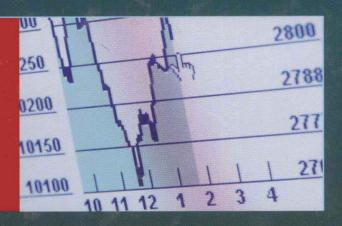
Methods and
Applications of
Statistics in



BUSINESS, FINANCE, and MANAGEMENT SCIENCE

N. Balakrishnan, Editor

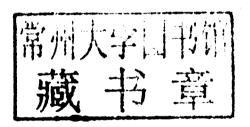




Methods and Applications of Statistics in Business, Finance, and Management Science

N. Balakrishnan

McMaster University Department of Statistics Hamilton, Ontario, Canada





Copyright © 2010 by John Wiley & Sons, Inc. All rights reserved.

Published by John Wiley & Sons, Inc., Hoboken, New Jersey. All rights reserved. Published simultaneously in Canada.

No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, scanning, or otherwise, except as permitted under Section 107 or 108 of the 1976 United States Copyright Act, without either the prior written permission of the Publisher, or authorization through payment of the appropriate per-copy fee to the Copyright Clearance Center, Inc., 222 Rosewood Drive, Danvers, MA 01923, (978) 750-8400, fax (978) 750-4470, or on the web at www.copyright.com. Requests to the Publisher for permission should be addressed to the Permissions Department, John Wiley & Sons, Inc., 111 River Street, Hoboken, NJ 07030, (201) 748-6011, fax (201) 748-6008, or online at http://www.wiley.com/go/permission.

Limit of Liability/Disclaimer of Warranty: While the publisher and author have used their best efforts in preparing this book, they make no representations or warranties with respect to the accuracy or completeness of the contents of this book and specifically disclaim any implied warranties of merchantability or fitness for a particular purpose. No warranty may be created or extended by sales representatives or written sales materials. The advice and strategies contained herein may not be suitable for your situation. You should consult with a professional where appropriate. Neither the publisher nor author shall be liable for any loss of profit or any other commercial damages, including but not limited to special, incidental, consequential, or other damages.

For general information on our other products and services or for technical support, please contact our Customer Care Department within the United States at (800) 762-2974, outside the United States at (317) 572-3993 or fax (317) 572-4002.

Wiley also publishes its books in a variety of electronic formats. Some content that appears in print may not be available in electronic format. For information about Wiley products, visit our web site at www.wiley.com.

Library of Congress Cataloging-in-Publication Data:

Balakrishnan, N., 1956-

Methods and applications of statistics in business, finance, and management science / N. Balakrishnan. p. cm.

Includes index.

ISBN 978-0-470-40510-9 (cloth)

1. Commercial statistics. 2. Finance—Statistics. I. Title.

HF1017.B265 2010

519.5-dc22

2010001879

Printed in the United States of America.

Methods and Applications of Statistics in Business, Finance, and Management Science

WILEY SERIES IN METHODS AND APPLICATIONS OF STATISTICS

Advisory Editor

N. Balakrishnan McMaster University, Canada

The Wiley Series in Methods and Applications of Statistics is a unique grouping of research that features classic contributions from Wiley's Encyclopedia of Statistical Sciences, Second Edition (ESS, 2e) alongside newly written articles that explore various problems of interest and their intrinsic connection to statistics. The goal of this collection is to encompass an encyclopedic scope of coverage within individual books that unify the most important and interesting applications of statistics within a specific field of study. Each book in the series successfully upholds the goals of ESS, 2e by combining established literature and newly developed contributions written by leading academics, researchers, and practitioners in a comprehensive and accessible format. The result is a succinct reference that unveils modern, cutting-edge approaches to acquiring, analyzing, and presenting data across diverse subject areas.

WILEY SERIES IN METHODS AND APPLICATIONS OF STATISTICS

Balakrishnan · Methods and Applications of Statistics in the Life and Health Sciences

Balakrishnan · Methods and Applications of Statistics in Business, Finance, and Management Science

Forthcoming volumes:

Balakrishnan · Methods and Applications of Statistics in Engineering, Quality Control, and the Physical Sciences

Balakrishnan · Methods and Applications of Statistics in the Social and Behavioral Sciences

Balakrishnan · Methods and Applications of Statistics in the Atmospheric and Earth Sciences

Preface

In this day and age, when businesses and market have become truly global, the operation and management of business and finance (of individuals and/or firms) have become key factors for the success of the firms as well as for the economic stability. Without proper planning and execution with regard to these, it will be hard, if not impossible, for businesses to remain competitive in a global market.

This has necessitated the introduction of new techniques and strategies that are specifically oriented to tackle problems relating to the planning, operation, and management of business finance. These developments provided the impetus for this volume to consolidate and present various statistical methods. techniques, strategies, and applications, old and new, that are useful in tackling a wide array of problems of interest in business, finance, and management sciences. It is my sincere hope that this would serve as a useful handbook for practitioners involved in business, finance, and management science and also serve as a reference guide for statistical researchers and students.

It is important to mention that the recently revised edition of *Encyclopedia of Statistical Sciences* served as a basis for this handbook. While many pertinent entries from the *Encyclopedia* have been included here, a number of them have also been updated to reflect recent developments on their topics. Several new

articles detailing modern advances on statistical methods in business, finance, and management science have also been included.

A volume of this size and nature cannot be successfully completed without the cooperation and support of the contributing authors, and my sincere thanks and gratitude go to all of them. Thanks are also due to Mr. Steve Quigley and Ms. Jacqueline Palmieri (of John Wiley & Sons, Inc.) for their keen interest in this project from day one, as well as for their support and constant encouragement (and, of course, occasional nudges too) throughout the course of this project. Careful and diligent work of Mrs. Debbie Iscoe and Ms. Emily Iscoe in the typesetting of this volume and of Ms. Kellsee Chu at the production stage is gratefully acknowledged. Partial financial support of the Natural Sciences and Engineering Research Council of Canada also assisted the preparation of this handbook, and this support is much appreciated.

This is the second in a series of handbooks on methods and applications of statistics. While the first handbook has focused on life and health sciences and the present handbook has focused on business, finance, and management science, the forthcoming handbooks will cover such diverse disciplines as

Engineering, quality control, and physical sciences,

Behavioral and social sciences, and Environmental and earth sciences.

It is my sincere hope that this handbook and other in the series will become a basic reference resource for those involved in these fields of research!

PROF. N. BALAKRISHNAN

McMASTER UNIVERSITY

Hamilton, Canada April 2010

Contributors

- Rehez Ahlip, School of Computing and Mathematics, University of Western Sydney, Penrith South, NSW 1797, Australia, R.Ahlip@uws.edu.au
- Bovas Abraham, Department of Statistics and Actuarial Science, University of Waterloo, Waterloo, Ontario, Canada, babraham@uwaterloo.ca
- **Torben Andersen**, Kellogg School of Management, Evanston, IL, t-andersen@kellogg.northwestern.edu

O. D. Anderson

- A. A. Assad, Decision, Operations, and Information Technologies, Robert H. Smith School of Business, University of Maryland, College Park, MD, aassad@umd.edu
- N. Balakrishnan, Department of Mathematics & Statistics, McMaster University, Hamilton, ON Canada, bala@mcmaster.ca
- D. J. Bartholomew, Department of Statistics, London School of Economics and Political Science, London, UK, djbartholomew@btinternet.com
- William R. Bell, US Bureau of Census, Washington, DC, William.R.Bell@census.gov
- Emre Berk Faculty of Business Administration, Bilkent University Ankara, Turkey, eberk@bilkent.edu.tr

- **Lawrence D. Bodin** University of Maryland, College Park, MD, lbodin@rhsmith.umd.edu
- Walter Böhm, Vienna University of Economics and Business, Wien, Vienna, walter.boehm@wu-wien.ac.at
- **Tim Bollerslev**, Department of Economics, Duke University, Durham, NC, boller@econ.duke.edu
- Jack Brimberg, Department of Mathematics and Computer Science, Royal Military College of Canada, Kingston, Ontario, Canada K7K 7B4, Jack.Brimberg@rmc.ca
- Enrique Castillo, Universidad de Cantabria, Santander, Spain, castie@unican.es
- H. C. Copeland, Robert H. Smith School of Business, University of Maryland, College Park, MD
- Morris H. DeGroot, Carnegie Mellon University, Pittsburgh, PA
- Ralph L. Disney, Department of Industrial and Systems Engineering, Texas A&M University, College Station, TX
- T. S. Ferguson, Department of Mathematics, University of California, Los Angeles, CA, tom@math.ucla.edu
- Peter C. Fishburn, AT & T Bell Laboratories, Murray Hill, NJ, fish@research.att.com

Viii Contributors

- Natasha Zhang Foutz, McIntire School of Commerce, University of Virginia, Charlottesville, VA, nfoutz@virginia.edu
- J. S. Gardenier, Washington, DC
- T. K. Gardenier, Washington, DC
- Paul R. Garvey, Ph.D., The MITRE Corporation, Bedford, MA, pgarvey@mitre.org
- Warren Gilchrist, Sheffield City Polytechnic, Sheffield, England, w.q.qilchrist@shu.ac.uk
- Bruce L. Golden, Department of Decision, Operations, and Information Technology, Robert H. Smith School of Business, University of Maryland, College Park, MD, bgolden@rhsmith.umd.edu
- Paul E. Green, The Wharton School of Business, University of Pennsylvania, Philadelphia, PA, greene@wharton.upenn.edu
- Ülkü Gürler, Bilkent University, Ankara, Turkey, *ulku@bilkent.edu.tr*
- Ali S. Hadi, The American University in Cairo, Cairo, Egypt, ahadi@aucegypt.edu
- **David J. Hand**, Department of Mathematics, Imperial College of Science, London, England, d.j.hand@imperial.ac.uk
- Wolfgang Jank, Department of Decision, Operations, and Information Technology, Robert H. Smith School of Business, University of Maryland, College Park, MD, wjank@rhsmith.umd.edu
- Nuri Jazairi, Department of Economics, Faculty of LA&PS, York University, Toronto, Ontario, Canada, nuri@yorku.ca

- Brian L. Joiner, The W. Edwards Deming Institute, Palos Verdes Estates, CA, brianjoiner@mindspring.com
- Eleanor W. Jordan, McCombs School of Business, The University of Texas at Austin, Austin, TX, ejordan@mail.utexas.edu
- Andre Jungmittag, Chair for Macroeconomic Theory and Policy, University of Wuppertal, Germany, jungmittag@wiwi.uni-wuppertal.de
- Morton Kamien, Kellogg School of Management, Evanston, IL, m-kamien@kellogg.northwestern.edu
- Masaaki Kijima, Graduate School of Social Sciences, Tokyo Metropolitan University, Hachioji-shi Tokyo, Japan, kijima@tmu.ac.jp
- R. Kolodny, Robert H. Smith School of Business, University of Maryland, College Park, MD, rkolodny@rhsmith.umd.edu
- Steffen L. Lauritzen, Department of Statistics, University of Oxford, UK, steffen@stats.ox.ac.uk
- Johannes Ledolter, Department of Management Sciences, The University of Iowa, Iowa City, IA, johannes-ledolter@uiowa.edu
- **Donald Lien**, Richard S. Liu Distinguished Chair in Business, University of Texas at San Antonio, San Antonio, TX, don.lien@utsa.edu
- W. F. Lucas, Cornell University, Ithaca, NY
- D. Morgunov, Novosibirsk State Technical University, Russia, dima_sw87@mail.ru
- Yukio Muromachi, Tokyo Metropolitan University, Graduate School of

- Social Sciences, Hachiohji, Tokyo, Japan, muromachi-yukio@tmu.ac.jp
- Steven Nahmias, Operations & Management Information Systems, Santa Clara University, Santa Clara, CA, snahmias@scu.edu
- **A. Naumov**, Novosibirsk State Technical University, Russia, a_a_naumov@mail.ru
- John Neter, University of Georgia, Athens, GA
- Paul Newbold, School of Economics, The Sir Clive Granger Building, University of Nottingham, Nottingham, UK, paul.newbold@nottingham.ac.uk
- Anthony Pakes, Faculty of Engineering, Computing, and Mathematics, The University of Western Australia, Perth, Australia, tony.pakes@uwa.edu.au
- G. C. Reinsel, Department of Statistics, University of Wisconsin—Madison, Madison, WI, reinsel@stat.wisc.edu
- Ralph P. Russo, Department of Statistics and Actuarial Science, The University of Iowa, Iowa City, Iowa, rrusso@stat.uiowa.edu
- Hilary L. Seal, Department of Mathematics, Ecole Polytechnique Fédérale de Lausanne, Switzerland
- Latha Shanker, Department of Finance, John Molson School of Business, Concordia University, Montreal, Quebec H3G 1M8, Canada, lshanker@jmsb.concordia.ca
- Galit Shmueli, Professor of Statistics, Smith School of Business, University of Maryland, College Park, MD, gshmueli@rhsmith.umd.edu

- Nariankadu D. Shyamalkumar, Department of Statistics and Actuarial Science, The University of Iowa, Iowa City, Iowa, shyamal-kumar@uiowa.edu
- Robert A. Stine, University of Pennsylvania, Philadelphia, PA, sinte@wharton.upenn.edu
- **Donna F. Stroup**, Coordinating Center for Health Promotion, CDC, Atlanta, GA, donnafstroup@comcast.net
- William S. Sudderth, School of Statistics, University of Minnesota, Minneapolis, MN, bill@stat.umn.edu
- R. Syski, Department of Mathematics, University of Maryland, College Park, MD
- Keiichi Tanaka, Graduate School of Social Sciences, Tokyo Metropolitan University, Hachioji-shi Tokyo, Japan, tanaka-keiichi@tmu.ac.jp
- Michael Titterington, Department of Statistics, University of Glasgow, Glasgow, UK, m.titterington@stats.gla.ac.uk
- Ruey S. Tsay, The University of Chicago Booth School of Business, Chicago, IL, ruey.tsay@ChicagoBooth.edu
- H. D. Vinod, Professor of Economics, Fordham University, Bronx, NY, Vinod@fordham.edu
- John H. Walker, Faculty of Business, Brock University, St. Catharines, Ontario, Canada L2S 3A1, jowalker@brocku.ca
- E. Wasil, Robert H. Smith School of Business, University of Maryland, College Park, MD

X Contributors

- Mike West, Department of Statistical Sciences, Duke University, Durham, NC, mike@stat.duke.edu
- Yoram Wind, The Wharton School of Business, University of Pennsylvania, Philadelphia, PA, windj@wharton.upenn.edu

Contents

Pı	eface		\mathbf{v}
Co	ontribu	tors	vii
1	Alterr	natives to Black-Scholes Formulation in Finance	1
	1.1	Introduction	1
	1.2	Motivation for Alternative Models	2
	1.3	Methods of Valuation	3
	1.4	Stochastic Interest-Rate Models	7
	1.5	Stochastic Volatility Models	11
	1.6	Models with Lévy Processes	16
	Refer	ences	22
2	Analy	tical Methods for Risk Management: An Engineering System	S
4		ective	25
	2.1	Introduction	25
	$\frac{2.1}{2.2}$	Risk Management in Engineering Systems	26
	2.3	Risk Assessment and Analysis	31
	$\frac{2.3}{2.4}$	Allocating Resources	51
	$\frac{2.4}{2.5}$	Conclusion	53
		ences and Relevant Literature	55
3	ARCI	H and GARCH Models	59
	3.1	Introduction	59
	3.2	Volatility Clustering	59
	3.3	GARCH	62
	3.4	IGARCH	65
	3.5	EGARCH	65
	3.6	Alternative Parameterizations	66
	3.7	Time-Varying Parameter and Bilinear Models	66
	3.8	Estimation and Inference	66
	3.9	Testing	67
	3.10	Empirical Example	67
	3.11	Future Developments	68

XII Contents

	Refer	ences					
4	Bayesian Forecasting 72						
	4.1	Introduction					
	4.2	Background					
	4.3	Dynamic Bayesian Models					
	4.4	Normal Dynamic Linear Models					
	4.5	Component Dynamic Linear Models					
	4.6	Discounting					
	4.7	Intervention					
	4.8	Monitoring and Adaptation					
	4.9	Mixtures of Dynamic Models					
	4.10	Non-normal Nonlinear Models					
	4.11	Multivariate Models					
	4.12	Computation and Simulation					
	4.13	Related Areas					
	Refer	ences					
5	Dovo	sian Networks 85					
J	5.1	Examples and Definitions					
	5.1 - 5.2	Constructing Bayesian-Network Models					
	5.2 5.3	Models Specified by Input Lists					
	5.3	Graphically Specified Models					
	$5.4 \\ 5.5$	Conditionally Specified Models					
		Learning Models from Data					
	5.6	—					
	5.7	1 -0					
	5.8						
	Refei	rences					
6	Box-	Jenkins Model 98					
	6.1	Introduction					
	Refe	rences					
7	Business Forecasting Methods 104						
	7.1	Introduction					
	7.2	Trend Curves					
	7.3	Exponential Smoothing					
	7.4	Exponential Smoothing and Arima Model Building 108					
	7.5	Regression and Econometric Methods					
	7.6	Regression and Time-Series Principles					
	7.7	Combination of Forecasts					
	7.8	Evaluation of Forecasts					
	7.9	Summary					
	Refer	rences					

			Contents	xiii
8	Comb	pination of Forecasts		116
	8.1	Introduction		. 116
	8.2	The Theory of Combining		
	8.3	Estimators of the Weights		
	8.4	An Example		
	8.5	Further Extensions		
		ences		
9	Decis	ion Theory		122
	9.1	Introduction		. 122
	9.2	Parameters, Decisions, and Consequences		. 122
	9.3	Utility		
	9.4	Components of a Decision Problem		
	9.5	Subjective Probability		. 124
	9.6	Decision Analysis		
	9.7	Statistical Decision Problems		. 125
	9.8	Conjugate Families of Prior Distributions		. 126
	9.9	Improper Prior Distributions		
	9.10	Estimation and Tests of Hypothesis		. 129
	9.11	Sequential Decision Problems		
	Refer	rences		131
10	Dyna	mic Programming		133
	10.1	Introduction		133
	10.2	Definitions and Examples		133
	10.3	Some Fundamental Principles		
	10.4	The Optimality Equation and Backward Induction .		
	10.5	Stationary Plans		
		rences		
11	Estim	nation of Travel Distance		139
	11.1	Introduction		139
	11.2	Distance Functions		141
	11.3	Goodness-of-Fit Criteria		
	11.4	Areas of Future Research		
		rences		
19	Finan	acial Time Series		158
	12.1	Asset Price and Return		
	12.1	Fundamental and Technical Analyses		
	12.3	Volatility Model		
	12.3 12.4	High-Frequency Data		
	12.4 12.5	Continuous-Time Model		
		rences		4 = 0

xiv Contents

13 For	ecasting 1	72
13.	1 Introduction	172
13.	2 Model Components	173
13.		175
13.		176
13.		177
		178
14 Four	ndations of Risk Measurement	80
14.		180
		183
15 Th	ational Materialia	185
	Colored Treatment	185
15.	1 milotation 1	185
15.		$\frac{185}{187}$
15.	O Dilloronoo Doon our constant	
15.	2 Colored and a series of the	188
15.	o III zampio or I-pp	$\frac{193}{100}$
Re	ferences	196
16 Gai	ne Theory	199
16.	1 Introduction	199
16.	2 Strategies and Payoffs	200
16.		208
Re	ferences	209
Ad	ditional Reading	209
17 Inte	ervention Model Analysis	211
17.	of vertical first and first state of the sta	211
17		$\frac{211}{211}$
17		$\frac{1}{215}$
	The Property and Services Serv	$\frac{216}{216}$
ne	terences	210
18 Inv		217
18		217
18	8	217
18		218
18	4 Models with Uncertain Demand	219
18		224
Re	ferences	224
10 Ma	npower Planning	226
19 Ma		226
19		$\frac{220}{226}$
19	v	$\frac{220}{227}$
19 19		228
		228
Re	ferences	229

		Contents	XV
20 Marke	ov Networks		230
20.1	Statement of the Problem		. 230
20.1 20.2	Some Basic Concepts of Graphs		
20.3	Constructing Markov Network Models		
20.4	Propagation in Markov Networks		
20.4 20.5	Available Software		
	ences		
21 Meth	ods of Estimation of Risks and Analysis of Busine	ess Processes	245
21.1	Introduction		
21.2	Mathematical Models of Economic Systems in the Form	n of the Business	
	Processes Portfolio		
21.3	Risks of Economic Systems		. 255
21.4	Economic Systems Factors Analysis		. 263
Refer	ences		
22 Minir	g Functional Data in Prediction Markets		273
22.1	Introduction		
22.2	Prediction Markets		. 274
22.3	Data		. 276
22.4	Functional Data Analysis		. 277
22.5	Discussion		. 289
Refer	ences		. 291
23 Mode	els for Bid Arrivals and Bidder Arrivals in Online	Auctions	293
23.1	Introduction		. 293
23.2	Motivation		. 293
23.3	Features of Bid Arrivals		. 295
23.4	The BARISTA: A Three-Stage Nonhomogeneous Poiss		
23.5	Relating Bidder Arrivals and Bid Arrivals		
Refer	rences		
24 Multi	server Queues		310
24.1	Introduction		. 310
24.2	Markovian Queues		. 310
24.3	Non-Markovian Queues		. 312
24.4	Other Methods		0.40
Refer	rences		22.5 %
25 Mult	ivariate Time-Series Analysis		317
25.1	Introduction		. 317
25.2	Stationary Multivariate Time Series and Their Covaria	ance Properties	
25.3	Some Spectral Characteristics for Stationary Vector Pr		
25.4	Linear Filtering Relations for Stationary Vector Process		
25.5	Linear Model Representations for Stationary Vector Pr		
25.6	Vector Autoregressive Moving Average (ARMA) Mode		
25.7	Nonstationary Vector Autoregressive Moving-Average		
25.8	Forecasting for Vector Autoregressive Moving-Average		
_0.0			

xvi Contents

	25.9	Statistical Analysis of Vector Autoregressive Moving-Average Models . 33	27
	Refere	ences	29
		20	20
26		ork Analysis 33	32
	26.1	Introduction	34
27	Netwo	ork of Queues 33	38
	27.1	· · · · · · · · · · · · · · · · · · ·	38
	27.2		38
	27.3		39
	27.4		41
	27.5		41
	27.6		42
	27.7	• ····································	42
			45
28			47
	28.1		47
	28.2		47
	28.3		51
	28.4	AND	51
	28.5	y	52
	28.6	Use of the Bayesian Approach	53
	28.7	Conclusion	55
	Refer	ences	55
	Furth	er Reading	57
20	Nowel	boy Inventory Problem 33	58
20			58
			64
	Telefor	circos	רט
30	Nonli	near Time Series 36	65
	30.1		65
	30.2		65
	30.3	Nonparametric Methods	66
	30.4	Parametric Models	67
	30.5	Other Surveys and Comparisons	71
	Refer	ences	72
21	Nonet	rationary Time Series 3'	75
σı	31.1		75
	31.1		
	31.2 31.3		75
	$31.3 \\ 31.4$		76
			81
	31.5		81
	31.6	·	82
	31.7		82
	31.8	Sample Autocorrelations—Identifying the Degree of Differencing 3	82