

Contemporary Business Mathematics

with Canadian Applications

4th Edition

S.A. HUMMELBRUNNER

Contemporary Business Mathematics

with Canadian Applications

S.A. HUMMELBRUNNER

PRENTICE HALL CANADA INC. SCARBOROUGH, ONTARIO

Canadian Cataloguing in Publication Data

Hummelbrunner, S. A. (Siegfried August) Contemporary business mathematics with Canadian applications

4th ed. ISBN 0-13-287582-9

1. Business mathematics. I. Title.

HF5691.H85 1994 650'.01'513 C93-095092-5

© 1994, 1990, 1986, 1982 Prentice-Hall Canada Inc., Scarborough, Ontario

ALL RIGHTS RESERVED

No part of this book may be reproduced in any form without permission in writing from the publisher.

Prentice-Hall, Inc., Englewood Cliffs, New Jersey Prentice-Hall International (UK) Limited, London Prentice-Hall of Australia, Pty. Limited, Sydney Prentice-Hall Hispanoamericana, S.A., Mexico City Prentice-Hall of India Private Limited, New Delhi Prentice-Hall of Japan, Inc., Tokyo Simon & Schuster Asia Private Limited, Singapore Editora Prentice-Hall do Brasil, Ltda., Rio de Janeiro

ISBN 0-13-287582-9

Acquisitions Editor: Jacqueline Wood Developmental Editor: Maurice Esses

Copy Editor: Mia London

Production Editor: Valerie Adams
Production Coordinator: Anna Orodi

Cover Design & Image: Pronk & Associates Page Layout: Compeer Typographic Services Ltd.

1 2 3 4 5 RRD 97 96 95 94

Printed and bound in USA.

Contemporary Business Mathematics

with Canadian Applications

S.A. HUMMELBRUNNER

Preface

Contemporary Business Mathematics is intended for use in introductory mathematics of finance courses in business administration programs. In more general application it also provides a comprehensive basis for those who wish to review and extend their understanding of business mathematics.

The primary objective of the text is to increase the student's knowledge and skill in the solution of practical financial and mathematical problems encountered in the business community. It also provides a supportive base for mathematical topics in finance, accounting and marketing.

Contemporary Business Mathematics is essentially a teaching text using the objectives approach. The systematic and sequential development of the material is supported by carefully selected and worked examples. These detailed step-by-step solutions presented in a clear and uncluttered layout are particularly helpful in allowing students, in either independent studies or in the traditional classroom setting, to carefully monitor their own progress.

Each topic in each chapter is followed by an exercise containing numerous drill questions and application problems. The review exercise and self-test at the end of each chapter and the case studies are designed to assist in the integration of the material studied. The computer programs contained in the Solutions Manual provide samples of those text problems most suited to solution by computer.

The first four chapters and Appendix I (Review of basic algebra) are intended for students with little or no background in algebra and provide an opportunity to review arithmetic and algebraic processes.

The text is based on Canadian practice, and reflects current trends utilizing available technology — specifically the availability of reasonably priced electronic pocket calculators.

Students using this book should have access to calculating equipment having a power function and a natural logarithm function. The use of such calculators eliminates the arithmetic constraints often associated with financial problems and frees the student from reliance on financial tables.

The power function and the natural logarithm function are often needed to determine values which will be used for forther computation. Such values should not be rounded and all available digits should be retained. The student is encouraged to use the memory to retain such values.

When using the memory the student needs to be aware that the number of digits retained in the registers of the calculator is greater than the number of digits displayed. Depending on whether the memory or the displayed digits are used, slight differences may occur. Such differences will undoubtedly be encountered when working the examples presented in the text. However, they are insignificant and should not be of concern. In most cases the final answers will agree, whichever method is used.

Students are encouraged to use preprogrammed financial calculators though this is not essential. The use of preprogrammed calculators facilitates the solving of most financial problems and is demonstrated extensively in chapters 9 to 17.

The fourth edition of the text has taken into account the suggestions, comments and criticisms received from reviewers, publisher's representatives and users of the first three editions including students. In this regard I wish to give special thanks to all those who responded to a questionnaire about ways to improve the previous edition. I would also like to thank those instructors who participated in a special focus group for this edition: Elaine Hales, Georgian College; Sharyn Jeffries, Centennial College; Colleen Quinn, Seneca College; Ishwar Dean, George Brown College; Rick Law, Humber College; Tom Quinn, Humber College; and Debbie Kirwin, Sheridan College (Brampton). Thanks are also due to Jim Gowland of Conestoga College who prepared the case studies.

SIEG HUMMELBRUNNER

Mississauga December 1993

Contents

Preface xi Mathematics Fundamentals PART ONE Review of arithmetic 3 1 1.1 Basics of Arithmetic / 3 1.2 Applications—averages / 8 1.3 Applications—payroll / 14 Review exercise / 22 Self-test / 24 Case study / 26 Glossary of terms used / 27 2 Review of basic algebra 28 2.1 Simplification of algebraic expressions / 29 2.2 Integral exponents / 35 2.3 Fractional exponents / 43 2.4 Logarithms—basic aspects / 46 2.5 Solving basic equations / 50 2.6 Equation solving involving algebraic simplification / 56 2.7 Solving problems / 59 Review exercise | 64 Self-test | 67 Case study | 68 Summary of formulae (laws) used / 69

Glossary of terms used / 70

3 Ratio, proportion and percent		, proportion and percent	72
	3.1	Ratios / 73	
	3.2	Proportions / 78	
	3.3	Percent / 84	
	3.4	The basic percentage problem / 90	
	3.5	Problems involving increase or decrease / 99	
	3.6	Applications / 104	
		Review exercise / 111	
		Self-test / 115	
		Summary of formulae used / 116	
		Glossary of terms used / 116	
4	Linea	ur systems	117
	4.1	Graphing linear equations / 117	
	4.2	Graphing inequalities / 128	
	4.3	Graphing linear systems / 133	
	4.4	Algebraic solution of systems of linear equations in two variables / 138	
	4.5	Systems of linear equations in three variables / 144	
	4.6	Problem solving / 149	
		Review exercise 156	
		Self-test / 158	
		Case study 159	
		Glossary of terms used / 160	
PART TWO	Ma	thematics of Business and Management	
		ness applications—depreciation and break-even alysis	163
	5.1	Depreciation / 164	
	5.2	Break-even analysis / 178	
		Review exercise / 188	
		Self-test / 189	
		Summary of formulae used 190	
		Glossary of terms used / 191	

6	Commercial discount, markup and markdown		
	6.1	Trade discount / 193	
	6.2	Cash discount / 204	
	6.3	Markup / 211	
	6.4	Problems involving markup, markdown, discount / 222	
		Review exercise / 232	
		Self-test / 235	
		Case study / 237	
		Summary of formulae used / 237	
		Glossary of terms used / 239	
7	Simp	ple interest	240
	7.1	Basic concepts and formula / 240	
	7.2	Determining the number of days / 242	
	7.3	Computing the amount of interest / 245	
	7.4	Finding the principal, rate or time / 247	
	7.5	The amount of a sum of money / 253	
	7.6	Present value / 255	
	7.7	Equivalent values / 259	
		Review exercise / 270	
		Self-test / 272	
		Case study / 273	
		Summary of formulae used / 274	
		Glossary of terms used / 275	
8	Simp	ple interest applications	276
	8.1	Promissory notes—basic concepts and computations / 276	
	8.2	Maturity value of promissory notes / 280	
	8.3	Present value of promissory notes / 281	
	8.4	The simple discount method of discounting promissory notes / 286	
	8.5	Demand loans / 290	
	8.6	Loan repayment schedules / 295	

			Summary of formulae used / 302		
			Glossary of terms used / 302		
PART	THRE	E M	Sathematics of Finance and Investment		
9 Com		Comp	oound interest—amount and present value	306	
		9.1	Basic concepts and computations / 306		
		9.2	Using the compound amount formula $S = P(1 + i)^n / 312$		
		9.3	Present value and compound discount / 322		
		9.4	Discounting promissory notes at compound interest / 326		
		9.5	Equivalent values / 331		
			Review exercise / 348		
			Self-test / 350		
			Case study / 351		
			Summary of formulae used 352		
			Glossary of terms used / 352		
	10	Comp	pound interest—further topics	353	
		10.1	Finding the compound amount when n is a fractional value / 354		
		10.2	Discounted value for a fractional compounding period / 357		
		10.3	Discounting promissory notes involving fractional conversion periods / 359		
		10.4	Finding i and $n/362$		
		10.5	Special problems—equated date, equivalent rates, continuous compounding / 372		
			Review exercise / 386		
			Self-test / 388		
			Case study / 389		
			Summary of formulae used / 390		
			Glossary of terms used / 390		

Review exercise / 298

Self-test / 299 Case study / 300

11	Ordi	nary simple annuities	391
	11.3 11.4	Introduction to annuities / 391 Amount of an annuity / 394 Present value of an annuity / 407 Finding the periodic rent / 420 Finding the term of an annuity / 425 Finding the rate of interest / 429 Review exercise / 431 Self-test / 434 Case study / 435	
		Summary of formulae used 436 Glossary of terms used 437	
12	Othe	r simple annuities	439
	12.3	Annuities due—amount and present value / 439 Annuities due—finding R, n and i / 453 Deferred annuities / 463 Deferred annuities—finding R, n and i / 469 Simple perpetuities / 474 Review exercise / 478 Self-test / 481 Case study / 482 Summary of formulae used / 484 Glossary of terms used / 485	
13	Gene	eral annuities	486
	13.1 13.2 13.3 13.4 13.5 13.6	General annuities due / 505 Deferred general annuities / 513 General perpetuities / 523 Review exercise / 526	
		Self-test 530 Case study 531 Summary of formulae used 532 Glossary of terms used 533	

14	Amo	rtization and sinking funds	534	
	14.1 14.2 14.3 14.4	Amortization (simple annuities) / 535 Amoritization involving general annuities / 553 Finding the size of the final payment / 565 Sinking funds / 573		
		Review exercise 587 Self-test 592 Case study 593 Summary of formulae used 594 Glossary of terms used 594		
15	Bond	l valuation	595	
	15.1 15.2 15.3 15.4 15.5	Purchase price of bonds / 595 Premium and discount / 608 Bond schedules / 624 Finding the yield rate / 635 Other types of bonds / 638		
		Review exercise 642 Self-test 645 Summary of formulae used 646 Glossary of terms used 646		
16	Depr	eciation, depletion and capitalization	648	
	16.1 16.2 16.3	Depreciation / 648 Depletion / 655 Capitalization / 661		
		Review exercise 680 Self-test 682 Summary of formulae used 683 Glossary of terms used 684		
17	Inves	stment decision applications	685	
	17.1	Discounted cash flow / 685		
	17.2	Net present value method / 694		
	17.3	Finding the rate of return on investment / 704		

Review exercise | 716 Self-test | 719 Summary of formulae used | 719 Glossary of terms used | 720

Appendix 1: Review of basic algebra	721
Appendix II: Linear applications	737
Appendix III: Finding the rate of interest (i) without preprogramming	774
Answers to odd-numbered problems, review exercises and self-tests	800
Index	829

Mathematics fundamentals

1 Review of arithmetic

Introduction

Electronic calculators are now in general use in business to perform arithmetic computations. The fundamental operations of addition, subtraction, multiplication, and division with whole numbers and decimal fractions can be done with any model on the market. However, to use a calculator as a tool in solving problems requires skill in using the basic order of operations, converting mixed numbers and common fractions into decimal form, and rounding answers to the desired number of decimal positions.

Objectives

Upon completing this chapter, you will be able to

- 1. simplify arithmetic expressions involving the basic order of operations;
- solve basic problems, including arithmetic averages, involving the fundamental operations;
- determine gross earnings for employees remunerated by the payment of salaries, hourly wages, or commissions.

1.1 Basics of arithmetic

A. The basic order of operations

To ensure that operations are performed consistently, we must follow the *order of operations*.

If an arithmetic expression contains brackets as well as any or all of powers, multiplication, division, addition, and subtraction, we use the following procedure:

- 1. perform all operations *inside* a bracket first (the operations inside the bracket must be performed in proper order);
- 2. perform powers;

- 3. perform multiplications and divisions in order;
- 4. perform addition and subtraction.

Example 1.1a

(i)
$$9-4\times 2=9-8=1$$
 do multiplication before subtraction

(ii)
$$(9-4) \times 2 = 5 \times 2 = 10$$
 work inside the bracket first

(iii)
$$(13 + 5) \div 6 - 3 = 18 \div 6 - 3$$
 — work inside the bracket first, then $= 3 - 3$ do division before subtraction $= 0$

(v)
$$18 \div (6 + 3) \times 2 = 18 \div 9 \times 2$$
 work inside the bracket first, then $= 2 \times 2$ do division and multiplication in order

(vi)
$$18 \div (3 \times 2) + 3 = 18 \div 6 + 3$$
 work inside bracket first, then $= 3 + 3$ divide before adding $= 6$

(vii)
$$8(9-4) - 4(12-5) = 8(5) - 4(7) \leftarrow$$
 work inside brackets first, then $= 40 - 28$ multiply before subtracting $= 12$

(viii)
$$\frac{12-4}{6-2} = (12-4) \div (6-2)$$
 the fraction line indicates brackets as well as division $= 8 \div 4$

B. Converting common fractions into decimal fractions

Common fractions are converted into decimal fractions by performing the indicated division to the desired number of decimal places or until the decimal terminates.

Example 1.1b

(i)
$$\frac{9}{8} = 9 \div 8 = 1.125$$

(ii)
$$\frac{1}{3} = 1 \div 3 = 0.33333...$$

(iii)
$$\frac{7}{6} = 7 \div 6 = 1.16666...$$