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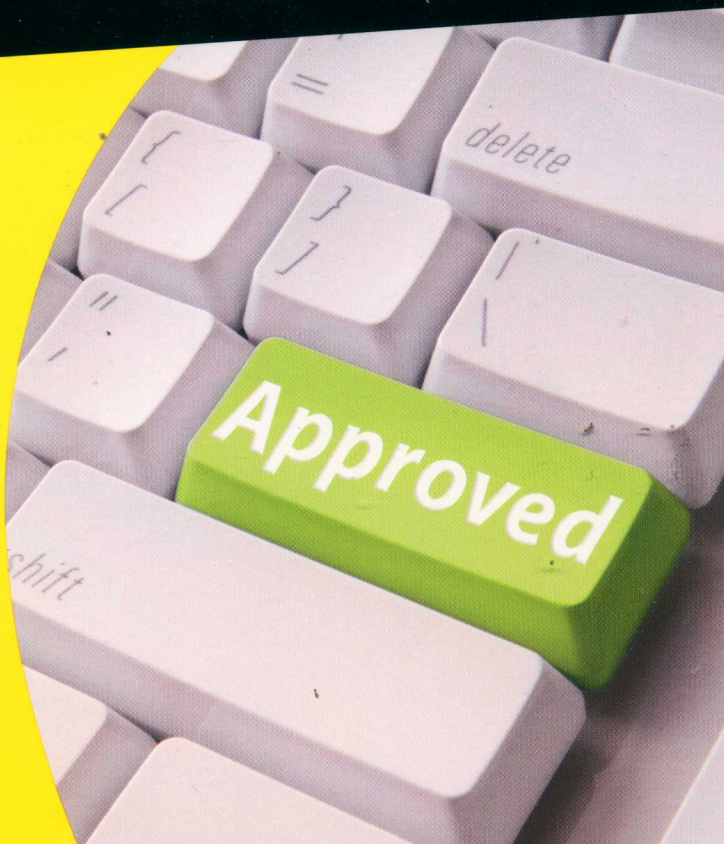
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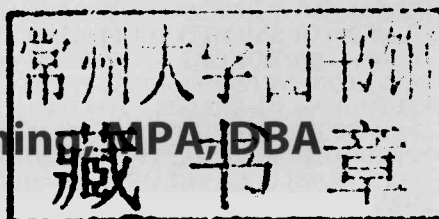
**Dr. Beverly A. Browning,
MPA, DBA**

*Founder of the Grant Writing Training Foundation
and Grant Professionals Association member*



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by Dr. Beverly A. Browning, MPA, DBA



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About the Author

Dr. Beverly Browning brings four decades of grant expertise that includes grant writing, contract bid responses, and organizational development to her role as a *For Dummies* author. She is the author of dozens of grants-related publications. Dr. Bev (as she's known to her colleagues, students, and *For Dummies* fans,) holds an honorary doctorate in Business Administration, a master's degree in Public Administration, and a bachelor's degree in the Management of Human Resources. She's a member of the Grant Professionals Association and has been a frequent workshop facilitator and keynote speaker at its national conferences as well as for state chapters.

Dr. Bev has won more than \$350 million in grant and contract bid awards. She finds both solace and elation in the hundreds of thousands of *Grant Writing For Dummies* readers who have purchased each new edition of her book. Most recently, Dr. Bev accepted an offer to become the Vice President of Grant Professional Services for eCivis, Inc. With this corporate undertaking, she will launch a new division to serve existing and new clients from all public and private service sectors.

Dr. Bev is also involved in her Grant Writing Training Foundation. She has developed trademarked curricula for several customized Grant Writing Boot Camps and for her Nonprofit Board of Directors Boot Camp. Dr. Bev's foundation work takes her throughout the United States several times monthly, where she facilitates adrenaline-filled training programs. Her personal philosophy is, "If I can touch just one person while passing through life, then my mission will be fulfilled."

Dr. Bev loves to hear from *Grant Writing For Dummies* fans and former students. Contact information is on her website: grantwritingbootcamp.us.

Dedication

I dedicate this fourth edition of *Grant Writing For Dummies* to my granddaughter, Aaliyah Raine Scott (age 3) and my late grandson, Ashton William Scott. Two angels appeared before me; one was earthbound and the other was ascending before my eyes. The joy of being a late-life grandparent was immeasurable and the grief of having to say goodbye so soon to our firstborn grandson was overwhelming. We must live each day not knowing our expiration date. We can choose to dwell on what's next or anchor ourselves into the present and enjoy what we do have and what we can hold close to our hearts. With every chapter that I rewrote for this book, Aaliyah's smile fueled my innovation and energy, and Ashton's sacrifice for his sister fueled my compassion to write the best version of *Grant Writing For Dummies* ever!

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Special thanks are also in order for my family. To John Browning, my loving husband of nearly 45 years, who continues to be my best friend and willing helper in all that I strive to do. His support is especially appreciated because I tend to be a workaholic, and he arrives just in time for forced breaks (to eat, get up out of my office chair, or just to talk and ease my stresses or concerns!) Additional thanks and gratitude to my daughter, Lara Suzanne Scott, her husband Charles Scott, and my precious granddaughter, Aaliyah Raine Scott. You're always there when I need you, and you, too, help me to remember that family time is important and first!

I'm going to be 63 years old in November, and I've been a grant writer for nearly 40 years. While this economy has challenged even the most seasoned grant writers, I still love what I do. I wake up every morning to greet the tasks of the day. My hope that this book will give you the same enthusiasm and willpower to look for grant-funding opportunities daily and apply for grants on a frequent basis. Let the journey begin!

Publisher's Acknowledgments

We're proud of this book; please send us your comments at <http://dummies.custhelp.com>. For other comments, please contact our Customer Care Department within the U.S. at 877-762-2974, outside the U.S. at 317-572-3993, or fax 317-572-4002.

Some of the people who helped bring this book to market include the following:

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