



Snack Foods Processing









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Preface

The snack foods industry is a remarkable sector of the food industry. For many years, annual snack sales in the United States have compounded at several times the rate of population increase, thus indicating a vigorous and growing industry. It has evolved as part of the trend toward increased flexibility and mobility in daily living patterns as national affluence increased. Most of the "snacks" we know today have been developed or significantly modified in the United States. Yet, room still exists domestically for new snack ideas and processes. Moreover, U.S.-style snacks are being accepted in newly prosperous countries, where opportunities for additional development are plentiful.

This book is for people who want a technically based practical review of how snack foods are made. Individual motivations to learn differ and may include: a new job with a snack foods producer, transfer of a talented manager in a large corporation to the snacks division, or promotion of a worker from the production line to responsibilities with a broader scope. A technical sales specialist for a machinery, ingredients, packaging materials or services supplier may be assigned to call on snack producers. Some entrepreneurs may want to assess the technical requirements for making snacks, or selling supplies or services to snack processors. Also, researchers and quality control/assurance personnel need an overview of the interrelated technologies for identifying sources of product quality problems.

Savory snacks are emphasized in this book—salted, shelf-stable finger foods, including: potato and corn chips, alkali-cooked corn tortilla chips, pretzels, popcorn, extruder-puffed and dried/fried products, half-products, and animal-product snacks. Readers are also introduced to snacks of China, Japan and India.

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Authors of the 24 chapters have extensive experience in their specialties, and range from pioneers to younger members of the industry. Their names, or their employers, already are familiar. Several consultants enrich the book by their experiences in snacks processing and snack-related technologies. Many have influenced development of various sectors of the industry. This book follows the Practical Short Course philosophy honed by 18 years of teaching technical processing of various products to domestic and international industry supervisors at Texas A&M University. Nearly 5,000 people have been trained through this program, many of whom have grown in responsibility and stature in their companies and the industry. We initially asked representatives of the major equipment and ingredient companies to teach what they would like prospective buyers to know about their type of equipment or ingredient when working with them—in a sense, to give the students a vocabulary and bring them to the "street smart" level of knowledge without disclosing proprietary secrets. As in the short courses, chapter authors use their company's products as illustrations, but the vast majority are representative of multiple sources. Few secrets exist in equipment or supplies when discussing principles, although individual suppliers have their own techniques for gaining optimum performance from their product. The strength of suppliers as authors is that they typically see and solve many problems that would surface only occasionally, if at all, at any one location. Also, some have run commercial snack production lines for prolonged periods in addition to startups. Several bookshelves would be required to hold all that is known about savory snack foods but will never be published because of their proprietary nature and obligations of suppliers to keep their customers' secrets. But, once the basic principles are understood, problems can be solved in several ways, some of which are described in this book.

Chapters are arranged in a chronological need-to-know basis. The status of the industry is reviewed, followed by important properties of major ingredients, including starch, potatoes, dry potatoes, dent corn; popcorn, oils and seasonings; succeeded by manufacturing equipment, including cookers, grinders, formers, fryers, seasoning applicators, packaging materials, and weigher-filler-sealers. Additionally, sections are included on sensory evaluation, and quality control—in specific chapters and throughout the book. Readers will notice that some overlap occurs between chapters, and authors differ in recommended processing conditions and equipment. This merely documents that snacks are made many different, successful ways in the real world.

The book dwells slightly on the histories of various snack foods industry companies, primarily to show that multibillion-dollar industries have been built starting with simple ideas and simple ingredients (potatoes, corn and rice). It may inspire individuals around the globe to focus on new ways of utilizing local crops and resources. Many U.S.-origin corn-based snack foods are gaining popularity throughout the world. Would-be overseas processors need help in developing reliable sources of good-quality raw materials.

This book has two objectives:

- —To provide new entrants with an introduction to the snack foods industry and its terminology, so they can confidently reach out for more information in communicating with suppliers and associates.
- —To explain the technical interrelationships between the many materials and processes used in making the finished snack food, so managers, on-line supervisors and quality control/assurance personnel will better understand where to start in solving problems that arise.

The reader will benefit the most by: (1) reading through the book first for scope and interrelations; (2) returning for detailed reading of those sections that relate to the specific concern at hand; and (3) keeping the book on a nearby shelf as a reference of ingredients specifications and process operating conditions.

EDMUND W. LUSAS LLOYD W. ROONEY

Acknowledgment

This book is dedicated to the chapter authors, without whose input it could not have materialized. Individuals who make their living in the snack foods industry were invited to summarize the important principles and critical requirements of their specialties. However, they also are among the busiest of people and the modern business day leaves no time for such writing. Editors can help but little, since ideas must come from those who solve problems first-hand. Each chapter is a gift of experience to later entrants to the industry, often written after regular work hours, in the evenings, while traveling, and sometimes during vacations—personal time that can never be replaced. We thank all for their generosity in participating. We also thank C. McDonough for her help with the graphics in this book.

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