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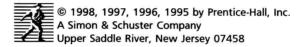
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OBJECTIVES AND USE

This text is designed for use in a first course in federal taxation for undergraduate accounting and business students. The text materials have been updated to reflect recent legislative (through January 1, 1998), judicial, and administrative changes in the tax law.

A companion volume, Prentice Hall's Federal Taxation, 1999: Corporations, Partnerships, Estates, and Trusts, is published for use in the second course in federal taxation. A combined two-semester volume, Prentice Hall's Federal Taxation, 1999: Comprehensive, joins 14 chapters of the Individuals volume with 14 chapters of the Corporations, Partnerships, Estates, and Trusts volume. Either the Individuals text or the Comprehensive volume may be used with a one-term survey course for undergraduate or graduate students.

Our objective is to provide a readable format with a high level of technical content. We accomplish this through a process of continuous review, improvement, and clarification of the text, examples, and problem material. If you find what you believe is an error, please provide the item to one of the editors along with your comments. We maintain this level of content by focusing on primary topics and relegating minor exceptions to footnotes.

NEW TO THE 1999 EDITION

► Chapter 15: Tax Research. This chapter has been completely rewritten to (1) provide more information on the steps in the research process and (2) explain the role of computers in tax research. A special supplement available from Prentice Hall further enhances this coverage by explaining how to electronically research a problem based on an actual case.

FEATURES RETAINED FROM PREVIOUS EDITIONS

- ▶ A careful choice of topics. Users have found favor with the choice of topics and the extent of detail presented throughout the text. They are particularly pleased with our balance between exhaustive detail and too little detail for topics such as the history of taxation, tax research, passive activity losses, and alternative minimum tax.
- ▶ Unique chapter organization. The *Individuals* volume differs from other texts on the market with its early coverage of property transactions, two chapters on the taxation of business entities, and a capstone chapter on tax considerations for investors.
- ▶ Clear examples. Users regularly praise the clarity and number of examples in this text.
- ▶ Margin notes. Students appreciate learning about more than just tax rules so we developed a series of comments in the margin to enrich their learning experience.

Key Points emphasize areas where students require repetition and reinforcement.

Typical Misconceptions identify concepts that students are likely to misunderstand and help them correct their thinking before they take a wrong approach.

Real World Examples provide facts and anecdotes about actual companies and real-life strategies.

Additional Comments elaborate on material presented in the text.

Self-Study Questions provide an in-text study guide. Each question is accompanied by a full solution.

Historical Notes offer a comprehensive understanding of concepts by examining them in their historical context.

Ethical Points focus on ethical questions that confront the tax practitioner, and are designated with an ethics icon.

▶ Topic Reviews. Each chapter contains several topic reviews to help students organize their understanding of the material and aid in preparing for exams. Many of these reviews are in tabular form for easy reference.

- ► Tax Planning Considerations. For the forward-looking part of the tax profession, students need to learn how to offer tax-saving advice for their clients. Our Tax Planning Considerations offer this insight once the basics of the rules have been established.
- ► Compliance and Procedural Considerations. Forms, procedures, and timing are addressed in the Compliance and Procedural Consideration section at the end of each chapter.
- ► Footnotes. An important component of "learning to learn" is knowing where to turn for authoritative information. We collected important references to the tax authorities in the footnotes for students to use as sources.
- TAX CUT
- ▶ A full complement of assignment material. The typical format for each chapter includes: Discussion Questions, Issue Identification Questions, Problems, Comprehensive Problems, Tax Form/Return Preparation Problems, Case Study Problems, and Tax Research Problems. Tax return problems that can be solved using the TaxCut software are marked with an icon.
- ▶ Oral and written communications. More emphasis is being placed on oral and written communication skills by the various accounting professional organizations (e.g., the American Institute of CPAs and the Accounting Education Change Commission). The case study problems at the end of each chapter are designed to meet this need by requiring students to consider a number of alternatives and present a written or oral solution to the problem. None of these case studies require the student to research the tax law.
- Expanded coverage of ethics. Nine boxes (labeled "What Would You Do in This Situation?") and a reprinting of the AICPA's Statements on Responsibilities in Tax Practice in an appendix expand our coverage of ethics. The boxes include many controversies that are as yet unresolved or currently being considered by the courts. They represent choices that may put the practitioner at odds with the client, and are grounded on ethical parameters discussed in various standards, codes of conduct, or Treasury Department circulars. Students are asked to indicate what they would do if they found themselves in the same situation as well as the ethical implications of their actions. The boxes and the Statements on Responsibilities enhance the Ethical Point margin notes and the Case Studies already found in the text.



- ▶ Stop & Think feature. These "speedbumps" ask students to stop and think about a business application of tax, or an extension of the basic material, at various points in the chapter. These are not "boxes," which typically fall outside the running text and can be bypassed. They are part of the text, complete with solutions to show students "how to do it," and identified by the icon you see here in the margin.
- ▶ Issue identification questions. Part of the process of learning involves sorting out important information from unimportant details. In an area as detail-oriented as taxation, developing the ability to identify key issues is of paramount importance. We include questions at the end of each chapter that call on students to focus on the important questions that a practitioner faces on a daily basis.
- ▶ Improvements in the Test Bank. Aside from the Solutions Manual, no other supplement is as important to educators as the Test Bank. This year the Test Bank author has placed special emphasis on refining and polishing the test questions.
- ► TaxCut® software. This tax return preparation software was rated #1 by Money Magazine. We believe that every tax student should be given the opportunity to learn how to prepare and file returns electronically—and at low cost. Block Financial Corporation sells TaxCut to Prentice Hall customers for \$14.95 and offers the software in 3.5" Windows and CD-ROM (for Windows) versions. Students order their copy of the software by using the order form found in their textbook.
- ▶ OneDisc CD-ROM. This CD provides all the basic information tools that tax professionals use: Code, regulations, revenue rulings, revenue procedures, and court decisions. Tax Analysts sells the OneDisc to Prentice Hall customers for just \$19.99 and has the software available in DOS and Windows versions. Students may order their copy of the CD-ROM by using the order form in their textbook.

SUPPLEMENTAL MATERIALS

The text includes a full complement of supplementary materials. Adopters are encouraged to use these materials to enhance their teaching effectiveness and the students' learning experience. The following aids are available for instructor and student use:

INSTRUCTOR AIDS

- ► Course Manager—This three-ring binder of the textbook allows the professor complete flexibility in course customization and is available on demand from Prentice Hall.
- ▶ Instructor's Guide—This specially crafted Instructor's Guide includes: a sample syllabus for semester- and quarter-length courses, instructor outlines, and solutions to the tax return/tax form problems, case study problems, and tax research problems. Instructor outlines are available in WordPerfect computer files to enable faculty members to make their own modifications to the master outlines prior to using them in class without having to retype the entire outline. Also, there is a cross reference table which cross references problems in the 1998 and the 1999 Editions as well as indicates the nature of the change (if any) to the problems from the 1998 Edition.
- ► Test Bank—Carefully edited, this bank of test questions now includes fully worked-out solutions to many of the more complex problems.
- ▶ Solutions Manual—Prepared by the authors and thoroughly reviewed by the editors and a pool of graduate tax students, this volume includes solutions to the discussion questions, problems, and comprehensive problems. Solutions to all problems are available in WordPerfect computer files to facilitate the preparation of transparencies. The solutions to the tax form/return preparation problems, case studies, and the tax research problems are included in the *Instructor's Guide*.
- ▶ PowerPoint Transparencies—Approximately 300 full color electronic transparencies are available to enrich the teaching experience. Instructors can make additions or modifications to the files prior to using them in class.
- ▶ Prentice Hall Custom Test, Windows version—Unmatched by other computerized testing software, Prentice Hall Custom Test is a state-of-the-art classroom management system designed to take the tedium out of creating exams.
- ► Supplemental Tax Law Update—Whenever major tax legislation is passed, we provide an updating supplement. In addition, a mid-year supplement is provided when the inflationadjusted numbers are available for the new tax year.
- ▶ Registered Adopter Service—By returning the registration card provided in the Instructor's Edition of *Prentice Hall's Federal Taxation: Individuals* you can add your name to the list of adopters who receive regular tax law updates, product information on books and supplements, and information on Prentice Hall's Tax seminars for educators.

STUDENT AIDS

Our foremost goal has been to provide students with a perspective that stresses readability, accuracy, and familiarity with technical aids to tax practice. The following student aids are currently available:

- ▶ Loose-Leaf Edition—The text is now available for students in a 3-hole punched, shrinkwrapped format, which allows them to carry only the sections of the text they need as well as add in hand-outs from class. Binder is NOT included.
- ▶ On-line Study Guide—This electronic supplement replaces the print-based version. By purchasing a text shrinkwrapped with a password, students can access multiple choice, true/false, and computation questions and tax return preparation problems through Prentice Hall's website (http://www.prenhall.com/phtax). Students can look at hints for help before they answer questions and submit them to the server for grading. Additional hints are supplied for wrong answers when the graded material is returned so students can try again.
- ▶ On-line Tax Practice Problems—This electronic supplement replaces the print-based version. By purchasing a text shrinkwrapped with a password, students can access a series of cases that require them to analyze an individual's tax situation throughout various stages of his life (income from a summer job, first job after college, marriage, purchase of a home, etc.) Based on each scenario, students will complete a tax return for the individual and answer a tax research, tax planning, and tax compliance question.

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> Thomas R. Pope John L. Kramer

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