Social Stratification and Inequality

Class Conflict in Historical and Comparative Perspective

Harold R. Kerbo

SOCIAL STRATIFICATION AND INEQUALITY

CLASS CONFLICT IN HISTORICAL AND COMPARATIVE PERSPECTIVE

SECOND EDITION

Harold R. Kerbo

California Polytechnic State University San Luis Obispo

McGRAW-HILL, INC.

New York St. Louis San Francisco Auckland Bogotá Caracas Hamburg Lisbon London Madrid Mexico Milan Montreal New Delhi Paris San Juan São Paulo Singapore Sydney Tokyo Toronto This book was set in Times Roman by the College Composition Unit in cooperation with York Graphic Services, Inc.

The editors were Phillip A. Butcher, Katherine Blake, and Edwin Hanson;

the production supervisor was Leroy A. Young.

The cover was designed by Carla Bauer.

New drawings were done by ECL Art.

R. R. Donnelley & Sons Company was printer and binder.

SOCIAL STRATIFICATION AND INEQUALITY Class Conflict in Historical and Comparative Perspective

Copyright © 1991 by McGraw-Hill, Inc. All rights reserved. Previously published under the title of Social Stratification and Inequality: Class Conflict in the United States. Copyright @ 1983 by McGraw-Hill, Inc. All rights reserved. Printed in the United States of America, Except as permitted under the United States Copyright Act of 1976, no part of this publication may be reproduced or distributed in any form or by any means, or stored in a data base or retrieval system, without the prior written permission of the publisher.

34567890 DOC DOC 9098765432

ISBN 0-07-034192-3

Library of Congress Cataloging-in-Publication Data

Kerbo, Harold R.

Social stratification and inequality: class conflict in

historical and comparative perspective/Harold R. Kerbo.—2nd ed.

Includes bibliographical references (p.) and index.

ISBN 0-07-034192-3

Social classes—United States.

2. Social conflict-United Equality—United States. States. 4. Social mobility-United

States I. Title

HN90.S6K47 1991

305.5'0973-dc20

.

90-20513

PREFACE

The 1980s were good years for many Americans; they were bad years for many others. Since the early 1980s, when the first edition of this book was published, income inequality has grown considerably. The United States, in fact, moved from only an average level of income inequality compared to other industrial nations to the position of highest income inequality (at least by some measures discussed in Chapter 2). Part of this change has occurred because the middle-income group in the United States has been shrinking. At the same time the upper-income segment has grown, while the lower-income group has grown more than any other segment.

Change in the level of income inequality in the United States is only one of the significant changes in the nature of social stratification in the 1980s. As was noted in the first edition of this book, my primary task has been to provide an up-to-date, comprehensive examination of social stratification in human societies. The added task of this second edition is an attempt to understand the very important changes in social stratification that have occurred in this country as well as in other nations in the world since 1980. In addition to general updating, this edition has become much more comparative, as the new subtitle should suggest.

Before I summarize the general subject matter and chapter content of this book, let me note the most significant changes. First, as indicated above, the second edition has required extensive updating. Chapter 2, on the dimensions of inequality in the United States, has been extensively rewritten to include the changes in inequality during the Reagan years. Significant changes have also been made in the theory chapters. Most important, the old Chapter 4, on paradigms of social stratification, has been dropped to make room for additions elsewhere. The idea of paradigms of social stratification, however, has been retained in reduced form in the chapter on classical theories (the new Chapter 4), in order to provide a means for students to classify and make sense

of the differences in stratification theories contained in Chapters 4, 5, and elsewhere.

The chapters on the various classes in the United States, poverty, and social mobility have, of course, required extensive updating because of the new studies on these subjects and the changes of the 1980s. It is especially in Chapter 9, on the working and middle class, that I have included data and research on why these changes have occurred in the United States. To adequately understand the changes in social stratification in the United States, however, it is more necessary than in the past to understand the world stratification system and other countries. In this regard, Chapter 15, on the modern world system, has been extensively changed and updated for an understanding of the position of core nations like the United States, as well as the noncore. The biggest change has occurred with an additional chapter on social stratification in Japan (Chapter 13). As everyone will agree, Japan is a country that Americans must learn more about. But there are other reasons for including a chapter on social stratification in Japan: Japan is the first nation without a western cultural base to achieve advanced industrial status. So far the theories on the nature of social stratification in industrial, capitalist societies have been grounded in the experiences of western societies. Thus, Japan provides us with a most interesting comparison and a test of the western theories of social stratification. Finally, with respect to changes in the second edition, updating Chapter 14, on social stratification in communist societies, has been challenging, to say the least. I have included the basic changes up to the first half of 1990 and have tried to provide a sense of where things seem to be going in the Soviet Union and Eastern Europe. No doubt this task has been speculative, but we can look to some basic principles of social stratification in industrial societies (capitalist or communist) to help us in this task.

Having described the general changes, let me now outline the basic arrangement of the chapters and subject matter.

Within Part One of this text, the first chapter begins with some preliminary questions for the study of social stratification suggested by the life histories of two people found at either extreme of the stratification system of the United States. From these questions, which I hope will raise further questions and interest, the chapter moves to basic definitions and an outline of major types of stratification systems. Chapter 2 is for the most part descriptive: The extent and degree of inequality in the United States are the subjects. Chapter 3 presents an overview of the history of inequality in human societies. But rather than merely provide a description of inequality and social stratification in many types of societies, Chapter 3 is also designed to provide an idea of the progression of inequality in human societies—that is, where we came from and how we arrived at our present state of inequality.

Building upon the descriptive base of Part One, Part Two takes up the difficult task of explaining the nature of social stratification. Chapter 4 describes the classical theories of Marx, Weber, and Durkheim, while Chapter 5 describes the more contemporary theories related to these three. The discussion

of stratification theory comes together toward the end of Chapter 5 with a scheme representing the conflict process of social stratification taken from the variety of conflict theories previously examined. In elementary form, this scheme helps set the stage for an examination of the class systems of industrial nations.

The primary focus of Part Three is the class system of the United States. Chapter 6 introduces a number of preliminary issues (for example, a working definition of class in the United States, class distributions, occupational prestige, subjective class identification). But most importantly, Chapter 6 provides continuity by outlining the major structural bases of class inequality in the United States. Following our discussion of the conflict process of social stratification from Chapter 5, Chapter 6 describes the historical development and importance of the occupational structure, bureaucratic authority structures, and capitalist property structure as battlegrounds for class conflict and the process of inequality in the United States.

The next four chapters are devoted to description and analysis of major class segments in the United States. Chapters 7 and 8 are concerned with the upper class and corporate class, respectively. Chapter 7 examines the power and historical position of wealthy capitalist families—the dominant actors according to the traditional ruling-class perspective. Chapter 8 examines the power and historical position of the new corporate elite of advanced bureaucratic capitalism. While by no means accepting a simple managerial elite or managerial revolution thesis, Chapter 8 presents much of the rapidly emerging research on the United States corporate structure (on such aspects as interlocking directorates, corporate ownership and control, and corporate concentration) to show the importance of the United States corporate structure in understanding inequality and social stratification. In short, Chapters 7 and 8 examine the top of the stratification system.

Going below the top, Chapters 9 and 10 consider the middle class, working class, and lower class (or poor). Contained in these chapters are the usual discussions of class lifestyles, class inequalities, and socialization differences—in essence, the major outcomes and consequences of class location. At this point racial and sex inequality are brought in and related to social stratification in general. Equally important, however, and a major focus of Chapters 9 and 10, is the place of the middle class, working class, and poor in the process of class conflict in the United States. Rather than having us view those below the top as powerless, dependent actors (as a mass-society perspective would have it); a *process* of class conflict requires us to consider how inequalities of wealth, power, and income are shaped by the actions and opportunities not only of elites, but also of those below the elite level. For example, Chapter 10 concludes with an examination of the welfare state as a response to class conflict.

Chapters 11 and 12 conclude the examination of the United States class system by considering the processes of social mobility and the legitimation of inequality. Chapter 11 includes recent theory and research on social mobility and the complex subject of status attainment, as well as an extensive critique

of this material, using recent cross-national and historical information. The legitimation of class inequality as a process is the subject of Chapter 12, with a focus both on the sociopsychological aspect of this process and on more specific attempts to render elite rule and political-economic policy acceptable to those below the elite level.

Finally, Part Four takes us beyond social stratification within advanced capitalist societies such as the United States. As noted above, Chapter 13 attempts a comprehensive analysis of social stratification in Japan, while Chapter 14 provides information on social stratification in communist societies, with a primary focus on the Soviet Union. The goals of these chapters are to trace the similarities and differences in social stratification between communist and capitalist industrial societies and to show the wider utility of the conflict perspective of social stratification followed in the present text. Then, expanding the unit of analysis beyond individual nations, Chapter 15 presents the recently growing research and theory on the world economic system. Following the world system perspective, the focus is on the place of nations within a system of international class conflict and on how many of the principles of class conflict within nations have wider application.

Before concluding this preface I should note that, as in the first edition, the basic orientation of this book continues to follow a general conflict perspective. This is not to say that other perspectives have been neglected, but it is to say that with the subject of social stratification I continue to believe that a conflict perspective of some variety is most useful in understanding the subject matter. A central, often violent question about social stratification continues to be how valued goods and services are to be distributed in a society. This underlying conflict is sometimes hidden, sometimes tamed, but no less behind all systems of social stratification. When overt conflict over the distribution of valued goods and services is relatively low, it only means that the system of stratification has been somewhat successful in managing such conflict (at least for a time). As I complete work on this edition, I have been learning about Thai society at Chulalongkorn University, walking the streets of Bangkok and observing the extremes of inequality in a developing country experiencing rapid change. Unlike Cambodia, Burma, and Vietnam, for example, and since the bloody massacre of students in 1976, Thailand has recently experienced less overt violence over the question of who gets what and why. But this does not mean that no conflict is behind the distribution of wealth and poverty in Thailand. It only means that the question of who gets what and why has been somehow tamed for the present. How this can be done in a country with extensive poverty is one of the most interesting and important subjects in the study of social stratification.

ACKNOWLEDGMENTS

As every writer of a book of this nature comes to recognize, scientific analysis is clearly a collective enterprise. I am indebted to many social scientists whose

works are discussed and cited in the pages of this book. Also, as every writer comes to recognize, there are those in one's more immediate social environment who deserve appreciation. My wife and daughters have been very understanding during the many months of work devoted to this book. Again, I am dedicating the book to them.

Many social scientists and students have provided useful comments and suggestions that have helped me in my work on this edition. For example, the students at Mills College in Professor Constance Jones's seminar on social stratification offered helpful observations. I would like to thank Bill Domhoff, Ken'ichi Tominaga, Hermann Strasser, and Leonard Broom for their encouragement and assistance in locating information. John McKinstry, Keiko Nakao, Mariko Inoe, and Jeffrey Broadbent have been helpful in providing comments and information for the new chapter on Japan, as were Katsuhiro Jinzaki, Nobuo Kawabe, and Naoyuki Kodaira at Hiroshima University. Mikk Titma of the Soviet Sociological Association deserves special thanks for his comments on the Soviet chapter, provided at a time when dramatic events were underway in his Estonian homeland. At McGraw-Hill, I would like to thank my editor, Phillip Butcher, as well as Edwin Hanson, senior editing supervisor, and Katherine Blake, assistant editor, for their professional work and encouragemnt.

McGraw-Hill and I would like to extend our thanks to the following reviewers of the second edition for their valuable critiques and suggestions: Charles Dudley, Virginia Polytechnic Institute and State University; Allan Johnson, Hartford College; John Leggett, Rutgers University; Albert Simkus, Vanderbilt University; and Eve Spangler, Boston College. Finally, we would like once again to acknowledge our indebtedness to the reviewers of the first edition: Karl Alexander, Johns Hopkins University; Daniel Chirot, University of Washington; L. Richard Della Fave, North Carolina State University; Patrick Horan, University of Georgia; Gerhard Lenski, University of North Carolina; Paul Montagna, CUNY-Brooklyn College; Robert Perrucci, Purdue University; and William Sampson, Northwestern University.

Harold R. Kerbo

CONTENTS

	PREFACE	xiii
PART 1	INTRODUCTION	
1	Perspectives and Concepts in the Study of Social Stratification	3
	DEFINITIONS AND CONCEPTS Social Stratification and Inequality	10 10
	Class Divisions and Social Mobility	12
	VARIETIES OF HUMAN STRATIFICATION SYSTEMS	15
	Primitive Communal Societies	17
	Slavery	18
	Caste	19
	Estate	21
	Class	23
	THE ORGANIZATION OF CHAPTERS	25
2	Dimensions of Inequality in the United States	27
	INCOME AND WEALTH INEQUALITY	28
	Income Inequality	29
	Wealth Inequality	38
	INEQUALITY IN BASIC NECESSITIES	45
	HEALTH INEQUALITIES	46
	UNEQUAL POLITICAL OUTPUTS Taxes	48
		50
	Government Services	53

	DIMENSIONS OF INEQUALITY: A CONCLUSION NOTES	55 56
3	Social Stratification in Human Societies; The History of Inequality	58
	THE EMERGENCE OF INEQUALITY AND SOCIAL STRATIFICATION Early Human Groups The Neolithic Revolution Early Agrarian Empires Late Agrarian Societies The Fall of Feudalism and the Rise of Industrial Societies THE REDUCTION OF INEQUALITY WITH INDUSTRIAL SOCIETIES CONCLUSION: THE HISTORY OF INEQUALITY NOTES	60 60 64 68 72 77 79 82 84
PART 2	EXPLANATIONS OF SOCIAL STRATIFICATION; STRATIFICATION THEORIES	
4	Social Stratification Theory: Early Statements	89
	COMPETING PARADIGMS IN THE STUDY OF SOCIAL STRATIFICATION: THE MARXIAN HERITAGE IN SOCIAL STRATIFICATION: THE DEVELOPMENT OF A CRITICAL-CONFLICT PARADIGM ON Understanding Marx Basic Foundations of Marxian Theory Concluding Notes MAX WEBER: AN ALTERNATIVE-CONFLICT PARADIGM Weber's Paradigm Assumptions Multidimensional View of Stratification The Rise of Bureaucratic Dominance AN UNCRITICAL-ORDER PARADIGM MATURES: THE FUNCTIONAL THEORY OF ÉMILE DURKHEIM The Division of Labor and Organic Solidarity The Place of Class and Class Conflict in Durkheim's Perspective THE CLASSICAL PERIOD OF SOCIOLOGICAL THEORY: A SUMMARY NOTES	90 95 97 98 106 107 109 110 112 116 118 119
5	Modern Theories of Social Stratification	126
	FUNCTIONAL THEORIES OF SOCIAL STRATIFICATION The Davis and Moore Theory Parsons' Functional Theory of Social Stratification	128 129 134

	Modern Marxian Theory Power Conflict Theories A Note on Sociobiology THEORIES OF SOCIAL STRATIFICATION A CONCLUSION	142 143 149 153 155
PART 3	SOCIAL STRATIFICATION IN THE UNITED STATES	
6	Social Stratification in the United States; Historical Forces and the Contemporary Class System	161
	HISTORICAL FORCES AND THE NATURE OF SOCIAL STRATIFICATION IN THE UNITED STATES Industrialization The United States as an Advanced Industrial Nation The Tradition of Capitalism The Institutional Structuring of Class Conflicts: A Summary THE BASES OF CLASS STRATIFICATION AND CLASS LOCATION Occupational Structure Divisions within Bureaucratic Power and Property Structures The Convergence of Occupation, Power, and Property on Class Stratification A CONCLUDING NOTE ON SUBJECTIVE CLASS IDENTIFICATION NOTES	162 163 165 172 176 177 179 185 188 190 193
7	The Upper Class	194
	LOCATING THE UPPER CLASS UPPER-CLASS DOMINANCE TODAY? The Upper Class as a Governing Class Upper-Class Economic Power Upper-Class Political Power THE UPPER CLASS: A CONCLUSION	195 201 202 206 210 226
8	The Corporate Class	228
	The Upper Class as Ruling Class: A Critique THE STRUCTURE OF CORPORATE CONCENTRATION: FOUNDATION FOR A CORPORATE CLASS Corporate Size and Concentration Concentration through Diversification Concentration of Stock Control Interlocking Directorates and Economic Concentration	229 232 233 238 238 243
	The Inner Group of the Corporate Class	249

	SO WHAT?	254
	Functional Elite Theory	255
	Critical Elite Theory	259
	The Pluralist Response	261
	THE CORPORATE CLASS: CONCLUSION	264
9	The Middle and Working Classes	267
	THE MIDDLE CLASS AND WORKING CLASSES IN THE SYSTEM	
	OF SOCIAL STRATIFICATION	269
	The Middle Class and Working Class:	
	Recent Historical Changes	274
	The New Middle Class	275
	Stability and Change in the Working Class	278
	SOME CONSEQUENCES OF CLASS POSITION	280
	Income Distribution by Class	281
	Class Effects on Race and Sex Income Inequality	282
	Conditions of Work	284
	Class Subcultures and Lifestyles	290
	MIDDLE-CLASS AND WORKING-CLASS POSITIONS IN THE	00-
	STRUCTURES OF ECONOMIC AND POLITICAL POWER	297
	Labor Unions	298
	Middle-Class and Working-Class Political Influence	300
	The Middle and Working Classes in the Power Structure: Conclusion	200
	Structure. Conclusion	302
10	The Poor	304
	COUNTING THE POOR	307
	Criticisms of the Poverty Line	307
	THEORIES OF POVERTY	314
	Blaming the Poor	315
	Three Kinds of Poverty Theories	316
	A Culture of Poverty?	318
	The Situational View of Poverty	322
	A Structural View of Poverty	324
	CLASS CONFLICT AND THE WELFARE STATE	330
	Welfare in the United States	330
	A Cross-National Perspective on Welfare	335
	The Welfare State as Conflict Management and the	
	Lower Class in the Power Structure	337
	Class Conflict and the Welfare State: A Conclusion	343
	State Colliner and the World Clate. A Collegion	0.0
11	Social Mobility: Class Ascription and Achievement	345
11		
11	Social Mobility: Class Ascription and Achievement	345

THE CONCENTRATION OF ECONOMIC AND POLITICAL POWER:

	THE ATTAINMENT PROCESS Status Attainment Models Education as Mediating Structure The Conflict Perspective: A Critique and Reinterpretation of Status Attainment Research The Conflict View of Attainment: A Conclusion	369 369 373 378 384
	NOTES	386
12	The Process of Legitimation	387
	THE SOCIOPSYCHOLOGICAL PROCESS OF LEGITIMATION Norms of Distributive Justice The Socialization Process and Self-Evaluation The Effects of Equality of Opportunity The Basis of Legitimation: A Summary THE MACRO PROCESS OF LEGITIMATION: BUILDING SUPPORT FOR SPECIFIC FORMS	390 391 393 396 399
	OF INEQUALITY	401
	The Legitimation Function of Education	402
	The Legitimation Function of the Mass Media	405
	Opinion-Influencing Organizations The Macro Legitimation Process:	411
	A Conclusion	415
PART 4	SOCIAL STRATIFICATION BEYOND THE UNITED STATES	
13	Social Stratification in Japan	421
	Ranking in Japan: Some Preliminary Observations	421
	A HISTORY OF SOCIAL STRATIFICATION IN JAPAN	423
	Occupation Reforms and the Rise of Modern Japan THE STRUCTURAL BASES OF SOCIAL STRATIFICATION IN	428
	JAPAN	428
	Occupational Structure	429
	Bureaucratic Authority Structures	432
	Property Structure	435
	JAPAN'S POWER ELITE	438
	The Triumvirate of Elites	438
	ACHIEVEMENT AND ASCRIPTION IN MODERN JAPAN	444
	Race, Ethnic, and Sex Discrimination in Japan Social Mobility and Status Attainment in Japan	445 449
	INEQUALITY AND STATUS RANKING IN JAPAN	449 452
	Class, Status, and Power in Japan	452 452
	Low Inequality in Japan: Some Causes	454
	SOCIAL STRATIFICATION IN JAPAN: A CONCLUSION	457
	NOTES	407

14	The Soviet Union	460
	THE STRUCTURAL BASE OF SOCIAL STRATIFICATION IN THE	
	SOVIET UNION	462
	The Occupational Structure	463
	The Authority Structure	465
	Class Divisions in the Soviet Union	468
	THE SOVIET RULING CLASS	469
	Elite Recruitment and Mobility	470
	Soviet Elite Privilege	472
	SOCIAL MOBILITY IN THE SOVIET UNION	476
	The Pattern of Social Mobility in the Soviet Union	476
	Educational Opportunities in the Soviet Union	480
	INCOME INEQUALITY IN THE SOVIET UNION	481
	Sex Inequality	486
	Class Inequality and Living Standards	487
	INEQUALITY IN THE SOVIET UNION: A CONCLUSION	488
	A SHORT NOTE ON CHANGE IN COMMUNIST SOCIETIES	489
	POLITICAL EQUALITY VERSUS ECONOMIC EQUALITY	491
15	The World Stratification System	494
	CHARACTERISTICS OF THE WORLD STRATIFICATION SYSTEM	495
	DEVELOPMENT OF THE WORLD ECONOMIC SYSTEM	498
	A Brief History of Core Conflict and Hegemony	499
	THE IMPACT OF WORLD STRATIFICATION ON NONCORE	
	SOCIETIES	505
	The World System and Economic Development in	
	Noncore Nations	505
	World System Effects on Noncore Stratification Systems	507
	THE WORLD STRATIFICATION IN CHANGE	511
	Core Resistance to Change	515
	The Case of Chile	517
	THE WORLD STRATIFICATION SYSTEM: A CONCLUSION	522
	REFERENCES	524
	INDEXES	524
	Name Index	F05
		565
	Subject Index	575



INTRODUCTION

PERSPECTIVES AND CONCEPTS IN THE STUDY OF SOCIAL STRATIFICATION

In understanding human beings and human societies, no subject is more important than social stratification. A system of social stratification helps shape how people live, their opportunities for a better life, and their mental health and life expectancy. On a more general level, a system of social stratification has an important influence on events such as war and peace, economic expansion or stagnation, unemployment and inflation, and government policies of many kinds.

Most people, of course, are aware of the fact that some people are rich while others are poor. But people in general are usually less aware of the rather systematic social forces that structure such outcomes. They prefer to think that people themselves are responsible for their lot in life. This type of belief is especially strong among the nonpoor and whites in the United States with its values of freedom and individualism. Most people, too, are aware of the fact that some individuals have more influence than others, with the power to shape national issues of war and peace, economic well-being, and general social welfare. But, again, people are usually much less aware of how a system of stratification forms the basis for such influence. They prefer to think that great men and women determine historical events; the possibility that great men and women are themselves a product of a system of social stratification is less obvious to most people.

We can begin our study of social stratification on the level of individual life histories. Individual life histories alone, of course, can tell us very little about an overall *system* of social stratification. It should also be recognized that the subject of sociology, and thus social stratification, is concerned with group