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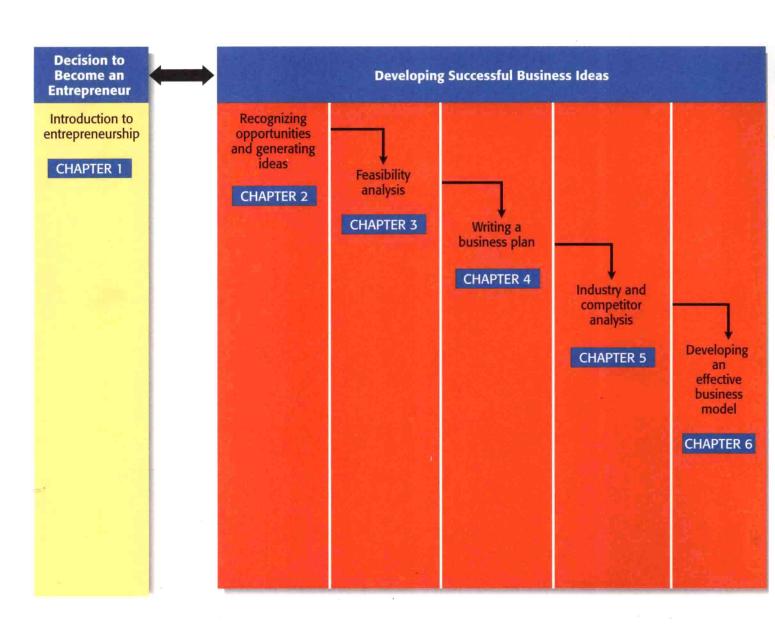
SUCCESSFULLY LAUNCHING NEW VENTURES

Third Edition

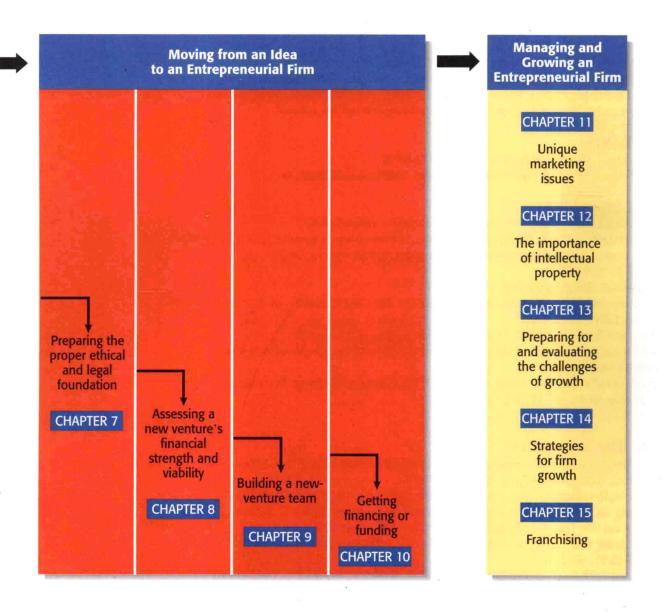
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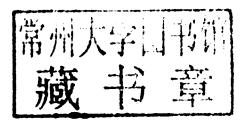
Successfully Launching New Ventures

Global Edition

Third Edition

Bruce R. Barringer
Oklahoma State University

R. Duane Ireland
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Dedication

To my parents, Robert and Delores Barringer. Thanks for more than 50 years of encouragement and support. Also, thanks to my brother, Brian, and my sisters, Mary Anne and Barbara. Your encouragement, support, and friendship are also appreciated. Of course I owe a tremendous amount to my wife, Janet, and my children, John, Jennifer, and Emily. You are my inspiration and the joys of my life.

-Bruce R. Barringer

To my grandson, Jackson Blair Funkhouser: With each day, you are working on your dreams. Keep dreaming as the foundation for forming and pursuing your goals, Jackson. For you, everything is possible. I love you.

-R. Duane Ireland

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