WILEY FINANCE

Regulation of Securities, Markets, and Transactions

A Guide to the New Environment

Patrick S. Collins

Regulation of Securities, Markets, and Transactions

A Guide to the New Environment





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The purpose of this book is to provide a very good summary of a large subject. That subject is the regulation of securities, securities markets, and securities transactions. An understanding of that subject may be important if you:

- Are a director of a company that has issued publicly owned securities.
- Are employed in the banking, insurance, or securities industries.
- Provide professional services relating to activities in these industries.
- Are employed by a government agency that regulates these industries.

Securities laws, securities regulations, and the rules of self-regulatory organizations are changed often. Some of these changes are driven by the normal course of competition and innovation between and within markets, by advances in the technologies that support the operations of markets, and by the global integration of markets. Other changes, such as those that followed the banking turmoil of 2007–2008, are a response to the sudden release of pressures accumulated over a period of years.

That background leads to the question: How can such a large and dynamic subject be summarized in any meaningful way? The answer to that question has two parts:

- 1. By organizing information into the general and the specific. From my experience in the securities industry, particularly as a consultant, I learned that it is essential to separate the concepts from the details. The entanglement of the general and the specific usually leads to misunderstandings that can be fatal to effective communications and productive results.
- 2. By using language that is not loaded with ambiguities, jargon, and obscure metaphors. The securities industry, like others, has a large vocabulary of archaic and nonsense words. Some people use ambiguities artfully to disguise the fact that they do not understand the subject. These words are repeated as a ritual even when their meaning is not clear. In this book, such words are avoided completely or explained.

Chapter 1 of this book, "Regulation," is written at the general level. If you read this chapter from beginning to end, without referring to the notes, you should have a basic understanding of regulation. Regulation is a process based on laws. These laws state regulatory objectives in terms of investor protection, fair and orderly markets, competition, and the control of systemic risk. Even at the general level, that process requires some thought. What is a "security"? Should regulation be structured by categories of institutions or by the functions these institutions perform? What is the difference between primary markets and

secondary markets? Do all investors need the same protection? Why are exclusions and exemptions important?

Chapter 2, "Regulation of Nonregistered Entities and Persons," explains how securities laws apply to entities and persons not required to be registered with the Securities and Exchange Commission (SEC), and how non-securities laws apply to the securities industry.

Chapter 3, "Accounting and Auditing," provides a general explanation of why regulation is closely connected with the financial statements prepared by the issuers of securities and by registered entities such as securities broker-dealers.

The pages of Chapter 5, "Notes," are very specific. These notes support Chapters 1, 2, and 3. You probably will read the notes selectively rather than from beginning to end. The substance of the notes is often the actual words of the securities law and regulations or commentaries published by the SEC. Most notes are from a primary source or cite a primary source for further reading. Newspapers and magazines are not primary sources.

Before entering into the notes, you should review Chapter 4, "Introduction to Notes." This chapter explains public laws and codified laws, the titles and sections of regulations, the Federal Register, and public announcements called SEC Releases. That information is the foundation and the point of departure for acquiring an understanding of regulation. The subject of this book is "securities" regulation, but Chapter 4 necessarily includes information relating to some banking laws and regulations.

Thus, the first five chapters taken together are the core of this book.

In addition to the five chapters that are the core, important information is organized in Chapters 6 through 8, which you will find helpful in understanding other dimensions of this subject.

Chapter 6, "Selected Sections of the Financial Regulation Act of 2010," is dedicated to the Financial Regulation Act approved as Public Law 111-203 in July 2010. PL 111-203, also called the Dodd-Frank Act, is about 900 pages in length and comprised of more than 560 sections. Most of these sections will be codified in various titles of the United States Code (USC), including Title 11 (the bankruptcy law), Title 12 (the banking law), and Title 15 (the securities law). The sections codified in the USC after July 2010 will require federal agencies and departments to establish the regulations necessary to implement the law. It may be a number of years before these regulations are final.

Chapter 7, "Sections of Codified Securities Laws," is useful because of peculiarities in the way many people refer to sections of public laws and, separately, to sections of the codified securities law. Books and documents often refer to Sections 108 or 404 of this or that public law, but these section numbers are not part of the codified law. Thus, it may be difficult to find specific information without the guidance provided by this chapter.

Securities, markets, and transactions are regulated as a result of the interaction of official and nonofficial organizations that participate in the formulation of laws and regulations. Chapter 8, "Organizations," identifies some of these organizations and describes what they do.

Appendix A, "References," will be useful as a list of securities-related publications, some of which are cited in the notes, organized by source instead of author. Practically all of these publications (but not books) are available free from the source's Web site.

A significant proportion of this book is information about how to find information. That means finding information that exists now and will exist in the future. For both purposes, this book provides copious references and Web site addresses. Appendix B,

"Web Sites by Name," and Appendix C, "Web Sites by Function," are each a collection of addresses from which you can:

- Read the securities laws and regulations cited in Chapters 1 through 7.
- Learn more about the organizations described in Chapter 8.
- Read online or download publications listed in Appendix A.
- Browse for other information relating to the banking, insurance, and securities industries.

The separation of Appendices B and C creates some duplication, which is necessary to enhance a simple listing of names.

The Glossary is a serious matter and should be given serious attention. Books similar to this may be written in part to demonstrate that the author's vocabulary is on the cutting edge of industry jargon and popular metaphors. That is a waste of your time and, worse, denies you the explanations in plain language that you have a right to expect. When I read that type of book, frequently I write in the margin "WDTM?" (What Does That Mean?) I hope you will not be writing WDTM? on the following pages of this book.

In conclusion, I should tell you what this book is not about:

- It is not about "investments" or "trading." It does not explain how to make a huge amount of money from buying and selling securities.
- It is not about "comparative" regulation. It is not intended to compare or contrast the securities laws and regulations of the United States with those of other countries or to interpret the meaning of other countries' laws and regulations.
- It is not about securities "law." Practicing attorneys will find this book informative; however, they must rely on other sources for authoritative interpretations of securities laws and regulations.

My appreciation to Sheck Cho, executive editor at John Wiley & Sons. My appreciation to Ellen Collins for accepting responsibility for all errors in this book.

> Patrick S. Collins Santa Fe, NM January 2011

Preface		xvii
CHAPTER 1		
Regulation		1
Securities and the Public Interest		1
Meaning of "Security"		3
Debt, Equity, and Option Securities		4
Debt Securities		4
Equity Securities		4
Option Securities		5
Securities Transactions		6
Institutional and Functional Regulation		7
Institutional Regulation		7
Functional Regulation		8
International Regulation		9
Exclusions and Exemptions		9
Securities Exclusions and Exemptions		12
Accredited Investors and Qualified In-	stitutional Buyers	12
Other Exclusions and Exemptions		13
Structure of Securities Laws		14
Primary-Market and Secondary-Mark	tet Laws	14
Securities-Registration and Markets-F	Regulation Laws	16
Other Securities Laws		16
Investment-Management Law		16
Securities-Account Insurance Law		17
Securities-Regulation Agency Law		18
Regulatory Objectives		19
Investor Protection		19
Fair and Orderly Markets		19
Control of Systemic Risk		20
Competition		21
Disclosure and Transparency		21
Disclosure of Information		21
Transparency of Markets		23
Regulation and Supervision		24

Regulation	
Supervision	
Control	
Consolidated Supervision	
Penalties for Securities-Law Violations	
Registration	
Registration of Securities	
Securities Registration and Reporting by Issuers	
Public Primary Markets	
Public Secondary Markets	
Government Securities	
Registration of Entities and Persons	
Issuers of Securities	
Governance Standards	
Internal Controls	
Periodic and Event-Driven Reporting	
Solicitation of Proxies	
Self-Regulatory Organizations	
Registered Self-Regulatory Organizations	
Broker-Dealer Association SROs	
Exchange SROs	
Settlement-Facility SROs	
Special-Purpose Self-Regulatory Organizations	
Regulation of Registered Entities and Persons	
Auditors	
Broker-Dealer Associations	
Brokers and Dealers	
Credit-Rating Companies	
Exchanges	
Investment Advisers	
Investment Companies	
Securities-Information Processors	
Settlement Facilities	
Transfer Agents	
Obligations of Registered Entities	and the state of
Obligations of Registered Elittles	-
APTER 2	
Regulation of Nonregistered Entities and Persons	
Introduction	
	ou 158. F
Attorneys	and Ti
Issuers of Securities	resolution.
Disclosures by Beneficial Owners of Securities	autian Till
Short-Term Trading Profits	w of 40
Solicitation of Proxies	100
Disclosures of Large Positions in Securities	a brothing S = 1

Insider Trading	65
Private Litigation	67
Borrowers and Lenders of Money in Margin Transactions	67
Nonsecurities Laws	68
Property Rights	68
Accountancy Law	69
Arbitration Law	69
Banking Law	70
Bankruptcy Law	71
Commercial Law	71
Commodity-Transactions Law	72
Company, Corporation, and Partnership Laws	73
Competition Law	74
Insurance Law	74
Retirement-Savings Law	75
Tax Law	75
Treasury Law	76
OHADTED O	
CHAPTER 3	
Accounting and Auditing	78
Introduction	78
Accounting	78
Accounting Principles	79
Accounting Policies	80
Mark-to-Market Accounting	80
Auditing	81
Auditing Standards	82
Independence of Auditors	83
Financial Statements	83
Illegal Activities	84
Objectives-Oriented Rules for Accounting and Auditing	84
Audit Committees	85
Accounting Capital and Regulatory Capital	86
Accountancy Law	87
OHADED 4	
CHAPTER 4	And the state of
Introduction to Notes	88
Public Laws	88
United States Code	89
Code of Federal Regulations	90
Supreme Court Decisions	91
Federal Register	91
SEC Releases	92
Prefixes for SEC Releases	94
Selected Releases by the Securities and Exchange Commission	94

AI		CONTLINIO
	SEC Release 34-16900, 17 JUN 80, 45 FR 41920, 23 JUN 80	94
	SEC Release 34-20221, 23 SEP 83, 48 FR 45167, 3 OCT 83	94
	SEC Releases 33-7375, 34-38067, and IC-22412, 20 DEC 96,	
	62 FR 519, 3 JAN 97	95
	SEC Release 34-39829, 6 APR 98, 63 FR 17943, 13 APR 98	95
	SEC Releases 33-7607, 34-40633, and IC-23520, 3 NOV 98,	
	63 FR 67331, 4 DEC 98	95
	SEC Release 33-7760, 22 OCT 99, 64 FR 61443, 10 NOV 99	95
	SEC Releases 33-7801 and 34-42430, 16 FEB 00, 65 FR 8896, 23 FEB 00	95
	SEC Release 34-44989, 25 OCT 01, 66 FR 55220, 1 NOV 01	95
	SEC Release 34-48545, 25 SEP 03, 68 FR 56656, 1 OCT 03	96
	SEC Release 34-51524, 12 APR 05, Administrative Proceeding 3-11892,	
	In the Matter of the New York Stock Exchange Inc.	96
	SEC Release 34-51808, 9 JUN 05, 70 FR 37495, 37545, and 37595,	
	29 JUN 05 (corrected by Release 34-51808A, 28 DEC 05,	
	71 FR 232, 4 JAN 06)	96
	Selected Public Laws	96
	PL 63-43 (1913)	96
	PL 73-22 (1933)	96
	PL 73-66 (1933)	97
	PL 73-291 (1934)	97
	PL 74-305 (1935)	97
	PL 75-719 (1938)	97
	PL 76-253 (1939)	97
	PL 76-768 (1940)	98
	PL 81-797 (1950)	98
	PL 84-511 (1956)	98
	PL 88-467 (1964)	98
	PL 90-439 (1968)	98
	PL 91-598 (1970)	98
	PL 93-406 (1974)	99
	PL 94-29 (1975)	99
	PL 95-213 (1977)	99
	PL 95-630 (1978)	99
	PL 98-376 (1984)	100
	PL 99-571 (1986)	100
	PL 100-418 (1988)	100
	PL 100-704 (1988)	100
	PL 101-429 (1990)	101
	PL 101-432 (1990)	101
	PL 101-550 (1990)	101
	PL 102-242 (1991)	101
	PL 103-202 (1993)	101
	PL 103-389 (1994)	102
	PL 104-67 (1995)	
	PL 104-290 (1996)	102

	PL 105-353 (1998)	103
	PL 105-366 (1998)	103
	PL 106-102 (1999)	103
	PL 106-554 (2000)	103
	PL 107-123 (2002)	103
	PL 107-204 (2002)	104
	PL 109-8 (2005)	104
	PL 109-291 (2006)	104
	PL 109-390 (2006)	104
	PL 110-289 (2008)	104
	PL 110-343 (2008)	104
	PL 111-21 (2009)	105
	PL 111-203 (2010)	105
Se	elected United States Code Titles	105
	elected United States Code Sections	105
Se	elected Code of Federal Regulations Titles	106
Se	elected Code of Federal Regulations Parts	106
	ructure of U.S. Code and Code of Federal Regulations Sections	107
	Sections of Public Laws	107
	Official Sections of Codified Securities Laws	107
	Nonofficial Sections of Codified Securities Laws	108
	Subsections of Securities Laws	108
	Securities Regulations	108
	Subsections of Securities Regulations	109
Se	elected Banking Regulations	109
	Regulation E "Electronic Fund Transfers" (12 CFR Part 205)	109
	Regulation EE "Netting Eligibility for Financial Institutions"	
	(12 CFR Part 231)	109
	Regulation J "Collection of Checks and Other Items by Federal	
	Reserve Banks and Funds Transfers through Fedwire" (12 CFR Part 210)	109
	Regulation T "Credit by Brokers and Dealers" (12 CFR Part 220)	109
	Regulation U "Credit by Banks or Persons other than Brokers or	
	Dealers for the Purpose of Purchasing or Carrying Margin Stocks"	
	(12 CFR Part 221)	110
	Regulation X "Borrowers of Securities Credit" (12 CFR Part 224)	110
	Department of the Treasury, Uniform Offering Circular, "Sale and	
	Issue of Marketable Book-Entry Treasury Bills, Notes, and Bonds"	
	(31 CFR Part 356)	110
	ate Securities Laws	110
Uı	niform Commercial Code	111
CHAPTER		
Notes		112
	Note 1: Federal Securities Laws	112
	Note 2: Securities and the Public Interest	112

Note 3: Ethics Rules for Commissioners and Employees of the SEC	113
Note 4: Capital Formation and the Capital Market	114
Note 5: Legal Definition of the Word "Security"	114
Note 6: Commercial-law Definition of the Word "Security"	114
Note 7: Securities-law Definition of the Word "Security"	115
Note 8: Swap-related Definitions	115
Note 9: Investment Contract	116
Note 10: Regulation of Transactions	117
Note 11: Regulation of Transactions in Exempt Securities	118
Note 12: Principles of Organization	118
Note 13: Equal Regulation	119
Note 14: The Evolution of Functional Regulation	119
Note 15: Transition to Functional Regulation	121
Note 16: International Agreements	122
Note 17: Delegation of Exemptive Authority	122
Note 18: Exemptive Orders and No-action Letters	123
Note 19: Other Delegation of Exemptive Authority	123
Note 20: Exclusion of Securities from the Scope of the Law	123
Note 21: Exemption of Securities from Registration	123
Note 22: Accredited Investors	123
Note 23: Qualified Institutional Buyers	124
Note 24: Qualified Investors, Purchasers, and Clients	124
Note 25: Federal Securities Law	125
Note 26: State Securities Law	125
Note 27: Primary-market Law	126
Note 28: Secondary-market Law	127
Note 29: Investment-management Law: Investment Companies	128
Note 30: Investment-management Law: Investment Advisers	128
Note 31: Purpose of Securities-account Insurance	129
Note 32: Securities-account Insurance Law	129
Note 33: Exclusions and Exemptions from Membership in SIPC	130
Note 34: Reports Relating to Securities-account Insurance	130
Note 35: Private Securities-account Insurance	130
Note 36: What Securities-account Insurance Is Not	131
Note 37: Private Insurance for Debt-security Issues	132
Note 38: Securities-regulation Agency Law	133
Note 39: Paying the Operating Expenses Incurred by the SEC	134
Note 40: Examinations of the SEC	134
Note 41: Regulatory Objectives	135
Note 42: International Regulatory Objectives	135
Note 43: Investor Protection as a Regulatory Objective	136
Note 44: Protection of Customer-owned Assets Controlled	
by Broker-dealers	137
Note 45: Protection of Customer-owned Assets Controlled	
by Investment Advisers	137

Note 46: Madoff Fraud	138
Note 47: Stanford Fraud	140
	142
Note 48: FINRA Report on the Madoff and Stanford Frauds Note 49: Protection of Investment-company Assets	142
Note 50: Protection of Assets Controlled by Settlement Facilities	142
	142
Note 51: Fair and Orderly Markets as a Regulatory Objective	
Note 52: Systemic Risk in the Settlement of Transactions	143
Note 53: Systemic Risk in Financing the Ownership of Securities	144
Note 54: Consequences of Systemic-risk Losses	145
Note 55: Credit-market Turmoil and Securities Broker-dealers	146
Note 56: Competition as a Regulatory Objective	147
Note 57: Competition Should Guide the Regulation of Markets	148
Note 58: Plain-language Standard for Disclosures	149
Note 59: Related-party Transactions	149
Note 60: Disclosures which Do Not Set Standards	149
Note 61: Transparency of Debt-securities Markets	150
Note 62: Securities-law Delegation of Authority to Regulate	151
Note 63: SEC Authority to Regulate	152
Note 64: International Standards for Regulation	152
Note 65: Supervision and Record Keeping	153
Note 66: Supervision and Access	153
Note 67: Supervision and Subpoenas	154
Note 68: Supervision and Violations of the Law	154
Note 69: The Failure of the SEC to Initiate a Timely	
Investigation of Complaints	155
Note 70: Securities-law Sections Relating to Control	155
Note 71: Securities Regulations Relating to Control	156
Note 72: Consolidated Supervision	157
Note 73: Civil and Criminal Penalties Prescribed by the Securities Law	158
Note 74: Distribution of Money-amount Penalties as Restitution	158
Note 75: Money-amount Penalties and Publicly Owned Companies	159
Note 76: Registration of Securities	160
Note 77: Registration of Securities for Primary-market Transactions	161
Note 78: Unlawful Representations in Primary-market Transactions	161
Note 79: Registration of Securities for Secondary-market Transactions	161
Note 80: Total Assets and Owners of Record	162
Note 81: Secondary-market Reporting	162
Note 82: Unlawful Representations in Secondary-market Transactions	163
Note 83: SEC Reports on the Integration of Disclosures	163
Note 84: SEC Rules for the Purpose of Integrating Disclosures	164
Note 85: Government Securities	164
Note 86: Government Securities Primary-market Exemptions	164
Note 87: Government Securities Secondary-market Exemptions	165
Note 88: Government-securities Brokers and Dealers	165
Note 89: Municipal-securities Brokers and Dealers	167

Note 90: Registration of Entities and Persons	168
Note 91: Issuers of Securities	168
Note 92: Governance Standards	168
Note 93: Exchanges Do Not Always Enforce Their Listing Rules	169
Note 94: Required Disclosures by Publicly Owned Companies	169
Note 95: COSO Internal-controls Framework	170
Note 96: Internal Controls	171
Note 97: Periodic and Other Reporting by Publicly Owned Companies	172
Note 98: Solicitation of Proxies	173
Note 99: General Reports on SROs	173
Note 100: Regulation of SROs	174
Note 101: Exchange Violations of the Securities Law and Exchange Rules	175
Note 102: Violations of Exchanges Rules by Members	178
Note 103: Review of Rules that Apply to SROs	179
Note 104: Supervision of Broker-dealers by SROs	179
Note 105: Registration and Regulation of SROs	180
Note 106: Broker-dealer Association SROs	182
Note 107: Exchange SROs	183
Note 108: Settlement-Facility SROs	183
Note 109: Auditors' SRO	184
Note 110: Auditors' SRO: Costs, Benefits, and Unintended Consequences	185
Note 111: Auditors' SRO: Legal Challenge	186
Note 112: Municipal-securities Broker-dealer SRO	186
Note 113: Securities-account Insurance SRO	187
Note 114: Public Accounting Entities and Auditors	188
Note 115: Registration and Regulation of Public Accounting Entities	188
Note 116: Registration and Regulation of Broker-dealer Associations	190
Note 117: Reporting by Broker-dealer Associations	191
Note 118: Registration and Regulation of Brokers and Dealers	191
Note 119: Securities Account	192
Note 120: Alternative Trading Systems	192
Note 121: Broker-dealer Capital	193
Note 122: Reporting by Broker-dealers	193
Note 123: Large-position and Large-transaction Reports	194
Note 124: Additional Reporting Obligations of Broker-dealers	195
Note 125: Registration of Persons Associated with Broker-dealers	195
Note 126: General Reports on Credit-rating Companies	196
Note 127: Nationally Recognized Statistical-rating Organization	197
Note 128: Regulation of Credit-rating Companies	198
Note 129: Registration of Credit-rating Companies	199
Note 130: Reporting by NRSROs	199
Note 131: New Rules Proposed for NRSROs	200
Note 131: New Kules Proposed for INKSKOs Note 132: Review of the SEC's Regulation of Credit-rating Companies	200
Note 132: Review of the SEC's Regulation of Credit-Fating Companies Note 133: The Financial Regulation Act of 2010	201
Note 134: Registration and Regulation of Exchanges	201
TYOLG IS I. INCEISH AND INCEMIANON OF EXCHANGES	201

No. 125 I intime Dules for Committies Issued by an Evolution	
Note 135: Listing Rules for Securities Issued by an Exchange	202
or an Affiliate	202
Note 136: Unlisted Trading Privileges	203
Note 137: Reporting by Exchanges	204
Note 138: Registration and Regulation of Investment Advisers Note 139: Investment-adviser Law Amendments 1996	
	205
Note 140: Reports on Broker-dealers and Investment Advisers	206
Note 141: Investment-adviser Code of Ethics	206
Note 142: Registration of Advisers to Private Investment Funds	207
Note 143: Amendments to Investment-adviser Regulations 2004	207
Note 144: Reporting by Investment Advisers	207
Note 145: Large-position Reporting	208
Note 146: Investment-adviser Law Amendments 2010	208
Note 147: Investment Advisor Ratings	209
	209
Note 149: Investment Companies Called Hedge Funds	210
Note 150: Long-Term Capital Management	210
The state of the s	211
	212
9	212
The state of the s	213
- 1010 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011 - 1011	213
Note 156: Registration and Regulation of Securities-information	
Processors	213
Note 157: Exclusive Securities-information Processors	214
Note 158: Other Securities-information Sources	214
Note 159: Market-information Fees	214
Note 160: Reporting by Securities-information Processors	215
Note 161: Registration and Regulation of Settlement Facilities	215
Note 162: Standards for Settlement Facilities	216
Note 163: Commercial Law Applies to Settlement Facilities	216
Note 164: Reporting by Settlement Facilities	217
Note 165: Securities-law Amendments 2010	217
Note 166: Registration and Regulation of Transfer Agents	218
Note 167: Commercial Law Applies to Transfer Agents	219
Note 168: Reporting by Transfer Agents	219
Note 169: Obligations of Registered Entities	219
Note 170: Attorneys	219
Note 171: Disclosures by More-than-5% Beneficial Owners	220
Note 172: Disclosures by Directors, Officers, and	
	221
	221
Note 174: Solicitation of Proxies	222
Note 175: Large-position and Large-transaction Disclosures	222
Note 176: Large-position Disclosures for Treasury Securities	223

Note 177: Insider and Outsider Trading	224
Note 178: International Insider and Outsider Trading	225
Note 179: Prevention of Insider Trading	225
Note 180: Regulation F-D (Fair Disclosure)	226
Note 181: Private Litigation	226
Note 182: Margin Transactions	227
Note 183: Federal and State Laws	228
Note 184: Property Rights	228
Note 185: State Accountancy Law	229
Note 186: Federal Arbitration Law	230
Note 187: Securities-industry Arbitration Reports	231
Note 188: Administration of Securities Arbitration	231
Note 189: State Arbitration Law	232
Note 190: Federal Banking Law	232
Note 191: Bank-deposit Insurance	233
Note 192: Interbank Deliveries and Payments	233
Note 193: Interbank Risk Management	234
Note 194: State Banking Law	234
Note 195: Federal Bankruptcy Law	234
Note 196: A Bankrupt's Assets and Liabilities in Different Countries	235
Note 197: Commercial Law	236
Note 198: Uniform Commercial Code	236
Note 199: International Commercial Law	237
Note 200: Federal Commodity-transactions Law	237
Note 201: Security-futures Products	239
Note 202: Company, Corporation, and Partnership Laws of the States	240
Note 203: Competition Law	240
Note 204: Applications of the Competition Law	241
Note 205: Violations of the Competition Law by Members of	
a Securities Exchange	242
Note 206: Violations of the Competition Law by Securities Exchanges	242
Note 207: Competition in Markets for Financial Information	243
Note 208: Insurance Law	243
Note 209: State Insurance Guarantors	244
Note 210: Retirement-savings Law	244
Note 211: Tax Law	245
Note 212: Treasury Law	245
Note 213: Treasury Regulations	246
Note 214: Registration of Government-securities Brokers and Dealers	246
Note 215: GAO Reports on Accounting and Auditing	247
Note 216: Other Reports on Accounting and Auditing	248
Note 217: Securities-law Amendments	249
Note 218: Generally Accepted Accounting Principles	249
Note 219: The Source of Generally Accepted Accounting Principles	250
Note 220: Interpretations Relating to Financial Reporting	251
Note 221: International Accounting Principles	251

	Note 222: Domestic Application of International Accounting Principles Note 223: What is "Convergence" of Domestic and	252
	International Accounting Principles?	253
	Note 224: Mark-to-market Generally Accepted Accounting	
	Principles	254
	Note 225: Mark-to-market Accounting	254
	Note 226: SEC Report on Mark-to-market Accounting	254
	Note 227: Generally Accepted Auditing Standards	256
	Note 228: The Source of Generally Accepted Auditing Standards	257
	Note 229: Audits of Financial Statements Prepared by Issuers	257
	Note 230: Audits of Financial Statements Prepared by	
	Registered Entities	258
	Note 231: Independent Accountants Perform Audits	258
	Note 232: Arthur Andersen LLP	259
	Note 233: Recommendations Relating to Auditors and the	
	Audit Function	259
	Note 234: International Auditing Standards	260
	Note 235: Domestic Applications of International Auditing Standards	260
	Note 236: Judicial Support for Auditor Independence	261
	Note 237: Amendments to Auditor-independence Rules	261
	Note 238: SEC Regulations Relating to Financial Statements	262
	Note 239: Financial Statements Prepared by the Issuers of Securities	262
	Note 240: Financial Statements Prepared by Broker-dealers	263
	Note 241: Financial Statements Prepared by Other Registered Entities	263
	Note 242: Illegal Activities	264
	Note 243: Penalties Relating to Illegal Activities	265
	Note 244: Objectives-oriented Accounting Rules	266
	Note 245: Objectives-oriented Auditing Rules	267
	Note 246: Audit Committees	268
	Note 247: Reporting Broker-dealer Regulatory Capital	269
	Note 248: Calculating Broker-dealer Net Capital	269
	Note 249: Internal Audit	270
	TER 6	
Se	elected Sections from the Financial Regulation Act of 2010	271
	Introduction	271
	Major Section Headings of the Financial Regulation Act	271
	Selected Sections of the Financial Regulation Act	272
	Reports Required by the Financial Regulation Act	273
	TER 7	
Se	ections of Codified Securities Laws	276
	Introduction	276
	Securities Act (15 USC Sections 77a and following)	277
	Trust Indenture Act (15 USC Sections 77aaa and following)	278