

# **Beyond Welfare State Models**

Transnational Historical Perspectives on Social Policy

Edited by Pauli Kettunen and Klaus Petersen



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#### **Preface**

The concept of model is very popular in welfare state research. It is also a very problematic concept, owing to the static and nation-state-bound meanings so often associated with it. On the other hand, identifying and comparing different models has played an important political role in the making of the welfare states. How should we account critically for the uses and limitations of models as analytical tools for comparing and understanding modern welfare states? How should we examine the role of models and comparisons in the formation and transformation of welfare states?

These questions are examined in this book. They have been a point of departure for the research cooperation and projects going on within the Nordic Centre of Excellence NordWel since the beginning of its activities in 2007. The work on this book was started by the kick-off conference at the University of Helsinki in August 2007. The conference brought together Nordic and international welfare state researchers addressing the role of welfare state models from different perspectives and disciplines.

We would like to thank all the participants in the NordWel kick-off conference for contributing to and commenting on the first versions of what after several further discussions and rounds of editing became the chapters of this book. We would also like to extend special thanks to Melis Ari, who assisted us in the copy-editing, and to John Irons for language editing. It has been a pleasure to work with Catherine Elgar, Alexandra O'Connell and Bob Pickens of Edward Elgar Publishing in turning the manuscript into a book. We are also grateful for the comments from the anonymous reviewers as well as the suggestions and points from the editors of the series 'Globalization and Welfare': Jane Lewis, Denis Bouget, Giuliano Bonoli and Jochen Clasen. Last but not least, we wish to acknowledge the support provided by the Nordic research funding body NordForsk through its NCoE Programme Welfare, making possible the activities of the Nordic Centre of Excellence NordWel.

Pauli Kettunen Klaus Petersen Helsinki and Odense, May 2010

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### Introduction: rethinking welfare state models

#### Pauli Kettunen and Klaus Petersen

Welfare state research has for decades been dominated by models. The comparative welfare state research industry has produced, recycled and restructured an impressive number of categorizations or models of national social security systems. Historians, when turning their attention to the history of welfare states, have often underlined the national specificities of their own countries as unique national models. By doing so they may have criticized generalizations associated with comparative research, but at the same time they have contributed to ever more sophisticated model categorizations that welfare state researchers have constructed with an almost Linnaean ambition.

Much has been learned from the systematic comparisons as well as from the in-depth national studies. Yet, while the comparative and historical ambitions associated with research on models are praiseworthy, they are also limited by the very same concept. Comparisons of models often indicate that nation-states and national societies are taken for granted as the units of research. The importance of history is pointed out, associated with a stress on institutional continuities and path-dependencies, yet in this way 'history' tends to become synonymous with national characteristics. The limits of approach remain, regardless of whether just one or several countries are seen to share the characteristics of a model or a regime.

In this book models are questioned as an analytical framework for welfare state research. At the same time, we argue for recognizing cross-national comparative political, cultural and economic practices – which often utilize the concept of model – as an important subject for historical welfare state research.

It has been very much through various comparative practices that transnational interdependencies and transfers have been effective in the making and changing of national welfare states. Social reformers, experts and welfare state politicians have been thinking, working and arguing comparatively since the first pieces of modern social political legislation in the late nineteenth century. It is crucial to explore the role of international institutions, religions, movements and crises, transnational learning and diffusion of ideas, problem-definitions and solutions that have transcended national borders, as well as comparisons of welfare state models, which themselves are often associated with comparative concerns about economic competitiveness. From this general perspective, it is possible to highlight blind spots of comparative and historical welfare state research. The aim in this volume is not to develop a new theory of the development of welfare states, not to dismiss existing analyses of them, but to open up, on the basis of critical discussions, new perspectives for cross-disciplinary research and new historical questions on welfare states. In this introductory chapter we briefly outline the broader framework for this endeavour.

## THE WORLD OF COMPARATIVE WELFARE STATE MODELS

Over the last three or four decades, comparative welfare state research has developed into a veritable industry. It began in the 1970s with quantitative studies focusing mainly on social spending, then from the 1980s onwards the scope of the studies broadened to include more qualitative aspects such as basic principles and the level of social rights. The latter was heavily inspired by the classic welfare state typology developed by Richard Titmuss, one of the founding figures of British social policy discipline. Titmuss's (1974) distinction between residual, handmaiden and institutional-redistributive models was later developed by the Danish sociologist Gøsta Esping-Andersen, who in his seminal study The Three Worlds of Welfare Capitalism (1990) established his work as the gold standard of comparative welfare state studies. Esping-Andersen divided all Western welfare states into three ideal-type regimes: the liberal welfare state (for example in the US and Anglo-Saxon world), with an emphasis on market solutions and selective public policies; the conservative central European model, with its heavy reliance on labour market performance and status protection; and finally the social democratic or Scandinavian model. with its comprehensive, state-centred and tax-financed universal welfare states.

Esping-Andersen's categorization has been criticized from several perspectives. Feminist scholars have claimed the three welfare state types do not take sufficient account of different family ideologies and the role played by women in providing informal care within families (Lewis 1992; Sainsbury 1996). Others have had difficulties recognizing how their specific country of interest fits into Esping-Andersen's three worlds of welfare (Baldwin 1996; Arts and Gelissen 2002). It has been argued that there is a huge difference between the southern and central European countries placed in the conservative welfare regime, and countries such as Spain and Italy may form a special 'southern rim' model of their own (Katrougalos 1996). There has also been a strong

desire to differentiate within the liberal group, not least when it comes to the Australian welfare state (Castles 1998), or to post-WWII Britain before Margaret Thatcher (Thane 2007). Other scholars have tried to develop alternative typologies that may even create division within the more homogeneous group of Scandinavian welfare states (Korpi and Palme 1998; Kosonen 1993). Furthermore, a very high number of historians have pinpointed the specifics of national historical developments *vis-à-vis* social scientists' more ahistorical snapshots (Baldwin 1996; Christiansen et al. 2006).

There seems to be a growing awareness that regime or model typologies cannot be more than analytical ideal types or crude generalizations, but at the same time they still tend to dominate welfare state scholarship. Comparative research needs 'models' or ideal types as an analytical tool. However, we should also recognize that they are just tools of the research process, not its results.

Two recent and current 'turns' in social political research appear important for our attempt to reach beyond welfare models: 'the historical turn' and 'the transnational turn'. It appears especially important to relate and interlink these turns.

## THE HISTORICITY AND TRANSNATIONALITY OF THE NATIONAL WELFARE STATE

'History matters', as Douglass C. North (1990: vii) famously puts it. But how does history matter? What kind of role may a historical perspective play in the welfare state research interested in present problems and future challenges? Three aspects of a cross-disciplinary historical approach appear crucial, all of them associated with the presence of history.

First, a historical approach means acknowledging that the researcher is operating in the field where images of change, and thus of the past, the present and the future, are constructed not only by researchers but also by many different actors such as politicians, business leaders, consultants and journalists. Second, it recognizes the presence of history in the multilayered historicity of institutions and discourses. Third, it is an approach sensitive to agents and agency, especially from the point of view that human agency is inherently historical in the sense that the actors, in their institutionally and discursively preconditioned and structured situations of action, handle and interpret their experiences and expectations and relate these to each other. These three points of view can be concretized by means of the critique of three conventional understandings of the role of history in welfare state debates and studies: (1) history as national specificities, (2) history as origins and (3) history as path dependencies.

#### **History as National Specificities**

Any research on social transformation is inevitably related to wider public discussion on current transformation and to the images of the past, the present and the future that are constructed in that discussion. Such constructions are and have been an important part of political and ideological argumentation. This is clearly the case in discussing the new challenges of the welfare state associated with globalization, immigration, European integration, or ageing. The controversial definitions of the challenges and responses include more or less influential historical images that the welfare state researcher should approach critically as her or his point of departure. 'History' tends to become almost synonymous with national specificities.

The nation-centred view of the actual role of history appears not only in public debates but also in much of the welfare state research. This concerns not only the historical background overviews that are conventionally included in the studies of national social political systems but also more sophisticated views on how history matters. The social political research applying to or inspired by neo-institutionalist approaches 1 may be praiseworthy for its emphasis on history and comparison. Pointing out 'varieties of capitalism' (Hall and Soskice 2001) in general and 'varieties of welfare capitalism' (Esping-Andersen 1999) in particular includes a welcome critique of abstract generalizations about the functioning and changing of modern capitalism. which used to be characteristic of many Marxian and neo-liberal approaches. However, this comparative research interest too often reduces history to a dimension – albeit a highly important one – of national performance capacity inherent in national institutions such as the welfare state. Thus neoinstitutionalist research tasks tend to stick to the political agenda settings associated with national attempts to succeed in global competition (Strange 1997) and, consequently, cannot include these agenda settings in their topic of research.

In comparative analyses of national performance capacities, as well as in public debates on globalization as a challenge of 'our' welfare state, the distinction between the actor and the external environment of action is taken as a point of departure. Globalization and often even European integration are conceived as phenomena of the external environment of national societies and welfare states. The actors, in turn, the nation-states like the Nordic countries, appear as carriers of internal historical properties, achievements, resources and burdens that they have to defend, utilize or get rid of when responding and adapting to external challenges. The transition of the welfare states is analysed as 'national adaptations in global economies' (Esping-Andersen 1996).

Indeed, national responses to inter- and transnational constraints and opportunities play a significant part in research on the persistence and change of national institutions and policies. In the development of territorial nationstates and the international relations based on nation-states, such a mode of thought has played a crucial role. Yet, not least so as to be able to explore this influential mode of thought, one should keep a critical distance from it. Interand transnational processes have been constitutive of the making of national welfare states (Kettunen 2006; Petersen 2006), and globalization is taking place not just in the 'environment' of a nation-state society but also within and through nation-centred modes of thought and action.

#### **History as Origins**

The notion of history as national specificities may be easily associated with another problematic view: the notion of history as origins. During the last couple of decades, many researchers – sociologists, political scientists and somewhat later even historians – have been interested in the origin of welfare states. They have tried, for example, to trace back the origins of the Nordic welfare state to the nineteenth-century processes of modernization or the structures of pre-industrial rural community, to socialism or to nationalism, to the rise of social democracy in the 1930s or to the Reformation and the making of the Lutheran state church in the sixteenth and seventeenth centuries. Interesting and even convincing historical interpretations have been elaborated in this discussion. However, the very idea of tracing the origins is questionable.

In his last texts from the early 1940s, Marc Bloch, a founding father of the Annales School, criticized historians for having 'la hantise des origins' as their idol. He pointed out that it is unsustainable to suppose that the origin or the beginning of a phenomenon includes its explanation. Such an attempt at explanation also bypasses the questions as to what extent the phenomenon is to be explained – Bloch used Christianity as his example – is still the same as it was during its 'original' phase (Bloch 1949: 19–23). The search for origins can also be criticized as a particular form of the unreflective teleological presentism that is far from unusual in historical research.

Instead of the search for origins, we will argue for an approach interested in the multilayered historicity of the welfare state. The aim should be not simply to explain what we already see in our present, but also to add something into the picture of the very phenomenon that we are explaining. A crucial research interest would be the presence of different institutional and discursive layers in the welfare states, developed in different periods of time. How are they mediated through mentalities, traditions, values, epistemic practices, conceptualizations, and social movements? How are they present in the formal and informal rules and norms of the welfare states and in the different modes of agency both shaping and shaped by the welfare state? The interest in the multilayered historicity of the welfare state represents 'a history of the

present', to use a famous phrase of Michel Foucault (1977). As Mitchell Dean (1994: 35) puts it, a history of the present 'is concerned with that which is taken-for-granted, assumed to be given, or natural within contemporary social existence, a givenness or naturalness questioned in the course of contemporary struggles.'

Conceptual history can be understood as a history of the present in this sense, often interested in different layers of meaning and inspired by Reinhart Koselleck's analysis on the multilayeredness of time, the simultaneity of the non-simultaneous (Koselleck 2003). For example, the concept of society has formed a taken-for-granted premise and centre for social research and political discourse. Since the 1980s, however, this has been questioned in debates on postmodernity and globalization. It has been argued that the modern concept of society is somehow too strong and too limited to sustain. It is too strong while referring to 'an integrated holistic entity' (Featherstone 1995: 134) with progress and rationalization as its inherent dynamics, and too limited owing to its ties with the nation-state and national borders. The concept of society is, indeed, 'a givenness or naturalness questioned in the course of contemporary struggles' in a way that makes it a timely target for a history of the present (Kettunen 2000; 2008, ch. vi). In similar way all important concepts, including 'welfare state' (Petersen and Petersen 2010), can be analysed from critical historical perspectives.

The notion of layering does not here refer only to a particular mode of institutional change as it does in the distinction drawn by Kathleen Thelen (2003) between institutional layering (wherein new arrangements are built on the basis of existing structures) and institutional conversion (in which existing institutions are used in new ways for new goals), nor does it refer to gradual changes in contrast to radical ones. The metaphor of historical layers may be understood in many different ways. It can be associated with a distinction of different levels of transformation with their different rhythms of change. The most influential elaboration of this idea is the French historian Fernand Braudel's (1985 [1949]) distinction between the 'longue durée' of the human-nature relationship and the levels of more rapid socio-economic and political changes. The figure of layers can also be associated with historical periodization by noting that in our present, or in any present, many differentlength periods of time coincide. Thus, the different 'origins' of the welfare state(s) can be reinterpreted this way, that is as different temporal layers in the sense of simultaneously lived periods of time of different lengths. For example, in the case of Nordic welfare states, such different periods and layers could be associated with the Lutheran traditions, with the strong state and local self-government, with the role of the work ethic, with the particular characteristics of nationalism, with popular movements and voluntary association, with citizenship and gender, or with the modes of interest organization and corporatist compromising.

It is important to understand the multilayered historicity of the welfare state as an analytical imagery that according to the specific concrete research tasks leads the researcher to different historical reconstructions of relevant layers and their different mixes and relationships. In any case, as an analytical imagery, the emphasis on the multilayered historicity of the present helps to deconstruct the linear images of change that too often appear in research on social policies.

#### **History as Path Dependencies**

The imagery of historical layers is not enough, however, to bring the dynamics of change into the historical analysis of the welfare state and social policies. For one thing, the changing mixtures of different layers are a crucial question, including also changes in which old, layered modes of thought, speech and action are provided with new meanings and functions – the changes Thelen and other institutionalists call 'conversion' (Mahoney and Thelen 2010). Furthermore, the imagery of historical layers needs to be completed with the recognition of agency and contingency in a way that is critical of any simplistic notion of history as 'path dependency'.

In concrete situations of action, historicity means institutional and discursive preconditions that enable and limit the agency on the one hand, and an insecurity and openness of the horizon of expectation on the other. Consequently, an appropriate understanding of path dependency should include the recognition that path dependency and contingency are intertwined. This intertwining appears in institutional continuities and breaks and in the relationships between institutions and innovations, not least between institutional preconditions or constraints of social innovations. The intertwining of path dependency and contingency also appears in how social problems and solutions are conceptualized and how the defining of problems and solutions - that is, agenda-setting - becomes a subject for struggles. National pension systems have with good reason been seen as very path-dependent 'elephants on the move' (Hinrichs 2009), yet even pension systems may sometimes change dramatically, as the Swedish historian Urban Lundberg (2003) has shown in his study of the contingent political processes resulting in the Swedish pension reform of the 1990s.

In comparative research on different models of capitalism or different welfare regimes a major question has been the relationship between path dependency and convergence. Arguably, such comparison greatly benefits from a historical approach that places emphasis on the dualism of path dependency and contingency.<sup>2</sup> In the crossing of these two dimensions – path dependency and contingency on the one hand, and path dependency and convergence on the other – we can find histories and comparisons as forms of