U.S. INTERNATIONAL TAXATION

CASES AND MATERIALS

THIRD EDITION

REUVEN S. AVI-YONAH
DIANE M. RING
YARIV BRAUNER

FOUNDATION PRESS

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PREFACE

International taxation is an area of increasing importance in a world in which cross-border capital flows exceed \$1 trillion per day. Fifteen years ago, international tax was the specialty of a small number of attorneys, most of whom practiced in the large financial centers like New York,

Washington or Los Angeles. Today, almost any transaction over a certain dollar amount will involve an international component, and focusing solely on the U.S. domestic aspects is a luxury few tax lawyers can afford. In addition, the international tax rules are constantly changing as new areas of business develop (such as electronic commerce and derivatives) and an attempt is made to fit them into a framework that in its basic contours is now over 80 years old.

This book is an effort to provide law teachers with a relatively simple, easy to use casebook to teach U.S. international taxation. The field is notoriously complex—more so, perhaps, than any other area of Federal tax law. Thus, we have made a conscious effort to try to stick to the essentials: How does the U.S. tax law treat foreign investors deriving income from sources within the U.S. (inbound transactions), and how it treats U.S. taxpayers deriving foreign source income (outbound transactions). Throughout, the focus is on how the details of the tax law fit into a broader structure, which is described in the introduction. Thus, the book will hopefully enable students to fit the particular issues they are working on into a larger context, so as to develop an intuition for where the problem areas may lie. The rest they can learn (much faster) in practice.

The book is divided into an introduction and five parts. The introduction summarizes the entire course; it can be read profitably both before and after learning the details. Part A addresses general problems such as jurisdiction to tax and the source rules for income and deductions. Part B deals with inbound tax issues (which come first primarily because they are simpler). Part C is concerned with transfer pricing, which is common to inbound and outbound transactions and lies at the heart of the essential international tax problem of how to divide the revenue pie among competing jurisdictions. Part D is the hardest one since it involves deferral and the foreign tax credit, which are the most complicated topics in international taxation. Part E concludes by examining special topics like section 367 and the foreign exchange rules, and then discussing the relationship between the U.S. rules and the international tax regime, as embodied in the over 2,000 bilateral tax treaties. Part E also addresses some policy issues as to where international taxation may be headed in the 21st century, such as tax competition and tax arbitrage. For the second edition, we have updated

the entire text with recent cases and administrative rulings, as well as reflecting the significant changes enacted in the American Jobs Creation Act of 2004.

This first edition of this book had its origins in a joint project with Charlie Kingson and Phil West, and even though we ultimately decided to separate, it still benefits from their wisdom and advice, for which the first author is grateful. We would also like to thank Michael Graetz and Dan Shaviro for helpful comments on a draft of the book. We have benefited tremendously from the input of our students who wrestled with earlier drafts at Arizona State, Florida, Harvard, Penn, Michigan, Northwestern, and NYU. Finally, we would like to thank Steve Errick, Jim Coates and their colleagues at Foundation Press for their outstanding work in bringing this second edition to print.

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