TRANSNATIONAL COMMERCIAL LAW

International Instruments and Commentary
SECOND EDITION

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PREFACE

In the seven years that have elapsed since the publication of the first edition there have been major developments in transnational commercial law, with numerous new international instruments as well as additional ratifications of existing conventions and protocols. In addition we have added an entirely new chapter on carriage of goods covering all modes of transport except rail, which for reasons of space had to be omitted. These changes have led to a comprehensive revision of the entire work.

In the field of contract law the third edition of the UNIDROIT Principles of International Commercial Contracts, published in 2011, replaces the second edition in Chapter 2. In Chapter 3 we have added the 2005 UN Convention on the Use of Electronic Communications in International Trade. In 2010 the International Chamber of Commerce issued its new Incoterms, which now feature in Chapter 4 in place of Incoterms 2000. The new Chapter 5, which begins with an overview of the conventions on carriage of goods by sea, road, and air, reproduces as regards carriage by sea the Hague and Hague-Visby Rules and the Protocol to the latter, as well as the Hamburg Rules and the Rotterdam Rules; as regards carriage by road, the CMR and its two Protocols; and as regards carriage by air, the Montreal Convention, which displaced the myriad of prior instruments and is approaching 100 ratifications.

The 'First Company Directive' was codified in 2009 and the codified version now appears in Chapter 6 dealing with agency and distribution. Chapter 7 has been substantially revised as the result of a spate of new ICC instruments: a new edition of the Uniform Customs and Practice for Documentary Credits (UCP 600), eUCP Version 1.1 (the UCP 600 supplement for electronic presentation), and the 2010 Uniform Rules for Demand Guarantees (URDG 758), replacing URDG 458. Chapter 8 adds the 2007 Luxembourg Protocol to the Cape Town Convention on International Interests in Mobile Equipment and the 2008 UNIDROIT Model Law on Leasing, while Chapter 9 incorporates the 2010 Consolidation of the Annexes to the EU Insolvency Regulation. There have also been extensive additions to Chapter 10 on securities custody, clearing, and settlement, with the 2009 amendments to the Settlement Finality Directive and the Financial Collateral Directive, and the 2009 UNIDROIT (Geneva) Convention on Substantive Rules for Intermediated Securities. In Chapter 11, dealing with the conflict of laws, Rome I has replaced the Rome Convention on the law applicable to contractual obligations, while in Chapter 12 the 2004 ALI/UNIDROIT Principles of Transnational Civil Procedure and the 2005 Hague Convention on choice of court agreements have been added. Finally, the 2012 ICC Rules of Arbitration were published just in time for their inclusion in Chapter 13.

In addition, the linking text has been revised and expanded and the tables of ratifications and accessions updated. The most striking changes relate to the 2001 Cape Town Convention on International Interests in Mobile Equipment and its associated Aircraft Protocol. At the time of the first edition there had been four ratifications of the Convention and four of the Protocol. Now there have been 50 ratifications of the Convention (including adoption by the European Union as regards the provisions with its competence) and 44 of the Protocol (including EU adoption).

In short, Chapter 5 is new and every other chapter except Chapter 1 has been revised.

In the preparation of this new edition we have incurred a number of debts. We should like to thank Chester Hooper, Judith Nemsick, and John Pritchard, all of Holland & Knights, for their helpful comments on the new carriage of goods chapter, and also Professor Malcolm A. Clarke, Emeritus Professor of Commercial Contract Law, University of Cambridge, who reviewed the section on the CMR. Andrew Dyson, a postgraduate research student of Merton College, Oxford, and Henry Defriez and Sophie Rohnke of Freshfields Bruckhaus Deringer helped us greatly by updating the tables of ratifications. Thanks are also due to the various international organizations that kindly gave us permission to reproduce some of their instruments; our appreciation is separately expressed elsewhere in this volume. Finally, we wish to express our gratitude to the editorial and production staff of Oxford University Press for all their labours. Particular thanks for steering this work through the press are due to Rachel Mullaly, the Senior Commissioning Editor; Jessica Huntley, the Assistant Commissioning Editor, followed in that role by Faye Judges; Jodi Roberts, Senior Production Editor; Bethan Cousins, Production Editor; and Zöe Organ, Assistant Production Editor.

Roy Goode Ewan McKendrick Oxford Herbert Kronke Heidelberg Jeffrey Wool London and Seattle

January 2012

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