Contemporary Business and Online Commerce Law



Henry R. Cheeseman

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# Contemporary Business and Online Commerce Law

Legal, Internet, Ethical, and Global Environments, Fifth Edition

## Henry R. Cheeseman

Clinical Professor of Business Law Director of the Legal Studies Program Marshall School of Business University of Southern California







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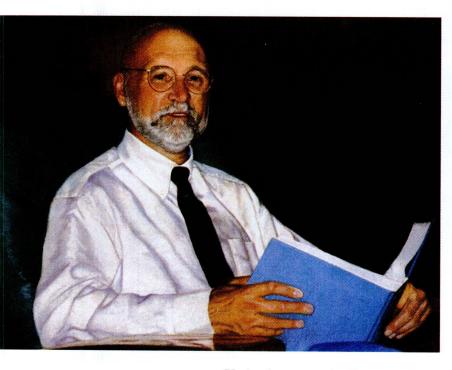


Autumn breezes toss

Magnolia fragances
through my bedroom window.

What right do they
have to enter
when you are not here.

## About the Author



Henry R. Cheeseman is Clinical Professor of Business Law and Director of the Legal Studies Program at the Marshall School of Business of the University of Southern California (USC), Los Angeles, California.

Professor Cheeseman earned a Bachelor's degree in Finance from Marquette University, Masters of Business Administration (MBA) and Masters of Tax degrees from the University of Southern California, a Juris Doctor (J.D.) degree from the University of California at Los Angeles (UCLA) School of Law, a Masters of Business Administration with emphasis on Law and Economics from the University of Chicago, and a Masters in Law (L.L.M.) degree from Boston University.

Professor Cheeseman earned the "Golden Apple" Teaching Award on many occasions by having been voted the best professor at the Marshall School of Business of the University of Southern California.

He has been named a Faculty Fellow at the Center for Excellence in Teaching at USC by the Dean of the Marshall School of Business. USC's Torch and Tassel Chapter of the Mortar Board has named Professor Cheeseman Faculty of the Month of USC.

Professor Cheeseman writes leading business law and legal environment textbooks that are published by Prentice Hall Publishing Company. These include: Business Law: Legal, E-Commerce, Ethical and International Environments; Contemporary Business and Online Commerce; The Legal Environment of Business and Online Commerce; Essentials of Contemporary Business Law; and Introduction to Law: Its Dynamic Nature.

Professor Cheeseman is an avid traveller and amateur photographer. The cover and all interior photos for this book have been taken by Professor Cheeseman.

# Preface

#### To the Students

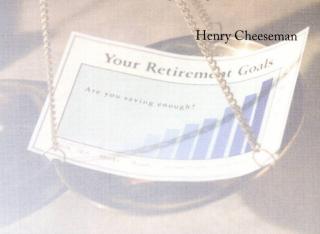
E ach semester, as I stand up in front of a new group of business majors in my business law class I am struck by the thought that, cases and statutes aside, I know two very important things that they have yet to learn. The first is that I draw as much from them as they do from me. Their youth, enthusiasm, questions, and even the doubts a few of them hold about the relevance of law to their futures, fuel my teaching. They don't know that every time they open their minds to look at a point from a new perspective or critically question something they have taken for granted, I get a wonderful reward for the work that I do.

The other thing I know is that both teaching and learning the legal and ethical environment are all about stories. The stories I tell provide the framework on which students will hang everything they learn about the law in my class. It is my hope that long after the specific language of cases or statutes have faded, they will retain that framework. Several years from now, "unintentional torts" may draw only a glimmer of recognition with business managers who learn about them as students in my class this year. However, they will likely recall the story of the woman who sued McDonalds for serving her coffee that was too hot and caused her injuries. The story sticks and gives students the hook on which to hang the concepts.

I remind myself of these two facts every time I sit down to work on writing and revising Contemporary Business and Online Commerce Law as well. My goal is to present law and ethics in a way that will spur students to ask questions, to go beyond rote memorization. Business law is an evolving outgrowth of its environment, and that environment keeps changing. In addition to the social, ethical, and international contexts I have incorporated in previous editions of Contemporary Business and Online Commerce Law, this fifth edition emphasizes coverage of e-commerce and the Internet as two vital catalysts to the law and a key part of its environment.

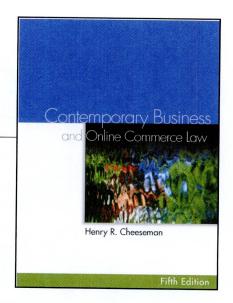
It is my wish that my commitment to these goals shines through in this labor of love, and I hope you have as much pleasure in using it as I have had in creating it for you.





# Making the Most of the Fifth Edition

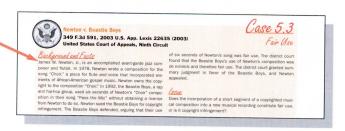
These cases and boxes focus on the legal and ethical issues businesses, managers, and entrepreneurs face as they start businesses, operate existing enterprises, launch new Internet ventures, and incorporate on-line technologies into their current businesses.





## Cases

Cases—Over 75 new cases have been added to the Fifth Edition. Each chapter includes 3 to 6 interesting and lively cases presented in an edited format. The format of each case: Background and Facts, Issue, Language of the Court, Decision and Remedy. Three questions follow each case to promote active learning.





United States Supreme Court Cases—Over 70 cases of the United States Supreme Court are presented throughout the book. These are the most important and modern cases affecting business that have been decided by the Supreme Court.



#### **Business Ethics**

The ethical environment of business is covered in many ways in the Fifth Edition. Chapter 7 "Ethics and Social Responsibility of Business," is just the beginning of the ethics coverage in the fifth edition.



Sarbanes-Oxley Act Prompts Public Companies to Adopt Code of Ethics

More than 35 "Business Ethics" boxes use issues from real companies to highlight the importance of ethics in making business decisions.

the designs, colors, and patterns of Santhes for Wai-land then sold this line of children's clothing in its ing a gross profit of over \$1.15 million on these during the 1996 selling season. Iscovered that Wai-Mart was selling the

7. Describe how law and ethics intertwine.

Every case in the text ends with an ethics question for discussion.

#### Business Ethics Cases

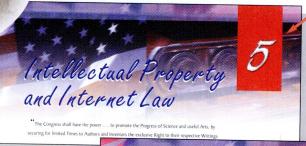
ontos o bearings were held before an administrative law judge at preduced an evidentiary record of more than 4,000 pages of scuments from 46 witnesses. In 1975, after examining the evi-ment, the TCI sustained an opinion which held that the com-ny's representations that Listerine prevented and cured colds do nor throats were files. The U.S. court of appeals affirmed. Did Warner-Lambert at ethically in making its claims for settinice What removely should the court impose on the com-ny's Would making Warner-Lambert crossas such advertising sufficient! Warner-Lambert Company. v. Pedrall Tadde sministin, 564 F2d 749, 1977 U.S. App. Lexis 11599 (D.C. c. 1977)]

neau against research: vo nat penanty snound be assessed:

7.3 Business Ethics The Johns-Manville Corporation was a profitable company that made a variety of building and other products. It was a major producer of asbestos, which was used for

Each chapter ends with additional business ethics case questions.

## E-Commerce & Information Technology

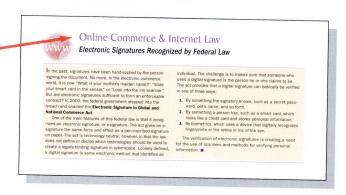


Two chapters dedicated to coverage of Intellectual Property, the Internet and E-Commerce Law.

- Chapter 5 "Intellectual Property and Internet Law"
- Chapter 17 "E-Commerce, Domain Names, and Internet Law"



Over 45 "Online Commerce & Internet—Law" boxes focus on the legal issues businesses face as they either launch new Internet ventures or rise to the challenge of incorporating on-line technologies into their existing business models.





### **Contemporary Environment**

The 45-plus "Contemporary Environment" boxes recognized that not all of the modern challenges facing businesses are Internet-related. These boxes explore other types of legal issues currently confronting businesses.



New York City's eiei die storyed and the Pertagon in Washington, D.C., was damaged by terrorist attacks. After the attacks, President Georgia (Bush issued an executive order creating the Othics of homested Security. The president called for the efficie to the made into a Cathried level agency, Congress responded by the made into a Cathried level agency, Congress responded by calculate level Department of Homested Security (MB). The creation of the DHS is the largest government reorganization in over 50 years.

The act placed 22 existing federal agencies with more than 180,000 employees under the umbrella of the DHS. The DHS is the second largest government agency, after the Department of Defense. The DHS contains the Bureau of Distons and Border Protection, the Bureau of Distonsing and Immigration Services, the U.S. Secret Service, the Federal Emergency Management. Agency, the Federal Computer Incident Response Center, the

and portions of the Federal Bureau of Investigation, Treasury Department, Commerce Department, Justice Department, and

eacher valerentilit for terror affaids, moinning the famir assisted you shat tables, and assist in the recovery 1 a ferrorist statiscocurs. The DHS provides services in the following critical areas: 1) moter and transportation security including proteting air poorts, seaports, and borolers, and providing immigration and visa socrets, expected, and providing immigration and visa socrets, and providing immigration and visa and developing vaccines and retainments for biological agreets; (3) information analysis and infestraticuture protection, including protection of communications systems, power grids, transportation methods of communications and policy patients, and (4) error providence and communications, and object sperimes, and (4) error greating properties and constraining proviment disasses.



#### International Law

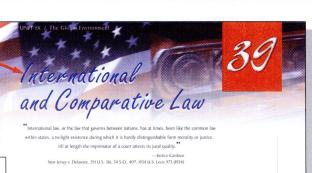
Chapter 39 "International and Comparative Law," is devoted exclusively to coverage of international laws, courts, organizations, dispute resolution, and regional trade agreements.



seed divergent paths. On the became the world's largest commuient country and the interest dates the leading democase; Onter maintained fit significant base, while the United States pursued and the seed of the seed of the seed of the seed of the seed while those in the United States were proteinly owned under a capitalist system. For over a decade, these the countries emigred in onagina, refiger to imper time global ones. Then in November 1999 they formed a landmark trade pact, in exchange for being printed the large for to import most good and services imports with the country, agreed to open its markets to foreign

The China-U.S. trade agreement was a prelude to China' trade agreements with other countries. These trade agreeents supported China, application to join the WTO. In 002, China became a men, of the WTO. China's entry to the WTO makes it a full partner to the world's trading

Systems. China's entry into the WTO is not without back in the United States, labor unions complain that U.S. milk sturing look will be lost forbin, while environmentalists complain that ittel is being done to protect the environment from an incustralized commy the size of China's. In China, worker at state-bounde enterprises might lose their job's to foreign capitalist companies that can produce goods and services more efficiently, and China's already improversized farmers may be harmed by cheap from products imprort from orther may be harmed by cheap from products imprort from orther states.



#### Chapter Objectives

- After studying this chapter, you should be able to:
- Describe the federal government's power under the Foreign Commerce and Treaty Clauses of the U.S. Constitution.
- 2. List and describe the sources of international law.
- 3. Describe the functions and governance of the United Nations.

More than 40 "International Law" boxes provide students the opportunity to draw comparisons between the American system of justice and various other systems abroad.



### Landmark Case

Landmark Case—"Landmark Case" boxes highlight the most important cases and statutes that have shaped the law in the United States.



#### Text

The text of the fifth edition covers comprehensive legal concepts for a business law and legal environment course. The text is written in clear, understandable language for university and college students.

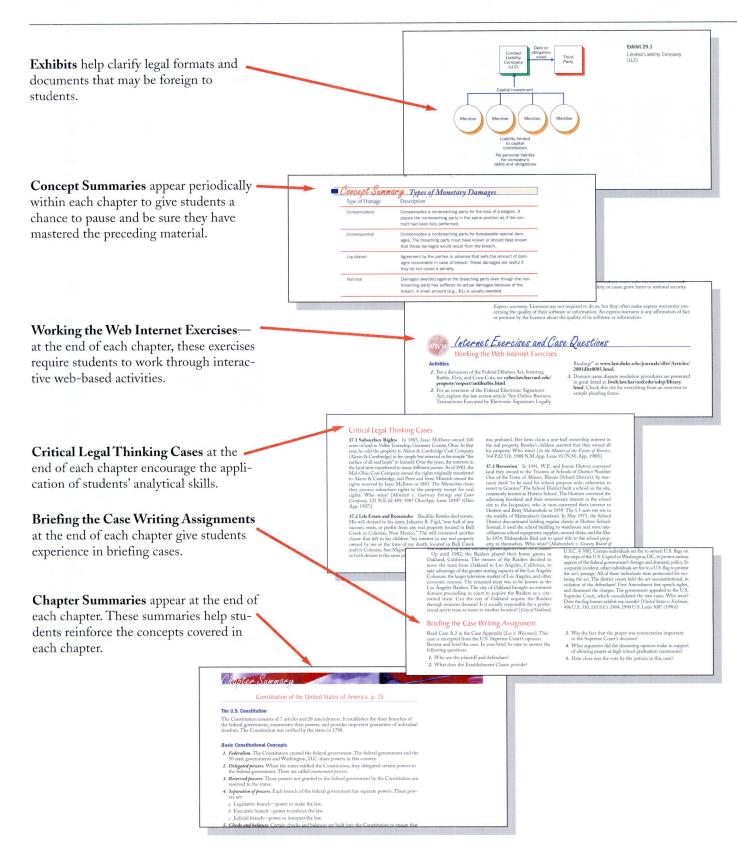
#### The World Trade Organization (WTO)

I the World I rade Organization (WIO) was created as part of the Uruguay Round of trade negotiations on the General Agreement on Tariffi and Trade (GATT), GATT is a multilateral treaty that establishes trade agreements and limits tariffs and trade restrictions among its more than 130 member nations.

The WTO is an international organization whose headquarters is located in Geneva, Switzerland, WTO members have entered into many trade agreements among themselves, including international agreements on investments, sale of goods, provision of services, intellectual property, licensing, tariffs, subsidies, and the removal of trade barriers.

The WTO, which has been referred to as the "Supreme Court of Trade," has become the world's most important trade organization. The WTO has jurisdiction to enforce the most important and comprehensive trade agreements in the world among its more than 130 member nations. Many herald the WTO as a much-needed world court that can peaceably solve trade disputes among nations.

## Additional Features



# An Integrated Supplements Package

To ensure consistency of style, approach, and coverage among the key *print* and *online supplements*, these critical pieces were created by an author team working in conjunction with Henry Cheeseman. The supplements include:

Companion Web site Access at www.prenhall.com/cheeseman. This Web site will contain an Online Study Guide, including true/false and multiple choice questions, as well as PowerPoint presentations for each chapter. Also available is the Business Law Case Library, featuring regularly updated cases covering the key topics in most business law courses, including consumer protection, cyberlaw, and securities. Cases include actual legal decisions as well as hypothetical legal situations with questions for students. Answers to the hypothetical cases are provided. In addition, the business law timeline places all of the significant legal decisions, legislation, and other legal events on an easy-to-use interface.

**Instructor's Manual** A comprehensive outline of each text chapter. Also included are terms with definitions, chapter objectives, a key questions checklist, and sample syllabi.

**Test Item File** A bank of questions specially designed to aid in the preparation of tests. Each question includes a corresponding difficulty level, enabling the easy creation of tailor-made testing material.

**TestGen** Test management software containing all the material from the Test Item File. This software is completely user-friendly and allows instructors to view, edit, and add test questions with a few clicks of the mouse.

**PowerPoints** A ready-to-use PowerPoint slideshow, designed for classroom presentation. Use "as-is," or edit content to fit your individual class needs.

**Study Guide** A student aid designed to facilitate learning by enforcing key concepts. Each chapter contains a chapter overview, a list of objectives, and an explanation of the practical applications of each chapter. Also included is a "helpful hints" section and a sample quiz in addition to several exercises.

**Instructor's Resource Center on CD** A compilation of instructor's tools, including the Instructor's Manual, PowerPoints, Test Item File, and TestGen.

**Enron Case Study** This brief case explores the Enron debacle and the legal implications that are surrounding the case. It can be packaged with the text at no additional cost.

## Acknowledgments

When I first began writing this book, I was a solitary figure researching cases and statutes in the law library and online, and writing text at my desk. As time passed, others entered upon the scene—editors, research assistants, reviewers, production personnel—and touched the project and made it better. Although my name appears on the cover of this book, it is no longer mine alone. I humbly thank the following persons for their contributions to this project.

## The Professionals at Prentice Hall

For this fifth edition of *Contemporary Business and Online Commerce Law* a special group of people from Prentice Hall have come together: Alana Bradley and Bill Larkin, acquisitions editors, who brought wonderful new ideas to revision who was the guiding light during the entire production, and whose imprint is everywhere in the new edition; Sandra Krausman, production coordinator, who was a joy to work with through the patient task of shepherding the manuscript from first manuscript pages to the final bound book; Beth Toland, executive marketing manager, who conducted marketing surveys to assure the fifth edition served the needs of its users and helped implement those suggestions; and Jerome Grant, president of Prentice Hall Business Publishing, who authorized all the resources necessary to make this fifth edition possible.

## The Supplements Team

Sam Goffinet, supplements editor, is in charge of producing the extensive supplements that support this fifth edition of *Contemporary Business and Online Commerce Law*. The supplements have been produced by a remarkable team of authors: Vonda Laughlin, Carson–Newman College; Romona Atkins, Hancock College; Les Wiletzky, Wiletzky & Associates. I have worked closely with this team in producing the *Instructor's Manual*, *Study Guide*, *Test Item File*, *PowerPoint slides*, and *web support* for this edition.

The Prentice Hall "family" has come together and produced a book and supplement package that I believe is the best available. My success is theirs, and theirs' mine. They are my friends.

## Personal Acknowledgments

My family: My parents—Henry B. and Florence, deceased; my twin brother Gregory and his wife Lana; my sister Marcia; my nephew Gregory and niece Nikki, and my great nieces Lauren and Addison.

The students at the Marshall School of Business at the University of Southern California. Their spirit, energy, and joy is contagious, and I love teaching them (and as important, they teaching me).

While writing this Preface and Acknowledgment, I have thought about the thousands of hours I have spent researching, writing, and preparing this manuscript. I loved every minute, and the knowledge gained has been sufficient reward for the endeavor.

I hope this book and its supplementary materials will serve you as well as they have served me.

With joy and sadness, emptiness and fullness, honor and humility, I surrender the fruits of this labor Choose from any of the following outstanding titles by Henry R. Cheeseman;
Business Law, 5/e

Essentials of Business and Online Commerce Law

Contemporary Business and Online Commerce Law, 5/e

The Legal Environment of Business and Online Commerce, 4/e

Introduction to Law: Its Dynamic Nature

Paralegal Professional: Essentials Cheeseman / Goldman

# Contents in Brief

23

Bankruptcy and Reorganization 483

Preface	xvii	UNIT VI Business Organizations 508
UNIT I	The Legal and Ethical Environment 1	24 Agency 508
1	Legal Heritage and Critical Legal Thinking 1	Sole Proprietorships and Partnerships 536
2	Constitutional Law for Business and Online Commerce 24	Formation and Operation of Domestic and Multinational Corporations 560
3	Traditional, Alternative, and E-Commerce Dispute Resolution 43	Corporate Directors, Officers, and Shareholders 587
4	Torts and Privacy 72	28 Corporate Mergers and Acquisitions 616
5	Intellectual Property and Internet Law 101	29 Limited Liability Companies 637
6	Business and Cyber Crimes 124	30 Franchises, Licensing, and Strategic Alliances 657
7	Ethics and Social Responsibility of Business 149	37 Investor Protection and Online Securities Transactions 675
UNIT II  8  9  10  11  12  13  UNIT III  14  15  16	Contracts 170  Nature of Traditional and Online Contracts 170  Agreement and Consideration 184  Capacity and Legality 205  Reality of Consent and Writing 224  Third-Party Rights and Discharge 245  Remedies for Breach of Traditional and Online Contracts 265  Sales, Lease, and E-Commerce Contracts 285  Formation of Sales and Lease Contracts 301  Remedies for Breach of Sales and Lease	UNIT VII Government Regulation 700  32 Antitrust Law 700  33 Consumer and Environmental Protection 725  34 Labor and Employment Law 751  35 Equal Opportunity in Employment 773  UNIT VIII Property, Insurance, and Estates 794  36 Personal Property and Bailments 794  37 Real Property and Landlord-Tenant Relationship 812  38 Insurance, Wills, and Estates 837  UNIT IX The Global Environment 862
17	Contracts 317	39 International and Comparative Law 862
//	E-Commerce, Domain Names, and Internet Law 340	APPENDIX A Case Appendix 885
18	Warranties and Product Liability 361	APPENDIX B The Constitution of the United States 922
UNIT IV 19	Negotiable Instruments and Digital Banking 385 Creation and Transfer of Negotiable Instruments 385	APPENDIX C Uniform Commercial Code (2000 Official Text Article 2 930  APPENDIX D Sarbanes-Oxley Act of 2002 (Excerpts) 949
20	Holder in Due Course and Liability 413	Glossary 955
21	Checks and Digital Banking 436	Case Index 985
UNIT V 22	Debtor-Creditor Relationship 458 Credit, Secured Transactions, and Surety Agreements 458	Subject Index 990

# Contents

Preface xvii	Business Ethics Cases 42
	Briefing the Case Writing Assignment 42
UNIT I The Legal and Ethical Environment 1	2 —
1 Legal Heritage and Critical Legal Thinking 1	3 Traditional, Alternative, and E-Commerce Dispute Resolution 43
What Is Law? 2	The State Court Systems 44
Online Commerce & Internet Law · Students Plug In	Contemporary Environment · Cost-Benefit Analysis
to the Internet and the Law 3	of a Lawsuit 46
Landmark Case · Brown v. Board of Education 4	The Federal Court System 46
Contemporary Environment · Feminist Legal Theory 5	Contemporary Environment · I'll Take You to the U.S. Supreme
Schools of Jurisprudential Thought 5	Court!—Not! 51
Contemporary Environment · The Law and Economics School	The Jurisdiction and Venue of Courts 51
of Jurisprudential Thought 6	Case 3,1. U.S. Supreme Court Case Carnival Cruise Lines, Inc.
History of American Law 7	v. Shute 53
International Law · Adoption of English Common Law	The Pretrial Litigation Process 54
in America 8	Case 3.2 · Norgart v. The Upjohn Company 56
Sources of Law in the United States 9	Online Commerce & Internet Law · E-Filings in Court 58
Contemporary Environment · Department of Homeland	Business Ethics · Ford Settles SUV Rollover Lawsuit 59
Security 11	The Trial 59
Case 1.1 · U.S. Supreme Court Case Gratz v. Bollinger	Case 3.3 · Ferlito v. Johnson & Johnson Products, Inc. 61
and the Regents of the University of Michigan 12	The Appeal 61
Case 1,2. U.S. Supreme Court Case Grutter v. Bollinger	Alternative Dispute Resolution 62
and the University of Michigan Law School 13	Case 3.4 · U.S. Supreme Court Case Circuit City Stores, Inc.
International Law · The Civil Law System 14	v. Adams 63
Critical Legal Thinking 15	International Law · Comparison of the Japanese and American
Chapter Summary 21	Legal Systems 65
Working the Web Internet Exercises 22 Critical Legal Thinking Cases 22	Chapter Summary 65
Business Ethics Cases 23	Working the Web Internet Exercises 69
Briefing the Case Writing Assignment 23	Critical Legal Thinking Cases 69
Drieging the clast Witting Issignment 25	Business Ethics Cases 70
Constitutional Law for Business and Online	Briefing the Case Writing Assignment 70
Commerce 24	7 Torts and Privacy 72
	Torts and Frivacy 72
Constitution of the United States of America 25	Intentional Torts Against Persons 73
Supremacy Clause 27	Contemporary Environment · Wal-Mart Shopper Wins 74
Case 2.1 · U.S. Supreme Court Case Geier v. American Honda Motor	Case 4.1 · Lewis, Dennis, and Shemanski v. LeGrow 75
Company, Inc. 27	Contemporary Environment · Eminem Not Liable for Slander 70
Commerce Clause 28	Case 4.2 · Roach v. Stern 77
Case 2.2 · U.S. Supreme Court Case Reno, Attorney General	Intentional Torts Against Property 78
of the United States v. Condon Attorney 29	Unintentional Torts (Negligence) 79
International Law · Foreign Commerce Clause 30	Case 4.3 · Wilhelm v. Flores 80
Bill of Rights 30	Case 4.4 · James v. Meow Media, Inc. 81
Case 2.3 · Fax.com, Inc. v. United States of America 32	Case 4.5 · Wal-Mart Stores, Inc. v. Frierson 82
Case 2.4 · U.S. Supreme Court Case United States v. Playboy	Landmark Case · Palsgraf v. The Long Railroad Company 83
Entertainment Group, Inc. 33	Business Ethics · Ouch! The Coffee's Too Hot! 84
Online Commerce & Internet Law Broad Free Speech Rights	Special Negligence Doctrines 84
Granted in Cyberspace 34	Case 4.6 · Matthias v. Accor Economy Lodging, Inc. and Motel 6
Other Constitutional Clauses 36	Operating L.P. 88
International Law · Constitution of the People's Republic of China 38	Defenses Against Negligence 89
Chapter Summary 38	Case 4.7. Lilya v. The Greater Gulf State Fair, Inc. 90
Working the Web Internet Exercises 40	Special Business Torts 91
Critical Legal Thinking Cases 41	Strict Liability 93  Case 4.8 · Cook v. Whitsell-Sherman 93
	owe 7,0 Gook v. Williself-Silerman 93