

NEVER HIGHLIGHT A TEXTBOOK AGAIN

Outlines, Notes & Highlights for:

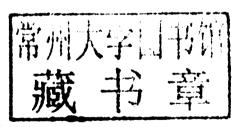
Principles and Practice of Sport Management by Lisa Pike Masteralexis

Craml0l Textbook Reviews

Cram101 Textbook Outlines to accompany:

Principles and Practice of Sport Management

Lisa Pike Masteralexis, 3rd Edition



A Content Technologies Inc. publication (c) 2012.

Cram101 Textbook Outlines and Cram101.com are Cram101 Inc. publications and services. All notes, highlights, reviews, and practice tests are written and prepared by Content Technologies and Cram101, all rights reserved.

WHY STOP HERE... THERE'S MORE ONLINE



With technology and experience, we've developed tools that make studying easier and efficient. Like this Craml0l textbook notebook, **Craml0l.com** offers you the highlights from every chapter of your actual textbook. However, unlike this notebook, **Craml0l.com** gives you practice tests for each of the chapters. You also get access to in-depth reference material for writing essays and papers.

By purchasing this book, you get 50% off the normal subscription free! Just enter the promotional code 'DK73DW14857' on the Cram101.com registration screen.

CRAMIOI.COM FEATURES:

Outlines & Highlights

Just like the ones in this notebook, but with links to additional information.

Integrated Note Taking

Add your class notes to the Cram101 notes, print them and maximize your study time.

Problem Solving

Step-by-step walk throughs for math, stats and other disciplines.

ciplines. Easy Access

Study any of your books, on any computer, anywhere.

Practice Exams

Five different test taking formats for every chapter.

Unlimited Textbooks

All the features above for virtually all your textbooks, just add them to your account at no additional cost.

TRY THE FIRST CHAPTER FREE!

Be sure to use the promo code above when registering on Craml0l.com to get 50% off your membership fees.

STUDYING MADE EASY

This Craml0I notebook is designed to make studying easier and increase your comprehension of the textbook material. Instead of starting with a blank notebook and trying to write down everything discussed in class lectures, you can use this Craml0I textbook notebook and annotate your notes along with the lecture.

Our goal is to give you the best tools for success.

For a supreme understanding of the course, pair your notebook with our online tools. Should you decide you prefer Craml0l.com as your study tool,

we'd like to offer you a trade...

Our Trade In program is a simple way for us to keep our promise and provide you the best studying tools, regardless of where you purchased your Craml0l textbook notebook. As long as your notebook is in *Like New Condition**, you can send it back to us and we will immediately give you a Craml0l.com account free for 120 days!

Let The **Trade In Begin!**

THREE SIMPLE STEPS TO TRADE:

- 1. Go to www.cram101.com/tradein and fill out the packing slip information.
- 2. Submit and print the packing slip and mail it in with your Craml0l textbook notebook.
 - 3. Activate your account after you receive your email confirmation.

^{*} Books must be returned in *Like New Condition*, meaning there is no damage to the book including, but not limited to; ripped or torn pages, markings or writing on pages, or folded / creased pages. Upon receiving the book, Craml0I will inspect it and reserves the right to terminate your free Craml0I.com account and return your textbook notebook at the owners expense.

Learning System

Cram101 Textbook Outlines is a learning system. The notes in this book are the highlights of your textbook, you will never have to highlight a book again.

How to use this book. Take this book to class, it is your notebook for the lecture. The notes and highlights on the left hand side of the pages follow the outline and order of the textbook. All you have to do is follow along while your instructor presents the lecture. Circle the items emphasized in class and add other important information on the right side. With Cram101 Textbook Outlines you'll spend less time writing and more time listening. Learning becomes more efficient.

Cram101.com Online

Increase your studying efficiency by using Cram101.com's practice tests and online reference material. It is the perfect complement to Cram101 Textbook Outlines. Use self-teaching matching tests or simulate in-class testing with comprehensive multiple choice tests, or simply use Cram's true and false tests for quick review. Cram101.com even allows you to enter your in-class notes for an integrated studying format combining the textbook notes with your class notes.

Visit www.Cram101.com, click Sign Up at the top of the screen, and enter DK73DW14857 in the promo code box on the registration screen. Your access to www.Cram101.com is discounted by 50% because you have purchased this book. Sign up and stop highlighting textbooks forever.

Copyright © 2011 by Cram101, Inc. All rights reserved. "Cram101"® and "Never Highlight a Book Again!"® are registered trademarks of Cram101, Inc. ISBN(s): 9781619055308. PUBE-4.2011817



Principles and Practice of Sport Management Lisa Pike Masteralexis, 3rd

CONTENTS

1.	History of Sport Management 2
2.	Management Principles Applied to Sport Management 8
3.	Marketing Principles Applied to Sport Management 14
4.	Financial and Economic Principles Applied to Sport Management 20
5.	Legal Principles Applied to Sport Management 26
6.	Ethical Principles Applied to Sport Management 46
7.	High School and Youth Sports 48
8.	Collegiate Sport 52
9.	International Sport 60
10.	Professional Sport 72
11.	Sports Agency 84
12.	Facility Management 90
13.	Event Management 94
14.	Sport Sales 100
15.	Sport Sponsorship 104
16.	Sport Communications 106
17.	Sport Broadcasting 112
18.	The Sporting Goods and Licensed Products Industries 118
19.	The Health and Fitness Industry/Recreational Sport/Strategies 122

Cram101 Textbook Outlines to accompany:

Principles and Practice of Sport Management

Lisa Pike Masteralexis, 3rd Edition

A Content Technologies Inc. publication (c) 2012.

Cram101 Textbook Outlines and Cram101.com are Cram101 Inc. publications and services. All notes, highlights, reviews, and practice tests are written and prepared by Content Technologies and Cram101, all rights reserved.

Clamio

Chapter 1. History of Sport Management

Cash flow

Cash flow is the movement of cash into or out of a business, project, or financial product. (Note that 'cash' is used here in the broader sense of the term, where it includes bank deposits). It is usually measured during a specified, finite period of time.

Sport management

Sport management is a field of education and vocation concerning the business aspect of sport. Some examples of sport managers include the front office system in professional sports, college sports managers, recreational sport managers, sports marketing, event management, facility management, sports economics, sport finance, and sports information. Many colleges offer this in many degrees.

Horse racing

Horse racing is an equestrian sport that has been practiced over the centuries; the chariot races of Roman times are an early example, as is the contest of the steeds of the god Odin and the giant Hrungnir in Norse mythology. It is inextricably associated with gambling. The common sobriquet for Thoroughbred Horse racing is The Sport of Kings.

Racing

Running a distance is the most basic form of Racing, but races may be conducted in vehicles, such as boats, cars and aircraft, or with animals such as horses or dogs. Other forms of Racing are by cycle, skis, kicksled, skates or wheelchair. In a relay race members of a team take turns in Racing parts of a circuit or performing a certain Racing form.

Cricket

Cricket has had a number of controversies relating to players being involved with the betting aspects of the game. In particular, numerous players have been approached by bookmakers and bribed to, throw matches, aspects of matches ' href='/wiki/Toss_(Cricket)'>the toss) or provide other information.

In 2000, the Delhi police intercepted a conversation between a blacklisted bookie and the South African Cricket captain Hansie Cronje in which they learnt that Cronje accepted money to throw matches.

Harness racing

Harness racing is a form of horse-racing in which the horses race in a specified gait. They usually pull two-wheeled carts called sulkies, although races to saddle are still occasionally conducted, especially in Europe.

In most jurisdictions harness races are restricted to Standardbred horses.

American League

The American League of Professional Baseball Clubs, or simply the American League, is one of two leagues that make up Major League Baseball in the United States and Canada. It developed from the Western League, a minor league based in the Great Lakes states, that eventually aspired to major league status. The league is often called the Junior Circuit because it was elevated to Major League status in 1901, 25 years after the formation of the National League (the 'Senior Circuit').



Chapter 1. History of Sport Management
K.



Chapter 1. History of Sport Management

League system

A league system is a hierarchy of leagues in a sport that usually teams can be promoted or relegated between, depending on finishing positions or playoffs. They are often called pyramids due to their tendency to have more (regional) divisions at the bottom. League systems are used in a number of sports, especially association football, rugby league and rugby union.

Ladies Professional Golf Association

The Ladies Professional Golf Association, in full the Ladies Professional Golf Association, is an American organization for female professional golfers. The organization, whose headquarters are in Daytona Beach, Florida, is best known for running the Ladies Professional Golf Association Tour, a series of weekly golf tournaments for elite female golfers from around the world that runs from February to December each year. In 2009, total prize money on the Ladies Professional Golf Association Tour was just under \$47.6 million, a decrease of over \$12 million from 2008, and there were 28 total official events, down from 34 in 2008. The 2010 season will see a further reduction in events, with 24 officially announced in November 2009, although the Ladies Professional Golf Association left open the possibility of one or two more events being added before the 2010 season begins.

Professional sports

Professional sports, as opposed to amateur sports, are those in which athletes receive payment for their performance. While men have competed as professional athletes throughout much of modern history, only recently has it become common for women to have the opportunity to become professional athletes. Professional athleticism has come to the fore through a combination of developments.

Tournament

A Tournament is a competition involving a relatively large number of competitors, all participating in a sport or game. More specifically, the term may be used in either of two overlapping senses:

- · One or more competitions held at a single venue and concentrated into a relatively short time interval.
- A competition involving multiple matches, each involving a subset of the competitors, with the overall Tournament winner determined based on the combined results of these individual matches.

Australia

In Australia, the national representative team of many sports has a nickname, used informally when referring to the team in the media or in conversation. These nicknames are typically derived from well-known symbols of Australia. Often the nickname is combined with that of a commercial sponsor, such as the 'Qantas Wallabies' or the 'Telstra Dolphins'.



Chapter 1. History of Sport Management
•

5

Go to **Cram101.com** for Interactive Practice Exams for this book or virtually any of your books.

And, **NEVER** highlight a book again!



Chapter 1. History of Sport Management

Scientific management

Scientific management, was a theory of management that analyzed and synthesized workflows. Its main objective was improving economic efficiency, especially labor productivity. It was one of the earliest attempts to apply science to the engineering of processes and to management. Its development began with Frederick Winslow Taylor in the 1880s and 1890s within the manufacturing industries.

Sports agent

A Sports agent is a person who procures and negotiates employment and endorsement deals for a player. In return, the agent receives a commission that is usually between four and ten percent of the contract, although this figure varies.

In addition to finding incoming sources, agents often handle public relations matters for their clients.



Chapter 1. History of Sport Management
•

Chapter 2. Management Principles Applied to Sport Management

Football

Football is the name of several similar team sports, all of which involve (to varying degrees) kicking a ball with the foot in an attempt to score a goal. The most popular of these sports worldwide is association Football, more commonly known as just 'Football' or 'soccer'. However the word Football is applied to whichever form of Football became most popular in each particular part of the world.

Professional sports

Professional sports, as opposed to amateur sports, are those in which athletes receive payment for their performance. While men have competed as professional athletes throughout much of modern history, only recently has it become common for women to have the opportunity to become professional athletes. Professional athleticism has come to the fore through a combination of developments.

Sport management

Sport management is a field of education and vocation concerning the business aspect of sport. Some examples of sport managers include the front office system in professional sports, college sports managers, recreational sport managers, sports marketing, event management, facility management, sports economics, sport finance, and sports information. Many colleges offer this in many degrees.

Human Relations Movement

Human Relations Movement refers to the researchers of organizational development who study the behavior of people in groups, in particular workplace groups. It originated in the 1930s' Hawthorne studies, which examined the effects of social relations, motivation and employee satisfaction on factory productivity. The movement viewed workers in terms of their psychology and fit with companies, rather than as interchangeable parts.

Athletics

Athletics was an All-Africa Games event at its inaugural edition in 1965 and has continued to feature prominently at the competition in each of its subsequent editions.

· List of previous winners

Organizational chart

An organizational chart is a diagram that shows the structure of an organization and the relationships and relative ranks of its parts and positions/jobs. The term is also used for similar diagrams, for example ones showing the different elements of a field of knowledge or a group of languages.



Chapter 2. Management Principles Applied to Sport Management							
	•:						

					······································		
					•••••		
		***************************************			***************************************		
		AN - 20-10-10-10-10-10-10-10-10-10-10-10-10-10		***************************************	***************************************		
		***************************************		***************************************			
						••••••••••••••••••••••••	

Chapter 2. Management Principles Applied to Sport Management

The French Encyclopédie published in France between 1751 and 1772 had one of the first organizational charts of knowledge in general.

Performance

A Performance, in performing arts, generally comprises an event in which one group of people (the performer or performers) behave in a particular way for another group of people (the audience). Sometimes the dividing line between performer and the audience may become blurred, as in the example of 'participatory theatre' where audience members might get involved in the production. Singing choral music, and performing in a ballet are examples.

Transformational leadership

Transformational leadership is defined as a leadership approach that causes change in individuals and social systems. In its ideal form, it creates valuable and positive change in the followers with the end goal of developing followers into leaders. Enacted in its authentic form, transformational leadership enhances the motivation, morale and performance of followers through a variety of mechanisms.

Statistics

Statistics is a mathematical science pertaining to the collection, analysis, interpretation or explanation, and presentation of data. Statisticians improve the quality of data with the design of experiments and survey sampling, statistics also provides tools for prediction and forecasting using data and statistical models.

Organizational politics

According to Cropanzano et al. (1997), a workplace can be conceptualized as a social marketplace in which individuals engage in transactions, all seeking to earn a return on their investments. The possibility of receiving a favorable return on one's investment is contingent on the extent to which organizational rewards are perceived to be fairly allocated. Two constructs which are germane to the allocative process are perceptions of organizational politics and organizational justice particularly, procedural justice (Aryee et al. 2004).

Technology management

Technology Management is set of management disciplines that allows organizations to manage its technological fundamentals to create competitive advantage. Typical concepts used in technology management are technology strategy (a logic or role of technology in organization), technology forecasting (identification of possible relevant technologies for the organization, possibly through technology scouting), technology roadmapping (mapping technologies to business and market needs), technology project portfolio (a set of projects under development) and technology portfolio (a set of technologies in use).



11

Chapter 2. Management Principles Applied to Sport Management					

Go to **Cram101.com** for Interactive Practice Exams for this book or virtually any of your books.

And, **NEVER** highlight a book again!