

MoGraw-Hill Series in Management internation Systems

## THE AVAIVALE, DISIGN, AND LIMITATION OF THE AVAILABLE OF STREET ON STREET

HENRY C. LUGAS, JR.

# The Analysis, Design, and Implementation of Information Systems

**Second Edition** 

Henry C. Lucas, Jr.

Professor of Computer Applications and Information Systems Schools of Business New York University

#### McGraw-Hill Book Company

New York St. Louis San Francisco Auckland Bogotá Hamburg Johannesburg London Madrid Mexico Montreal New Delhi Panama Paris São Paulo Singapore Sydney Tokyo Toronto This book was set in Times Roman by The Total Book (ECU/BD). The editor was Charles E. Stewart; the production supervisor was Donna Piligra. Fairfield Graphics was printer and binder.

#### THE ANALYSIS, DESIGN, AND IMPLEMENTATION OF INFORMATION SYSTEMS

Copyright © 1981, 1976 by McGraw-Hill, Inc. All rights reserved. Printed in the United States of America. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of the publisher.

1234567890FGFG89876543210

#### Library of Congress Cataloging in Publication Data

Lucas, Henry C

The analysis, design, and implementation of information systems.

(McGraw-Hill series in management information systems)

Bibliography: p. Includes index.

1. Electronic data processing. 2. Electronic data processing departments. 3. Electronic digital computers—Programming. I. Title QA76.L78 1981 001.6 80-12902 ISBN 0-07-038927-6

#### **Preface**

The purpose of this text is to provide students with an understanding of information systems, management, and the operation of the computer department in an organization. The text emphasizes both the tasks involved in system analysis and design and the relationship between the designers and the users of a system. The book is divided into three parts. In Part One, system analysis, the nature of the organization, the role of management, and the role of computer-based systems in the organization are discussed. The purpose of this first section is to furnish perspective on information systems and on the new approach to systems design advocated in the next section.

Part Two is the heart of the text and deals with systems analysis and design, one of the major creative tasks undertaken in a modern organization. Part Three of the book discusses some of the problems of managing the computer department to prepare the student to undertake information systems-related activities in an organizatoin.

The book is designed for students who plan to become programmers, systems analysts, and/or managers in the information systems area. The text assumes that the student has completed a course on a higher-level procedural programming

x PREFACE

language such as COBOL, PL/I, ALGOL, etc. The text should fit the needs of a second or third course on computers or data processing at the undergraduate level. Although the book assumes no further background than a good programming course, some prior preparation on hardware, software, and data base technology will make individual topics more meaningful.

For schools with a limited number of information systems courses, the text is intended to follow an introductory programming course. For schools which are able to offer a variety of information systems courses, certain topics in the book can be used as either a review of a prior course (for example, Chapter 9 on files) or an introduction to a more specialized elective (for example, Chapter 17 on the management of the computer department.) The book encompasses almost all the topics for the ACM Curriculum Recommendations for Undergraduate Programs in Information systems course UD9, Systems Design and Implementation, and about 70 percent of the topics in UA8, Systems Concepts and Implications.

The book attempts to cover the broad field of systems analysis and design. The instructor can go into depth on the topics introduced here or additional courses may be taken. One of the best ways to appreciate the nature of systems analysis and design is to complete a course using the text and then to participate in an actual systems analysis and design project.

For the instructor who wishes to use the text in a class on systems analysis and design, there are several features of the text and supplementary materials that may prove helpful. First, there is an Instructors Manual available from McGraw-Hill. In addition, *The Casebook for Management Information Systems* by Lucas and Gibson contains a number of substantial case studies that can be assigned for class or as term projects to an individual or group of students. (The *Casebook* is also published by McGraw-Hill.)

The text itself contains a series of Discussion Questions, File Problems and Systems Design Exercises. The Systems Problems are very important and the student should be encouraged to read and solve them. These problems are discussed in the Instructor's Manual; they either make a point to supplement the text or require the student to solve a problem by applying the material in the book. The Discussion Questions and File Problems can usually be answered with a few sentences. The Systems Design Exercises are major assignments; here the student reads about a situation and is asked to design some part of an information system. All of this material is intended to better prepare the student for a role in systems analysis and design activities.

#### **ACKNOWLEDGMENTS**

I acknowledge the permission of Columbia University Press to reproduce Tables 7-1 and 7-2 from my 1974 book Toward Creative Systems Design, and Figure 4-1 from my 1975 book Why Information Systems Fail. McGraw-Hill has also given permission to use parts of Information Systems Concepts for Management in this

PREFACE xi

text. The IBM System Journal granted permission to reprint Figures 16-3, 16-4, 16-5 and Management Science granted permission to reprint Figure 16-6.

Professor Margrethe Olson developed some of the file design problems and Professor Jon Turner provided useful comments on the final edition of the text.

I also appreciate the helpful comments and suggestions on the manuscript offered by Professor Gordon Davis, the series editor for McGraw-Hill. Finally, I am extremely grateful to my wife, Ellen, who managed to make a significant contribution to improving the original manuscript despite being in the middle of a coast-to-coast move!

Henry C. Lucas, Jr.

#### Contents

Preface		ix
1		
INTRODUCT	TON	1
CHAPTER 1	The Information Systems Environment	3
	Introduction, Overview / Systems Theory / Organizations / Classic View of Organizations / Transitional Views / Modern Organization Theory / Major Organizational Considerations	
CHAPTER 2	Managers and Decision Making: Key Components of Information Systems	27
	Introduction / Classic Views / Managerial Roles / Decision Making / Models / The Role of Information Systems / Existing Systems	

Preface

vi CONTENTS

CHAPTER 3	An Overview of Computer Applications	43
	Types of Systems / Applications / In Conclusion	
CHAPTER 4	The Impact of Computers	55
	Impact on the Organization / Impact on Individuals / Information Systems in the Context of the Organization / Implementation Issues / Research on Implementation / An Implementation Strategy	
2 INFORMATI	ON SYSTEMS ANALYSIS AND DESIGN	
CHAPTER 5	Systems Design Overview	77
	Introduction / The Systems Life Cycle / Resources for New Systems / The Practice of Systems Analysis and Design / Conventional Systems Analysis and Design / Processing Alternatives / An Illustrative Example	
CHAPTER 6	The Role of the Systems Analyst	105
	The Role of the Analyst / User Design / Steps to Follow / The Hardserve Example	
CHAPTER 7	Tools for Systems Analysis and Design	121
	Data Collection / Design Tools / Conclusions	
CHAPTER 8	Preliminary Survey and Feasibility Study	141
	Introduction / The Existing System / Survey and Feasibili Study Contents / The Decision-Making Body / The Hardserve Example	ty
	Appendix Hardserve Preliminary Survey	154
	Executive Summary / The Existing System / Analysis of Each Alternative	
CHAPTER 9	File Design, Data Structures, and Data Bases	165
	File Elements / Sequential Files / Direct-Access Files / Error Control / Data Structures / Data-Base Management Systems / File Design Considerations	

CONTENTS

CHAPTER 10	Systems Design Specifications	201
	Study Output / Output Considerations / Input / Files / Processing / Coding / Manual Procedures / Errors / Work Plan	
CHAPTER 11	Systems Design for Hardserve	229
	Preliminary Survey / Design Team Meetings / System Specifications	
CHAPTER 12	Managing Computer Systems Design Projects	253
	Uncertainties / Management Tasks / Project Scheduling / Technical Management / Automated Design Approaches / The Hardserve Example	
CHAPTER 13	Documentation	277
	Design Documentation / User Documentation for Training / Operations Documentation / User Reference Documentation	
CHAPTER 14	Testing and Installation	291
	Testing / User Considerations / The Aftermath / Review of the Analyst's Role / The Hardserve Example	
CHAPTER 15	Hardserve On-Line	303
	A New Version / Alternatives / An On-Line System	
CHAPTER 16	Examples of Information Systems	321
	An On-Line Administrative System / RAFT / A Portfolio System / A Strategic Planning System / Implications	
^	•	
3		
THE MANA	GEMENT OF INFORMATION SYSTEMS	
CHAPTER 17	The Computer Department	347
	Status of the Department / Department Organization / Managing Computer Operations / Control of Processing / Relationship with Users / Charging for Services / Personnel / Outside Perspective / Planning / The EDP Manager / Summary	

.

viii CONTENTS

CHAPTER 18	The Evaluation and Acquisition of Hardware and Software	375
	Background / Hardware / Software / Comparison of Sources / Acquisition Strategy / Performance Evaluation / Acquisition of a New Computer System / Applications Packages	
CHAPTER 19	The Computer Profession and Its Social Responsibilities	399
	Career Path / Social Responsibilities / The Future of Information Systems	
Bibliography		406
Index		413

# Part One Introduction

#### INTRODUCTION

**OVERVIEW** 

SYSTEMS THEORY

General Systems Systems Analysis

ORGANIZATIONS

Introduction

Definition

Formal versus Informal Organization

#### CLASSIC VIEW OF ORGANIZATIONS

Frederick Taylor

Departmental Approach

Problems with the Classic View

#### TRANSITIONAL VIEWS

Chester Barnard

Human Relations

#### MODERN ORGANIZATION THEORY

Individuals

Decision-Making Approaches

Organizational Structure and Design

MAJOR ORGANIZATIONAL CONSIDERATIONS

**KEY WORDS** 

RECOMMENDED READINGS

**DISCUSSION QUESTIONS** 

## The Information Systems Environment

#### INTRODUCTION

In the past two decades, a new and dynamic activity has developed in organizations: the design, operation, and management of computer-based information systems. While many organizational activities and resources have long been devoted to the acquisition and processing of information, the advent of electronic computers has greatly extended our information processing capabilities. Computer-based information systems have influenced organizations of all types and sizes. Many organizations own or lease computers while others obtain computer time from commercial service bureaus.

Organizations with their own computer equipment constitute the majority of computer users, and most of these organizations have established a computer department to design, operate, and manage computer-based information systems. In this text, we explore all the activities associated with a computer department except programming. (We assume the reader has been exposed to and written at least one program in a higher-level computer language such as COBOL, FORTRAN, PL/1, or ALGOL.) In this first chapter we examine

4 INTRODUCTION

general systems theory and organizations that provide the environment for information systems. However, before we discuss systems theory and organizations, it is helpful to present an overview of computer department activities and the book.

#### **OVERVIEW**

What is an information system? For our purposes, we define an information system as a set of organized procedures that, when executed, provide information for decision making and/or control of the organization. Information is some tangible or intangible entity that reduces uncertainty about a state or event. For example, information that the weather will be good tomorrow reduces our uncertainty about whether or not a baseball game will be played.

Who uses information systems? There are many examples of information systems and many different types of users. In this text, we are primarily interested in computer-based information systems because of the special requirements necessary to develop and manage these systems. There are many non-computer-based information systems. However, these systems can be highly flexible since manual processing procedures are relatively simple and easy to change. Computer-based systems are complex and are often seen as rigid and difficult to change. The presence of computer technology also occasionally intimidates users. For these reasons we are primarily interested in systems analysis and design for computer-based information systems.

Most computer-based information systems exist within an organization of some type. Members of the organization are the users of the information produced by the system. Because the organization furnishes the overall environment for systems, we discuss organizations in a later section of this chapter. Many users of information systems are managers, and managers are also responsible for allocating resources for the development and operation of information systems. Therefore, in the next chapter we discuss the role of management in the organization.

One of the most important activities of the computer department is the design of information systems. The systems designer works with users to create procedures, file contents and structures, and processing algorithms and conversion steps. The analyst and others manage the programming and implementation of a new system and prepare documentation describing the system. Because the design of a system is so central to the organization and the computer department, the second section of this text is devoted to it.

The entire collection of computer-based information systems in the organization is operated on a regular basis. In addition, both the systems design and operations function in a computer department must be managed. In the third and last section of the book, we explore these activities as they relate to a computer professional. At the completion of the text, the reader who has had some programming experience should have a good understanding of the activities and responsibilities of a modern computer department.

#### SYSTEMS THEORY

#### **General Systems**

The field of systems analysis and design for information systems has its foundations in general systems theory. General systems theory emphasizes the need to examine all parts of a system. Too often the analyst focuses only on one component of a system; he or she takes action that may be ineffective because important components were ignored.

As an example, the federal government mandated certain bumper strength standards for automobiles to reduce damage from slow-speed accidents. However, the system in this case was too narrowly defined; the attention of the regulators was on repair costs for slow-speed accidents. When the system is enlarged to include the automobile as a consumer of scarce fuels and to include accidents occurring at high speeds, the wisdom of the standards becomes less obvious. The impact-resistant bumpers are more complex and heavier than their weaker predecessors. Therefore the automobile consumes more fuel to carry the heavier bumpers. The bumpers are more expensive than their predecessors to repair or replace if damaged in a high-speed accident.

In addition to focusing on all the parts of a system, general systems theory helps communications among specialists in different fields. One field closely associated with general systems theory is cybernetics, the field of communications and control in man-machine systems (including computer systems). Cybernetics represents a combination of the fields of physics, biology, electrical engineering, etc.

In the analysis and design of information systems, we also have to apply knowledge from diverse fields. An information system involves people at different levels of an organization, computers, programs, procedures, and personnel to operate the system. Fields such as management, organizational behavior, industrial engineering, computer science, electrical engineering, communications, psychology, and others all have important contributions to make to the study and design of information systems. For these reasons we shall briefly review the main elements of general systems theory to prepare for our study of the analysis and design of information systems.

A system is an organized, interacting, interdependent, and integrated set of components or variables. Churchman has defined basic considerations in systems thinking (Schoderbek, 1971). A system has objectives or goals and often these goals are hard to observe. The goals of a machine are clear, but what are the goals of a social system? What are the goals of a group of interacting individuals?

The environment is external to the system; it encompasses everything that is outside the system's control. The environment also determines in some part the performance of the system, so the system and its environment are interrelated and interdependent. Resources are all the means available to the system to execute activities necessary for goal attainment. In contrast to the environment, resources are inside the system and are under its control.

6 INTRODUCTION

A system is made up of components that are the jobs, activities, missions, or parts of the system that are performed to realize objectives. One should not look necessarily at the traditional components of a system such as a department; rather one's focus should be on thinking of the entire system. A focus on missions or activities makes it easier to understand a system.

The management of the system consists of activities aimed at planning and control. Planning encompasses setting goals, the utilization of resources, and the development of a program for undertaking different activities and of a strategy for dealing with the environment. Control deals with the execution of plans. Associated with control is the flow of information and feedback so that a system can evaluate its plans. For example, a thermostat is a feedback control for a heating system.

The following list has been suggested by various theorists as the basics of general systems theory (Schroderbek, 1971).

- 1 The components of a system are interrelated and interdependent; unrelated and independent components do not constitute a system. In fact, one of the important tasks in studying a system is to determine the relationships among components.
- 2 A system is viewed as a whole; we do not necessarily break it down into constituent parts, particularly if it means that we lose sight of the entire system. In many instances we shall concentrate on subsystems that constitute a large system, but we do not want to ignore the overall framework provided by the larger system.
- 3 Systems are goal seeking in some way; the interacting components reach some final state or goal, an equilibrium position of goal attainment.
- 4 Systems have inputs and outputs; they are dependent on some set of inputs to process to attain the system's goals. All systems produce some output needed by other systems.
- 5 All systems transform inputs into outputs; usually the form of the output differs from that of the input.
- 6 Systems exhibit entropy, a term borrowed from thermodynamics. Entropy describes the state of a closed system (no inputs from outside the system) where all elements move toward disorganization and the inability to obtain and process inputs so the system is unable to produce outputs. Information processing is critical to the survival of systems.
- 7 The system must have a way to regulate its interacting components so that its objectives will be realized. Planning, control, and feedback are associated with this regulatory function.
- 8 Systems usually consist of smaller subsystems. The nesting of smaller systems within larger ones forms a hierarchy that is a characteristic of systems theory.
- 9 We usually find differentiation in complex systems; that is, specialized units perform specialized tasks.
- 10 Systems generally exhibit equifinality: some final state that can be reached from several different paths or starting points. In other words, there are multiple ways to achieve the goals of the system.

#### Systems Analysis

Systems analysis draws heavily on general systems theory as a conceptual background (see Table 1-1). There are many approaches to systems analysis and all are aimed at basically the same objective: understanding a complex system and modifying it in some way. The modifications may be a new subsystem, new components, a new set of transformations, etc. The objective is to improve the internal functioning of the system to make it more efficient, modify the goals of the system, change the outputs, achieve the same goals with a different set of inputs, or make some similar improvement.

Normally we will follow a number of steps including:

- 1 Define the problem. What is it about the system that is not satisfactory? Have inputs changed in form, cost, or availability? Is the output unsatisfactory for some reason? What is the objective of the systems analysis effort?
- 2 Understand the system and define it. Because systems are hierarchical (subsystems exist within larger systems) and are interrelated with their environments, it can be very difficult to define exactly what constitutes the system under study. This activity can be further subdivided; we ask the following questions to develop an understanding of the system:
  - a What are the variables (components) of the system?
  - b How are these variables related to each other and the environment?
  - c What are the boundaries of the system of interest; that is, where does the system stop and what defines its extent?
- 3 What alternatives exist to achieve our objectives with respect to modifying

Tat	Table 1-1 General Systems Theory and Information Systems Design				
	General systems theory	Importance for information systems design  Delineate components and their interrelation during analysis.			
1	Components of a system interact.				
2	A system is a whole.	Be sure to define the entire system before examining subsystems.			
3	Systems are goal seeking.	What is the goal of an information system?			
4	Systems have input and output.	A major design task is to specify input and output.			
5	Systems transform input to yield output.	A major design task is to specify processing to produce output from inputs.			
6	Systems exhibit entropy.	Information processing is critical to an organization's success.			
7	Systems must be controlled.	Information systems help control the organization; information systems have to have feedback on their own performance and be controlled.			
8	Systems form a hierarchy.	Information systems design is a hierarchical task; systems consist of hierarchies of subsystems.			
9	Systems exhibit differentiation.	Information systems have many specialized parts.			
10	Systems exhibit equifinality.	There are many ways to design a system to achieve desired goals.			