The 'Right to Damages' under EU Competition Law

From Courage v. Crehan to the White Paper and Beyond

73 Wolters Kluwer

The 'Right to Damages' under EU Competition Law: from *Courage v. Crehan* to the White Paper and Beyond

Veljko Milutinović



Published by: Kluwer Law International PO Box 316 2400 AH Alphen aan den Rijn The Netherlands

Website: www.kluwerlaw.com

Sold and distributed in North, Central and South America by:
Aspen Publishers, Inc.
7201 McKinney Circle
Frederick, MD 21704
United States of America
Email: customer.service@aspenpublishers.com

Sold and distributed in all other countries by: Turpin Distribution Services Ltd. Stratton Business Park Pegasus Drive, Biggleswade Bedfordshire SG18 8TQ United Kingdom Email: kluwerlaw@turpin-distribution.com

Printed on acid-free paper.

ISBN 978-90-411-3235-2

© 2010 Kluwer Law International BV, The Netherlands

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without written permission from the publisher.

Permission to use this content must be obtained from the copyright owner. Please apply to: Permissions Department, Wolters Kluwer Legal, 76 Ninth Avenue, 7th Floor, New York, NY 10011-5201, USA. Email: permissions@kluwerlaw.com

Printed in Great Britain.

Preface

When one writes a doctoral thesis, one writes mostly for himself and, at best, one's thesis supervisor. The point of the exercise is to demonstrate prowess in research and, as a result, rivers of investigative thought seem to flow to and from infinite directions. Ideas often start from the middle and this often goes unnoticed, as the reader is a specialist in the subject, who quickly catches on and reads his own prior knowledge into the text.

Not so, obviously, with a book aimed at a wider audience. Although my doctoral thesis, defended at the Law Department of the European University Institute in January 2009, contains the bulk of the research and analysis used in this book, the text has been substantially revised to take this factor into account. Thoughts that were often attractive but without a perceptible end in sight were largely cut out, to make room for structure and explanation. The parts of the thesis that underwent hardly any trimming down were those concerning pass-on/indirect purchasers and the binding effect of a decision of a competition authority. While extending my apologies to the reader for what may seem as overly lengthy and detailed treatment of these topics, I must stress that these topics contain the most controversial and complex issues facing private enforcement of competition law in the EU today. Simultaneously, these are the topics that are, perhaps, most clearly dependent on or influenced by action at EU level. As this is primarily a work on EU law (and not comparative law), I felt that it was only fair that they receive the closest attention.

More important, perhaps, than this stylistic/didactic exercise is the development of the law and my perception of it during the time period that has elapsed since the submission of the thesis in September 2008. Although most of the main ideas are still there, some have been modified to take into account second thoughts that arose out of experience from legal practice and from following current scholarly work and policy debates.

To my regret, the lapse of time between submission of the thesis and submission of the manuscript for the book did not bring about any legislative change relevant to the present work. The Commission has yet to publish any proposal for legislation on damages actions based on its 2008 *White Paper*. After the publication of a proposal, plenty of time would likely elapse before a final text was adopted by the EU legislators, during which it would be likely to undergo further significant changes.

Indeed, the only significant change in the intervening period was the coming into force of the Treaty of Lisbon that, as far as the fields treated in the present work are concerned, entailed, for the most part, a mere re-numbering of the Treaty articles. The new numbering will be used throughout the book, with references to pre-Lisbon numbering where necessary. Where the Lisbon Treaty has changed the substance of a provision, this will be indicated. As the European Community has now finally been succeeded by the European Union, previous references to the 'Community' and 'Community law' have been changed to the 'Union', or the 'EU', with corresponding references to 'Union law' or 'EU law'.

The delay in the adoption of legislation in the field of damages actions should not be regretted excessively, however. The policy direction and thinking process of the Commission were amply evident in the 2008 White Paper and even, arguably, in the much older 2005 Green Paper on Damages. The political compromises that will likely have to be made, if and when the Commission's ideas were to become law, are equally evident from the wealth of responses from interested parties that have already reached Brussels.

Most importantly, much of what is discussed in this book is unlikely to change substantially through legislation; instead, as the reader will become aware, most of what is special and 'problematic' about damages actions in the EU is the result of gradual judicial development, which the new EU legislation would, at best, codify. Some issues, such as causation and standing, are a matter of experience and evolution that the Commission (wisely) omits to address fully.

Finally, it must be stressed (and this is not stressed often enough, in my opinion) that the job of the legal scholar is not only to criticize the existing work of others but, rather, it is primarily to create and consider his own thoughts for addressing socio-legal phenomena. It is with these thoughts that I proceeded to publish this book, confident in the belief that the analysis contained therein will remain topical, not just regardless of the enactment of EU legislation but also, perhaps, thanks to it, as a means of interpreting and understanding the dry and terse words of the legislator.

The law is as stated on 31 June 2010.

Foreword

It is usually awkward or even difficult to write the foreword of a book which is a competitor of one's own book. But in this case, it is an honour and a pleasure at the same time.

Veljko Milutinović has done an excellent job in engaging in an exhaustive analysis of individual civil liability for antitrust violations from a primary and secondary EU law point of view. The book comes at a very timely moment, just as the European Commission is prepared to air its draft Directive on rules governing actions for damages for infringements of Articles 101 and 102 of the Treaty. Milutinović follows a 'global' approach, seeing private antitrust enforcement in Europe as an integral part of the development of EU law. In so doing, he is right. The 'EU right to damages' is not just an antitrust discovery, which was inspired by the US system of antitrust enforcement. It is a purely 'European' development, inextricably connected with the changing nature of the EU-national law relationship. It is no coincidence that it received the powerful support of the European Court of Justice through landmark judgments such as *Courage* and *Manfredi* only after the Court's case law on EU law remedies was quite developed.

A basic function of the 'EU right to damages' is certainly to provide redress to those harmed by anti-competitive conduct, but there is no reason to deny the obvious: that, at the same time, the rise of private antitrust enforcement in Europe is an opportunity to strengthen deterrence and the effectiveness of the competition law prohibitions of the Treaty. This aim can be pursued without uncritically importing procedures and institutions which are foreign to the European legal culture. I view the initiatives of the European Commission as going in the right direction. Indeed, it would be unfair to criticize the Commission for anything more than putting in place a system with a distinctly 'European' flavour.

But the devil lies in the detail. And Milutinović pursues the detail in a masterly fashion. Questions about the requirement of fault, the passing-on defence, the

Foreword

standing of indirect purchasers, the doctrine of 'antitrust injury' and the whole relationship between private and public enforcement, are superbly presented, usually following an analysis of the US position, but always keeping the 'European' roots of the right to damages in mind. This analysis serves as a great companion to the 2005 and 2008 Green and White Papers of the Commission and help explain and appreciate the prudent and balanced choices among many alternatives that the Commission had to make for its legislative proposal.

The present book has the good fortune to open a new decade in EU competition law enforcement, which, after a long digestion, is destined to be the first decade of a full-fledged system of private antitrust enforcement system in Europe. I wish it has the success it deserves.

Assimakis P. Komninos Athens, 20 October 2010

Acknowledgements

In preparing my doctoral thesis on which much of the present book is based, I spent four-and-a-half unforgettable years at the European Institute in Florence and half-a-year at the European Commission in Brussels. It would be impossible to list the very numerous people and conversations that have shaped, in one way or another, my thoughts and work. It is, however, possible, to mention those individuals whose influence was most direct, perceptible and enduring.

In particular, I would like to thank my thesis supervisor, Professor Hanns Ullrich, who taught me or, perhaps, hoped to teach me, to think critically of contemporary developments in EU law, in particular EU competition law. It is in the attempt to apply a critical eye that I have, perhaps, uncovered more problems than I have solved or could ever solve.

I must also thank Assimakis Komninos, a friend and former colleague from the European Institute. Over the past decade, his research has contributed enormously to the understanding of private enforcement of EU competition law. We exchanged ideas on many occasions, hopefully to our mutual benefit but certainly to my own. Among my friends and colleagues, I must also thank, in particular, Axelle Reiter, whose knowledge of legal theory and, in particular, the theory of rights, has allowed me to step outside, at least for a little bit, from the narrow world of the 'economic law' specialist and to view the issues at hand from a much broader perspective. Indeed, if there is one thing I found to be really amazing in the course of my research is how often similar problems to those I found in EU competition law can be found in international law and European human rights law and how the dilemmas and tensions troubling EU law today draw their roots at least to the early Enlightenment period. That, however, is another (long) story, which remains to be written.

A pivotal event in the development of my work came towards the end of my thesis research, during my traineeship at DG Competition in Brussels, from

Acknowledgements

October 2007 until March 2008. There, I obtained first-hand experience in drafting and defending what became the 2008 White Paper on Damages. I must thank Rainer Becker, Nicolas Bessot, Kris De Keyser, Eddy De Smijter and Donnacadh Woods for being the best colleagues and superiors one could ever wish for. Although it is my task, among others, to criticize the Commission in this work, I cannot criticize the proposals in the 2008 White Paper lightly, knowing how much knowledge, effort and dedication has gone into them. Criticism goes, therefore, only where it is really due.

In addition to the people already mentioned, I must thank my colleagues at the European Institute and in Brussels, for helping me shape my ideas, keeping my spirits up during hard times and setting an extremely high standard for what friends and colleagues should be, a standard that I can only hope to sustain in the future.

Lastly and most importantly, I must thank my parents for their enduring love and support over three (often tumultuous) decades. Without them, none of this would have been possible. They are responsible for everything which is good in me.

As always, the errors and omissions are to be attributed solely to the author.

Belgrade, July 2010

Frequently Used Abbreviations and Acronyms

Antitr. L. J Antitrust Law Journal

CMLR Common Market Law Reports
CMLRev. Common Market Law Review

COM European Commission Documents (Non-Legislative)

CUP Cambridge University Press ECR European Court Reports

ECLR European Competition Law Review EJLS European Journal of Legal Studies

ELJ European Law Journal
ELR European Law Review
EUI European University Institute

OECD Organization for Cooperation and Development in

Europe

OJ Official Journal of the European Communities/Union

OJLS Oxford Journal of Legal Studies

OUP Oxford University Press

SSRN Social Science Research Network
YEL Yearbook of European Law

Drofoco

LICIE		4% V
Fore	word	xvii
Ackn	nowledgements	xix
Freq	uently Used Abbreviations and Acronyms	xxi
Intro	oduction	1
	pter 1	_
	petition Law and Enforcement	7
1.1.	Introduction	7
	1.1.1. The Treaty Provisions on Competition	7
	1.1.2. The System of Enforcement	11
1.2.	Private and Public Enforcement	14
	1.2.1. Private Enforcement: Definition and Purpose	14
	1.2.2. The Functions of Private Enforcement	15
	1.2.3. Conflicts between Public and Private Enforcement	16
	1.2.4. The Choice of Enforcement Venue	18
1.3.	Conclusion	25
	pter 2	
	mission Initiatives: from the Deringer Report to the	25
	ernization Regulation	27
	From the Deringer Report to the 1999 White Paper	27
	Towards Modernization of Enforcement of the Antitrust Rules	29
2.3.	The 'Modernization Regulation'	34
		vii

2.4.	Regulation 1/2003-Provisions Relevant to National Courts 2.4.1. The Burden of Proof and the Relationship between		39
		EU and National Law	39
	2.4.2.	Subjecting National Courts to the EU Enforcement	
		Framework	42
2.5.	Conclu	sion	44
Chap			
The F		he Right to Damages	47
3.1.	Outline		47
3.2.		Direct Effect to Remedies for Individuals	48
	3.2.1.	Direct Effect	48
	3.2.2.		51
	3.2.3.	Horizontal Direct Effect	52
	3.2.4.	No New Remedies?	54
	3.2.5.	Towards 'New' Remedies	56
3.3.		ds a Right to Compensation	59
	3.3.1.	Restitution/Compensation: The Beginning	59
	3.3.2.	Compensation in Full View	60
	3.3.3.	Towards a Right to Compensation Operating	
		between Individuals	64
3.4.	Conclu	sion	66
Chap			
		ne Union Right to Damages	69
4.1.		e and Manfredi	69
		Courage	69
	4.1.2.		73
	4.1.3.		75
4.2.		ommission Takes the Initiative	76
	4.2.1.	The 2005 Green Paper on Damages	76
	4.2.2.	4	80
4.3.		undamental Questions	83
	4.3.1.		83
	4.3.2.	Transposing Francovich/Brassêrie du Pecheur	
		into Relations between Individuals	84
	4.3.3.	Balancing the Effectiveness of Union Norms	
		in Abstracto with the Effectiveness of Individual	
		Rights in Concreto	89
4.4.	Conclu	sion	91
Chap			
	oncept	of Liability, Legal Basis and Fault	93
5.1.	Introdu	ction	93

	5.1.1.	Basic Premises	93
	5.1.2.	Why Change the Status Quo?	96
5.2.		ion Law Basis	98
	5.2.1.	No Further National Measures Needed	98
	5.2.2.	The Problem of Neminem Laedere	101
5.3.	Fault?		104
	5.3.1.	'Dire Quasi La Stessa Cosa': The Problem of	
		'General Delictual Liability' in the Condition of Fault	104
	5.3.2.	Dire Una Cosa Diversa: The Reality of 'Fault' in the	
		Laws of the Member States	106
	5.3.3.	Dire La Stessa Cosa: (Absence of) Fault under	
		Union Law	107
	5.3.4.	Strict Liability Based on Union Law	114
5.4.	Conclus		116
Chap	ter 6		
		ages and Causation	117
6.1.	Damage		117
	6.1.1.	Pecuniary Loss	117
	6.1.2.	Minimum Categories under Union Law	119
	6.1.3.	Certain, Special, Proven and Quantifiable Damages	121
	6.1.4.	Punitive Damages	123
	6.1.5.	Are Punitive Damages Contrary to the Ne Bis in Idem	
		Principle?	128
	6.1.6.	Disgorgement of Profits	132
	6.1.7.	Deadweight Loss Damages	133
	6.1.8.	Damages for Non-pecuniary Loss?	135
6.2.	Causation		136
6.3.	Conclus	sion	140
Chap			
Nulli			143
7.1.	Introduc	ction	143
7.2.	Nullity		144
	7.2.1.	Nullity Generally	144
	7.2.2.	Material Scope	145
	7.2.3.	Nullity under Article 102?	148
	7.2.4.	Personal Scope	149
	7.2.5.	The Courage Problem	150
	7.2.6.	'Transient' Nullity?	152
	7.2.7.	'Eurodefences' beyond Nullity: The Scope for	
		Applying the Duty of Sincere Cooperation	154
	7.2.8.	Severability under the Block Exemption Regulations	157
7.3.	Conclus	sion	158

	oter 8				
	tution		159 159		
8.1.	. The Right to Restitution				
8.2.	The Fea	atures of Restitution	160		
	8.2.1.	The Requirement of Effectiveness and the Contours of			
		Conditions of Liability	160		
	8.2.2.	Liability Not Conditional on Fault	162		
	8.2.3.	Distinguishing between Restitution and			
		Compensation	164		
	8.2.4.	The Importance of the Distinction	167		
8.3.	Conclu				
Char	oter 9				
		rect Purchasers and Antitrust Injury:			
		aintiff' under US Law	171		
9.1.	Introdu		171		
	9.1.1.	In Search of the 'Right Plaintiff'	171		
	9.1.2.	The Pass-On Defence/Indirect Purchaser 'Problems'	172		
9.2.	The Pass-On Defence				
	9.2.1.	Hanover Shoe			
	9.2.2.	The Proper Role of the Law of Torts?	173 175		
	9.2.3.		179		
	9.2.4.				
		Likely Pass-On Scenarios	183		
	9.2.6.	A Broader Cost-Plus Exception?	186		
9.3.	Indirect Purchasers				
	9.3.1.	Overview	187		
	9.3.2.	Illinois Brick	187		
	9.3.3.	The Relationship between Hanover Shoe and Indirect			
		Purchaser Claims Prior to Illinois Brick: Mangano			
		and Chaz. Pfizer	188		
	9.3.4.	Illinois Brick Again	193		
	9.3.5.	The 'Proper' Plaintiff	195		
		9.3.5.1. Argument A: Indirect Purchaser Claims Are			
		Marred by Insufficient Incentives to Sue	196		
		9.3.5.2. Argument B: Direct Purchasers Are More			
		Likely to Detect an Infringement	197		
		9.3.5.3. Argument C: Direct Purchasers Are More			
		Likely to Bring a Claim against the Source			
		of the Overcharge	198		
		9.3.5.4. Argument D: Direct Purchasers Will Pass			
		the Benefits That Accrue to Them on to			
		Indirect Purchasers	200		
	9.3.6.	Epilogue: The 2007 Findings of the Antitrust			
	•	Modernization Commission	201		

9.4.	Antitrust Injury under U	S Federal Law	202
9.5.	Conclusion		
Chan	ter 10		
	Right Plaintiff' under EU	U Law	211
10.1.	Introduction		211
10.2.	Pass-On/Indirect Purchas	sers in the EU	212
	10.2.1. Overview		212
	10.2.2. The 2005 Green	n Paper	214
	10.2.3. The 2008 White		218
10.3.	Other Proper Plaintiff Situations		222
		ensive with Admissibility under	
	Regulation 1/20		222
		teria: 'Direct and Individual	
	Concern'?		224
	10.3.3. Back to the Leg	gitimate Interest Test	227
	10.3.4. Standing for St		228
	10.3.5. Standing for Sh		229
	10.3.6. Standing for Co		230
	10.3.7. The Way Forw		231
10.4.	•		231
		or Application in the EU	231
	10.4.2. Similar Tests u		237
		y' as 'Abuse of Rights'?	238
10.5.	Conclusion	, c	241
Chan	ter 11		
	Binding Effect' of Comn	nission Decision	243
11.1.	_		243
	11.1.1. The Problem of	f Binding Effect	243
		Ways of Proving an Infringement and	
		ve Value for the Plaintiff	244
11.2.	'Binding' Commission I		245
		f Regulation 1/2003: Elaborating the	
	Concept		245
		and Effet Utile to the Duty of Sincere	
	Cooperation	3	247
		Cooperation to a Duty Not to Issue	
		Igments: Delimitis	249
		y from Delimitis to Kühne & Heinz	250
11.3.	•		252
	11.3.1. The Judgment		252
	11.3.2. The Effect of A	Masterfoods	254
		udgment and the Distinction between	
		Parallel Competences	256

11.4.	'Bindin	g' Decisions of the Commission	257	
	11.4.1.	Generally	257	
	11.4.2.	Interim Decisions	257	
	11.4.3.	Commitment Decisions	258	
	11.4.4.	Guidance Letters	260	
	11.4.5.	Negative Clearance Decisions	260	
		Which Part Is Binding and on Whom?	261	
11.5.		yssey of Uncertainty: The Courage II Case	267	
	11.5.1.	Overture: The High Court	267	
		Culmination: The Court of Appeal	270	
		Finale: The House of Lords	272	
11.6.	Immun	ity and Leniency Recipients	274	
11.7.	Conclu	sion	278	
	ter 12			
		Effect of Decisions of National Authorities	28 1	
		mmission's White Paper	281	
		e Problems (A): The Right to a Fair Trial	282	
12.3.	Possible Problems (B): The Right to a Fair Trial in the			
	_	ition of Foreign NCA Decisions	287	
12.4.	() / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 /			
	Independence of the Judiciary		290	
12.5.	~			
	Commission and NCA Decisions		295	
12.6.	Conclus	sion	299	
	ter 13			
		e Right to Damages	301	
13.1.		ation versus Legislation	301	
		An Accurate Codification?	301	
	13.1.2.	Distinguishing between Interpretation and		
		Legislation	303	
13.2.	Compet		305	
	13.2.1.	Competence In General	305	
	13.2.2.	National Procedural Autonomy?	306	
	13.2.3.	Legal Basis	313	
	13.2.4.	Giving Effect to the Principles Set Out in		
		Articles 101 and 102?	314	
	13.2.5. Other Union Objectives		316	
13.3.	Proport		321	
	13.3.1.	Proportionality Generally	321	
	13.3.2.			
		We Are Doing Fine' Argument	324	
13.4.	Specificity and 'Spill-Over Effects' 32			
	13.4.1.	Specificity	328	

	13.4.2.	'Spill-Over Effects'	335
	13.4.3.	'Spill-over' as Convergence of Competition Laws	338
	13.4.4.	Containing Spill-Over: The Intergovernmental	
		Dimension	340
13.5.	Conclus	ion	343
Chap	ter 14		
Gene	ral Conc	lusions and a Possible Additional Option	345
14.1.	General	Conclusions	345
14.2.	A Possi	ble Additional Option	354
	14.2.1.	Problems Not Addressed	354
	14.2.2.	The Institutional Solution	357
	14.2.3.	The Unified Competition Litigation System	358
	14.2.4.	The Problem of National Competition Laws	359
	14.2.5.	The Main Implications of the UCLS	361
	14.2.6.	'Incidental' Application of Articles 101/102	363
	14.2.7.	Assessing the Unified Competition Litigation	
		System	364
Bibli	Bibliography		
Table	e of Case	s	389
Index	ζ.		397