# ADVANCED GENERALIST PRACTICE WITH AN INTERNATIONAL PERSPECTIVE

MARIA O'NEIL McMAHON

# Advanced Generalist Practice

With an International Perspective

#### Maria O'Neil McMahon

East Carolina University



#### Library of Congress Cataloging-in-Publication Data

McMahon, Maria O'Neil

Advanced generalist practice: with an international perspective / Maria O'Neil McMahon.

p. cm.

Includes bibliographical references and index.

ISBN 0-13-120635-4

1. Social work education. 2. Social service. I. Title.

HV11.M373 1994 361.3'2—dc20

93-39940

CIP

Acquisitions editor: Nancy Roberts Editorial assistant: Pat Naturale Editorial/production supervision and interior design: P. M. Gordon Associates

Cover design: Design Source

Production coordinator: Mary Ann Gloriande



© 1994 by Prentice-Hall, Inc. A Paramount Communications Company Englewood Cliffs, New Jersey 07632

All rights reserved. No part of this book may be reproduced, in any form or by any means, without permission in writing from the publisher.

Printed in the United States of America 10 9 8 7 6 5 4 3 2 1

ISBN 0-13-120635-4

Prentice-Hall International (MK) Limited, London
Prentice-Hall of Australia Pty. Limited, Sydney
Prentice-Hall Canada Inc., Toronto
Prentice-Hall Hispanoamericana, S.A., Mexico
Prentice-Hall of India Private Limited, New Delhi
Prentice-Hall of Japan, Inc., Tokyo
Simon & Schuster Asia Pte. Ltd., Singapore
Editora Prentice-Hall do Brasil, Ltda., Rio de Janeiro

#### Dedicated to Social Workers everywhere as they respond to their call to solidarity with people in need

#### **PREFACE**

The meaning of "generalist practice" in social work was clarified in the United States as the need for baccalaureate-level education for beginning professional social work practice became recognized by both the National Council on Social Work Education and the National Association of Social Workers in the 1970s. The need for the development and understanding of "advanced generalist practice" persists in the 1990s. Just as generalist practice developed due to changes and demands in the social and professional environment, advanced generalist practice is finding its identity in response to emerging needs and demands within the profession and within the social, national, and international environments. It took 10 to 15 years of searching and refining before a general consensus became apparent among social workers as to the meaning of generalist practice. Struggles and debates on the subject included (1) definition (generic versus generalist), (2) scope (public versus private agencies, mental health settings versus social service settings), (3) method (problemsolving process versus casework, group work, community organization), and

(4) theoretical orientation (selected theoretical perspective or eclectic use of multiple theories).

Although little debate or resistance remains regarding these topics for generalist practice, the search for understanding and agreement at the advanced generalist level continues. For example, the term "advanced generalist practice" may be called "generalist practice at the advanced level" or "advanced practice from a generalist perspective." Debate continues regarding the appropriateness of advanced generalists' engaging in clinical practice in mental health settings or in private clinical practice. It may be argued, too, that certain theories or interventions (models or methods) are too specialized for advanced generalists to demonstrate with competence. The relationship between generalist and advanced generalist practice is also a question in need of clarification.

This text is an attempt to further the dialogue and offer a guiding model that is in step with contemporary needs and developments within the profession and the extended social environment. It provides answers to the what, where, how, and why of advanced generalist practice. The interrelationship between generalist and advanced generalist practice as kindred and progressively connected practice models is emphasized. Without losing the basic characteristics of generalist practice, which is primarily a direct practice model, advanced generalist practice is presented as an integrated practice model that uses key concepts and processes in direct and indirect practice roles. Building on the direct practice model of generalist practice, emphasis is given to indirect practice roles for holistic advanced generalist practice. Several examples offered throughout the text were given by advanced generalists practicing or teaching in different countries.

A reader of this text would benefit from having first read my book, *The General Method of Social Work Practice: A Problem-Solving Approach* (Prentice-Hall, 1990). It was first published in 1984 in response to the need for a guide for action and integration of the various dimensions of generalist practice for entry-level workers as they problem solved with diverse systems. This author sees a need today for a sequel to respond to a current need in social work education and practice for guidance and integration in advanced generalist practice. The model of advanced generalist practice presented in this book responds to a need for practitioners with a global awareness in an increasingly technological postmodern environment.

#### **ACKNOWLEDGMENTS**

The author wishes to express gratitude to all who helped to make this book a reality, particularly those colleagues who contributed to the chapters of the book, including Sarah DeLancey, Nancy M. Hall, Linner Ward Griffin, Elbert (Al) Siegel, Marilyn A. Biggerstaff, Frank R. Baskind, and Cary Jensen.

Sarah DeLancey is the Regional Director of the North Carolina Division of Social Services. She administers the delivery of social services in 33 county departments in eastern North Carolina. Her professional background includes experience as manager, consultant, supervisor, teacher, and direct service provider. She has served as an adjunct faculty member in the East Carolina University School of Social Work. Nancy Hall is a Regional Trainer for the North Carolina Division of Social Services. She coordinates and arranges training for all employees of 16 county departments of social services. Her prior roles in the Division of Social Services have included Director of Social Services, Staff Developer, Coordinator, and Assistant Program Director. She has also been a faculty member in the School of Social Work at the University of North Carolina at Chapel Hill. Throughout the state of North Carolina, all new employees

of the Division of Social Services receive an orientation in which they are introduced to generalist practice as presented in Chapter 1 of this text. In Chapter 6, Sarah DeLancey and Nancy Hall discuss the various roles of the advanced generalist administrator, offering numerous firsthand examples from their years of experience in public social services.

Linner Ward Griffin is the lead Professor of the Health/Aging Sequence in the Masters of Social Work program at East Carolina University's School of Social Work. Her research, publications, and teaching are primarily in the areas of health, mental health, research, policy, practice, and gerontology. She is the author of the ten volume practice monograph series called *A Guide to Adult Protective Services*, 1990. In Chapter 7, Dr. Griffin gives a thorough overview of contemporary research with emphasis on research and technology for advanced generalist practice.

Elbert (Al) Siegel is the Director of the Social Work Program in the School of Social Work and Human Services at Southern Connecticut State University. His practice experience has included working in Jewish community centers and the field of psychiatry, and directing a resettlement agency for immigrants in Israel. Case examples in Chapters 2 and 8 of this text reflect some of his experiences while practicing in Israel. Currently, Dr. Siegel's research and publications are in the areas of resettlement, acculturation, and orientation processes of larger organizations. In Chapter 8, he contributes valuable insight and information for understanding and integrating social policy into the advanced generalist perspective.

Marilyn A. Biggerstaff is Professor of Social Work at Virginia Commonwealth University. She received her Doctorate in Social Work from the University of Southern California. Dr. Biggerstaff teaches research and social work practice and conducts research in the practice of social work and the legal regulation of the profession. She is in private practice in Williamsburg, Virginia. Frank R. Baskind is Professor and Dean of the School of Social Work at Virginia Commonwealth University. He previously served as Dean of the School of Social Work and Human Services at Southern Connecticut State University and Director of the Undergraduate Social Work Program at the University of Tennessee, Knoxville. Dr. Baskind conducts research in generalist social work practice. Cary Jensen received his Master of Social Work Degree from Virginia Commonwealth University. He has been a practicing clinical social worker for 10 years and is currently on the clinical staff at the Virginia Treatment Center for Children, Medical College of Virginia Hospital. In addition, he is a social work doctoral student at Virginia Commonwealth University. In Chapter 9, Marilyn Biggerstaff, Frank Baskind, and Cary Jensen share results of a study they conducted using 14 focus groups of practicing social workers. Their findings communicate changing practice needs of particular relevance to advanced generalist practice.

I am deeply grateful to Sister Mary Joan Cook of Saint Joseph College in West Hartford, Connecticut, for her review of the manuscript and helpful edi-

torial comments, and to my graduate assistants, Jennifer Wilson and Dorothy Sinclair Burd, and Dorothy's husband, John, for their help with data collection and graphics.

The enthusiastic reception of my first book, and the continued requests and support I have received from so many others, especially my friends in the Scandinavian countries, greatly contributed to my perseverance in writing this sequel. Special gratitude goes to Cecilie Pedersen and the faculty, students, and administrators of the Sosialhogskolen (School of Social Work) in Stavanger, Norway, for their inspiration and kind hospitality. Several people assisted also with the translations of the questionnaires sent to different countries, and social workers from a variety of countries provided me with case examples used in the text. Without their help, the information presented could not have been obtained. Finally, I wish to thank my husband, Dennis, for his humor and patience throughout the process.

Maria O'Neil McMahon

### **CONTENTS**

PREFACE xiii
ACKNOWLEDGMENTS xv

# 1 ADVANCED GENERALIST PRACTICE 1

THE FOUNDATION 1
GENERALIST PRACTICE 3
ADVANCED GENERALIST PRACTICE 6
VALUES AND ETHICS 8
ADVANCED KNOWLEDGE 8
AN INTERNATIONAL PERSPECTIVE 9
SKILLS AND METHODOLOGY 9

THE ADVANCED GENERAL METHOD 9
ADVANCED RESEARCH 11
THE ADVANCED GENERALIST PERSPECTIVE 11
PREPARATION FOR ADVANCED GENERALIST PRACTICE 11
THE ADVANCED ECOLOGICAL GENERALIST 14

Case Example: Joint Service—Generalist and Advanced Generalist 17 SUMMARY 18

#### 2

# INTERNATIONAL PERSPECTIVE OF ADVANCED GENERALIST PRACTICE 20

INTRODUCTION 20 THE INTERNATIONAL PERSPECTIVE 21 INTERNATIONAL SOCIAL WORK 21 SOCIAL WORK IN DIFFERENT COUNTRIES 22

> NORTH AMERICA 22 SOUTH AMERICA 23 AFRICA/SOUTH AFRICA 24

EUROPE 25 MIDDLE EAST 30 FAR EAST 31

AUSTRALIA 32

COMMONALITY AND CONTRAST 33 THE PROCESS OF INTERCULTURAL LEARNING 34

DEFINITION OF TERMS 34

ADVANCED GENERALISTS: INTERCULTURAL

PRACTITIONERS 35

THE INTERCULTURAL PROCESS 36

THE GENERAL METHOD IN INTERCULTURAL PRACTICE 37 CASE EXAMPLES 41

Case Example 1: American Advanced Generalist Working in Exceptional Family Member Services on a Military Base in Germany 41

Case Example 2: District Director of Social Service Division of the Ministry of Immigrant Absorption in Israel Working with Russian Immigrant Family with Housing Problem 43

Case Example 3: District Director and Local Agency Social Worker of the Ministry of Immigrant Absorption Doing Outreach Work to Help Woman with Health Problem 44

SUMMARY 45

3

## VALUES AND ETHICS IN ADVANCED GENERALIST PRACTICE 47

INTRODUCTION 47

**DEFINITIONS** 48

SOCIAL WORK ETHICS 48

TEAM ETHICS 49

ETHICS IN GENERALIST PRACTICE 49

FOUNDATION ETHICS 49

ETHICAL EMPHASES IN GENERALIST PRACTICE 50

ETHICS IN ADVANCED GENERALIST PRACTICE 51

ETHICAL DECISION MAKING 51

THEORETICAL APPROACHES 52

PROCESS MODELS 52

THE ETHICAL DECISION-MAKING PROCESS FOR ADVANCED

GENERALISTS 55

ETHICAL DILEMMA PRIORITIZATION 58

CASE EXAMPLES 61

Case Summaries 61

Case Example 1 62

Case Example 2 67

Case Example 3 74

SUMMARY 78

#### 4

# KNOWLEDGE FOR ADVANCED GENERALIST PRACTICE 80

INTRODUCTION 80

KNOWLEDGE IN SOCIAL WORK 82

HISTORY OF THEORY IN SOCIAL WORK 83

THE SEARCH FOR THEORETICAL HOLISM 85

KNOWLEDGE IN GENERALIST PRACTICE 87

KNOWLEDGE IN ADVANCED GENERALIST PRACTICE 89

THE ADVANCED ECOLOGICAL SYSTEMS PARADIGM 89

THE ADVANCED PROBLEM-SOLVING PARADIGM 96

THE STUDY OF A THEORY 98

THE HOLISTIC APPROACH IN ADVANCED GENERALIST

PRACTICE 100

SUMMARY 101

5

#### THE METHODOLOGY OF ADVANCED GENERALISTS 107

**INTRODUCTION 107** 

DEFINITION OF TERMS 108

THE ADVANCED GENERALIST IN DIRECT PRACTICE 110

PROBLEM SOLVING: THE ADVANCED GENERAL METHOD IN DIRECT PRACTICE 112

Case Example: The Case of Mr. W. 113

THE ADVANCED GENERALIST IN INDIRECT PRACTICE 116

PROBLEM SOLVING: THE ADVANCED GENERAL METHOD IN

INDIRECT PRACTICE 117

SUPERVISION 118

Case Example: Mary O., Supervisee 118

MANAGEMENT 122

Case Example: Middle Manager 123

HOLISTIC PRACTICE 124

SUMMARY 126

6

#### THE ADVANCED GENERALIST ADMINISTRATOR 128

SARAH A. DELANCEY AND NANCY M. HALL

INTRODUCTION 128

**DEFINITIONS 129** 

ROLES OF THE ADVANCED GENERALIST ADMINISTRATOR 131

EXAMPLES OF ROLES OF THE ADVANCED GENERALIST

ADMINISTRATOR 133

Example 1: Special Project Development 133

Example 2: Utilization of Staff 133

Example 3: Agency Staffing Problem 134

THE ADVANCED GENERALIST ADMINISTRATOR AND THE

KEY ELEMENTS OF ADVANCED GENERALIST

PRACTICE 134

ADVANCED ECOLOGICAL SYSTEMS PERSPECTIVE 135

Case Example: Rest Home Care Questioned 135

THE ADVANCED GENERAL METHOD 136

Example: Community Response to Needs of the Aged 138

ADVANCED KNOWLEDGE 139

Example: Staff Development 139

Example: Problem with Consultant 141

Example: Dealing with Death of Staff Member 141

Example: Budget Reduction 142 Example: Program Renovation 144

INTERNATIONAL SOCIAL WORK/WELFARE 145

Example: International Impact 146 ETHICAL DECISION MAKING 147

Example 1: Value Conflict Regarding Birth Control

For Youth 147

Example 2: Board-Director Problem 148

SUMMARY 150

#### 7

# RESEARCH AND TECHNOLOGY FOR ADVANCED GENERALIST PRACTICE 152

**LINNER WARD GRIFFIN** 

INTRODUCTION 152

**QUALITATIVE RESEARCH** 154

ETHNOGRAPHY 154

HISTORICAL RESEARCH 156

INTERVIEWING 158

QUANTITATIVE RESEARCH METHODS 160

BEHAVIORAL RESEARCH SEQUENCE 161

PURPOSE- OR FUNCTION-FOCUSED RESEARCH 162

TIME DIMENSION 165

**OUASI-EXPERIMENTAL RESEARCH 166** 

PROGRAM EVALUATION 168

PURPOSE OF EVALUATION 169

DETERMINING WHO CONDUCTS PROGRAM

EVALUATION 171

COMMON WAYS OF PERFORMING PROGRAM

**EVALUATION 171** 

**INFORMATION TECHNOLOGY 173** 

TYPICAL STUDIES IN THE CONCEPTUAL AREAS OF

ADVANCED GENERALIST PRACTICE 174

ETHICAL DECISION MAKING 174

INTERNATIONAL SOCIAL WORK AND WELFARE 175

ADVANCED THEORIES AND INTERVENTION MODELS 176

ADVANCED GENERAL METHOD 177

COMPARATIVE STUDY: MULTIPLE THEORIES AND

LOCATIONS 179

CONCLUSION 180

8

# SOCIAL POLICY FOR ADVANCED GENERALIST PRACTICE 184

**ELBERT SIEGEL** 

INTRODUCTION 184

SOCIAL POLICY FOR THE ADVANCED GENERALIST
PRACTITIONER 187

POLICY KNOWLEDGE BASE FOR ADVANCED GENERALIST
PRACTICE 190

THE ECOLOGICAL PERSPECTIVE 190
POLICY CHANGE WITHIN THE AGENCY 191
POWER AND AUTHORITY 193
LEGISLATIVE (AND POLITICAL) INTERVENTIONS 195
PROGRAM PLANNING 198
SUPERVISION 200
RESEARCH AND EVALUATION 201

AN INTERNATIONAL PERSPECTIVE 201

SUMMARY AND CONCLUSIONS 204

9

# THE FIELD OF ADVANCED GENERALIST PRACTICE: CHANGING PRACTICE NEEDS 208

MARILYN A. BIGGERSTAFF, FRANK R. BASKIND, AND CARY JENSEN

INTRODUCTION 208 THE CHANGING NATURE OF PRACTICE AND THE PROFESSION 210 THE CHANGING NATURE OF AGENCY PRACTICE 211 WHY OUR PERCEPTIONS OF PRACTICE MUST CHANGE 211 REALISTIC SOCIAL WORK EDUCATION 213 ASKING SOCIAL WORKERS FOR THEIR PERCEPTIONS OF PRACTICE 213 EMPLOYING THE FOCUS GROUP IN CURRICULUM ASSESSMENT 215 REPRESENTATIVENESS OF THE RESPONSES 216 DATA ANALYSIS 216 RESPONSES TO CHANGING PRACTICE NEEDS 217 WHAT IS ADVANCED GENERALIST IN THE PRACTICE OF SOCIAL WORK? 217 SETTINGS OF PRACTICE 217 KNOWLEDGE FOR DIRECT PRACTICE 220

THE SOCIAL WORKER AS PROGRAM PLANNER AND SERVICE MANAGER 220
DIRECT AND INDIRECT PRACTICE KNOWLEDGE AND SKILLS 221
THE PRACTITIONER AND AGENCY FUNCTION 221
THE VALUES AND ETHICS OF THE PRACTITIONER 221
THE ADVOCACY ROLE OF THE SOCIAL WORKER 222
IMPLICATIONS OF THE STUDY FOR CHANGING PRACTICE NEEDS 222
SUMMARY 222

#### 10

# ADVANCED GENERALIST PRACTITIONERS: RESPONDING TO CHANGING PRACTICE NEEDS 226

INTRODUCTION 226
THE STUDY 227
STUDY SAMPLE 227
FINDINGS 228
STUDY IMPLICATIONS 235
THE ADVANCED GENERALIST—A PRACTITIONER FOR ALL SEASONS 236
CONCLUSION 237

APPENDIXES 240 INDEX 275

# Advanced Generalist Practice

#### THE FOUNDATION

In 1958, the National Association of Social Workers identified a "Working Definition of Social Work Practice" to be used for developing a "common base" for practice. The base for social work is a generic foundation consisting of five components that are found at the roots of any profession. They are purpose, sanction, values, knowledge, and method (Diagram 1–1). Social work educators and practitioners have identified specific content in each of these five areas to distinguish social work from other professions (Diagram 1–2). All accredited social work education programs teach the generic foundation of social work.

Basically, the primary *purpose* of social work is to enhance social functioning. Social workers develop the capacities of individuals and the resources of society to achieve the highest quality of life for both the individual and society. *Sanction* is defined as "authoritative permission." Sanction to practice social work comes from a variety of sources, including governmental or voluntary