# SYSTEMS ANALYSIS AND DESIGN



**KENDALL & KENDALL** 

## SYSTEMS ANALYSIS AND DESIGN

EIGHTH EDITION

### KENNETH E. KENDALL

Rutgers University
School of Business—Camden
Camden, New Jersey

JULIE E. KENDALL



#### **Prentice Hall**

Boston Columbus Indianapolis New York San Francisco
Upper Saddle River Amsterdam Cape Town Dubai London Madrid
Milan Munich Paris Montreal Toronto Delhi Mexico City
Sao Paulo Sydney Hong Kong Seoul Singapore Taipei Tokyo

### To the memory of Julia A. Kendall and the memory of Edward J. Kendall, whose lifelong example of working together will inspire us forever.

Editorial Director: Sally Yagan Editor in Chief: Eric Svendsen Executive Editor: Bob Horan

Editorial Project Manager: Kelly Loftus Editorial Assistant: Jason Calcano

**Director of Marketing:** Patrice Lumumba Jones **Senior Marketing Manager:** Anne Fahlgren

Senior Managing Editor: Judy Leale Associate Production Project Manager: Ana Jankowski

Senior Operations Supervisor: Arnold Vila

Senior Art Director: Steve Frim

Text and Cover Designer: Jill Lehan

Cover Art: Richard Kalina, "Carthage" collage,

acrylic, flashe on linen: © 2006 Media Project Manager: Lisa Rinaldi Media Editor: Denise Vaughn

Full-Service Project Management/Composition: S4Carlisle

Publishing Services, Inc.

Printer/Binder: Courier/Kendallville

Cover Printer: Lehigh-Phoenix Color/Hagerstown

Text Font: 10/12 Times

"Carthage" © 2006 Richard Kalina, used with permission from the artist.

Credits and acknowledgments borrowed from other sources and reproduced, with permission, in this textbook appear on appropriate page within text.

Microsoft® and Windows® are registered trademarks of the Microsoft Corporation in the U.S.A. and other countries. Screen shots and icons reprinted with permission from the Microsoft Corporation. This book is not sponsored or endorsed by or affiliated with the Microsoft Corporation.

Copyright © 2011, 2008, 2005 by Pearson Education, Inc., publishing as Prentice Hall, One Lake Street, Upper Saddle River, New Jersey 07458. All rights reserved. Manufactured in the United States of America. This publication is protected by Copyright, and permission should be obtained from the publisher prior to any prohibited reproduction, storage in a retrieval system, or transmission in any form or by any means, electronic, mechanical, photocopying, recording, or likewise. To obtain permission(s) to use material from this work, please submit a written request to Pearson Education, Inc., Permissions Department, One Lake Street, Upper Saddle River, New Jersey 07458.

Many of the designations by manufacturers and seller to distinguish their products are claimed as trademarks. Where those designations appear in this book, and the publisher was aware of a trademark claim, the designations have been printed in initial caps or all caps.

#### Library of Congress Cataloging-in-Publication Data

Kendall, Kenneth E.

Systems analysis and design / Kenneth E. Kendall, Julie E. Kendall. — 8th ed.

p. cm.

Includes bibliographical references and index.

ISBN-13: 978-0-13-608916-2 ISBN-10: 0-13-608916-X

1. System design. 2. System analysis. 3. Systems programming (Computer science)

I. Kendall, Julie E., II. Title.

QA76.9.S88K45 2010

005.4'2-dc22

2009031275

**Prentice Hall** is an imprint of



10 9 8 7 6 5 4 3 2 1 ISBN-10: 0-13-608916-X ISBN-13: 978-0-13-608916-2

## SYSTEMS ANALYSIS AND DESIGN

## COMPANY TRADEMARKS



Apple and Macintosh are registered trademarks of Apple Computer. 1Password is a registered trademark of Agile Web Solutions. Bento is a registered trademark of FileMaker. Dragon NaturallySpeaking is a registered trademark of Nuance. Dreamweaver, Adobe Flash, and FormFlow are registered trademarks of Adobe Systems Incorporated. DEVONagent and DEVONthink Professional Office are registered trademarks of DEVONtechnologies. Firefox is a trademark of the Mozilla Foundation. Freeway Pro is a registered trademark of Softpress Systems. HyperCase is a registered trademark of Raymond J. Barnes, Richard L. Baskerville, Julie E. Kendall, and Kenneth E. Kendall. Microsoft Windows, Microsoft Access, Microsoft Word, Microsoft PowerPoint, Microsoft Project, Microsoft Excel, and Microsoft Visio are registered trademarks of Microsoft Corporation. OmniFocus is a registered trademark of The Omni Group. OmniGraffle and OmniPlan are registered trademarks of The Omni Group. OmniPage is a trademark of Nuance. Palm is a registered trademark of Palm, Inc. ProModel and Service Model are registered trademarks of ProModel Corporation. Things is a registered trademark of Cultured Code. VMware Fusion is a registered trademark of VMware. Visible Analyst is a registered trademark of Visible Systems Corporation. WinFax Pro and Norton Internet Security are registered trademarks of Symantec. Yojimbo is a registered trademark of Bare Bones Software. Other product and company names mentioned herein may be the trademarks of their respective owners. Companies, names, and/or data used in screens and sample output are fictitious unless otherwise noted.

### **PREFACE**



#### **NEW TO THIS EDITION**

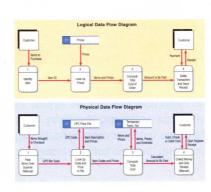
The eighth edition of Kendall & Kendall: *Systems Analysis and Design* includes substantial changes mandated by the rapid changes in the IS field in the last three years, and they are included as a response to the input of our adopters, students, and reviewers. Many new and updated features are integrated throughout. In particular:

- Early introduction of three methodologies: SDLC, agile approaches, and object-oriented systems analysis and design with UML, along with reasons and situations for when to use them (Chapter 1)
- Expanded coverage of COTS due to their increasing use in organizations (Chapter 3)
- Object-oriented analysis and design expanded and featured in the center of the text so it can be more easily incorporated into term projects (Chapter 10)
- New object-oriented analysis and design problems included in the O-O CPU Episode (Chapter 10)
- New feature throughout the text called *Mac Appeal*, which discusses innovative software available on Macs
- New coverage of cloud computing (Chapter 16)
- New section on SOA (service-oriented architecture) (Chapter 16)
- New end-of-chapter Review Questions, Problems, and Group Exercises
- Reorganized, updated, and strengthened chapter on agile methods (Chapter 6)
- Strengthened project management by introducing the project charter early in the process (Chapter 3)
- Early introduction of how to prepare the systems proposal (Chapter 3)
- Updated and streamlined CPU Case Episodes, the case that runs throughout the text.
   Students can use Microsoft Access, Microsoft Visio, or Visible Analyst to complete new assignments throughout the text
- Updated scenarios, problems, and graphics throughout the text to accompany HyperCase 2.8, a graphical simulation for the Web that allows students to apply their new skills

#### **DESIGN FEATURES**

Figures take on a stylized look in order to help students more easily grasp the subject matter.

Conceptual diagrams are used to introduce the many tools that systems analysts have at their disposal. This example shows the differences between logical data flow diagrams and physical data flow diagrams. Conceptual diagrams are color coded so that students can distinguish easily among them, and their functions are clearly indicated. Many other important tools are illustrated, including use case diagrams, sequence diagrams, and class diagrams.



Computer displays demonstrate important software features that are useful to the analyst. This example shows how a Web site can be evaluated for broken links by using a package such as Microsoft Visio. Actual screen shots show important aspects of design. Analysts are continuously seeking to improve the appearance of the screens and Web pages they design. Colorful examples help to illustrate why some screen designs are particularly effective.

**Paper forms** are used throughout to show input and output design as well as the design of questionnaires.





Blue ink is always used to show writing or data input, thereby making it easier to identify what was filled in by users. Although most organizations have computerization of manual processes as their eventual goal, much data capture is still done using paper forms. Improved form design enables analysts to ensure accurate and complete input and output. Better forms can also help streamline new internal workflows that result from newly automated business-to-consumer (B2C) applications for ecommerce on the Web.

**Tables** are used when an important list needs special attention, or when information needs to be organized or classified. In addition, tables are used to supplement the understanding of the reader in a way that departs from

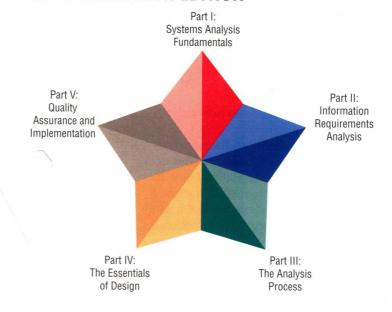
how material is organized in the narrative portion of the text. Most analysts find tables a useful way to organize numbers and text into a meaningful "snapshot."

This example of a table from Chapter 3 shows how analysts can refine their activity plans for analysis by breaking them down into smaller tasks and then estimating how much time it will take

to complete them. The underlying philosophy of our book is that systems analysis and design is a process that integrates the use of many tools with the unique talents of the systems analyst to systematically improve business through the implementation or modification of computerized information systems. Systems analysts can grow in their work by taking on new IT challenges and keeping current in their profession through the application of new techniques and tools.



#### A BRIEF TOUR OF THE EIGHTH EDITION

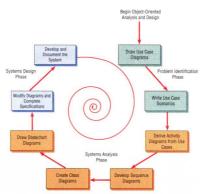


Systems analysis and design is typically taught in one or two semesters. Our book may be used in either situation. The text is appropriate for undergraduate (junior or senior) curricula at a four-year university, graduate school, or community college. The level and length of the course can be varied and supplemented by using real-world projects, HyperCase, or other materials available on the Instructor Resource Center.

The text is divided into five major parts: Systems Analysis Fundamentals (Part I), Information Requirements Analysis (Part II), The Analysis Process (Part III), The Essentials of Design (Part IV), and Quality Assurance and Implementation (Part V).

Part I (Chapters 1–3) stresses the basics that students need to know about what an analyst does and introduces the three main methodologies of the systems development life cycle

(SDLC), agile approaches, and object-oriented analysis with UML, along with reasons and situations for when to use them. Part I shows how a variety of emerging information systems, including mobile and wireless technologies, and enterprise systems integrate IT and fit into organizations; how to determine whether a systems project is worthy of commitment; ecommerce project management; and how to manage a systems project using special software tools. The three roles of the systems analyst as consultant, supporting expert, and agent of change are introduced, and ethical issues and professional guidelines for serving as a systems consultant are covered. There is also material on virtual teams and virtual organizations,



and the concept of HCI is introduced. The use of open source software (OSS) is also introduced. Chapter 2 includes how to initially approach an organization by drawing context-level data flow diagrams, using entity-relationship models, and developing use cases and use case scenarios. Chapter 3 introduces expanded material on creating the project charter and introduces writing the systems proposal early in the process, no matter what method of analysis and design has been chosen. Expanded coverage of evaluating software and hardware, and when to use COTS (commercial off-the-shelf software), is included. This chapter teaches several methods for forecasting costs and benefits, which are necessary to the discussion of acquiring software and hardware. Chapter 3 helps students evaluate software by assessing trade-offs among creating custom software, purchasing commercial-off-the-shelf (COTS) software, or outsourcing to an application service provider (ASP). Creating a problem definition and determining feasibility are also covered. Chapter 3 guides students in professionally writing and presenting an effective systems proposal, one that incorporates figures and graphs to communicate with users.

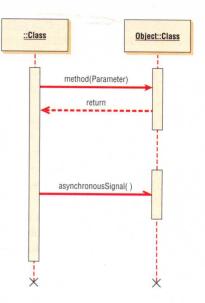
Part II (Chapters 4–6) emphasizes the use of systematic and structured methodologies for performing information requirements analysis. Attention to analysis helps analysts ensure that

they are addressing the correct problem before designing the system. Chapter 4 introduces a group of interactive methods, including interviewing, joint application design (JAD), and constructing questionnaires. Chapter 5 introduces a group of unobtrusive methods for ascertaining information requirements of users. These methods include sampling, investigating hard and archival data, and observation of decision makers' behavior and their physical environment. Chapter 6 on agile modeling and prototyping is innovative in its treatment of prototyping as another data-gathering technique that enables the analyst to solve the right problem by getting users involved from the start. Agile approaches have their roots in prototyping, so this

Observer Name	Michael Cerveri	Prototype	Evaluation	Form		
System or Project Name			Date 1/06/2010			
Program Name of	ing Data Center	o Mates.	Agustion	or Location Water Filters		
User Name	User 1		Version	3 5385	1	
Period Observed	Andy H.	Fam i		User 3	User 4	
User Reactions	1/06/2010	1/06/2	1010		00414	
User Suggestions	Generally favorable, get excited about project Add the date when maintenance was performed.	Excette	form on top			
	Modify on MO8/2010 Roview with Andy and Pam.					

chapter begins with prototyping to provide a proper context for understanding, and then takes up the agile approach. The values and principles, activities, resources, practices, processes, and tools associated with agile methodologies are presented. This chapter also includes material on rapid application development (RAD) for human information-requirements gathering and interface design.

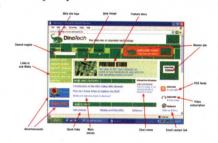
Part III (Chapters 7-10) details the analysis process. It builds on the previous two parts to move students into analysis of data flows as well as structured and semistructured decisions. It provides step-by-step details on how to use structured techniques to draw data flow diagrams (DFDs). Chapter 7 provides coverage of how to create child diagrams; how to develop both logical and physical data flow diagrams; and how to partition data flow diagrams. Chapter 8 features material on the data repository and vertical balancing of data flow diagrams. Chapter 8 also includes extensive coverage of extensible markup language (XML) and demonstrates how to use data dictionaries to create XML. Chapter 9 includes material on developing process specifications. A discussion of both logical and physical process specifications shows how to use process specifications for horizontal balancing. Chapter 9 also covers how to diagram structured decisions with the use of structured English, decision ta-



bles, and decision trees. In addition, the chapter covers how to choose an appropriate decision analysis method for analyzing structured decisions and creating process specifications. Push technologies are also introduced.

Part III concludes with Chapter 10 on object-oriented systems analysis and design. This chapter includes an in-depth section on using unified modeling language (UML). There is detailed coverage of the use case model, creating the class model diagram with UML, sequence diagrams, creating gen/spec diagrams, use case scenarios, and activity diagrams. Through several examples and Consulting Opportunities, this chapter demonstrates how to use an object-oriented approach. Consulting Opportunities, diagrams, and problems enable students to learn and use UML to model systems from an object-oriented perspective. Students learn the appropriate situations for using an object-oriented approach. This chapter helps students to decide whether to use the SDLC, the agile approach, or object-oriented systems analysis and design to develop a system.

Part IV (Chapters 11–14) covers the essentials of design. It begins with designing output, because many practitioners believe systems to be output driven. The design of Web-based forms is covered in detail. Particular attention is paid to relating output method to content, the effect of output on users, and designing good forms and screens. Chapter 11 compares advantages and disadvantages of output, including Web displays, audio, DVD, and electronic output such as email and RSS feeds. Designing



a Web site for ecommerce purposes is emphasized, and output production and XML is covered. Chapter 12 includes innovative material on designing Web-based input forms, as well as other electronic forms design. Also included is computer-assisted forms design.

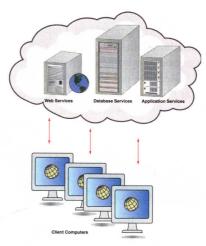
Chapter 12 features in-depth coverage of Web site design, including guidelines on when designers should add video, audio, and animation to Web site designs. The chapter also covers uses of Web push and pull technologies for output designs. There is detailed consideration of how to create effective graphics for corporate Web sites and ways to design effective onscreen navigation for Web site users.

Coverage of intranet and extranet page design is also included. Consideration of database integrity constraints has been included as well, in addition to how the user interacts with the computer and how to design an appropriate interface. The importance of user feedback is also found in Part IV. How to design accurate data entry procedures that take full advantage of computer and human capabilities to assure entry of quality data is emphasized here.

Chapter 13 demonstrates how to use the entity-relationship diagram to determine record keys, as well as providing guidelines for file/database relation design. Students are shown the relevance of database design for the overall usefulness of the system, and how users actually use databases.

Chapter 14 emphasizes Human—Computer Interaction (HCI), especially as it relates to interface design. It introduces HCI, discussing its importance in designing systems that suit individuals and assisting them in achieving personal and organizational goals through their use of information technology. The concepts of usability, fit, perceived usefulness, and perceived ease of use are introduced, as is the Technology Acceptance Model (TAM), so that systems students can knowledgeably incorporate HCI practices into their designs. Chapter 14 also features material on designing easy onscreen navigation for Web site visitors. The chapter presents innovative approaches to searching on the Web, highlights material on GUI design, and provides innovative approaches to designing dialogs. Chapter 14 articulates specialized design considerations for ecommerce Web sites. Mashups, new applications created by combining two or more Web-based application programming interfaces, are also introduced. Chapter 14 also includes extensive coverage on how to formulate queries, all within the framework of HCI.

Part V (Chapters 15 and 16) concludes the book. Chapter 15 focuses on designing accurate data entry procedures and includes material on managing the supply chain through the effective design of business-to-business (B2B) ecommerce. Chapter 16 emphasizes taking a total quality approach to improving software design and maintenance. In addition, material on system security and firewalls is included. Testing, auditing, and maintenance of systems are discussed in the context of total quality management. This chapter helps students understand how service-oriented architecture (SOA) and cloud computing are changing the nature of information systems design. In addition, students learn how to design appropriate training programs for users of the new system, how to recognize the differences among physical conversion strategies, and how to be able to recommend an ap-



propriate one to a client. Chapter 16 also presents techniques for modeling networks, which can be done with popular tools such as Microsoft Visio.

Material on security and privacy in relation to designing ecommerce applications is included. Coverage of security, specifically firewalls, gateways, public key infrastructure (PKI), secure electronic translation (SET), secure socket layering (SSL), virus protection software, URL filtering products, email filtering products, and virtual private networks (VPN), is included. Additionally, current topics of interest to designers of ecommerce applications, including the development and posting of corporate privacy policies, are covered.

Important coverage of how the analyst can promote and then monitor a corporate Web site is included in this section, which features Web activity monitoring, Web site promotion, Web traffic analysis, and audience profiling to ensure the effectiveness of new ecommerce systems. Techniques for evaluating the completed information systems project are covered systematically as well.

The eighth edition contains an updated **Glossary** of terms and a separate list of updated **Acronyms** used in the book and in the systems analysis and design field.

#### **PEDAGOGICAL FEATURES**

Chapters in the eighth edition contain:

- Learning Objectives at the beginning of each chapter
- Summaries that tie together the salient points of each chapter while providing an excellent source of review for exams
- Keywords and Phrases
- Review Questions
- Problems
- Group Projects that help students work together in a systems team to solve important problems that are best solved through group interaction
- Consulting Opportunities—now more than 60 minicases throughout the book

- Mac Appeal columns that update students on design software available on the Mac and iPhone
- HyperCase Experiences
- CPU Case Episodes—parts of an ongoing case threaded throughout the book

#### CONSULTING OPPORTUNITIES

The eighth edition presents more than 60 Consulting Opportunities, and many of them address relevant and emerging topics that have arisen in the field, including designing systems from an HCI perspective, ecommerce applications for the Web, COTS software, and using UML to model information systems from an object-oriented perspective. Consulting Opportunities can be used for stimulating in-class discussions, or assigned as homework or take-home exam questions.



Because not all systems are extended two- or threeyear projects, our book contains many Consulting Opportunities that can be solved quickly in 20 to 30 minutes of group discussion or individual writing. These minicases, written in a humorous manner to enliven the material, require students to synthesize what they have learned up to that point in the course, ask students to mature in their professional and ethical judgment, and expect students to articulate the reasoning that led to their systems decisions.

#### HYPERCASE EXPERIENCES

HyperCase® Experiences that pose challenging student exercises are present in each chapter. New scenarios, graphics, and problems to accompany HyperCase version 2.8 are included in the eighth edition. HyperCase has organizational problems featuring state-of-the-art technological systems. HyperCase represents an original virtual organization that allows students who access it to become immediately immersed in organizational life. Students will interview people, observe office environments, analyze their prototypes, and review the documentation of their existing systems. HyperCase 2.8 is Web-based, interactive software that presents an organization called Maple Ridge Engineering (MRE) in a colorful, three-dimensional graphics environment. HyperCase permits professors to



begin approaching the systems analysis and design class with exciting multimedia material. Carefully watching their use of time and managing multiple methods, students use the hypertext characteristics of HyperCase on the Web to create their own individual paths through the organization.

Maple Ridge Engineering is drawn from the actual consulting experiences of the authors of the original version (Raymond Barnes, Richard Baskerville, Julie E. Kendall, and Kenneth E. Kendall). Allen Schmidt joined the project for version 2.0 and has remained with it. Peter Schmidt was the HTML programmer, and Jason Reed created the images for the initial Web version.

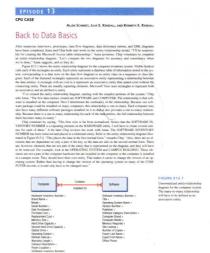
In each chapter, there are newly updated HyperCase Experiences that include assignments (and even some clues) to help students solve the difficult organizational problems including developing new systems, merging departments, hiring of employees, security, ecommerce, and disaster recovery planning they encounter at MRE. HyperCase has been fully tested in classrooms, and was an award winner in the Decision Sciences Institute Innovative Instruction competition.

#### **CPU CASE EPISODES**

In keeping with our belief that a variety of approaches are important, we have once again integrated the Central Pacific University (CPU) case into every chapter of the eighth edition. The

CPU case makes use of Microsoft Access, Microsoft Visio, and the popular CASE tool Visible Analyst by Visible Systems, Inc., for the example screen shots and the student exercises.

The CPU case takes students through all phases of the systems development life cycle. This running case gives students an opportunity to solve problems on their own, using a variety of tools and data that users of the book can download from the Web containing Microsoft Visio, Microsoft Access, and Visible Analyst exercises specifically keyed to each chapter of the book. Additionally, partially completed exercises in Microsoft Access files are available for student use on the Web. The CPU case has been fully tested in classrooms around the world with a variety of students over numerous terms. The case is detailed, rigorous, and rich enough to stand alone as a sys-



tems analysis and design project spanning one or two terms. Alternatively, the CPU case can be used as a way to teach the use of CASE tools in conjunction with the assignment of a one- or two-term, real-world project outside the classroom.

#### **EXPANDED WEB SUPPORT**

Kendall & Kendall's *Systems Analysis and Design*, Eighth Edition, features Web-based support for solid but lively pedagogical techniques in the information systems field.

- The Web site, located at www.pearsonhighered.com/kendall, contains a wealth of critical learning and support tools, which keep class discussions exciting.
- HyperCase 2.8, is an award-winning, virtually interactive organization game. Students are encouraged to interview people in the organization, analyze problems, modify data flow diagrams and data dictionaries, react to prototypes, and design new input and output. HyperCase now has a distinctive 3-D look.
- Student Exercises based on the ongoing CPU
  case, with partially solved problems and examples
  stored in Microsoft Access and Visible Analyst
  files, allow students to develop a Web-based computer management system.





#### **EXPANDED INSTRUCTOR SUPPLEMENTAL WEB SUPPORT**

Extended support for instructors using this edition can be found at the official Web site located at www.pearsonhighered.com/kendall. Resources include:

- A complete set of **PowerPoint presentation slides** for use in lectures
- Image Library, a collection of all text art organized by chapter
- **Instructor's Manual** with answers to problems, solutions to cases, and suggestions for approaching the subject matter
- Test Item File in Microsoft Word and TestGen with WebCT- and Blackboard-ready conversions
- Solutions to Student Exercises based on the ongoing CPU case, with solutions and examples stored in Visible Analyst files and Microsoft Access files.

### **ACKNOWLEDGMENTS**



Rapid and dramatic changes in IT occurred as we were writing the eighth edition of *Systems Analysis and Design*. We are delighted that this edition is being published at the right time for us to capture many of these changes in systems development.

One major change is that three primary approaches to development are emerging the SDLC, agile approaches, and object-oriented systems analysis and design—and we are able to show where and in what situations each is useful to you as a systems analyst.

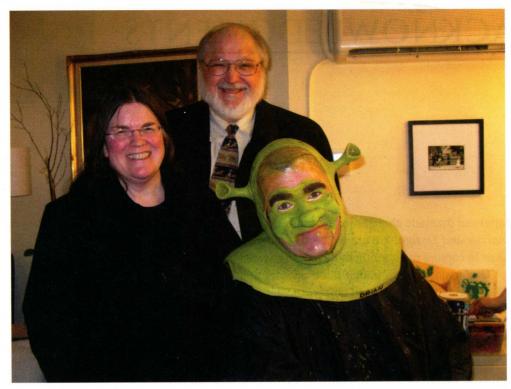
Another big change is the rapidly increasing use of the Web as a platform for information systems. Service-oriented architecture and cloud computing both change the way that the analyst approaches designing systems solutions. Along with the Web, analysts are being pushed to design for a wide spectrum of emerging information technologies such as wireless and mobile technologies, enterprise systems, and virtual contexts such as virtual teams and virtual organizations.

Another major change addressed in this edition is the ability of users to personalize and customize their desktops, workspaces, and Web pages, and even for users to alter the professional designs of systems analysts. Analysts see the big picture that users cannot see, and they must always be aware of the organizational impacts of changing systems.

Throughout the book you will learn and apply numerous techniques, methods, tools, and approaches. But when the time comes to interpret what is happening in the organization and to develop meaningful information systems from the application of rules to your analysis, your training combines with creativity to produce a system that is in some ways a surprise: It is structured, yet intuitive; multilayered and complex, in keeping with the character of the organization and uniquely reflective of you as a systems analyst and a human being.

Our students deserve credit for this new edition by providing feedback and suggestions for improvements and asking for increased depth in certain topics. Students told us that they rapidly put to use the new material on object-oriented systems analysis and design as well as that on agile modeling. Their eagerness to teach us new things keeps the book fresh. We want to thank our coauthor, Allen Schmidt, who once again worked with us on the *CPU Case Episodes* and HyperCase 2.8, for all of his hard work, dedication, and humor during our collaboration. He is a wonderful person. Our appreciation also goes to Peter Schmidt and Jason Reed for their improvements to the early HyperCase. We also want to thank the other two original authors of HyperCase, Richard Baskerville and Raymond Barnes, who contributed so much.

We would like to thank our eighth edition production team, especially our executive editor, Bob Horan, whose wisdom and calm demeanor are always inspiring. We are also grateful to Kelly Loftus, our extremely capable assistant editor, for her unruffled competency and for her optimism in keeping the project going. Ana Jankowski, our production editor, also deserves thanks for helping us succeed in making this a strong, complete, and accurate revision. Their help and enthusiasm facilitated the completion of the project in a smooth and timely manner.



Julie and Ken Kendall personally thank Shrek (Brian d'Arcy James) and all of our dear friends in the theatre and the performing arts.

We are also grateful for the encouragement and support of the entire Rutgers community, including our Chancellor Wendell Prittchett, our colleagues in the School of Business-Camden and throughout all of Rutgers, our staff, and our Board of Governors. They have been very enthusiastic about this edition as well as the many translations of *Systems Analysis and Design* available in Spanish, Chinese, and Indonesian.

All the reviewers for the eighth edition deserve our thanks as well. Their thoughtful comments and suggestions helped to strengthen the book. They are:

Stephen T. Brower, Raritan Valley Community College Robert F. Cope III, Southeastern Louisiana University Junhua Ding, East Carolina University Jon Gant, University of Illinois Cliff Layton, Rogers State University Keng Siau, University of Nebraska–Lincoln

Many of our colleagues and friends have encouraged us through the process of writing this book. We thank them for their comments on our work. They include: Ayman Abu Hamdieh; Macedonio Alanis; Michel Avital; the Ciupeks; Charles J. Coleman; Roger T. Danforth; Gordon Davis; EgoPo; Paul Gray; Nancy V. Gulick; Andy and Pam Hamingson; Blake Ives; Richard Kalina; Carol Latta; Ken and Jane Laudon; Richard Levao; Joel and Bobbie Porter; Caryn Schmidt; Marc and Jill Schniederjans; Gabriel Shanks; Detmar W. Straub, Jr.; the Vargos; Merrill Warkentin; Jeff and Bonnie Weil; Ping Zhang, and all of our friends and colleagues in the Association for Information Systems, the Decision Sciences Institute, IFIP Working Group 8.2, and all those involved in the PhD Project (founded by the KPMG Foundation), which serves minority doctoral students in information systems.

Our heartfelt thanks go to the memory of Julia A. Kendall and to the memory of Edward J. Kendall. Their belief that love, goals, and hard work are an unbeatable combination continues to infuse our every endeavor.

## CONSULTING OPPORTUNITIES

1	<ul><li>SYSTEMS, ROLES, AND DEVELOPMENT METHODOLOGIES</li><li>1.1 Healthy Hiring: Ecommerce Help Wanted 7</li></ul>
2	<ul> <li>UNDERSTANDING AND MODELING ORGANIZATIONAL SYSTEMS</li> <li>2.1 The E in Vitamin E Stands for Ecommerce 26</li> <li>2.2 Where There's Carbon, There's a Copy 44</li> <li>2.3 Pyramid Power 46</li> </ul>
3	<ul> <li>PROJECT MANAGEMENT</li> <li>3.1 The Sweetest Sound I've Ever Sipped 58</li> <li>3.2 Veni, Vidi, Vendi, or, I Came, I Saw, I Sold 70</li> <li>3.3 We're Off To See the Wizards 73</li> <li>3.4 Food for Thought 78</li> <li>3.5 Goal Tending 85</li> </ul>
4	<ul> <li>INFORMATION GATHERING: INTERACTIVE METHODS</li> <li>4.1 Strengthening Your Question Types 108</li> <li>4.2 Skimming the Surface 110</li> <li>4.3 A Systems Analyst, I Presume? 113</li> <li>4.4 The Unbearable Questionnaire 120</li> <li>4.5 Order in the Courts 121</li> </ul>
5	<ul> <li>INFORMATION GATHERING: UNOBTRUSIVE METHODS</li> <li>5.1 Trapping a Sample 135</li> <li>5.2 A Rose by Any Other Nameor Quality, Not Quantities 137</li> <li>5.3 Don't Bank on Their Self-Image or Not Everything Is Reflected in a Mirror 145</li> </ul>
6	<ul> <li>AGILE MODELING AND PROTOTYPING</li> <li>6.1 Is Prototyping King? 159</li> <li>6.2 Clearing the Way for Customer Links 160</li> <li>6.3 To Hatch a Fish 161</li> <li>6.4 This Prototype Is All Wet 162</li> </ul>
7	<ul><li>USING DATA FLOW DIAGRAMS</li><li>7.1 There's No Business Like Flow Business 216</li></ul>
8	<ul><li>ANALYZING SYSTEMS USING DATA DICTIONARIES</li><li>8.1 Want to Make It Big in the Theatre? Improve Your Diction(ary)! 240</li></ul>
9	<ul> <li>PROCESS SPECIFICATIONS AND STRUCTURED DECISIONS</li> <li>9.1 Kit Chen Kaboodle, Inc. 263</li> <li>9.2 Kneading Structure 264</li> <li>9.3 Saving a Cent on Citron Car Rental 269</li> </ul>

9.4 A Tree for Free 272

10	10.1 10.2 10.3	Around the World in 80 Objects 284 Recycling the Programming Environment 293 Developing a Fine System That Was Long Overdue: Using Object-Oriented Analysis for the Ruminski Public Library System 313 C-Shore++ 315	
11	11.1 11.2 11.3 11.4	GNING EFFECTIVE OUTPUT Your Cage or Mine? 335 A Right Way, a Wrong Way, and a Subway 339 Should This Chart Be Barred? 342 Is Your Work a Grind? 348 A Field Day 356	
12	12.1 12.2	GNING EFFECTIVE INPUT  This Form May Be Hazardous to Your Health 377  Squeezin' Isn't Pleasin' 379  It's Only Skin Deep 390	
13	13.1 13.2	GNING DATABASES  Hitch Your Cleaning Cart to a Star 404  Storing Minerals for Health, Data for Mining 430  Losing Prospects 431	
14	14.1 14.2 14.3 14.4	AN-COMPUTER INTERACTION School Spirit Comes in Many Sizes 450 I'd Rather Do It Myself 454 Don't Slow Me Down 456 That's Not a Lightbulb 457 Waiting To Be Fed 461 When You Run a Marathon, It Helps to Know Where You're Going 466 Hey, Look Me Over (Reprise) 472	
15	15.1 15.2 15.3	GNING ACCURATE DATA ENTRY PROCEDURES  It's a Wilderness in Here 492  Catching a Summer Code 494  To Enter or Not to Enter: That Is the Question 499  Do You Validate Parking? 504	
16	16.1 16.2 16.3 16.4	The Quality of MIS Is Not Strained 518 Write Is Right 524 Cramming for Your Systems Test 528 You Can Lead a Fish to WaterBut You Can't Make It Drink The Sweet Smell of Success 546 Mopping Up with the New System 548	538

#### PART I SYSTEMS ANALYSIS FUNDAMENTALS

- 1 SYSTEMS, ROLES, AND DEVELOPMENT METHODOLOGIES 1
- 2 UNDERSTANDING AND MODELING ORGANIZATIONAL SYSTEMS 24
- **3 PROJECT MANAGEMENT 56**

#### PART II INFORMATION REQUIREMENTS ANALYSIS

- 4 INFORMATION GATHERING: INTERACTIVE METHODS 103
- 5 INFORMATION GATHERING: UNOBTRUSIVE METHODS 131
- 6 AGILE MODELING AND PROTOTYPING 155

#### PART III THE ANALYSIS PROCESS

- 7 USING DATA FLOW DIAGRAMS 193
- 8 ANALYZING SYSTEMS USING DATA DICTIONARIES 228
- 9 PROCESS SPECIFICATIONS AND STRUCTURED DECISIONS 259
- 10 OBJECT-ORIENTED SYSTEMS ANALYSIS AND DESIGN USING UML 281

#### PART IV THE ESSENTIALS OF DESIGN

- 11 DESIGNING EFFECTIVE OUTPUT 329
- 12 DESIGNING EFFECTIVE INPUT 371
- 13 DESIGNING DATABASES 403
- 14 HUMAN-COMPUTER INTERACTION 441

#### PART V QUALITY ASSURANCE AND IMPLEMENTATION

- 15 DESIGNING ACCURATE DATA ENTRY PROCEDURES 485
- 16 QUALITY ASSURANCE AND IMPLEMENTATION 515

GLOSSARY 557 ACRONYMS 565 INDEX 566