

COMMENTARY ON THE  
UN CONVENTION ON  
THE INTERNATIONAL  
SALE OF GOODS (CISG)

SECOND (ENGLISH) EDITION

EDITED BY  
PETER SCHLECHTRIEM  
AND  
INGEBORG SCHWENZER



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## PREFACE

Seven years after the first edition of this Commentary was published, the success of the Convention on Contracts for the International Sale of Goods has surpassed all expectations. Today 64 states have ratified it (see Annex I), including the United States of America, Australia, New Zealand, the main Asian economies (except Japan), and all but five Member States of the European Community (Cyprus, Ireland, Malta, Portugal and the UK). The Convention thus represents the most successful attempt to unify an important part of the many and various rules of the law of international commerce. The irrefutable evidence of this success of the CISG is apparent not only from the impressive number of Contracting States, but also from its increasing acceptance in practice. There is already a huge number of decisions on many provisions of the CISG, handed down both from national courts and from arbitral tribunals in almost every Contracting State. Moreover, one can hardly fail to notice the abundance of academic research undertaken by scholars and the scope of analysis by practitioners on the CISG as published in commentaries, treatises, monographs, and in contributions to 'Festschriften' and law journals. Also notably, a comparative approach is increasingly applied by national courts by taking account of decisions from other jurisdictions; a US-American court even regarded a decision of the German Federal Court of Justice as persuasive authority, thus following the directive in Article 7(1) CISG 'to promote uniformity in its application' by developing a truly international case law on the CISG.<sup>1</sup> It is the intention of commentaries such as this to show and analyse the development of the case law and the literature in order to help not only to preserve the uniformity of the law established by the CISG, but to further a uniform understanding of the meaning of its provisions and to prevent its divergent interpretation in the Contracting States, thereby ensuring the predictability of its application. The necessary international discussion has been facilitated by access to case law and literature through internet databases founded and maintained in different states, which are linked to each other.<sup>2</sup>

The present Commentary reflects these developments. It is not a mere translation of the fourth edition of the German 'Kommentar zum Einheitlichen UN-Kaufrecht—CISG' (2004), but is an independent second edition of the first English edition of 1998. The German edition is based on a broad comparative-law analysis of decisions and scholarly contributions from many Contracting States, but is mainly addressed to German lawyers. In contrast, the present English edition does not include specific references to German law. Due to the significance of international case law in practice, the contributors attached special importance to the discussion of case law in their comments. For easy

<sup>1</sup> Cf. *Medical Marketing International v. Internazionale Medico Scientifica, Srl*, US Dist Ct (E D La), 17 May 1999, CISG-online 387, referring to the German Federal Court of Justice, 8 March 1995, CISG-online 144; see Art 35, para 17 *et seq.*

<sup>2</sup> See <<http://www.cisg-online.ch/cisg/links.html>>.

access to the case law cited, most decisions are referenced by both a hard copy and a web citation—predominantly the CISG-online case number—which enables the reader to find the full text of the decision directly on the internet. Direct links are provided to English translations of decisions which are not written in English originally. The new edition also offers a table of cases, enabling the reader, using a reference to a known decision, to look up the relevant comments in this book.

Since the last edition the editorship has changed: Professor Schlechtriem, who has since retired from his office as full-time law professor and is now professor emeritus, has been joined by Professor Schwenzer as co-editor, who commented on Articles 35 to 43 in the first edition. Today, the technical aspects of publishing such a commentary are unachievable without the help of a network of assistants, students and others, such administrative support that only a full-time law professor has at her or his disposal. In addition, the CISG-online internet database has moved to the institute of Professor Schwenzer in Basel and is now available under <<http://www.cisg-online.ch>>. In the authorship, too, some changes have taken place: Dr Bacher has taken over all parts previously taken care of by Dr Eberstein and is now solely responsible for Articles 78 and 85 to 88; Dr Gruber has joined Professor Stoll on Articles 74 to 77, 79 and 80; Dr Hornung has assumed responsibility for Articles 26, 71 to 73 and 81 to 84 from Professor Leser; Professor Müller-Chen has assumed responsibility for Articles 28 and 45 to 52 from Professor Huber; Professor Schlechtriem has taken over the Preamble and Articles 1 to 7, 10 and 89 to 101 from Professor Herber; Professor Schmidt-Kessel, and no longer Mr Junge, has contributed the comments to Articles 8 and 9; Professor Schwenzer has collaborated with Professor Huber on Article 44; and Dr Widmer has joined Professor Huber on Articles 30 to 34 as a co-author. We are greatly indebted to the authors who have now left office; they contributed significantly to the great success of this commentary worldwide. The authors are all experts in their respective fields; the co-editor, Professor Schlechtriem, was a member of the German delegation to UNCITRAL and to the United Nations Conference that drew up the Convention.

The editors are indebted to Oxford University Press for its willingness to publish a second edition of the foremost authority on the CISG. They are also indebted, in particular, to the Schweizer Nationalfonds, the Stiftung zur Förderung der rechtlichen und wirtschaftlichen Forschung an der Universität Basel, the Levaillant-Stiftung as well as the Freiwillige Akademische Gesellschaft which helped to finance this project with a generous grant.

However, without the reliable, sometimes sacrificial help of others, the manuscript and its publication could never have been achieved. First of all, the editors have to thank Mr Florian Mohs for co-ordinating the project and Ms Mariel Dimsey for her co-ordination of the English Commentary. We must also thank Mr Benjamin Leisinger for establishing the CISG-online internet database at the University of Basel, and Miss Anne-Florence Bock, Mr Pascal Hachem, Miss Pia Schirmer, Mr Jochen Richner and Mr Daniel Küpfer, who relieved us of some of our less pleasant tasks such as by carrying out proofreading and compiling the index.

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## ABBREVIATIONS

A 2d	Atlantic Reporter, Second Series (USA)
A-A Leg Cons Comm R	Asian-African Legal Consultative Committee Report
ABA	American Bar Association
ABAJ	American Bar Association Journal (USA)
ABGB	Allgemeines Bürgerliches Gesetzbuch of 1 June 1811 (Austria)
AbzG	Gesetz betreffend die Abzahlungsgeschäfte (Germany)
AC	Appeal Cases (Great Britain)
AcP	Archiv für die civilistische Praxis (Germany)
Act Jur Hung	Acta Juridica Academiae Scientiarum Hungaricae (Hungary)
Actes	Conférence diplomatique sur l'Unification du droit en matière de la vente internationale, Den Haag, 2–25 April 1964, Actes et Documents de la Conférence, Bd. I: Actes, Ministère de la Justice des Pays-Bas (ed.), Den Haag: Imprimerie Nationale (1966)
ADB 1963	Allgemeine Deutsche Binnen-Transportversicherungs-Bedingungen of 1963 (Germany)
ADC	Anuario de Derecho Civil (Spain)
ADHGB	Allgemeines Deutsches Handelsgesetzbuch of 1861 (Germany)
ADS Gütersicherung	Allgemeine Deutsche Seeversicherungsbedingungen of 1919 (version of 1984; Germany)
ADSp	Allgemeine Deutsche Spediteurbedingungen of 1 January 2003, released on < <a href="http://www.spediteure.de">http://www.spediteure.de</a> > (Germany)
Adv	The Advocate (Canada)
Advoc Q	The Advocates' Quarterly (Canada)
Afr J Int'l L	African Journal of International Law (Great Britain)
AG	Amtsgericht (German District Court)
AGBG	Gesetz zur Regelung des Rechts der Allgemeinen Geschäftsbedingungen of 9 December 1976 (Germany)
AJP	Aktuelle Juristische Praxis (Switzerland)
ALB/RGW	Allgemeine Bedingungen für die Warenlieferungen zwischen den Organisationen der Mitgliedsländer des Rates für gegenseitige Wirtschaftshilfe of 1979 (GDR)
ALI	American Law Institute (USA)
ALL-ABA	American Law Institute-American Bar Association (USA)
All E R	All England Law Reports (Great Britain)
Am Bus L J	American Business Law Journal (USA)
Am For L Assn Newsletter	American Foreign Law Association Newsletter (USA)
Am J Comp L	American Journal of Comparative Law (USA)
Am J Int'l L	American Journal of International Law (USA)
An Jur	Anuario jurídico (Mexico)
Ann dr mar & aero-spat	Annuaire de droit maritime et aero-spatiale (France)
Ann Genova	Annuario Genova (Italy)
AnwBl	Anwaltsblatt (Germany)
A Pac L Rev	Asia Pacific Law Review (USA)
App	Corte d'Appello (Italian Court of Appeal)
approx.	approximately
Arb	Arbitration

## Abbreviations

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Arb Int'l	Arbitration International (USA)
Arb J	The Arbitration Journal (USA)
Arch iur Cracov	Archivum iuridicum Cracoviense (Poland)
Ariz J Int'l L	Arizona Journal of International Law (USA)
Ariz J Int'l & Comp L	Arizona Journal of International and Comparative Law (USA)
Ass'n	Association
Ass Plén	Cour de Cassation, Assemblé plénière (France)
Ateneo L J	Ateneo Law Journal (Philippines)
Aust Bus L Rev	Australian Business Law Review
Aust L J	The Australian Law Journal
AW	DDR-Außenwirtschaft. Information and documents, published by the Zentrum für Information & Dokumentation für Außenwirtschaft, Beilage (Supplement) 1: Recht im Außenhandel (GDR)
AW-Prax	Außenwirtschaftliche Praxis, Zeitschrift für Außenwirtschaft in Recht und Praxis (Germany)
AWD	Außenwirtschaftsdienst of Der Betriebsberater, see RIW
A y D	Actualidad y Derecho (Spain)
BAnz	Bundesanzeiger (Germany)
Bankr M D Fla	Bankruptcy District Court for the Middle District of Florida (USA)
BB	Der Betriebsberater (Germany)
BBJ	Boston Bar Journal (USA)
BBL	Bundesblatt (Switzerland)
Bd(e)	Band/Bände (volume[s])
Beil	Beilage (Supplement)
BezG	Bezirksgericht (Austrian/Swiss district court)
BGB	Bürgerliches Gesetzbuch (Germany)
BGBI	Bundesgesetzblatt (Germany)
BGE	Entscheidungen des Schweizerischen Bundesgerichts (Switzerland)
BGer	Bundesgericht (Swiss Federal Court of Justice)
BGH	Bundesgerichtshof (German Federal Court of Justice)
BGHZ	Entscheidungen des Bundesgerichtshofes in Zivilsachen (Germany)
BGB-InfoV	Verordnung über Informations- und Nachweispflichten nach bürgerlichem Recht of 2 January 2002 (Germany)
BJM	Basler Juristische Mitteilungen (Switzerland)
BlgNR	Beilagen zu den Stenographischen Protokollen des Nationalrats (Austria)
BMJ	Bundesministerium der Justiz (Germany)
Bol mex der comp	Boletín Mexicano de Derecho Comparado (Mexico)
BR/DC	Baurecht/Droit de la construction; Mitteilungen zum privaten und öffentlichen Baurecht, Seminar für Schweizerisches Baurecht, Universität Freiburg (Switzerland)
BR-Drs	Bundesrats-Drucksache (Switzerland)
Brigham Young U L Rev	Brigham Young University Law Review (USA)
Brooklyn J Int'l L	Brooklyn Journal of International Law (USA)
Brussels Convention	European Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters (see also EuGVÜ)
Brussels Regulation	Council Regulation (EC) No 44/2001 of 22 December 2000 on jurisdiction and the recognition and enforcement of judgments in civil and commercial matters; see also EuGVO
BT	Bundestag (Germany)

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BT-Drs	Bundestags-Drucksache (Germany)
BTTA	Bulgarska turgosko-promishlena palata (Bulgarian chamber of commerce and industry)
Bull Civ	Bulletin des arrêts de la Cour de Cassation, Chambres civiles (France)
Bull Transp Int Ferrov	Bulletin des Transports Internationaux Ferroviaires (Switzerland)
Bus Law	The Business Lawyer (USA)
BW	Burgerlijk Wetboek of 2 July 1986 (Netherlands)
BYU L Rev	Brigham Young University Law Review (USA)
CA	Court of Appeal(s)/Cour d'appel (French Court of Appeal)/Corte d'Appello (Italian Court of Appeal)
CAEM	Conseil d'assistance économique mutuelle
Cah de Dr	Les Cahiers de Droit (Canada)
CD/Cah de Dr	Les Cahiers de Droit (Canada)
Cah jur fisc exp	Cahiers juridiques et fiscaux de l'exportation (France)
Calif West Int'l L J	California Western International Law Journal (USA)
Cambridge Lect	The Cambridge Lectures (Canada)
Cambridge L J	Cambridge Law Journal (Great Britain)
Can Bus L J	Canadian Business Law Journal
Can Councl Int'l L	Canadian Council on International Law
Can Inr'l	Canadian International Lawyer (Canada)
Can-US L J	Canada–United States Law Journal
Cardozo J Int'l & Comp L	Cardozo Journal of International and Comparative Law (USA)
Cass	La Suprema Corte di Cassazione (Italian Court of Cassation)
Cass civ	Cour de Cassation, Chambre civile (Civil Chamber of the French Court of Cassation)
Cass com	Cour de Cassation, Chambre civile, Section Commerciale (Commercial Chamber of the French Court of Cassation)
Cass req	Cour de cassation (chambre des requêtes)
Cc	Code civil (France)/Codice civile (Italy)
CC Fasc	periodo cronologico delle carte contenute nel fascicolo (Italy)
CCI	Chamber of Commerce and Industry/Chambre de Commerce Internationale Paris (see also ICC)
CCI Int Ct Arb	International Arbitration Court attached to the Chamber of Commerce and Industry
Ccom	Code de Commerce (France)/Codice de Comercio (Spain)
CCP	Civil code of procedure (Canada)
C D C	Cuadernos de Derecho y Comercio (Spain)
cf.	confer
CFR	cost and freight (Incoterm)
chap	chapter
Ch D	Law Reports, Chancery Division (Great Britain)
Chan Prot	Protocol Amending the Convention on the Limitation Period in the International Sale of Goods of 4 April 1980 (A/CONF. 97/18, annex II), YB XI (1980), 162–164
China Bus Rev	China Business Review (USA)
China L R	China Law Reporter (USA)
Chron	Chronique (France)
cic	culpa in contrahendo
CIETAC	China International Economic and Trade Arbitration Commission
CIF	cost, insurance, freight (Incoterm)

## Abbreviations

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CIM	Convention internationale concernant le transport des marchandises par chemins de fer/International Convention on the Carriage of Goods by Rail
CIP	carriage and insurance paid to (Incoterm)
Cir	Circuit
CISG	United Nations Convention on Contracts for the International Sale of Goods of 11 April 1980
CISG-AC	Advisory Council of the Vienna Convention on Contracts for the International Sale of Goods ( <a href="http://www.cisg-online.ch/cisg/cisg-ac.html">http://www.cisg-online.ch/cisg/cisg-ac.html</a> )
CISG Austria	Internet database of Austrian decisions on the CISG (see bibliography)
CISG Belgium	Internet database of Belgian decisions on the CISG, University of Leuven (see bibliography)
CISG France	CISG France, Internet database of French decisions on the CISG, University of Saarbrücken (see bibliography)
CISG-online	Internet database, University of Basel (see bibliography)
CISG Pace	CISG W3 Database, Internet database, Pace University School of Law (see bibliography)
CISG Spain	CISG Spain and Latin America, Internet Database, Universidad Carlos III Madrid (see bibliography)
Civ	Cour de Cassation, Chambre civile (Civil Chamber of the French Court of Cassation)
CLOUT	Case Law on UNCITRAL Texts (see bibliography)
C L R	Commonwealth Law Reports (Australia)
CMEA	Council of Mutual Economic Assistance
CMR	Convention relative au Contrat de transport international de marchandises par route/Convention on the Contract for the International Carriage of Goods by Road (Geneva, 19 May 1956)
cod	cash on delivery
COFREUROP	Conditions for the national and international trade in fruit and vegetables whether fresh, frozen or intended for industrial use of Ocotober 1999 (see <a href="http://www.dfhv.de">http://www.dfhv.de</a> )
Colo Law	The Colorado Lawyer (USA)
Colum J Transnat'l L	Columbia Journal of Transnational Law (USA)
Colum L Rev	Columbia Law Review (USA)
COM	Document of the European Commission intended for communication to the public
Com	Cour de Cassation, Chambre civile, Section Commerciale (Commercial Chamber of the French Court of Cassation)
Com L J	Commercial Law Journal (USA)
Comp L J	Comparative Law Journal
Comp L Y B	Comparative Law Yearbook (USA)
Comp & Int'l L J S Afr	Comparative and International Law Journal of Southern Africa
Com int Ban	Comercio internacional Banamex (Mexico)
Computer Law	The Computer Lawyer (USA)
Computer L J	Computer Law Journal (USA)
Conf	Conference
Conn B J	Connecticut Bar Journal (USA)
Cons Fin L Q R	Consumer Finance Law Quarterly Report (USA)
Contemp Trends	Contemporary Trends (Great Britain)
Contr Imp	Contratto e Impresa (Italy)

Contr Imp E	Contratto e Impresa, Europa (Italy)
Cornell Int'l L J	Cornell International Law Journal (USA)
Cornell L Rev	Cornell Law Review (USA)
Corp	Corporation
Corr giur	Corriere giuridico (Italy)
COTIF	Convention relative aux transports internationaux ferroviaires/ Convention concerning International Carriage by Rail of 5 May 1980
CPC	Codice di Procedura Civile (Italy)/Code de Procedure Civile (cf. NCPC; France)
CPN	Cours de perfectionnement du notariat (France)
CPT	Carriage Paid To (Incoterm)
CR	Computer und Recht (Germany)
Ct	Court
Ct App	Court of Appeals (USA)
Ct Int'l Trade	United States Court of International Trade
CTO	Combined Transport Operator
Cu der int	Curso de Derecho Internacional (USA)
Cum L Rev	Cumberland Law Review (USA)
CVIM	Convention de Vienne sur la vente internationale de marchandises (see CISG)
D	Recueil Dalloz Sirey (France)
DAF	delivered at frontier (Incoterm)
Das Recht	Das Recht, Supplement to Zentralblatt für Handelsrecht (Germany)
DB	Der Betrieb (Germany)
D Chron	Recueil Dalloz Sirey, Chronique (France)
DDP	delivered duty paid (Incoterm)
DDR-AW/RiA	DDR-Außenwirtschaft, Supplement 'Recht im Außenhandel'
DDU	delivered duty unpaid (Incoterm)
DEQ	delivered ex quay (Incoterm)
Defensor Legis	Defensor Legis (Finland)
Del Law	Delaware Lawyer (USA)
Denkschrift	Denkschrift der deutschen Bundesregierung zum Entwurf eines Gesetzes zu dem Übereinkommen der Vereinten Nationen vom 11. April 1980 über Verträge über den internationalen Warenkauf (memorandum of the Government of the Federal Republic of Germany regarding the draft law on the CISG) (see bibliography)
Denkschrift zum EKG	Denkschrift der deutschen Bundesregierung zu den internationalen Kaufrechtsübereinkommen (memorandum of the Government of the Federal Republic of Germany regarding ULF and ULIS) (see bibliography)
Der com int	Derecho del comercio internacional (Columbia)
Der comp	Derecho comparado (Argentina)
Der neg	Derecho de los negocios (Mexico)
DES	delivered ex ship (Incoterm)
D H	Dalloz, Recueil hebdomadaire de jurisprudence (1924–1940) (France)
Dick J Int'l L	Dickinson Journal of International Law (USA)
Dig Com L	Digest of Commercial Laws of the World (USA)

## Abbreviations

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DIHT	Deutscher Industrie- und Handelstag/German Association of Chambers of Commerce and Industry
Dir	Directive
D IR	Recueil Dalloz Sirey, Informations Rapides (France)
Dir com int	Diritto del Commercio Internazionale (Italy)
Dir comun sc int	Diritto Comunitario e degli scambi Internazionale (Italy)
Diss	Dissertation
Dist	District (USA)
D M F	Le Droit maritime français (France)
Doc	Conférence diplomatique sur l’Unification du droit en matière de la vente internationale, Den Haag, 2–25 April 1964, Actes et Documents de la Conférence, Bd. II: Documents, Ministère de la Justice des Pays-Bas (ed.), Den Haag: Imprimerie Nationale (1966)
Doc dir comp	Documentacao e Direito Comparado (Portugal)
DÖV	Die Öffentliche Verwaltung/public administration
D P	Dalloz, Recueil périodique et critique mensuel (before 1941; France)
DR	Deutsches Recht/German Law (1931–1945)
Drake L Rev	Drake Law Review (USA)
Dr prat com int	Droit et pratique du commerce international/International Trade Law and Practice (Paris, New York)
D Somm	Recueil Dalloz Sirey, Sommaires Commentés (France)
DTI	Department of Trade and Industry
DtZ	Deutsch-Deutsche Rechts-Zeitschrift (Germany)
DtZ-Inf	Informationsbeilage zur Deutsch-Deutschen Rechts-Zeitschrift (Supplement to DtZ)
Duq L Rev	Duquesne Law Review (USA)
DZWir	Deutsche Zeitschrift für Wirtschaftsrecht
E	Entwurf (draft)
E.	Erwägungsgrund (Reason for judgment) (Germany, Switzerland)
E 1958	1958 Draft of ULF
E 1976	see 1976 Geneva Draft
E 1977	see 1977 New York Draft
E 1978	see 1978 New York Draft
EAG	Einheitliches Gesetz über den Abschluß von internationalen Kaufverträgen über bewegliche Sachen of 17 July 1973 (see ULF)
EC	European Community
ECB	European Central Bank
ECE	Economic Commission for Europe
ECJ	Court of Justice of the European Communities
ECR	European Court Reports
ecolex	ecolex (Austria)
E-Commerce Dir	Directive 2000/31/EC of the European Parliament and of the Council of 8 June 2000 on certain legal aspects of information society services, in particular electronic commerce, in the Internal Market
EDI	Electronic Data Interchange
ED	Eastern District
E D La	US District Court, Eastern District of Louisiana
E D N Y	US District Court, Eastern District of New York
E D Pa	US District Court, Eastern District of Pennsylvania
ed(s)	editor(s)/edition
edn(s)	edition(s)

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EEC	European Economic Community
e. g.	for example
EG	Europäische Gemeinschaft/European Community (see EEC)
EGBGB	Einführungsgesetz zum Bürgerlichen Gesetzbuch (Introductory Law of the German Civil Code)
EK G	Einheitliches Gesetz über den internationalen Kauf beweglicher Sachen of 17 July 1973 (see ULIS)
El Derecho	El Derecho (Argentina)
El Foro	El Foro (Mexico)
Emory Int'l L Rev	Emory International Law Review (USA)
Emory J Int'l Disp Resol	Emory Journal of International Dispute Resolution (USA)
Enc D	Enciclopedia del diritto (Italy)
Enc Pub Int'l L	Encyclopedia of Public International Law
Energy L J	Energy Law Journal (USA)
EPÜ	Europäisches Patentübereinkommen/European Patent Convention of 1973
ERA	Einheitliche Richtlinien und Gebräuche für Dokumenten-Akkreditive/Uniform Customs and Practice for Documentary Credits (1983 Revision), ICC publication no. 400
ERI	Einheitliche Richtlinien für Inkassi/Uniform Rules for Collections (1979 Revision), ICC publication no 322
Esq	Esquire
et al	and others
etc.	etcetera
EuGVO	Council Regulation (EC) No 44/2001 of 22 December 2000 on jurisdiction and the recognition and enforcement of judgements in civil and commercial matters, see Brussels Regulation
EuGVÜ	EC Convention on Jurisdiction and the Enforcement of Judgments in Civil and Commercial Matters, see Brussels Convention
EuLF	The European Legal Forum
EuIPRÜ	EC Convention on the Law Applicable to Contractual Obligations (Rome 1980)
European L Rev	European Law Review (Great Britain)
Eur Transp L	European Transport Law (Belgium)
EuZW	Europäische Zeitschrift für Wirtschaftsrecht (Germany)
EvBl	Evidenzblatt der Rechtsmittelentscheidungen, in: Österreichische Juristen-Zeitung (seit 1946); vorher selbständig (1934–1938); dann: Beilage zu 'Deutsches Recht' Teil C (DREvBl)
EVHGB	Verordnung zur Einführung handelsrechtlicher Vorschriften im Lande Österreich (Austria)
EWG	Europäische Wirtschaftsgemeinschaft/European Economic Community (see EEC)
EWiR	Entscheidungen zum Wirtschaftsrecht (Germany)
EWS	Europäisches Wirtschafts- und Steuerrecht (Germany)
Ex	Court of Exchequer
EXW	ex works (Incoterm)
F	Federal Reporter (USA)
F 2d	Federal Reporter, Second Series 1988–1993 West's Federal Reporter, Second Series (USA)
F 3rd	West's Federal Reporter, Third Series (USA)
FAS	free alongside ship (Incoterm)

## Abbreviations

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Fasc	Fascicolo (Italy)
FBI	Federal Bureau of Investigation
FCA	Free Carrier (Incoterm)
FCR	Federal Court Reports (Australia)
Fed Reg	Federal Register (USA)
FF	French Franc
FIATA	Fédération Internationale des Associations de Transitaires et Assimilés/International Federation of Freight Forwarders Associations (Vienna 1926)
Fla B J	Florida Bar Journal (USA)
Fla Int'l L J	Florida International Law Journal (USA)
FOB	free on board (Incoterm)
Fordham Int'l L J	Fordham International Law Journal (USA)
Fordham L Rev	Fordham Law Review (USA)
Foro it	Foro italiano (Italy)
Foro pad	Foro padano (Italy)
FRG	Federal Republic of Germany
FS	Festschrift
F Supp	Federal Supplement (USA)
Ga J Int'l & Comp L	Georgia Journal of International and Comparative Law (USA)
Ga L Rev	Georgia Law Review (USA)
Gaz Pal	La Gazette du Palais (France)
GBI	Gesetzblatt
G com	Giurisprudenza commerciale (Italy)
GDR	German Democratic Republic
GebrMG	Gebrauchsmustergesetz of 8 August 1990 (Germany)
GemO	Gemeindeordnung für Baden-Württemberg of 3 October 1983 (Germany)
Geneva Draft 1976	UNCITRAL Working Group's Draft, 7th Session (Geneva 5–16 January 1976), YB VII (1976), 89–96
Geneva Draft 1977	UNCITRAL Working Group's Draft Convention on the Formation of Contracts for the International Sale of Goods, 9th Session (Geneva 19–30 September 1977), YB IX (1978), 83–85, 107–121
Geo Wash J Int'l L & Econ	The George Washington Journal of International Law and Economics (USA)
Ges Aufs	Gesammelte Aufsätze
GG	Grundgesetz für die Bundesrepublik Deutschland of 23 May 1949 (Germany)
G it	Giurisprudenza italiana (Italy)
Giust civ	Giustizia civile (Italy)
GIW	Gesetz über internationale Wirtschaftsverträge of 5 February 1976 (GDR)
GPÜ	Übereinkommen über das Europäische Patent für den Gemeinsamen Markt (Germany)
GS	Gesammelte Schriften
G.U.	Gazzetta ufficiale (Italy) (see also OJ)
GVBl	Gesetz- und Verordnungsblatt (Germany)
GWB	Gesetz gegen Wettbewerbsbeschränkungen (Germany)
Harv Int'l L J	Harvard International Law Journal (USA)
Harv L Rev	Harvard Law Review (USA)

Hastings Int'l & Comp L Rev	Hastings International and Comparative Law Review (USA)
HGB	Handelsgesetzbuch (Germany/Austria)
HGer	Handelsgericht (Swiss/Austrian commercial court)
HIPRÜ	Hague Conventions Relating to a Uniform Law on the International Sale of Goods of 15 June 1955
H K	Hikakohu Kenkyu (Japan)
H L	House of Lords
Hofstra L Rev	Hofstra Law Review (USA)
Hong Kong L J	Hong Kong Law Journal
Houst J Int'l L	Houston Journal of International Law (USA)
HR	Hooge Raad (Niederlande)
HRR	Höchstrichterliche Rechtsprechung (Germany, 1928–1942)
HSG	Handelsrechtliche Schiedsgerichtspraxis, subsequently published under the title Rechtsprechung kaufmännischer Schiedsgerichte
HWiG	Gesetz über den Widerruf von Haustürgeschäften und ähnlichen Geschäften of 6 January 1986 (Germany)
I A L S	International Association of Legal Science
ibid	ibidem, the same place (Latin)
ic	in casu
ICC	International Chamber of Commerce (cf. IntHK, CCI)/Court of Arbitration of the International Chamber of Commerce (Paris, France)
ICC Ct Arb	ICC Court of Arbitration
ICC Int Ct Arb Bull	ICC International Court of Arbitration Bulletin (France)
iContr	I Contratti (Italy)
Idaho L Rev	Idaho Law Review (USA)
idem	the same person (Latin)
i.e.	id est (that is) (Latin)
IHR	Internationales Handelsrecht, Zeitschrift für das Recht des internationalen Warenkaufs und -vertriebs (Germany)
ILM	International Legal Materials (USA)
Inc	Incorporated
Incoterms	International Commercial Terms of the ICC revised in 2000
Indian J Int'l L	Indian Journal of International Law (India)
Indiana Int'l & Comp L Rev	Indiana International and Comparative Law Review (USA)
Inf Bull Eur Ass Chin L	Information Bulletin for the Members of the European Association for Chinese Law (Belgium)
In-house c int	In-house counsel international (Great Britain)
Int Contract	The International Contract, Law and Finance Review (Switzerland)
Int Enc Comp L	International Encyclopedia of Comparative Law
IntHK	Internationale Handelskammer Paris (see also CCI, ICC)
Int Leg Mat	International Legal Materials (ed. American Association of International Law, Washington D. C.)
Int'l Arb J	International Arbitration Journal (USA)
Int'l Arb Rep	International Arbitration Report (USA)
Int'l Bus Law	International Business Lawyer (Great Britain)
Int'l Bus L J	International Business Law Journal/Revue de Droit des Affaires Internationales (France)
Int'l Contr Adviser	International Contract Adviser (USA)

## Abbreviations

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Int'l Fin L Rev	International Financial Law Review (Great Britain)
Int'l J Leg Inf	International Journal of Legal Information (USA)
Int'l Law	The International Lawyer (USA)
Int'l law pract (NYSBA)	International law practicum, New York State Bar Association (USA)
Int'l Pro Com Rep	International Procurement Committee Report
Int'l Q	International Quarterly
Int'l Tax J	The International Tax Journal (USA)
Int'l Tax & Bus Law	The International Tax & Business Lawyer (USA)
Int'l Trade & Bus L Ann	International Trade and Business Law Annual (Australia)
Int'l Trade Forum	International Trade Forum/Forum du Commerce International (Switzerland)
Int'l & Comp L Q	The International and Comparative Law Quarterly (Great Britain)
Intro	Introduction
Intro Arts 1–6	Introduction to Articles 1–6
Intro Arts 14–24	Introduction to Articles 14–24
Intro Arts 81–84	Introduction to Articles 81–84
Iowa L Rev	Iowa Law Review (USA)
IPR	Internationales Privatrecht (cf. PIL)
IPRax	Praxis des Internationalen Privat- und Verfahrensrechts (Germany)
IPRG	Bundesgesetz über das Internationale Privatrecht of 18 December 1987 (Switzerland)
Israel L Rev	Israel Law Review (Israel)
IStr	Internationales Steuerrecht (Germany)
Ital Y B Int'l L	Italian Yearbook of International Law
J	Justice
J Air L & Com	Journal of Air Law and Commerce (USA)
Jb It R	Jahrbuch für Italienisches Recht (Germany)
J Bus L	The Journal of Business Law (Great Britain)
J C Civ	Juris Classeur Civil (France)
J C P éd E	Juris Classeur Périodique. La Semaine Juridique. Cahiers de Droit de l'Enterprise (France)
J C P éd G	Juris Classeur Périodique. La Semaine Juridique. Édition Générale (France)
J Com Arb	Journal of Commercial Arbitration (South Korea)
J Cont L	Journal of Contract Law (Australia)
J der Marítimo	Jornadas de Derecho Marítimo, Universidad de la Rabida (Spain)
J D I	Journal du Droit International (France)
JF	Jura Falconis (Belgium)
JFT	Tidskrift, utgiven av juridiska föreningen i Finland (Finland)
J Int'l Arb	Journal of International Arbitration (Switzerland)
J Int'l Bus L	Journal of International Business Law (USA)
J Int'l Comp L	Journal of International Comparative Law
J Közlöny	Jogtudományi Közlöny (Turkey)
J L & Com	The Journal of Law and Commerce (USA)
J Leg Stud	The Journal of Legal Studies (USA)
J Leg Educ	Journal of Legal Education (USA)
J Mar L & Com	Journal of Maritime Law and Commerce (USA)
JN	Jurisdiktionsnorm (Austria)
Journal des Tribunaux	Journal des Tribunaux (Belgium)
JR	Juristische Rundschau (Germany)
J Small & Emerg Bus L	Journal of Small & Emerging Business Law (USA)

JT	Juridisk Tidskrift (Sweden)
J Transnat'l L & Pol'y	Journal of Transnational Law & Policy (USA)
Jur	Jurisprudence
JURA	Juristische Ausbildung (Germany)
Jur gén	Jurisprudence générale, Répertoire méthodique et alphabétique de législation, de doctrine et de jurisprudence, Dalloz (France)
Juris Data	Internet database (France)
JuS	Juristische Schulung (Germany)
JW	Juristische Wochenschrift (Germany)
J World Trade L	Journal of World Trade Law (USA)
JZ	Juristenzeitung (Germany)
Kaigai S H	Kaigai Shoji Homu (Japan)
Kan	Kansas Supreme Court (USA)
K B	Law Reports, King's Bench Division (Great Britain)
KG	Kammergericht (Court of Appeals in Berlin, Germany)
KGer	Kantonsgericht (Swiss Court of Appeals)
KO	Konkursordnung of 20 May 1898 (Germany)
Kokusai S H	Kokusai Shoji Homu (Japan)
Köpl	Köplagen (Sweden)
KSchG	Konsumentenschutzgesetz (Austria)
Lakimies	Lakimies (Finland)
La L Rev	Louisiana Law Review (USA)
La Ley	La Ley (Spain)
Late payment dir	Directive 2000/35/EC of the European Parliament and of the Council of 29 June 2000 on combating late payment in commercial transactions
Law Inst J	Law Institute Journal (Australia)
Law YB China	Law Yearbook of China (China)
Lesotho L J	Lesotho Law Journal
Lex Mundi WR	Lex Mundi World Reports
LEXIS	Database of LEXISf—NEXISf
LG	Landgericht (German/Austrian Regional Court)
Limitation Convention 1974	Convention on the Limitation Period in the International Sale of Goods (A/CONF./63/15), YB V (1974), 210–15
Liverpool L Rev	Liverpool Law Review (Great Britain)
L J	Lord Justice
L J Ex	Law Journal Reports, Exchequer, New Series, 1831–1875 (Great Britain)
Lloyd's Mar & Com L Q	Lloyd's Maritime and Commercial Law Quarterly (Great Britain)
Lloyd's Rep	Lloyd's List Law Reports (Great Britain)
LM	Entscheidungen des Bundesgerichtshofs (decisions of the BGH), collection published by Lindenmaier and Möhring
Loy L Rev	Loyola Law Review (USA)
Loy LA Int'l & Comp L J	Loyola of Los Angeles International and Comparative Law Journal (USA)
Loy LA L Rev	Loyola University of Los Angeles Law Review (USA)
L Q R	The Law Quarterly Review (Great Britain)
L Soc J	Law Society Journal (USA)
L T	Law Times Reports (Great Britain)
Ltd	Limited