

Kurt Bauknecht  
A Min Tjoa  
Gerald Quirchmayr (Eds.)

LNCS 2455

# E-Commerce and Web Technologies

Third International Conference, EC-Web 2002  
Aix-en-Provence, France, September 2002  
Proceedings



Springer

F713.36-53  
E38  
2002  
Kurt Bauknecht A Min Tjoa  
Gerald Quirchmayr (Eds.)

# E-Commerce and Web Technologies

Third International Conference, EC-Web 2002  
Aix-en-Provence, France, September 2-6, 2002  
Proceedings



E200402168



Springer

## Series Editors

Gerhard Goos, Karlsruhe University, Germany  
Juris Hartmanis, Cornell University, NY, USA  
Jan van Leeuwen, Utrecht University, The Netherlands

## Volume Editors

Kurt Bauknecht,  
IFI, University of Zurich  
Winterthurer Straße 190, 8057 Zürich, Switzerland  
E-mail: baukn@ifi.unizh.ch

A Min Tjoa  
Institute of Software Technology and Interactive Systems  
Vienna University of Technology, Favoritenstraße 9-11/188  
1040 Vienna, Austria  
E-mail: tjoa@ifs.tuwien.ac.at

Gerald Quirchmayr  
Institute of Computer Science and Business Informatics  
University of Vienna, Liebiggasse 4, 1010 Vienna, Austria  
E-mail: Gerald.Quirchmayr@univie.ac.at

Cataloging-in-Publication Data applied for  
Die Deutsche Bibliothek - CIP-Einheitsaufnahme

E-commerce and web technologies : third international conference ;  
proceedings / EC Web 2002, Aix-en-Provence, France, September 2 - 6,  
2002. Kurt Bauknecht ... (ed.). - Berlin ; Heidelberg ; New York ; Barcelona ;  
Hong Kong ; London ; Milan ; Paris ; Tokyo : Springer, 2002  
(Lecture notes in computer science ; Vol. 2455)  
ISBN 3-540-44137-9

CR Subject Classification (1998): C.2, K.4.4, H.4, H.3, K.6, J.1, J.4

ISSN 0302-9743

ISBN 3-540-44137-9 Springer-Verlag Berlin Heidelberg New York

This work is subject to copyright. All rights are reserved, whether the whole or part of the material is concerned, specifically the rights of translation, reprinting, re-use of illustrations, recitation, broadcasting, reproduction on microfilms or in any other way, and storage in data banks. Duplication of this publication or parts thereof is permitted only under the provisions of the German Copyright Law of September 9, 1965, in its current version, and permission for use must always be obtained from Springer-Verlag. Violations are liable for prosecution under the German Copyright Law.

Springer-Verlag Berlin Heidelberg New York  
a member of BertelsmannSpringer Science+Business Media GmbH

<http://www.springer.de>

© Springer-Verlag Berlin Heidelberg 2002  
Printed in Germany

Typesetting: Camera-ready by author, data conversion by PTP-Berlin, Stefan Sossna e. K.  
Printed on acid-free paper SPIN: 10871152 06/3142 5 4 3 2 1 0



**Springer**

*Berlin*

*Heidelberg*

*New York*

*Barcelona*

*Hong Kong*

*London*

*Milan*

*Paris*

*Tokyo*

# Lecture Notes in Computer Science

For information about Vols. 1–2358

please contact your bookseller or Springer-Verlag

- Vol. 2359: M. Tistarelli, J. Bigun, A.K. Jain (Eds.), *Biometric Authentication. Proceedings, 2002. X*, 197 pages. 2002.
- Vol. 2360: J. Esparza, C. Lakos (Eds.), *Application and Theory of Petri Nets 2002. Proceedings, 2002. X*, 445 pages. 2002.
- Vol. 2361: J. Bliberger, A. Strohmeier (Eds.), *Reliable Software Technologies – Ada-Europe 2002. Proceedings, 2002 XIII*, 367 pages. 2002.
- Vol. 2362: M. Tanabe, P. van den Besselaar, T. Ishida (Eds.), *Digital Cities II. Proceedings, 2001. XI*, 399 pages. 2002.
- Vol. 2363: S.A. Cerri, G. Gouardères, F. Paraguaçu (Eds.), *Intelligent Tutoring Systems. Proceedings, 2002. XXVIII*, 1016 pages. 2002.
- Vol. 2364: F. Roli, J. Kittler (Eds.), *Multiple Classifier Systems. Proceedings, 2002. XI*, 337 pages. 2002.
- Vol. 2365: J. Daemen, V. Rijmen (Eds.), *Fast Software Encryption. Proceedings, 2002. XI*, 277 pages. 2002.
- Vol. 2366: M.-S. Hacid, Z.W. Raş, D.A. Zighed, Y. Kodratoff (Eds.), *Foundations of Intelligent Systems. Proceedings, 2002. XII*, 614 pages. 2002. (Subseries LNAI).
- Vol. 2367: J. Fagerholm, J. Haataja, J. Järvinen, M. Lyly, P. Råback, V. Savolainen (Eds.), *Applied Parallel Computing. Proceedings, 2002. XIV*, 612 pages. 2002.
- Vol. 2368: M. Penttonen, E. Meineche Schmidt (Eds.), *Algorithm Theory – SWAT 2002. Proceedings, 2002. XIV*, 450 pages. 2002.
- Vol. 2369: C. Fieker, D.R. Kohel (Eds.), *Algorithmic Number Theory. Proceedings, 2002. IX*, 517 pages. 2002.
- Vol. 2370: J. Bishop (Ed.), *Component Deployment. Proceedings, 2002. XII*, 269 pages. 2002.
- Vol. 2371: S. Koenig, R.C. Holte (Eds.), *Abstraction, Reformulation, and Approximation. Proceedings, 2002. XI*, 349 pages. 2002. (Subseries LNAI).
- Vol. 2372: A. Pettorossi (Ed.), *Logic Based Program Synthesis and Transformation. Proceedings, 2001. VIII*, 267 pages. 2002.
- Vol. 2373: A. Apostolico, M. Takeda (Eds.), *Combinatorial Pattern Matching. Proceedings, 2002. VIII*, 289 pages. 2002.
- Vol. 2374: B. Magnusson (Ed.), *ECOOP 2002 – Object-Oriented Programming. XI*, 637 pages. 2002.
- Vol. 2375: J. Kivinen, R.H. Sloan (Eds.), *Computational Learning Theory. Proceedings, 2002. XI*, 397 pages. 2002. (Subseries LNAI).
- Vol. 2377: A. Birk, S. Coradeschi, T. Satoshi (Eds.), *RoboCup 2001: Robot Soccer World Cup V. XIX*, 763 pages. 2002. (Subseries LNAI).
- Vol. 2378: S. Tison (Ed.), *Rewriting Techniques and Applications. Proceedings, 2002. XI*, 387 pages. 2002.
- Vol. 2379: G.J. Chastek (Ed.), *Software Product Lines. Proceedings, 2002. X*, 399 pages. 2002.
- Vol. 2380: P. Widmayer, F. Triguero, R. Morales, M. Hennessy, S. Eidenbenz, R. Conejo (Eds.), *Automata, Languages and Programming. Proceedings, 2002. XXI*, 1069 pages. 2002.
- Vol. 2381: U. Egly, C.G. Fermüller (Eds.), *Automated Reasoning with Analytic Tableaux and Related Methods. Proceedings, 2002. X*, 341 pages. 2002. (Subseries LNAI).
- Vol. 2382: A. Halevy, A. Gal (Eds.), *Next Generation Information Technologies and Systems. Proceedings, 2002. VIII*, 169 pages. 2002.
- Vol. 2383: M.S. Lew, N. Sebe, J.P. Eakins (Eds.), *Image and Video Retrieval. Proceedings, 2002. XII*, 388 pages. 2002.
- Vol. 2384: L. Batten, J. Seberry (Eds.), *Information Security and Privacy. Proceedings, 2002. XII*, 514 pages. 2002.
- Vol. 2385: J. Calmet, B. Benhamou, O. Caprotti, L. Henocque, V. Sorge (Eds.), *Artificial Intelligence, Automated Reasoning, and Symbolic Computation. Proceedings, 2002. XI*, 343 pages. 2002. (Subseries LNAI).
- Vol. 2386: E.A. Boiten, B. Möller (Eds.), *Mathematics of Program Construction. Proceedings, 2002. X*, 263 pages. 2002.
- Vol. 2387: O.H. Ibarra, L. Zhang (Eds.), *Computing and Combinatorics. Proceedings, 2002. XIII*, 606 pages. 2002.
- Vol. 2388: S.-W. Lee, A. Verri (Eds.), *Pattern Recognition with Support Vector Machines. Proceedings, 2002. XI*, 420 pages. 2002.
- Vol. 2389: E. Ranchhod, N.J. Mamede (Eds.), *Advances in Natural Language Processing. Proceedings, 2002. XII*, 275 pages. 2002. (Subseries LNAI).
- Vol. 2390: D. Blostein, Y.-B. Kwon (Eds.), *Graphics Recognition. Proceedings, 2001. XI*, 367 pages. 2002.
- Vol. 2391: L.-H. Eriksson, P.A. Lindsay (Eds.), *FME 2002: Formal Methods – Getting IT Right. Proceedings, 2002. XI*, 625 pages. 2002.
- Vol. 2392: A. Voronkov (Ed.), *Automated Deduction – CADE-18. Proceedings, 2002. XII*, 534 pages. 2002. (Subseries LNAI).
- Vol. 2393: U. Priss, D. Corbett, G. Angelova (Eds.), *Conceptual Structures: Integration and Interfaces. Proceedings, 2002. XI*, 397 pages. 2002. (Subseries LNAI).
- Vol. 2394: P. Perner (Ed.), *Advances in Data Mining. VII*, 109 pages. 2002. (Subseries LNAI).
- Vol. 2395: G. Barthe, P. Dybjer, L. Pinto, J. Saraiva (Eds.), *Applied Semantics. IX*, 537 pages. 2002.
- Vol. 2396: T. Caelli, A. Amin, R.P.W. Duin, M. Kamel, D. de Ridder (Eds.), *Structural, Syntactic, and Statistical Pattern Recognition. Proceedings, 2002. XVI*, 863 pages. 2002.

- Vol. 2398: K. Miesenberger, J. Klaus, W. Zagler (Eds.), *Computers Helping People with Special Needs. Proceedings, 2002. XXII*, 794 pages. 2002.
- Vol. 2399: H. Hermanns, R. Segala (Eds.), *Process Algebra and Probabilistic Methods. Proceedings, 2002. X*, 215 pages. 2002.
- Vol. 2400: B. Monien, R. Feldmann (Eds.), *Euro-Par 2002 – Parallel Processing. Proceedings, 2002. XXIX*, 993 pages. 2002.
- Vol. 2401: P.J. Stuckey (Ed.), *Logic Programming. Proceedings, 2002. XI*, 486 pages. 2002.
- Vol. 2402: W. Chang (Ed.), *Advanced Internet Services and Applications. Proceedings, 2002. XI*, 307 pages. 2002.
- Vol. 2403: Mark d'Inverno, M. Luck, M. Fisher, C. Preist (Eds.), *Foundations and Applications of Multi-Agent Systems. Proceedings, 1996-2000. X*, 261 pages. 2002. (Subseries LNAI).
- Vol. 2404: E. Brinksma, K.G. Larsen (Eds.), *Computer Aided Verification. Proceedings, 2002. XIII*, 626 pages. 2002.
- Vol. 2405: B. Eaglestone, S. North, A. Poulouvassilis (Eds.), *Advances in Databases. Proceedings, 2002. XII*, 199 pages. 2002.
- Vol. 2406: C. Peters, M. Braschler, J. Gonzalo, M. Kluck (Eds.), *Evaluation of Cross-Language Information Retrieval Systems. Proceedings, 2001. X*, 601 pages. 2002.
- Vol. 2407: A.C. Kakas, F. Sadri (Eds.), *Computational Logic: Logic Programming and Beyond. Part I. XII*, 678 pages. 2002. (Subseries LNAI).
- Vol. 2408: A.C. Kakas, F. Sadri (Eds.), *Computational Logic: Logic Programming and Beyond. Part II. XII*, 628 pages. 2002. (Subseries LNAI).
- Vol. 2409: D.M. Mount, C. Stein (Eds.), *Algorithm Engineering and Experiments. Proceedings, 2002. VIII*, 207 pages. 2002.
- Vol. 2410: V.A. Carreño, C.A. Muñoz, S. Tahar (Eds.), *Theorem Proving in Higher Order Logics. Proceedings, 2002. X*, 349 pages. 2002.
- Vol. 2412: H. Yin, N. Allinson, R. Freeman, J. Keane, S. Hubbard (Eds.), *Intelligent Data Engineering and Automated Learning – IDEAL 2002. Proceedings, 2002. XV*, 597 pages. 2002.
- Vol. 2413: K. Kuwabara, J. Lee (Eds.), *Intelligent Agents and Multi-Agent Systems. Proceedings, 2002. X*, 221 pages. 2002. (Subseries LNAI).
- Vol. 2414: F. Mattern, M. Naghshineh (Eds.), *Pervasive Computing. Proceedings, 2002. XI*, 298 pages. 2002.
- Vol. 2415: J.R. Dorronsoro (Ed.), *Artificial Neural Networks – ICANN 2002. Proceedings, 2002. XXVIII*, 1382 pages. 2002.
- Vol. 2417: M. Ishizuka, A. Sattar (Eds.), *PRICAI 2002: Trends in Artificial Intelligence. Proceedings, 2002. XX*, 623 pages. 2002. (Subseries LNAI).
- Vol. 2418: D. Wells, L. Williams (Eds.), *Extreme Programming and Agile Methods – XP/Agile Universe 2002. Proceedings, 2002. XII*, 292 pages. 2002.
- Vol. 2419: X. Meng, J. Su, Y. Wang (Eds.), *Advances in Web-Age Information Management. Proceedings, 2002. XV*, 446 pages. 2002.
- Vol. 2420: K. Diks, W. Rytter (Eds.), *Mathematical Foundations of Computer Science 2002. Proceedings, 2002. XII*, 652 pages. 2002.
- Vol. 2421: L. Brim, P. Jančar, M. Křetínský, A. Kučera (Eds.), *CONCUR 2002 – Concurrency Theory. Proceedings, 2002. XII*, 611 pages. 2002.
- Vol. 2423: D. Lopresti, J. Hu, R. Kashi (Eds.), *Document Analysis Systems V. Proceedings, 2002. XIII*, 570 pages. 2002.
- Vol. 2425: Z. Bellahsene, D. Patel, C. Rolland (Eds.), *Object-Oriented Information Systems. Proceedings, 2002. XIII*, 550 pages. 2002.
- Vol. 2426: J.-M. Bruel, Z. Bellahsene (Eds.), *Advances in Object-Oriented Information Systems. Proceedings, 2002. IX*, 314 pages. 2002.
- Vol. 2430: T. Elomaa, H. Mannila, H. Toivonen (Eds.), *Machine Learning: ECML 2002. Proceedings, 2002. XIII*, 532 pages. 2002. (Subseries LNAI).
- Vol. 2431: T. Elomaa, H. Mannila, H. Toivonen (Eds.), *Principles of Data Mining and Knowledge Discovery. Proceedings, 2002. XIV*, 514 pages. 2002. (Subseries LNAI).
- Vol. 2435: Y. Manolopoulos, P. Návrat (Eds.), *Advances in Databases and Information Systems. Proceedings, 2002. XIII*, 415 pages. 2002.
- Vol. 2436: J. Fong, C.T. Cheung, H.V. Leong, Q. Li (Eds.), *Advances in Web-Based Learning. Proceedings, 2002. XIII*, 434 pages. 2002.
- Vol. 2438: M. Glesner, P. Zipf, M. Renovell (Eds.), *Field-Programmable Logic and Applications. Proceedings, 2002. XXII*, 1187 pages. 2002.
- Vol. 2440: J.M. Haake, J.A. Pino (Eds.), *Groupware: Design, Implementation and Use. Proceedings, 2002. XII*, 285 pages. 2002.
- Vol. 2442: M. Yung (Ed.), *Advances in Cryptology – CRYPTO 2002. Proceedings, 2002. XIV*, 627 pages. 2002.
- Vol. 2443: D. Scott (Ed.), *Artificial Intelligence: Methodology, Systems, and Applications. Proceedings, 2002. X*, 279 pages. 2002. (Subseries LNAI).
- Vol. 2444: A. Buchmann, F. Casati, L. Fiege, M.-C. Hsu, M.-C. Shan (Eds.), *Technologies for E-Services. Proceedings, 2002. X*, 171 pages. 2002.
- Vol. 2445: C. Anagnostopoulou, M. Ferrand, A. Smail (Eds.), *Music and Artificial Intelligence. Proceedings, 2002. VIII*, 207 pages. 2002. (Subseries LNAI).
- Vol. 2447: D.J. Hand, N.M. Adams, R.J. Bolton (Eds.), *Pattern Detection and Discovery. Proceedings, 2002. XII*, 227 pages. 2002. (Subseries LNAI).
- Vol. 2451: B. Hocht, A.J. Açosta, M.J. Bellido (Eds.), *Integrated Circuit Design. Proceedings, 2002. XVI*, 496 pages. 2002.
- Vol. 2453: A. Hameurlain, R. Cicchetti, R. Traummüller (Eds.), *Database and Expert Systems Applications. Proceedings, 2002. XVIII*, 951 pages. 2002.
- Vol. 2454: Y. Kambayashi, W. Winiwarter, M. Arikawa (Eds.), *Data Warehousing and Knowledge Discovery. Proceedings, 2002. XIII*, 339 pages. 2002.
- Vol. 2455: K. Bauknecht, A.M. Tjoa, G. Quirchmayr (Eds.), *E-Commerce and Web Technologies. Proceedings, 2002. XIV*, 414 pages. 2002.

## **Preface**

The Third International Conference on E-commerce and Web Technology (EC-Web 2002) was held in conjunction with the DEXA 02 in Aix-en-Provence, France. This conference, first held in Greenwich, United Kingdom in 2000, is now in its third year and is very well established. As in the two previous years, it served as a forum bringing together researchers from academia and commercial developers from industry to discuss the current state of the art in E-commerce and web technology. Inspirations and new ideas emerged from intensive discussions during formal sessions and social events.

Keynote addresses, research presentations, and discussions during the conference helped to further develop the exchange of ideas among the researchers, developers, and practitioners who attended.

The conference attracted more than 100 submissions and each paper was reviewed by at least three program committee members. The program committee selected 40 papers for presentation and publication, a task which was not easy due to the high quality of the submitted papers.

We would like to express our thanks to our colleagues who helped to put together the technical program: the program committee members and external reviewers for their timely and rigorous reviews of the papers, and the organizing committee for their help in the administrative work and support. We owe special thanks to Gabriela Wagner and Maria Schweikert for always being available when their helping hand was needed.

Finally, we would like to thank all the authors who submitted papers, authors who presented papers, and the participants who together made this conference an intellectually stimulating event through their active contributions.

We had a successful conference and hope that you enjoyed the hospitality of Aix-en-Provence.

September 2002

A Min Tjoa (TU Wien, Austria)  
Gerald Quirchmayr (Universität Wien, Austria  
and University of South Australia)

# Program Committee

## General Chair

Kurt Bauknecht, University of Zurich, Switzerland

## Program Chairs

Gerald Quirchmayr, University of South Australia

A Min Tjoa, Vienna University of Technology, Austria

## Program Committee

Karl Aberer, EPFL Lausanne, Switzerland

Antonio Badia, University of Louisville, USA

Chaitan Baru, University of California San Diego, USA

Bharat Bhargava, Purdue University, USA

Anjali Bhargava, TRW, USA

Sourav Saha Bhowmick, Nanyang Technological University, Singapore

Martin Bichler, IBM T.J. Watson Research Center, USA

Walter Brenner, University of Essen, Germany

Stephane Bressan, National University of Singapore, Singapore

Wojciech Cellary, The Poznan University of Economics, Poland

Roger Clarke, The Australian National University, Australia

Asuman Dogac, Middle East Technical University, Turkey

Eduardo Fernandez, Florida Atlantic University, USA

Elena Ferrari, University of Milano, Italy

Farshad Fotouhi, Wayne State University, USA

Yongjian, Fu, University of Missouri-Rolla, USA

Chanan Glezer, Ben Gurion University, Beer Sheva, Israel

Rüdiger Grimm, Technical University Ilmenau, Germany

Kamalakar Karlapalem, HKUST, China

Hiroyuki Kitagawa, University of Tsukuba, Japan

Wolfgang Koenig, University of Frankfurt, Germany

Vijay Kumar, University of Missouri-Kansas City, USA

Karl Kurbel, Europe University Frankfurt (Oder), Germany

Winfried Lamersdorf, University of Hamburg, Germany

George Lausen, University of Freiburg, Germany

Alberto Leander, Federal University of Minas Gerais, Brazil

Juhnyoung Lee, IBM T. J. Watson Research Center, USA

Ronald M. Lee, Erasmus University, The Netherlands

Tan Kian Lee, National University of Singapore, Singapore

Qing Li, City University of Hong Kong, Chin

Ee Peng Lim, Nanyang Technological University, Singapore

Huan Liu, Arizona State University, USA

Heinrich C. Mayr, University of Klagenfurt, Austria

Michael Merz, Ponton GmbH, Germany

Bamshad Mobasher, DePaul University, USA  
Mukesh Mohania, Western Michigan University, USA  
Gustaf Neumann, Vienna University of Economics and BA, Austria  
Wee-Keong Ng, Nanyang Technological University, Singapore  
Rolf Oppliger, eSECURITY Technologies, Switzerland  
Stefano Paraboschi, Politecnico di Milano, Italy  
Osacar Pastor, Universidad Politecnica de Valencia, Spain  
Evangelia Pitoura, University of Ionia, Greece  
Gerald Quirchmayr, University of South Australia, Australia  
Kai Rannenber, Microsoft Research Cambridge, UK  
P. Krishna Reddy, University of Tokyo, Japan  
Alexander Roehm, University of Essen, Germany  
Elke A. Rudensteiner, Worcester Polytechnic Institute, USA  
Tomas Sabol, University of Technology Kosice, Slovakia  
N. L. Sarda, Indian Institute of Technology, Bombay, India  
Bernd Schneider, University of Muenster, Germany,  
Peter Scheuermann, Northwestern University, USA  
Stephanie Teufel, Université de Fribourg, Switzerland  
Paul Timmers, European Commission DG XIII, Belgium  
A Min Tjoa, Vienna University of Technology, Austria  
Aphrodite Tsalgatidou, University of Athens, Greece  
Krishnamurthy Vidasankar, Memorial University of Newfoundland, Canada  
Hans Weigand, Tilburg University, The Netherlands  
Hannes Werthner, University of Trento, Italy  
Andrew B. Whinston, University of Texas, USA  
Vladimir Zwass, Fairleigh Dickinson University, USA

## External Reviewers

Anya Sotiropoulou  
George Lepouras  
Thomi Pilioura  
Torsten Priebe  
Torsten Schlichting  
Fredj Dridi  
Holger Grabow  
Markus Hütten  
Natwar Modani  
Biplav Srivastava  
Manish Bhide  
Fabien Petitcolas  
Heiko Rossnagel  
LIAU Chu Yee  
Altigran Soares da Silva  
Paulo Braz Golgher  
Wagner Meira Junior  
Edleno Silva de Moura  
Radek Vigralk  
L. Braubach  
D. Fahrenholtz  
A. Pokahr  
C. Zirpins  
Joan Fons  
Silvia Abrahao  
Yan Wang  
Ruediger Zarnekow  
Zoran Despotovic  
Wojciech Wiza  
Jarogniew Rykowski  
Thomas Schlienger  
Andreas Erat  
Martin Steinert

# Table of Contents

## Invited Talk

- Enabling Virtual Enterprises: A Case for Multi-disciplinary Research . . . . . 1  
*I.T. Hawryskiewicz; University of Technology, Sydney*

## Auction and Negotiation Technology

- Increasing Realized Revenue in a Web Based Dutch Auction . . . . . 7  
*Ravi Kothari, Mukesh Mohania, Yahiko Kambayashi; India, Japan*
- Strategies and Behaviours of Agents in Multi-phased Negotiations . . . . . 17  
*Samir Aknine; France*
- A New Approach to the Design of Electronic Exchanges . . . . . 27  
*S. Kameshwaran, Y. Narahari; India*
- Winner Determination Algorithms for Electronic Auctions: A  
Framework Design . . . . . 37  
*Martin Bichler, Jayant Kalagnanam, Ho Soo Lee, Juhnyoung Lee;  
USA*

## Applications

- A Web-Based E-commerce Facilitator Intermediary for Small and  
Medium Enterprises: A B2B/B2C Hybrid Proposal . . . . . 47  
*F.J. García, A.B. Gil, N. Moreno, B. Curto; Spain*
- Extended Decision Making in Tourism Information Systems . . . . . 57  
*Franz Pühretmair, Hildegard Rumetshofer, Erwin Schaumlechner;  
Austria*
- Identifying Arbitrage Opportunities in E-markets . . . . . 67  
*John Debenham; Australia*

## Architecture

- An Architecture for Building User-Driven Web Tasks via Web Services . . . 77  
*Jin Lu, Lihui Chen; Singapore*
- Efficient XML Data Management: An Analysis . . . . . 87  
*Ullas Nambiar, Zoé Lacroix, Stéphane Bressan, Mong Li Lee,  
Ying Guang Li; USA*

Commercial Tools for the Development of Personalized Web  
Applications: A Survey ..... 99  
*Andrea Maurino, Piero Fraternali; Italy*

## Agents

An Agent-Based Hierarchical Clustering Approach for E-commerce  
Environments ..... 109  
*F. Buccafurri, D. Rosaci, G.M.L. Sarnè, D. Ursino; Italy*

A Multi-agent Approach to SACReD Transactions for E-commerce  
Applications ..... 119  
*M. Younas, N.H. Shah, K.-M. Chao; UK*

A Parallel Dispatch Model with Secure and Robust Routes for  
Mobile Agents ..... 129  
*Yan Wang, Kian-Lee Tan, Xiaolin Pang; Singapore*

An Agent-Based Framework for Monitoring Service Contracts ..... 139  
*Helmut Kneer, Henrik Stormer, Harald Häuschen, Burkhard Stiller;  
Switzerland*

## Web Query Processing

Constraint Search for Comparing Multiple-Incentive Merchandises ..... 152  
*Masayuki Kozawa, Mizuho Iwaihara, Yahiko Kambayashi; Japan*

XML Query Processing Using Signature and DTD ..... 162  
*Sangwon Park, Yoonra Choi, Hyoung-Joo Kim; Korea*

Modelling and Predicting Web Page Accesses Using Burrell's Model ..... 172  
*Devanshu Dhyani, Sourav S. Bhowmick, Wee Keong Ng; Singapore*

## Invited Talk

Metamodelling Platforms ..... 182  
*Dimitris Karagiannis, Harald Kühn; Austria*

## Web Data Integration

Homogeneous EDI between Heterogeneous Web-Based Tourism  
Information Systems ..... 183  
*Wolfram Wöß, Anton Dunzendorfer; Austria*

A Model for XML Schema Integration ..... 193  
*Kalpdrum Passi, Louise Lane, Sanjay Madria, Bipin C. Sakamuri,  
Mukesh Mohania, Sourav Bhowmick; Canada, USA, India, Singapore*

## Security and Privacy I

- XML-Based Distributed Access Control System . . . . . 203  
*Javier López, Antonio Maña, Mariemma I. Yagüe; Spain*
- Transactional Security for a Distributed Reputation Management  
 System . . . . . 214  
*Dietrich Fahrenholtz, Winfried Lamersdorf; Germany*
- Practical Mobile Digital Signatures . . . . . 224  
*Antonio Maña, Sonia Matamoros; Spain*
- Secure Client Agent Environment (SCAE) for World Wide Web . . . . . 234  
*Richard Au, Ming Yao, Mark Looi, Paul Ashley; Australia, USA*

## Recommender Systems

- User Preference Mining through Collaborative Filtering and  
 Content Based Filtering in Recommender System . . . . . 244  
*SuJeong Ko, JungHyun Lee; Korea*
- An Improved Recommendation Algorithm in Collaborative Filtering . . . . . 254  
*Taek-Hun Kim, Young-Suk Ryu, Seok-In Park, Sung-Bong Yang;  
 Korea*
- Series of Dynamic Targeted Recommendations . . . . . 262  
*Natwar Modani, Parul A. Mittal, Amit A. Nanavati,  
 Biplav Srivastava; India*

## Emerging Standards

- A Study of Content Conversion between eBook Standards . . . . . 273  
*Seung-Kyu Ko, Won-Sung Sohn, Kyong-Ho Lee, Soon-Bum Lim,  
 Yoon-Chul Choy; Korea, USA*
- Web-Based System Configuration and Performance Evaluation Using  
 a Knowledge-Based Methodology . . . . . 284  
*Mara Nikolaidou, Dimosthenis Anagnostopoulos; Greece*
- Mapping UML Web Navigation Stereotypes to XML Data Skeletons . . . . . 294  
*Georg Sonneck, Renate Motschnig, Thomas Mueck; Austria*
- KAON – Towards a Large Scale Semantic Web . . . . . 304  
*Erol Bozsak, Marc Ehrig, Siegfried Handschuh, Andreas Hotho,  
 Alexander Maedche, Boris Motik, Daniel Oberle, Christoph Schmitz,  
 Steffen Staab, Ljiljana Stojanovic, Nenad Stojanovic, Rudi Studer,  
 Gerd Stumme, York Sure, Julien Tane, Raphael Volz,  
 Valentin Zacharias; Germany*

## Security and Privacy II

Privacy Protection through Unlinkability of Customer Activities in Business Processes Using Mobile Agents . . . . .	314
<i>Matthias Enzmann, Thomas Kunz, Markus Schneider; Germany</i>	
Secure Electronic Copyright Distribution with Public Key Based Traitor Tracing . . . . .	324
<i>Hyung-Woo Lee, Sung-Min Lee, Im-Yeong Lee; Korea</i>	
Watermark Embedding Mechanism Using Modulus-Based for Intellectual Property Protection on Image Data . . . . .	333
<i>Shiuh-Jeng Wang, Kai-Sheng Yang; Taiwan</i>	
A Juridical Validation of a Contract Signing Protocol . . . . .	343
<i>Josep Lluís Ferrer-Gomila, Apol·lònia Martínez-Nadal, Magdalena Payeras-Capellà, Llorenç Huguet-Rotger; Spain</i>	

## Business Models

Designing Business Processes in E-commerce Applications . . . . .	353
<i>Hans Albrecht Schmid, Gustavo Rossi; Germany, Argentina</i>	
A Generic SLA Semantic Model for the Execution Management of E-business Outsourcing Contracts . . . . .	363
<i>Christopher Ward, Melissa J. Buco, Rong N. Chang, Laura Z. Luan; USA</i>	

## E-payment

A Formal and Executable Specification of the Internet Open Trading Protocol . . . . .	377
<i>Chun Ouyang, Lars Michael Kristensen, Jonathan Billington; Australia</i>	
Using EMV Cards to Protect E-commerce Transactions . . . . .	388
<i>Vorapranee Khu-Smith, Chris J. Mitchell; UK</i>	
Standardized Payment Procedures as Key Enabling Factor for Mobile Commerce . . . . .	400
<i>Nina Kreyer, Key Pousttchi, Klaus Turowski; Germany</i>	

## Position Paper

Some Thoughts on Research Perspectives in E-business . . . . .	410
<i>A Min Tjoa, Gerald Quirchmayr; Austria, Australia</i>	

Author Index . . . . .	413
------------------------	-----

# Enabling Virtual Enterprises: A Case for Multi-disciplinary Research

I.T. Hawryskiewicz  
Faculty of Information Technology  
University of Technology, Sydney  
igorh@it.uts.edu.au

**Abstract:** The paper begins by defining different kinds of virtual enterprises and the kinds of support needed to make them sustainable. The paper identifies three requirements must be satisfied. These are technology that supports interaction across distance, a favorable organizational culture and the desire to share knowledge. All must be present to result in sustainable virtual organizations. Thus participants in such organizations must be willing to share knowledge, be encouraged to do so by their work environment and have suitable services provided by technologies for this purpose. The paper concludes with some examples of research questions that need to be addressed.

## 1 Introduction

Virtual organization is a term that is frequently used by often not clearly defined. Too many this simply means working across distance. However, a more generic definition extends this to include the possibility of transient members that make up virtual communities. Furthermore any such definition must recognize the importance of social aspects of managing relationships [13] including criteria of developing trust and shared goals. Knowledge is another enabler. New knowledge is continually needed to develop improved products and services [14, 5] and the way business is done. Virtual organizations that provide such knowledge are more likely to be sustainable. In summary a successful virtual organization must somehow combine the three dimensions shown in Figure 1. This requires technologies that allow community relationships to evolve in ways that allow community members to gain benefit through the sharing and creation of knowledge.

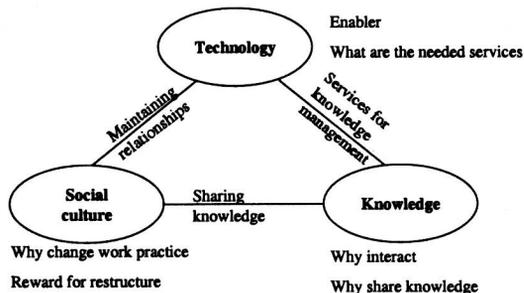


Fig. 1. The major Dimensions

## 2 Community and Team Building

Virtual community means different things to different people. Sometimes people simply using the same repository like common file repository are termed as a community. Communities have been defined more specifically by Carrol (1998) and Mynatt (1998). The more specific ways include shared goals and multiple interaction styles. These can depend on community characteristics such as those shown in Figure 2. These are:

The length of relationship between participating members,  
 The degree of separation ranging from loosely to strongly coupled,  
 The degree of focus, that is, whether there is a specific objective to be met by the team.

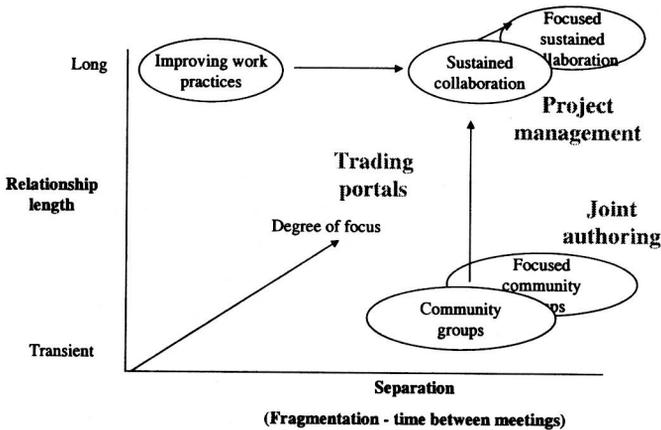


Fig. 2. Evolving organizations

Some examples in Figure 2 include trading portals, which are partially transient, joint authoring, which is more focused but often more transient and project management [2], which tends to extend over time. One distinguishing characteristic here can be community governance [10]. The governance on transient and widely separated community groups is usually minimal. In contrast governance in more focused groups is formalized, usually through the creation of roles with defined responsibilities and greater requirement placed on trust. The community of practice can include a variety of roles. In more elaborate environments, there can be owners, experts, novices or apprentices as well as a variety of users. Many writers also see shared terminologies [1, 4] to be important especially where interaction is intense. Research has also indicated interesting differences in the way new knowledge evolves. Results [17] indicate that loosely coupled teams often search finding than strongly coupled teams or that loose terminology can reduce collaboration in multi-disciplinary teams [4].