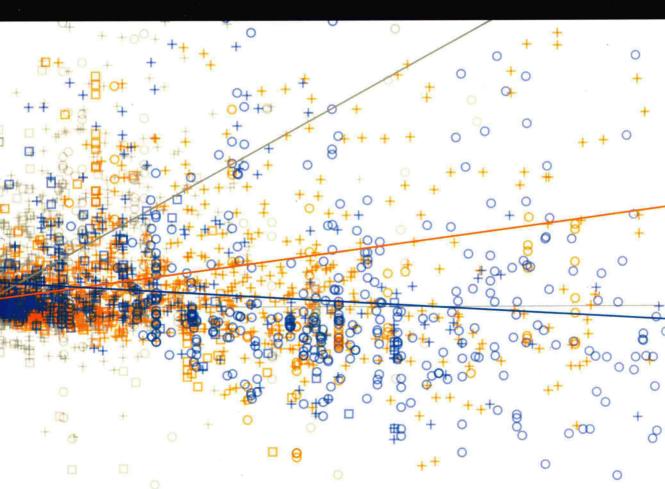


Foreword by Christian Chabot, CEO, Co-founder and Chairman, Tableau Software

Tableau

Fast and Easy Visual Analysis with Tableau Software®



Daniel G. Murray, with the InterWorks team

WILEY

Tableau Your Data!

Fast and Easy Visual Analysis with Tableau Software®



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To my wife, Linda, and my children, Erin and Hannah, for your understanding during the months I was "away" writing at home. And to my parents, Mike and Joan, who instilled the desire to learn.

About the Author

Daniel G. Murray has over 30 years of professional experience. Dan has seen firsthand the technical revolution in data that lead to the creation of Tableau Software. Prior to starting the InterWorks Tableau/BI practice in 2008, he held a variety of increasingly responsible roles in finance, accounting, sales, and operations for a mid-sized global manufacturing company serving the heavy industry and construction markets. During the late 1990s his employer acquired over 50 companies. Dan's role in 2006 as a CFO/CIO lead to an assignment to integrate and create a global reporting environment. Uninspired by the high cost and complicated products available from traditional vendors, Dan discovered Tableau Software through data visualization expert Stephen Few. Less than one month after downloading a trial license of Tableau Software, Dan and his team were able to successfully create a reporting platform for less than 15 percent of the cost, and in 1/10th the time that traditional vendors had quoted. At this point it was apparent that everyone needed Tableau—they just didn't know it yet.

Within months after speaking at Tableau's first customer conference, Dan went to friend and Founder of InterWorks Inc., Behfar Jahanshahi, to convince him to allow Dan to form a boutique consulting team focusing on providing the best practices of data visualization and reporting using Tableau Software and any emerging or popular database.

InterWorks, Inc. is now the premier Gold Professional Consulting Partner for Tableau Software with clients all over the world and over 35 Tableau consultants providing data visualization, database, and hardware expertise to many of the most significant organizations spanning business, education, and government.

Dan is a 1982 graduate of Purdue University's Krannert School of Business. He and his family live in the metro Atlanta area.

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Brian Bickell and Eric Shiarla contributed initial drafts of the chapters related to Tableau Server. Kate Treadwell provided a section and examples related to Tableau's tabomd and tabadmin command line functionality. Significant portions of Chapter 2 were provided by UK team members Mel Stephenson, Rob Austin, and James Austin.

Creating function references in Appendix A was a team effort, but Mike Roberts was instrumental in collecting and organizing all of the examples, and also contributing a lot of original example material. Ben Bausili, Josh Davis, Tim Costello, and Matthew Miller from the North American team provided code examples. Jeroen Spanjers, Alastair Young, and Darren Evans of the UK Team also contributed excellent reference material.

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Case studies and advice were contributed by clients and friends: Andy Kriebel of Facebook; Paul Lisborg of Newnan Utilities; John Hoover of Norfolk Southern; Gregory Lewandowski, Rob Higgins, and Paul Laza of Cisco; Tim Kuhn of the ACT .org; and Ted Curran of Carnegie Mellon University. Tableau Zen Master Jonathan Drummey of the Southern Maine Medical Center contributed an interesting case study, which came from Jonathan's amazing mind and with no assistance from InterWorks. A former client and current friend, Adrian Abarca, contributed an interesting study of Tableau use for human resource analysis. Most of all I want to thank Brian McKinsey, my old boss and President of Blastrac, Inc., for

tasking me to figure out a way to globalize our reporting schema; and Elaine Hillyer, a friend and co-worker, who provided a lot of solutions during our first Tableau project. That initial project literally changed my life.

Finally, a big thank you to the first believer in the idea for a consulting practice focused on Tableau and for supporting this book—Behfar Jahanshahi, CEO and Founder of InterWorks, Inc. Without his early "faith"—it wouldn't have happened. Thank you all!

Foreword

Tableau was founded with a simple mission: to help people see and understand their data. More than ten years later, we're pursuing that same mission. We've been fortunate to build a talented team of people who deeply believe in serving that mission. Just as importantly, we've collaborated with hundreds of thousands of people working for our 13,500+ customer accounts worldwide.

Tableau Desktop and Tableau Server, which are the focus of this book, put the power of data into the hands of those people who inspired us from the beginning. We've designed our software to be flexible and capable enough to help a single person answer questions from a spreadsheet, or to enable thousands of people across an enterprise to execute complex queries against massive databases.

Tableau can help you answer questions with data. We hear stories daily about how people use Tableau to help increase sales, streamline operations, improve customer service, manage investments, assess quality and safety, study and treat diseases, pursue academic research, address environmental problems, and improve education.

My hope is that this book can accelerate your adoption of Tableau.

CHRISTIAN CHABOT CEO, CO-FOUNDER AND CHAIRMAN TABLEAU SOFTWARE

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Introduction

Tableau Software started ten years ago as a desktop application, but as the tool has matured it has become popular in the enterprise and is being used in "Big Data" environments. The *enterprise* means any type of significant organization—a global business or non-profit, such as a large university, small college or hospitals, banks, retailers, or internet-based data companies that have accumulated massive data sets. Or, this might refer to a small business with only a few employees. A short list of the types of organizations using Tableau should include:

- Multi-national financial institutions
- Federal Government
- International police organizations
- The military
- Government intelligence organizations
- Media companies
- Financial institutions
- Hospitals
- Book publishers
- Internet-based business (with Big Data)
- Insurance companies
- Non-profit entities
- Manufacturing and Distribution companies
- Education (universities, colleges, charter schools, public schools)
- Law firms
- Consulting firms
- Retailers
- Consumer products' companies
- Accounting firms
- Consulting firms

Any person who needs to see and understand data is a candidate for using Tableau Software.

Tableau does a good job listening to their customers and partners. They've improved the speed, security, and added more visualization types to Tableau's capabilities.

Today, many large enterprises use Tableau because they find it increases user adoption rates. It also allows business users to create their own reports with relative ease—reducing the report backlog that accumulates within information technology departments. Smaller enterprises are using Tableau because it provides a low-cost way to turn data into useful information.

OVERVIEW OF THE BOOK AND TECHNOLOGY

This book aims to provide an introduction to Tableau in the context of the needs of enterprises—large and small. With every Tableau deployment, there are several user constituencies—report designers, who are responsible for performing analysis and creating reports; information technology team members, responsible for managing Tableau Server and maintaining good data governance; and the information consumers who use the output and may want to do their own report creation.

This book's goal is to provide each group with a basic introduction to Tableau's Desktop and Server environments, while also providing best practice recommendations that encompass novice, intermediate, and advanced use of the software.

HOW THIS BOOK IS ORGANIZED

There are four distinct sections. Part I (Chapters 1-8) covers the basics related to Tableau Desktop and then progresses to more advanced topics, including best practices for building dashboards that will be understandable to end users, load quickly, and be responsive to query requests made by information consumers.

Part II (Chapters 9-11) focuses on Tableau Server, mostly from the perspective of a technology manager responsible for installing, securing, and maintaining the Tableau Server environment.

Part III (Chapter 12) includes case studies from clients and experienced users who have deployed Tableau and are actively using it effectively. These short stories provide a glimpse into how other people are using Tableau and will provide grist for your brainstorming related to your own project.

Part IV (Appendices A, B, C, D)—Appendix A includes a detailed function reference, sorted alphabetically, that includes every function with example code and brief explanations. The intent is to provide a quick reference if you need to refresh your memory about the syntax of a function. One to three examples for most of the functions are provided. The goal of the function reference is to give you an easy way to refresh your memory regarding infrequently-used functions or help you learn about a function you've never used. Other supplemental material related to preparing data for analysis is presented in Appendix B, and Appendix C provides a brief introduction to the book's InterWorks book website. A glossary of technical terms is provided in Appendix D.

WHO SHOULD READ THIS BOOK

This book is intended to introduce new users to the features that Tableau Desktop has to offer from the perspective of someone who needs to create a new analysis or do reporting. It is also intended for staff responsible for installing, deploying, and maintaining Tableau Server.

The chapters related to Tableau Server are more technical because the subject matter assumes that you have a grasp of server terminology and security.

You can read the book sequentially from start to finish. Or, you can skip around and read about a topic of particular interest. Each chapter builds on the previous material, but if you've already mastered the basics of connecting and using the Desktop, you can skip any chapter related to Tableau Desktop and focus on topics of interest.

TOOLS YOU WILL NEED

You can read the book without having Tableau Software installed on your computer, but you'll get a lot more from the material if you follow the examples yourself. Tableau provides free trials of the software. Alternatively, you can download Tableau Public for free, indefinitely—all of the book examples related to Tableau Desktop should work on Tableau Public.

WHAT'S ON THE INTERWORKS BOOK WEBSITE?

Tableau constantly updates the Desktop and Server products with multiple maintenance releases and at least one major product release every 12 to 15 months. The InterWorks book website (http://tableauyourdata.com) includes articles related to the releases, sample files related to the book's examples, and will also include examples related to new capabilities added to the product as

Tableau makes them available. The InterWorks team actively tests new Tableau products, so the companion website may also include demonstrations of new visualization types or techniques before they become available publically.

Wiley also has a website dedicated to the book that you can find at:

www.wiley.com/go/tableauyourdata

SUMMARY

Tableau lowers the technical bar for accessing data from many different datasources. This book should allow you to advance your technical ability and enable you to save time deploying Tableau in your enterprise by making better decisions, earlier in your deployment.

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