ & 4 liter.

Factory: Same address. John Ayoub, Plant Mgr. *Canned* dry beans (garbanzo, red kidney, white kidney, egyptian fava, lentil). *Glass* cherries (brined, maraschino), cauliflower, red bell peppers, pimientos, mixed vegetables, olives (green, ripe), pickles, relishes, pickled vegetables (cauliflower, onions, peppers). *Also* pasteurized fresh-pack dill & bread & butter pickles, dry beans.

ALIMENTS REINHART LTEE., see Reinhart Foods.

ALKON PROVISION CO., 221 N. Peoria, Chicago, IL 60607. Tel. 312-733-0315.

Personnel: Martin Kahn, Pres.; Fred Fisher, Secy.-Treas.

Brands: Buyers Label.

Frozen pkg sizes: 10 lb. boxes.

Products: *Frozen* beef products (burgers, chopped or sliced), meat loaf, veal.

ALL ALASKAN SEAFOOD, INC., 2009 Minor Ave. East, Seattle, WA 98102. Tel. 206-322-3730.

Personnel: Lloyd Cannon, Pres.; Ken Bowhay, Gen. Mgr. & Sales; Les Teterud, Controller; Ken Oglesby, Port Engineer; Martin Morin, Purch.; Mel Morris, Kodiak Gen. Mgr.

Associations: Nat'l Fisheries Inst.

Brands: All Alaskan Seafoods.

Factory: Same address. *Frozen* herring, salmon, herring roe, crabmeat (alaska king, blue, dungeness, snow).

Factory: 101 Marine Way, P.O. Box 646, Kodiak, AK 99615. Mel Morris, Gen. Mgr. *Frozen* bottomfish, cod, halibut.

ALL AMERICAN GOURMET, 4590 Campbells Run Rd., Pittsburgh, PA 15205. Tel. 412-787-2200. (Div. of General Host Corp., 22 Gate House Rd., Stamford, CT 06904).

Personnel: Ernie W. Townsend, Pres.; Darton Greist, Dir. Operations; Dominic Patricelli, Purch. Agent; Terry Griffith, Office Mgr.;

James Meiers, Traffic Mgr.

Associations: Amer. Frozen Food Inst., Eastern Frosted Foods.

Frozen pkg sizes: 12/10 oz.

Factory: Same address. *Frozen* entrees (sirloin tips w/country style vegetables, pepper steak w/rice, sweet & sour chicken w/rice, chicken & country style vegetables w/rice, chicken & egg noodles w/broccoli, chicken w/fettucini, swedish meatballs w/noodles, turkey a la king w/rice, linguini w/bay shrimp, clams marinara, spaghetti & sauce w/ground veal & mushrooms, three cheese lasagna, macaroni & beef pizzaiola).

ALL CAL FOODS, INC., P.O. Box 6945, Bakersfield, CA 93306. Tel. 805-854-3151.

Personnel: Harold Arutunian, Pres.; Sig Hoffman, Vice Pres.; Steve Hoffman, Production.

Associations: Amer. Frozen Food Inst.

Brands: Les Petites Parisiennes, Ranch House, Ranch Wagon, Super Chef.

Factory: East Buena Vista Rd., Arvin, CA 93203. Tel. 805-854-3151. *Frozen* potatoes, onions, bell peppers, artichokes, cauliflower, mushrooms, zucchini, breaded vegetables, breaded cheese sticks.*

ALLEN & SON, INC., G.M., P.O. Box 454, Blue Hill, ME 04614. Tel. 207-359-8336.

Volume: Cans D, Frozen D.

Personnel: Kermit P. Allen, Treas. & Sales Mgr.

Brands: Allen's, Buyers Label.

Container sizes: Cans #300, #10. Frozen 30 lb. cartons.

Factory: Rt. 15, Orland, ME 04472. Tel. 207-469-7060. Kermit P. Allen, Plant Mgr. *Canned & frozen* blueberries.

ALLEN CANNING COMPANY, 305 E. Main St., P.O. Box 250, Siloam Springs, AR 72761. Tel. 501-524-6431.

Volume: AAAA.

Personnel: Delbert Allen Sr., Chairman; Delbert Allen Jr., Pres.; R.L. Allen, Exec. V.P.; Mrs. Delbert Allen Sr., Secy.

Associations: Nat'l Food Proc., Ozark Food Proc., Texas Food Proc.

Brands: Allen, Butterfield, Crest Top, East Texas Fair, Homefolks, Kitch-N-Kraft.

Can sizes: 8 oz., 300, 303, 2½, 40 & 51 oz., #10.

Factories: Siloam Springs, AR; Springdale, AR 72764; P.O. Drawer Q, Alma, AR 72921;

ALLEN CANNING CO., Cont.

Lowell, AR 72745; P.O. Drawer X, Van Buren, AR 72956; Johnson, AR 72741; Stigler, OK 74462; P.O. Box 607, Moorhead, MS 38761; P.O. Box 368, Oak Grove, LA 71263; 200 North St., Lindale, TX 75771. *Canned* pork & beans, dry beans (butter, speckled butter, chili, garbanzo, great northern, red kidney, white kidney, lima, navy, pinto, red), fresh baby lima beans, snap beans (blue lake, green, wax), carrots, greens (collard, mustard, turnip, kale, spinach), hominy, okra, okra & tomatoes, okra & tomatoes & corn, fresh field peas (blackeye, cream, crowder, purple hull), dried peas, peas & carrots, potatoes, sweet potatoes, squash, turnips.

ALLEN FRUIT CO., INC., 500 E. Illinois St., P.O. Box 469, Newberg, OR 97132. Tel. 503-538-3141.

Volume: C.

Personnel: Isabela E. Allen, Chairman & Pres.; Rolland Carlson, Exec. V.P.; Fred LaBonte, Secy.; Jerry Rich, Gen. Mgr.; Foye Harper, V.P. Prod.; Donald Yauck, Prod. Mgr. **Associations:** Northwest Food Proc.

Brands: Allen Royal Red, Allen 100% Natural, Allen Royal Bing, Buyers Label.

Custom packer

Frozen pkg sizes: #10 cans; 45-52 lb. plastic pails; 55 gal. drums.

Factory: Same address. Donald Yauck, Plant Mgr. RR: SP. *Frozen* maraschino cherries, sweet cherries.

Divisions: Allen Machinery Co. & Allen Trading Co., at same address.

ALLEN'S BLUEBERRY FREEZER, INC., 248 Main St., Ellsworth, ME 04605. Tel. 207-667-5561.

Volume: AAA.

Personnel: Arnold P. Allen, Pres.; George C. Allen, Secy.; Roy P. Allen II, Prod. Mgr. **Brands:** Allen's.

Frozen pkg sizes: 30 lb. cartons.

Factory: Same address. George C. Allen, Plant Mgr. *Frozen* blueberries.

ALLIED FISHERIES, INC., Forest Lane, P.O. Box 457, Cascade Locks, OR 97014. Tel. 503-374-8472.

Personnel: Ted Lloyd, Pres.; Joe LaMarche, Office Mgr.

Associations: Nat'l Fisheries Inst.

Brands: Allied Fisheries.

Factory: Same address. Sonny Juarez, Plant Mgr. *Frozen* ikura, sujiko, mild cure lox, smoked salmon. *Canned & frozen* salmon.

ALLSUN PURE JUICE CORP., Wallace Rd. & Hwy. 98 South, P.O. Box 338, Highland City, FL 33846. Tel. 813-646-1418. Telex 332757. (Div. of Ohio Pure Foods, 681 W. Waterloo Rd., Akron, OH 44314).

Personnel: Robert W. Hurley, Pres.; Stephen D. Harris, Secy.-Treas. & Office Mgr.; Carl Hardy, Prod. Mgr.; James C. Braun, V.P. Sales; G. Michael Breneiser, Sales Mgr.; Don Toothman, Sales Mgr. (Bulk); Dave Estes, Q.C. Mgr.; Francis Hennings, Traffic & Warehouse Mgr.

Associations: Florida Citrus Proc.

Brands: Allsun, Buyers Label.

Custom packer

Frozen pkg sizes: 4 & 6 oz. portion pack; 32 & 64 oz. pure pack; 2 & 5 gal. pails; 55 gal. drums; 4500 gal. tankers.

Factory: Same address. Carl Hardy, Plant Mgr.; A.J. McArthur, Maintenance Mgr. RR: Seaboard. *Frozen* ss fruit punch, conc. fruit punch, ss lemonade, conc. lemonade, juices (ss grapefruit, conc. grapefruit, grapefruit-orange, ss orange, conc. orange, pineapple-orange, ss apple, conc. apple, ss cranberry, conc. cranberry, ss grape, conc. grape, pineapple, prune), nectars (apricot, peach, pear), ss tomato juice, conc. tomato juice.

ALMACENES REFRIGERANTES, S.A. de C.V., see Pet Inc.

ALORO FOOD PRODUCTS LTD., 1201 Fewster Dr., Mississauga, Ont. L4W 1A2, Canada. Tel. 416-624-0653.

Personnel: Don S. Dagleish, President.

Associations: Canadian Frozen Food.

Brands: Aloro.

Factory: Same address. *Frozen* pizza, pizza crust.

ALPHA AROMATICS, now part of Beatrice Grocery Group, Inc.

ALPHIN BROTHERS, INC., Rural Rt. 4, Box 40, Dunn, NC 28334. Tel. 919-892-8751.

Volume: B.

Personnel: Jesse C. Alphin Sr., Chairman & Pres.; Allene W. Alphin, Secy.-Treas. & Office Mgr.; Ernest Alphin, V.P. Prod. & Gen. Mgr.;

John Hyland, Prod. Mgr. & Q.C.; Clifton Alphin, V.P. Sales.

Associations: Nat'l Fisheries Inst.

Brands: Buyers Label.

Custom packer

Frozen pkg sizes: 5 to 10 lb. boxes.

Factory: Same address. John Hyland, Plant Mgr. *Frozen* beef products (burgers, chopped or sliced, roasts, steak), pork items (sausage, barbecued, pork cuts), hot dog chili. Distributor of frozen seafood.

ALPINE INTERNATIONAL, 690 Moulton Ave., P.O. Box 60928, Los Angeles, CA 90031. Tel. 213-222-9196.

Volume: D.

Personnel: Frank Lee, Chairman & Pres.; John Ng, Exec. V.P., Prod. & Q.C.; Bosco Tang, Secy. Sales & Office Mgr.; Leminh Loi, V.P. Prod. & Gen. Mgr.

Associations: Nat'l Fisheries Inst.

Brands: Alpine, A.I.C., O-La-La, O.G., Buyers Label.

Frozen pkg sizes: 8 & 16 oz.

Factory: Same address. Albert Chan, Plant Mgr. *Frozen* cod, halibut, herring, perch, salmon, shad, herring roe, shad roe, crabmeat (alaska king, blue, dungeness, snow), clams, lobster, oysters, scallops, shrimp, squid.

Subsidiaries: Alpine International Canada Corp., 3751 Regent St., Richmond B.C., V7E 2N5, Canada; Alpine International Panama Corp., P.O. Box 1713, Balboa, Rep. of Panama; Alpine International Taiwan Corp., 7F. No. 94-1, Liou-Ho 1st Road, Kaohsiung, Taiwan; Alpine International Hong Kong Corp., Room 100, Wellington House, 3A, Wyndham St., Central, Hong Kong.

Division: Ocean Gold Seafood, 767 N. Hill St., Suite 320, Los Angeles, CA 90012.

ALPO PETFOODS, INC., P.O. Box 2187, Allentown, PA 18001. Tel. 215-395-3301. (Sub. of GrandMet, USA, 100 Paragon Dr., Montvale, NJ 07645; Unit of Grand Metropolitan, PLC, London, England).

Volume: AAAA.

Personnel: Joseph Sestak, Pres. & C.E.O.; John R. Foley, Sr. V.P.; Jay Lichtenwalner, Secy.-Treas.; Randall Copeland, Gen. Mgr.; Larry Hertzog, Operations Mgr.; Franklin Krum, Sr. V.P. Sales & Mktg.; Robert Beckwith, V.P. Sales; James Schmoyer, Sr. V.P. Operations; Mike Merkel, Dir. Quality Assurance; Jim Naile, Dir. Distribution; Bart Campbell, Dir. Public Relations.

Associations: Pet Food Inst.

Brands: ALPO Premium Pet Foods.

Can sizes: #300, #307. (mfg. own cans).

Factory: Same address. *Canned & dry* pet foods.

AL'S FISHERIES, 416 E. Grand, Chicago, IL 60611. Tel. 312-527-4428.

Volume: D.

Personnel: Max Multack, Pres.; Mary Multack, Exec. V.P. & Secy.-Treas.

Brands: Mr. Shrimp, Campeche Brite.

Custom packer

Factory: Same address. *Frozen* cod, flounder, haddock, halibut, perch, crabmeat (alaska king, dungeness, snow), crabs, clams, lobster, oysters, scallops, shrimp, squid.

AMBOY SPECIALTY FOODS, P.O. Box 529, Dixon, IL 61021. Tel. 815-288-4097. (Div. of Dean Foods Co., 3600 N. River Rd., Franklin Park, IL 60131).

Personnel: Thomas F. Conley, Gen. Mgr.; Fred Leake, Sales Mgr.

Associations: Nat'l Food Proc.

Factory: Same address. *Canned* cheese products, coffee creamer, puddings.

AMERICAN AGRONOMICS CORP., see subsidiaries, American Orange Corp. and Myakka Processors, Inc.

AMERICAN BAKERIES CO., 633 3rd Ave., New York, NY 10017. Tel. 212-687-7225.

Personnel: E. Garrett Bewkes, Chairman & Pres.; Castle N. Day, Exec. V.P.; Richard Metrick, CFO; Phil Lyddon, General Counsel; Robert Barton, V.P. Purch.; John Bates, V.P. Mktg.; Gary Kearns, V.P. Transportation.

Brands: D'Italiano, Mickey Cakes, Cotton's Holsum, Dressel's.

Division: Taystee, at same address. Don Vance, President.

Division: Dressel's, 6630 South Ashland Ave., Chicago, IL 60636. Tel. 312-434-5300. C.W. Welko, Plant Mgr. *Frozen* cakes, pastry.

Division: Merita, 301 S. Interstate 85, P.O. Box 669208, Charlotte, NC 28266. Tel. 704-399-2609. Charles Sullivan, President. *Frozen* snack cakes, breads, rolls.

AMERICAN FINE FOODS, INC., 25 N. 6th St., P.O. Box 460, Payette, ID 83661. Tel. 208-642-9061. (Sub. of Steiner Corp., 50

AMERICAN FINE FOODS, Cont.

East South Temple, Salt Lake City, UT 84110).

Volume: AAA.

Personnel: R.B. Moss, Pres.; O.D. Cary, Vice Pres.; Ron Schoen, Controller; Duke Wilson, Prod. Mgr.; Richard Covington, Q.C. Mgr.; Earl Fulkerson, Sales Mgr.; Randy Korthals, Traffic Mgr.

Associations: Nat'l Food Proc., Nat'l Meat Canners, Northwest Food Proc.

Brands: Our Tiny, Tom Thumb, Sun Valley Lodge, Buyers Label.

Can sizes: 8 oz., 12 oz., 300, 303, 24 oz., 40 oz., 53 oz., 2½, #10.

Factory: Same address. Duke Wilson, Plant Mgr. RR: UP. *Canned* baked beans w/ & w/o meat, pork & beans, dry beans (butter, chili, garbanzo, great northern, red kidney, lima, navy, pinto, red), golden corn, hominy or grits, blackeye peas, corned beef hash, beef stew, chili con carne, spaghetti w/ & w/o meat, soup bases, clam chowder, ravioli.

Factory: Nyssa, OR 97913. Tel. 503-372-2271. Albert Smith, Plant Mgr. RR: UP. *Canned* golden corn.

Factory: 7th & Rose Sts., P.O. Box 998, Walla Walla, WA 99362. *Canned* asparagus, golden corn, sweet peas, peas & carrots, spinach.

Factory: 1008 S. Mill St., Milton-Free-water, OR 97862. *Canned* green beans, sweet peas, peas & carrots.*

AMERICAN FOODS CORP., 2045 McKinnon Ave., San Francisco, CA 94124. Tel. 415-641-1040. (Div. of Nakano Vinegar Co., Ltd., Handa City, Japan).

Personnel: Morikazu Tauchi, Vice Chairman; Joseph Ciatti, Pres.; Hiroyasu Nakano, Treas.; Michael Zocchi, V.P. Operations & Purch.; Robert Yox, V.P. Finance; Richard Keeley, Mktg. & Private Label Sales; Elaine Santo Tomas, Branded Sales Mgr.; Andy Kramer, Industrial Sales Mgr.; Scott Zuniga, Quality Control.

Associations: Vinegar Inst., Assn. for Dressings & Sauces.

Brands: Four Monks, Lady's Choice, Nakano, Barengo, Buyers Label.

Custom packer

Factory: Same address. Gil Murillo, Plant Mgr.; Al Ferreira, Maintenance Mgr. Bottling Only - *Glass & plastic* distilled vinegars (apple cider, wine, malt, corn sugar, rice), specialty vinegars (herb, raspberry, blueberry), cooking wines.

Factory: 46 Walker St., Watsonville, CA 95076. Tel. 408-728-2061. Harold King, Plant Mgr.; Palma Hoge, Office Mgr. Manufacturing Only - *Bulk* distilled vinegars (apple cider, wine, malt, corn sugar, rice).

Factory: 10037 8th St., Rancho Cucamonga, CA 91730. Tel. 714-989-4211. Dave Megason, Plant Mgr.; Lisa Gallaher, Office Mgr. Manufacturing & Bottling - *Glass & plastic* distilled vinegars (apple cider, wine, malt, corn sugar, rice), specialty vinegars (herb, raspberry, blueberry), cooking wines.

AMERICAN FRUIT PROCESSORS, 10725 Sutter Ave., Pacoima, CA 91331. Tel. 818-899-9574.

Volume: C.

Personnel: Fred G. Farago, Pres.; Richard Linn, Operations Mgr.; Norma Proctor, Prod. Mgr.; Audrey Crandall, Sales Admin.; Janie Norwood, Purch.; William Haddad, Q.C. Mgr.

Associations: Vinegar Inst., Northwest Food Proc., Processed Apples Inst.

Brands: Albertson's, Parade, My T Fine, NIFDA, Healthwise, Buyers Label.

Custom packer

Container sizes: Plastic & steel drums 50, 53 & 55 gal. Tank trucks.

Factory: Same address. Norma Proctor, Plant Mgr. *Bulk* isotonic sports drinks (raspberry-cranberry, cranberry-grape, cranberry-apple, cranberry cocktail, mandarin orange, orange, lemon, raspberry-lemon, passion-mango-orange), nectars (cranberry, cranberry plus, guava, papaya, passionfruit, strawberry-guava), fruit drinks (apricot-mango, guava-apple, hibiscus cooler, hibiscus-cranberry cooler, hula juice, island punch, passionfruit-mango, pineapple-papaya, tropical blend, guava-berry).

Factory: Washington State Juice, 115 West I St., Yakima, WA 98902. Tel. 509-248-4155. Bob Clements, Plant Mgr.; Renee Brisbee, Office Mgr. *Bulk & plastic* white distilled cider vinegar.

Divisions: Vita Juice Corp. and California Flavor Labs, Inc. at same address.

AMERICAN HOME FOODS, 685 Third Ave., New York, NY 10017. Tel. 212-878-6300. (Div. of American Home Products Corp., at same address).

Personnel: David P. Jaicks, Pres.; William J. Hart Jr., Sr. V.P. Technical; Walter L. Hoogmoed, Sr. V.P. Operations; Daniel F. Cellucci, Sr. V.P. Admin.; Paul J. Jones, Sr. V.P. Finance; Karl H. Becker, V.P. Mktg. Services; John Hittson, V.P. Product Manage-

ment; Ronald Miner, V.P. Sales; A.J. Soricelli, V.P. Ventures.

Associations: Nat'l Food Proc., Nat'l Meat Canners, Pennsylvania Food Proc., Calif. Proc. Inc., Texas Food Proc.

Brands: Chef Boy-Ar-Dee, Dennison's, Franklin, Crunch 'N Munch, G. Washington, Gulden, Jiffy Pop, Luck's, Ranch Style.

Container sizes: Full line retail and institutional cans, glass, frozen.

Factories: P.O. Box 1867, Fort Worth, TX 76101. Tel. 817-336-5581. Edward Lindley, Plant Mgr.; Marr & Chestnut Sts., Milton, PA 17847. Tel. 717-742-7621. A.W. Machamer, Plant Mgr.; Vaca Valley, Vacaville, CA 95688. Tel. 707-448-8411. Thomas Nunn, Plant Mgr.

Products: Canned specialty products (pastas w/sauces & meat), chili items, dry soaked beans & peas. Glass spaghetti sauce, pizza sauce, mustards. Frozen pizza. Packaged pizza, dinners, snacks, broths, popcorn products.

AMERICAN HOME PRODUCTS CORP., see division, American Home Foods, and subsidiaries, Canadian Home Products Ltd. and Lucks, Inc.

AMERICAN INTERNATIONAL SPECIALTIES, INC., 737 S. Market St., Wilmington, DE 19801. Tel. 302-652-2423.

Volume: C.

Personnel: George A. Khoury, President.

Associations: Nat'l Food Proc.

Brands: Excellsior House, St. George, Buyers Label.

Custom packer

Can sizes: 211, 300, 303, 307, 603.

Factories: same address & 999 Garasches Lane, Wilmington, DE 19801. Canned dry beans (garbanzo, red kidney, white kidney), mushrooms, soups, gravies. Canned & glass fruit juices, fruit syrups.

AMERICAN KITCHEN PRODUCTS CO., see S. Gumpert Company, Inc.

AMERICAN NATIONAL CORP., see subsidiaries, Ackley Food Processors, Inc., Beaver Valley Canning Co. and Meeter Bros. & Co.

AMERICAN ORANGE CORP., 207 E. Palmetto St., P.O. Box 1550, Wauchula, FL

33873. Tel. 813-773-4191. (Sub. of American Agronomics Corp., 4600 W. Cypress St., Suite 300, P.O. Box 24778, Tampa, FL 33623).

Volume: B.

Personnel: Harold Holder, Chairman; William Rousse, Pres.; Elizabeth Gordon, Secy.; Herbert Schneider, Treas.; Glenn Thomas, Gen. Mgr.; Jack Clark, Purch. & Asst. Gen. Mgr.; Myrtis Blount, Q.C. Mgr.; B.L. (Cookie) Judah, Office Mgr.; Robert Myers, Traffic Mgr.

Associations: Florida Citrus Proc.

Brands: Florida Fresh Pak, Mist O'Gold, Buyers Label.

Frozen pkg sizes: 6, 12, 16 & 32 oz.

Factory: Same address. RR: SCL. Jack Clark, Asst. Gen. Mgr.; Robert Myers, Maintenance Mgr. Frozen lemonade conc., limeade conc., citrus juices (grapefruit conc., lemon, orange conc.).

AMERICAN ORIGINAL FOODS, INC., 215 High St., P.O. Box 769, Seaford, DE 19973. Tel. 302-629-3081. (Sub. of The American Original Corp.; at same address).

Volume: Cans A, Frozen B.

Personnel: Ann Marvin, Pres.; Robert E. Nicolay, Vice Pres.; Ronald F. Hein, Controller; Roger Olsen, V.P. Sales; John Moore, Purch.; Steven R. DeVore, V.P. Tech. Svc. & Q.C.; Sue Graham, Asst. Traffic Mgr.

Associations: Nat'l Food Proc., Nat'l Frozen Food, Nat'l Fisheries Inst.

Brands: American Original, Saltesea, Blue Surf, Buyers Label.

Can sizes: 6½, 8, 46 & 51 oz.

Factory: Same address. Robert Bondurant, Plant Mgr. RR: ConRail. Canned clam juice, clam chowder. Canned & frozen clams.

AMERICAN POULTRY CO., 1925 Jerrold Ave., San Francisco, CA 94124. Tel. 415-648-9200.

Volume: AAAA.

Personnel: Ed Kelly, Pres.; Tom Belluomini, Exec. V.P.; Dan Vagas, Prod. Mgr.; Ron Faina, Sales Mgr.; Barbara King, Purch.; John McGurr, Office Mgr.; Vince Marcelino, Traffic Mgr.

Associations: Nat'l Frozen Food.

Brands: American Poultry Co.

Custom packer

Factory: Same address. Joe Tonna & Dan Vegas, Plant Mgrs. Frozen chicken products (boned, parts, in gravy, & noodles, meals, pies, stock, gravy), chili con carne, gravy & bases, veal products.