STATISTICAL TECHNIQUES IN BUSINESS & ECONOMICS

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Statistical Techniques in Business & Economics

Fifteenth Edition

Douglas A. Lind

Coastal Carolina University and The University of Toledo







STATISTICAL TECHNIQUES IN BUSINESS & ECONOMICS

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Dedication

To Jane, my wife and best friend, and our sons, their wives, and our grandchildren: Mike and Sue (Steve and Courtney), Steve and Kathryn (Kennedy and Jake), and Mark and Sarah (Jared, Drew, and Nate).

Douglas A. Lind

To John Eric Mouser, his siblings, parents, and Granny.

William G. Marchal

To my wonderful family: Isaac, Hannah, and Barb.

Samuel A. Wathen

A Note from

Over the years, we have received many compliments on this text and understand that it's a favorite among students. We accept that as the highest compliment and continue to work very hard to maintain that status.

The objective of Statistical Techniques in Business and Economics is to provide students majoring in management, marketing, finance, accounting, economics, and other fields of business administration with an introductory survey of the many applications of descriptive and inferential statistics. We focus on business applications, but we also use many exercises and examples that relate to the current world of the college student. A previous course in statistics is not necessary, and the mathematical requirement is first-year algebra.

In this text, we show beginning students every step needed to be successful in a basic statistics course. This step-by-step approach enhances performance, accelerates preparedness, and significantly improves motivation. Understanding the concepts, seeing and doing plenty of examples and exercises, and comprehending the application of statistical methods in business and economics are the focus of this book.

The first edition of this text was published in 1967. At that time, locating relevant business data was difficult. That has changed! Today, locating data is not a problem. The number of items you purchase at the grocery store is automatically recorded at the checkout counter. Phone companies track the time of our calls, the length of calls, and the identity of the person called. Credit card companies maintain information on the number, time and date, and amount of our purchases. Medical devices automatically monitor our heart rate, blood pressure, and temperature from remote locations. A large amount of business information is recorded and reported almost instantly. CNN, USA Today, and MSNBC, for example, all have websites that track stock prices with a delay of less than 20 minutes.

Today, skills are needed to deal with a large volume of numerical information. First, we need to be critical consumers of information presented by others. Second, we need to be able to reduce large amounts of information into a concise and meaningful form to enable us to make effective interpretations, judgments, and decisions. All students have calculators and most have either personal computers or access to personal computers in a campus lab. Statistical software, such as Microsoft Excel and Minitab, is available on these computers. The commands necessary to achieve the software results are available in a special section at the end of each chapter. We use screen captures within the chapters, so the student becomes familiar with the nature of the software output.

Because of the availability of computers and software, it is no longer necessary to dwell on calculations. We have replaced many of the calculation examples with interpretative ones, to assist the student in understanding and interpreting the statistical results. In addition, we now place more emphasis on the conceptual nature of the statistical topics. While making these changes, we still continue to present, as best we can, the key concepts, along with supporting interesting and relevant examples.

the Authors

What's New in This Fifteenth Edition?

We have made changes to this edition that we think you and your students will find useful and timely.

- We have revised the learning objectives so they are more specific, added new ones, identified them in the margin, and keyed them directly to sections within the chapter.
- We have replaced the key example in Chapters 1 to 4. The new example includes more variables and more observations. It presents a realistic business situation. It is also used later in the text in Chapter 13.
- We have added or revised several new sections in various chapters:
 - Chapter 7 now includes a discussion of the exponential distribution.
 - Chapter 9 has been reorganized to make it more teachable and improve the flow of the topics.
 - Chapter 13 has been reorganized and includes a test of hypothesis for the slope of the regression coefficient.
 - Chapter 17 now includes a graphic test for normality and the chisquare test for normality.
- New exercises and examples use Excel 2007 screenshots and the latest version of Minitab. We have also increased the size and clarity of these screenshots.
- There are new Excel 2007 software commands and updated Minitab commands at the ends of chapters.
- We have carefully reviewed the exercises within the chapters, those at the ends of chapters, and in the Review Section. We have added many new or revised exercises throughout. You can still find and assign your favorites that have worked well, or you can introduce fresh examples.
- Section numbers have been added to more clearly identify topics and more easily reference them.
- The exercises that contain data files are identified by an icon for easy identification.
- The Data Exercises at the end of each chapter have been revised.
 The baseball data has been updated to the most current completed season, 2009. A new business application has been added that refers to the use and maintenance of the school bus fleet of the Buena School District.
- There are many new photos throughout, with updated exercises in the chapter openers.

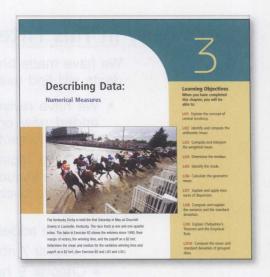
How Are Chapters Organized to

Chapter Learning Objectives

Each chapter begins with a set of learning objectives designed to provide focus for the chapter and motivate student learning. These objectives, located in the margins next to the topic, indicate what the student should be able to do after completing the chapter.

Chapter Opening Exercise

A representative exercise opens the chapter and shows how the chapter content can be applied to a real-world situation.

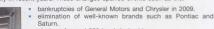


Introduction to the Topic

Each chapter starts with a review of the important concepts of the previous chapter and provides a link to the material in the current chapter. This step-by-step approach increases comprehension by providing continuity across the concepts.

2.1 Introduction

The highly competitive automobile retailing industry in the United States has changed dramatically in recent years. These changes spurred events such as the:



- closing of over 1,500 local dealerships.
- collapse of consumer credit availability.
 consolidation dealership groups.

Traditionally, a local family owned and operated the commultiply dealership, which might have included one or two manufacturers or brands, like Pontiac and GMC Trucks or Chrysler and the popular Jeep line. Recently, however, skillfully managed and well-financed companies have been acquiring local dealer-

Example/Solution

After important concepts are introduced, a solved example is given to provide a how-to illustration for students and to show a relevant business or economics-based application that helps answer the question, "What will I use this for?" All examples provide a realistic scenario or application and make the math size and scale reasonable for introductory students.

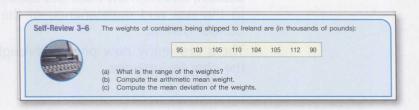


Layton Tire and Rubber Company wishes to set a minimum mileage guarantee on its new MX100 tire. Tests reveal the mean mileage is 67,900 with a standard deviation of 2,050 miles and that the distribution of miles follows the normal probability distribution. Layton wants to set the minimum guaranteed mileage so that no more than 4 percent of the tires will have to be replaced. What minimum guaranteed mileage should Layton announce?

The facets of this case are shown in the following diagram, where \boldsymbol{X} represents the minimum guaranteed mileage.

Self-Reviews

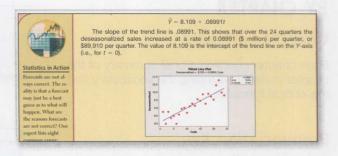
Self-Reviews are interspersed throughout each chapter and closely patterned after the preceding Examples. They help students monitor their progress and provide immediate reinforcement for that particular technique.



Engage Students and Promote Learning?

Statistics in Action

Statistics in Action articles are scattered throughout the text, usually about two per chapter. They provide unique and interesting applications and historical insights in the field of statistics.



Margin Notes

There are more than 300 concise notes in the margin. Each is aimed at reemphasizing the key concepts presented immediately adjacent to it.

Definitions

Definitions of new terms or terms unique to the study of statistics are set apart from the text and highlighted for easy reference and review.

The variance is non-negative and is zero only if all observations are the same. STANDARD DEVIATION The square root of the variance. Variance and standard deviation are based on squared deviations from the mean. Population Variance The formulas for the population variance and the sample variance are slightly different. The population variance is considered first. (Recall that a population is the totality of all observations being studied.) The population variance is found by:

Formulas

Formulas that are used for the first time are boxed and numbered for reference. In addition, a formula card is bound into the back of the text, which lists all the key formulas.

POPULATION VARIANCE $\sigma^2 = \frac{\Sigma ({\sf X} - \mu)^2}{{\sf N}} \end{red}$ [3–8]

Exercises

Exercises are included after sections within the chapter and at the end of the chapter. Section exercises cover the material studied in the section.

Exercises

connect

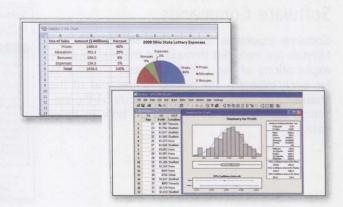
For Exercises 35-38, calculate the (a) range, (b) arithmetic mean, (c) mean deviation, and (d) interpret the values.

- 35. There were five customer service representatives on duty at the Electronic Super Store during last weekend's sale. The numbers of HDTVs these representatives sold are: 5, 8, 4, 10, and 3.

 36. The Description of Chil
- Ito, and S.
 The Department of Statistics at Western State University offers eight sections of basic statistics. Following are the numbers of students enrolled in these sections: 34, 46, 52, 29, 41, 38, 36, and 28.

Computer Output

The text includes many software examples, using Excel, MegaStat®, and Minitab.



How Does This Text

BY CHAPTER

Chapter Summary

Each chapter contains a brief summary of the chapter material, including the vocabulary and the critical formulas.

Chapter Summary I. A dot plot shows the range of values on the horizontal axis and the number of observations for each value on the vertical axis. A. Dot plots report the details of each observation. B. They are useful for comparing two or more data sets. II. A stem-and-leaf display is an alternative to a histogram. A. The leading digit is the stem and the trailing digit the leaf. B. The advantages of a stem-and-leaf display over a histogram include:

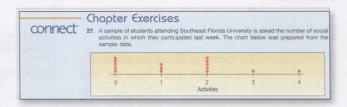
Pronunciation Key

This tool lists the mathematical symbol, its meaning, and how to pronounce it. We believe this will help the student retain the meaning of the symbol and generally enhance course communications.

Pronunciation Key SYMBOL MEANING PRONUNCIATION L_p Location of percentile L sub p Q_1 First quartile Q sub 1 Q_3 Third quartile Q sub 3

Chapter Exercises

Generally, the end-of-chapter exercises are the most challenging and integrate the chapter concepts. The answers and worked-out solutions for all odd-numbered exercises appear at the end of the text. For exercises with more than 20 observations, the data can be found on the text's website. These files are in Excel and Minitab formats.



Data Set Exercises

The last several exercises at the end of each chapter are based on three large data sets. These data sets are printed in Appendix A in the text and are also on the text's website. These data sets present the students with real-world and more complex applications.

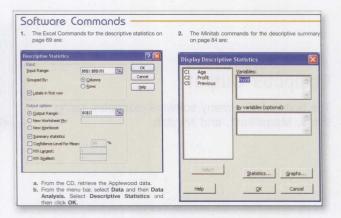
Data Set Exercises

- 44. Refer to the Real Estate data, which reports information on homes sold in the Goodyear, Arizona, area during the last year. Prepare a report on the selling prices of the homes. Be sure to answer the following questions in your report.
- b. Develop a scatter diagram with price on the vertical axis and the size of the home on the horizontal. Does there seem to be a relationship between these variables? Is the relationship direct or inverse?
- c. Develop a scatter diagram with price on the vertical axis and distance from the center of the city on the horizontal axis. Does there seem to be a relationship between these variables? Is the relationship direct or inverse?
- 40. herer to the baseball zous data, which reports information on the 30 major League baseball teams for the 2009 season. Refer to the variable team salary.
 a. Select the variable that refers to the year in which the stadium was built, (Hint: Subtract the year in which the stadium was built to the property of the stadium was built to the property of the stadium was built to the stadi
 - orums are outlier?

 Select the variable team salary and draw a box plot. Are there any outliers? What are the quartiles? Write a brief summary of your analysis, How do the salaries of the New York Yankees compare with the other teams?

Software Commands

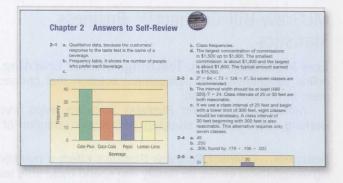
Software examples using Excel, MegaStat®, and Minitab are included throughout the text, but the explanations of the computer input commands for each program are placed at the end of the chapter. This allows students to focus on the statistical techniques rather than on how to input data.



Reinforce Student Learning?

Answers to Self-Review

The worked-out solutions to the Self-Reviews are provided at the end of each chapter.



BY SECTION

Section Reviews

After selected groups of chapters (1-4, 5-7, 8 and 9, 10-12, 13 and 14, 15 and 16, and 17 and 18), a Section Review is included. Much like a review before an exam, these include a brief **overview** of the chapters, a **glossary** of key terms, and **problems for review.**

Cases

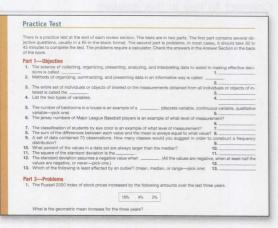
The review also includes continuing cases and several small cases that let students make decisions using tools and techniques from a variety of chapters.

Practice Test

The Practice Test is intended to give students an idea of content that might appear on a test and how the test might be structured. The Practice Test includes both objective questions and problems covering the material studied in the section.

A Review of Chapters 1—4 This sector is a review of the major concepts and terms introduced in Chapters 1—4. Chapter 1 begin to up to the chapter of the major concepts and terms introduced in Chapters 1—4. Chapter 1 begin to up to the chapter of the major concepts and statistics. West we discribed as a clinical types of cobservations by organizing it into a frequency distribution and their portraying the frequency distribution as a histogram of a freewancy polyce. Chapter 3 began by describing unseating of cobservations included measures of dispersion, or spread. Discovered in this section were the range, man division, varience, and statistical software is a statistical software such as conscious to the conficient of several polycery and section of the constant of the co

A. Century National Bank The following case will appear in subsequent review sections. Assume that you work in the Planning Department of the Century National Bank and report to the Lamberg Tou will review to the Century National Bank and report to the Lamberg Tou will review to the Century National Bank and report to the Lamberg to the Debt of the Debt of the Other National Bank has drobe in several clies in complete and accurate. A copy of the data appears in Agencied A. G. Century National Bank has drobe in several clies in complete and accurate. A copy of the data appears in Agencied A. G. Century National Bank has drobe in several clies in complete and accurate. A copy of the data appears in Agencied A. G. Century National Bank has drobe in several clies in complete and accurate. A copy of the data appears in Agencied A. G. Century National Bank has drobe in several clies in complete and accurate. A copy of the data appears in Agencied Agencie



What Technology Connects

McGraw-Hill Connect™ Business Statistics



Less Managing. More Teaching. Greater Learning. McGraw-Hill Connect Business Statistics is an online assignment and assessment solution that connects students with the tools and resources they'll need to achieve success.

McGraw-Hill Connect Business Statistics helps prepare students for their future by enabling faster learning, more efficient studying, and higher retention of knowledge.

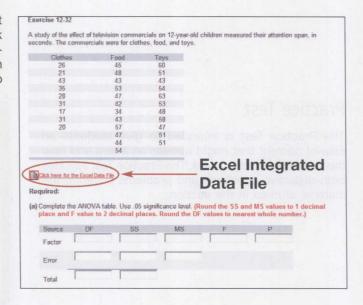
Features. Connect Business Statistics offers a number of powerful tools and features to make managing assignments easier, so faculty can spend more time teaching. With Connect Business Statistics, students can engage with their coursework anytime and anywhere, making the learning process more accessible and efficient. Connect Business Statistics offers you the features described below.

Simple Assignment Management. With Connect Business Statistics, creating assignments is easier than ever, so you can spend more time teaching and less time managing. The assignment management function enables you to:

- Create and deliver assignments easily with selectable end-of-chapter questions and test bank items.
- Streamline lesson planning, student progress reporting, and assignment grading to make classroom management more efficient than ever.
- Go paperless with the eBook and online submission and grading of student assignments.

Integration of Excel Data Sets. A convenient feature is the inclusion of an Excel data file link in many problems using data files in their calculation. This allows students to easily launch into Excel, work the problem, and return to Connect to key in the answer.





Students to Business Statistics?

Smart Grading. When it comes to studying, time is precious. Connect Business Statistics helps students learn more efficiently by providing feedback and practice material when they need it, where they need it. When it comes to teaching, your time also is precious. The grading function enables you to:

- Have assignments scored automatically, giving students immediate feedback on their work and sideby-side comparisons with correct answers.
- Access and review each response; manually change grades or leave comments for students to review.
- · Reinforce classroom concepts with practice tests and instant quizzes.

Instructor Library. The Connect Business Statistics Instructor Library is your repository for additional resources to improve student engagement in and out of class. You can select and use any asset that enhances your lecture. The Connect Business Statistics Instructor Library includes:

- eBook
- PowerPoint presentations
- Test Bank
- Solutions Manual
- Digital Image Library



Student Study Center. The Connect Business Statistics Student Study Center is the place for students to access additional resources. The Student Study Center:

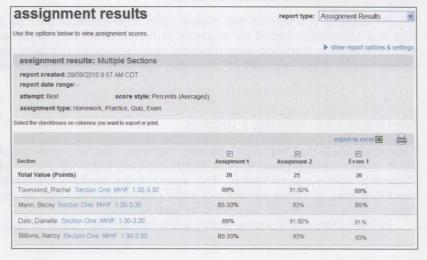
- · Offers students quick access to lectures, practice materials, eBooks, and more.
- Provides instant practice material and study questions and is easily accessible on-the-go.

Guided Examples. These narrated video walkthroughs provide students with step-by-step guidelines for solving problems similar to those contained in the text. The student is given personalized instruction on how to solve a problem by applying the concepts presented in the chapter.

Student Progress Tracking. Connect Business Statistics keeps instructors informed about how each student, section, and class is performing, allowing for more productive use of lecture and office hours.

The progress-tracking function enables you to:

- View scored work immediately and track individual or group performance with assignment and grade reports.
- Access an instant view of student or class performance relative to learning objectives.
- Collect data and generate reports required by many accreditation organizations, such as AACSB.



What Technology Connects

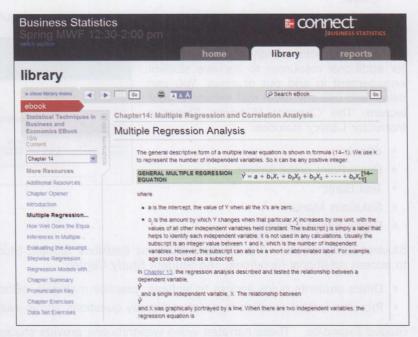
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- An integrated eBook, allowing for anytime, anywhere access to the textbook.
- Dynamic links between the problems or questions you assign to your students and the location in the eBook where that problem or question is covered.
- A powerful search function to pinpoint and connect key concepts in a snap.

In short, Connect Business Statistics offers you and your students powerful tools and features that optimize your time and energies, enabling you to focus on course content, teaching, and student learning. Connect Business Statistics also offers a wealth of content resources for both instructors and



students. This state-of-the-art, thoroughly tested system supports you in preparing students for the world that awaits. For more information about *Connect*, go to www.mcgrawhillconnect.com or contact your local McGraw-Hill sales representative.

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To learn more about Tegrity, watch a two-minute Flash demo at http://tegritycampus.mhhe.com.

Students to Business Statistics?

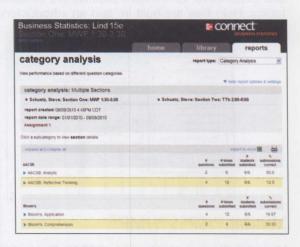
Assurance-of-Learning Ready

Many educational institutions today are focused on the notion of assurance of learning an important element of some accreditation standards. Statistical Techniques in Business & Economics is designed specifically to support your assurance-of-learning initiatives with a simple, yet powerful solution.

Each test bank question for *Statistical Techniques in Business & Economics* maps to a specific chapter learning outcome/objective listed in the text. You can use our test bank software, EZ Test and EZ Test Online, or *Connect Business Statistics* to easily query for learning outcomes/objectives that directly relate to the learning objectives for your course. You can then use the reporting features of EZ Test to aggregate student results in similar fashion, making the collection and presentation of assurance of learning data simple and easy.

AACSB Statement

The McGraw-Hill Companies is a proud corporate member of AACSB International. Understanding the importance and value of AACSB accreditation, *Statistical Techniques in Business & Economics* recognizes the curricula guidelines detailed in the AACSB standards for business accreditation by connecting selected questions in the text and the test bank to the six general knowledge and skill guidelines in the AACSB standards.



The statements contained in *Statistical Techniques in Business & Economics* are provided only as a guide for the users of this textbook. The AACSB leaves content coverage and assessment within the purview of individual schools, the mission of the school, and the faculty. While *Statistical Techniques in Business & Economics* and the teaching package make no claim of any specific AACSB qualification or evaluation, we have labeled selected questions within *Statistical Techniques in Business & Economics* according to the six general knowledge and skills areas.

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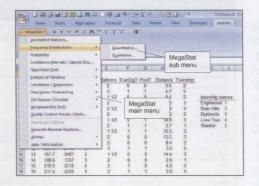
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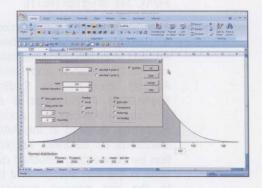
What Software Is Available with This Text?

MegaStat® for Microsoft Excel®

MegaStat® by J. B. Orris of Butler University is a full-featured Excel add-in that is available on CD and on the MegaStat website at www.mhhe.com/megastat. It works with Excel 2003, 2007, and 2010. On the website, students have 10 days to successfully download and install MegaStat on their local computer. Once installed, MegaStat will remain active in Excel with no expiration date or time limitations. The software performs statistical analyses within an Excel workbook. It does basic functions, such as descriptive statistics, frequency distributions, and probability calculations as well as hypothesis testing, ANOVA, and regression.

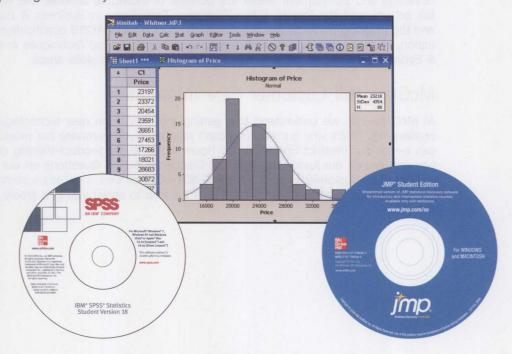
MegaStat output is carefully formatted and ease-of-use features include Auto Expand for quick data selection and Auto Label detect. Since MegaStat is easy to use, students can focus on learning statistics without being distracted by the software. MegaStat is always available from Excel's main menu. Selecting a menu item pops up a dialog box. MegaStat works with all recent versions of Excel, including Excel 2007 and Excel 2010. Screencam tutorials are included that provide a walkthrough of major business statistics topics. Help files are built in, and an introductory user's manual is also included.





Minitab®/SPSS®/JMP®

Minitab® Student Version 14, SPSS® Student Version 18.0, and JMP® Student Edition Version 8 are software tools that are available to help students solve the business statistics exercises in the text. Each can be packaged with any McGraw-Hill business statistics text.



What Resources Are Available for Instructors?

Instructor's Resources CD-ROM (ISBN: 0077327055)

This resource allows instructors to conveniently access the Instructor's Solutions Manual, Test Bank in Word and EZ Test formats, Instructor PowerPoint slides, data files, and data sets.

Online Learning Center: www.mhhe.com/lind15e

The Online Learning Center (OLC) provides the instructor with a complete Instructor's Manual in Word format, the complete Test Bank in both Word files and computerized EZ Test format, Instructor Power-Point slides, text art files, an introduction to ALEKS®, an introduction

to McGraw-Hill Connect Business StatisticsTM, access to Visual Statistics, and more.





All test bank questions are available in an EZ Test electronic format. Included are a number of multiple-choice, true/false, and short-answer questions and problems. The answers to all questions are given, along with a rating of the level of difficulty, chapter goal the question tests, Bloom's taxonomy question type, and the AACSB knowledge category.

WebCT/Blackboard/eCollege

All of the material in the Online Learning Center is also available in portable WebCT, Blackboard, or eCollege content "cartridges" provided free to adopters of this text.



What Resources Are Available for Students?

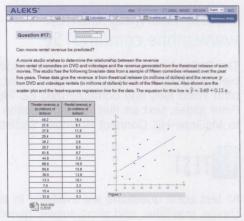
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ALEKS is an assessment and learning program that provides individualized instruction in Business Statistics, Business Math, and Accounting. Available online in partnership with McGraw-Hill/Irwin, ALEKS interacts with students much like a skilled human tutor, with the ability to assess precisely a student's knowledge and provide instruction on the exact topics the student is most ready to learn. By providing topics to meet individual students' needs, allowing students to move between explanation and practice, correcting and analyzing errors, and defining terms, ALEKS helps students to master course content quickly and easily.



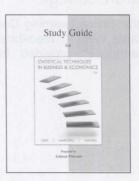
ALEKS also includes a new instructor module with powerful, assignment-driven features and extensive content flexibility. ALEKS simplifies course management and allows instructors to spend less time with administrative tasks and more time directing student learning. To learn more about ALEKS, visit www.aleks.com.

Online Learning Center: www.mhhe.com/lind15e

The Online Learning Center (OLC) provides students with the following content:

- Quizzes
- PowerPoint
- *Narrated PowerPoint
- *Screencam tutorials
- *Guided Examples

- *Visual Statistics
- Data sets/files
- Appendixes
- · Chapter 20





Student Study Guide (ISBN: 007732711X)

This supplement helps students master the course content. It highlights the important ideas in the text and provides opportunities for students to review the worked-out solutions, review terms and concepts, and practice.

Basic Statistics Using Excel 2007 (ISBN: 0077327020)

This workbook introduces students to Excel and shows how to apply it to introductory statistics. It presumes no prior familiarity with Excel or statistics and provides step-by-step directions in a how-to style using Excel 2007 with text examples and problems.

Business Statistics Center (BSC): www.mhhe.com/bstat/

The BSC contains links to statistical publications and resources, software downloads, learning aids, statistical websites and databases, and McGraw-Hill/Irwin product websites and online courses.

^{*}Premium Content