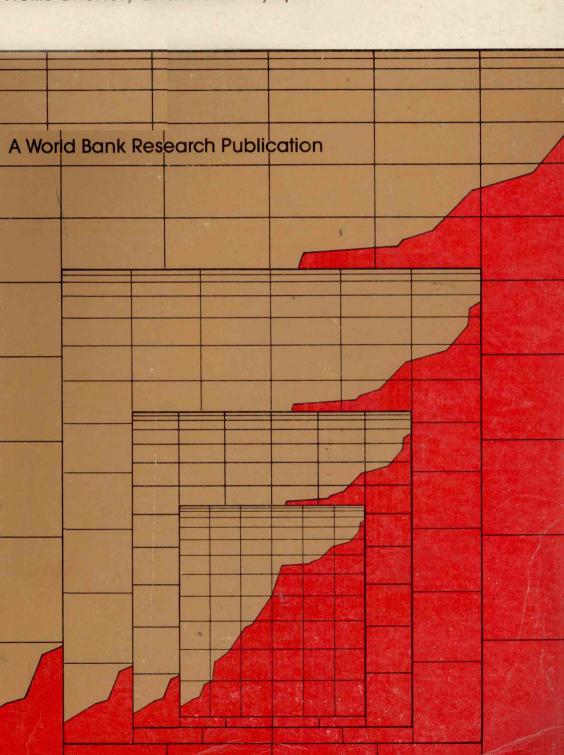
Patterns of Development 1950-1970

Hollis Chenery and Moises Syrquin



PATTERNS OF DEVELOPMENT, 1950–1970

HOLLIS CHENERY AND MOISES SYRQUIN with the assistance of HAZEL ELKINGTON

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FOREWORD

Better understanding of the economic and social changes in the development process is essential to continued progress in the less developed countries. This is what the World Bank is attempting to achieve through its own research, as well as by participation with other institutions engaged in the same effort.

Patterns of Development is a prime example of the work now being done under an expanded program which includes a series of comparative analyses of various aspects of structural change and development policy. Together with other studies planned and in progress, this volume should help both the Bank and its member governments come to grips more effectively with the problem of "absolute poverty" which continues to degrade the lives of some 800 million human beings in the developing world, in spite of the relatively rapid growth of their national economies.

ROBERT S. MCNAMARA
President
The World Bank

PREFACE

The past forty years have seen numerous attempts to discover uniformities in economic behavior by a comparison of economies at different levels of income. Among the most fruitful have been Colin Clark's analysis of the changes in use of labor with rising income (*The Conditions of Economic Progress*, 1940) and Simon Kuznets's series comparing elements of the national accounts ("Quantitative Aspects of the Economic Growth of Nations," I-X, 1956-1967). Kuznets demonstrates the similarities between historical growth patterns and the intercountry patterns of the 1950s.

Many detailed comparisons have focused on individual characteristics of developing countries, notably consumption, savings, investment, taxation, industrialization, and population growth. These studies apply a variety of statistical methods to different country samples and time periods, so their results are not generally comparable. However, they do demonstrate the value of comparative analysis for a variety of purposes.

Our main objective is to provide a comprehensive description of the structural changes that accompany the growth of developing countries and to analyze their interrelations. The great increase in statistical information since 1950 makes it possible to employ a combination of cross-section and time-series analysis that was not feasible as recently as ten years ago. By comparing intercountry and intertemporal patterns, we can respond to several important questions left unanswered in previous studies—notably those concerning the stability of the observed patterns and the nature of the time trends. To these ends, a uniform statistical procedure has been developed for measuring variations in different aspects of the economic structure in relation to income level and other factors.

To achieve broad coverage of the various features of development, we selected twenty-seven variables that are included in the IBRD economic and social data bank for a large number of countries. These variables describe ten basic processes of accumulation, resource allocation, and income distribution. Analysis of these processes suggests the "stylized facts" of development that can be used in testing theoretical hypotheses as well as in policy analysis.

The first phase of the present study was completed under the Project for Quantitative Research in Economic Development at Harvard University. The Harvard-based research is reported in Chenery and Taylor ("Development Patterns: Among Countries and Over Time," 1968) and Chenery, Elkington, and Sims ("A Uniform Analysis of Development Patterns," 1970). Transfering the study to the World Bank has allowed us

to integrate data collection, computation, and analysis in a way that is rarely possible in academic research.

We are indebted to a number of persons for assistance at various stages of our research. Lance Taylor and Christopher Sims collaborated in the first phase of the work and advised us on the methodology used in the present analysis. Hazel Elkington has been responsible for the collection and processing of data over the past six years and has prepared the Statistical Appendix to this volume, with generous support from the Economic Analysis and Projections Department of the World Bank. Jon Eaton provided valuable help in research and computation. We have had the benefit of criticism and comment from Irma Adelman, Manmohan Agarwal, Bela Belassa, Nicholas Carter, Simon Kuznets, Jacob Paroush, William Raduchel, Lance Taylor, Wouter Tims, Larry Westphal, Ross Williams, and Jeffrey Williamson. Teresita Kamantigue typed various drafts of the manuscript with speed and accuracy. Jane Carroll and Brian Svikhart lent editorial guidance aimed at improving the book's style and readability. The index was prepared by Arthur Gamson.

HOLLIS CHENERY
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CONTENTS

Foreword	V
Tables	хi
Figures	xiii
Preface	χv
1. Bases for Comparative Analysis	3
Conceptual Framework	4
Basic Development Processes	6
Econometric Procedure and Data	10
Presentation of Results	18
2. Accumulation and Allocation Processes	23
Accumulation Processes	23
Theoretical Background	23
Statistical Analysis	25
The Role of Accumulation in the Transition	31
Resource Allocation Processes	32
Theoretical Background	32
Statistical Analysis	34
The Role of Resource Allocation in the Transition	42
The Interactions among External and Internal Processes	42
Regression Analysis	43
Shifts in Production and Trade	45
Shifts in Accumulation and Demand	45
3. Demographic and Distributional Processes	47
Employment by Sector	48
Urbanization	53
Demographic Transition	56
Income Distribution	60
4. Alternative Patterns of Development	64
Classification of Trade Patterns	65
Classification vs. Regression Analysis	66
The Scale Index	67
The Trade Orientation Index	68
Application to Regression Analysis	69
Scale Effects: The Large-Country Patterns	74
Scale and Resource Allocation	78
Scale and Accumulation	88
Other Effects of Scale	88

Resource Effects: The Small-Country Patterns	89
Variability of the Transformation	89
Effects of Primary Orientation	90
Effects of Industry Orientation	100
A Typology of Development Patterns	101
Criteria for Classification	101
Applications	105
Patterns for Developed Countries	107
Effects of Income Level on Accumulation Processes	108
Effects of Income Level on Allocation Processes	112
5. Time-series vs. Cross-section Patterns	117
Time-series Estimation	118
Average Time-series Relations	118
The Samples	119
Nature of the Results	120
Accumulation	122
Saving and Investment	122
Foreign Capital Inflow	123
Government Revenue	127
Allocation Patterns	128
Production	128
The Share of Exports	130
Adjustments to Changes in External Capital	132
Conclusions	133
6. Conclusions	135
The Nature of the Transition	135
Development Theory and Policy	136
International Development Policy	137
Future Research	138
Technical Appendix	141
Specification	141
The Functional Form	141
Nonlinearities and Multicollinearity	143
Real Income, Relative Prices, and	
Exchange Rate Conversions	145
Effect of the Bias on Cross-section Estimates	146
Alternative Approaches	149
The Treatment of Time	153
The Trade Orientation Index	155
Reduced Forms and Structural Relations	158

CONTENTS	ix
Estimation	159
Errors in the Variables	159
Weighted Regression (Heteroscedasticity)	161
Stratifying the Sample	162
Tests of Homogeneity	163
Statistical Accuracy	166
Pooling of Cross-section and Time-series Data	167
Average Cross Section	167
Average Time Series	167
Omitted Variables	168
The Composition of the Sample	169
The Samples	170
Annual Cross Sections	170
The Share of Services	174
Annual Cross Sections	175
Services in Large Countries	176
The Time Series	176
Statistical Appendix	179
The Data	179
Exchange Rates	179
Definitions of Variables	180
Accumulation Processes	180
Resource Allocation Processes	183
Demographic and Distributional Processes	186
Bibliography	215
Subject Index	223
Author Index	233

TABLES

Ι.	Structural Characteristics Analyzed	9
2.	101 Countries Included in the Study, 1950-70:	
	Samples for Basic Regressions	12
3,	Normal Variation in Economic Structure with	
	Level of Development	20
4.	Basic Regressions: Accumulation Processes	30
5.	Basic Regressions: Resource Allocation Processes	38
6.	Effects of a Unit Increase in Exports and External Capital	44
7.	Basic Regressions: Demographic and Distributional Processes	49
8.	Key to Graphs	51
9.	Augmented Regressions: Birth Rates	59
10.	Classification of Trade Patterns (1965): Large Countries	70
11.	Classification of Trade Patterns (1965):	
	Small, Primary-oriented Countries	71
12.	Classification of Trade Patterns (1965):	
	Small, Balanced Countries	72
13.	Classification of Trade Patterns (1965):	
	Small, Industry-oriented Countries	73
14.	Comparison of Large and Small Country Patterns	75
15.	Comparison of Small Country Patterns:	
	Primary and Industry-Oriented	75
16.	A Classification of Allocation Patterns	103
17.	Accumulation Processes: Richer Countries	
	with per Capita Income Greater than \$500 in 1960	110
18.	Accumulation Processes: Poorer Countries	
	with per Capita Income Less than \$500 in 1960	111
19.	Size Effects for Saving and Exports: Three-way	
	Income Split	112
20.	Resource Allocation and Trade Processes:	
	Richer Countries with per Capita Income	
	Greater than \$500 in 1960	113
21.	Resource Allocation and Trade Processes:	
	Poorer Countries with per Capita Income	
	Less than \$500 in 1960	114
22.	Comparison of Long-run and Short-run Patterns	121
23.	Comparison of Accumulation Estimates	124
24.	Comparison of Allocation Estimates	124

Tables in the Technical Append	dix
--------------------------------	-----

T1.	Tests of Homogeneity (F Tests) of Alternative	
	Patterns Classified by Size, Trade Orientation,	
	and Level of Development	164
T2.	A Summary of Regression Results	165
T3.	Average Predicted Value of Production Shares	
	from Yearly Cross Sections	171
T4.	Industrial Patterns by Income Groups	173
T5.	Countries with High Services Share of Production	
	around 1965: Main Characteristics	175
Tabl	es in the Statistical Appendix	
S1.	Annual Average Exchange Rate	181
S2.	Accumulation Processes: Data for 1965	
	or Closest Available Year	188
S3.	Resource Allocation and Trade Processes:	
	Data for 1965 or Closest Available Year	192
S4.	Demographic and Distributional Processes:	
	Data for 1965 or Closest Available Year	196
S5.	Accumulation Processes: Large Countries	200
	Accumulation Processes: Small Countries	201
S 7.	Accumulation Processes: Small, Primary-oriented	
	Countries	202
S8.	Accumulation Processes: Small, Industry-oriented	
	Countries	203
S9.	Resource Allocation and Trade Processes:	
	Large Countries	204
S10.	Resource Allocation and Trade Processes:	
	Small Countries	205
S11.	Resource Allocation and Trade Processes:	
	Small, Primary-oriented Countries	206
S12.	Resource Allocation and Trade Processes:	
	Small Industry-oriented Countries	207
	Saving-Compatible Sample: Time-series Coefficients	208
	Regressions with Exogenous Trade Variables	210
	Saving and Export Patterns: Income Split	212
	Short-run Patterns: Full and Reduced Samples	213
S17.	Structure of Production: Cross Sections	214

FIGURES

1.	Investment	27
2.	Government Revenue	28
3.	Education	29
4.	Structure of Domestic Demand	35
5.	Structure of Production (Value Added)	36
6.	Structure of Trade	37
7.	Export Variation with Size of Population	41
8.	Labor Allocation	50
9.	Labor Productivity Indices—Scatter for Primary Sector	
	of 39 Countries (1965)	52
10.	Urbanization—Scatter for 90 Countries (1965)	55
11.	Demographic Transition—Scatter for Birth Rate	
	in 76 Countries (1965)	57
	Income Distribution—Scatter for 55 Countries (1965)	63
13.	Comparison of Trade Patterns: Large Countries—	
	Scatter for 26 Countries (1965)	76
14.	Comparison of Trade Patterns: Small Countries—	
	Scatter for 60 Countries (1965)	77
15.	Total Exports—Scatter for 26 Large Countries (1965)	79
	Primary Exports—Scatter for 26 Large Countries (1965)	80
	Manufactured Exports—Scatter for 26 Large Countries (1965)	81
	Saving—Scatter for 26 Large Countries (1965)	82
	Investment—Scatter for 26 Large Countries (1965)	83
	Private Consumption—Scatter for 25 Large Countries (1965)	84
	Government Revenue—Scatter for 23 Large Countries (1965)	85
22.	Primary Share of Production—Scatter for	
	25 Large Countries (1965)	86
23.	Industry Share of Production—Scatter for	
	25 Large Countries (1965)	87
24.	Total Exports: Small Countries—Scatter for	
	67 Countries (1965)	91
25.	Primary Exports: Small Countries—Scatter for	
	62 Countries (1965)	92
26.	Manufactured Exports: Small Countries—Scatter for	
	62 Countries (1965)	93
	Saving: Small Countries—Scatter for 67 Countries (1965)	94
	Investment: Small Countries—Scatter for 67 Countries (1965)	95
29.	Private Consumption: Small Countries—Scatter for	
•	71 Countries (1965)	96
<i>3</i> 0.	Government Revenue: Small Countries—Scatter for	
	66 Countries (1965)	97

31. Primary Share of Production: Small Countries—Scatter for	
64 Countries (1965)	98
32. Industry Share of Production: Small Countries—Scatter for	
64 Countries (1965)	99
33. Saving: Three Income Groups	109
34. Total Exports: Two Income Groups	115
35. Saving and Capital Inflow	126
Figures in the Technical Appendix	
T1. Industry Share of GDP: Effect of Reducing	
Transition Range by One-Half	147
T2 Normal Export Structure and the Trade Orientation Index	157

PATTERNS OF DEVELOPMENT, 1950–1970

Chapter 1

BASES FOR COMPARATIVE ANALYSIS

INTERCOUNTRY COMPARISONS play an essential part in understanding the processes of economic and social development. To generalize from the historical experience of a single country, we must compare it in some way to that of other countries. Through such comparisons, uniform features of development can be identified and alternative hypotheses as to their causes tested.

Comparative analysis is equally important to the formulation and evaluation of development policy. Since theoretical bases for determining a range of feasible policies are limited, comparative studies provide the main source of information about possible levels of savings and taxation, the requirements for capital and labor, and achievable rates of growth. Whether acquired from personal observation or more systematic comparisons, international experience is a major ingredient in development policy in all countries.

The value of quantitative comparisons for economic analysis and policy has been recognized in a variety of separate fields, such as saving and investment, trade, taxation, industrialization, urbanization, and employment. Up to now these analyses have been made independently, using different methodologies, hypotheses, and basic data. It has therefore been difficult to combine their results into a consistent picture of development as a whole or to trace interrelations among separate processes.

The present study attempts to provide a uniform analysis of the principal changes in economic structure that normally accompany economic growth. The focus is on the major features of resource mobilization and allocation, particularly those aspects needed to sustain further growth and therefore of primary interest for policy. By treating these aspects in a uniform econometric framework, it is possible to provide a consistent description of a number of interrelated types of structural change and also to identify systematic differences in development patterns among countries that are following different development strategies.

The starting point for this study is the pioneering work of Simon Kuznets, who first demonstrated the value of quantitative intercountry analysis of economic structures. Since ten years ago there were few significant time series for developing countries, Kuznets was properly skeptical of applying his cross-country results to the analysis of change over

¹In a series of ten articles published in the journal *Economic Development and Cultural Change* (1956-67), Kuznets analyzed the intercountry variation in the principal components of the gross national product (GNP) and compared these results to historical changes in the developed countries over the past century or more.

time. With the benefit of the great increase in data that has taken place over the past decade, we are able to compare cross-country and timeseries estimates and to establish some useful relationships between them.²

The establishment of a more uniform and comprehensive description of structural change opens up the possibility of identifying countries that have been following similar development strategies. The choice of a development strategy is affected not only by the structural characteristics of the economy but also by the government's social objectives and willingness to use various policy instruments. Our analysis leads to the identification of three main patterns of resource allocation, which are identified in Chapter 4 as: large country, balanced allocation; small country, primary specialization; small country, industry specialization. By comparing countries that are following similar development patterns, it is possible to derive more valid performance standards and also compare the policies chosen by countries under similar conditions. A basis for this type of study is provided by a typology of development patterns in Chapter 4.

CONCEPTUAL FRAMEWORK

In general terms, a development pattern may be defined as a systematic variation in any significant aspect of the economic or social structure associated with a rising level of income or other index of development. Although some variation with the income level is observable in almost all structural features, we are primarily interested in those structural changes that are needed to achieve sustained increases in per capita income. Since one can rarely prove that a given aspect of development is logically "necessary," we start with those for which a plausible case can be made on empirical grounds.

Kuznets's approach to the identification and measurement of development patterns is largely inductive. Starting with the elements of the national accounts that are recorded in a number of countries, he measures the changes in the composition of consumption, production, trade, and other aggregates as income rises. His observations are either for individual advanced countries over time or for groups of countries classified by income level. In this way he achieves comparable measures of development patterns both among countries and over time.³

²The value of a large-scale statistical analysis of development patterns depends heavily on the quality and comparability of the data on which it is based. This study is therefore undertaken in conjunction with the continuing development of the International Bank for Reconstruction and Development (IBRD) Economic and Social Data Bank.

³This methodology is summarized and applied to the analysis of production patterns in Kuznets (1971), chs. 4 and 5.