## Oshagbemi LEADERSHIP MANAGEMENT UNIVERSITIES



de Gruyter

182

Titus Oshagbemi

# Leadership and Management in Universities Britain and Nigeria





Walter de Gruyter · Berlin · New York 1988

Dr. Titus A. Oshagbemi Senior Lecturer and Acting Head Department of Management Studies University of Jos, Nigeria

#### Library of Congress Cataloging in Publication Data

Oshagbemi, T. A. (Titus A.)

Leadership and management in universities: Britain and Nigeria /

Titus A. Oshagbemi.

p. cm. – (De Gruyter studies in organization: 14)

Originally presented as the author's thesis (doctoral).

Bibliography: p.

Includes index.

ISBN 0-89925-426-8 (U.S.)

1. Universities and colleges--Great Britain--Administration--Case

studies. 2. Universities and colleges--Nigeria--Administration--Case

stuides. 3. College administrators--Great Britain--Case

studies. 4. College administrators--Nigeria--Case studies.

I. Title. II. Series.

LB2341.8.G7084 1988

378.41--dc 19

88-29749 CIP

#### Deutsche Bibliothek Cataloging in Publication Data

#### Oshagbemi, Titus:

Leadership and management in universities: Britain and Nigeria /

Titus Oshagbemi. - Berlin; New York: de Gruyter, 1989

(De Gruyter studies in organization; 14)

Zugl.: Bradford, Univ., Diss.

ISBN 3-11-011514-X

NE: GT

Copyright © 1988 by Walter de Gruyter & Co., Berlin 30.

All rights reserved, including those of translation into foreign languages. No part of this book may be reproduced in any form - by photoprint, microfilm, or any other means nor transmitted nor translated into a machine language without written permission from the publisher.

Typesetting: Asco Trade Typsetting, Hongkong. - Printing: Gerike GmbH, Berlin. - Binding: D. Mikolai, Berlin. - Cover Design: Hansbernd Lindemann, Berlin. - Printed in Germany. Oshagbemi: Leadership and Management in Universities Britain and Nigeria

## de Gruyter Studies in Organization

An international series by internationally known authors presenting current fields of research in organization.

Organizing and organizations are substantial pre-requisites for the viability and future developments of society. Their study and comprehension are indispensable to the quality of human life. Therefore, the series aims to:

- offer to the specialist work material in form of the most important and current problems, methods and results:
- give interested readers access to different subject areas;
- provide aids for decisions on contemporary problems and stimulate ideas.

The series will include monographs, collections of contributed papers, and handbooks.

Editorial Board: Michael Aiken, USA (Univ. of Wisconsin) – Franco Ferraresi, Italy (Univ. Torino) – David J. Hickson, GB (Univ. Bradford) – Alfred Kieser, FRG (Univ. Mannheim) – Cornelis J. Lammers, Netherlands (Univ. Leiden) – Johan Olsen, Norway (Univ. Bergen) – Jean-Claude Thoenig, France (INSEAD, Fontainebleau)

#### **Preface**

This is an exploratory study designed to identify ways in which universities could improve their management policies and practices through an examination of the job characteristics and perceptions of their academic leaders. The impetus for the research arose from the concern to provide ways of enhancing university performance, a need arising from the increasing environmental turbulence which universities experience and which manifests itself in the shortage of funds, increased governmental intervention in their internal activities, public criticisms, and the alleged mediocre performance by the universities. Universities in most countries seem to be experiencing zero-growth or decline conditions with the resultant need for new and better management capabilities. This is especially so as the experiences of many academic leaders seem to be limited to the expansion era which is a sharp contrast to the current situation of stagnation and recession.

The central hypothesis is that academic leaders spend most of their time on administration and management and not on research or teaching as the public impression seems to be. Given that the hypothesis is true, and considering the important administrative and management positions which academic leaders occupy in the university organizational structure and decision processes, especially their policy formulation function, it becomes expedient that academic leaders be adequately equipped to perform their administrative and management duties better. There were a number of research questions which the project concerned itself with. For example, there was the desire to find out the extent to which academic leaders know the nature of their jobs and whether cultural differences affect the nature of these jobs significantly. Answers to these and other related questions are relevant to exploring measures designed to make the universities more effective.

Employing multiple research methodologies, and collecting data from both Nigerian and the British Universities, the study proceeded to test the central hypothesis and to answer its many research questions. This involved using, in part, appropriate computer-based statistical techniques such as cluster analytical procedures. The findings of the research confirm the central hypothesis and reveal that academic leaders spend about half of their working time on administration and management, spending on the average more time on this activity than on the combined research, teaching, and consulting functions. It is also revealed, that academic leaders are poor estimators of how they spend their time and that British and Nigerian academic leaders' jobs are roughly similar. Before the summary and conclusions, the book examine important issues, such as the selection and training of academic leaders, which directly affect academic leadership and management practices, and ends by highlighting the theoretical as well as the practical implications and applications of the study.

This book is addressed to all academics and to all those people, including government officials, who are connected with or interested in improving the performance of higher education. The book is also aimed at students of management and organizational behaviour who are interested in the problems and challenges of improving managerial performance in organizations. As the focus of the book is on managerial work, it is directed at practising managers in both the public and private industries. Finally, the book is recommended to researchers in the social and behavioural sciences who may find the methodological approach particularly useful.

The research which led to the writing of this book was initially reported in the authors doctoral thesis. From the pilot and data gathering stages, several individuals contacted me and indicated their interest in obtaining a copy of the finished work. This, in addition to the important issues raised, has encouraged me to make the report of the thesis available in a book form to a wider audience.

I received various forms of assistance and encouragement from many people when writing the original thesis. These people include Dr. John Sharp, Dr. Nasir Hussain, Dr. Geoff Mallory, Prof. J.C. Higgins, Dr. Graham Hooley, Dr. Barnabas Agbonifoh, Mr. Bamidele Adepoju, Prof. Peter Buckley, Dr. Jim Lynch, Mr. Yakubu Isa, Mr. Joshua Omuya, Prof. David Hickson, and the members of the Human Resources Research Group, University of Bradford Management Centre. I continue to be grateful to them all. However, I would like to distinguish Dr. Peter Wright who supervised the doctoral work and offered invaluable suggestions.

I would also like to mention my appreciation to the academic leaders who responded to the survey including the pilot work, and especially those who completed the diaries over a duration of one week. Similarly, I thank the University of Jos for granting me leave of absence from work during the period when I worked on the initial project. Finally, I am indebted to my wife for her moral and practical support which facilitated the preparation and the completion of this book.

Jos, August 1988

T.A. Oshagbemi

### **Contents**

List of Ta	ables and Figures	XV
Chapter	1: Introduction	1
1.1	Introduction	1
1.2	Background to the Study	2
1.3	Aims and Objectives of Research	5
1.4	Summary of the Chapters	7
1.5	Notes and References	8
Chapter	2: Nigerian and British Universities—an Overview.	9
2.1	Introduction	9
2.2	Nigerian Universities—Structure and Management	10
2.2.1	Structure	11
2.2.2	Management System	12
2.2.3	Selection and Development of Academic Leaders	13
2.2.4	What Academic Leaders Do	14
2.3	Problems and Challenges  Relevance  Government Interference	14
2.3.1	Relevance	14
2.3.2	Government Interference	16
2.3.3	Proliferation	18
2.3.3.1	Proliferation	18
2.3.3.2	Enrolment	18
2.3.3.3	Implications	19
2.3.4	Management	21
2.3.4.1	Finance	22
2.3.4.2	General Administration	23
2.3.4.3	Human Problems	24
2.3.5	Leadership	24
2.4	British Universities	25
2.5	Notes and References	27

v	Content

Chapter	3: Managerial Jobs	31
3.1	Introduction	31
3.2	Classical Views	32
3.3	Work-Activity Studies	34
3.3.1	Origins	34
3.3.2	Subsequent Diary Studies	37
3.3.3	Observational Studies	40
3.4	Other Studies	43
3.5	Summary of Replicated Findings	45
3.6	Studies of the Academic Leaders' Jobs	46
3.7	Methods Used to Study Managerial Jobs	48
3.7.1	Multiple Research Methodology	50
3.8	Summary and Conclusions	50
3.9	Notes and References	52
		32
Chapter	4: Research Design and Methodology	57
4.1	Introduction	57
4.2	Definition of the Academic Leader	58
4.3	Designing the Research Instruments	58
4.4	Sample Selection, Distribution, and Responses	61
4.5	Data Analyses Methodology	62
4.6	Notes and References	64
		01
Chapter :	5: The Nature of the Academic Leaders' Jobs I	67
5.1	Introduction	67
5.2	How Long Academic Leaders Work	67
5.3	Activities—What Academic Leaders Do	73
5.3.1	Deskwork	73
5.3.2	Scheduled Meetings	74
5.3.3	Unscheduled Meetings	76
5.3.4		
5.3.4	Telephoning	76
5.3.3 5.4	Other Activities	78
5.4.1	The Subject Matter of Academic Leaders' Jobs	78
5.4.1	Teaching	78
5.4.2	Researching	79 70
and the same	Consulting	79
5.4.4 5.4.5	Administration and Management	81
747	Personal	27

	Contents	XI
5.5 5.5.1 5.5.2 5.5.3 5.5.4 5.6 5.7 5.8	Where Academic Leaders Perform Their Jobs Own Office	82 83 84 84 85 86 89
Chapter	6: The Nature of the Academic Leaders' Jobs II	91
5.1 6.2	Introduction	91 91
6.2.1	Students	91
6.2.2	Colleagues	92
6.2.3	Administrative Staff	93
6.2.4	Non-Members of the University	93
6.3	Contacts with People II: Numbers	94
6.3.1	Time Alone	95
6.3.2	Time with Others	97
6.4	Fleeting Contacts	98
6.5	Job Fragmentation	100
6.6	Job Variety	103
6.7	Summary	105
6.8	Conclusions on the Job Characteristics of Academic	
	Leaders	105
6.9	Notes	106
Chapter	7: Job Profiles of Academic Leaders	107
7.1	Introduction	107
7.2	The Criteria Used for Classification	108
7.3	The Methodology Employed	109
7.4	The Groups of Academic Leaders	110
7.4.1	Administrators Type 1	110
7.4.2	Administrators Type 2	111
7.4.3	Educational Leaders Type 1	112
7.4.4	Educational Leaders Type 2	112
7.4.5	Research Leaders	113
7.5	Comparisons of the Groups of Academic Leaders	114

• •	<b>~</b>	
X11	Contents	

7.6	Summary	118
7.7	Implications of the Groupings of Academic Leaders	119
7.8	Notes and References	122
Chapter	8: The Perceptions of Academic Leaders	123
8.1	Introduction	123
8.2	Academic Leaders' Perceptions of how They Spend	124
	Their Time	
8.2.1	How Long Academic Leaders Work	124
8.2.2	Where Academic Leaders Spend Their Time	127
8.2.3	With Whom Do Academic Leaders Spend Their	
	Time?	128
8.2.4	What Academic Leaders Do	129
8.2.5	The Average Activity Duration of Academic Leaders	130
8.3	Comments on Academics' Perceptions of how They	
	Spend Their Time	130
8.4	Industrial Managers' Perceptions of how They Spend	
	Their Time	131
8.5	Academic Leaders' Perceptions of Aspects of Their	
	Jobs	131
8.5.1	The Overall Picture of the Academic Leaders'	
	Ratings	132
8.5.2	Cultural Differences	132
8.5.3	Comparison by Job Area	135
8.5.4	Comparison Between Jobs	139
8.5.5	Comparison by Dimension	140
8.6	Summary	142
8.7	Implications of the Perceptions of Academic Leaders	144
8.8	Notes and References	145
Chapter	9: The Selection, Training, and Management	
	Development of Academic Leaders	147
9.1 -	Introduction	147
9.2	What Are Universities For?	148
9.2.1	Models of University Purpose	148
9.2.1.1	The Teaching Model	148
9.2.1.2	The Vocational Model	149
9.2.1.3	The Research Model	149

	Contents	X111
9.2.1.4	The Societal Model	150
9.2.2	A Unifying Model of University Purpose	150
9.2.3	The Goals of Complex Organizations	152
9.2.4	Empirical Verification of University Goals	152
9.3	Problems of University Administration and	
	Management	154
9.3.1	Academic Shortages	154
9.3.2	Dwindling Resources	155
9.3.3	Excessive Work	155
9.3.4	Other Management Problems	156
9.3.5	Academic Leaders' Job Elements	156
9.4	The Selection of Academic Leaders	157
9.4.1	Criteria for Selection	158
9.4.2	Who Heads the Universities?	159
9.4.2.1	Dilemma	160
9.4.2.2	Solution to the Dilemma	160
9.4.2.3	Academic Leaders' Own Solution	161
9.5	Training and Management Development for	
	Academic Leaders	162
9.5.1	Academic Leaders' Reaction to Management	
	Training	163
9.5.2	Academic Leaders' Motivation to Manage	164
9.5.3	The Nature of Possible Management Training	166
9.5.4	Management Skills Regarded as Useful	168
9.6	Summary	168
9.7	Implications of Academic Leadership and	
	Management Practices	171
9.8	Notes and References	173
Chapter	10: Summary of the Research and Its Findings	175
Chapter		
10.1	Introduction	175
10.2	Summary of the Findings	176
10.2.1	Findings on the Nature of the Academic Leaders'	
	Jobs	176
10.2.2	Findings on the Job Profiles of Academic Leaders	180
10.2.3	Findings on the Perceptions of Academic Leaders	182
10.2.4	Findings on the Selection, Training and Management	405
	Development of Academic Leaders	185
10.3	References	189

Chapter		
	the Study	191
11.1	Introduction	191
11.1.1	Conclusions on the Nature of Academic Leaders'	
	Jobs	191
11.1.2	Implications of the Job Profiles of Academic Leaders	195
11.1.3	Implications of the Perceptions of Academic Leaders	198
11.1.4	Implications of the Selection, Training, and	
	Management Development of Academic Leaders	200
11.2	Potential Applications of the Study	203
11.3	Limitations to this Study	205
11.4	Suggestions for Further Study	205
11.5	References	206
12.	Appendices	207
12.1	Appendix A: A Copy of the Diary Used in this Study	207
12.2	Appendix B: A Copy of the Questionnaire Used in	24
10.0	this Study	216
12.3	Appendix C: A Copy of the Individual Analysis Sent	
	to the Academic Leaders Who Completed the	22.4
12.4	Diaries	224
12.4	Appendix D: A Copy of the Follow-Up Letters Sent	
	to the Academic Leaders Who Failed to Respond to	226
12.5	our Diary or the Questionnaire	228
12.3	Appendix E: The Classification of the Responses	
	from the Diary and the Questionnaire on the Basis of	220
12.6	the Position of the Academic Leaders	230
12.0	Appendix F: The List of the 24 Criteria Used for the	
	Classification of the Academic Leaders into Job	220
12.7	Profiles	230
12.7	Appendix G: The Dendrogram Obtained from the	000
	Cluster Analysis	232
Ribliogra	aphy	235
	dex	243
	[d	24.

## List of Tables and Figures

Table 3-1:	A sample of the major diary studies reviewed.	38
Table 3-2:	A sample of the major observational studies	
	reviewed	41
Table 4-1:	Sample responses to the questionnaire	62
Table 4-2:	Sample responses to the diary	62
Table 5-1:	The distribution of the total hours worked by the	
	academic leaders	69
Table 5-2:	The position of the British academic leaders and	
	the total number of hours worked per week	70
Table 5-3:	The position of the Nigerian academic leaders	
	and the total number of hours worked per	
	week	70
Table 5-4:	The distribution of the percentage of total	
	hours which the academic leaders spent on	
	deskwork	74
Table 5-5:	A distribution of the percentage of total hours	
	which managers spent on deskwork	74
Table 5-6:	The distribution of the percentage of total hours	
	which the academic leaders spent on scheduled	
	meetings	75
Table 5-7:	A distribution of the percentage of total hours	
	which industrial managers spent in meetings	75
Table 5-8:	The distribution of the percentage of total hours	
	which the academic leaders spent in unscheduled	
	meetings	76
Table 5-9:	The distribution of the percentage of total	
	hours which the academic leaders spent in	
	telephoning	77
Table 5-10:	A distribution of the percentage of total hours	
	which managers spent in telephoning	77
Table 5-11:	The distribution of the percentage of total hours	
	which the academic leaders spent on teaching	79

Table 5-12:	The distribution of the percentage of total hours	
	which the academic leaders spent on research	80
Table 5-13:	The distribution of the percentage of total	
	hours which the academic leaders spent on	
	consulting	80
Table 5-14:	The distribution of the percentage of total hours	
	which the academic leaders spent on	
	administration and management	81
Table 5-15:	The distribution of the percentage of total hours	
	which the academic leaders spent on personal	
	matters	82
Table 5-16:	The distribution of the percentage of total	
	hours which the academic leaders spent in own	
	office	83
Table 5-17:	The distribution of the percentage of total hours	
	which the academic leaders spent in the other	
	university units (including other campuses, if	
	any)	84
Table 5-18:	The distribution of the percentage of total hours	
	which the academic leaders spent at home	85
Table 5-19:	The distributio of the percentage of total hours	
	which the academic leaders spent in other	
-	organizations	86
Table 5-20:	The distribution of the percentage of total hours	
	which the academic leaders spent in activities of	
	short duration (i.e. activities of 5 to 10 minutes	
	inclusive)	87
Table 5-21:	The distribution of the percentage of total hours	
	which the academic leaders spent in activities of	
	long duration (i.e. activities lasting 2 or more	
	hours)	87
Table 5-22:	The distribution of the average durations for all	
	activities—with fleeting contacts	88
Table 5-23:	The distribution of the average durations for all	
m 11 2 1	activities—without fleeting contacts	88
Table 6-1:	The distribution of the percentage of total hours	
T 11 62	which the academic leaders spent with students	92
Table 6-2:	The distribution of the percentage of total	
	hours which the academic leaders spent with	
	colleagues	93

	List of Tables	XVII
Table 6-3:	The distribution of the percentage of total hours which the academic leaders spent with members	0.4
Table 6-4:	of the administrative staff	94
m 11 6 5	members of the university	94
Table 6-5:	The distribution of the percentage of total hours which the academic leaders spent alone	95
Table 6-6:	The rank of the Nigerian academic leaders and	06
Table 6-7:	the percentage of the total time spent alone  The rank of the British academic leaders and the	96
Table 6-8:	percentage of the total time spent alone  The distribution of the percentage of total hours which the academic leaders spent with one	96
Table 6-9:	person	97
Table 6-10:	people	97
Table 6-11:	people	98
Table 6-12:	method  The distribution of the total fleeting contacts by	99
Table 6-13:	persons	99
Table 6-14:	daily activities (diary entries)  The distribution of the number of the average	100
	daily fleeting contacts	101
Table 6-15:	The distribution of alone periods of one hour or longer broken by fleeting contacts and	
Table 6-16:	interruptions	101
Table 6-17:	longer without any interruptions  The distribution of the differences in the	102
	maximum and the minimum daily hours	102
Table 6-18:	worked  The distribution of the differences between the maximum and the minimum daily fleeting	103
	contacts	104