# INVESTMENTS



Third Edition

**BODIE** 

KANE

**MARCUS** 

# INVESTMENTS

# Third Edition

# ZVI BODIE

**Boston University** 

## ALEX KANE

University of California, San Diego

# ALAN J. MARCUS

Boston College

## Irwin/McGraw-Hill

A Division of The McGraw-Hill Companies

To our families with love and gratitude.



#### **IRWIN** Concerned about Our Environment

In recognition of the fact that our company is a large end-user of fragile yet replenishable resources, we at IRWIN can assure you that every effort is made to meet or exceed Environmental Protection Agency (EPA) recommendations and requirements for a "greener" workplace.

To preserve these natural assets, a number of environmental policies, both companywide and department-specific, have been implemented. From the use of 50% recycled paper in our textbooks to the printing of promotional materials with recycled stock and soy inks to our office paper recycling program, we are committed to reducing waste and replacing environmentally unsafe products with safer alternatives.

©The McGraw-Hill Companies, Inc., 1989, 1993, and 1996

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of the publisher.

Senior sponsoring editor: James M. Keefe Developmental editor: Amy K. Winston Project editors: Ethel Shiell/Amy E. Lund Production supervisor: Laurie Kersch

Designers: Heidi J. Baughman/Ellen Pettengell Cover illustration: J. W. Stewart

Art Studio: Weimer Graphics, Inc.

Assistant manager, graphics: Charlene R. Breeden

Compositor: Weimer Graphics, Inc. Typeface: 10/12 Times Roman

Printer: R. R. Donnelley & Sons Company

#### Library of Congress Cataloging-in-Publication Data

Bodie, Zvi.

Investments / Zvi Bodie, Alex Kane, Alan J. Marcus. — 3rd ed.

Includes bibliographical references and indexes.

ISBN 0-256-14638-1

1. Investments. 2. Portfolio management. I. Kane, Alex.

II. Marcus, Alan J. III. Title.

HG4521.B564 1986

332.63'2-dc20

95-23345

Printed in the United States of America 7890DO210987

#### **About the Authors**

#### Zvi Bodie

**Boston University** 

Zvi Bodie is Professor of Finance at Boston University School of Management. He holds a Ph.D. from the Massachusetts Institute of Technology and has served as visiting professor at Harvard University and M.I.T. He currently serves as a member of the Global Financial System Group at Harvard University and of the Pension Research Council at the University of Pennsylvania. He has published widely on pension finance, the management of financial guarantees in both the private and public sector, and investment strategy in an inflationary environment. His edited volumes include Pensions and the Economy: Sources, Uses and Limitations of Data; Pensions in the U.S. Economy; Issues in Pension Economics; and Financial Aspects of the U.S. Pension System. His research on pensions has focused on the funding and investment policies of private pension plans and on public policies such as the provision of government pension insurance. He has consulted on pension policy for the U.S. Department of Labor, the State of Israel, and Bankers Trust Co.

#### Alex Kane

University of California, San Diego

Alex Kane is professor of finance and economics at the Graduate School of International Relations and Pacific Studies at the University of California, San Diego. He was Visiting Professor at the Faculty of Economics, University of Tokyo; Graduate School of Business, Harvard; Kennedy School of Government, Harvard; and Research Associate, National Bureau of Economic Research. An author of many articles in finance and management journals, Professor Kane's research is mainly in corporate finance, portfolio management, and capital markets, most recently in the measurement of market volatility and pricing of options. Professor Kane is the developer of the *International Simulation Laboratory (ISL)* for training and experimental research in executive decision making.

#### Alan J. Marcus

Boston College

Alan Marcus is Professor of Finance in the Wallace E. Carroll School of Management at Boston College. He received his Ph.D. in Economics from MIT in 1981. Professor Marcus recently has been a Visiting Professor at the Athens Laboratory of Business Administration and at MIT's Sloan School of Management and has served as a Research Associate at the National Bureau of Economic Research. He also is the director of the Chartered Financial Analysts Review Program at Boston College. Professor Marcus has published widely in the fields of capital markets and portfolio management, with an emphasis on applications of futures and options pricing models. His consulting work has ranged from new product development to provision of expert testimony in utility rate proceedings. He also spent two years at the Federal Home Loan Mortgage Corporation (Freddie Mac) where he developed models of mortgage pricing and credit risk.

# **Preface**

In teaching and practice, the field of investments has experienced many changes over the last two decades. This is due in part to an abundance of newly designed securities, in part to the creation of new trading strategies that would have been impossible without concurrent advances in computer technology, and in part to rapid advances in the theory of investments that have come out of the academic community. In no other field, perhaps, is the transmission of theory to real-world practice as rapid as is now commonplace in the financial industry. These developments place new burdens on practitioners and teachers of investments far beyond what was required only a short while ago.

Investments is intended primarily as a textbook for courses in investment analysis. Our guiding principle has been to present the material in a framework that is organized by a central core of consistent fundamental principles. We make every attempt to strip away unnecessary mathematical and technical detail, and we have concentrated on providing the intuition that may guide students and practitioners as they confront new ideas and challenges in their professional lives.

Our primary goal is to present material of practical value, but all three of us are active researchers in the science of financial economics and find virtually all of the material in this book to be of great intellectual interest. Fortunately, we think, there is no contradiction in the field of investments between the pursuit of truth and the pursuit of money. Quite the opposite. The capital asset pricing model, the arbitrage pricing model, the efficient markets hypothesis, the option-pricing model, and the other centerpieces of modern financial research are as much intellectually satisfying subjects of scientific inquiry as they are of immense practical importance for the sophisticated investor.

Since 1983 we have participated in annual review programs for candidates from all over the world preparing for the Chartered Financial Analyst examinations. From its inception in 1963 the CFA program has come to symbolize high standards of professionalism in the investment community. The CFA curriculum represents the consensus of a committee of distinguished scholars and practitioners regarding the core of knowledge required by the investment professional.

This book has benefited from our continuing CFA experience in two ways. First, we have incorporated in the text much of the content of the readings and other study

materials in the official CFA curriculum. As a result, the book includes some material not found in most other investments texts. Most notably, Part VIII presents material on portfolio management principles and techniques that stems largely from the CFA curriculum. Second, we have included questions from CFA examinations in the end-of-chapter problem sets throughout the book. The number of CFA questions has been greatly expanded in this edition.

#### REALISTIC PRESENTATION OF MODERN PORTFOLIO THEORY

The exposition of modern portfolio theory in this text differs from its presentation in all other major investments texts in that we develop the basic model starting with a risk-free asset such as a bank certificate of deposit or a U.S. Treasury bill, and a single risky asset such as a common stock mutual fund. Not until later do we add other risky assets. Other texts develop the model by first assuming that the investor has to choose from two risky assets; only later do they introduce the possibility of investing in a risk-free asset. Ultimately both approaches reach the same end point, which is a model in which there are many risky assets in addition to a risk-free asset.

We think our approach is better for two important reasons. First, it corresponds to the actual procedure that most individual investors follow. Typically, one starts with all of one's money invested in a bank account and only then considers how much to invest in something riskier that may offer the prospect of a higher expected return. The next logical step is to consider the addition of other risky assets such as real estate or gold, which requires determining whether the benefits of such increased diversification are worth the additional transaction costs involved in including them in one's portfolio.

The second advantage of our approach is that it vastly simplifies exposition of the mathematics for deriving the menu of risk-return combinations open to the investor. Portfolio optimization techniques are mathematically complex, ultimately requiring a computer. Anything that can help to simplify their presentation should thus be welcome. In short, we believe our approach is both more realistic and analytically simpler than the conventional one.

#### **NEW IN THE THIRD EDITION**

The outline of this edition of *Investments* is essentially the same as in the second edition. Many of the major innovations relate to enhanced coverage of timely topics. What follows is a brief summary of the more important changes in this edition. In addition to the specific changes cited below, we direct the reader to the extensive additions to and changes in the boxed material containing timely readings from the financial press, including *The Wall Street Journal*, *Business Week*, and *The Economist*. We

<sup>&</sup>lt;sup>1</sup>We define and discuss mutual funds in Chapter 3. For now it is sufficient to know that a common stock mutual fund is a diversified portfolio of stocks in which an investor can invest as much money as desired.

Preface ix

have also added to the collection of CFA problems presented with the problem sets at the end of each chapter.

#### **Market Structure**

We update our treatment of market microstructure with additional discussion of the competition between the NYSE and Nasdaq markets, and new coverage of the recent controversy over trading practices in the Nasdaq market. We also expand our coverage of international differences in market structure.

#### Risk and Return

We have updated our discussion of empirical evidence on the risk-return relationship; in particular, we have updated our treatment of the "anomalies" literature (for example, the book-to-market effect), with emphasis on the interpretation of these results.

#### **Fixed-Income Markets**

Chapter 13 on bond pricing has been reorganized and now contains more extensive coverage of different measures of bond yields and returns, for example, yield to call, realized compound yield, and so on. Chapter 15 on fixed-income portfolio management now contains coverage of fixed-income derivatives such as inverse floaters or stripped mortgage-backed securities that have been created through financial engineering.

### **Security Analysis**

Chapter 16 on macroeconomic and industry analysis has been expanded to provide more coverage of international issues as well as greatly enhanced coverage of industry analysis, industry lifecycles, and industry structure. Chapter 17 on equity valuation analysis contains an expanded discussion of the interpretation of the price-earnings ratio. A discussion of comparability issues in financial statements across national boundaries has been added to Chapter 18 on Financial Statement Analysis.

#### **Derivative Markets**

An introduction to new exotic options has been added to Chapter 19. Chapter 22 now includes more material on the valuation of swaps and credit risk in swaps markets. (Interest-rate swaps as asset allocation tools also receive a new treatment in Chapter 15.)

### **Players and Strategies**

An extensive discussion of the proposition that stocks are less risky in the long-run has been added as an appendix to Chapter 27. Also, please note that the material on

"Managing Investment Companies," formerly Chapter 29, is now included in the Instructor's Manual.

#### **Recent Developments in Investments Research**

We have introduced a new chapter (Chapter 29) that is devoted to a discussion of recent developments in investments research. This chapter introduces and summarizes innovative research that we believe may have important implications for practitioners in the not-too-distant future. In this edition, we focus on statistical modeling of stock market volatility, new research on the risk-return relationship, and an innovative approach to option pricing.

#### PEDAGOGICAL FEATURES

This book contains several features designed to make it easy for the student to understand, absorb, and apply the concepts and techniques presented. Each chapter begins with an **overview**, which describes the material to be covered, and ends with a detailed **summary**, which recapitulates the main ideas presented.

Learning investments is in many ways like learning a new language. Before one can communicate, one must learn the basic vocabulary. To facilitate this process, all new terms are presented in **boldface** type the first time we use them, and at the end of each chapter there is a **Key Terms** section listing the most important new terms introduced in that chapter. A **Glossary** of all of the terms used appears at the end of the book.

Boxes containing short articles from business periodicals are included throughout the book. We think they enliven the text discussion with examples from the world of current events. The article in the Prologue from *Business Week* on the invasion of Wall Street by so-called rocket scientists is an example. We chose the boxed material on the basis of relevance, clarity of presentation, and consistency with good sense.

A unique feature of this book is the inclusion of **Concept Checks** in the body of the text. These self-test questions and problems enable the student to determine whether he or she has understood the preceding material and to reinforce that understanding. Detailed solutions to all these questions are provided in Appendix B at the end of the book.

These Concept Checks may be approached in a variety of ways. They may be skipped altogether in a first reading of the chapter with no loss in continuity. They can then be answered with any degree of diligence and application upon the second reading. Finally, they can serve as models for solving the end-of-chapter problems assigned by the instructor.

Each chapter also contains a list of **Selected Readings** that are annotated to guide the student toward useful sources of additional information in specific subject areas.

The **end-of-chapter problems** progress from the simple to the complex. We strongly believe that practice in solving problems is a critical part of learning investments, so we have provided lots of problems. Many are taken from CFA examinations and therefore represent the kinds of questions that professionals in the field believe are relevant to the "real world." These problems are identified by an icon in the text margin.

#### **ANCHLARY MATERIALS**

#### The Innovative Investor

The Innovative Investor, by David Shimko, is now available in a DOS format, which uses Lotus 1-2-3 templates, and both Windows and DOS formats, which use Excel spreadsheets. This software is designed to provide students quick access to difficult financial calculations, in applications covering stocks, bonds, callables and convertibles, options, futures, asset allocation, and portfolio performance valuation. All spreadsheets come with comprehensive analysis and automatic graphing and printing capabilities. The "real-world" applications presented in The Innovative Investor are designed to enhance the student's understanding of the concepts and techniques presented in the text.

#### U.S. Equities on Floppy—Educational Version

U.S. Equities on Floppy is a fundamental database and analysis system of approximately 6,000 companies with common stock trading on the NYSE, AMEX, and Nasdaq National Market exchanges. This software can be used to solve selected end-of-chapter problems in Chapters 12, 16, 17, and 18. These problems are clearly identified with the U.S. Equities on Floppy icon. This software can be packaged with the textbook. For additional information, please contact your local Irwin representative.

#### **Instructor's Manual**

The Instructor's Manual, prepared by Linda J. Martin at Arizona State University, has been revised and improved in this edition. Each chapter includes a chapter overview, a review of learning objectives, an annotated chapter outline, and teaching tips and insights ("Perspectives"). In addition, the Instructor's Manual includes a total of 175 transparency masters that can be prepared as acetates for lecture use.

#### Test Bank

The Test Bank to accompany *Investments*, third edition, has been revised to increase both the quantity and level of difficulty of the multiple-choice questions. Short answer essay questions are also provided for each chapter to further test student comprehension and critical thinking abilities. The test bank is also available in computerized version. Test bank disks are available in DOS, Windows, and Macintosh-compatible formats.

#### **Solutions Manual**

The Solutions Manual includes a detailed solution to each end-of-chapter problem. This manual is available for packaging with the text. Please contact your local Irwin representative for further details on how to order the Solutions manual/textbook package.

#### **ACKNOWLEDGMENTS**

The development of this book involved the efforts of many dedicated professionals. Almost 250 academic colleagues who teach investments responded to a detailed market survey in the spring of 1994. That input provided useful information about the focus and structure of the modern investments course and afforded a unique insight into the needs of both students and instructors of investments. We would like to thank each survey respondent again for providing us with such important information.

Throughout the development of this text, experienced instructors have provided critical feedback and suggestions for improvement. These individuals deserve a special thanks for their valuable insights and contributions. The following instructors played a vital role in the development of this and previous editions of *Investments*:

Scott Besley University of Florida

John Binder
University of Illinois at Chicago

Anna Craig
Emory University

David C. Distad University of California at Berkeley

Michael C. Ehrhardt University of Tennessee at Knoxville

David Ellis
Texas A & M University

Jeremy Goh
Washington University

Mahmoud Haddad
Wayne State University

Robert G. Hansen Dartmouth College

Joel Hasbrouck
New York University

Andrea Heuson University of Miami

Shalom J. Hochman University of Houston

A. James Ifflander
A. James Ifflander and Associates

Robert Jennings Indiana University

Susan D. Jordan
University of Missouri at Columbia

G. Andrew Karolyi Ohio State University

Josef Lakonishok University of Illinois at Champaign/Urbana

Dennis Lasser Binghamton University

Christopher K. Ma Texas Tech University

Anil K. Makhija University of Pittsburgh

Steven Mann
University of South Carolina

Deryl W. Martin

Tennessee Technical University

Jean Masson

University of Ottawa

Rick Meyer

University of South Florida

Don B. Panton

University of Texas at Arlington

Leonard Rosenthal Bentley College

Eileen St. Pierre

University of Northern Colorado

Anthony Sanders

Ohio State University

John Settle

Portland State University

Edward C. Sims

Western Illinois University

Keith V. Smith Purdue University

Patricia B. Smith

University of New Hampshire

xiii

Laura T. Starks *University of Texas* 

Jack Treynor

Treynor Capital Management

Charles A. Trzincka

SUNY Buffalo

Simon Wheatley

University of Chicago

James Williams

California State University

at Northridge

Tony R. Wingler

University of North Carolina

at Greensboro

Hsiu-Kwang Wu

University of Alabama

Thomas J. Zwirlein

University of Colorado at Colorado Springs

For granting us permission to include many of their examination questions in the text, we are grateful to the Institute of Chartered Financial Analysts.

Much credit is due also to the development and production team: our special thanks go to Jim Keefe, Senior Sponsoring Editor; Amy Winston, Developmental Editor; Ethel Shiell, Project Editor; and Laurie Kersch, Production Supervisor.

Finally, we thank Judy, Hava, and Sheryl, who contributed to the book with their support and understanding.

Zvi Bodie Alex Kane Alan J. Marcus

# **Contents in Brief**

	List of Boxes	XXXi
Part I	Introduction	1
	Prologue	2
	1 The Investment Environment	10
	2 Markets and Instruments	38
	3 How Securities Are Traded	78
	4 Concepts and Issues	118
Part II	Portfolio Theory	141
	5 Risk and Risk Aversion	142
	6 Capital Allocation between the Risky Asset and the Risk-Free Asset	170
	7 Optimal Risky Portfolios	192
Part III	Equilibrium in Capital Markets	235
	8 The Capital Asset Pricing Model	236
	9 Index Models	266
	10 Arbitrage Pricing Theory	288
	11 Empirical Evidence on Security Returns	310
	12 Market Efficiency	338

Contents in Brief

4	٦	U

Part IV	Fixed-Income Securities	385
	13 Bond Prices and Yields	386
	14 The Term Structure of Interest Rates	423
	15 Fixed-Income Portfolio Management	450
Part V	Security Analysis	491
	16 Macroeconomic and Industry Analysis	492
	17 Equity Valuation Models	521
	18 Financial Statement Analysis	560
Part VI	Options, Futures, and Other Derivatives	599
	19 Options Markets; Introduction	600
	20 Option Valuation	648
	21 Futures Markets	685
	22 Futures and Swaps: A Closer Look	714
Part VII	Active Portfolio Management	749
	23 The Theory of Active Portfolio Management	750
	24 Portfolio Performance Evaluation	773
	25 Hedging	810
	26 International Diversification	831
Part VIII	Players and Strategies	857
	27 Managing Client Portfolios	858
	28 Managing Retirement Assets and Pension Funds	893
	29 Some Recent Developments in Investment Research	921

_	_	_	٠
ч	71	υ	•

#### Contents in Brief

Appendix	A Quantitative Review	A2
	B Solutions to Concept Checks	A41
	Glossary	G1
	Name Index	I1
	Subject Index	I4

# Contents

	List of Boxes	XXX
Part I	Introduction	
	Prologue	2
	The Main Themes of Investments 2	
	The Risk-Return Trade-Off 2	
	Active versus Passive Management 3	
	Equilibrium Pricing Relationships 4	
	The Use of Options and Futures Contracts in Implementing Investment Strategy	5
	Text Organization 5	
	Other Features 5	
	The Investments Field and Career Opportunities 6	
	1 The Investment Environment	10
	Real Assets versus Financial Assets 10	
	Clients of the Financial System 13	
	The Household Sector 13	
	The Business Sector 14	
	The Government Sector 15	
	The Environment Responds to Clientele Demands 17	
	Financial Intermediation 17	
	Investment Banking 19	
	Financial Innovation and Derivatives 19	
	Response to Taxation and Regulation 21	
	Markets and Market Structure 24	
	Ongoing Trends 25  Globalization 25	
	Globalization 25 Securitization 26	
	Securitization 20  Credit Enhancement 26	
	Financial Engineering 28	
	On the Relationship between Households and Businesses 30	
	Summary 24	

2	Markets and Instruments	38
	The Money Market 38	
	Treasury Bills 39	
	Certificates of Deposit 43	
	Commercial Paper 43	
	Bankers' Acceptances 43	
	Eurodollars 44	
	Repos and Reverses 44	
	Federal Funds 45	
	Brokers' Calls 45	
	The LIBOR Market 45	
	Yields on Money Market Instruments 45	
	The Fixed-Income Capital Market 46	
	Treasury Notes and Bonds 46	
	Federal Agency Debt 48	
	Municipal Bonds 49	
	Corporate Bonds 52	
	Mortgages and Mortgage-Backed Securities 53	
	Equity Securities 56	
	Common Stock as Ownership Shares 56	
	Characteristics of Common Stock 57	
	Stock Market Listings 57	
	Preferred Stock 59	
	Stock and Bond Market Indexes 59	
	Stock Market Indexes 59	
	Dow Jones Averages 60	
	Standard & Poor's Indexes 62	
	Other Market Value Indexes 64	
	Foreign and International Stock Market Indexes 67	
	Bond Market Indicators 68	
	Derivative Markets 69	
	Options 70	
	Futures Contracts 71	
	Summary 73	
3	How Securities Are Traded	78
J	How Firms Issue Securities 78	10
	Investment Bankers and Underwriting 79	
	Shelf Registration 80	
	Underpricing 80	
	Where Securities Are Traded 81	
	The Secondary Markets 81	
	The Over-the-Counter Market 84	