Transitions ——IN—— DEVELOPMENT

The Role of Aid and Commercial Flows

edited by Uma Lele and Ijaz Nabi



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An International Center for Economic Growth Publication

ICS PRESS San Francisco, California

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Cover design by Sarah Levin and Lisa Tranter. Index by Shirley Kessel.

Distributed to the trade by National Book Network, Lanham, Maryland.

Library of Congress Cataloging-in-Publication Data

Transitions in development: the role of aid and commercial flows / edited by Uma Lele and Ijaz Nabi.

p. cm. Includes bibliographical references. ISBN 1-55815-078-1. — ISBN 1-55815-093-5 (pbk.)

- 1. Economic assistance—Developing countries—Case studies.
- 2. Capital movements—Developing countries—Case studies.
- 3. Developing countries—Economic policy—Case studies. I. Lele, Uma J. II. Nabi, Ijaz.

HC60.T685 1990

338.9'009172'4-dc20

89-26922

Transitions ——IN—— Development

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Preface

Over the past four decades, billions of dollars have been transferred from developed to developing countries. Whether these flows of external capital from donors, lenders, and investors have succeeded in stimulating growth, reducing poverty, and creating human and institutional capacity to carry out the development effort is not always clear and is even, in some cases, a matter of controversy.

Editors Uma Lele and Ijaz Nabi of the World Bank assembled a group of scholars from around the world (all of whom had had some hands-on experience in development policy) for a conference in Talloires, France, to consider the role of external capital in development. *Transitions in Development* is the result of that conference. In case studies of countries in Asia, Africa, and Latin America, these experts show both how aid and other capital flows have worked and how they have failed. Along with several papers on broad, aid-related issues, these country studies offer policy lessons on how aid and commercial flows can best be used to achieve development goals.

Generally, external finance is only a small fraction of capital formation in developing countries, and it complements the national savings and investment effort. Nonetheless, it can make an important contribution to the development process in many countries by transferring technology, strengthening institutions, diversifying investments, opening new development opportunities, supporting appropriate policies, and helping stabilize political situations in rough periods. Steady and predictable flows of aid and commercial capital can be catalysts for advances in growth and human development.

This study addresses some of the most crucial questions now faced by development economists and policymakers, and it could not have been accomplished without the help of many individuals and organizations. I would particularly like to acknowledge the generous contributions and cooperation of the World Bank, the United States Information Agency, and the Pew Charitable Trusts. Their assistance was indispensable in making this volume a reality.

Nicolás Ardito-Barletta General Director International Center for Economic Growth

February 1991 Panama City, Panama

Acknowledgments

Behind every successful project there are a few individuals whose support makes a difference. This volume is no exception.

Without the perseverance of A. Lawrence Chickering of the Institute for Contemporary Studies (ICS) and the strong and active support of Gregory Ingram, former director of the World Bank's Development Research Department, the project would not have gotten off the ground. Nicolás Ardito-Barletta, general director of the International Center for Economic Growth, an international affiliate of ICS, not only provided unstinting support for the project but also contributed substantively to the content of this volume. In particular, the importance of project aid in development would not have received the attention it deserves without his persistence. We are grateful to the authors of this volume for their willingness to spend time revising their papers in light of the discussions at the conference in Talloires, France, and to the policymakers from donor and recipient countries who commented on the draft papers at the conference (see list of conference participants).

In addition, we are grateful for the generous support of the World Bank to this project and in particular to Anne Krueger, former vice president of the Economic Research Staff, and Stanley Fischer, Edward V. K. Jaycox, and S. Shahid Hussain, vice presidents of Development Economics, the Africa Regional Office, and the Latin America and the Caribbean Regional Office, respectively, who allowed us to devote our time to the completion of this task after the World Bank's major reorganization in 1986. We also appreciate the support of Hans Wyss, director of the World Bank's Africa Technical Department.

We would like to thank as well Rahul Jain for research assistance and Heidi Fritschel of ICS Press for editorial help.

Finally, although many individuals and organizations offered valuable assistance and advice, responsibility for the views and interpretations expressed in this volume ultimately rests with the authors.

Uma Lele Ijaz Nabi

List of Abbreviations

ADB Asian Development Bank

ADBP Agricultural Development Bank

ADF Asian Development Fund AfDB African Development Bank AfDF African Development Fund

ASEAN Association of Southeast Asian Nations
BIS Bank for International Settlements

also Basic Industries Strategy (Tanzania)

BOP Balance of payments

CENTO Central Treaty Organization

CGIAR Consultative Group on International Agricultural

Research

c.i.f. Cost, insurance, freight

COMECON Council for Mutual Economic Assistance

CPI Consumer price index

DAC Development Assistance Committee (of the OECD)

DFI Development finance institution

DOM/TOM Départements d'Outre Mer/Territoires d'Outre Mer

DSR Debt service ratio

ECLA Economic Commission for Latin America

EDF European Development Fund
EEC European Economic Community
EIB European Investment Bank
ERR Economic rate of return

FAO Food and Agriculture Organization of the United Nations

f.o.b. Free on board

GATT General Agreement on Tariffs and Trade

GDI Gross domestic investment
GDP Gross domestic product
GDS Gross domestic saving
GFI Gross fixed investment
GNP Gross national product

IBRD International Bank for Reconstruction and Development

LIST OF ABBREVIATIONS

ICEG International Center for Economic Growth
IDA International Development Association
IDB Inter-American Development Bank

IFAD International Fund for Agricultural Development

IFC International Finance Corporation

IFCT Industrial Finance Corporation of Thailand

ILO International Labor Organization IMF International Monetary Fund

ISI Import-substitution industrialization
LIBOR London Interbank Offered Rate

LLDC Least developed country

NATO North Atlantic Treaty Organization

NEDECO Netherlands Economic Development Council

NIC Newly industrializing country
OCR Ordinary capital resources
ODA Official development assistance
ODF Official development finance

OECD Organization for Economic Cooperation and Development

OECF Overseas Economic Cooperation Fund

OGL Open general licensing
OOF Other official flows

OPEC Organization of Petroleum Exporting Countries

PSBR Public sector borrowing requirement
PVO Private voluntary organization
SAL Structural adjustment loan
SDR Special Drawing Right

SEATO Southeast Asia Treaty Organization

SIDA Swedish International Development Agency

TRN Total receipts net

UMIC Upper-middle-income country

UN United Nations

UNDP United Nations Development Program

UNFPA United Nations Fund for Population Activities
UNHCR United Nations High Commissioner for Refugees

UNICEF United Nations Children's Fund

UNITAR United Nations Industrial Development Organization
UNITAR United Nations Institute for Training and Research
UNRWA United Nations Relief and Works Agency for Palestine

Refugees in the Near East

USAID U.S. Agency for International Development

WFP World Food Programme

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