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PRINCIPLES OF

International Business Transactions

SECOND EDITION

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PRINCIPLES OF INTERNATIONAL BUSINESS TRANSACTIONS

Second Edition

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Preface

The authors have collaborated for decades on *International Business Transactions: A Problem-Oriented Coursebook*, and its spin-off editions, *IBT: Contracting Across Borders*, *IBT: Trade and Economic Relations* and *IBT: Foreign Investment*. Many students studying with these popular coursebooks, and others interested in an introduction to the field, have enjoyed our easy-to-read *International Business Transactions* Nutshell and its companion, *International Trade and Economic Relations* Nutshell.

Principles of International Business Transactions is part of the West Group's Concise Hornbook series. Our coverage moves sequentially from international sales and letters of credit to regulation of international trade to transfers of technology to foreign investment to dispute settlement. *Principles* is intended to provide extensive depth, analysis and citations. It can be used in connection with any international business, sales, trade, investment or economic law course, or independently as a treatise. We welcome feedback.

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**PRINCIPLES
OF
INTERNATIONAL
BUSINESS TRANSACTIONS**

Second Edition

Summary of Contents

	Page
PREFACE	iii
Chapter	
1. International Sales Law	1
2. Commercial Terms	73
3. Bills of Lading	83
4. Sales Agent and Distributorship Agreements	109
5. Countertrade Agreements	119
6. Documentary Letters of Credit	131
7. Standby Letters of Credit	159
8. International Electronic Commerce	177
9. An Introduction to the WTO, IMF and U.S. Trade Author- ities	193
10. United States Tariffs and Duty Free Imports	235
11. Customs Classification, Valuation and Origin	263
12. Antidumping Duties	293
13. Subsidies and Countervailing Duties	327
14. United States Import Controls and Nontariff Trade Bar- riers	353
15. Escape Clause (Safeguard) Proceedings; Trade Adjust- ment Assistance	367
16. United States Export Controls	391
17. The Foreign Corrupt Practices Act and Illegal Payments Abroad	407
18. United States Boycott and Anti-Boycott Law	429
19. United States Section 301 Proceedings—Super 301 and Special 301 Procedures	453
20. Antitrust Laws (U.S. and Europe)	469
21. Free Trade Agreements and Customs Unions	503
22. Franchising and Trademark Licensing	535
23. Patent and Knowhow Licensing	547
24. Counterfeit, Infringing and Gray Market Imports—Unit- ed States Section 337 Proceedings	565
25. Introduction to Foreign Direct Investment	589
26. Investing in Europe	643
27. Investing in NAFTA	683

Chapter	Page
28. OPIC and MIGA Investment Insurance	713
29. Expropriation of an Investment.....	723
30. International Business Litigation	753
31. International Commercial Arbitration	773
TABLE OF CASES	789
INDEX	809

Table of Contents

	Page
PREFACE	iii
Chapter 1. International Sales Law	1
1.1 Introduction to CISG	2
1.2 The Sphere of Application of CISG	4
1.3 Choice of Law Clauses	8
1.4 Transactions Excluded from the Convention	11
1.5 Types of Sales Transactions Excluded from the Convention	14
1.6 Issues Excluded from the Convention	17
1.7 General Provisions of CISG	21
1.8 Contract Formation in General	25
1.9 The Offer	26
1.10 Firm Offers	28
1.11 Acceptance	30
1.12 Seller's Obligations—Delivery	34
1.13 Seller's Obligations—Quality of the Goods	37
1.14 Seller's Obligations—Property Issues	41
1.15 Buyer's Obligations	43
1.16 Buyer's Inspection and Notice of Defects	45
1.17 Cure	46
1.18 Risk of Loss	48
1.19 Excused Performance	50
1.20 Remedies in General	52
1.21 Suspending Performance	53
1.22 "Avoidance" of a Contract—Refusal to Accept Nonconforming Performance	55
1.23 Non-Judicial Price Adjustment	61
1.24 Reclamation of the Goods	63
1.25 Judicial Remedies	64
1.26 Seller's Action for Specific Performance	64
1.27 Buyer's Action for the Contract Price	66
1.28 Damages	68
1.29 Buyer's Damages	69
1.30 Seller's Damages	70

	Page
Chapter 2. Commercial Terms	73
2.1 Introduction	73
2.2 The Purpose of Commercial Terms	74
2.3 Incoterms as a Trade Usage	75
2.4 Categories of Commercial Terms	76
2.5 Revisions of Incoterms	77
2.6 The Format of Incoterms	78
2.7 The Free Carrier (FCA) Term	79
2.8 The Free on Board (FOB) Term	79
2.9 The Cost, Insurance and Freight (CIF) Term	80
Chapter 3. Bills of Lading	83
3.1 Introduction to Bills of Lading	83
3.2 Non-negotiable or Straight Bills of Lading	84
3.3 Negotiable or Order Bills of Lading	85
3.4 Overview of the Payment Against Documents Transaction	86
3.5 The Necessity of a Negotiable Bill of Lading	87
3.6 Payment	88
3.7 Risks of the Parties	89
3.8 Seller's Risks	89
3.9 Buyer's Risks	90
3.10 International Conventions	91
3.11 Overview of United States Law	92
3.12 The Harter Act	93
3.13 Carriage of Goods by Sea Act (COGSA)	94
3.14 Federal Bills of Lading Act	95
3.15 Inherent Risks and Liabilities Regarding Bills of Lading	97
3.16 Misdelivery	97
3.17 Misdescription	101
3.18 Forged Bills of Lading	103
3.19 Electronic Bills of Lading	104
Chapter 4. Sales Agent and Distributorship Agreements	109
4.1 Need for a Written Agreement	109
4.2 Problems Most Prevalent Upon Termination	110
4.3 Effect of Changing Export Laws in the United States	111
4.4 Choice of Form	111
4.5 Independent Foreign Agent	112
4.6 Independent Foreign Distributor	113
4.7 Laws Protecting Agents and Distributors	113
4.8 Aspects of Control	115
4.9 Areas to Consider	117
Chapter 5. Countertrade Agreements	119
5.1 Countertrade in the Post World War II Years	119
5.2 Why Engage in Countertrade?	120

	Page
5.3 Barter	122
5.4 Counterpurchase.....	123
5.5 Compensation or Buyback	125
5.6 Offsets.....	126
5.7 Switch Trading.....	127
5.8 Bilateral Clearing Accounts	128
5.9 Investment Commitment	128
5.10 Future of Countertrade.....	129
Chapter 6. Documentary Letters of Credit	131
6.1 Introduction—The Transactional Problem.....	131
6.2 The Documentary Sale Transaction	132
6.3 Risk Allocation in the Letter of Credit Transaction—In General	139
6.4 The Governing Rules	140
6.5 Applicable Law	142
6.6 Basic Legal Principles.....	143
6.7 Wrongful Dishonor of a Credit	146
6.8 Wrongful Honor of the Credit	148
6.9 Examination of the Documents for Discrepancies	151
6.10 Notification of Discrepancies	152
6.11 The Documents in the Letter of Credit Transaction	155
6.12 Electronic Letters of Credit	156
Chapter 7. Standby Letters of Credit	159
7.1 Introduction.....	159
7.2 Transaction Pattern of the Standby Letter of Credit	160
7.3 Differences with Commercial Letter of Credit	161
7.4 Sources of Law and Rules/Governing Rules.....	162
7.5 UCC Revised Article 5	164
7.6 Uniform Customs and Practices for Documentary Credits (UCP)	164
7.7 New International Rules for Standby Letters of Credit	165
7.8 United Nations Convention on Independent Guarantees and Stand-by Letters of Credit (1995)	166
7.9 The Rules on International Standby Practices (ISP 98)	168
7.10 The “Fraud Defense”	170
7.11 Fraudulent or Abusive Demands for Payment Under the United Nations Convention on Independent Guarantees and Stand-by Letters of Credit	174
Chapter 8. International Electronic Commerce	177
8.1 Introduction.....	177
8.2 Private Contractual Measures Enabling E-Commerce— Trading Partner Agreements	179
8.3 Legislative Measures Enabling E-Commerce.....	179

	Page
8.4 UNCITRAL Model Law on Electronic Commerce—In General	180
8.5 UNCITRAL Model Law on Electronic Commerce—Non-Discrimination	181
8.6 UNCITRAL Model Law on Electronic Commerce—Contract Formation	182
8.7 United States—Federal Laws	184
8.8 United States—State Laws	186
8.9 European Union—Background to the eEurope Initiative	187
8.10 European Union—Distance Selling Directive	188
8.11 European Union—Electronic Signature Directive	189
8.12 European Union—Personal Data Protection Directive...	190
Chapter 9. An Introduction to the WTO, IMF and U.S. Trade Authorities	193
9.1 The General Agreement on Tariffs and Trade: History and Provisions	195
9.2 The GATT Multinational Trade Negotiations (Rounds)	197
9.3 The World Trade Organization (WTO) and GATT 1994	198
9.4 WTO Decision-Making, Admission	200
9.5 WTO Agreements and U.S. Law	203
9.6 WTO Dispute Settlement/U.S. Disputes/China Disputes	204
9.7 Import Quotas and Licenses Under the WTO	216
9.8 GATT/WTO Nontariff Trade Barrier Codes	216
9.9 The WTO Agreement on Agriculture	218
9.10 The WTO Public Procurement Code	219
9.11 The General Agreement on Trade in Services (GATS) ...	220
9.12 The WTO and Rules of Origin	222
9.13 The WTO TRIPs Agreement	223
9.14 U.S. International Trade Administration (ITA)	225
9.15 U.S. International Trade Commission (ITC)	225
9.16 U.S. Court of International Trade (CIT)	226
9.17 The USTR, Fast Track and U.S. Trade Agreements	228
9.18 An Introduction to the IMF	230
Chapter 10. United States Tariffs and Duty Free Imports	235
10.1 Introduction	235
10.2 The Origins of United States Tariffs	236
10.3 Column 1 Tariffs and the GATT/WTO	237
10.4 Column 2 Tariffs	238
10.5 The Jackson–Vanik Amendment	239
10.6 U.S. Generalized System of Tariff Preferences—Statutory Authorization	240
10.7 U.S. Generalized System of Tariff Preferences—USTR Petition Procedures	241

	Page
10.8 U.S. Generalized System of Tariff Preferences—Com- petitive Need Limitations	242
10.9 U.S. Generalized System of Tariff Preferences—Country Eligibility	243
10.10 U.S. Generalized System of Tariff Preferences—Product Eligibility	246
10.11 U.S. Generalized System of Tariff Preferences—Gradu- ation	247
10.12 U.S. Generalized System of Tariff Preferences—Judicial and Administrative Remedies	248
10.13 Caribbean Basin Initiative (CBI)	249
10.14 CBI Country Eligibility	249
10.15 CBI Product Eligibility	251
10.16 Andean Trade Preferences	253
10.17 African Trade Preferences	254
10.18 Section 9802.00.80 of the HTS	254
10.19 Maquiladoras	256
10.20 Section 9802.00.80 Case Law	258
Chapter 11. Customs Classification, Valuation and Or- igin	263
11.1 Purpose of Classification and Valuation	263
11.2 The Actors Who Classify and Value—The Customs Ser- vice	264
11.3 The Sources of Law for Classification and Valuation	266
11.4 Classification—Sample Provisions of the Harmonized Tariff System	268
11.5 Classification—The Meaning of the Headings in the HTS	269
11.6 Classification—The Meaning of the Notes in the HTS ...	270
11.7 Classification—The Meaning of the Columns in the HTS	270
11.8 Classification—Applying the General Rules of Interpre- tation	271
11.9 Classification—The Additional U.S. Rules of Interpre- tation	274
11.10 Classification—United States Customs Service, Guid- ance for Interpretation of Harmonized System	276
11.11 Classification—Decisions of United States Courts	277
11.12 Rules of Origin—Substantial Transformation, Proposed Uniform Approach	278
11.13 Rules of Origin—Sources of Law	280
11.14 Rules of Origin—Applicable Legal Theories	282
11.15 Valuation—United States Law	284
11.16 Valuation—The Law of the GATT/WTO	284
11.17 Valuation—Appraisal of Imported Merchandise	285

	Page
11.18 Valuation—Transaction Value	285
11.19 Valuation—Deductive Value	289
11.20 Valuation—Computed Value	290
11.21 Valuation—Value When Other Methods Are Not Effective	291
Chapter 12. Antidumping Duties	293
12.1 Dumping—What Is It and Why Is It Done?	293
12.2 The WTO Antidumping Code (1994)	294
12.3 U.S. Implementation of and Compliance With the WTO Antidumping Code, the Byrd Amendment, Zeroing	295
12.4 The Evolution of U.S. Antidumping Law	297
12.5 The Dumping Determination	300
12.6 Foreign Market Value	300
12.7 United States Price	302
12.8 Sales Below Cost	303
12.9 Nonmarket Economies Included	303
12.10 Nonmarket Economy Constructed Values	304
12.11 Market Economy Constructed Values	305
12.12 Similar Merchandise and Price Adjustments	306
12.13 The Injury Determination	308
12.14 Like Domestic Products	309
12.15 Material Injury	310
12.16 Threat of Material Injury	315
12.17 Causation	316
12.18 Cumulative Causation	318
12.19 Antidumping Procedures—Petition and Response	320
12.20 Administrative Determinations	322
12.21 The Importance of the ITA Preliminary Dumping Determination	323
12.22 AD Duties and Anticircumvention	323
12.23 Appeals	325
Chapter 13. Subsidies and Countervailing Duties	327
13.1 Subsidies and International Trade	327
13.2 Uruguay Round WTO Subsidies Code (1994)	328
13.3 Historical Introduction to U.S. Law	329
13.4 Two Statutory Regimes	330
13.5 U.S. Implementation of the WTO Subsidies Code—Countervailable Subsidies	332
13.6 National or WTO Proceedings	333
13.7 Export Subsidies	334
13.8 Upstream Subsidies	336
13.9 De Minimis Subsidies	337
13.10 Nonmarket Economies	337
13.11 The Injury Determination	338
13.12 Like Domestic Products	338

	Page
13.13 Material Injury	340
13.14 Causation	344
13.15 Cumulative Causation	345
13.16 Countervailing Duty Procedures	347
13.17 Administrative Determinations	347
13.18 The Importance of the ITA Preliminary Subsidy Determination	349
13.19 CVD Duties and Anticircumvention	350
13.20 Appeals	351
Chapter 14. United States Import Controls and Nontariff Trade Barriers	353
14.1 Import Quotas and Licenses	353
14.2 U.S. Import Restraints	354
14.3 Nontariff Trade Barriers	356
14.4 Public Procurement	357
14.5 Product Standards	361
14.6 Product Markings (Origin, Labels)	364
Chapter 15. Escape Clause (Safeguard) Proceedings; Trade Adjustment Assistance	367
15.1 Prospects for Relief	367
15.2 The Impact of Limited Judicial Review	368
15.3 The WTO Safeguards Agreement	369
15.4 U.S. Implementation of and Compliance With the WTO Safeguards Agreement	370
15.5 Escape Clause Proceedings—Petitions	372
15.6 Escape Clause Proceedings—ITC Investigations	373
15.7 Escape Clause Proceedings—Statutory Criteria	374
15.8 Escape Clause Proceedings—Substantial Causation	376
15.9 Escape Clause Proceedings—Serious Injury	377
15.10 Escape Clause Proceedings—Relief Recommendations of the Commission	380
15.11 Escape Clause Proceedings—Presidential Relief Decisions	381
15.12 Trade Adjustment Assistance—Individual and Company Assistance Criteria	384
15.13 Trade Adjustment Assistance—Secretary of Labor Determinations	386
Chapter 16. United States Export Controls	391
16.1 Governance of Exports	391
16.2 The Meaning of a “License”	392
16.3 Export Administration Regulations	393
16.4 Steps for Using the Export Administration Regulations	394
16.5 General Prohibitions	394

	Page
16.6 Determination of the Applicability of the General Prohibitions	394
16.7 Overview of Export Controls.....	396
16.8 The Commerce Control List (CCL)	396
16.9 License Requirements, License Exceptions and List of Items Controlled Sections.....	397
16.10 The Commerce Country Chart	398
16.11 Determining the Need for a License.....	399
16.12 Advisory Opinions	399
16.13 Issuance and/or Denial of Applications	400
16.14 Timetable for Application Review	401
16.15 Issuance of a License	402
16.16 Revocation or Suspension of a License	402
16.17 Review of Export Applications by International Agencies	402
16.18 Shipper's Export Declaration (SED).....	403
16.19 Fines, Suspensions and Revocation of Export Authority	403
16.20 Administrative Proceedings and Denial Orders.....	405
Chapter 17. The Foreign Corrupt Practices Act and Illegal Payments Abroad	407
17.1 Foreign Policy-Based Laws—The Antiboycott Laws and the FCPA.....	408
17.2 History of the FCPA	408
17.3 Amendments in 1988	409
17.4 Amendments in 1998	409
17.5 Responses From Other Nations.....	410
17.6 Definitional Challenges	411
17.7 Exempting Minor Payments	411
17.8 Who Is Covered?	411
17.9 Prohibited Payments	412
17.10 Accounting Standards.....	413
17.11 What Is Given?	413
17.12 Acting “Corruptly”	414
17.13 Foreign Official.....	415
17.14 Foreign Political Party, Official or Candidate	416
17.15 Any Person “While Knowing”	416
17.16 De Minimis or “Grease” Payments.....	417
17.17 “Facilitating or Expediting Routine Governmental Action”	417
17.18 Lawful Under “Written” Laws.....	418
17.19 “Reasonable and Bona Fide Expenditures”.....	419
17.20 Enforcement Authority	419
17.21 Consent Decrees	421
17.22 Charges of Accounting and Illegal Payment Violations ..	421
17.23 Additional Charges.....	421

	Page
17.24 Penalties: Record Keeping and Accounting Violations ...	422
17.25 Penalties: Illegal Payment Violations	422
17.26 Review Process	423
17.27 When to Use Review Process?	424
17.28 Actions by the Government	424
17.29 Private Right of Action	424
17.30 Employee Suits	424
17.31 Suits Charging Competitor With Violation of FCPA	426
 Chapter 18. United States Boycott and Anti-Boycott	
Law	429
18.1 Boycott and Antiboycott Laws	429
18.2 Boycott Laws and International Law	430
18.3 The Structure of United States Boycott Law	431
18.4 Trade Restrictions: The Case of Cuba	433
18.5 United States Reaction to the Arab Boycott of Israel: The Antiboycott Laws	438
18.6 Export Administration Act	439
18.7 Export Administration Regulations	440
18.8 Prohibited Actions Must Be Done Intentionally	440
18.9 Refusals to Deal	441
18.10 Discriminatory Actions	443
18.11 Furnishing Information Regarding Race, Religion, Sex or National Origin	444
18.12 Furnishing Information Regarding Business Relation- ships—The Use of “Blacklists”	444
18.13 Prohibition of Intentional Evasion	446
18.14 Reporting Requirements	446
18.15 Violations and Enforcement	449
18.16 Private Right of Action	450
 Chapter 19. United States Section 301 Proceedings— Super 301 and Special 301 Procedures	453
19.1 Foreign Country Practices and Market Access	453
19.2 The Evolution of Section 301	454
19.3 The Impact of the WTO Dispute Settlement Under- standing	456
19.4 Mandatory versus Discretionary Offenses and Remedies	456
19.5 Statutory Definitions	458
19.6 Petitioning and Consultation Procedures	459
19.7 USTR Determinations	461
19.8 Section 301 in Action	462
19.9 Special 301—Prioritization of U.S. Intellectual Property Rights Disputes With Foreign Countries	466