Mario Viola de Azevedo Cunha

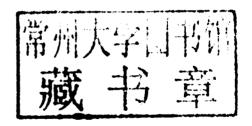
## Market Integration Through Data Protection

An Analysis of the Insurance and Financial Industries in the EU



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An Analysis of the Insurance and Financial Industries in the EU





Mario Viola de Azevedo Cunha Centro de Estudos e Pesquisas no Ensino do Direito – Rio de Janeiro State University Centro, Rio de Janeiro Rio de Janeiro Brazil

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To my wife Danielle and to my son Lorenzo, for making me feel special every single day of my life.

#### **Book Abstract**

In the context of the continuous advance of information technologies and biomedicine, and of the creation of economic blocs, this book is devoted to the analysis of the role data protection plays in the integration of markets, with a special emphasis on financial and insurance services. Moreover, it is also concerned with the identification of differences in the data protection systems of EU member states and with the development of common standards and principles of data protection, keeping in mind the need to establish a high level of data protection without unnecessarily constraining the flow of information.

The book is divided into four parts. The first one deals with the evolution of the right to privacy, focusing on the last few decades, taking into account the development of new technologies. In this part, an analysis of the European framework of data protection and of its developed standards is carried out. Then, in the second part, the interaction between data protection and the industries selected as case studies, namely insurance, banking and credit reporting, is discussed. This discussion concentrates on specific issues, such as generalisation and discrimination, adverse selection and the processing of sensitive and genetic data, which are the main issues that affect the processing of personal data in these industries.

The focus of the third part is the analysis of the legislation of three EU member states (France, Italy and UK). In order to perform this comparative exercise, some important issues are taken into account: the concepts of personal, data protection principles, the role of the data protection authorities, the role of the data protection officer, data subjects' rights, the processing of sensitive data, and the experience of the case studies in processing data. Moreover, issues related to the specific member states are also considered.

Finally and subsequently to the comparative analysis, some recommendations are proposed for updating EU legislation on data protection, so as to reduce the barriers to the establishment of an internal market, mainly for financial and insurance services.

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#### Introduction

We should not judge a man's merit by his great qualities, but by the use he makes of them.

François VI, Duc de La Rochefoucauld, Prince de Marcillac (1613–1680)<sup>1</sup>

The study of privacy opens to the researcher the possibility to deal with a number of interesting and complex issues. Questions regarding unlawful and abusive interferences in private and family life, and violation of honour and reputation are just a few examples of how privacy raises the debate. Amongst all the issues involving the right to privacy, the one that, in my opinion, currently creates more challenges for the law is the protection of personal data. The continuous advance of information technologies and biomedicine has not only made the collection of personal data more rapid, but has also opened the possibility for the collection of new kinds of personal data, such as biometric and genetic data.

Furthermore, the creation of economic blocs, which increases trade between member states, intensifies the flow of personal data, making it necessary to establish a uniform trade environment in order to guarantee the protection of personal data within the bloc, avoiding different levels of protection between member states. Such different levels of protection could create barriers to the free movement of goods and services that use personal information as an important raw material for their activities.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup>La Rochefoucauld, François. La Rochefould Collected Maxims and other reflections—New translations with parallel French text. Translated by E.H. Blackmore; A.M. Blackmore and Francine Giguère. Oxford World's Classics. Oxford University Press, 2007. P. 119.

<sup>&</sup>lt;sup>2</sup>Doneda, Danilo; Viola de Azevedo Cunha, Mario. Data Protection as a Trade Resource in Mercosur: A Data Protection Framework as an Integrative Tool. In Franca Filho, Marcilio Toscano; Lixinski, Lucas and Olmos Giupponi, Maria Belen (editors), The Law of Mercosur. Oxford: Hart Publishing, 2010. P. 366.

xviii Introduction

Therefore, a data protection framework would be of interest not only to those countries that feel the need to protect their citizens from the effects of abusive use of their personal information, but also to regional blocs of countries that, in addition to protecting their citizens' interests, would be keen to make their laws regarding data protection compatible and even interchangeable, in order to render transactions involving the transfer of personal data as 'noise-free' as possible.<sup>3</sup>

The European Union (hereinafter EU) adopted a model of data protection that pursues this balance, stimulating the free movement of services and goods, without restricting individuals' fundamental rights, mainly the right to privacy and data protection.<sup>4</sup> The approach used in the EU model is the one of harmonisation of member states' laws in this specific area. However, as will be shown in this book, there are still significant differences in the way member states have implemented the Directives in this field, leaving open room for more harmonisation at the EU level.

In fact, privacy and data protection are no longer to be seen "as a barrier to international communications and trade, but as a necessary condition without which individuals will not use the public networks for commercial transactions."<sup>5</sup>

In this context, this book is devoted to the analysis of the role data protection plays in the integration of markets, with a special emphasis on financial and insurance services. Moreover, it is also concerned with the identification of differences in the data protection systems of EU member states and with the development of common standards and principles of data protection, keeping in mind the need to establish a high level of data protection without creating unnecessary constraints for the flow of information.

The book is divided into four parts. The first one deals with the evolution of the right to privacy, focusing on the last few decades, taking into account the development of new technologies. In this part an analysis of the European framework of data protection and of its developed standards is carried out. Then, in the second part, the interaction between data protection and the industries selected as case studies, namely insurance, banking and credit reporting, is discussed. This discussion concentrates on specific issues, such as generalisation and discrimination, adverse selection and the processing of sensitive and genetic data, which are the main issues that affect the processing of personal data in these industries.

The focus of the third part is the analysis of three EU member states' legislation (France, Italy and UK). In order to perform this comparative exercise, some important issues are taken into account: the concepts of personal and anonymous data, data protection principles, the role of the data protection authorities, the role

<sup>&</sup>lt;sup>3</sup>Ibid. P. 367.

<sup>&</sup>lt;sup>4</sup>Jentzsch, Nicola. Financial Privacy: An International Comparison of Credit Reporting Systems. 2nd ed. Berlin: Springer, 2007. P. 119. "Data protection is one of the few fields, where the EU proved to be more successful in exporting its standards than the U.S. One of the reasons is the demanding "extraterritorial principle" in the EU Directive. According to this principle, personal data on Europeans should be only exported to countries that provide adequate data protection."

<sup>&</sup>lt;sup>5</sup>Bennett, Colin; Raddb, Charles D. The governance of privacy—Policy Instruments in Global Perspective. Cambridge: MIT Press, 2006. P. 92.

Introduction

of the data protection officer, data subjects' rights, the processing of sensitive data, the processing of genetic data and the experience of the case studies in processing data. Moreover, issues related to the specific member states are also considered. The issues analysed in this part are the ones dealt with by the respective Member States differently from what is provided for by Directive 95/46/EC.

Finally and subsequently to the comparative analysis, some recommendations are proposed for updating EU legislation on data protection, so as to reduce the barriers to the establishment of an internal market, mainly for financial and insurance services. The book concludes by emphasising the important role that data protection can play in the process of market integration.

Despite the fact that research in the field of data protection and market integration has seen important development in recent years,<sup>6</sup> the impact the former has on the latter is still a rather unexplored area of research and analysis, continually evolving and demanding new legal answers and frameworks. Following this rather poor state of the art, the impact of data protection on the integration of markets remains a subject of significant ambiguity and controversy. Moreover, there has not been sufficiently deep discussion about the constraints that different implementations of communitarian<sup>7</sup> legislation by member states of a regional bloc can create for the integration of specific markets, namely the financial and insurance ones. Therefore, we need to consider how data protection rules should be applied, how they should evolve in a progressively globalised world, and what new solutions may reduce barriers to market integration.

<sup>&</sup>lt;sup>6</sup>See, for instance, the 'Law and Financial Markets Project', of the London School of Economics and Political Science (LSE), led by Prof. Roger McCormick, focusing on the interaction between law and financial markets, and the 'Comparative Research Project on Self-Regulation', of the European University Institute (EUI), coordinated by Prof. Fabrizio Cafaggi, aiming at identifying the legal framework applicable to self-regulation in different systems, in the areas of media, internet, advertising and financial markets. None of these projects, however, take the approach proposed here, either from the viewpoint of a comparative analysis between two integration processes or from the one related to the role data protection can play for the integration of markets, especially of financial and insurance services. For more information about these two projects see http://www.lse.ac.uk/collections/law/projects/lfm.htm and http://www.eui.eu/ Documents/DepartmentsCentres/Law/Professors/Cafaggi/self-reg2.pdf. Accessed 7 January 2011. Other interesting research projects are the one carried out by the Project Group 'Restatement of European Insurance Contract Law', coordinated by Prof. Helmut Heiss of the University of Zurich and the one developed by the Scuola Superiore Sant'anna (Pisa, Italy), entitled Insurance law between market development and individual protection' and coordinated by Prof. Gagliardi. Again, the former only analyses issues exclusively related to insurance law and not other fields of law that could have an impact over the integration of the insurance market and the latter analyses the interaction between insurance law and tort law in a European perspective, without analysing the consequences in a cross-border environment—and focusing only on tort law. For more details about these projects see http://aida-portugal.org/pdf/bc18d3af669a52ac20f164d7c9681d5d. pdf and http://www.lider-lab.sssup.it/lider/research/research-lines.html#. Accessed 11 January 2011.

<sup>&</sup>lt;sup>7</sup>The term 'communitarian' is used here to refer to legislation produced at the regional level.

### **Contents**

In	trodu	ction .		xvii
1	The	Protec	ction of Personal Data: Evolution	
	and	Standa	ards in Europe	1
	1.1		ight to Privacy: From the "Right to Be Let Alone"	
			a Protection	1
	1.2		cil of Europe Convention 108/1981	13
	1.3		uropean Union Data Protection Framework	16
		1.3.1	Directive 95/46/EC	16
		1.3.2	Regulation 45/2001	35
		1.3.3		38
	1.4	Chapte	er Conclusion	44
2	Data	Prote	ction and the Insurance, Banking and Credit	
_			Industries	45
	2.1		rocessing of Personal Data by Insurance	
			anies, Banks and Credit Information Suppliers	47
		2.1.1	Risk Analysis and Adverse Selection	53
		2.1.2	Generalisation and Discrimination	56
		2.1.3	The Processing of Sensitive Data	60
	2.2	Genet	ic Predictive Tests and the Insurance Industry	65
		2.2.1	The Concept of Genetic Data and its Distinction	
			from Other Health Data	65
		2.2.2	Claims for the Use of Genetic Data: Are They	
			Enough to Legitimise It?	68
		2.2.3	The Future of Genetic Data Processing	
			Within the Insurance Industry	75
	2.3	Chapte	er Conclusion	79

xiv Contents

3	Data	a Protection Systems in the European	
	Uni	on: The French Experience	81
	3.1	The Data Protection Authority: Enforcement Powers,	
		Labels and General Authorisations	81
	3.2	The Concept of Personal Data	85
	3.3	The Processing of Sensitive Data	86
	3.4	Data Subjects' Rights	87
	3.5	The Processing of Personal Data by the Case Studies	89
		3.5.1 The Banking Sector	89
		3.5.2 The Credit Information Suppliers	92
		3.5.3 The Insurance Industry	95
	3.6	Other Relevant Issues	98
		3.6.1 The Data Protection Officer	98
	3.7	Chapter Conclusion	98
4	Dot	Ductaction Systems in the Frances	
4		a Protection Systems in the European on: The UK Experience	101
	4.1	The Data Protection Authority: The Role of the UK	101
	4.1	Information Commissioner	100
	4.2	The Concept of Personal Data	$\frac{102}{106}$
	4.2		
	4.3	The Processing of Sensitive Data	111
	4.4	5 6	
		a Processing Likely to Cause Damage or Distress	
		and the Obtaining of Records Under the Data Subject's	110
	15	Right to Access	112
	4.5	The Processing of Personal Data by the Case Studies	114
		4.5.1 The Banking Sector	114
		4.5.2 The Credit Information Suppliers	119
	16	4.5.3 The Insurance Industry	125
	4.6	Other Relevant Issues	137
		4.6.1 Data Protection Principles: The Necessity Test	1.05
		and Data Minimisation	137
		4.6.2 The Scope of Consent	138
		4.6.3 The Data Protection Officer	140
	4.7	Chapter Conclusion	140
5	Data	a Protection Systems in the European	
	Uni	on: The Italian Experience	143
	5.1	The Data Protection Authority	144
	5.2	The Concept of Personal Data	144
	5.3	Data Subjects' Rights	146
	5.4	The Processing of Sensitive Data	147
		5.4.1 The Processing of Genetic Data	152

	5.5	The Processing of Personal Data by the Case Studies	156
		5.5.1 The Banking Sector	156
		5.5.2 The Credit Information Suppliers	162
		5.5.3 The Insurance Industry	170
	5.6	Other Relevant Issues	178
		5.6.1 Data Protection Principles: Necessity, Data	
		Minimisation and Privacy by Design	178
		5.6.2 Codes of Conduct	181
	5.7	Chapter Conclusion	182
6	The	Differences Between the Selected Member States	
•		the Recommendations for a Further Harmonisation	
	in th	ne Post Lisbon Era	185
			40-
	6.1	A 'New' Concept of Personal Data	187
	6.1 6.2	A 'New' Concept of Personal Data	187 191
	0.1		
	6.2	Should We Still Rely on Consent?	191
	6.2 6.3	Should We Still Rely on Consent?	191 197
	6.2 6.3 6.4	Should We Still Rely on Consent?  The Compulsoriness of the Data Protection Officer  Towards a Mutual Recognition System for Data Protection	191 197
	6.2 6.3 6.4	Should We Still Rely on Consent?	191 197 198
	6.2 6.3 6.4 6.5	Should We Still Rely on Consent?  The Compulsoriness of the Data Protection Officer  Towards a Mutual Recognition System for Data Protection  Codes of Conduct as a Supplement of the Data  Protection Legislation  Chapter Conclusion	191 197 198 200
Co	6.2 6.3 6.4 6.5	Should We Still Rely on Consent?  The Compulsoriness of the Data Protection Officer.  Towards a Mutual Recognition System for Data Protection  Codes of Conduct as a Supplement of the Data  Protection Legislation.	191 197 198 200

# **Chapter 1 The Protection of Personal Data: Evolution and Standards in Europe**

This chapter deals with the evolution of the right to privacy, focusing on the last few decades, taking into account the development of new technologies and the threats security issues pose to privacy. It starts by giving an overview of the discussions on the right to privacy and to data protection, presenting a brief distinction between the European and the North American approach to that subject. Then, it concentrates on the European Framework of Data Protection, both at the Council of Europe and at the European Union levels, analysing its main legal instruments, with particular emphasis on Directive 95/46/EC because it is the one which applies to the processings of personal data carried out by the case studies of this book. Regarding this latter Directive, the book focuses on the legal grounds for data processing, on storage and data transfer issues—including the adequacy procedure—and on institutional and regulatory bodies.

## 1.1 The Right to Privacy: From the "Right to Be Let Alone" to Data Protection<sup>1</sup>

The need to protect privacy started to be discussed only at the end of the nineteenth century, an important example being the famous article "The right to privacy", written by Louis Brandeis and Samuel Warren.<sup>2</sup> In this article the authors dealt with many aspects of the right to privacy, including what is now called 'informational

<sup>&</sup>lt;sup>1</sup>Some portions of this section were included in an article written by the author and Danilo Doneda. Doneda, Danilo; Viola de Azevedo Cunha, Mario. Data protection as a trade resource in Mercosur: a data protection framework as an integrative tool. Op. cit.

<sup>&</sup>lt;sup>2</sup>Brandeis, Louis; Warren, Samuel. The Right to Privacy. Harvard Law Review. Vol. IV, December 15, 1890, No. 5. Available at http://groups.csail.mit.edu/mac/classes/6.805/articles/privacy/Privacy\_brand\_warr2.html. Accessed 5 January 2010.