Fundamentals of Financial Management

Fifth Edition

Eugene F. Brigham

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Preface

Fundamentals of Financial Management is intended for use in the introductory finance course. It begins, in Part I, with a discussion of such basic concepts as security markets, interest rates, taxes, risk analysis, time value of money, and valuation models. In subsequent parts, we go on to explain how financial managers can help maximize the value of a firm by making better decisions in such areas as capital budgeting, working capital management, and choice of capital structure. This organization has three important advantages:

- Explaining early in the book how financial markets operate, and how security prices are determined within these markets, helps students see how financial management can affect the value of the firm. Also, early coverage of risk analysis, time value, and valuation models permits us to use and reinforce these key concepts throughout the remainder of the book.
- 2. Structuring the book around markets and valuation concepts enhances continuity—students can better see how the various topics relate to one another.
- 3. Most students—even those who do not plan to major in finance—are generally interested in stock and bond valuation, rates of return, and the like. Since people's ability to learn a subject is a function of their interest and motivation, and since *Fundamentals* begins by showing the relationship between security markets, security values, and financial management, this organization is good from a pedagogic standpoint.

CHANGES IN THE FIFTH EDITION

The theory and practice of finance are dynamic, and as new developments occur, they should be incorporated into a textbook such as this one. Also, we and a team of reviewers are constantly on the lookout for ways to improve the book in terms of clarity and understanding. As a result, we have made several important changes in this edition, including the following:

1. All sections were updated to reflect the latest tax laws, interest rates, and other financial developments.

- 2. At the suggestion of reviewers, the section on capital budgeting was expanded from two to three chapters. This expansion allowed us to cover such topics as inflation effects, replacement chains, and equivalent annual annuities. However, we structured the book in modular form so that some topics (and even chapters) can be omitted by instructors who prefer not to cover them in the introductory course.
- 3. The expanded coverage of capital budgeting also allowed us to devote an entire chapter (Chapter 10) to cash flow estimation. Indeed, we were able to expand the discussion and simplify the analysis by use of an income statement/cash flow statement approach that is much clearer than the formulas used in the fourth edition.
- 4. Risk analysis was moved from Chapter 6 to Chapter 4, so that it follows immediately the chapter on interest rates and capital markets and precedes the chapter on valuation models. This arrangement provides for a smoother, more logical transition from the discussion of interest rates and risk premiums to risk-adjusted rates of return, then on to time value of money and valuation models.
- 5. A new section on business ethics was added to Chapter 1, and special attention was given to pointing out ethical issues throughout the remainder of the book.
- 6. The statement of changes in financial position was replaced with a statement of cash flows to reflect the recent change in financial accounting standards.
- 7. The discussion of zero coupon bonds was completely rewritten to reflect the current tax treatment of these bonds.
- 8. A discussion on putable bonds has been added to Chapter 13, Long-Term Debt, and the coverage of bond indentures has been updated to include material on the impact of LBO strategies on the bond rating of firms such as RJR Nabisco.
- 9. International finance is no longer covered as a separate chapter. Important topics are now covered in a special international section at the end of selected chapters.
- Numbered equations are now set in blue type. Highlighting the most important equations serves as an effective study and review tool for students.
- 11. We also added to the end-of-chapter problems for each chapter an integrative problem that covers in a comprehensive manner all the major concepts discussed in the chapter. These problems can be used as the basis for lectures, or they can be used by students as comprehensive study problems. To facilitate their use as lecture problems, we wrote the *Instructor's Manual* solutions in a lecture note format, and we developed a set of transparency masters that can be used to make transparencies for overhead projectors. Furthermore, since students often get left behind when instructors use overheads, we developed a new ancillary,

Blueprints: A Problem Notebook. Designed as a note-taking or study tool, Blueprints comes with each new copy of the book and corresponds to the integrative problems in the text. Each integrative problem is restated in Blueprints, space is provided for taking notes, and graph set-ups and other features designed to help students take clear notes or think through the problems are provided. Using Blueprints as a guide, students will be able to take good notes and still have time to follow the lecture.

- 12. The number of end-of-chapter problems was increased, and the range of difficulty was expanded. Also, a separate section, entitled Computer-Related Problems, was added to most chapters, and a diskette that contains *Lotus 1-2-3* models for these problems is available to instructors from The Dryden Press. The computerized problems are designed to show students the power of computers in financial analysis; however, no knowledge of computers or programming is needed to use them.
- 13. The old chapter summaries were replaced by new sections entitled Summary and Key Concepts, in which we summarize key concepts covered in each chapter in bulleted lists. The new format makes it easier for students to review the concepts than did the narrative format used previously.

ANCILLARY MATERIALS

Blueprints: A Problem Notebook. This supplement is supplied free of charge with each new textbook. It contains a statement of the integrative problems developed for each chapter, space for taking notes or for solving the problem and discussing the concepts involved, and graph set-ups to facilitate working the problems.

A number of other items are included in the *Fundamentals* package and are available free of charge to adopting instructors.

- Instructor's Manual. A comprehensive manual is available to instructors
 who adopt the book. The manual contains answers to all text questions
 and problems, a detailed set of lecture notes (including suggestions for
 use of the acetate transparencies described in the next section), detailed
 solutions to integrative lecture problems with transparency masters to
 illustrate them, sample exams, and suggested course outlines.
- 2. Transparencies. A comprehensive set of acetate transparencies (six to eight per chapter), including 40 color acetates, is available to instructors who adopt the text. Also, an extensive set of transparency masters (six to eight per chapter) was developed for use with the integrative lecture problems.
- 3. Test Bank. A revised and enlarged test bank with more than 1,000 class-tested questions and problems, in objective format, is available both in

book form and on IBM computer diskettes ($5\frac{1}{4}$ " and $3\frac{1}{2}$ "). The new questions are more challenging than those in many test banks, and they are well suited for exams. Also, the topics covered, the degree of difficulty, and the correct answer are provided in the margin for each question.

- 4. **Supplemental Problems**. A set of additional problems, organized according to topic and level of difficulty, is also available to instructors.
- 5. Problem Diskette. A diskette (51/4" and 31/2") containing *Lotus 1-2-3* models for the computer-related end-of-chapter problems is also available. To obtain the diskette, complete the insert card found at the front of the *Instructor's Manual*.

A number of additional items are available for purchase by students:

- 1. **Study Guide**. This supplement outlines the key sections of each chapter, provides students with self-test questions, and provides a set of problems and solutions similar to those in the text and in the *Test Bank*.
- 2. Casebook. The tax update edition of *Cases in Managerial Finance*, sixth edition (Dryden Press, 1987), by Roy L. Crum and Eugene F. Brigham, is well suited for use with this text. The cases provide real-world applications of the methodologies and concepts developed in the text.
- 3. Readings Book. A readings book, *Issues in Managerial Finance*, third edition (Dryden Press, 1987), edited by Ramon E. Johnson, provides an excellent mix of theoretical and practical articles which can be used to supplement the text.
- 4. Finance with Lotus 1-2-3: Text, Cases, and Models. This text by Eugene F. Brigham, Dana A. Aberwald, and Susan E. Ball (Dryden Press, 1988), enables students to learn, on their own, how to use *Lotus 1-2-3* and explains how many commonly encountered problems in financial management can be analyzed with electronic spreadsheets.
- 5. **PROFIT** +. This software supplement by James Pettijohn of Southwest Missouri State University contains 18 user-friendly programs that include the time value of money, forecasting, and capital budgeting. The program includes a user's manual, and it is available for the IBM PC.

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ERRORS IN THE TEXT

At this point, most authors make a statement like this: "I appreciate all the help I received from the people listed above, but any remaining errors are, of course, my own responsibility." And generally there are more than enough remaining errors. As a part of my quest for clarity, I resolved to avoid this problem in *Fundamentals*, and as a result of the error detection procedures we used, I am convinced that it is virtually free of mistakes.

Some of my colleagues suggested that if I am so confident about the book's accuracy, I should offer a reward to people who find errors. With this in mind, but primarily because I want to detect any remaining errors and correct them in subsequent printings, I hereby offer a reward of \$7.50 per error (misspelled word, arithmetic mistake, and the like) to the first person who reports it to me. (Any error that has follow-through effects is counted as two errors only.) Two accounting students have set up a foolproof audit system to make sure I pay—accounting students tend to be skeptics! Please report any errors to me at the address below.

CONCLUSION

Finance is, in a real sense, the cornerstone of the enterprise system—good financial management is vitally important to the economic health of business firms, and, hence, to the nation and the world. Because of its importance, finance should be widely and thoroughly understood, but this is easier said than done. The field is relatively complex, and it is undergoing constant change in response to shifts in economic conditions. All of this makes finance stimulating and exciting, but also challenging and sometimes perplexing. I sincerely hope that *Fundamentals* will meet its own challenge by contributing to a better understanding of our financial system.

Eugene F. Brigham College of Business University of Florida Gainesville, Florida 32611

December 1988

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