



BUSINESS LAW

With UCC Applications

Ninth Edition

**Gordon W. Brown
Paul A. Sukys**

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PREFACE

The Ninth Edition of *Business Law With UCC Applications* has been written to reflect the many changes that have taken place in the law over the past four years. As in previous editions, we've taken care to present business law concepts in the most coherent and accessible way and to provide up-to-date coverage of business law topics that are essential to today's students. The cogent writing style remains one of the program's outstanding features.

Because ethics and international law are in the forefront of both law and business in the 1990s, we have added two new chapters to address these important subjects. The ethics chapter covers such topics as ethical traits, developing a value system, ethical decision making, causes of unethical conduct, and developing an ethical lifestyle. The international law chapter includes the International Court of Justice, the International Law Commission, the General Agreement on Tariffs and Trade (GATT), and the North American Free Trade Agreement (NAFTA).

Coverage of consumer protection, banking, and intellectual property law has been completely updated. The continually evolving field of computer law is given special attention. The chapters on employment and agency law have been expanded to highlight employment protection, equal opportunity, and sexual harassment laws. Also included is further coverage of the Americans with Disabilities Act (ADA) and the Family and Medical Leave Act (FMLA). The chapter on corporate law now includes information on the characteristics, formation, and management of limited liability corporations.

Included in the Appendix is Article 1: General Provisions as well as the revised versions of Article 2A: Leases and Article 3: Negotiable Instruments of the Uniform Commercial Code. Also included in the Appendix is the United Nations Convention for the International Sale of Goods, along with the U.S. Constitution. Marginal references within the student chapters tie these specific documents to the content.

The well-received format of the last edition has been retained, each chapter beginning with an outline followed by an interesting commentary newly entitled "The Opening Gavel." Major headings and chapter summaries continue to be numbered following the chapter outline. The popular case illustrations, presenting either hypothetical or actual situations based on well-founded court decisions, have been retained and updated. Each of the text's nine parts is followed by a case study that summarizes an actual litigated case, presents a lengthy extract from the judge's decision, and provides follow-up questions that are pertinent to the case and appropriate as a review of the legal concepts presented. Pedagogical activities at the end of each chapter, including Key Terms, Questions for Review and Discussion, and Cases for Analysis, help students self-check their understanding of the terms and concepts presented in the chapter.

TEACHING AND LEARNING RESOURCES

Business Law With UCC Applications, Ninth Edition, offers a comprehensive package of materials to meet both instructors' and students' need.

- The **updated** *Instructor's Annotated Edition* provides instructors with teaching tips, course syllabi, answers to end-of-chapter questions, analyses of chapter cases, and solutions to part case studies. Annotations on text pages provide background information, related cases, state variations of specific laws, vocabulary terms, methods of getting students involved, interesting quotes, and suggested further readings.
- The **new** *Instructor's Resource Guide* contains lecture outlines, answers to questions in the *Casebook* and *Study Guide*, instructions for conducting a mock trial, and former Article 3: Commercial Paper.
- 50 **high-interest** *Transparencies* illustrate legal documents, court systems, court procedures, and more.
- The **new** *Lesson Plans* contain student learning objectives, a listing of instructor tools, and an outline of major chapter concepts. They can be used as a planning tool.
- The *Test Generator* offers a database of more than 2,300 test items with the ability to add, delete, and edit questions. Instructors can randomly select items to customize tests.
- A **revised** *Study Guide* provides study outlines, content reinforcement (Legal Concepts), vocabulary review (Language of the Law), and problem-solving activities (Applying the Law).
- The **expanded** *Casebook* offers additional cases with study questions organized by textbook chapter.

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