

Law in Commerce

Fourth Edition

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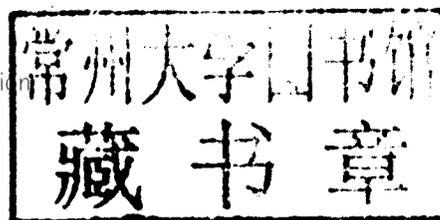
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TAIWAN	LexisNexis, TAIWAN
UNITED KINGDOM	LexisNexis UK, LONDON, EDINBURGH
USA	LexisNexis Group, New York, NEW YORK LexisNexis, Miamisburg, OHIO

National Library of Australia Cataloguing-in-Publication entry

Author:	Sweeney, Brendan.
Title:	Law in Commerce.
Edition:	4th edition.
ISBN:	9780409327304 (pbk).
Notes:	Includes index.
Subjects:	Commercial Law – Australia.
Other Authors/Contributors:	O'Reilly, Jennifer N. Coleman, Andrew.
Dewey Number:	346.9407.

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1st edition published 2000; 2nd edition published 2003; 3rd edition published 2007.

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Inquiries should be addressed to the publishers.

Typeset in Berling, Modula and Rotis.

Printed in China.

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Preface

Law in Commerce is designed for students studying business law as part of a business degree. Many business students will complete only one law subject. Consequently, the dilemma confronting the subject designer is determining what material to exclude. This book reflects the idiosyncratic choice of those who designed the basic commercial law subject at the Caulfield campus of Monash University. The book covers topics such as liability for defective goods and services, liability for misrepresentation and deception, contract liability and business structures. The laws discussed include negligence, contract, certain parts of the *Competition and Consumer Act* (formerly the *Trade Practices Act*), agency, partnership and aspects of corporations law, including directors' duties. Rather than attempt to cover every aspect of the relevant laws, the authors have attempted to highlight the more important commercial applications.

The book is structured to bring out some of the basic concepts of legal method, concepts which in a law school would warrant a separate subject. For example, the book begins with non-contractual liability in the production and distribution of goods and services. The chapter is designed not only to present the law of negligence and product liability, but also to demonstrate the common law in operation and contrast it with the statutory developments. A recent important statutory development has been the creation of the Australian Consumer Law (ACL). Numerous case summaries are presented to show the law in action. The text of many of the relevant statutory provisions has been reproduced on the basis that this is the best way to get students accustomed to interpreting statutes.

The fourth edition of *Law in Commerce* incorporates recent case law and legislative changes. Extensive changes have been required as a result of the ACL. These changes have materially affected the way in which product liability has been presented, although the basic concepts have remained largely the same. Whereas in the past consumers sued for breach of contract if the goods or services they acquired were faulty or unsuitable, their action will now be under the ACL. To address this situation a new chapter dealing with the ACL has been included.

To reinforce the relevance of each topic and the impact of law on commercial transactions, a relevant scenario (actual or hypothetical) has been placed at the beginning of chapters. This may also encourage a problem-based learning approach by readers.

We would like to acknowledge our gratitude to the many colleagues who have given valuable assistance in the preparation of this book, including Antoinette Sernia, Andrew Field, Abe Herzberg, Mathews Thomas, Michael McNamara, Peter Irwin, Robin Edwards, Tony Riordan and Wayne Gumley.

Finally, we would like to thank Mary-Jane Oliver for a brilliant job of editing and Carolyn Chamberlain and Kerry Paul of LexisNexis Butterworths for their invaluable assistance with this edition. We would also like to thank those who worked on the earlier editions. Without their efforts the book would not have been possible.

The law is current to October 2010 and includes the *Competition and Consumer Act 2010* (Cth).

Brendan Sweeny
Jennifer O'Reilly
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September 2010

Table of Cases

- Academy of Health & Fitness Pty Ltd v Power [1973] 8.58, 8.59
Accounting Systems 2000 (Developments) Pty Ltd v CCH Australia Ltd (1993) 3.37
Addis v Gramophone Co Ltd [1909] 8.26, 8.28
Adeels Palace Pty Ltd v Moubarak; Adeels Palace Pty Ltd v Bou Najem [2009]
.... 2.30
Adelaide Chemical & Fertiliser Co v Carlyle (1940) 2.22
AGC (Advances) Ltd v McWhirter (1977) 4.20
Agar v Hyde (2000) 2.17
Air Great Lakes Pty Ltd v KS Easter (Holdings) Pty Ltd [1985] 5.7
Alati v Kruger (1955) 8.58, 8.59
Andrews Bros Ltd v Singer Car Co Ltd [1933] 6.34
Annets v Australian Stations Pty Ltd (2002) 2.14
ANZ Bank Ltd v Ateliers de Constructions Electriques de Charleroi (1966)
.... 10.28
ANZ Banking Group v Frost Holdings Pty Ltd [1989] 7.35
Argy v Blunts (1990) 3.23
Ashington Piggeries v Christopher Hill Ltd [1971] 7.31, 7.32
Ashton, In the Marriage of (1986) 14.12
Associated Newspapers v Bancks (1951) 8.9
Astley v Austrust Ltd (1999) 3.14, 7.4
Astvilla Pty Ltd v Director of Consumer Affairs Victoria [2006] 3.45
Atkinson v Hastings Deering (Qld) Pty Ltd (1985) 7.26, 9.3
Attorney-General for Hong Kong v Humphreys Estate Ltd [1987] 4.54, 5.39
Austotel Pty Ltd v Franklins Selfserve Pty Ltd (1989) 5.39
Australian Competition and Consumer Commission (ACCC) v Australian Medical
Association Western Australia Branch Inc [2001] 1.42
—v CG Berbatis Holdings Pty Ltd [2003] 3.45
—v Radio Rentals [2005] 3.48
Australian European Finance Corp v Sheahan (1993) 5.6
Australian Knitting Mills v Grant (1993) 2.21, 7.19
Australian Safeway Stores Pty Ltd v Zaluzna (1987) 2.11
Australian Securities and Investments Commission (ASIC) v Adler [2002]
.... 13.App
—v Macdonald (No 11) [2009] 13.7

- v— (No 12) [2009] 12.14
- v Plymin, Elliott & Harrison (No 1) [2003] 13.10, 13.31
- v— (No 2) [2003] 13.31
- Australian Woollen Mills Pty Ltd v Commonwealth (1954) 4.15
- AWB International Ltd v Trademen International (PVT) Ltd [2006] 6.30

- Bacchus Marsh Concentrated Milk Co Ltd v Joseph Nathan & Co Ltd (in liq) (1919) 6.31
- Baldry v Marshall [1925] 7.29
- Balfour v Balfour [1919] 5.3
- Ballas v Theophilos (No 2) (1957) 4.49
- Balkin v Peck (1998) 14.27
- Baltic Shipping Co v Dillon (1991) 6.15
- v— (The Mikhail Lermontov) (1993) 8.35, 8.36, 8.41
- Bank of New Zealand v Fibern Pty Ltd (1994) 12.App
- Banque Brussels Lambert SA v Australian National Industries Ltd (1989) 5.6
- Bartlett v Barclay's Bank Trust Co Ltd (No 1) [1980] 14.20
- v Sidney Marcus Ltd [1965] 7.24, 7.26
- Barton v Armstrong [1976] 8.46
- Bateman v Slatyer (1987) 3.27, 3.30, 3.38
- Beale v Taylor [1967] 7.31, 9.9
- Bedford Insurance Co Ltd v Institutio De Resseguros Do Brasil [1985] 10.35
- Beecham (H) & Co Pty Ltd v Francis Howard & Co Pty Ltd [1921] 7.24
- Bell Group Ltd v Herald and Weekly Times Ltd [1985] 7.12, 10.26
- Bettini v Gye [1874] 8.12
- Bevanere Pty Ltd v Lubidineuse (1985) 3.23
- Blackpool and Fylde Aero Club v Blackpool Borough Council [1990] 4.21
- Blomley v Ryan (1956) 8.45
- Bolton Partners Ltd v Lambert (1889) 10.35
- Bond Corporation Pty Ltd v Thiess Contractors (1987) 3.23
- Bot v Ristevski [1981] 8.21
- Boyd v Glasgow Railway 1915 3.10
- BP Refinery (Westernport) Pty Ltd v President, Councillors and Ratepayers of the Shire of Hastings (1977) 7.App
- Brambles Holdings v Bathurst City Council [2001] 4.34, 6.30
- Breen v Williams (1996) 3.14, 7.4
- Bressan v Squires [1974] 4.45
- Brick & Pipe Industries Ltd v Occidental Life Nominees Pty Ltd (1992) 12.26
- Briggs v James Hardie & Co Pty Ltd (1989) 12.14
- Brinkibon Ltd v Stahag Stahl und Stahlwarenhandels-gesellschaft mbH [1983] 4.41, 4.44
- British Crane Hire Corp Ltd v Ipswich Plant Hire Ltd [1974] 7.11, 7.12
- British Movietone News v London & District Cinemas Ltd [1952] 6.3
- Brogden v Metropolitan Railway Co (1877) 4.43
- Broomhead (J W) (Vic) Pty Ltd v J W Broomhead Pty Ltd (1985) 14.27
- Brown (B S) & Son Ltd v Craiks Ltd [1970] 7.23, 7.24
- Bryan v Maloney (1995) 7.5
- BT v Oei [1999] 2.13
- Bunge Corp of New York v Tradax Export SA Panama [1981] 8.11
- Bunny (D & H) Pty Ltd v Atkins and Naughton [1961] 11.49
- Burger King Corp v Hungry Jack's Pty Ltd [2001] 7.3

- Burnie Port Authority v General Jones Pty Ltd (1994) 2.37
 Butcher v Lachlan Elder Realty Pty Ltd [2004] 3.30
 Butler Machine Tool Co Ltd v Ex-Cell-O Corp (England) Ltd [1979] 4.39
 Byrne v Australian Airlines Ltd (1995) 7.13
 Byrne & Co v Van Tienhoven & Co (1880) 4.28
- Cadell v Palmer (1883) 14.8
 Callisher v Bischoffsheim [1870] 5.23
 Caltex Oil (Australia) Pty Ltd v Dredge Willemstad (1976) 2.16, 2.17
 Cammell Laird & Co Ltd v Manganeze Bronze & Brass Co Ltd [1934] 7.28
 Candler v Crane, Christmas & Co [1951] 3.12
 Canny Gabriel Castle Jackson Advertising v Volume Sales (Finance) Pty Ltd (1974)
 11.14, 11.21, 11.34
 Car & Universal Finance Co Ltd v Caldwell [1965] 8.60
 Cardiff Savings Bank, Re [1892] 13.8
 Carey-Hazell v Getz Bros & Co (Aust) Pty Ltd (2004) 2.46
 Carlill v Carbolic Smoke Ball Co [1893] 1.15, 4.15, 4.18, 4.19, 4.30, 4.43, 5.4, 5.14
 Carminco Gold & Resources Ltd v Findlay & Co Stockbrokers (Underwriters) Pty Ltd
 [2007] 10.42
 Carpet Call Pty Ltd v Chan (1987) 9.8
 Carter v Hyde (1923) 4.48
 Casey's Patents, Re; Stewart v Casey [1892] 5.19
 Causer v Browne [1952] 6.15
 Cehave NV v Bremer Handelsgesellschaft mbH (Hansa Nord) [1976] 8.15
 Central London Property Trust Ltd v High Trees House Ltd [1947] 5.35
 Chan (Kak Loui) v Zacharia (1984) 10.47, 10.48, 11.28
 Chapel v Hart (1998) 2.30
 Chapelton v Barry Urban District Council [1940] 6.15
 Chapman v Hearse (1961) 2.6
 Checker Taxicab Co Ltd v Stone [1930] 11.16
 China Pacific SA v Ford Corp of India (Winson) [1981] 10.21
 Circle Petroleum (Qld) Pty Ltd v Greenslade (1998) 13.5
 Clarke v Earl of Dunraven (The Satanita) [1897] 4.3
 Clifford Davis Management v WEA Records Ltd [1975] 8.45
 Club Italia (Geelong) Inc v Ritchie (2001) 2.13
 Coal Cliff Collieries v Sijehama Pty Ltd (1991) 4.53, 5.7
 Codelfa Construction Pty Ltd v State Rail Authority of NSW (1982) 7.13, 8.6
 Coggin v Telstar Finance Co (Q) Pty Ltd [2006] 3.50
 Collen v Wright [1843] 10.40, 10.41
 Collins v Godefroy (1831) 5.21, 5.33
 Collins Marrickville Pty Ltd v Henjo Investments (1987) 3.24
 Colonial Ammunition Co v Reid (1900) 4.15
 Combulk Pty Ltd v TNT Management Pty Ltd (1993) 10.33
 Commercial Bank of Australia v Amadio (1983) 3.44, 3.45, 3.46, 3.48, 8.45
 —v Lakeman (1890) 11.40
 Commercial Banking Co of Sydney Ltd v R H Brown & Co (1972) 3.8
 Commonwealth v Amann Aviation Pty Ltd (1991) 8.34
 —v Introvigne (1982) 2.37
 —v Verwayen (1990) 5.43

- Commonwealth Bank of Australia v TLI Management Pty Ltd [1990] 5.6
 Con-Stan Industries of Australia v Norwich Winterthur Insurance (Australia) Ltd (1986)
 7.12, 10.26
 Construction Engineering (Aust) Pty Ltd v Hexyl Pty Ltd (1985) .
 ... 11.39, 11.42
 Costa Vraca Pty Ltd v Berrigan Weed & Pest Control Pty Ltd [1998] 7.6
 Cottee v Franklins Self-Serve Pty Ltd (1995) 7.7
 Couchman v Hill [1947] 6.17
 Coulls v Bagot's Executor and Trustee Co Ltd (1967) 5.16
 Cox v Hickman (1860) 11.18
 Crabtree Vickers Pty Ltd v Australian Direct Mail Advertising and Addressing
 Co Pty Ltd (1975) 10.32
 Crago v Multiquip Pty Ltd (1998) 9.3
 Cranleigh Precision Engineering Ltd v Bryant [1965] 13.18
 Crawford v Mayne Nickless Ltd (1992) 9.32
 Cummings v Claremont Petroleum N L (1993) 13.14
 Cundy v Lindsay (1878) 8.53
 Curtis v Chemical Cleaning & Dyeing Co [1951] 6.9
- D & C Builders Ltd v Rees [1965] 5.29
 Dalton v Lawson Hill Estate Pty Ltd [2005] 3.32
 Daniels v Anderson (1995) 13.7
 Darlington Futures Ltd v Delco Australia Pty Ltd (1986) 6.35
 David Jones Ltd v Willis (1934) 7.26, 9.8
 Davis v Pearce Parking Station Pty Ltd (1954) 6.35
 Davis Contractors Ltd v Fareham Urban District Council [1956] 8.6
 Davison v Vickery's Motors Ltd (in liq) (1925) 10.35
 Demagogue Pty Ltd v Ramensky (1992) 3.26, 3.37
 Deputy Commissioner of Taxation v Clarke [2003] 13.8, 13.29
 Derbyshire Building Co Pty Ltd v Becker (1962) 7.7
 Derry v Peek (1889) 1.15, 3.2, 3.9
 Dickinson v Dodds (1876) 4.29
 Director of Consumer Affairs Victoria v AAPT Ltd [2006] 6.40
 Donoghue v Stevenson [1932] 1.43, 2.3, 2.6, 2.7, 2.8, 2.11, 2.17, 2.47, 5.16
 Dougan v Ley (1946) 8.38
 Doughty v Turner Manufacturing Co Ltd [1964] 2.31
 Dove v Banhams Patent Locks Ltd [1983] 2.10
 Dunlop Pneumatic Tyre Co Ltd v Selfridge and Co Ltd [1914–15] 5.15
 Dunton v Dunton (1892) 5.22
- 'E' v Australian Red Cross Society (1992) 9.29
 Eglehill Ltd v J Needham Builders Ltd [1973] 4.41
 Eastwood v Kenyon (1840) 5.13, 5.22
 Elders Pastoral Ltd v Rutherford (1990) 11.50
 Elliot v ASIC (2004) 13.31
 Ellul v Oakes [1972] 6.22
 Empirnall Holdings Pty Ltd v Machon Paull Partners Pty Ltd (1988) 4.43
 Equiscorp Pty Ltd v Glengallen Investments Pty Ltd [2004] 6.5, 6.8,
 6.24, 6.25

- Ermogenous v Greek Orthodox Community of SA Inc (2002) 5.3
 Esanda Finance Corporation Ltd v Peat Marwick Hungerfords (1997) 3.16, 3.18
 Esanda Ltd v Burgess [1984] 6.29
 Esso Petroleum Co Ltd v Mardon [1976] 3.14
 Esso Petroleum Ltd v Commissioners of Customs and Excise [1976] 5.5, 5.13

 Fallas v Mourlas [2006] 2.27
 Falvo v Australian Oztag Sports Association [2006] 2.27
 Federal Commissioner of Taxation v Everett (1978) 11.34
 —v Walker (1985) 11.App
 Felthouse v Bindley (1862) 4.40
 Ferguson v Federal Commissioner of Taxation (1979) 11.12
 First Energy (UK) Ltd v Hungarian International Bank Ltd (1993) 10.31
 Fisher v Bell [1960] 4.16, 4.17
 —v Harrods Ltd [1966] 2.9, 2.24
 Fitzwood Pty Ltd v Unique Goal Pty Ltd (in liq) [2002] 14.22
 Foakes v Beer [1881–5] 5.29, 5.30, 5.31, 5.34, 5.35
 Fong v Cilli (1968) 4.48
 Foran v Wight (1989) 8.20
 Forwood Products Pty Ltd v Gibbett [2002] 3.26
 Foskett v McKeown [2000] 14.26
 Foss v Harbottle (1843) 13.34
 Frank v Grosvenor Motor Auctions Pty Ltd [1960] 7.19
 Francis v South Sydney District Rugby League Football Club [2002]
 4.51, 5.22
 Freeman & Lockyer v Buckhurst Park Properties (Mangal) Ltd [1964] 10.29, 10.32,
 10.33, 12.22, 12.27
 Frost v Aylesbury Dairy Co Ltd [1905] 7.28
 Futuretronics International Pty Ltd v Gadzhis (1990) 3.28, 3.33

 Gartside v IRC [1968] 14.12
 Gates v City Mutual Life Assurance Society Ltd (1986) 3.33
 Geddling v Marsh (1920) 7.24
 General Newspapers Pty Ltd v Telstra Corporation (1993) 3.26
 Gibson v Manchester City Council [1978] 4.3
 GIO v Marks (1998) 3.33
 Gipps v Gipps (1978) 3.8
 Glendale Chemical Products Pty Ltd v ACCC (1999) 2.23, 2.49
 Global Sportsman Pty Ltd v Mirror Newspapers Pty Ltd (1984) 3.27
 Godley v Perry [1960] 7.19, 7.28
 Goldberg v Jenkins (1889) 11.40
 Goldsborough Mort & Co Ltd v Quinn (1910) 4.10, 4.31
 Goudberg v Herniman Associates Pty Ltd [2007] 11.13
 Gould v Vaggelas (1985) 3.8, 3.31
 Graham Barclay Oysters Pty Ltd v Ryan [2000] 2.19, 2.38, 2.47, 9.21
 —v— [2002] 2.47
 Grainger & Sons v Gough [1896] 4.18, 4.19
 Grant v Australian Knitting Mills [1935] 2.7, 2.17, 2.21, 7.19, 7.24, 7.28, 7.31, 9.7
 Great Lakes Shire Council v Dederer [2006] 2.26, 2.27

- Greaves & Co (Contractors) Ltd v Baynham Meikle & Partners [1975] 3.14, 7.4
Green & Clara Pty Ltd v Bestobell Industries Pty Ltd (1982) 13.18
Gregory v Phillip Morris Ltd (1988) 5.9
Griffiths v Peter Conway Ltd [1939] 7.27
GR Securities Pty Ltd v Baulkham Hills Private Hospital Pty Ltd (1986) 5.8
Guides Australia Inc v McMartin [2006] 2.18
- Hadley v Baxendale [1854] 8.27, 8.29, 8.30, 8.31, 8.32, 8.33, 8.36
Hall v Busst (1960) 4.51
Hanel v O'Neill (2003) 14.22
Hardchrome Engineering Pty Ltd v Kambrook Distributing Pty Ltd [2000] 2.9, 6.4
Hardoon v Belilios (1901) 14.27
Harlingdon & Leinster Enterprises Ltd v Christopher Hull Fine Art Ltd [1990] 7.32
Harris v Digital Pulse Pty Ltd [2003] 14.25
—v Nickerson (1873) 4.15
Hartley v Ponsonby (1857) 5.26
Harvela Investments Ltd v Royal Trust Co of Canada Ltd [1985] 4.21
Harvey v Facey [1893] 4.14, 4.15
—v Harvey (1970) 11.15, 11.33
Haseldine v Daw [1941] 2.10
Hawkins v Clayton (1988) 3.14, 7.4, 7.13
Hawthorn Football Club v Harding [1988] 4.52
Hedley Byrne & Co Ltd v Heller & Partners Ltd [1963] 2.16, 3.9, 3.12, 3.17
Helicopter Sales Pty Ltd v Rotor Works Pty Ltd (1974) 7.5
Helvetic Investment v Knight (1984) 14.21
Hely-Hutchinson v Brayhead Ltd [1967] 10.27, 10.29, 12.22
Henry Kendall & Sons v William Lillico & Sons Ltd [1968] 7.11, 7.21, 7.28
Henville v Walker [2001] 3.27
Heperu Pty Ltd v Morgan Brooks Pty Ltd (No 2) [2007] 10.31
Hill v Tooth & Co Ltd (1998) 3.32
Hill (D J) & Co Pty Ltd v Walter H Wright Pty Ltd [1971] 6.7, 6.15, 7.11
Hill (t/a R F Hill & Associates) v Van Erp (1997) 2.16, 3.18
Hirachand and Punamchand v Temple [1911–13] 5.31
Hoenig v Isaacs [1952] 8.3, 8.16, 8.23
Hoffman, Re; Ex parte Worrell v Schilling (1989) 3.6
Hollis v Vabu Pty Ltd [2001] 2.36, 12.20
Holmes v Ashford [1950] 2.23
—v Jones (1907) 3.8
Hongkong Fir Shipping Ltd v Kawasaki Kisen Kaisha Ltd [1962] 8.14, 8.15
Hope v RCA Photophone of Australia Pty Ltd (1937) 6.31, 7.10
Hospital Products Ltd v United States Surgical Corp (1984) 6.22, 7.13
Houghton v Arms [2006] 3.36
Howe v Teefy (1927) 8.33
Hoyt's Pty Ltd v Spencer (1919) 6.29
Hughes Aircraft Systems International v Airservices Australia (1997) 4.21, 5.42
Hyde v Wrench (1840) 4.32, 4.34, 4.38, 4.39
- I & L Securities Pty Ltd v HTW Valuers (Brisbane) Pty Ltd [2002] 3.27, 3.31
Industrial Equity Ltd v Blackburn (1977) 12.14
Insurance Commissioner v Joyce (1948) 2.34

- Intagro v ANZ Banking Group [2004] 14.22
Interfoto Picture Library Ltd v Stiletto Visual Programmes Ltd [1988] 6.16, 7.10
International Air Transport Association v Ansett Australia Holdings Ltd [2008] 6.30
International Harvester Co of Australia Pty Ltd v Carrigan's Hazeldine Pastoral Co (1958)
.... 10.2, 10.15
- Jaensch v Coffey (1985) 2.14
Janssen-Cilag Pty Ltd v Pfizer Pty Ltd (1992) 3.32
Jarvis v Swans Tours Ltd [1973] 8.36
Je Maintiendrai Pty Ltd v Quaglia (1980) 5.37, 5.40, 5.41
Johnson Matthey Ltd v A C Rochester Overseas Corporation (1990) 6.3
Johnson Tiles Pty Ltd v Esso Australia Pty Ltd [2003] 2.17
Jones v Lipman [1962] 12.14
- Kamil Export (Aust) Pty Ltd v NPL (Australia) Pty Ltd [1996] 6.36
Keighley, Maxted & Co v Durant [1900] 10.35
Kelly v Caledonian Coal Co (1898) 4.15
Kelner v Baxter (1866) 10.35, 10.38
Kenny & Good Pty Ltd v MGICA (1992) Ltd (1999) 3.20
Kidderminster Corporation v Hardwick (1873) 10.35
Kinsela v Russell Kinsela Pty Ltd (in liq) (1986) 13.22
Kleinwort Benson v Malaysia Mining Corp Berhard [1988] 5.6
Kondis v State Transport Authority (1986) 2.37
Koompahtoo Local Aboriginal Land Council v Sanpine Pty Ltd [2007] 8.15
Koufos v C Czarnikow Ltd [1969] 8.31
Krakowski v Eurolynx Properties Ltd (1995) 3.7
- Lafranchi v Transport Accident Commission [2006] 2.29
Lam v Ausintel Investments Australia Pty Ltd (1989) 3.32
Langridge v Levy (1837) 2.2
Laybutt v Amoco Australia Pty Ltd (1974) 4.31
Le Mans Grand Prix Circuits Pty Ltd v Iliadis [1998] 6.7
Leach Nominees Pty Ltd v Walter Wright Pty Ltd (1986) 4.44
Lee v Lee's Air Farming Ltd [1961] 12.14
L'Estrange v F Graucob Ltd [1934] 6.5, 6.8, 7.21
Legione v Hateley (1983) 5.39
Lloyd's Bank Ltd v Bundy [1974] 8.48
Lockhart v Osman [1981] 3.6
Lormine Pty Ltd v Xuereb [2006] 2.26, 2.27
Louinder v Leis (1982) 8.13
Lowe Lippman Figdor (R) & Franck v AGC (Advances) Ltd (1992) 3.16, 3.18
Lumley v Wagner [1843–60] 4.11, 8.38, 8.39
—v— (1853) 8.38
Lyritzis v Westpac Banking Corporation (1994) 3.26
- Macpherson & Kelley v Kevin J Prunty & Associates [1983] 3.14, 7.4
Makawe Pty Ltd v Randwick City Council [2009] 2.17
Mandelberg v Adams (1930) 11.40
March v Stramare Pty Ltd (1991) 2.12, 2.30, 2.33, 2.46
Masters v Cameron (1954) 4.38, 4.52, 4.54, 5.8

- Maxitherm Boilers Pty Ltd v Pacific Dunlop Ltd [1998] 6.13
 McCarthy v McIntyre [1999] 3.32
 McDonald v Dennys Lascelles Ltd (1933) 8.21
 McPhersons Ltd v Eaton [2005] 2.9
 Medtel Pty Ltd v Courtney [2003] 9.21
 Meehan v Jones (1982) 4.55
 Megevand, Re; Ex parte Delhasse (1878) 11.21, 11.24
 Mercantile Credits Co Ltd v Garrod [1962] 11.42
 Metalcorp Recyclers Pty Ltd v Metal Manufacturers Pty Ltd [2003] 3.26
 Metropolitan Fire Systems Pty Ltd v Miller (1997) 13.31
 Minchillo v Ford Motor Co of Australia [1995] 2.15
 Ministry of Health v Simpson [1951] 14.25
 Minter v Mendies C480-95 [1996] 10.42
 Mistmorn Pty Ltd v Yasseen (1996) 13.5
 Mitchell v Pacific Dawn Pty Ltd [2003] 5.24, 5.26
 Mobil Oil Australia Ltd v Lyndel Nominees Pty Ltd (1998) 4.30, 5.39
 Modbury Triangle Shopping Centre Pty Ltd v Anzil [2000] 2.6, 2.11, 2.13
 Momentum Productions Pty Ltd v Lewarne [2009] 11.16
 Montague Mining Pty Ltd v Peter L Gore [1988] 2.25
 Moore v Woodforth [2003] 2.34
 Moore & Co Ltd and Landauer & Co, Re [1921] 7.22, 7.31
 Morgan Crucible v Hill Samuel Bank [1991] 3.16
 Moorcock, The (1889) 7.13
 Mount Isa Mines Ltd v Pusey (1971) 2.31
 Mr Figgins Pty Ltd v Centrepoint Freeholds Pty Ltd (1981) 3.38
 Muir v City of Glasgow Bank (1879) 14.21
 Mullenger v Dana Australia Pty Ltd [1998] 13.24
 Musumeci v Windell Pty Ltd (1994) 5.27
 Mutual Life and Citizens' Assurance Co Ltd v Evatt (1968) 3.9, 3.13, 3.14, 3.17

 Nash v Inman [1908] 5.45
 National Commercial Banking Corp of Australia Ltd v Batty (1986) 11.46
 National Engineering Pty Ltd v Chilco Enterprises Pty Ltd [2001] 8.18
 National Westminster Bank v Morgan [1985] 8.48
 NCR Australia Pty Ltd v Credit Connection Pty Ltd [2004] 12.26
 New England Agricultural Traders Pty Ltd v Adams (1994) 3.24
 New Zealand Shipping Co Ltd v A M Satterwaite and Co Ltd (The Eurymedon) [1974]
 5.32
 News Ltd v Australian Rugby League (1996) 10.44
 North Ocean Shipping Co Ltd v Hyundai Construction Co Ltd [1979] 8.46
 Norton Australia Pty Ltd v Streets Ice Cream Pty Ltd (1969) 2.23
 Norwich Fire Insurance Society Ltd v Brennans (Horsham) Pty Ltd [1981] 10.19
 NRMA v Morgan [1999] 2.25, 3.19
 Nunin Holdings Pty Ltd v Tullamarine Estates Pty Ltd [1994] 4.45

 Oaktech Pty Ltd (t/a Eureka Garages & Sheds) v Legion Heights Pty Ltd
 (t/a AM Machinery) [2008] 8.9
 O'Brien v Smolonogov (1982) 11.App
 —v— (1983) 3.23

- Oceanic Sun Line Special Shipping Co Inc v Fay (1988) 6.4, 6.15
O'Dwyer v Leo Buring Pty Ltd [1966] 1.43, 2.20
Olley v Marlborough Court Ltd [1949] 6.4
Oppenheimer, Re (1872) 11.41
Oris Funds Management Ltd v National Australian Bank Ltd [2003] 12.28
Oscar Chess Ltd v Williams [1957] 6.22, 6.28
O'Sullivan v Management Agency & Music Ltd [1984] 8.47
Overseas Tankship (UK) Ltd v Miller Steamship Co Pty Ltd (The Wagon Mound No2) [1966] 2.31
—v Morts Docks & Engineering Co Ltd (The Wagon Mound No1) [1961] 2.31
- Pacific Carriers Ltd v BNP Paribas [2004] 10.31
Panorama Developments (Guildford) Ltd v Fidelis Furnishing Fabrics Ltd [1971] 12.27
Parkdale Custom Built Furniture Pty Ltd v Puxu Pty Ltd (1982) 3.25
Parker v South Eastern Railway Co (1877) 6.13, 7.21
Partridge v Crittenden [1968] 4.16, 4.19
Patten v Rudall (1881) 10.35
Patterson v Dolman [1908] 4.18
Pavey & Mathews Pty Ltd v Paul (1987) 8.41
Payne v Cave (1789) 4.20
Peek v Gurney [1873] 3.8
Penola Trading Co Pty Ltd v Sunny Springs Pty Ltd [2009] 8.16
Penny v Grand Central Car Park Pty Ltd [1965] 6.15
Perpetual Trustee Co Ltd v Khoshaba [2006] 8.62
Perpetual Trustees Victoria Ltd v Ford [2008] 10.12
Perre v Apand Pty Ltd (1999) 2.17
Perri v Coolangatta Investments Pty Ltd (1982) 8.5
Petelin v Cullen (1975) 8.54
Peters (WA) Ltd v Petersville Ltd [2001] 6.41
Petersen v Moloney (1951) 10.6, 10.8
Peterson v Merck Sharpe & Dohme (Aust) Pty Ltd [2010] 9.21
Pharmaceutical Society of Great Britain v Boots Cash Chemists (Southern Ltd) [1953] 4.17
Photo Production Ltd v Securicor Transport Ltd [1980] 6.33, 6.34, 6.36
Pioneer Concrete Services Ltd v Yelnah Pty Ltd (1987) 12.14
Pinnel's case (1602) 5.29
Plastyne Products Pty Ltd v Gall Engineering Co Pty Ltd (1988) 5.8
Plummer v Thomas [2002] 11.19
Pole v Leask [1861–73] 10.20
Polkinghorne v Holland & Whittington (1934) 11.46
Port Jackson Stevedoring Pty Ltd v Salmon and Spraggon (Australia) Pty Ltd (1978) 5.32
Portuguese Consolidated Copper Mines Ltd, Re (1890) 10.35, 10.37
Potter v Customs & Excise Commissioners [1985] 10.3, 10.16
Powell v Lee (1908) 4.47
Preist v Last [1903] 7.28
- RAIA Insurance Brokers Ltd v FAI General Insurance Co Ltd (1993) 3.27
Ramset Fasteners (Aust) Pty Ltd v Advanced Building Systems Ltd [1999] 3.26

- Ramsgate Victoria Hotel Co Ltd v Montefiore (1866) 4.49
Rann v Hughes (1778) 5.12, 5.13
Rasbora Ltd v JCL Marine Ltd (1977) 2.20
Read v Nerey Nominees Pty Ltd [1979] 9.31
Reardon Smith Line Ltd v Yngvar Hansen-Tangen [1976] 6.30
Redgrave v Hurd (1881) 3.8
Reese Bros Plastics Ltd v Hamon-Sobelco (Australia) Pty Ltd (1988) 4.39
Reg Glass Pty Ltd v Rivers Locking Systems Pty Ltd (1968) 7.5, 8.27
Richardson v Dean (1870) 10.35
Ringrow Pty Ltd v BP Australia Pty Ltd [2005] 8.28
Robinson v Harman (1848) 8.26
Rogers v Parish (Scarborough) Ltd [1987] 7.24, 7.24
—v Whitaker (1992) 2.25, 3.19
Romeo v Conservation Commission of the Northern Territory (1998) 2.19
Roscorla v Thomas (1842) 5.18, 5.19, 6.4
Rose and Frank Co v J R Crompton & Bros Ltd [1923] 5.4, 5.22
Ross v Allis-Chalmers Australia Pty Ltd (1980) 6.23, 6.28
Routledge v Grant (1828) 4.27, 4.31
Rowland v Divall [1923] 8.41
Ruddock, Re (1879) 11.16, 11.24
Ryan v Great Lakes Council and Graham Barclay Oysters Pty Ltd [1999] 3.26
- Sachs v Micklos [1948] 10.21
Said v Butt [1920] 10.42
Salomon v A Salomon & Co Ltd [1897] 12.14
San Sebastien Pty Ltd v The Minister (1986) 3.15
Savage (J J) & Sons Pty Ltd v Blakney (1970) 6.29, 6.29
Schellenberg v Tunnel Holdings Pty Ltd (2000) 2.29
Schneider v Hoechst Schering Agrevo Pty Ltd [2001] 2.31
Schroeder (A) Music Publishing Co Ltd v Macauley [1974] 8.45
Schuler (L) AG v Wickman Machine Tool Sales Ltd [1974] 8.10
Searle v Wallbank (1947) 1.19
Seiwa Australia Pty Ltd v Beard [2009] 11.40
Selectmove Ltd, Re [1995] 5.27
Sellars v Adelaide Petroleum NL (1994) 3.33, 8.34
Seppelt (B) & Sons Ltd v Commissioner for Main Roads (1975) 4.23
Service Station Association Ltd v Berg Bennett & Associates Pty Ltd (1993) 4.53
Shaddock (L) & Associates Pty Ltd v Parramatta City Council (1981) 3.13, 3.18
Shevill v Builders Licensing Board (1982) 8.9
Sims & Co v Midland Rail Co [1913] 10.21
Skywest Aviation Pty Ltd v Commonwealth of Australia (1995) 6.3
Smith v Anderson (1880) 11.14
—v Land and House Property Corp (1884) 3.4
Smith & Fawcett Ltd, Re [1942] 13.12
Sofyer v Earlmaze Pty Ltd [2000] 12.28
Solle v Butcher [1950] 8.51
Spencer v Harding (1870) 4.21
Spreag v Paeson Pty Ltd (1990) 12.14
State of South Australia v Clark (1996) 13.5

- State Rail Authority of NSW v Heath Outdoor Pty Ltd (1986) 6.8
 Statewide Tobacco Services Ltd v Morley (1990) 13.9
 Steckel v Ellice [1973] 11.24, 11.49
 Steele v Tardiani (1946) 8.42
 Stein, In the Marriage of (1986) 14.12
 Stennett v Hancock & Peters [1939] 2.10
 Stevenson Jacques & Co v McLean (1880) 4.35
 Stilk v Myrick (1809) 5.26, 5.27, 5.34
 Sumpster v Hedges [1898] 8.23, 8.42
 Sunburst Properties Pty Ltd (in Liq) v Agwater Pty Ltd [2005] 12.28
 Sutherland Shire Council v Heyman (1985) 2.6
 Sweeney v Boylan Nominees Pty Ltd [2006] 2.37
 Sweetman v Bradfield Management Services Pty Ltd (1994) 3.31
 Sydney Corporation v West (1965) 6.15, 6.33, 6.37, 6.38

 Ta Ho Ma Pty Ltd v Allen (1999) 3.14
 Tabcorp Holdings Ltd v Bowen Investments Pty Ltd [2009] 4.9, 8.26
 Taco Co of Australia v Taco Bell Pty Ltd (1982) 3.24
 Tallerman & Co Pty Ltd v Nathan's Merchandise (Vic) Pty Ltd (1957) 4.40, 4.44,
 4.45, 5.9
 Tame v New South Wales (2002) 2.14
 Taylor v Caldwell (1863) 8.6
 —v Johnson (1983) 5.2, 6.11, 8.52, 8.53
 —v Smith (1926) 10.35
 Tech Pacific Australia Pty Ltd v Air Pacific Ltd [1999] 3.29, 6.35
 Teen Ranch Pty Ltd v Brown (1995) 5.50
 Teheran-Europe Co Pty Ltd v S T Belton (Tractors) Ltd [1968] 7.29
 Television Broadcasters Pty Ltd v Ashton's Nominees Pty Ltd (1979) 11.14
 Tepko Pty Ltd v Water Board (2001) 3.14
 Thomas v Southcorp Australia Pty Ltd [2004] 2.45
 —v Thomas (1842) 5.20
 Thomas National Transport (Melbourne) Pty Ltd v May & Baker (Australia) (1966) 6.38
 Thompson v LM & S Railway Co [1930] 6.18
 Thornton v Shoe Lane Parking Ltd [1971] 6.4
 Tinyow v Lee [2006] 5.27
 Tobacco Institute of Australia Ltd v Australian Federation of Consumer Organisations Inc
 (1992) 3.27
 Todd v Nicol [1957] 5.3
 Toll (FGCT) Pty Ltd v Alphapharm Pty Ltd [2004] 6.5, 7.21
 Tourprint International Pty Ltd (in liq) v Bott (1999) 13.31
 Tower Cabinet Co Ltd v Ingram [1949] 11.50
 Toyota Motor Corporation v Ken Morgan Motors Pty Ltd [1994] 4.51
 Tramways Advertising Pty Ltd v Luna Park (NSW) Ltd (1938) 8.9
 Travel Compensation Fund v Robert Tambree [2005] 3.32
 Trenowden v Toyota Motor Corporation Australia Ltd and Toyota Motor Corporation
 (Japan) [2003] 2.20
 Trident General Insurance Co Ltd v McNiece Bros Pty Ltd (1988) 5.17
 Trigwell's case (1979).... 1.19
 Turner Kempson & Co Pty Ltd v Camm [1922] 4.34, 4.38