Financial Aid You can afford the college of your choice! for the Utter V

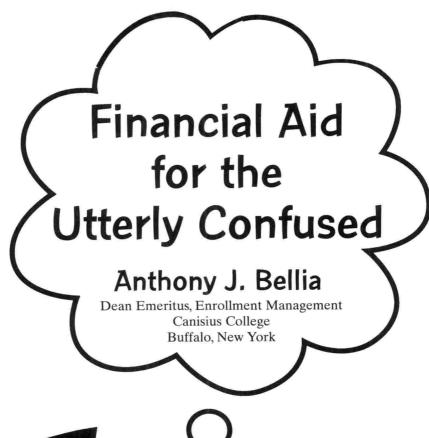
CONFUSED

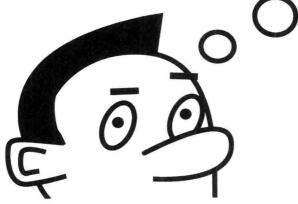
How to (among other things):

- · Start your financial planning early
- Apply for federal, state, college-sponsored, military, and private aid
- Maximize your aid eligibility



Anthony J. Bellia





McGraw-Hill

New York Chicago San Francisco Lisbon London Madrid Mexico City Milan New Delhi San Juan Seoul Singapore Sydney Toronto

Library of Congress Cataloging-in-Publication Data

Bellia, Anthony J.

Financial aid for the utterly confused / Anthony J. Bellia.

p. cm

ISBN-13: 978-0-07-146731-5

ISBN-10: 0-07-146731-9

Student aid—United States.
 College student orientation—United States.
 Title.

LB2337.4.B455

2007

378.3—dc22

2006021423

Copyright © 2007 by The McGraw-Hill Companies, Inc. All rights reserved. Printed in the United States of America. Except as permitted under the United States Copyright Act of 1976, no part of this publication may be reproduced or distributed in any form or by any means, or stored in a data base or retrieval system, without the prior written permission of the publisher.

1 2 3 4 5 6 7 8 9 0 DOC/DOC 0 1 2 1 0 9 8 7 6

ISBN-13: 978-0-07-146731-5 ISBN-10: 0-07-146731-9

The sponsoring editor for this book was Barbara Gilson and the production supervisor was Pamela A. Pelton. It was set in Times Ten by International Typesetting and Composition. The art director for the cover was Handel Low.

Printed and bound by RR Donnelley.

McGraw-Hill books are available at special quantity discounts to use as premiums and sales promotions, or for use in corporate training programs. For more information, please write to the Director of Special Sales, McGraw-Hill Professional, Two Penn Plaza, New York, NY 10121-2298. Or contact your local bookstore.

This book is printed on acid-free paper.

Information contained in this work has been obtained by The McGraw-Hill Companies, Inc. ("McGraw-Hill") from sources believed to be reliable. However, neither McGraw-Hill nor its authors guarantee the accuracy or completeness of any information published herein and neither McGraw-Hill nor its authors shall be responsible for any errors, omissions, or damages arising out of use of this information. This work is published with the understanding that McGraw-Hill and its authors are supplying information but are not attempting to render engineering or other professional services. If such services are required, the assistance of an appropriate professional should be sought.

Over the years, my wife Maureen has been the guiding light in our family. I dedicate this book to her; and to my children, Anna, A.J., Claire, and Sarah; to my daughter-in-law, Tricia; and to my granddaughters, Katherine Anna and Mary Elizabeth. I also dedicate this book to my parents, who taught me what is important in life.



Disclaimer

The material in this book has been carefully researched so that it is accurate and as up to date as possible as of the date of publication. Some of the material was compiled from the U.S. Department of Education, National Association of Student Financial Aid Administrators, the College Board, Sallie Mae, finaid.org, fastweb.com, ncaa.org, naia.org, rotary.org, and other national student aid publications and websites. Material not listed in this disclaimer or footnotes was obtained from rendily accessible reference works and databases. Due to the nature of federal, state, and institutional guidelines affecting student aid programs, the information is subject to change without notice. Use this guide to make general plans; then follow the specific direction of each institution, federal, and state agency and private scholarship organizations.



Acknowledgments

The student aid profession has been a part of my life and my family's life since 1967. For over 38 years, I have been directly or indirectly involved in this field. This profession is fortunate to have dedicated professionals who are available to assist students, their parents, school counselors, and others.

I am grateful to friends and colleagues who were willing to assist me in this publication. Michele Rizzo, Assistant Director, Financial Aid, Canisius College, assisted me throughout the process in organizing the book as well as providing technical expertise. Joseph Russo, a long-time friend and colleague, Director, Student Financial Strategies, University of Notre Dame, provided me with editorial advice. Curt Gaume, Director, Student Financial Aid, Canisius College, provided me with technical assistance. Tony Goodwin, Director, Educational Lending, M&T Bank, Buffalo, New York, and Lea Nicholson, Assistant Director, Student Financial Aid, Canisius College, reviewed the two chapters on loans. Joan Kader, Financial Aid Technician, and Patricia Deganis, Financial Aid Technician, Student Financial Aid Office, Canisius College, provided financial aid tips. I also want to thank Renee Lefrancois for her continued patience while assisting me in the editing of this book. I thank Patrick Prosser, Director, Student Financial Aid, John Carroll University, and William R. Burke, Director, Student Financial Aid, University of Scranton, for allowing me to use printed material. Finally, I would like to thank the capable staff at McGraw-Hill, especially Adrinda Kelly, who guided me through the publication process. Special thanks to Barbara Gilson, Editorial Director, for allowing me to publish this book, and to Grace Freedson, my agent, for guiding me and answering all of my questions.

xvi

ACKNOWLEDGMENTS

I am grateful to my wife, Maureen, for her support and encouragement during the research and writing of this book. Most of all, I am grateful to her for four decades of love and support, and the nurturing of our children Anna, A.J., Claire, and Sarah during the time that financial aid meetings and seminars and evening financial aid presentations took me away from the family.

Anthony J. Bellia



This book provides a comprehensive guide on how to finance a college education. You can afford a college education. While you can afford to go to college, there are several things you must understand. First, you must understand the real cost of a college education. In many instances, this price is *less* than what a college education might appear at first glance to cost. Second, you must understand the financial aid programs that are available to help you to pay for college. Third, you must understand how to apply for student financial aid. No one will come to you and offer you money to help you pay for college—you must ask for it. Finally, you must understand the things that you can do to save money for college or, if it is too late for that, to help you afford the costs of college that will soon fall upon you.

This book is divided into several chapters. Each addresses a specific question regarding the financing of a college education. You would do well to read the book from start to finish. You will gain from it a thorough understanding of what you can do to afford a college education. That said, each chapter stands alone as an independent reference guide to the matter it addresses. Thus, if you have only specific questions about how to finance a college education, this book will be useful to you as well.

It is well worth repeating that you can afford a college education. Student aid programs exist to make a college education affordable to those who cannot pay for it on their own. Financial aid programs are designed to take your individual circumstances into account. No family should consider itself too poor or too rich to apply for student financial aid.

XVIII INTRODUCTION

This book addresses each of the following questions:

- How do I save money for a college education?
- What is the real cost of a college education?
- How do I get cash to attend college?
- How much will I have to pay?
- What happens after I submit the financial aid forms?
- Why is a college education worth the cost?
- Can I control the out-of-pocket costs of a college education?
- What are the options to pay for college if student aid is not enough?
- Do I need to hire a financial aid consultant?

This book answers these questions with the most up-to-date information available, and includes review questions at the end of each chapter. It will guide you on this exciting and interesting journey you are about to begin.



Contents

Acknowled Introductio		xv xvii
Chapter 1	Early Financial Planning Strategies	1
	Early Financial Planning Strategies	2
	Estimating Future College Cost	2
	Developing a Savings Plan	4
	College Savings Plan Worksheet	6
	Savings Tips	7
	College Savings and Investment Plans	9
	529 State College Savings Plans	9
	529 State Prepaid Plans	10
	Independent 529 Plan	10
	Coverdell Education Savings Account	11
	Custodial Accounts	12
	Savings Bonds	12
	Roth IRA	12
	Taxable Accounts	13
	Education Tax Credit	13
	The Hope Scholarship (Tax Credit)	13
	The Lifetime Learning Tax Credit	13

•••	
VIII	CONTENTS

	State Prepaid Tuition and/or State College Savings Plan	17
	Some Tips for Maximizing Your Aid Eligibility Tips	28 28
	Collection of Additional Information by Colleges	30
Chapter 2	The Real Cost of a College Education	33
	The Real Cost of College Affordability Facts	34 34
	The Wide Range of College Options	35
	Two-Year College Option	43
	Tuition Charges at Public Colleges and Universities for Non-State Residents	43
	Estimating the Sticker Price of a College	45
	Sticker Price versus Net Price	46
	Colleges' Concerns about Sticker Price	49
	Financial Need Varies According to College Cost	49
	Student Financial Aid: Myth and Reality	50
	Myth One: College Is Just Too Expensive for Our Family	51
	Myth Two: There Is Less Aid Available Than There Used to Be	51
	Myth Three: You Have to Be a Minority to Get Aid	52
	Myth Four: My Parents' Income Is Too High to Qualify for Aid	52
	Myth Five: The Financial Aid Form Is Too Hard to Fill Out	53
	Myth Six: My Parents Saved for College, so We Won't Qualify	53
	Myth Seven: Only Students with Good Grades Get Financial Aid	54
	Myth Eight: If I Apply for a Loan, Then I Have to Take It	54
	Myth Nine: Working Will Hurt My Academic Success	54
	Myth Ten: I Should Live at Home to Cut Costs	55
	Myth Eleven: Private Schools Are Out of Reach for My Family	55
	Myth Twelve: Millions of Dollars in Scholarships	
	Go Unused Every Year	55
	Myth Thirteen: My Folks Will Have to Sell Their Home	56
Chapter 3	Student Aid Programs	59
	Submitting Your Application: the FAFSA	60
	Annual Submission	60

ix

The FAFSA	60
Processing the FAFSA	61
What Happens After You Submit the Financial Aid Forms?	62
Federal Verification for Federal Student Aid Programs	63
Supplemental Aid CSS/Profile Form	70 70
Institutional Aid Application	70
General State Residency Guidelines	71
Student Financial Aid Programs	73
Federal Student Aid	73
State Aid Programs	77
Other Ways to Save Tuition Dollars at Public Colleges	82
New England Regional Student Program (RSP)	82
Academic Common Market	83
Midwest Student Exchange Program	84
Western Interstate Commission for Higher Education	85
College-Sponsored Aid Programs	86
Athletic Money	87
National Collegiate Athletic Association (NCAA)	87
National Association of Intercollegiate Athletics (NAIA)	90
Military Financial Assistance Opportunities	91
Montgomery GI Bill (MGIB)	92
Montgomery GI Bill for Selected Reserve Training (MGIR-SR)	92
Tuition Assistance Top-Up Benefit	92
Reserve Officer Training Corps (ROTC)	93
Health-Related Programs	93
United States Military Academies	93
College Loan Repayment Programs	95
College Fund Program	95
State Educational Assistance	95
Rotary International Scholarships	96
Ambassadorial Scholarships	96
Application Procedure	97
Aid for Students With Disabilities	97
Where to Look	97

X CONTENTS

	Other Sources of Funds	101
	College Planning Calendar, Middle School	
	to High School Senior Year	101
	Middle School	102
	Grade 9: Freshman Year	102
	Grade 10: Sophomore Year	102
	Grade 11: Junior Year—Fall/Winter	103
	Grade 11: Junior Year—Spring	104
	Summer before Grade 12: Senior Year	104
	Grade 12: Senior Year—Fall (September to December)	104
	Grade 12: Senior Year—Winter (January to March)	105
	Grade 12: Senior Year—Spring (April to May)	106
	Summer Before College	106
	Summary: Financial Aid Applications	107
	November/December	107
	January/February	107
Chapter 4	Your Share of the Cost of a College Education	111
	Federal Methodology	112
	Institutional Methodology	112
	Calculating the Expected Family Contribution	
	Under federal Methodology	113
	Principles of Need Analysis	113
	Calculating the Expected Family Contribution	114
	Financial Need Calculation	128
	Simplified Need Analysis Formula	128
	Dependent Students	128
	Independent Students	129
	Who Automatically Qualifies for a Zero EFC?	129
	Independent Students	130
	Who is Considered a Parent?	130
	Definitions	130
	Non-Custodial Parent	131
	Home Schoolers and Federal Student Aid	131
	Independent versus Dependent Status	132
	Special Circumstances	133

Contents		xi
Chapter 5	Student Financial Aid Office and Award Notification Process	135
	The Role of the College Student Financial Aid Office	136
	Award Letter Notification	137
	Determining Student Financial Need	137
	Reviewing the Award Letter	139
	Case Studies: How Aid Packages Will Differ	142
	Fictional Case Study 1	143
	Fictional Case Study 2	145
	Fictional Case Study 3	147
	"Let's Make a Deal": Appealing the Aid Package	148
	How Outside Private Scholarships Affect the Aid Package How Will the Receipt of an Outside Scholarship Affect My	149
	Financial Aid Package?	150
	Post-Enrollment Activity With The Financial Aid Office	151
Chapter 6	Student Debt: An Investment in Your Future	155
	Investment with a Return	156
	What Is Reasonable Debt?	157
	Tips for Borrowing	158
	Incentives from Lenders	158
	Loan Repayment Plans	159
	Standard Repayment Loan Plan	159
	Graduated Repayment Plan	159
	Loan Consolidation Plans Income Sensitive Plan	159
	The Extended Repayment Plan	160 160
	Other Financial Terms	160
	Calculating Estimated Loan Repayments	161
	Alternative Loan Programs	161
	Websites and Telephone Numbers for the Private Student Loan Lenders	164
Chapter 7	Controlling the Cost of a College Education	169
	Cell Phones	170
	Credit Cards	171

xii	CONTENTS
2511	001122112

	Leave the Car at Home	172
	Purchasing School Supplies	172
	Selecting the Right Meal Plan	173
	Travel to and from College	173
	Checking Accounts	173
	Preventing Identity Theft	174
	Three-Year BA/BS Programs What Are the Benefits of Graduating in Three Years? Advanced Placement/College Credit Courses	175 175 175
	Some Other Tips	176
Chapter 8	Options for Paying College Expenses	179
	Loan Programs to Finance Parental Contribution	
	and Unmet Need	180
	Your Credit Score Financing Options	181 181
	College-Sponsored Payment And Loan Programs	182
	Home Equity Lines of Credit/Home Equity Loans Home Equity Line of Credit Home Equity Loan	183 184 185
	Federal Loan Federal Plus Loan	185 186
	Alternative Loans Other Financing Options	187 188
	Retirement/IRA Plans	188
	Life Insurance Loans	189
	Will Loans Impact the Student Aid Formula?	189
Chapter 9	Consultants, Scholarship Search Companies and Other Resources	193
	Financial Aid Consultants	194
	Selling Points for Financial Aid Consulting Companies Consultant Services	195 195

Contents		xiii
	Guidelines to Consider Before Hiring a Consultant Negative Experiences	198 199
	Financial Aid Source Books	199
	Scholarship Search Companies: Private Scholarships Scholarship Assistance Materials to Submit Scholarship Letter Tips How to Identify a Scholarship Scam Company	200 201 201 202 202
	Internet Resources	203
	Financial Aid Resources in Spanish Websites Sample of Publications and Aid Applications	207 207 208
Chapter 10	Tips: College search and Financial Aid Process	211
	High School First Steps	212
	Understanding Tuition Costs	212
	Applying for Student Financial Aid	213
	Merit, Athletic, and Private Scholarship Opportunities	214
	College Selection/Award Letter Process	214
	Renewing Financial Aid/Individual College Policy	215
	Student Loans	215
	Cutting College Costs	216
	Parents	216
Appendix Glossary		219 231
Index		261

Early Financial Planning Strategies



You need to read this chapter if you are a parent of a preschooler or have a child in school and need to learn about

- Early financial planning strategies with worksheets
- Different savings vehicles
- College savings plan with worksheet
- How these savings vehicles can affect eligibility for student financial aid
- How to estimate future college cost with worksheets
- Tips to maximize your aid eligibility