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# HIGH-PROBABILITY

A CHARTIST'S GUIDE TO REAL-TIME TRADING TIMOTHY KNIGHT

# High-Probability Trade Setups

A Chartist's Guide to Real-Time Trading

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Im Knight is a hedge fund manager and the founder of Prophet Financial Systems (now owned by TD Ameritrade), rated by Forbes magazine and Barron's as the number-one online site for technical analysis. He also writes the popular blog Slope of Hope (www.slopeofhope.com). Prior to starting Prophet.net, he was Vice President of Products for Montgomery Securities investment bank, where he helped develop Macintosh-based traders' workstations before the development of Web trading. Knight has traded for over 20 years, primarily using technical analysis and price charts, and has written 20 other books. He lives with his family in Palo Alto, California.

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### PARTI

# **An Overview**



### CHAPTER 1

# A Primer on Chart Setups

his is a book about chart setups and how they can make you a more profitable trader. I have been involved in trading for a quarter-century, and during almost that entire time, I have used charts and technical analysis as the basis of my investing decisions. This book endeavors to show you meaningful, clear examples of the most powerful chart patterns so that you can commit them, and their importance, to memory.

Technical analysis is the study of past price movement for the purpose of predicting future price movement, which, if done correctly, can lead to substantial trading profits. The prices studied are typically those of financial instruments such as stocks, commodities, and foreign currencies. But no matter what market is being studied, the underlying principles are the same. Specifically:

- A price chart is the most perfect representation of the balance of buyers and sellers for any given entity.
- Prices tend to move in trends and patterns which, based on historical analysis, can lead to statistically meaningful probabilities of future price movement.
- The skilled examination of a price chart can guide a trader as to how long he should remain in a trade and when he should exit.

No matter what you trade, technical analysis can make you a better and more profitable trader. Price charts will consistently provide the most truthful picture that can be had of a tradable object, because everything that can be publicly known or speculated is already built into the graph. You will never get the same pure representation of a stock (or anything else) from a broker, a newsletter writer, or an analyst. A chart is as good as

4 AN OVERVIEW

it gets. How much good that chart can do for you depends on your own skill and objective analysis.

### THE BULLS VERSUS THE BEARS

Before we get into price charts—and there will be hundreds of them in this book—let's examine the basics about what forms a price chart in the first place: sellers (the supply) and buyers (the demand). It should also be noted at the outset that almost all the examples in this book will be of stocks, but the same rules and methods are appropriate for any form of financial instrument.

When buyers are more powerful than sellers, prices move up. When sellers are more powerful than buyers, prices move down. This tug-of-war, in these simple terms, is behind the trillions of dollars that get traded every week of the year. Buying power represents an excess of demand which will, because of simple market dynamics, inflate price levels.

What many people tend to forget is that every time a trade is placed, each side believes that they are right and the other side of the transaction is wrong. When person A buys stock from person B, person A believes the stock is going to go up in price (meaning B is selling too cheap) and person B believes he would rather have the cash than the stock (meaning A is buying an overvalued, or at least fully valued, stock).

As a group, the individuals who believe a given instrument is going to move higher in price are the bulls, whereas the opposing camp, believing prices for the same instrument will drop, are the bears. And the war between the bulls and the bears, fought over many thousands of different stocks, options, and commodities every day, is what creates price movement. Analyzing that movement with skill is what will give you a substantial edge in the markets you trade.

This book seeks not so much to interpret what those wiggles of movement mean. Instead, it seeks to illustrate for you, with example after real-life example, how these patterns as a whole have played out in actual trading. History tends to repeat itself, and recognizing the meaning of a well-formed pattern will be a great ally in your trading career.

### WHY IS A PREDICTION VALUABLE?

The astonishing thing about technical analysis is not only how far out its predictive power goes, but also how, even with a future full of unknowns, it still seems able to see its way clear to make a meaningful prediction. A staggering number of great forces can wreak havoc with financial markets—scandals, war, governmental chaos, interest rates, terrorist attacks, earnings surprises, the social climate, financial meltdowns, and so forth.

Through it all, the knowledgeable chartist can see what others cannot see and know what seems unknowable.

Let's take a real-life example with a very long timespan: the Dow Jones Industrial Average over a period of more than a century. Figure 1.1 has two Fibonacci fans drawn on it (don't worry if you are not familiar with that term; it is explained later in this book). These fans are drawn from an extreme low to an extreme high. The first is drawn from the low in 1903 (called the Rich Man's Panic) to the peak of the Roaring Twenties bull market in 1929. The second is drawn from the depths of the depression in 1932 to the peak of the Internet bubble in January 2000.

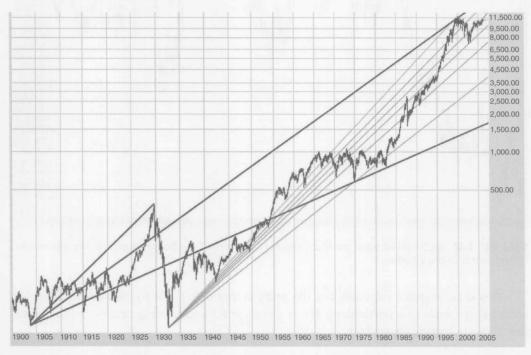


FIGURE 1.1 The Dow Jones Industrial Average from 1900 to 2005, enhanced with two Fibonacci fans.

There is a variety of astounding things to note in this chart:

- The point where the two major lines intersect in 1974 predicted the precise bottom of the massive 1973–1974 bear market.
- The steady climb from 1990 to 1995 was perfectly bounded by two of the fan lines.
- Most impressive of all, the ultimate market top in 2000 was established by the first fan (which, remember, began 97 years before).

Figure 1.2 is a close-up view of late 1999 and early 2000; as you can see, the almost century-old fan line creates impressive resistance to these prices moving higher on four