

Xiaotie Deng  
Fan Chung Graham (Eds.)

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# Internet and Network Economics

Third International Workshop, WINE 2007  
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Proceedings



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**Volume Editors**

Xiaotie Deng  
City University of Hong Kong  
Department of Computer Science  
Tat Chee Avenue, Kowloon, Hong Kong, China  
E-mail: csdeng@cityu.edu.hk

Fan Chung Graham  
University of California at San Diego  
Department of Mathematics  
La Jolla, CA 92093-0112, USA  
E-mail: fan@ucsd.edu

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# Preface

The Workshop on Internet and Network Economics (WINE 2007), held December 12–14, 2007 at San Diego for its third edition, provided a forum for researchers from different disciplines to communicate their research works in this emerging field.

We had four plenary speakers: Kenneth Arrow, Herbert Scarf, Vijay Vazirani, and Christos Papadimitriou, speaking on economic equilibrium and its history, its solution methodologies (the simplicial structure method and the primal dual method), as well as the computation of Nash equilibrium.

This final program included 61 peer-reviewed papers covering topics including equilibrium, information market, sponsored auction, network economics, mechanism design, social networks, advertisement pricing, computational general equilibrium, network games, algorithms and complexity for games.

December 2007

Xiaotie Deng  
Fan Chung Graham

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# Getting to Economic Equilibrium: A Problem and Its History

## (Abstract)

Kenneth J. Arrow

Economics Department, Stanford University

The very concept of equilibrium, economic or otherwise, presupposes a dynamic system which determines change as a function of state variables. An equilibrium is a vector of state variables for which no change occurs. In economics, this is interpreted as a set of quantities and prices for which there is no incentive on anyone's part to change. The dynamics runs in terms of profit opportunities or incentives to outbid others for scarce commodities or for market opportunities. The idea that traders will respond to profit opportunities by increasing their activities and by, doing so, tend to wipe them out must have been recognized whenever there was trade. A 12th century rabbinical commentary argues that if someone charges "too high a price", others will offer the good at a lower price and thereby bring it down. Somewhat more systematic discussions of economic equilibrium are to be found in the founders of modern economic theory, Adam Smith and David Ricardo. Smith's principal emphasis was on the flow of capital from low-profit to high-opportunities, leading to a zero-profit equilibrium. Ricardo added the adjustment of population to wages and the setting of rents on scarce land.

The true complexity of the adjustment processes was not grasped until the formulation of general equilibrium theory. This introduced a formal element, the formulation of the market in terms of supply and demand, and an empirical element, the influence of the price on one market on the supplies and demands in other markets. Léon Walras recognized the need for an argument for stability (convergence of the dynamic system to an equilibrium ([8], pp. 84-86, 90-91, 105-106, 169-172, 243-254 and 284-295). He assumed crucially that the price for any given commodity increases proportionately to the difference between supply and demand on that market and used essentially a Gauss-Seidel argument, implicitly imposing the condition of a dominant diagonal on the excess demand functions. Walras introduced the term, "tatonnement" for the dynamic system, a term which has become standard. Despite casual references (e.g., Vilfredo Pareto's analogy between the market and the computer [5], pp. 233-234), the stability question was not addressed again until the magisterial work of John R. Hicks in 1939 [3]. In part by criticizing Hicks, Paul Samuelson (1941[6]) gave perhaps the first explicit formulation of a dynamic system based on supply and demand whose equilibrium was the competitive equilibrium. A subsequent literature (Metzler [4], Arrow, Block, and Hurwicz [2,1]) gave various sufficient conditions for the Samuelson system to be stable. These results could be used, when the conditions held, to actually calculate general equilibria. What started

as a description of the economy could also be regarded as a way of computing its outcome. As computing power became available, this became a practicable possibility. However, Scarf (1960)[7] showed by example that the tatonnement process did not necessarily converge.

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