

tenth edition

A row of colorful paper shopping bags of various sizes and colors (blue, red, yellow, green) are lined up horizontally across the top half of the image. They have white handles and are filled with crumpled tissue paper.

the modern law of contract

Richard Stone

THE MODERN LAW OF CONTRACT

Tenth Edition

Richard Stone



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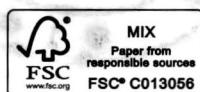
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Preface

The aim of this book is to provide a comprehensive but readable account of what I have termed 'the modern law of contract'. By this I mean the law of contract as applied by the English courts in the early twenty-first century. This I see as being still rooted in the forms of the classical theory of contract (which is generally accepted as dating from the late nineteenth century), but with those forms increasingly being stretched to adapt to the modern world. The inadequacies of the classical model that are thus exposed have been the subject of much commentary and analysis, together with suggestions of better models which might be adopted. Understanding the modern law requires an awareness of these critical analyses and this I have attempted to provide throughout the text. What results is not, however, and is not intended to be, a radical re-reading of this area of law. A quick look at the chapter headings will show an overall structure that will be familiar to all contract lecturers. For the purposes of exposition, many familiar authorities have been used. Throughout, however, and in particular through the footnotes, I have tried to indicate ways in which the classical model of contract may be or is being challenged and developed, whether openly or surreptitiously. I hope that the result is a treatment of the law which is easy to follow (to the extent possible given the complexity of some areas) but which is also sufficiently rich to provide a challenge to more discerning readers. At the very least I hope that such readers will be encouraged to think about and explore new lines of thought on a variety of topics.

The previous editions have been well received by students and lecturers, and there are no major changes to the structure of this edition. One innovation is the introduction of 'In Focus' sections. These do not for the most part contain new material, but are designed to highlight some of the more discursive sections in each chapter, and to separate these more clearly from the straightforward exposition of the law. Diagrammatic summaries continue to appear at various points in every chapter to provide assistance to students who find visual representations easier to digest than plain text. 'Key cases' are highlighted. These are intended to be the cases that 'all students of contract law should know' on each topic. This is inevitably to some extent a personal selection, and no doubt other teachers will object that their favourite examples have been excluded. The 'For Thought' questions that appear in each chapter are intended to stimulate students into thinking about issues for themselves, and developing a critical approach to the law – not simply accepting what judges and commentators say as the only possible answer to any particular question. For this reason no answers are provided to these questions.

New case law covered in this edition includes the decisions of the Supreme Court in *Rainy Sky KA v Kookmin Bank* (2011) and the Court of Appeal in *Pink Floyd Music Ltd v EMI Records* (both on the interpretation of contracts); *Daventry District Council v Daventry & District Housing Ltd* (2012) (CA) (mistake); and *Edwards v Chesterfield Royal Hospital NHS Foundation Trust* (2011) (SC) (damages for non-pecuniary loss).

Readers should note that as regards the use of the terms 'claimant' and 'plaintiff', I have continued the practice of previous editions, which is to use the label that will be found in the report of any particular case (which will depend on when the action was brought). Where the word is used generically, rather than in relation to a particular case, 'claimant' is used.

Finally, my thanks to my publishers, Routledge, and in particular Emma Nugent, for their patience and assistance in seeing this edition through to publication, and to my wife, Maggie, for her support during the writing process.

The law is stated, as far as possible, as it stood on 31 August 2012.

*Richard Stone
Elston, Newark
October 2012*

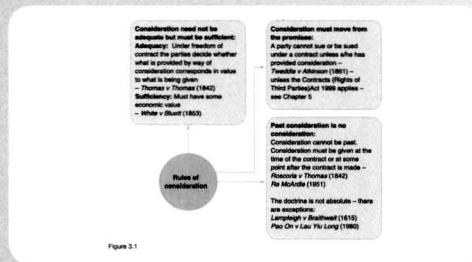
Guide to Using the Book

The Modern Law of Contract is rich in features designed to support and reinforce your learning. This Guided Tour shows you how to make the most of your textbook by illustrating each of the features used by the author.

7.1 OVERVIEW

This chapter deals with the situations where there is no consideration for breach of contract by including excluded areas governed by both common law and statute. In the latter half of the twentieth century, new law rules were developed earlier to deal with parties. The common law is looked at first.

These overviews are a brief introduction of the core themes and issues you will encounter in each chapter.



Visual learners are catered for via a series of diagrams and tables which help facilitate the understanding of concepts and interrelationships within key topics.

For Thought

If you are invited to take part in a lot of written agreement as to how the prize

'For Thought' boxes encourage discussion on topical issues and help you to critique current law and reflect on how and in which direction it may develop in the future.

Key Case RTS Flexible Systems Ltd (UK Production) (2010)

Facts: The parties were in negotiations over work. Work started on the basis of a letter intended that there should be a formal document on many terms, including the price, finalised or signed. On a preliminary basis,

A variety of landmark cases are highlighted in text boxes for ease of reference. The facts and decisions are presented to help you reach an understanding of how and why the court reached the conclusion it did.

3.16 SUMMARY OF KEY POINTS

- Promises can be enforceable where there is consideration, or where the promise is supported by consideration.
- Consideration is the primary basis of English law.

The essential points and concepts covered in each chapter are distilled into bulleted summaries at the end of each chapter in order to provide you with an at-a-glance reference point for each topic.

11.12 FURTHER READING

- Auchmuty, R, 'The Rhetoric of Equitable Remedies' in Chapter 3 in Mulcahy, L and Wheal, *Equitable Remedies in English Law*, 2005, London: Glasshouse Press
- Birks, P and Chin Nyuk Yin, 'On the Right Remedy' in *Journal of Commercial Law*, 2005, 10(1), 1–20

Further reading

Selected further reading is included at the end of each chapter to provide a pathway for further study.

COMPANION WEBSITE



Now visit the companion website to:

- Revise and consolidate your knowledge of Multiple Choice Questions on this chapter
- Test your understanding of the chapter's key concepts

Companion Website

Signposts to relevant material available on the book's popular Companion Website are included at the end of each chapter.



2.4.1 IN FOCUS: AGREEMENTS

It has been argued by Collins that English courts are not actually looking

whether or not the negotiating parties can reasonably suppose it can be relied upon.⁸

In Focus

The 'In Focus' icon highlights sections that offer commentary on and critical evaluation of the law.

Guide to the Companion Website



'An excellent resource, which will appeal to students; this is probably the best I have seen for any subject!' Valerie Humphreys, Deputy Head of School of Law, Birmingham City University

Visit *The Modern Law of Contract's* Companion Website to discover a comprehensive range of resources designed to enhance the teaching and learning experience for both students and lecturers.

For Lecturers

Testbank

Download a fully customisable bank of questions which test your students' understanding of contract law. These can be migrated to your university's Visual Learning Environment so that they can be customised and used to track student progress.

Diagrams

Use diagrams from the text in your own lecture presentations with our PowerPoint slides.

For Students

Multiple-choice questions

The screenshot shows a dark-themed website for 'the modern law of contract' by Richard Stone. At the top, there's a navigation bar with links for Home, Instructors, Students, Feedback, Ebook Copy, and Law Alerts. Below this is a 'Student Resources' section containing a 'Multiple Choice Questions' link. Under 'Chapter 1: Introduction', there are two questions with multiple choice options:

1. Which of the following principles would you identify as central to the theory of law of contract?
 - A Fairness in the bargain
 - B Fairness in justice
 - C Fairness in the system
 - D Fairness in the process
2. Which of the following characteristics did not form part of the theory of law of contract?
 - A Justice in the process
 - B Justice in the outcome

Test your progress by tackling a series of chapter-by-chapter Multiple-Choice Questions. Each answer links you back to the text for further study.

Glossary terms and flashcards

Look up the essential contract law terms in our handy online Glossary or check your knowledge with our interactive Flashcards.

Legal skills guide

The screenshot shows the 'Skills Advice' section of the companion website. It includes a 'Practical guides' section with links to 'Forming the Agreement' and 'Remedies'. Below this is a 'Contents' section with links to 'Practical questions', 'Skills advice', and 'Formation of contracts'.

Improve your essential legal skills with our practical guides to the important subjects in contract law, including Forming the Agreement and Remedies.

Questions and Answers

Hone your writing skills by taking on a set of contract law essay and problem questions, and comparing your ideas with the author's fully worked model answers.

Explore further

Investigate contract law further with a series of chapter-by-chapter weblinks.

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