# NATIONAL TRADE POLICIES

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EDITOR

STUDIES IN
COMPARATIVE ECONOMIC POLICIES
VOLUME 2

# NATIONAL TRADE POLICIES

# DOMINICK SALVATORE

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NORTH-HOLLAND

Amsterdam • New York • Oxford

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ISBN: 0-444-89300-8

First published in 1992

Publisher and sole distributor for the U.S.A. and Canada: Greenwood Press, 88 Post Road West, Westport, CT 06881 An imprint of Greenwood Publishing Group, Inc.

Sole distributor outside the U.S.A. and Canada: ELSEVIER SCIENCE PUBLISHERS, B.V. P.O. Box 1991 1000 BZ Amsterdam The Netherlands

Printed in the United States of America



The paper used in this book complies with the Permanent Paper Standard issued by the National Information Standards Organization (Z39.48-1984).

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# NATIONAL TRADE POLICIES

## **ILLUSTRATIONS**

FI	CI	IR	FS

7.1	Average Tariffs in Germany, 1936-85		134
11.1	Canadian Duty Collected as a Percentage of Imports from All Countries, 1945–85		217
15.1	Sweden's Trade Policy Organization		287
15.2	The Customs Authority's Revenues from Tariffs and Value-Added Tax on Imports		290
15.3	Sweden's Average Tariffs Before and After the GATT Tokyo-Round Cuts		292
15.4	The Development of Three Country Groups' Share of EFTA Imports		298
15.5	The Development of Three Country Groups' Share of EC Imports		299
15.6	The Share of Swedish Exports in Gross Domestic Product and in World Exports	ı	300
16.1	The Spanish Trade Liberalization Index, 1955-86		329
18.1	Quantitative Restrictions over Time		362
18.2	Distribution of Effective Rates of Protection		373
18.3	Real Effective Exchange-Rate Index		374
21.1	India: Import-Weighted REER, 1973/74-1987/88		430
21.2	India: Export-Weighted REFR 1973/74-1987/88		431

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21.3	India: Exports, Imports, and the Trade Balance, 1950/51-1987/88	432
21.4	India: Disaggregated Imports, 1950/51-1987/88	433
TAB	LES	
2.1	GATT Membership, March 1990	16
5.1	Support for Agricultural Production in the United States, the European Community, and Japan	93
5.2	Average Post-Tokyo Round Tariff Rates of the United States, the European Community, and Japan	94
5.3	Percentage of Imports Subject to Nontariff Barriers, United States, the European Community, and Japan	96
5.4	United States Antidumping and Countervailing Duty Cases Completed, 1980–88	99
5.5	Some Effects of U.S. Restrictions on Imports of Sugar, Textiles and Apparel, Steel, and Automobiles	100
6.1	Japan's Macroeconomic Indicators	110
6.2	Commodity Composition of Exports and Imports	111
6.3	The Import Burden Ratio	117
6.4	Tariff Rates	121
6.5	Import Restrictions	122
7.1	Nominal and Effective Tariff Rates in West German Manufacturing, 1958 and 1970	136
7.2	Nominal and Effective Tariff Rates in West German Manufacturing, 1972	139
7.3	Nominal Tariff Rates in West Germany, Pre- and Post-Tokyo Round, 1978 and 1985	141
7.4	Interindustry Pattern of Nominal Subsidization Pre- and Post-Tokyo Round, 1974 and 1985	142
7.5	Estimates of Ad Valorem Tariff-Equivalent of Border Trade Barriers in West Germany	145
7.6	Effective Rates of Assistance (Corden Method)	146
	Long-Term Evolution of Trade-Related Variables, France, 1950–88	158
8.2	French Trade Protection in the 1980s: An Overview	164
9.1	Nominal Import Tariff Rates on Industrial Products Levied by	
	Italy	175

9.2	Commodity Structure of Industrial Production in Italy and Four Other Main Industrial Countries, 1981	177
9.3	Commodity Structure of Exports of Italy and Four Other Main Industrial Countries, 1981	178
9.4	Post-Tokyo Round Tariff Rates Applied by Italy	179
	Coverage of Italian Import Quotas, 1977 and 1988	186
9.6	Coverage of Italian Import Surveillance Measures, 1977 and 1988	188
9.7	Revealed Comparative Advantages of Italy Vis-à-Vis Other Industrial Countries, 1970, 1975, 1980, 1985	192
10.1	Nominal and Effective Ex Ante Tariffs, 1986	200
10.2	U.K. Imports of Manufactures, 1985	202
10.3	U.K. Nominal and Effective Ex Post Tariffs, 1986	203
10.4	U.K. Nominal and Effective Tariffs by Sector, 1986	205
10.5	U.K. Average Effective Tariffs by Sector, 1968-86, Selected Years	206
11.1	Estimates of Tariff Equivalents of Canadian Quantitative Import Restrictions by Commodity, 1980–85	219
11.2	Canadian and U.S. Trade Barriers by Industry: Rates of Price Protection	220
11.3	Canadian Production, Aggregate Subsidy Flow and Subsidy Rate for Canadian Production Subsidies, 1984	226
11.4	Canadian Trade Barriers by Industry, 1987	230
11.5	Tariff Equivalents of Bilateral Restraints on Canadian Clothing Imports from Hong Kong, 1985–89	232
12.1	Nominal and Effective Assistance Rates for Australian Manufacturing Industries	253
12.2	Nominal and Effective Assistance Rates for Australian Agricultural Industries	255
13.1	Tariff Averages per Sector in the Netherlands, 1981	263
13.2	Extent of NTB Coverage in the Netherlands and the EC, 1983	265
13.3	State Aid in the Netherlands and the EC, Average 1981-86	269
15.1	Average Tariff Rate on Industrial Goods (Excluding Oil Products) Before and After the Tokyo Round	291
15.2	Average Tariff Protection on Industrial Goods, Sweden and Selected Countries	291
16.1	Nominal and Effective Rates of Protection, Manufacturing, 1962 and 1966	315

16.2	Structure of Nominal Protection, 1971, 1975, and 1980	316
16.3	Nominal Protection of the Spanish Economy: Tariffs and Taxes, Percentage on Imports, 1980 and 1985	318
16.4	Nominal and Effective Protection of the Spanish Economy,	
	1980 and 1985	320
16.5	Structure of Border Adjustment Tax	321
16.6	The Spanish Trade Liberalization Index	328
16.7	Components of Liberalization Index, 1960-83	330
16.8	Indicators of Trade Performance, 1959-86	332
17.1	Average Legal Tariff Rates, Selected Years, 1966-89	340
17.2	Indexes of Real Exchange Rate and Real Effective Exchange	
	Rate, 1983–88	345
17.3	Explicit Nontariff Barriers, 1989	347
17.4	Fiscal Incentives and Export Credits, 1978-87	351
17.5	Implicit Nominal Protection and Effective Protection Estimates, 2-Digit Level, 1980–81 and 1985	356
18.1	Effective Rates of Protection by Type of Economic Activity, 1960-80	363
18.2	Progress Under the Trade Liberalization Program, 1985-89	369
18.3	Remaining QRs by Sector, End of March 1989	370
18.4	Projected and Actual Tariff Changes, 1985-89	371
19.1	Foreign Current Account, Terms of Trade, and Trade Policy, 1964–87	383
19.2	Predominant Factor Content of Foreign Trade, 1967–85	386
	Nominal Protective Rates for 1969 and 1977: Absolute	
	Frequencies and Averages for Selected Sectors by Type of	
	Good	390
19.4	Changes in Nominal Tariff Rates During 1988: Absolute Frequencies and Averages for Selected Sectors by Type of	
	Good	392
	Import Duty Collection Rates, 1962/63–1980/81	426
	Export Tax Rates, 1950/51–1980/81	427
21.3	India and Nine Other Countries: Unweighted Mean and Standard Deviation of Tariffs and Duty Collection Rates	443
22.1	Pakistan: Number of Commodity Categories Listed on Each Import List Under the Positive System, 1980/81–1982/83	461
22.2	Pakistan: Number of Commodity Categories Listed on the	

Illustra	ations	xiii
Negative and Restricted Lists Under the Negative System, 1983/84-1986/87		462
22.3 Pakistan: Tariffs and Nominal Protection: Unweighted Avera Rates and the Extent of Dispersion	age	465
22.4 Pakistan: Frequency Distribution of Tariffs, 1988-89		466
22.5 Pakistan: Key Indicators of Balance-of-Payments Current Account		471
23.1 Net Effective Rates of Protection in Manufacturing by Major Products and End-Use Groupings, Nigeria, 1977 and 1979–8		488
25.1 Poland's Balance of Payments, 1981-88		521
25.2 Real Devaluation of the Złoty in Poland, 1980-88		525
25.3 Direct Measures of Export Promotion and Import Protection, 1982–88	,	527
25.4 Sources of Foreign Exchange Financing of Convertible Currency Imports, 1982–88		528
25.5 Estimates of the Equilibrium Foreign Exchange Rate, 1984-	-88	531
25.6 Direct and Indirect Protection in the Polish Economy, 1984-	-88	533
26.1 Total Value of China's Exports and Imports, 1950-88		539
26.2 Commodity Composition of Exports, China, Selected Years		540
26.3 Commodity Composition of Exports, China, Selected Years, 1953–87	,	541
26.4 Commodity Composition of Imports, China, 1982-87		542
26.5 Direction of China's Foreign Trade by Different Categories Country and Regions, 1978, 1985, and 1987	of	545

#### **PREFACE**

The present volume is the second in a series of comparative economics hand-books. It presents an overview of national *trade* policies in the world's most important countries. Volume 1 presented an overview of national *economic* policies in the world's most important countries or groupings of countries. Future volumes will deal with monetary, fiscal, economic development, and environmental policies.

International trade is now almost universally regarded as an important stimulus to growth in developed countries and to economic development in developing countries. Indeed, after World War II international trade expanded faster than world output. Furthermore, former centrally planned economies in Eastern Europe, the Soviet Union, and China view international trade as a crucial component of their effort to restructure their economic systems and to move closer to a market system.

While many aspects of international trade in manufactured goods are regulated by international agreements, most nations also retain some important specific policies in trade in manufactured goods. Furthermore, agriculture and services generally do not fall into international agreements. Here nations have even more leeway in trade matters.

The aim of this volume is to examine and compare the trade policies followed by the most important trading nations of the world. Today there are few if any large-scale studies of comparative trade policies such as this one. Moreover, trade policies and controversies are expected to become even more important in the future.

A comparative study of trade policies for the world's leading trading countries is extremely important not only for the knowledge it provides on this subject in each country, but also, and more importantly, for the light it can shed on the

#### xvi Preface

effect of various trade policies on the growth of developed countries, the rate of economic development of developing countries, and the progress made toward restructuring their economies in former centrally planned economies.

The volume has six parts. The first part presents an overview of the volume, and the next five parts deal with the trade policies respectively, in the G-7 (Group of Seven) or most important industrial countries, arranged in the order in which they are usually referred in official international publications; other industrial countries; Latin America; Asia and Africa; and the USSR, Poland, and China. In Parts III to VI, countries are arranged in the order of their importance in international trade or in the conduct of trade policies rather than alphabetically or by their general economic or political importance.

Of course, simply reading this volume will not make the reader an expert on trade policies. Nonetheless, the volume does offer an easily accessible overview of trade policies in each of the world's major trading countries. Thus, this handbook can be of great use to students of comparative economic systems in general and to economists, policymakers, and the general informed public, serving as a comprehensive source of reference and comparison. The references at the end of each chapter and the selected bibliography at the end of the volume identify the most important sources of additional information on the trade policies of the world's most important trading countries.

### **CONTENTS**

Illustrations	ix
Preface	xv
Part I: Introduction	
1. National Trade Policies: An Overview	3
Dominick Salvatore	
2. The General Agreement on Tariffs and Trade (GATT)  Ake Linden	13
3. The Commercial Policy of the European Economic	
Community (EEC)	31
Norman Scott	
4. Trade Policies in the Council for Mutual Economic Assistance	
(CMEA)	57
Jozef M. van Brabant	
Part II: Trade Policies in the Leading Industrial Countries	
5. Trade Policies in the United States	79
J. Michael Finger	
6. Trade Policies in Japan	109
Kazuo Sato	
7. Trade Policies in Germany	131
Frank D. Weiss	
8. Trade Policies in France	155
Patrick A. Messerlin	

9. Trade Policies in Italy  Enzo Grilli	173
10. Trade Policies in the United Kingdom	197
David Greenaway	215
11. Trade Policies in Canada  Murray G. Smith	215
Harray G. Shan	
Part III: Trade Policies in Other Industrial Countries	
12. Trade Policies in Australia	241
Alan D. Woodland	
	261
Jacob Kol and Loates B. M. Mennes	275
14. Trade Policies in Belgium  André Sapir	275
15. Trade Policies in Sweden	285
Per Magnus Wijkman	
16. Trade Policies in Spain	311
Guillermo de la Dehesa	
Part IV: Trade Policies in Latin America	
17. Trade Policies in Brazil	337
Helson C. Braga and William G. Tyler	
18. Trade Policies in Mexico	361
John M. Page, Jr.	
19. Trade Policies in Argentina	381
Julio Berlinski	
Part V: Trade Policies in Asia and Africa	
20. Trade Policies in Korea	401
Wontack Hong	
21. Trade Policies in India  Garry Pursell	423
22. Trade Policies in Pakistan	459
Tercan Baysan	737
23. Trade Policies in Nigeria	479
Sam Olofin	
Part VI: Trade Policies in the USSR, Poland, and China	
24. Trade Policies in the USSR	493
Marie Lavigne	1,70

25. Trade Policies in Poland	511
Dariusz K. Rosati 26. Trade Policies in China	537
Zhang Yunling and Li Rongzhang	
Selected Bibliography	559
Index	565
About the Contributors	571

## **PART I**

## **INTRODUCTION**

#### NATIONAL TRADE POLICIES: AN OVERVIEW

#### Dominick Salvatore

#### THE PRESENT INTERNATIONAL TRADE SYSTEM

The conduct of international trade under the present international economic system is regulated by the General Agreement on Tariffs and Trade (GATT), the organization that was set up after World War II and to which 105 nations now belong. GATT rests on four basic principles: (1) member countries should work to lower trade barriers, especially quotas; (2) any barrier to trade should be applied on a nondiscriminatory basis to all member countries (the so-called most-favored-nations principle); (3) trade concessions cannot be rescinded without compensation to affected trade partners; and (4) trade disputes should be settled through consultation and negotiations within the GATT framework. From 1947 to 1979 GATT sponsored seven rounds of multilateral trade negotiations that cut tariffs on manufactured goods from about 40 percent in the late 1940s to less than 5 percent by the early 1980s. This change stimulated the growth of international trade, which in turn provided a strong stimulus to the growth of the entire world economy. During the 1950s and 1960s the merchandise trade of industrial countries grew at an average rate of about 8 percent per year, which fueled a growth in world real gross domestic product of over 4 percent per year. This period can truly be regarded as a golden age of growth and stability.

Despite these successes, several fundamental weaknesses became evident in the 1980s in the conduct of international trade within the GATT framework. The first problem arose from the increasing tendency of nations to bypass GATT rules and to impose many new types of nontariff trade barriers (NTBs) to international trade. These barriers are collectively referred to as new protectionism and include voluntary export restraints such as orderly marketing arrangements, antidumping measures, countervailing duties, and so on. As much as 50 percent of world trade is now affected by this new protectionism. Since these new