Volume 9

Quantitative Methods, Research Design and Computer Applications in Business

Business Administration Reading Lists and Course Outlines

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NOTE TO THE USER

This is the third compilation of the Business Administration series of reading lists and course outlines. It is gratifying that acceptance of the series has warranted a new, completely revised set of volumes.

The intention is to disseminate as quickly and as efficiently as possible information on what is currently being taught, and how it is being taught in leading business schools. It is recognized that there is a trade-off between rapid diffusion and polished appearance. The former has been emphasized. I hope that users of these volumes will agree with this decision, recognizing that nearly all of the outlines and syllabi pertain to courses given within the last year.

These volumes will be useful to both individual teachers and curriculum committees when revising existing courses and creating new ones. They will also be helpful for librarians responsible for acquisitions in the business area. But, as before, there is a less modest goal. Between publication in academic journals and integration into mainstream textbooks, scholarly research passes through the transition stage of classroom exposure. Hopefully, these volumes will facilitate that transition.

From time to time this series will be updated, expanded and revised. Suggestions and submissions of new and updated materials, especially in emerging or unconventional areas, are encouraged and appreciated.

ACKNOWLEDGEMENTS

I thank Mr. Dixon Low, for his very competent research assistance, and my colleagues, Professors Barry Gibbs, Robert Rogow and Bert Schoner, for compilation assistance in their respective areas of expertise. I particularly want to thank Professor John Herzog both for help with the finance volumes and for hours of discussion on past, present and future trends in business education. The cover was designed by the Division of Audiovisual Education, Duke University, and the volumes were printed by Multiprint, Inc., New York.

Richard Schwindt, Simon Fraser University

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Eno River Press, Box 4900, Duke Station, Durham, NC, 27706

ISBN for this volume: 0-88024-121-7 ISBN Eno River Press for this series: 0-88024-127-6 Library of Congress Catalog Number: 90-082700

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UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN College of Commerce and Business Administration

Introduction to Operations Research

Co-ordinator: Charles Blair

Instructors: Geoffrey Dickstein, Don Henson, Brian Upper, Bruce Walkup

This course will deal primarily with theory and applications of linear programming. Each section is taught separately, but all will be using the same schedule. Attendance is expected at all classes. If you miss a lecture, you should sit in on another class to see the material

TEXT: The text for this course is the set of notes available at the Dup-It. *The Compleat Strategyst*, by J. Williams is recommended reading in connection with the last chapter. Chapter 3 of the notes is based on *Linear Programming*, by V. Chvatal. Both books are on reserve at the Undergrad library.

HOMEWORK: There will be six assignments with the grade scale:

4 - understands the material, only a few minor mistakes.

3 - one major mistake or many minor mistakes

2 - you should see your instructor (or, if necessary, one of the other instructors) during office hours.

0 - not turned in.

Even if you can only do one or two of the problems, it is better to turn in a partial assignment than nothing. Rarely, we may give a grade of 1 if we feel the person isn't even trying. We will usually give out answer sheets the day the assignment is collected, so late assignments cannot be accepted. If there is a good excuse for missing an assignment, the average of the scores on other assignments may be used.

It is all right to work with another student on the homework, but you should both do some of the work. A main purpose of the homework is to help you prepare for the tests.

TESTS: There will be two, two-hour tests. Tests will be open book, open notes, partly multiple choice.

GRADES: Each test will be 100 points, and the final examination will be 120 points. The homework total will be multiplied by two and added to the test total to get a total score. This means that each test is about 27% of the grade, the final is 33% and the homework is 13%. A, B, and C grades will each be given to 25-30% of the class. In borderline cases, attendance and class participation may be considered.

UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN College of Commerce and Business Administration

Introduction to Operations Research

Co-ordinator: Charles Blair Instructors: Geoffrey Dickstein, Don Henson, Brian Upper, Bruce Walkup

Schedule of Classes - Fall 1989

Class	Subjects	Reading
1	Operations Research in general. Mathematical form of LPs	1.1 (skim) 1.2, 1.3
2	Product mix (activity and resource) prob- lems. Some common mistakes	2.1, 2.2
3	Overtime and recycling examples. Units.	2.4, 2.5
	NO CLASS SEPTEMBER 5 (TUESDAY)	
4	More formulation examples. Overview of simplex algorithm	2.5, 2.6, 3.1
5	Basic and non-basic variables Entering and leaving variables	3.2, 3.3, 3.4
6	Calculating the dictionaries	3.5
7	Mistakes, unbounded problems	3.6, 4.2, 4.3
8	review	exercises
	FIRST TEST September 25 (MONDAY EVENING) NO CLASSES ON SEPTEMBER 26 or 27	
9	Solving LPs on the computer	Chapter 6
10	Dual Prices, Reduced cost, Upper Limits	7.1, 7.2, 7.3
11	Lower limits. Sensitivity Examples	7.4 7.5 (part)
12	Using the Final Dictionary	7.5 (rest) 7.7
13	Minimax problems and T-3	8.1
14	Other minimax examples	8.2, 8.3
15	Expected values & 2-stage LP	9.1
16	Further 2-stage LP	9.2, 9.3
17	Review	exercises
8	SECOND TEST OCTOBER 30 (MONDAY EVENING) NO CLASSES OCTOBER 31 OR NOVEMBER 1	
-		

Class Schedule (cont.) 10.1 Decision Trees 18 19 Baves' Formula 10.2 20 Decision Trees with Bayes' Formula 10.3 Introduction to Game Theory Mixed Strategy and LP 11.1, 11.2 21 Optimal Strategies on Computer Special Games 11.3, 11.4 22 Games with random outcomes 11.5 23 Multi-stage games 11.6 24 25 Simple Poker Example 11.7.1 Complex Poker Examples 11.7.2 26 remaining probs. and old tests. 27 review

FINAL EXAM

UNIVERSITY OF MICHIGAN

Data Management Systems

Topic

Prof. David Blair

Weeks

Fall 1989

Readings

Required: Coursepack
Data Base Management (2nd edition) McFadden and Hoffer

NOUND	<u> </u>	Kendangs		
INTRODUCTION				
1. September 12	Introduction to Data Mgmt.	Chapters 1, 2, & 3; Nolsn "Future is now" Drucker		
2. September 19	Introduction (contid)	Chapter 6		
TECHNICAL ASPECTS OF DBMS				
3. September 26	Data Dictionaries; Network (CODASYL)	Chapter 10 (pages 353-56) Chapter 11 (pages 382-90) Chapters 7,8, & 13		
4. October 3	Relational Systems	Chapter 14		
5. October 10	DB2	Codd		
6. October 17	SQL/Query By Example			
MANAGEMENT OF DBM	ıs			
7. October 24	Organizational response to the DBMS	Chapter 10 Both Nolan articles		
8. October 31	Organizational response (cont'd)	Benbaset, et. al.		
9. November 7	MIDTERM			
MANAGEMENT OF ILL	-STRUCTURED DATA			
November 9	Information Retrieval	Blair "The Management of. Blair "The Data-Document (pages 369-72)		
		Gordon		
10. November 14	The problem of measuring system effectiveness	Blair and Maron		
11. November 21	Design Priorities in IR	Blair "An Extended"		
12. November 28	Current Information retrieval systems	Blair "An Extended"; Stanfill; Flores; Malone		
13. December 5	Advanced DBMS topics: Data Base Machines Distributed Data Bases Natural Language Front End 4th Generation Languages	Chapter 16		

etc.

UNIVERSITY OF MICHIGAN

Data Management Systems

Prof. David Blair

Fall 1989

Course Pack Citations:

- Benbasat, Izak, et.al. "A Critique of the Stage Hypothesis: Theory and Empirical Evidence", Communications of the ACM, Vol. 27, May, 1984, No 5, pp. 476-485.
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