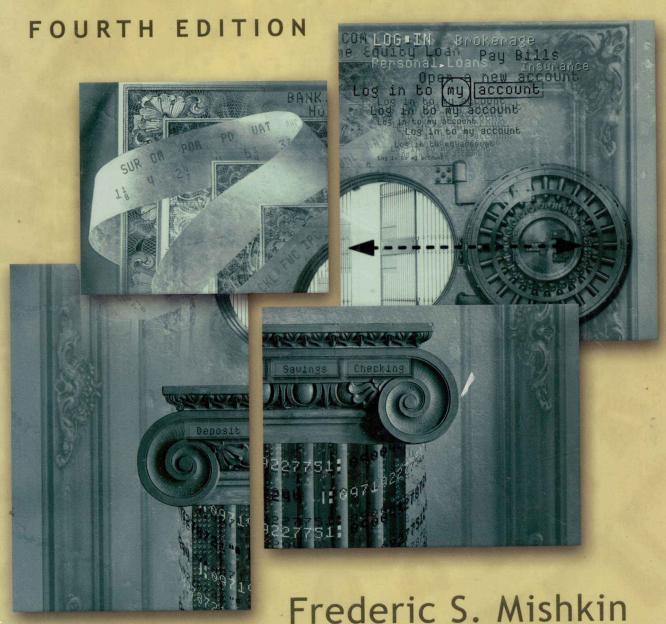
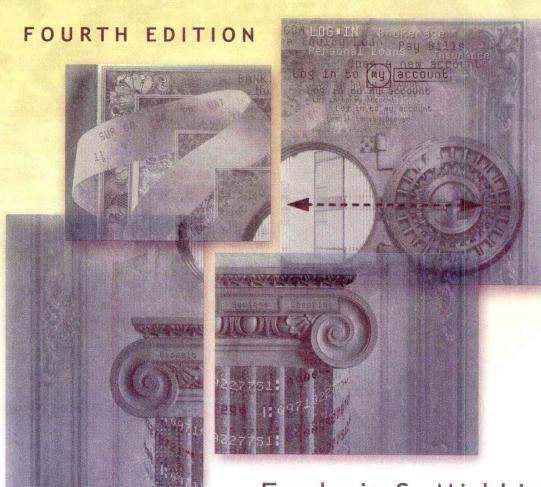
# Financial Markets + Institutions



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# **Preface**

We have continually strived to improve this textbook with each new edition, and the fourth edition of *Financial Markets and Institutions* is no exception. The book continues to offer features that make it highly distinctive from other textbooks in this field. Other textbooks are almost entirely descriptive and so do not adequately prepare students either for jobs in the financial services industry or for successful interaction with financial institutions, whatever their jobs. In contrast, *Financial Markets and Institutions* provides the following features:

- A unifying analytic framework that uses a few basic principles to organize students' thinking, including:
  - asymmetric information (agency) problems transaction costs supply and demand asset market equilibrium
  - efficient markets
  - measurement and management of risk
- A financial practitioner's approach to financial markets and institutions through emphasis of an applied managerial perspective that includes nearly 20 special applications called "The Practicing Financial Institution Manager"
- A careful step-by-step development of models that enables students to master the material more easily
- A high degree of flexibility that allows professors to teach the course however they want
- Complete integration of an international perspective throughout the text
- Special features called "Following the Financial News" and "Reading the Wall Street Journal" to encourage the reading of a financial newspaper
- Numerous applications that increase students' interest by applying theory to real-world data and examples

## WHAT'S NEW IN THE FOURTH EDITION

In addition to the expected updating of all data through the end of 2001 whenever possible, there is major new material in every part of the text.

#### E-Focus

The incredible advances in electronic (computer and telecommunications) technology in recent years have had a major impact on the financial system. The fourth edition of this text reflects these developments by adding many new features with an electronic focus.

**Web Enhancement** The fourth edition embraces the exploding world of information now available over the World Wide Web. There are few areas where the Internet has been as valuable as in providing financial information. Data that were

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once difficult and tedious to collect are now readily available. To help students appreciate what they can access on-line we have added a number of new features.

- 1. Web Exercises. This edition of the text adds a new type of end-of-chapter problem called Web Exercises. These require that students collect information from on-line sources or use on-line resources to enhance their learning experience. The Web Exercises are designed to be relatively quick and easy to do, while still accomplishing the goal of familiarizing students with on-line sources of data.
- 2. Web Sources. Much of the data used to create the many tables and charts were collected from sources found on-line. Wherever a URL is available, it is exactly reported as the source. The interested student or instructor can use this URL to see what has happened since the chart or table was created.
- 3. Marginal Web References. In addition to listing the sources of data used to create the charts and graphs, we have also included in the margins URLs to websites that provide information or data that supplement the text material. These references include a brief description of what students will find at the site. The interested student can use these sites to extend their study, and instructors can use these sites to enhance their lecture notes. Because the URLs for web sources and references do sometimes change, the Mishkin-Eakins companion website (located at http://www.aw.com/mishkin\_eakins) will provide the new URLs when they are needed.

**E-Finance Boxes** Since electronic technology is permeating financial markets in more and more ways, we included a new type of special interest box in this edition. The E-Finance boxes relate how changes in technology have affected financial markets or institutions. The placement of these boxes throughout the text helps demonstrate the impact technology has had in a broad range of areas in finance.

# Expanded Coverage of the Stock Market

With the wide swings in stock prices in recent years, students of financial markets and institutions have become increasingly interested in what drives the stock market. As a result, we have expanded our discussion of this market by including simple valuation methods. These include using the Gordon Growth Model and the price/earnings ratio to determine stock prices. This material has been merged with the material on efficient capital markets to create a new Chapter 10, "The Stock Market and the Efficient Markets Hypothesis."

# **Venture Capital**

This edition has greatly expanded coverage of venture capital because of its importance to the economy and especially to the technology sector. We discuss the process followed by venture capitalist firms in selecting companies to finance, and follow the life cycle of the typical venture capital deal in Chapter 20, which has been renamed "Venture Capital Firms, Finance Companies, and Financial Conglomerates." We also discuss the role venture capital firms had in fueling the technology bubble and how they are affected by the recession that started in 2001.

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#### Investment Banks and Mutual Funds

In Chapter 21, which has been renamed "Investment Banks, Brokerage Firms, and Mutual Funds," we have extended our discussion of investment banks, which have also grown in importance because they have helped finance the technology sector, to include more details about how new securities are brought to the public. We have also extended our discussion of mutual funds by increasing the amount of detail regarding the various types of funds available and how they may be used by investors.

#### Other New Material on Financial Institutions

Continuing changes in financial markets and institutions have resulted in the following additional new material.

- Discussion of the rapid collapse of Enron, which resulted in the largest bankruptcy in U.S. history (Chapter 14)
- Discussion of the Gramm-Leach-Bliley Finacial Services Modernization Act of 1999, which has overturned the Glass-Steagall separation of the banking and securities industry (Chapter 16, 18, and 21)
- New material on the Basel Committee on Bank Supervision and where the Basel Accord is heading (Chapter 18)
- Discussion of the spread of deposit insurance throughout the world (Chapter 18)

# **Increased International Perspective**

The growing importance of the global economy continues to encourage us to add new material with an international perspective. A global icon is used to designate text sections and applications, while special-interest boxes with international material are designated as "Global." New material in this edition includes:

- Extensive treatment of the European Monetary Union and the introduction of the euro, including discussion of how it has fared in the currency markets in its first three years (Chapter 12), the birth of the European Monetary Union and the euro (Chapter 13), and whether the euro will challenge the dollar as a reserve currency (Chapter 13)
- New sections on capital controls and the role of the International Monetary
   Fund in preventing financial crises (Chapter 13)
- Discussion of dollarization and recent developments in Argentina's currency board (Chapter 13)

# **Streamlined Organization**

Helpful comments from reviewers have also encouraged us to improve the flow and streamline the organization of the text. Most important, the material in the previous edition's Chapters 23 and 24 on financial derivatives has been shortened considerably and consolidated into a new Chapter 23 to focus on key issues that should be more relevant to the student.

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### **FLEXIBILITY**

There are as many ways to teach financial markets and institutions as there are instructors. Thus, there is a great need to make a textbook flexible in order to satisfy the diverse needs of instructors, and that has been a primary objective in writing this book. This textbook achieves this flexibility in the following ways:

- Core chapters provide the basic analysis used throughout the book, and other chapters or sections of chapters can be assigned or omitted according to instructor preferences. For example, Chapter 2 introduces the financial system and basic concepts such as transaction costs, adverse selection, and moral hazard. After covering Chapter 2, an instructor can decide to teach a more detailed treatment of financial structure in Chapter 14, or can skip this chapter or take any of a number of different paths.
- The approach to internationalizing the text using separate, marked international sections within chapters and separate chapters on the foreign exchange market and the international monetary system is comprehensive yet flexible. Although many instructors will teach all the international material, others will choose not to. Instructors who want less emphasis on international topics can easily skip Chapter 12 (on the foreign exchange market) and Chapter 13 (on the international financial system).
- "The Practicing Financial Institution Manager" applications, as well as Part VI on the management of financial institutions, are self-contained and so can be skipped without loss of continuity. Thus, an instructor wishing to teach a less managerially oriented course, who might want to focus more on public policy issues, will have no trouble doing so. Alternatively, Part VI can be taught earlier in the course, immediately after Chapter 15 on bank management.

The course outlines listed next for a semester teaching schedule illustrate how this book can be used for courses with a different emphasis. More detailed information about how the text can be used flexibly in your course is available in the *Instructor's Resource Manual*.

Financial markets and institutions emphasis: Chapters 1–5, 8–10, 14–16, 18, and six other chapters

Financial markets and institutions with international emphasis: Chapters 1–5, 8–10, 12–16, 18, and four other chapters

Managerial emphasis: Chapters 1–5, 15, 16, 18, 22, 23, and eight other chapters Public policy emphasis: Chapters 1–7, 14, 15, 18, and eight other chapters

# MAKING IT EASIER TO TEACH FINANCIAL MARKETS AND INSTITUTIONS

The demands for good teaching at business schools have increased dramatically in recent years. To meet these demands, we have provided the instructor with supplementary materials, unavailable with any competing text, that should make teaching the course substantially easier.

Along with the usual items in the *Instructor's Resource Manual*—sample course outlines, chapter outlines, overviews, teaching tips, and answers to the end-of-chapter problems that are not included in the text—this manual includes

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over 300 pages of lecture notes. The lecture notes are comprehensive and outline all the major points covered in the text. They have been class-tested successfully by the authors and should make it much easier for other instructors to prepare their lecture notes as well. The lecture notes are perforated so that they can be easily detached for class use or to make transparency masters.

This edition of the book comes with a powerful teaching tool: an *Instructor's Resource CD-ROM*. Fully compatible with Windows and Macintosh computers, the CD-ROM contains Word files for the entire contents of the *Instructor's Resource Manual* (including the lecture notes), PowerPoint presentations, and Computerized Test Bank files. Using this handy supplement, instructors can prepare student handouts such as solutions to problem sets made up of end-of-chapter problems or the outline of the lecture of the day. We have used handouts of this type in our classes and have found them to be very effective. To facilitate classroom presentation even further, the PowerPoint presentations include all the book's figures and tables in full color, as well as all the lecture notes; all are fully customizable. The Computerized Test Bank software (TestGen-EQ with QuizMaster-EQ for Windows and Macintosh) is a valuable test preparation tool that allows professors to view, edit, and add questions. Instructors have our permission and are encouraged to reproduce all of the materials on the CD-ROM and use them as they see fit in class.

## SUPPLEMENTARY MATERIALS

The fourth edition of *Financial Markets and Institutions* includes the most comprehensive program of supplementary materials of any textbook in its field. These items are available to qualified domestic adopters but in some cases may not be available to international adopters. These include the following items:

#### For the Professor

- 1. *Instructor's Resource Manual*, prepared by the authors, which includes sample course outlines, chapter outlines, overviews, teaching tips, and answers to questions and problems in the text. In addition it has **Lecture Notes**, numbering over 300 in transparency master format, that comprehensively outline the major points covered in the text.
- **2.** Instructor's Resource CD-ROM, which contains Word files for the Instructor's Resource Manual, PowerPoint presentations, and the Computerized Test Bank.
- **3. Test Bank**, available in both print and electronic form, which comprises over 2500 multiple-choice, true-false, and essay test items. The Test Bank is computerized so that the instructor can easily produce exams automatically.
- 4. Mishkin-Eakins Companion Website (located at http://www.aw.com/mishkin\_eakins), which features mini-case exercises, new managerially focused cases corresponding to the chapters in each of the text's six parts, and links to relevant data sources and Federal Reserve websites. The site also offers multiple-choice quizzes for each chapter. An on-line syllabus builder allows instructors to create a calendar of assignments for each class.

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#### For the Student

1. **Study Guide and Workbook**, which includes chapter synopses and completions, exercises, self-tests, and answers to the exercises and self-tests.

2. Readings in Financial Markets and Institutions, edited by James W. Eaton of Bridgewater College and Frederic S. Mishkin. Updated annually, with over half the articles new each year, this valuable resource is available on-line at the text's website (www.aw.com/mishkin\_eakins).

## **PEDAGOGICAL AIDS**

A textbook must be a solid motivational tool. To this end, we have incorporated a wide variety of pedagogical features.

- 1. Chapter Previews at the beginning of each chapter tell students where the chapter is heading, why specific topics are important, and how they relate to other topics in the book.
- **2. Applications** demonstrate how the analysis in the book can be used to explain many important real-world situations. A special set of applications called "Reading the *Wall Street Journal*" shows students how to read daily columns in this leading financial newspaper.
- 3. "The Practicing Financial Institution Manager" is a set of special applications that introduce students to real-world problems that managers of financial institutions have to solve.
- **4. Numerical Examples** guide students through solutions to financial problems using formulas, time lines, and calculator key strokes.
- 5. "Following the Financial News" Boxes introduce students to relevant news articles and data that are reported daily in the press and explain how to read them.
- **6. "Inside the Fed" Boxes** give students a feel for what is important in the operation and structure of the Federal Reserve System.
- 7. Global Boxes include interesting material with an international focus.
- **8. E-Finance Boxes** relate how changes in technology have affected financial markets and institutions.
- **9. Special-Interest Boxes** highlight dramatic historical episodes, interesting ideas, and intriguing facts related to the subject matter.
- **10. Study Guides** are highlighted statements scattered throughout the text that provide hints on how to think about or approach a topic as students work their way through it.
- 11. Summary Tables are useful study aids for reviewing material.
- **12. Key Statements** are important points that are set in boldface type so that students can easily find them for later reference.
- **13. Graphs** with captions, numbering over 60, help students understand the interrelationship of the variables plotted and the principles of analysis.

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- **14. Summaries** at the end of each chapter list the chapter's main points.
- **15. Key Terms** are important words or phrases that appear in boldface type when they are defined for the first time and are listed at the ends of the chapters.
- **16. End-of-Chapter Questions and Problems,** numbering 400, help students learn the subject matter by applying economic concepts, and feature a special class of problems that students find particularly relevant, titled "Predicting the Future."
- **17. Web Exercises** encourage students to collect information from on-line sources or use on-line resources to enhance their learning experience.
- **18. Web Sources** report the URL source of the data used to create the many tables and charts.
- **19. Marginal Web References** point the student to websites that provide information or data that supplement the text material.
- **20. Glossary** at the back of the book defines all the key terms.
- **21. Solutions to Problems** at the back of the book provides the solutions to about half the questions and problems, indicated in the text by an asterisk (\*).

### **ACKNOWLEDGMENTS**

As always in so large a project, there are many people to thank. My special gratitude goes to Bruce Kaplan, former economics editor at HarperCollins; Donna Battista, finance editor at Addison-Wesley; and Jane Tufts and Rebecca Ferris, development editors. I also have been assisted by comments from my colleagues at Columbia and from my students.

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Frederic S. Mishkin

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# **About the Authors**



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**Frederic S. Mishkin** is the Alfred Lerner Professor of Banking and Financial Institutions at the Graduate School of Business, Columbia University. He is also a research associate at the National Bureau of Economic Research. Since receiving his Ph.D. from the Massachusetts Institute of Technology in 1976, he has taught at the University of Chicago, Northwestern University, Princeton University, and Columbia. He has also received an honorary professorship from the People's University of China (Renmin). From 1994 to 1997 he was executive vice president and director of research at the Federal Reserve Bank of New York and an associate economist of the Federal Open Market Committee of the Federal Reserve System.

Professor Mishkin's research focuses on monetary policy and its impact on financial markets and the aggregate economy. He is the author of more than ten books, including A Rational Expectations Approach to Macroeconometrics: Testing Policy Ineffectiveness and Efficient Markets Models (University of Chicago Press, 1983); Money, Interest Rates, and Inflation (Edward Elgar, 1993); Inflation Targeting: Lessons from the International Experience (Princeton University Press, 1999); The Economics of Money, Banking, and Financial Markets, 6th edition (Addison-Wesley, 2001); and has published over 100 articles in professional journals and books.

Professor Mishkin has served on the editorial board of the American Economic Review, has been an associate editor at the Journal of Business and Economic Statistics and Journal of Applied Econometrics, and was the editor of the Federal Reserve Bank of New York's Economic Policy Review. He is currently an associate editor (member of the editorial board) at seven academic journals: the Journal of Money, Credit and Banking; Macroeconomics and Monetary Economics Abstracts; Journal of International Money and Finance; International Finance; Finance India; Economic Policy Review; and the Journal of Economic Perspectives. He has been a consultant to the Board of Governors of the Federal Reserve System, the World Bank, and the International Monetary Fund, as well as to many central banks throughout the world. He was also a member of the International Advisory Board to the Financial Supervisory Service of South Korea. He is currently an academic consultant to and serves on the Economic Advisory Panel of the Federal Reserve Bank of New York.



**Stanley G. Eakins** has notable experience as a financial practitioner, serving as vice president and comptroller at the First National Bank of Fairbanks and as a commercial and real estate loan office. A founder of Denali title and escrow agency, a title insurance company in Fairbanks, Alaska, he also ran the operations side of a bank and was the chief finance officer for a multimillion-dollar construction and development company.

Professor Eakins received his Ph.D. from Arizona State University. He is the Chairman of the Finance Department at East Carolina University. His research is focused primarily on the role of institutions in corporate control and how they influence investment practices. He is also interested in integrating multimedia tools into the learning environment and has received grants from East Carolina University in support of this work.

A contributor to journals such as the Quarterly Journal of Business and Economics, the Journal of Financial Research, and the International Review of Financial Analysis, Professor Eakins is also the author of Finance: Institutions, Investments, and Management (Addison-Wesley, 2002).

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