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Preface

"Today's supercomputer is tomorrow's hundred-MIPS personal computer."

Allen Kay, Apple Computer

"The "3G" workstation will become available in the 1990s. It will execute one giga-instruction per second, have a gigabyte of memory and include a gigabyte bus; it will cost less than \$10,000."

Raj Reddy, Carnegie Mellon University

The Agile Enterprise

In the 1970s and 1980s we learned that information was a critical commodity upon which the productivity of our economy depended. This established the importance of the design and development of effective computer-related business systems and led to the recognition of systems analysis as an important and growing career field for information system professionals. The information systems designers of the 1990s face even greater challenges than did those of preceding decades. We have entered a period of accelerated change in the social, economic, political, legal, and technological environments in which our businesses and industries must excel in order to compete for local and global markets. In all areas change is occurring so rapidly that we have been propelled into the era of the *agile enterprise*, where "agile" means the ability to anticipate and to quickly react to an external environment that is event- and customer-driven.

Competition has made it clear that two necessary enterprisewide attributes for survival and success in the 1990s are flexible, very fast-response computer information systems and an unrelenting focus on quality as measured by customer satisfaction. The term *computer integrated enterprise (CIE)* is aptly applied to industries that possess the first attribute, and the term *total quality management (TQM)* describes the processes adopted by industries committed to an unrelenting focus on quality improvement and on goods or services that not only meet, but exceed customer expectations.

Because of these contemporary events we feel that it is appropriate to name this revision of *Elements of Systems Analysis*, our widely adopted textbook, *Contemporary Systems Analysis*. Computer information systems and the systems development life cycle (SDLC) process for developing these systems remain at the core of *Contemporary Systems Analysis*. Within the context of the SDLC, we emphasize tools and

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techniques, such as *prototyping*, that is, developing and refining a model of an information system, that make possible the rapid development and modification of the information systems that enable an enterprise to respond to changes in the business environment.

Although the ultimate customer affected by computer-related business information systems is an external user of goods or services, our focus is on the internal customers for whose use these systems are developed. All of the principles of TQM apply toward ensuring that these users receive a quality system that meets or exceeds their expectations. Thus CIE and TQM are recurring topics in *Contemporary Systems Analysis*, where a principal theme is "agile systems for agile enterprises."

The continuing impact of change among the information technologies is manifest in the following key forecasts for the 1990s that appeared in a publication of the Computer Society of the Institute of Electrical and Electronic Engineers for which the theme was "The Promise of the Next Decade." The forecasts are for

- A rapid rate of performance growth in computer technology and architectures for all computers, from mainframe to microcomputer, with order of magnitude increases in reliability and extensive workload sharing among many processors operating in parallel.
- Very large increases in storage capacities for directly addressable internal memory and for external storage devices, including memory hierarchies, CD-ROM, and digital optical disks.
- 3. An accelerated trend toward the distribution of information and computing power to users through high-performance local and wide area networks, leading to extensive client/server linkages from microcomputers to mainframes.
- Dramatic advances in user-centered computer interfaces, providing multimedia, i.e., combination of text, graphics, image, and speech, and exhibiting some artificial intelligence capabilities.
- Continuation of the breakdown of the traditional division between home and work, with increasing use of small, portable computers and high-definition, multifunction displays ranging in size from pocket to wall.

Collectively, these technological trends support the quick response required by competitive enterprises. For example, successful retailers have acquired the agility needed to be profitable in a rapidly changing, consumer-sensitive marketplace. These retailers know that a multimonth planning cycle is not adequate. They depend upon the Universal Product Code (UPC) and Electronic Data Interchange (EDI) to capture sales data for internal use, such as inventory management, and for direct transmission to the computer information systems of their manufacturers so that production schedules can continuously anticipate demand. These and other computer information systems of increasing complexity make the task of the systems analyst, who is the principal developer of applications software for computer information systems, a daunting one.

^{1&}quot;The Promise of the Next Decade," Computer, Vol. 24, No. 9, Sept. 1991, Los Alamitos, CA.

Fortunately, powerful computer-based information systems engineering tools and techniques are also emerging. Systems analysts are now able to automate many of the structured analysis and design techniques used in lieu of, or in conjunction with, traditional methods. Time-consuming paper and pencil tasks are being accomplished quickly and efficiently by computer-assisted systems engineering (CASE) workbenches. Rapid applications development (RAD) tools such as prototyping can speed up the life-cycle process and produce higher-quality systems for less cost. The new methodologies are changing the teaching and practice of systems analysis, and they are the motivators that led to *Contemporary Systems Analysis*.

Goal and Scope of This Book

The goal of *Contemporary Systems Analysis* is to provide students with a comprehensive introduction to the information engineering skills that they, as future users or systems analysts, will need to work in a competitive, computer-integrated business environment. In this highly interactive work situation, the need and opportunities for cooperation between systems analysts and information systems users throughout the entire SDLC will be greatly amplified.

Contemporary Systems Analysis provides a balanced treatment of the four phases of the SDLC: study, design, development, and operation. Although current in its coverage, the text does not overly stress a specific tool or technique. Rather, it is designed to provide the student with the perspective needed to identify and select the combination of tools and techniques most appropriate to solving a particular business problem.

A three-tiered approach is taken toward contemporary practices in systems analysis and design. The tiers are as follows:

- 1. *The systems development life cycle (SDLC)* as a methodology for managing complex software projects.
- Structured systems analysis and design techniques for analyzing existing systems and developing top-down performance specifications for new or improved systems.
- 3. Concurrent prototyping as a means of speeding up the life-cycle process and providing continuous validation of system performance, including the presentation of computer-assisted systems engineering (CASE) as a powerful analysis, design, and development tool.

Throughout the text a user-oriented, TQM emphasis is maintained. This emphasis has three salient attributes consistent with the feedback nature of the SDLC: continuous improvement, user involvement, and focus on the *usability* of the information system, which is the worth or quality of the system as perceived by its users. This perception is the ultimate measure of the success or failure of a computer information system.

New Features of the Text

The features that distinguish *Contemporary Systems Analysis* from the predecessor text by Gore and Stubbe are the following:

- 1. Inclusion of TQM as an important topic, and one that reinforces the concept that customer-perceived "usability" is the measure of the value of the system.
- 2. Updating of all topics consistent with observed and projected changes in hardware and software development technologies.
- 3. Consolidation of related materials, such as technology and project management.
- 4. Expanded treatment of rapid applications development, including data-driven, event-driven, and prototyping techniques.
- 5. Emphasis on microcomputer/workstation (vs. mainframe) solutions in a networked, distributed data processing environment.
- 6. Inclusion of end-of-chapter "For Exercise" mini-exercises designed to illustrate and amplify important topics.
- An in-text SDLC case study that reflects the growing importance of client/ server relationships among mainframes, midrange computer systems, and user workstations.
- 8. Two new student workbooks, each developed to illustrate a current and industry-relevant case study.

Other Special Features of the Text

Special features of the text that are consistent with its goals and scope are as follows:

- 1. Support for an accompanying "hands-on" laboratory. The text and student workbook are designed so that assignments may be completed in a microcomputer equipped laboratory using popular spreadsheet, data base, and graphics software packages designed for use with IBM PC and compatible or Macintosh microcomputers. Midrange and microcomputer CASE products can be used with many assignments. One of the most popular CASE methodologies is Excelerator, which will be given to adopters of this text.²
- 2. A presentation and learning reinforcement sequence consistent with the SDLC sequence of activities. Major concepts, tools, and techniques that are applicable throughout the SDLC are introduced in the first three units of the text. These include: information and business system concepts, communications and documentation, project management, data flow diagrams, and CASE tools. The next four units follow the SDLC sequence of activities and provide opportunities to apply these tools to activities characteristic of the study, design, development, and operation phases.

² Excelerator, a well-known CASE methodology, is a product of Intersolve, Inc., and adopters of *Contemporary Systems Analysis* will receive a free copy that can be used on two computers. Additional copies are available for a small fee.

3. Use of in-text learning aids:

Each major unit begins with an overview that introduces the chapters in that unit and explains the relationships among them.

Each chapter begins with a preview and statement of measurable student learning objectives, followed by a list of key terms and their definitions. Key terms appear in boldface type in the text, and other significant terms are italicized.

Each chapter includes a summary that synopsizes the main points and "For Discussion" questions that expand upon major concepts and related issues.

"For Exercise" mini-assignments are included in all chapters in which important tools or techniques are presented.

A glossary that includes all key (boldfaced) and significant (italicized) terms serves as a study aid and ready reference.

4. **An Integrated Learning Package.** *Contemporary Systems Analysis* is an integrated learning package that is comprised of:

The text itself with the features described above.

A student workbook accompanied by an instructors' solutions manual. The workbook, which is new to this edition, is entitled *Champion, an Agile Industry*, and it reflects the major themes of the text. It contains assignments that parallel significant chapter topics. These assignments are more comprehensive than the "For Exercise" mini-assignments that appear in the text, and they are designed to require a higher level of critical thinking.

A second workbook, under development, will be available to new or continuing adopters of the text. This will provide an opportunity to give alternate assignments. Both workbooks will be updated to maintain currency.

High-quality transparency masters for all significant figures and an extensive test bank.

5. A comprehensive instructor's manual. The manual:

Describes unit and chapter goals.

Identifies measurable student performance objectives.

Lists key points indexed to page and figure number.

Provides answers to "For Discussion" questions and "For Exercise" miniassignments at the end of each chapter.

Contains chapter quizzes and unit examinations, with answers.

6. A continuous, integrated, in-text case study. The case study is a unified presentation of all the major activities that occur throughout the SDLC phases. It can serve as a practical reference for subsequent seminar or actual systems projects.

Contemporary Systems Analysis is designed to serve both as a text for an introductory course in systems analysis and as a guidebook for students in an advanced, project-oriented course. It is designed to meet not only the needs of information systems majors, but also those of all business students because they, too, will interact with computer information systems throughout their professional careers.

Acknowledgments

Contemporary Systems Analysis owes its existence, first, to the students who were responsible for the real-time testing of the manuscript and who have, often unknowingly, contributed to the many revisions of the materials that resulted in the creation of this text.

Also, we wish to express our appreciation for the frank assessments, recommendations, and comments provided by reviewers of the manuscript in its various stages of development. The positive evaluations encouraged us, and the critical critiques stimulated us to analyze and improve our efforts. Those to whom we are particularly indebted for a value-added product are: M. Gordon Hunter, Nanyang Technological University, Singapore; Arline Sacks, Northern Virginia Community College; Bob Miller, College of New Caledonia/Prince George, B.C.; Charles P. Bilbrey, James Madison University; Susan Helms, St. Mary's College of Minnesota; Don Mann, Oakland Community College; Gary L. Sharp, Laramie County Community College; Carol Clark, Middle Tennessee State University; Dale D. Gust, Central Michigan University; Carl W. Penziul, Corning Community College; Raymond Yu, Douglas College; Kinder Deo, Douglas College; John Blackwell, Douglas College; Joan Smulders, Douglas College; Gail Corbitt, California State University-Chico.

Finally, we owe a great debt of thanks to the editorial teams at Wm. C. Brown Publishers who had the patience to "stick with us" through an extended writing and production schedule. With your support, we believe that, in the end, we have produced a textbook and teaching tools that are, indeed, contemporary. Thank you Linda Meehan, and Paul Ducham.

Marvin Gore John Stubbe *Walnut, California*

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