# The Greening of the Automotive Industry

Edited by Giuseppe Calabrese

**GERPISA** 



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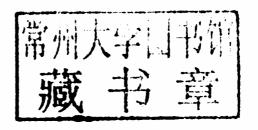
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In association with

GERPISA: *Le Réseau International de l'Automobile* (International Network of the Automobile)

Groupe d'Étude et de Recherche Permanent sur l'Industrie et les Salariés de l'Automobile

(Permanent Group for the Study of the Automobile Industry and its Employees) École Normale Supérieure de Cachan, Paris, France







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First published 2012 by PALGRAVE MACMILLAN

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Palgrave Macmillan in the US is a division of St Martin's Press LLC, 175 Fifth Avenue, New York, NY 10010.

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ISBN 978-0-230-36909-2

This book is printed on paper suitable for recycling and made from fully managed and sustained forest sources. Logging, pulping and manufacturing processes are expected to conform to the environmental regulations of the country of origin.

A catalogue record for this book is available from the British Library.

A catalog record for this book is available from the Library of Congress.

10 9 8 7 6 5 4 3 2 1 21 20 19 18 17 16 15 14 13 12

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'The awe, the marvel of this reality which imposes itself upon me, of this presence which reaches me, is at the origin of the awakening of human consciousness.'

Luigi Giussani, The Religious Sense

### List of Abbreviations

ABS anti-lock braking system

AC alternating current

ACEA Association des Constructeurs Européens d'Automobiles

(European Automobile Manufacturers Association)

ADEME Agence de l'Environnement et de la Maîtrise de l'Energie

(French Environment and Energy Management Agency)

AFDC Alternative Fuels and Advanced Vehicles Data Center (USA)

Ah ampere hour

AHP Analytic Hierarchy Process

ANFAC Asociación Española de Fabricantes de Automóviles

y Camiones (Spanish association of Manufacturers of

Automobiles and Trucks)

ANFAVEA Associação Nacional dos Fabricantes de Veículos

Automotores (National Association of Motor Vehicle

Manufacturers) (Brazil)

ANP Agência Nacional do Petróleo, Gás Natural e Biocombustíveis

(National Agency for Petroleum, Natural Gas and Biofuels)

(Brazil)

ASEAN Association of Southeast Asian Nations

AV alternative vehicle

BDVE Business Development Véhicule Electrique (France)

BEV battery electric vehicle

BPT business package team (Volvo)

BRIC Brazil, Russia, India and China group of countries

CBG compressed biogas

CCFA Comité des Constructeurs Français d'Automobiles

CENARGEN Genetic Resources and Biotechnology Centre for Plants (Brazil)

CEO chief executive officer

CEPREMAP Centre for Economic Research and Its Applications (France)

CNG compressed natural gas

CNGV CNG vehicles

CNPA Conseil National de Professions de l'Automobile

CNR/CERIS Consiglio Nazionale de Ricerche

CNRS National Centre for Scientific Research (Paris, France)

CO carbon monoxide CO<sub>2</sub> carbon dioxide

CTA Comando-Geral de Tecnologia Aeroespacial (General

Command for Aerospace Technology) (Brazil)

CTC Centro de Tecnologia Canavieira (Sugarcane Technology

Centre) (Brazil)

DC direct current

DI direct injection (system in diesel engines)

DOE US Department of Energy
DSO distribution system operator

EASYBAT Easy and Safe Battery Switch in an EV

EC European Community

ECMD European Centre for Mobility Documentation

(The Netherlands)

EDF Électricité de France

EES electric energy storage (or system)
EFTA European Free Trade Association

EFTE European Federation for Transport and Environment

EHESS School of Higher Studies in the Social Sciences (Paris, France)

EIA US Energy Information Administration

ELV End of Life Vehicle Directive

EMBRAPA Empresa Brasileira de Pesquisa Agropecuária (Brazilian

Enterprise for Agricultural Research)

EPA Environment Protection Agency (USA)

EPO European Patent Office ESC electronic stability control

EU European Union

EU FP7 The Seventh Framework Programme of the European Union

for the funding of research and technological development in

Europe

Euro NCAP European New Car Assessment Programme

EV electric vehicle

FAW Group Corporation (Chinese car manufacturing group)

FCC Federal Communications Commission

FCEV fuel cell electric vehicle

FCV fuel cell vehicle

FDI foreign direct investment

FE front end

FFE fuzzy front end

FFV flexible fuel vehicle

FIEV La Fédération des Industries des Equipements pour Véhicules

(Federation of Industries of the Equipment for Vehicles)

FUPET Future Power Electronics Technology

GE General Electric

GEA Gustaf Ericssons Automobilfabrik (former automobile

manufacturer)???

GEIA Automobile Industry Executive Group (Brazil)

GEM Global Electric Motorcars

GERPISA Groupe d'étude et de Recherche Permanent sur l'Industrie et les

Salariés de l'Automobile

GERRI Grenelle de l'Environnement à la Réunion – Réussir

l'Innovation [Green Energy Revolution – Réunion Island]

Gg gigagram

GGE Gasoline gallon equivalent

GHG greenhouse gas GM General Motors

GPS Global Positioning System

GS Yuasa GS Yuasa Corporation
GSM Groupe Spécial Mobile

GSM Groupe Spécial Mobile HC volatile hydrocarbons

HDV heavy duty vehicle

HEV hybrid electric vehicle

HMI human machine interface

HPCU hybrid power management control unit

HV high voltage

i-MiEV Mitsubishi innovative Electric Vehicle

ICE internal combustion engine

ICT information and communication technology

IEA International Energy Agency

INRIA Institut National de Recherche en Informatique et en

Automatique (National Institute of Automatic Control Systems

and Information Technology [France])

IPI Imposto sobre Productos Industrializados (Brazil – federal excise

tax on manufactured goods)

IPT Instituto de Pesquisas Tecnológicas (Technological Research

Institute, São Paulo state, Brazil)

KWh kilowatt hour

LCO lithium cobalt oxide (battery)

LED light-emitting diode

LFP lithium iron phosphate (battery)

LG LG Corporation

Li-Ion lithium-ion (battery)

LMO lithium manganese oxide (battery)

LMP lithium-metal-polymer (battery)
LNG liquid (or liquefied) natural gas

LOLP loss of load probability

LPG liquefied petroleum gas

LSEV low speed electric vehicle

LTO lithium titanate (battery)

LV low voltage

MAN MAN SE (Maschinenfabrik Augsburg-Nürnberg), a Munich-based

German engineering and manufacturing company best known

for its buses and heavy trucks.

M&As mergers and acquisitions

MEA more electric aircraft

MMA Ministério do Meio Ambiente (Ministry of the Environment, Brazil)

MPa megapascal

MV medium voltage

NCA lithium nickel cobalt aluminium oxide (battery)

NCAP New Car Assessment Programme

NEC Nippon Electric Company
NEDC New European Driving Cycle

NERC North American Electric Reliability Corporation

NG natural gas

NiMH nickel-metal hydride (battery)

NMC lithium nickel manganese cobalt oxide (battery)

NMHC non-methane hydrocarbons

N<sub>2</sub>O nitrous oxide

NOx oxides of nitrogen

NPD new product development

OECD Organisation for Economic Co-operation and Development

OEM original equipment manufacturer

OLED organic light-emitting diode

OPEC Organization of the Petroleum Exporting Countries

PHEV plug-in hybrid electric vehicle

PLM product lifecycle management

PM particulate matter

PNNL Pacific Northwest National Laboratory (USA)

QCD quality-cost-delivery

R&D research and development

RATP Régie Autonome des Transports Parisiens (Independent Paris

Transport Authority)

RON research octane number rpm revolutions per minute

SAIC Shanghai Automotive Industry Corporation

SCR selective catalytic reduction

SFS software fuel sensor

SHVC Swedish Hybrid Vehicle Centre

SNCF Société Nationale des Chemins de Fer Français (French

National Railway Company)

SOx sulphur/sulfur oxides SUV sport utility vehicle TCO total cost of ownership TFM transverse flux machine THS Toyota Hybrid System

TWh terawatt hour

UAE United Arab Emirates

UITP International Association of Public Transport

ULEV ultra low emission vehicle

UN FCCC United Nations Framework Convention on Climate Change

UNICA União da Indústria de Cana-de-Açúcar (Sugar Cane and

Ethanol Industry Association) (Brazil)

USPTO US Patent and Trademark Office

VACAR Virginia and Carolinas, USA

VTLIB Véolia urban transport

VU log Web-based service tells its registered users where to find the

nearest available electric car. The common pool of small shared electric cars is part of the car-sharing initiative.

V2G vehicle to grid

VOC volatile organic compound

w.a. weighted average

WTW well-to-wheel (supply path of gas/oil)

ZEV zero emissions vehicle

# Acknowledgements

I would like to thank Jullien Bernard and Tommaso Pardi of GERPISA, and Secondo Rolfo, Director of CNR-Ceris, who encouraged me to edit this book. I would also like to express my gratitude to the authors and colleagues who reviewed the chapters and, in particular, my assistant Enrico Viarisio, who revised the typescripts.

The editor and publishers would like to thank McGill-Queen's University Press for permission granted for the epigraph used in the dedication of this book; the editors of the *American Economic Review* for the permission granted for the epigraph used in Chapter 9; the *Journal of Industrial and Business Economics* edited by Franco Angeli for allowing part-reutilization of the paper by Takahiro Fujimoto, 'Complexity explosion and capability building in the world auto industry: an application of design-based comparative advantage' (vol. 38, no. 2, pp. 25–49) revised for Chapter 2; Diedre Design, Lohr Industrie Group and Autolib for permission to use the illustrations in Chapter 3; Dutch branch organisation BOVAG for permission to use the graph in Chapter 16. Every effort has been made to contact all the copyright-holders but if any have been inadvertently omitted the publishers will be pleased to make the necessary arrangement at the earliest opportunity.

#### Foreword

GERPISA, the international network for research on the automobile, developed between 2007 and 2011 its fifth research programme, entitled 'Sustainable Development and the Automobile Industry'. Its aim is to understand the extent to which companies and states have taken into account the exigencies of sustainable development, and how they are doing so. More precisely, the intention is to measure the scale and pace of the changes that increasingly important political and social requirements have placed on the industry. These changes are related to different interlinked dimensions: as often stressed by the literature on sustainable development, public and corporate actors have indeed to develop synergies (but also to make trade-offs) between environmental performance, economic performance and social progress.

This is why, since 2007, GERPISA has linked the analysis of the quest for better vehicle performances in terms of emissions with a more general examination of the other constraints that have a simultaneous effect on the development of corporate strategies and of public policy regulations. The 2008–09 crisis has been a brutal reminder of the importance of these other constraints. Environmental sustainability is certainly important, but the economic sustainability of the products sold by the carmakers and of the processes involved in production is still a problematic dimension of automobile production worldwide. This economic sustainability, as GERPISA has always stressed, is linked both to the microeconomic capability of firms to make a profit as well as to develop coherent strategies within their own macroeconomic environment on the one hand, and in relation to employment conditions of workers, on the other.

This collective work edited by Giuseppe Calabrese is the first book published from GERPISA's 5th international research programme. Its main focus is on the issues related to technological innovations aimed at achieving better environmental performance of automobile products. It approaches these questions from a wide variety of points of view. Such an approach reflects not only the value-added generated by the mobilization of an international network to explore such a complex set of questions, but also the interest to the scientific community working on sustainable development of interacting with a network of researchers who have developed a detailed knowledge of the automobile industry and its history. By combining this expertise about the industry with an analysis of the dynamics implied by the integration of the environmental exigencies, the book provides an insightful measure of the changes that are taking place.

It shows in particular that, beyond their technological relevance, these changes have already acquired a new economic and geopolitical dimension: what is at stake today, beyond the reduction of emissions, is the capacity of this industry to make a 'second revolution'; to find, in the context of the extraordinary growth of production and demand in emerging countries, ways to a renewed sustainability. If these ways are still far from clear in 2012, the contributions gathered in this book allow us to grasp those that are emerging and the automotive worlds to which they might lead.

Bernard Jullien Director, GERPISA International Network Professor of Economics, École Normale Supérieure de Cachan

## Notes on the Contributors

Marcos Amatucci is Associate Dean of Research at Escola Superior de Propaganda e Marketing (ESPM), Brazil and International Management and Innovation Management Full Professor at ESPM-SP (ESPM, central São Paulo, Brazil), researching innovation, internationalization and sustainable innovation in the automotive and correlate industries. His main topics concerning the automotive sector are internationalization strategies and system innovation in transport technology. His most recent publication related to the automotive industry is M. Amatucci and E. E. Spers, 'The Internationalisation of the Automobile Industry and the Roles of Foreign Subsidiaries', *International Journal of Automotive Technology and Management*, 10(1) (2010), 37–55.

Christian Berggren is Professor of Industrial Management at the University of Linköping, Sweden and Director of the KITE research programme, 'Knowledge Integration and Innovation in Transnational Enterprise'. He has written extensively on production systems, and product development and innovation, especially within the automotive, electro-technical and telecommunications industries. Published titles include *The Volvo Experience* (Macmillan, 1992); *The Resilience of Corporate Japan* (Sage, 1997); and *Knowledge Integration and Innovation: Critical Challenges Facing International Technology-Based Firms* (Berggren *et al.*, Oxford University Press, 2011). His current research focuses on the competition for sustainable vehicles in the automotive industry, innovation processes and individual innovators, and the role of regulation in driving innovation.

Ettore Bompard is an Associate Professor of Power Systems at Turin Polytechnic. He is co-ordinating several European and international projects in the field of electricity markets restructuring (generation scheduling, congestion management design, security impacts on the competitive markets, electricity markets simulation). His research interests include power systems security, electrical energy efficiency, smart grids, and electricity market analysis and simulation. He has co-authored more than 100 publications on various topics related to power systems analysis.

Giuseppe Calabrese is a senior researcher at CNR-Ceris (the National Research Council's Institute for Economic Research on Firms and Growth) in Moncalieri, Italy, and teaches as a Visiting Professor of Managerial Economics at the University of Turin. He is co-editor of the *International Journal of Automotive Technology and Management* and a member of the International Steering Committee of GERPISA. His main topics concern

new product development and production networks, the role of small to medium firms in the reorganization of the car supply base, R&D organization, and alternative vehicle and car styling. His most recent publication is 'Structure and Transformation of the Italian Car Styling Supply Chain', forthcoming in the *International Journal of Vehicle Design*.

Florence Charue-Duboc is a Senior Researcher at CNRS (the National Center for Scientific Research) and Professor at the École Polytechnique ParisTech, Paris, France. Her research work deals with innovation management in large firms in sectors such as the chemical, pharmaceutical and automobile industries. She investigates the management of major innovations with a strong technical and scientific component and has focused on various phases: the generation of new concepts and competences, the exploration of emerging markets, and the first market introductions targeting the early market and selected customers. The role and specificities of inter-firm co-operation in these exploratory processes is analysed specifically. She has conducted several empirical analyses of new product developments in various firms, and has published several articles and edited two books.

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Marc Dijk is a Research Fellow at Maastricht University, The Netherlands. He has developed a model for analysing paths of innovation in car mobility. His micro–macro framework with co-evolution of demand and supply emphasizes feedback effects and stakeholder perspectives, combining evolutionary economics with the sociology of technology. He has determined the framework for the case of electric and hybrid-electric engines on the automobile market after 1990. He believes that the main merit of a co-evolutionary, micro–macro approach is the integrated analysis of consumers and firms, and competition between technologies.

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Michel Freyssenet is Honorary Research Director at CNRS (National Center for Scientific Research ) in Paris, France. He is co-founder of GERPISA and currently a member of its international steering committee. His main topics are productive models, national growth models, world productive recomposition, the history of work division, and social relationships theory. His main publication in English was with co-author R. Boyer, The Productive Models. The Conditions of Profitability (Palgrave, 2002). His most recent edited book is The Second Automobile Revolution: Trajectories of the World Carmakers in the 21st Century (Palgrave, 2009). Most of his texts can be downloaded from the website: http://freyssenet.com.

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