PRINCIPLES OF FINANCE

THIRD EDITION



ROBERT W. KOLB & RICARDO J. RODRIGUEZ

Principles of Finance Third Edition

Robert W. Kolb Ricardo J. Rodríguez



Copyright © Kolb Publishing Company, Inc., 1995 Copyright © Blackwell Publishers Ltd, 1996

First published 1995 First published by Blackwell Publishers Ltd 1996

Blackwell Publishers Ltd 108 Cowley Road Oxford OX4 1JF UK

Blackwell Publishers Inc. 238 Main Street Cambridge, Massachusetts 02142 USA

All rights reserved. Except for the quotation of short passages for the purposes of criticism and review, no part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, without the prior permission of the publisher.

Except in the United States of America, this book is sold subject to the condition that it shall not, by way of trade or otherwise, be lent, re-sold, hired out, or otherwise circulated without the publisher's prior consent in any form of binding or cover other than that in which it is published and without a similar condition including this condition being imposed on the subsequent purchaser.

British Library Cataloguing in Publication Data
A CIP catalogue record for this book is available from the British Library.

Library of Congress Cataloging-in-Publication Data Library of Congress Catalog Card Number 94-78776

ISBN 1-878975-56-0

Printed in Great Britain by Athenaeum Press Ltd, Gateshead, Tyne & Wear

Preface

Principles of Finance, Third Edition, is intended for a beginning course in finance. The text approaches the three traditional divisions of finance—corporate finance, investments, and financial institutions—by employing the twin concepts of value maximization and the risk/expected return trade—off throughout. One of the main innovations of the text is to provide a synoptic and integrated view of the various sub-disciplines of finance, while stressing their inter-relationships. Usually corporate finance texts cover financial instruments and markets in such a desultory manner as to leave introductory students thinking that the principles of finance apply to firms only. By giving financial instruments and investments separate and more extended treatment, this text helps the student better appreciate the central concepts of finance that unite its sub–disciplines. This orientation toward the finance function contrasts with accounting orientations toward the subject matter.

Pedagogical Features of the Text

Throughout the text, three ideas are always kept in view:

- ◆ The goal of financial management is to maximize shareholder wealth.
- The financial manager confronts persistent trade-offs in attempting to maximize shareholder wealth.
- Finance is best understood by stressing how corporate finance, investments, and financial institutions and markets form a triad of mutually supporting sub-disciplines.

As a learning vehicle, *Principles of Finance, Third Edition*, adopts a comprehensive approach and includes:

- ♦ the text
- ♦ a Student Resource Manual and Software Guide
- an extensive selection of computer programs and exercises designed to enhance the learning of finance.

These elements are fully integrated, and they are designed to be mutually supportive.

The Student Resource Manual

This 500-page book is an integral part of the *Principles of Finance* learning package. For each chapter, the manual includes a detailed outline of the chapter contents, numerous multiple-choice study questions, and a review of the chapter's key terms and concepts. In addition, there are study questions and problems with answers and solutions for all of chapters.

Software

As an integral part of the entire learning package, *Principles of Finance* includes three different types of software. Most finance texts do not include software. Of those texts accompanied by software, the software is generally an afterthought. In many instances, the software is not specific to the text and it lacks instructions.

Principles of Finance is different; it includes three dramatically different computer and software resources to aid in learning finance. Principles of Finance, Third Edition, includes REALDATA—a comprehensive resource of real—world data and more than 100 computer exercises that employ the data. Second, the book contains the latest version of the Finanter software that accompanied earlier editions. The third program is STUDY!, which is essentially a study guide and self-testing program on a disk. Each of these programs is discussed fully in the software instructions portion of the Student Resource Manual.

REALDATA. REALDATA consists of approximately 700 time series of real—world financial and economic data. The types of data range from money supply figures, to interest rate series, to stock returns data, to mutual fund indexes, to price indexes, and beyond. These data are contained in 36 spreadsheet files. The instructions in the *Student Resource Manual* present definitions of each series so that students can find a particular variable easily. The *Student Resource Manual* also contains more than 100 computer exercises using the data provided. For example, one exercise might ask a student to find and interpret the beta of Apple Computer. Another exercise might ask students to investigate trends in the issuance of stocks and bonds by major corporations. These exercises are keyed to particular chapters of *Principles of Finance* so that students may solve the exercises to build their knowledge of particular concepts they are studying. We have used *REALDATA* in our classes and have found it to be a powerful tool for helping students extend their understanding.

Finmaster. Finmaster, which accompanied earlier editions of this text, has been revised to accompany this third edition. The program contains 18 modules that cover the gamut of the introductory finance course, including: the time value of money, capital budgeting, cash budgets, financial ratios, bond analysis, the dividend valuation model, portfolio diversification, regression analysis, and statistical analysis.

Where appropriate, each module includes a graphics feature. For example, it is very easy to use *Finmaster* to explore how changing an assumption in a capital budgeting problem will affect the net present value of the project. *Finmaster* can

graph this changing relationship with ease. The user can save and recall data sets for further analysis. *Finmaster* can save its graphs to a PCX file for printing by most standard word processing programs. In sum, *Finmaster* has become a proven software support item, and this new version includes a number of important improvements and enhancements.

STUDY! The program STUDY! includes a bank of multiple—choice questions created specifically for *Principles of Finance, Third Edition*. The student begins the program by selecting any combination of chapters for study. The program loads all available questions for those chapters in a random order and begins to present them to the student. If the student answers correctly, the program updates the student's score on screen and moves to the next question. If the student's answer is wrong, the program gives the correct answer and updates the score. By using the STUDY! program, students can cover all of the essential conceptual issues in any set of chapters that they choose.

The Instructor's Package

Principles of Finance, Third Edition, is supplemented by a complete instructional package. We believe it is the best package to accompany any text. It includes four elements.

- ♦ Instructor's Manual and Test Bank
- ♦ Computerized Test Bank
- ♦ Transparency Masters of tables and figures
- Lecture Notes presented as transparency masters

The Instructor's Manual and Test Bank contains answers and solutions to all end-of-chapter questions and problems, including solutions to all *REALDATA* exercises. It also contains a multiple-choice test bank. The Computerized Test Bank is prepared for IBM-PC type computers. It consists of files of multiple-choice questions for each chapter. (These are the same questions printed in the Instructor's Manual and Test Bank.) The Test Bank questions are presented in WordPerfect files. This approach allows the instructor to use his or her familiar word processing software and avoids the need for learning a specialized test-generating software package.

The Instructor's Package also includes a comprehensive set of Transparency Masters of tables and figures from the text. In addition, the Instructor's Package provides a comprehensive set of Lecture Notes to cover all of the key topics in the text. These are presented in large type, so they can be used as easy—to—see lecture notes, or they can be used as transparency masters for outlines of lecture topics.

Organization of the Text

Principles of Finance, Third Edition, is organized to reflect its integrative character. The text begins with a discussion of money in Part One, arguing that it is a primary

concern with money that distinguishes finance from the broader field of economics and from other business disciplines. This approach brings the time value of money into dramatic relief very early in the text. The time value of money concepts are given a more extensive treatment than found in most other finance texts.

Part Two provides a basic overview of the operation of the firm against the background of financial intermediation and the capital markets. This part concludes with Chapter 8, The Corporation and the Acquisition of Funds, which provides an introduction to the key function of the financial manager in a corporation—capital budgeting. The entire section paves the way for a more coherent understanding of security valuation.

Part Three, Security Valuation and Capital Market Theory, explores the way in which the market will value the securities issued by the corporation. In addition, the discussion of security valuation, portfolio construction, and capital market is much more complete than one finds in most corporate finance texts. This more conceptual approach allows the students a richer understanding of the interaction between the market's assessment of the firm's securities and the employment of those funds.

Part Four is devoted to capital budgeting and corporate financing. Chapter 14 presents the basics of capital budgeting against the principles of security valuation. Chapter 15 brings risk more forcefully into consideration, as it draws on the richer exposition of risk and capital market theory that was developed in Part Three. Chapter 16 analyzes both operating and financial leverage and their effect on risk. Chapters 17 and 18 provide separate, but parallel, treatments of capital structure and dividends with close attention to the Miller and Modigliani irrelevance propositions. Chapters 19 and 20 conclude Part Four with a discussion of leasing and mergers, these topics being presented as extensions of the investment and financing decisions that are analyzed in a value maximization framework.

Part Five, Financial Derivatives and Risk Management, provides the most complete treatment of this area in any beginning finance text. Chapters 21–23 focus on the futures, options, and swaps markets, respectively. Chapter 24 provides an introduction to financial engineering, including a discussion of synthetic securities and portfolio insurance.

Part Six, Special Topics in Corporate Financial Management, leads off with Chapter 25, International Financial Management. This chapter includes a discussion of exchange rates, including interest rate and purchasing power parity. The chapter culminates with a treatment of hedging currency risk and international capital budgeting. The text concludes with Chapters 26–30, which are dedicated to traditional short–term financing concepts. Chapters 26 and 27 address financial analysis and financial planning. Chapter 28, Inventory and Cash Management, examines standard models of inventory management and the chapter applies these inventory models to the management of cash balances. Chapter 29 focuses on Accounts Receivables Management, while Chapter 30 discusses short–term financing vehicles.

Acknowledgments

Writing the textbook was only one step in the complex process of bringing *Principles of Finance, Third Edition,* to life. Many colleagues have contributed greatly by reading and commenting on various sections of the book. We have benefitted from the comments and criticisms provided by the following colleagues: Farhad F. Ghannadian, Mercer University; Michael Gombola, Drexel University; Peter Gomori, St. Francis College; Simon Hakim, Temple University; Thomas Herring, Jarvis Christian College; Surendra K. Mansinghka, San Francisco State University; Robert W. McLeod, The University of Alabama; Clair N. McRostie, Gustavus Adolphus College; Reza Rahgozar, University of Wisconsin—River Falls; Murli Rajan, University of Scranton; K. Ramakrishnan, Hofstra University; Bernard Rose, Rocky Mountain College; Charles W. Strang, Western New Mexico University; Howard R. Whitney, Franklin University.

Here at Kolb Publishing, we would like to thank Adam Carlin, who worked long and hard to improve the *Student Resource Manual*, the *Instructor's Manual*, and the accuracy of the text. Randy Ferrer and Eugene Istchenko independently solved all of the *REALDATA* exercises to ensure the accuracy of the solutions in the *Instructor's Manual*. Kateri Davis managed the production process, and Amy Corbett assisted in the typesetting of the ancillaries. Evelyn Gosnell prepared the computer–drawn graphics for the entire text. Andrea Coens edited the text and all of the ancillaries, and Sandy Schroeder prepared the index. Joe Rodríguez designed the cover. Brian Wilson of Ryder Systems prepared much of the *REALDATA* material. The cover photograph shows chairs awaiting graduates for an outdoor graduation ceremony at Emory University.

As the long list of acknowledgments indicates, preparing a package such as *Principles of Finance, Third Edition*, involves many steps and the efforts of many contributors. We are indebted to all of them, for without their efforts this new edition would never have seen the light of day.

Robert W. Kolb Ricardo J. Rodríguez University of Miami

Contents

PART ONE

Money		1
CHAPTER	ONE	
	Introduction Overview 3	3
	The Subject Matter of Finance 3 Real and Financial Assets and the Finance Discipline Financial Institutions and Markets 4	
	Central Concepts of Finance 6 The Time Value of Money 6 The Relationship Between Risk and Expected Return 7 Benefits of a Knowledge of Finance 10	4
	Careers in Finance 10 Finance for the Non–Financial Manager 11 Financial Concepts and Personal Financial Decisions 12 Summary 12 Questions 12	L
CHAPTER	тwо	
	Money in the Economy Overview 13	13
	An Economy with No Exchange 13 An Exchange Economy without Money 16 A Money Economy 17	
	Money and Financial Investment 17 Financial Markets and the Transformation of the Initial Endowment	ent 19

İχ

	Investment and Borrowing/Real Investment 30 Summary 30 Questions 30 Problems 31 Suggested REALDATA Exercises 31	
R	THREE	
	The Time Value of Money: Single Payments Overview 32 Simple Interest 32 Compound Interest 33 Present Value and Future Value 34 Future Value and the Frequency of Compounding 35 The Effective Rate of Interest 37 Future Value Tables 38 Present Value 39 Present Value Tables 40 Solving for an Unknown Interest Rate 41 Solving for the Number of Periods 42 Summary 43 Questions 44 Problems 44 Suggested REALDATA Exercises 48	32
R	FOUR	
	The Time Value of Money: Series of Payments Overview 49 Perpetuities 49 Annuities 50 The Present Value of an Annuity 51 The Future Value of an Annuity 54 Solving for an Unknown Interest Rate 56 Solving for an Unknown Annuity Payment 58 The Number of Periods of an Annuity 59 Valuing an Annuity Due 61 The Present Value of a Growing Perpetuity 62	49

22

28

29

29

26

Real Investment and Diminishing Profits

No Financial Market/No Real Investment

Investment/No Borrowing/No Real Investment

Investment and Borrowing/No Real Investment

Real and Financial Investment

CHAPTE

CHAPTE

X

	Summary 66 Questions 66 Problems 67	
	o siness Environment nancial Intermediation	71
CHAPTER	FIVE	
	Forms of Business Organization and the Tax Environment Overview 73 Forms of Business Organization 73 Sole Proprietorship 73 Partnership 74 The Corporation 75 Taxes 79 Individual Tax Rates 79 Corporate Tax Rates 80 Depreciation 80 Capital Gains and Losses 83 Taxes on the Firm's Securities 83 The New Spirit in Tax Policy 83 Summary 84 Questions 84 Problems 84 Suggested REALDATA Exercises 85	73
CHAPTER	SIX	
	The Role of Financial Intermediaries Overview 86 Intermediaries in the Economy 86 Types of Intermediation 87 Size Intermediation 88 Maturity and Liquidity Intermediation 89 Risk Intermediation and Risk Pooling 89 Information Intermediation 90 Diversification 91	86

The Present Value of a Growing Annuity Summary 66

63

χi

	Depository Institutions 93 Pension Funds 97 Insurance Companies 98 Investment Companies 98 Money Market Mutual Funds 100 Summary 101 Questions 101 Suggested REALDATA Exercises 102	
CHAPTER	SEVEN	
CHAPTER	The Money and Capital Markets Overview 103 Security Returns 103 The Money Market 104 Available Money Market Instruments 105 Risks in Marketable Securities 108 Yield Relationships in the Money Market 108 The Bond Market in the United States 109 The Market for U.S. Government Bonds 109 Treasury Debt 112 The Corporate Bond Market 112 The Municipal Bond Market 114 The Bond Contract 116 The Market for Common Stock 117 Common Stock Rights and Responsibilities 118 Organization of the Stock Market: The Secondary Market 119 Margin Trading and Short Sales 122 Market Indexes 124 Summary 125 Questions 126 Suggested REALDATA Exercises 127	103
CHAPIER	EIGHI	

The Corporation and the Acquisition of Funds

129

129

128

128

The Cost-Benefit Principle of Value Creation

Overview

The Goal of the Firm

Maximize Size

128

91

93

The Intermediary as a Business

Types of Financial Intermediaries

Disintermediation

•	•••
Preferred Stock 161 Advantages and Disadvantages of Financing with Preferred Stock The Valuation of Preferred Stock 163 Common Stock 163 Benefits and Costs of Common Stock Ownership 163	162
Stock Valuation Overview 161	161
CHAPTER TEN	
Bonds Overview 145 Corporate Bonds 145 Bond Valuation 147 Pure Discount Bonds 147 Coupon Bonds 150 The Approximate Yield to Maturity Formula 151 Important Bond Relationships 152 Bond Risk and the Cost of Debt 154 The Yield Curve and Forward Rates 155 Corporate Bond Quotations 156 Summary 156 Questions 158 Problems 158 Suggested REALDATA Exercises 160	145
PART THREE Security Valuation and Capital Market Theory CHAPTER NINE	143
Maximize the Stock Price 130 The Finance Function in the Firm 131 Acquisition and Employment of Funds 132 The Issuance of New Securities 132 The Primary Market: Size and Scope 133 The Process of Issuing Securities 134 The Investment Banker as Consultant 134 Summary 140 Questions 140 Suggested REALDATA Exercises 141	

Maximize Accounting Profits 130

xiii

Stock valuation 100	
The Dividend Valuation Model and Capital Gains	167
The Indefinite Future of Dividends 168	
The Dividend Valuation Model and Irregular Dividend	Patterns 170
The Dividend Valuation Model and Earnings 171	
Common Stock Quotations 172	
Risk and the Required Rate of Return 174	
Summary 176	
Questions 176	
Problems 177	
Suggested REALDATA Exercises 179	
erenen	
ELEVEN	
Risk and the Required Rate of Return	180
Overview 180	
Principles of Risk and Return 180	
Expected Return 180	
Variance and Standard Deviation 182	
Covariance 185	
Correlation Coefficient 187	
Rick and Return in the New York Stock Eychange 188	

189

190

192

Two-Asset Risky Portfolios 191
The Expected Return of a Two-Asset Risky Portfolio
The Risk of a Two-Asset Portfolio 192

The Risk of a Two–Asset Portfolio 192 Risk, Covariance, and Correlation 193

Multiple-Asset Portfolios 197

Principles of Portfolio Analysis

The Goals of Investing
Risk/Expected Return Space

The Dramatic Effects of Diversification 199
The Efficient Set and the Efficient Frontier 202

Summary 203 Questions 203 Problems 205

Ct - -1. W-1 -- tion

166

Suggested REALDATA Exercises 206

CHAPTER TWELVE

CHAPTER

The Market Price of Risk Overview 207

Introduction of the Risk–Free Asset Choosing the Best Risky Portfolio 209

Borrowing and Lending 210	
The Market Portfolio and the Separation Theorem	214
The Capital Market Line 215	
Risk and Expected Returns for Individual Securities	216
Beta 216	
Beta and the Characteristic Line 219	
The Expected Return of a Security 220	
The Security Market Line 221	
The Capital Market Line and the Security Market Line	223
Summary 223	
Questions 224	
Problems 225	
Suggested REALDATA Exercises 227	

Efficient Markets and the

CHAPTER THIRTEEN

Capital Asset Pricing Model	228
Overview 228	
The Efficient Markets Hypothesis 229	
Weak Form Efficiency 230	
Semi–Strong Form Efficiency 230	
Strong Form Efficiency 230	
Relationships Among the Three Forms of Market Efficiency 231	
The Practical Consequences of the EMH 232	
The Connection Between the CAPM and the Efficient Markets Hypothesis	233
Performance Measurement and Beating the Market 235	
The Random Walk Hypothesis and Market Efficiency 236	
Tests of Efficient Markets and Pricing Models 240	
Tests of Technical Trading Rules 240	
Tests of the Semi-Strong Form of Market Efficiency 248	
Tests of the Strong Form of Market Efficiency 253	
Summary 254	
Challenges to the Capital Asset Pricing Model 254	
Roll's Critique 255	
Arbitrage Pricing Theory 255	
Summary 256	
Questions 256	
Suggested REALDATA Exercises 257	

PART FOUR

The Firm's Investment and Financing Decision

259

261

CHAPTER FOURTEEN

Capital Budgeting

Overview 261

The Net Present Value Technique 261

The Internal Rate of Return 263

The NPV Profile 263

The Payback Period 265

The Discounted Payback Period 266

The Profitability Index 268

Accounting-Based Profitability Measures 269

Identifying Cash Flows 269

Investment Costs 269

Incremental Cash Flows 271

Calculating the Net Present Value 273

Case Example: The Yuppie Nougat Project 273

Summary 277 Questions 278

Problems 279

CHAPTER FIFTEEN

Special Problems in Capital Budgeting

284

Overview 284

Mutually Exclusive Projects 285

Capital Rationing 287

The Machine Replacement Decision 289

Machine Replacement and the Equivalent Annuity Method 291

Projects with Different Lives 292

IRR Complications 294

Projects with Multiple IRRs 294

Projects with No IRR 296

Summary 298

Questions 298

Problems 299

	Leverage and Risk Overview 302 Breakeven Analysis 302 Discounted Breakeven Analysis 307 Operating Leverage and the Variability of EBIT 309 Financial Leverage and the Variability of EPS 311 Total Leverage 315 Summary 316 Questions 316 Problems 317	302
CHAPTER	SEVENTEEN	
	Capital Structure	320
	Overview 320 Capital Structure in a World of Perfect Capital Markets and No Taxes The Investor and Homemade Leverage 321 Unwinding Firm Leverage 323 Capital Structure in the Real World 324 Capital Structure, Risk, and Financial Distress 326 Leverage and the Firm's Cost of Capital 329 Derivation of the WACC Formula 329 The NPV and the WACC: An Example 331 Capital Structure Practices 332 Summary 333 Questions 334 Problems 335	320
CHAPTER	EIGHTEEN	
	Dividend Policy Overview 337 Dividends in a World of Zero Taxes and Perfect Markets 337 Dividends in a World of Taxes and Transaction Costs 341 The Firm's Transaction Costs 341	337

341

342

343

342

343

XVII

The Shareholder's Income Tax

Other Constraints on Dividend Policy

Dividend Clienteles

The Shareholder's Transaction Costs

The Residual Theory of Dividends

342

Dividend Management with Costly Information