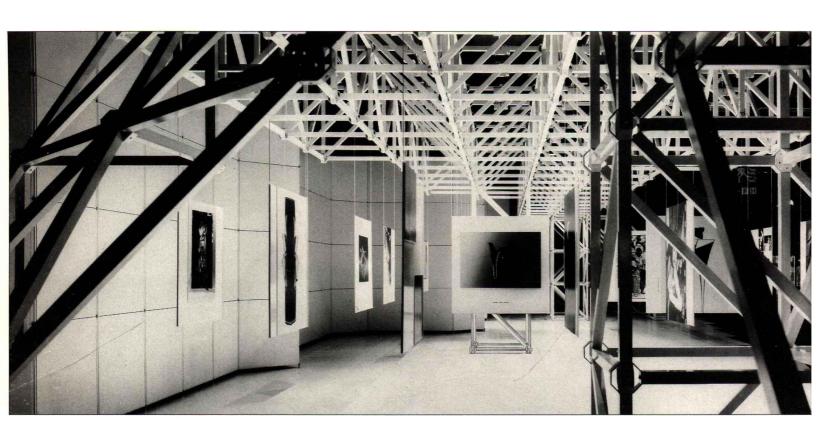


Top dogs won't sit for anyone else.

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you can identify with.

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ERRATA:

In GRAPHIS issue no. 252, the photographer of the E.G. Smith Color Sock Co. packaging design shown on page 57 was misidentified. He is Adam Chinitz.







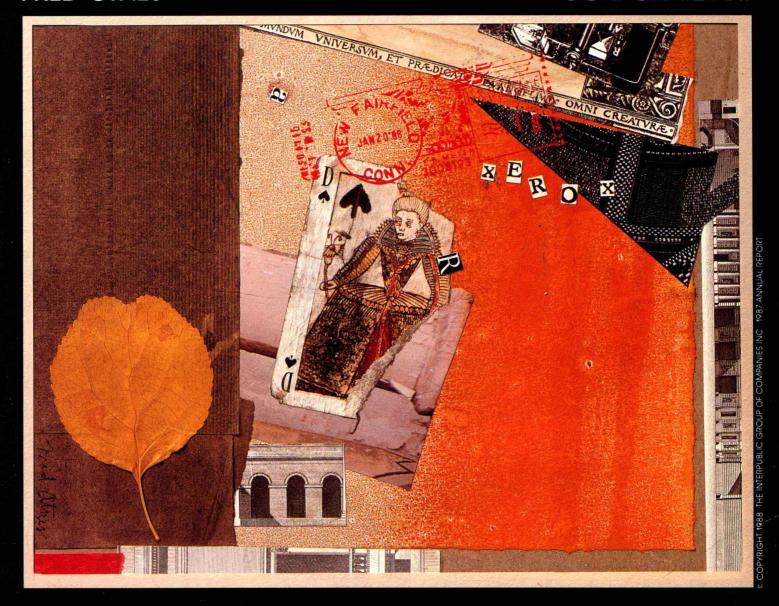
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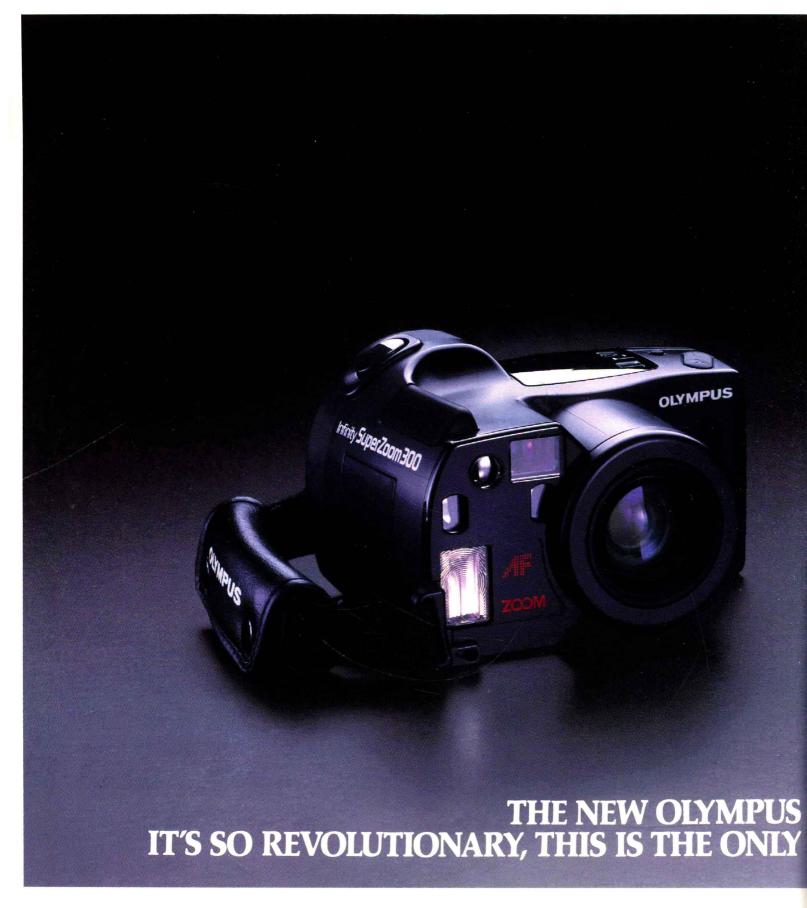
Farbe warnt, lockt, gibt Auskunft: Kälte oder Hitze, Morgen oder Abend – jedes Phänomen hat seinen farbigen Ausdruck. Saftig grün oder giftgrün – Farben sagen uns mehr als viele Worte und "farbige" Schilderungen.

Unser Leben, unsere Gedanken – alles ist mit dem Spektrum des Lichtes verknüpft.

Farbe braucht der Mensch zum Leben.

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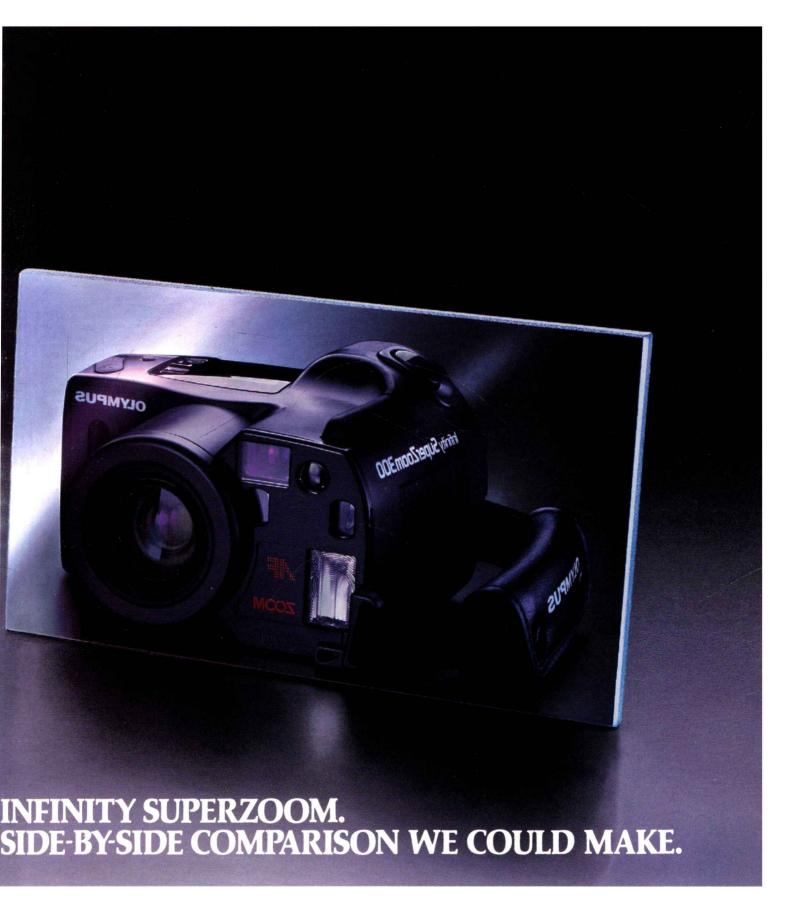
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The Art Directors of Germany carried out the adjudication of its 1987 contest at the beginning of February in Berlin. The jury was, as always, composed of the over 200 ADC members. They had to assess over 1.144 campaigns with 3.263 single items. They awarded 2 Gold, 2 Silver, and 11 Bronze medals, as well as 124 Distinctive Merits. We show here a selection of awarded works. The ADC Annual 1987 is available from the ADC Verlag, Grabenstrasse 2, 4000 Düsseldorf 1, West Germany. Thorsten Mann, manager of MSH Bozell Jacobs Gmbh agency and member of the ADC, puts forward a few thoughts on this year's Art Directors Club event and the current situation of advertising in Germany.

■ guess we can say the past year was a good one. The Art Directors Club of Germany received more entries than ever in Berlin and, in spite of awarding less medals, we saw more quality, especially in the radio sector. We had a great show with more guests than ever before and sponsors who were even more generous than in the past. Increases in all the numbers added up to a very positive show, but the most important—and exciting—development of last year was that better and more creative advertising was given a real break by firms and their clients.

In taking stock of this, my guess is that we've got a real chance here—the first for years—and we ought to grab it so as to gain the confidence of our clients and to lay new cornerstones. We've got to make it clear what we consider creative; where we see possibilities for new departures.

It's going to be difficult for each of us to hold our share of the market, or to expand it, without a lot of hard work. Today, the road that passes by the qualities of unusual solutions also makes a detour away from the user. It's a learning process called "rethinking."

The possibilities now open to us began with our clients. It's a slow process often still burdened by skepticism. But it's nevertheless the start of a new frankness.

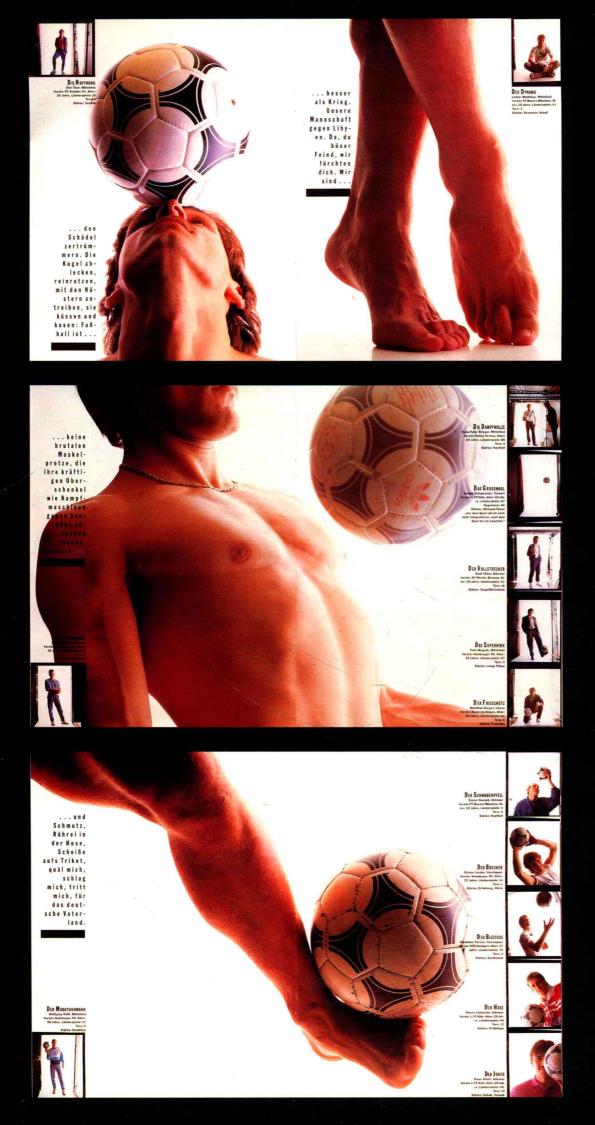
It's right and proper that we don't react in an overly clumsy manner to this situation, and sell the kick-up in the foreground as ideas. Because I really fear for the client's confidence if somebody now would start to film jokes and present them as ideas. People love humor. They miss it in Germany's advertising. But deliberate humor is, after all, only deliberate humor.

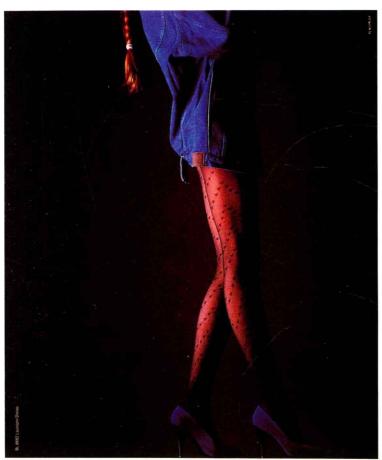
We're no longer the wild action artists. I reckon we're becoming more predictable in our quality, without being any the less surprising for it.

If in the future, somebody comes up to you and says "I'm only going to do great stuff," then you'd better watch out less for the form and more for the content. Because that's what is important to us. And the form will follow the content anyway.

Creators and creative ideas are habit-forming, but inevitable. And so–for us–are the clients. $\hfill\Box$

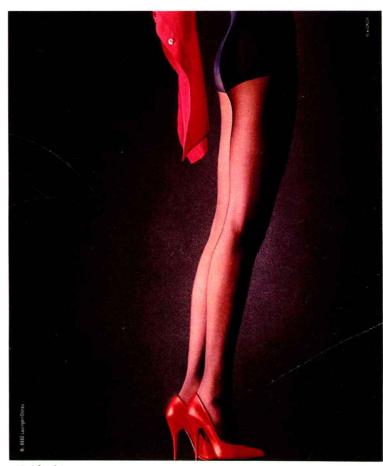
BY TORSTEN MANN





Jeansjacke von h.i.s. blues. Beine von Bi.





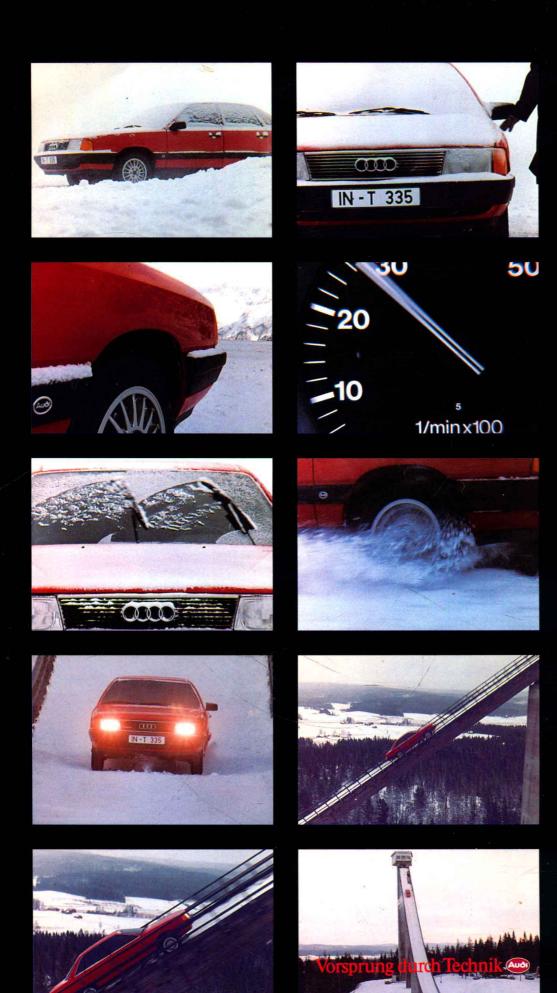
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