

SCANIA

Distribution trucks



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藏书章

SCANIA DISTRIBUTION TRUCKS





Delivery in motion

As you're in the business of distribution, delivery and logistics, you demand continuous vehicle availability in order to serve your customers on time. Your reputation and your profits depend on an unbroken supply chain. Scania trucks, with their robust chassis and powertrains, provide the productivity you need for today's competitive distribution environment. And every distribution vehicle from Scania is ready to be integrated with tailored services to keep your business in motion.

Whatever you need, Scania has you covered. From financing and insurance, through maintenance service for the whole vehicle, to service contracts tailored to your line of work.

Scania vehicles are renowned for excellent reliability and low fuel consumption, and for consistently meeting and beating increasingly restrictive emission requirements. We've boosted our engines' environmental performance and added the option of renewable fuels, to address the special environmental concerns of driving in urban areas. And all our vehicles offer an outstanding total operating economy.

In other words, we'll help you get the most from your investment – giving equal attention to your vehicles, your business and your drivers. With delivery solutions above the ordinary.

In business ▼

Whether you're delivering food, fuel or flowers – with two vehicles or two hundred – Scania is prepared to go the extra mile for you. Because we are tuned to your business.

Page 6–7



Ease of ownership ▼

From bodybuilding and complete vehicles to flexible financing and insurance cover, we make it easy for you to own and operate a Scania.

Page 12–13



Productivity ▲

The right specifications and the right technology, complemented by comprehensive services important to your fleet's uptime. It all adds up to an excellent combination for distribution productivity.

Page 8–11



Sustainability ▲

Top-class fuel economy and low emissions, with Euro 5, Euro 6 and EEV engines, renewable fuels, and Ecolution by Scania to help achieve optimal fuel efficiency and environmental performance.

Page 14–15

Driver focus ▼

Your drivers are important to your brand and your business. That's why we build comfortable and attractive vehicles that help them to stay focused and alert on the job. Ease of manoeuvrability, excellent vision from the cab and an easily managed powertrain combine to reduce driver effort and fatigue.

Page 16–21



A cab for every route ▼

Our extensive cab range matches the requirements of any route you want to take.

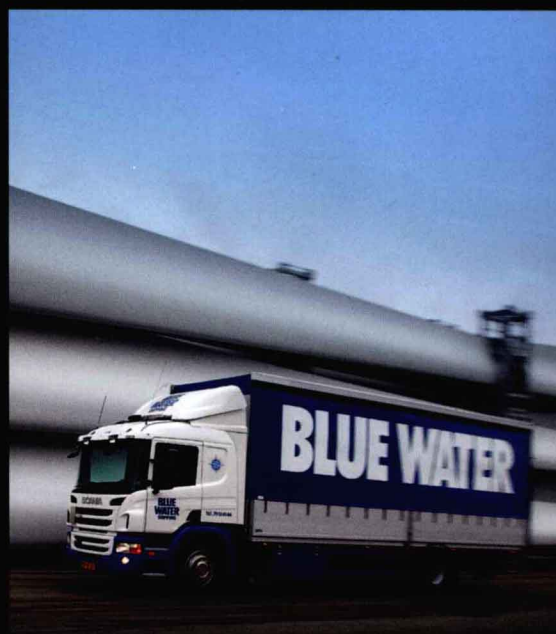
Page 24–25



Dedicated services ▲

We provide everything you need to grow and prosper, backed up by the dedicated people in Scania's extensive service network and one of the most advanced parts logistics systems in the world.

Page 22–23



Flexible specifications ▲

With Scania's modular system approach you can choose a customised powertrain to fit your business, from the widest offer of engines and transmissions on the market.

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Distribution with many flavours

Whether you're delivering food, fuel or flowers, outstanding total operating economy, excellent productivity, ease of ownership and sustainable operations are the Scania watchwords.

Transporting your own goods?

We offer dependable total solutions with long lifecycles. You'll find that our product quality and strong support from your local Scania workshop will make it easy to own and operate a Scania.

Running general transport services?

For smaller fleets, Scania offers a range of versatile solutions. The chassis and interfaces are well-prepared for bodywork and auxiliary equipment, and we also offer complete vehicles in many markets with ready-built bodywork – shortening delivery time further.

Running a large fleet?

Reliability, performance and payload – flexibly configured to handle your fleet's missions. And with about a thousand service points in Europe, your trucks are never far from a fully-equipped Scania workshop, even if you are operating in a wider region.





Outstanding uptime

Since we use a unique modular design concept, technological innovations that create high performance and long service life are shared throughout our range of powertrains, chassis and cabs. This makes our trucks reliable, productive and durable – with a high resale value.

But business is more than the right vehicles. Our vehicles are supported by comprehensive services that are essential to your fleet's uptime. We offer the technical skill, accessibility and high parts availability that can maximise your uptime.

We also believe in building vehicles that strongly appeal to drivers and help them to stay alert and focused on the job. This adds up to an excellent combination for distribution productivity.

We have so many ways to keep your business moving.



Robustness

Scania's range of distribution trucks are reliable and robust, yielding a high availability and an excellent resale value.

Modular system

Thanks to our modular design concept, we use significantly fewer parts than the industry average, greatly improving your serviceability and availability.

Versatile cabs

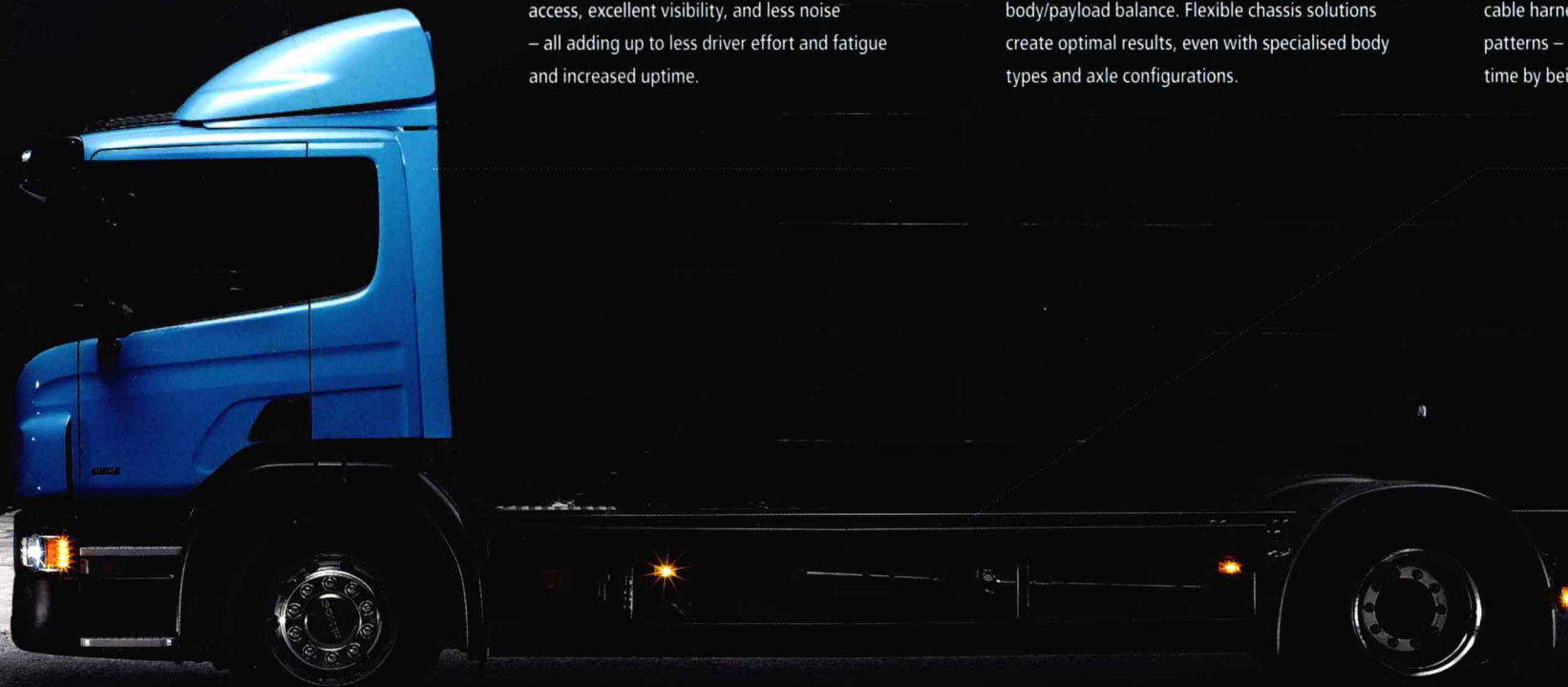
Scania cabs are designed with driver safety and comfort in mind, offering better control, better access, excellent visibility, and less noise – all adding up to less driver effort and fatigue and increased uptime.

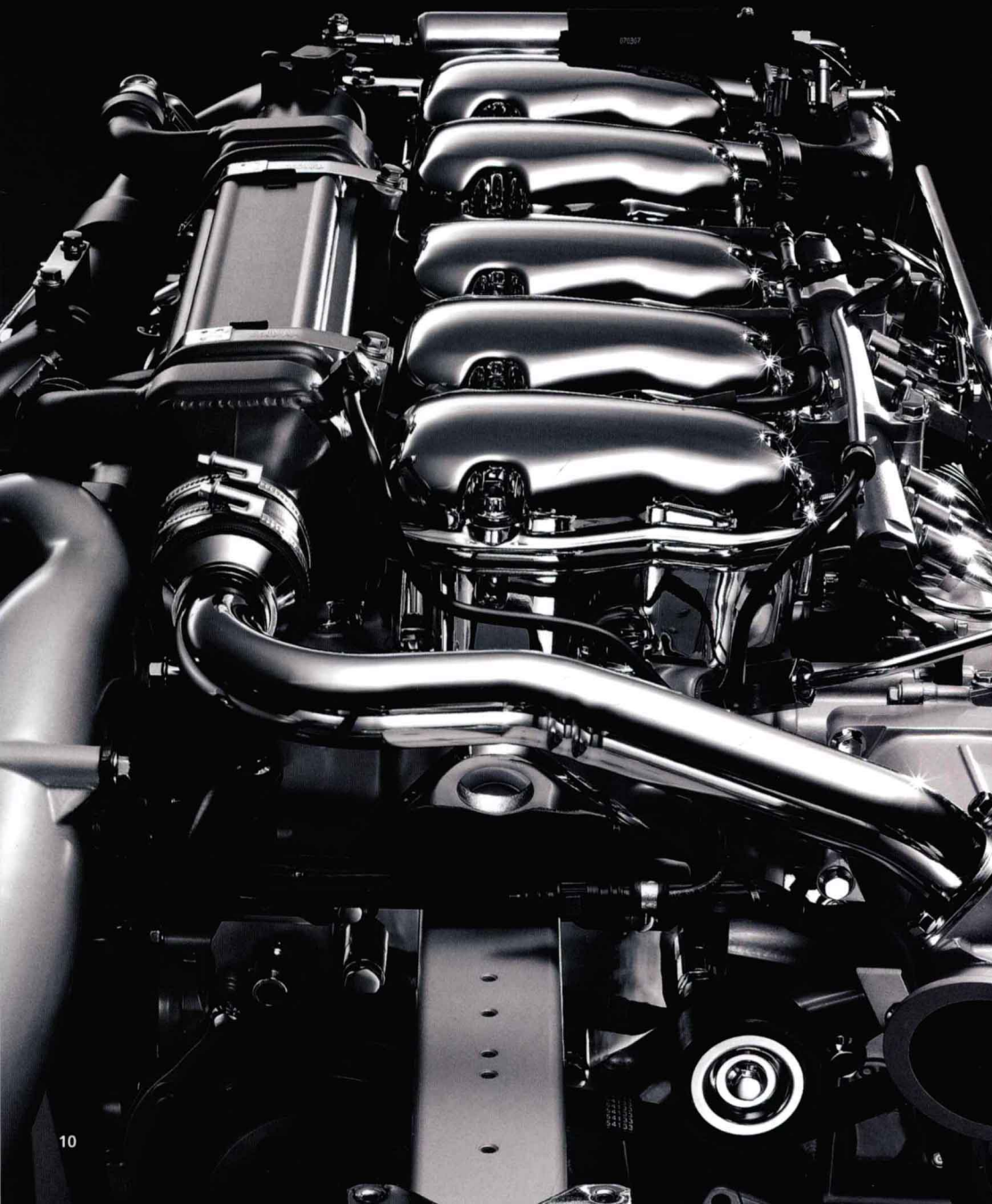
Payload

Each Scania chassis provides a careful balance of strength and durability, together with a competitive body/payload balance. Flexible chassis solutions create optimal results, even with specialised body types and axle configurations.

Chassis ready for work

Scania's chassis and interfaces are well-prepared for bodywork and auxiliary equipment, from pre-routed cable harnesses to a variety of pre-drilled hole patterns – improving quality and vehicle delivery time by being highly adaptable.





Performance

Scania engines and powertrains provide the uptime and efficiency you need for today's competitive distribution environment. They offer outstanding operating economy and excellent driveability. Their unbeatable performance is based on cutting-edge technology, which optimises the balance between high torque, fuel economy and low emissions.

Scania Opticruise

An intelligent powertrain management system ideally suited for distribution, providing exact clutch control without a clutch pedal. The fully automated version offers superior fuel economy while significantly reducing powertrain wear. It also enhances driving ease with quick response when reversing or manoeuvring at low speed.



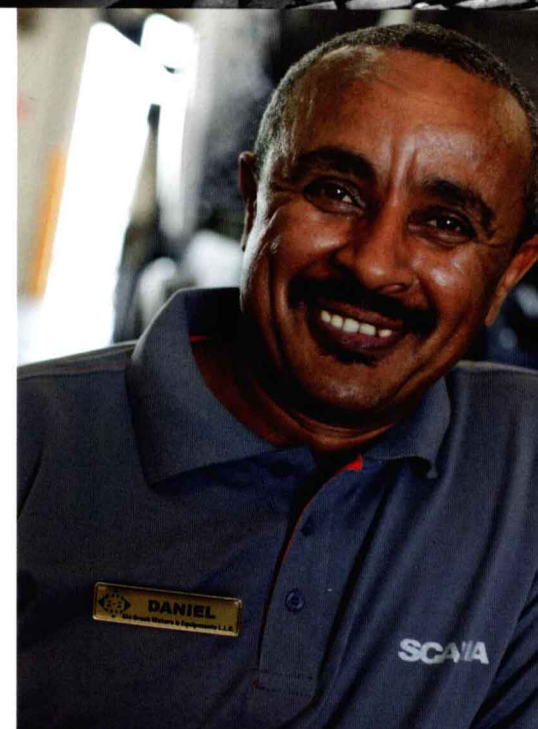


Workshop services

Your local Scania workshop – part of a network of over a thousand service points in Europe alone – is your source of technical professionalism and dedication. You'll get the right maintenance and parts, along with valuable advice on preventive maintenance and safety, thus both reassuring your uptime and giving you peace of mind.

One-stop shopping

We view your business as a whole. If one small thing fails, you may be stuck. That's why in many countries we offer to service and repair your entire vehicle, including tail-lifts, hydraulics, tyres, refrigerator units and more. That's one-stop shopping when it counts.



Scania Fleet Management

Scania Fleet Management is a telematics solution that puts clear, useful information at your fingertips, so you can operate more efficiently and save money. You can see exactly where your vehicles are, their fuel consumption and how they're driven.

Worry-free ownership

Your main concern is to reach your customers with goods on time. Let us worry about the rest.

To start with, we make bodybuilding easy. Bodybuilders can request standardised interfaces for specific production needs. We also offer excellent complete vehicles in many markets with standard bodywork – such as boxes, curtainsiders and frigo units – shortening delivery time.

We offer tailored, flexible financing and insurance solutions that provide predictable costs and manageable risks.

If something does go wrong, we can repair it at a fixed price. Or we can tailor repair and maintenance plans to your trucks and applications, giving you fixed monthly costs. We also offer vehicle-related parts and services for lifts, trailers and some bodies and auxiliary equipment. Letting us do the entire job saves you time and money.

If you need to expand your fleet temporarily, we offer truck rentals in many configurations in many markets.









Ecolution by Scania

A customised package of products and services that reduces the environmental impact of transportation by minimising fuel consumption and CO₂ emissions.

- Optimise vehicle specifications to balance payload, performance and fuel consumption
- Choice of renewable fuels – biodiesel, ethanol or biogas
- Maintenance+ – a maintenance plan above and beyond that prioritises fuel consumption
- Scania Driver Training and Driver Follow-up – because driver behaviour is decisive for fuel consumption

Smart sustainability – here and now

Like you, we are committed to a cleaner environment and reducing CO₂ emissions. This is especially true for distribution operations in urban areas.

Scania offers the widest range of renewable fuel solutions on the market, including fully-proven engines running on biodiesel, gas and ethanol. Scania is at the forefront of sustainable transportation, with Euro 5 and Euro 6 engines in all output classes and EEV engines for urban transport applications.

Scania's new range of Euro 6 compliant engines are designed to give the same performance and fuel efficiency as their Euro 5 counterparts, but with drastically reduced emissions. Nitrogen oxides and particulates are around one-fifth of those for Euro 5 engines.

To achieve the right balance between CO₂ reduction, fuel economy and business profitability we have developed Ecolution by Scania. It starts by setting goals that depend on your operations. From there we optimise the vehicle specification for energy and CO₂ and provide Maintenance+, a maintenance plan that prioritises fuel economy. It also includes driver-related services to help achieve even better fuel and emissions performance.

Put yourself in the driver's seat

Imagine the reality of day-to-day deliveries. Quick drops, getting in and out, goods on and off. Over and over again.

Reliability, durability, driver comfort and safety are Scania strengths. Manoeuvrability, excellent vision from the cab and an easily managed powertrain combine to reduce driver effort and fatigue in the distribution business.

Imagine stepping onto the wide non-slip step and taking hold of the easy-to-grab handles, easing into a fully adjustable seat behind the fold-away steering wheel.

The curved dashboard puts everything in sight, within reach and easy to control. With protective and preventive safety all around, it is a true comfort zone on every level.

This is an optimal workplace, designed for comfort and action. It's ideal for multi-drop distribution in busy cities, but also for lighter duty in building and construction.



